



Proposal/Sales Quotation	
Quotation QUO-71360-6SOTB6	Quotation Date: 7/22/2016

General & Client Information	
Agency Name: Monterey County Emergency Communications Department	Bill To: 1322 Natividad Road Salinas CA USA 93906
System Description: Inform CAD - Shotspotter Interface	
Client Contact: William Harry	Ship To: 1322 Natividad Road Salinas CA USA 93906
Contact Phone: (831) 769-8880	
Contact Email: harryw1@co.monterey.ca.us	
Expiration Date:	
Presented By: Martha Chavez	

Project Products & Services

TriTech Implementation Service Fee(s)

Custom Solution(s)

Product Name	Unit Price	Qty	Total Price
Inform CAD - Shotspotter Interface	\$55,650.00	1	\$55,650.00

Custom Solution(s) Total: \$55,650.00

Project Related Fee(s)

Product Name	Unit Price	Qty	Total Price
Project Management	\$7,791.00	1	\$7,791.00

Project Related Fee(s) Total: \$7,791.00

Annual Maintenance Fee(s) (Year 1)



Product Name	Support Level	Total Price
Inform CAD - Shotspotter Interface	24 x 7	\$12,243.00
	<i>Annual Maintenance Fee(s) (Year 1):</i>	<i>\$10,017.00</i>
	<i>Continuous Upgrade Fee(s) (Year 1):</i>	<i>\$2,226.00</i>
	Annual Maintenance Fee(s) (Year 1) Total:	\$12,243.00

Project Total: \$75,684.00

Estimated Sales Tax: (State: at %)	Taxable sales: \$0.00	Subtotal: \$75,684.00
		Sales Tax Amount: \$0.00

Quote Total: \$75,684.00

Terms and Conditions

Payment terms are as follows

100% of total due at time of order.

Software License Terms:

The Software is licensed for use by Client in accordance with the software licensing terms of the System Purchase Agreement currently in effect between TriTech and Client. Acceptance for the Software may be defined in the Statement of Work ('SOW'), if not, the Software licenses shall be deemed accepted on delivery.

Acceptance for the TriTech Software licenses included in the Quotation will be governed by the standard terms set forth in TriTech's System Purchase Agreement, which shall supersede any prior System Purchase Agreement. Any changes to scope of testing may result in a price increase for services.

The annual Software Support Services for the TriTech Software licenses are provided for a period of twelve-months from the Installation date and shall be governed by the existing Software support Agreement currently in effect between TriTech and Client. Support fees will be prorated at renewal of the existing support term to adjust to the term to be co-terminous with the existing support agreement term.

Sales Tax:

Any estimated sales and/or use tax has been calculated as of the date of quotation and is provided as a convenience for budgetary purposes. TriTech reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing, at the then current rates. Your organization must provide TriTech with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction, when your order is placed, if you are exempt from sales tax.

General Terms:

The items in this quotation are based upon meetings and communications with the Client and unless attached to a contract form the entirety of the deliverables from TriTech.

The scope of Deliverables for this order will be limited to the Software, Services, and Support and Maintenance that is explicitly listed herein for the listed quantities.

This order provides Software licenses as well as required deployment services only for the environments that are explicitly listed herein (Production, Test, Training, Disaster Recovery, etc.). These software licenses do not apply to any other existing environments, or environments that may be implemented in the future.

Changes in the scope of certain components of the System may impact the cost and timelines for other areas of the Project.

All services will be performed during normal business hours, unless otherwise stated in this quotation for specific service deliverables.

Deployment and implementation of TriTech Software and Services are based upon Client's provision and compliance with TriTech's System Planning Document.

TriTech reserves the right to adjust this Quotation as a result of changes including but not limited to project scope, deliverables (TriTech Software, or third party software or hardware, including changes in the hardware manufacturer's specifications), services, interface requirements, and Client requested enhancements.

Quotation Issued by: Martha Chavez Email: martha.chavez@tritech.com Phone: (858) 799-7838	<u>Send Purchase Orders To:</u> TriTech Software Systems 9477 Waples Street, Suite 100 San Diego, CA 92121 Or Email: salesadmin@tritech.com Or Fax: (858) 799-7015
	<u>Remit Payments To:</u> TriTech Software Systems PO Box # 203223 Dallas, TX 75320-3223

Accepted for Client

By signing below, you are indicating that you are authorized to obligate funds for your organization. To activate your order, check the appropriate box below and, either, (i) attach a copy of this quotation to your purchase order when it is remitted to TriTech, or, (ii) if no additional authorizing paperwork is required for your organization to accept and pay an invoice, sign below and fax this quotation to 1-858-799-7015 or email to salesadmin@tritech.com to indicate your acceptance.

- Purchase Order required and attached, reference PO# _____ on invoice.
- No Purchase Order required to invoice.

Please check one of the following:

- I agree to pay any applicable sales tax.
- I am tax exempt. Please contact me if TriTech does not have my current exempt information on file.

Salinas Police Dept.
Client Agency/Entity Name

Adele Freese
Client Authorized Representative

Chief of Police
Title

Adele Freese
Signature Client Authorized Representative

5-17-17
Date