

**RENEWAL AND AMENDMENT #4
TO AGREEMENT BY AND
BETWEEN COUNTY OF
MONTEREY AND BINTI, INC.**

THIS RENEWAL AND AMENDMENT #4. to the Agreement (“Agreement #A-14168”) is made by and between the County of Monterey, a political subdivision of the State of California (hereinafter referred to as "County"), and Binti, Inc. (hereinafter referred to as "CONTRACTOR") with respect to the following.

WHEREAS, on October 23, 2018, County and CONTRACTOR entered into Agreement #A-14168 in the amount of \$28,000 for the term October 23, 2018 through October 30, 2019 for the provision for licenses and support for Resource Family Approval software; and

WHEREAS, the parties amended the Agreement via Amendment #1 to extend the term through October 30, 2020 and add \$28,000 for a total contract amount of \$56,000.

WHEREAS, the parties amended the Agreement via Amendment #2 to extend the term through October 30, 2021, revise the Agreement language, and add \$28,840 for a total contract amount of \$84,840.

WHEREAS, the parties amended the Agreement via Amendment #3 to extend the term through October 30, 2022 and add \$29,705 for a new contract total of \$114,545.

WHEREAS, on October 30, 2022, Agreement #A-14168 expired by its terms; and

WHEREAS, the parties wish to renew and amend Agreement #A-14168 retroactive to October 30, 2022; and

WHEREAS, this Renewal and Amendment #4 is necessary due to County’s continued need for CONTRACTOR’s services; and

WHEREAS, the parties wish to extend the term of Agreement #A-14168 via Amendment #4 to extend the term through **October 30, 2024** and add **\$62,110.18** for a new contract total of **\$176,655.18**,

NOW THEREFORE, County and CONTRACTOR hereby agree as follows:

1. This Agreement #A-14168 is hereby renewed retroactive to October 30, 2022 and all of its prior terms and conditions shall be deemed to have been in effect continuously since that time.
2. **Page 2, Section 4(a), Fees:** This Amendment adds **\$62,110.18** for the Renewal Term of **October 30, 2022 through October 30, 2024**. The new contract total is **\$176,655.18**.
3. **Page 3, Section 6(a), Term:** This Amendment extends the Original Agreement through **October 30, 2024**.
4. **Exhibit D, Quote,** is added, with the new renewal term of **October 30, 2022 – October 30, 2024** and the new contract total of **\$176,655.18**.
5. Except as provided herein, all remaining terms, conditions and provisions of the original Agreement are unchanged and unaffected by this Amendment #4 and shall continue in full force and effect as set forth in the original Agreement and in Amendment #1, Amendment #2, and Amendment #3.
6. A copy of this Renewal and Amendment #4 shall be attached to the Original Agreement.

IN WITNESS HEREOF, the parties hereby execute this amendment as follows:

COUNTY OF MONTEREY:

By: _____

Lori A. Medina
DSS Director

Date: _____

CONTRACTOR:

DocuSigned by:
By: Jaime Gray
981E98AA93544E9...
(Chair, President, Vice-President)

(Print Name & Title)

Date: 10/25/2022 | 2:07 PM PDT

By: _____
(Secretary, CFO, Treasurer)

(Print Name and Title)

Date: _____

Approved as to Form:

DocuSigned by:
Anne Brunton
44E083B3FBEA412...
Deputy County Counsel

Date: 10/25/2022 | 2:32 PM PDT

Approved as to Fiscal Provisions:

DocuSigned by:
Jennifer Forsyth
4E7E657875454AE...
Auditor-Controller's Office

Date: 10/25/2022 | 2:44 PM PDT



Binti, Inc.
1212 Broadway Suite 200
Oakland, CA 94612

QUOTATION

Provided for:
Attn: Monterey County (CA) Department of Social Services

Date Provided	Expiration Date
08/25/2022	09/30/2022

Product	Period	Fees
Binti SaaS for Approval/Licensing Module	10/23/2018-10/30/2019	\$28,000.00
Binti SaaS for Approval/Licensing Module	10/31/2019-10/30/2020	\$28,000.00
Binti SaaS for Approval/Licensing Module	10/31/2020-10/30/2021	\$28,840.00
Binti SaaS for Approval/Licensing Module	10/31/2021-10/30/2022	\$29,705.00
Binti SaaS for Approval/Licensing Module	10/31/2022-10/30/2023	\$30,596.15
Binti SaaS for Approvals/Licensing Module	10/31/2023-10/30/2024	\$31,514.03
2-year renewal TOTAL	10/31/2022-10/30/2024	\$62,110.18
New Contract TOTAL	10/23/2018-10/30/2024	\$176,655.18

This is an all-inclusive annual licensing fee which includes:

- The license of the Approvals/Licensing software for all applicants and social workers.
- The license of the Placements/Matching software for all social workers.
- Training for agency workers both upfront and ongoing
- Import of historic data
- Customization of all forms (both up front and if/when forms change)
- Monthly check-ins to get feedback and make sure things are going well
- Ongoing feature improvements and fixing any issues
- Unlimited number of users
- Customer support (through email, phone and live chat for both applicants and agency teams)

If you have any question please contact Sul Jawaid at sul@binti.com

Thank you!