

BELOW IS A CHRONOLOGICAL HISTORY OF THE REQUEST FOR PROPOSALS (RFP) #10093 FOR NURSE REGISTRY SERVICES AT NATIVIDAD MEDICAL CENTER (NMC).

ALSO INCLUDED IN THIS ATTACHMENT IS PREVIOUS MONTEREY COUNTY BOARD OF SUPERVISORS APPROVALS FOR REQUESTED CHANGES DURING THE LIFE OF THE RFP.

On September 9, 2008, the Board of Supervisors (“Board”) authorized the NMC Purchasing Manager to enter into Master Agreements, based upon the terms and conditions of the Request for Proposal (RFP) #10093 for Nurse Registry Services at NMC with Agostini Nurse Staffing, American Traveler Staffing, Aureus Nursing, Axis Healthcare Staffing, Cirrus Holdings USA, Clinical One, Cross Country Staffing, Emerald Health Services, GSN Inc., Healthcare Pros, Health One Staffing, HRN Services, Med Staff Inc., Medical Solutions, Medical Staffing Network, PPR Healthcare Staffing, Premier Healthcare Professionals, Supplemental Health Care and T.G. Health Care Services.

For Fiscal Year 2008-2009, NMC budgeted and the Board approved \$2,156,249 for nurse registry services. As part of its budget, and when the matter was presented to the Board, NMC prepared a spend sheet that allocated an estimate of spending for each vendor. The Master Agreements expressly stated that they did not allocate a maximum or minimum amount of funds to any particular contractor issued an agreement pursuant to RFP #10093, and that for the term October 1, 2008 through June 30, 2009, NMC would pay a maximum not to exceed amount of \$2,156,249 for all vendor contracts issued pursuant RFP #10093. By setting an overall cap of \$2,156,249 on spending for all Nurse Registry Companies, without setting aside a specific liability within the agreements issued to a particular vendor, NMC was able to shift encumbered funds flexibly from one vendor to another out of a reasonably sized budget, while (1) allowing vendors, upon NMC’s request, to responsively assign registry nurses to NMC with the required skills and qualifications, and (2) ensuring sufficient funds were readily available for payment to the vendors. Had a maximum liability needed to be determined for each vendors agreement (the typical manner in which County contracts are drafted) a larger total amount of funds would have had to have been encumbered for each agreement in order to ensure the sufficiency of available funding. (See Attachment A, “*Amount History Sheets*” for examples.)

For Fiscal Year 2009-2010, NMC budgeted \$1,265,030 for nurse registry services and Purchase Orders were established for all contracts pursuant to RFP #10093. On April 6, 2010, the Board approved an increase in the total 2009-2010 fiscal year aggregate amount for all contracts issued pursuant to RFP #10093 from \$1,265,030 to \$1,615,030, an increase of \$350,000 for the period March 1, 2010 through June 30, 2010, (see Attachment A, “*09-10 PO Amount History*” sheet).

For Fiscal Year 2010-2011, NMC budgeted \$1,265,030 for nurse registry services and Purchase Orders were established for all contracts pursuant to RFP #10093. On December 14, 2010, the Board approved an increase in the total Fiscal Year 2010-2011 aggregate amount for all contracts issued pursuant to RFP #10093, from \$1,265,030 to \$1,515,030, an increase of \$250,000 for the period December 1, 2010 to June 30, 2011.

On February 15, 2011, the Board approved an additional increase in the Fiscal Year 2010-2011 total aggregate amount for all contracts issued pursuant to RFP #10093 from \$1,515,030 to \$3,015,030, an increase of \$1,500,000 for the same previously approved period of December 1, 2010 to June 30, 2011, (see Attachment A, “*10-11 PO Amount History*” sheet).

For Fiscal Year 2011-2012, NMC budgeted \$2,000,000 for nurse registry services. On June 28, 2011, the Board authorized the NMC Purchasing Manager to extend, for an additional one-year period; all contracts issued pursuant to RFP #10093 and encumbered a total aggregate amount of \$2,000,000 for all contracts issued pursuant to RFP #10093, for the period July 1, 2011 to June 30, 2012.

NMC wishes to exercise the option to extend the Nurse Registry Contracts for an additional one-year period to June 30, 2013 and to enter into an Amendment No. 1 to each of the contracts with Nurse Registry Agencies listed on Attachment A, for a total aggregate amount of \$2,000,000 for all contracts issued pursuant to RFP #10093 for the period July 1, 2012 to June 30, 2013.

Attachment A; “*Nurse Registry History & Vendor Spend Breakdown.*” includes information through the life of all contracts pursuant to RFP #10093. The total annual not to exceed amount for all years of the Master Agreement is \$8,786,309. The total annual “spend to date” for the life of all contracts is \$6,922,080. Also included is the Fiscal Year 2012-2013 purchase order beginning amounts for each nurse registry company that currently contracts with the NMC.

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING:	June 28, 2011	AGENDA NO.:
SUBJECT:	Authorize the Purchasing Manager for Natividad Medical Center (NMC) to extend Master Agreement (RFP #10093) between NMC and all Nursing Registry Agency's currently providing services at NMC in an amount not to exceed \$2,000,000 for the term July 1, 2011 through June 30, 2012.	
DEPARTMENT:	Natividad Medical Center	

RECOMMENDATION:

It is recommended that the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to extend Master Agreement (RFP #10093) between NMC and all Nursing Registry Agency's currently providing services at NMC in an amount not to exceed \$2,000,000 for the term July 1, 2011 through June 30, 2012.

DISCUSSION/SUMMARY:

The Board of Supervisors approved the Request for Proposal (RFP) #10093 for Nursing Registry Services at NMC on September 9, 2008. This Master Agreement took effect on October 1, 2008. The recommendation is to extend the term for an additional one year period per the RFP.

Natividad Medical Center currently utilizes various nurse registry companies to provide additional staff as needed to assist us with ensuring that the appropriate number of nurses on each unit is available as required by the state approved nurse to patient ratios. Due to the current nurse to patient ratios and Emergency Medical Treatment and Labor Act (EMTALA) regulations Natividad Medical Center can not refuse to provide service to patients who show up in the Emergency Room and the Labor & Delivery Unit. The majority of NMC registry staff is utilized in these two departments, as they require several months of additional training after completing the required nursing program

Continued Nurse Registry Services are needed due to the increase in Emergency Room visits and fluctuations in Labor & Delivery' census, (number of patients daily). NMC staffs according to budgeted census and augments with travelers when competent staff is not available locally. Traveler Staff are also used in acute care and medical-surgical areas because of unexpected leaves and staff turn-over.

OTHER AGENCY INVOLVEMENT:

The requested Agreement extension has been reviewed and approved by County Counsel and the Natividad Medical Center Board of Trustees.

FINANCING:

The cost for the extension is \$2,000,000 and is included in the Natividad Medical Center Fiscal Year 2011-12 recommended Budget. This action will not require any additional General Fund subsidy.

Report Prepared by:
Carol Jordan, CNO
755-6280

Harry Weis
Chief Executive Officer

Date: March 18, 2011

Attachments: RFP #10093, 2010/11 Vendors Spend Sheet, Vendors Rate Sheets, Past Board Reports and Orders, Board Order

Attachments are on file with the Clerk of the Board

Nudge Keweenaw

Before the Board of Supervisors in and for the
County of Monterey, State of California

Agreement No. A-11276

Authorize the Purchasing Manager for Natividad Medical)
Center (NMC) to extend Master Agreement (RFP #10093))
between NMC and all Nursing Registry Agency's currently)
providing services at NMC in an amount not to exceed)
\$2,000,000 for the term July 1, 2011 through June 30, 2012...)

Upon motion of Supervisor Salinas, seconded by Supervisor Calcagno, and carried by those members present, the Board hereby;

Authorized the Purchasing Manager for Natividad Medical Center (NMC) to extend Master Agreement (RFP #10093) between NMC and all Nursing Registry Agency's currently providing services at NMC in an amount not to exceed \$2,000,000 for the term July 1, 2011 through June 30, 2012.

PASSED AND ADOPTED on this 28th day of June, 2011, by the following vote, to wit:

AYES: . Supervisors Calcagno, Salinas, and Parker

NOES: None

ABSENT: Supervisors Armenta and Potter

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 75 for the meeting on June 28, 2011.

Dated: June 29, 2011

Gail T. Borkowski, Clerk of the Board of Supervisors
County of Monterey, State of California

By

Cluid A. Muel

Deputy

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING:	February 15, 2011	AGENDA NO.:
SUBJECT:	Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute an increase of \$1,500,000,00 to the Master Agreement for Nurse Registry Services (RFP # 10093) from \$1,515,030 to \$3,015,030 for the period December 1, 2010 to June 30, 2011.	
DEPARTMENT:	Natividad Medical Center	

RECOMMENDATION:

It is recommended that the Board of Supervisors Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute an increase of \$1,500,000,00 to the Master Agreement for Nurse Registry Services (RFP # 10093) from \$1,515,030 to \$3,015,030 for the period December 1, 2010 to June 30, 2011.

SUMMARY/DISCUSSION:

The Board of Supervisors approved the Request for Proposal (RFP) #10093 for Nursing Registry Services at NMC on September 9, 2008. This Master Agreement took effect on October 1, 2008.

Natividad Medical Center currently utilizes various nurse registry companies to provide additional staff as needed to assist us with ensuring that the appropriate number of nurses on each unit is available as required by the state approved nurse to patient ratios. Due to the current nurse to patient ratios and Emergency Medical Treatment and Labor Act (EMTALA) regulations Natividad Medical Center cannot refuse to provide service to patients who show up in the Emergency Room and the Labor & Delivery Unit. The majority of NMC registry staff is utilized in these two departments, as they require several months of additional training after completing the required nursing program.

Due to ongoing tech projects, and an increase in census Natividad is requesting this increase. There are frequent Emergency Room visits and extreme fluctuations in Labor & Delivery' census, (number of patients daily). NMC staffs according to budgeted census and augments with travelers when competent staff is not available locally. Because of unexpected leaves and staff turn-over in acute care and medical surgical areas, NMC is requesting an increase of \$1,500,000 to cover staffing through June 30, 2011. In addition to the aforementioned, the amount of \$1,500,000 is being requested due to the fact that this is the budgeted Fiscal Year 2010 dollars that have been paid with Fiscal Year 2011 dollars because of the overlap of invoices (May and June invoices received in July and August) and County close of each fiscal year on July 1st.

While NMC's census remains fairly flat, we have eight (8) dedicated full time nursing staff working on building Meditech PCS (Patient Care System), NMC's new Electronic Medical Record Nursing Documentation system. Our nurses have begun training for the go live in May. These nurses come off the floor and must be covered for patient ratio compliance. Travelers and registry nurses are how NMC covers these RNs on their respective units. NMC currently has three (3) units without directors. On these units, supervising nurses are performing as leaders and are taken out of regular staffing. These RN's are them backfilled with travelers and/or registry.

NMC's Bariatrics program (under Surgical Services) has two dedicated nurses one of which is on medical leave and is covered by another registry nurse.

We continue to recruit for the budgeted positions allocated for FY 2011. When census drops and/or as positions are filled, Registry use is discontinued. NMC is doing its best to maintain ratios through fluctuating census in order to sustain a superior level of quality patient care.

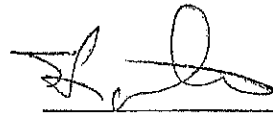
OTHER AGENCY INVOLVEMENT:

The recommendation has been reviewed and approved by the Natividad Medical Center Board of Trustees.

FINANCING:

The cost for this Amendment is \$1,500,000 and is included in the 2010/2011 FY Approved Budget. This action will not require any additional General Fund subsidy.

Prepared by:
Carol Jordan
January 21, 2010



Harry Weis
Chief Executive Officer

Attachments: Board Order

Before the Board of Supervisors in and for the County of Monterey, State of California

Agreement No. A-11276

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute an increase of \$1,500,000 to the Master Agreement for Nurse Registry Services (RFP # 10093) from \$1,515,030 to \$3,015,030 for the period December 1, 2010 to June 30, 2011.....

Upon motion of Supervisor Armenta, seconded by Supervisor Potter, and carried by those members present, the Board unanimously continued the item to the March 1, 2011 meeting;

Upon motion of Supervisor Armenta, seconded by Supervisor Potter, and carried by those members present, the Board unanimously reconsidered the previous motion to continue the item to the March 1, 2011 meeting;

Upon motion of Supervisor Armenta, seconded by Supervisor Salinas and carried by those members present, effective February 15, 2011, the Board hereby;

Authorized the Purchasing Manager for Natividad Medical Center (NMC) to execute an increase of \$1,500,000 to the Master Agreement for Nurse Registry Services (RFP # 10093) from \$1,515,030 to \$3,015,030 for the period December 1, 2010 to June 30, 2011.

PASSED AND ADOPTED on this 15th day of February, 2011, by the following vote, to-wit:

AYES: Supervisors Armenta, Calcagno, Salinas, Parker, and Potter

NOBS: None

ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 75 for the meeting on February 15, 2011.

Dated: February 16, 2011

Gail T. Borkowski, Clerk of the Board of Supervisors County of Monterey, State of California

By [Signature] Deputy

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING:	December 14, 2010	AGENDA NO.:
SUBJECT:	Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute an increase of \$250,000 to the Master Agreement for Nurse Registry Services (RFP # 10093) from \$1,265,030 to a not to exceed amount of \$1,515,030 for the period December 1, 2010 to June 30, 2011.	
DEPARTMENT:	Natividad Medical Center	

RECOMMENDATION:

It is recommended that the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute an increase of \$250,000 to the Master Agreement for Nurse Registry Services (RFP # 10093) from \$1,265,030 to a not to exceed amount of \$1,515,030 for the period December 1, 2010 to June 30, 2011.

SUMMARY/DISCUSSION:

The Board of Supervisors approved the Request for Proposal (RFP) #10093 for Nursing Registry Services at NMC on September 9, 2008. This Master Agreement took effect on October 1, 2008.

Natividad Medical Center currently utilizes various nurse registry companies to provide additional staff as needed to assist us with ensuring that the appropriate number of nurses on each unit is available as required by the state approved nurse to patient ratios. Due to the current nurse to patient ratios and Emergency Medical Treatment and Labor Act (EMTALA) regulations Natividad Medical Center cannot refuse to provide service to patients who show up in the Emergency Room and the Labor & Delivery Unit. The majority of NMC registry staff is utilized in these two departments, as they require several months of additional training after completing the required nursing program

Due to the increase in Emergency Room visits and extreme fluctuations in Labor & Delivery' census, (number of patients daily). NMC staffs according to budgeted census and augments with travelers when competent staff is not available locally. Because of unexpected leaves and staff turn-over in acute care and medical surgical areas, NMC is requesting an increase of \$250,000 to cover staffing through June 30, 2011.

In addition to the aforementioned, the amount of \$250,000 is being requested at this time because that amount reflects what we paid using FY 2011 Budget dollars for registry expenses incurred in May and June 2010.

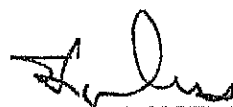
OTHER AGENCY INVOLVEMENT:

The recommendation has been reviewed and approved by the Natividad Medical Center Board of Trustees.

FINANCING:

The cost for this Amendment is \$250,000 and is included in the 2010/2011 FY Approved Budget. This action will not require any additional General Fund subsidy.

Prepared by:
Barbara Messer
November 2, 2010



Harry Weis
Chief Executive Officer

Attachments: Board Order

**Before the Board of Supervisors in and for the
County of Monterey, State of California**

Agreement No: A - 11899

Authorize the Purchasing Manager for Natividad Medical Center (NMC))
to execute an amendment to the Master Agreement in the amount of)
\$250,000 for Nurse Registry Services (RFP # 10093), from \$1,265,030 to)
\$1,515,030 for the period December 1, 2010 to June 30, 2011.)

Upon motion of Supervisor Calcagno, seconded by Supervisor Armenta, and carried by those members present, the Board hereby:

Authorized the Purchasing Manager for Natividad Medical Center (NMC) to execute an amendment to the Master Agreement in the amount of \$250,000 for Nurse Registry Services (RFP # 10093), from \$1,265,030 to \$1,515,030 for the period December 1, 2010 to June 30, 2011.

PASSED AND ADOPTED this 14th day of December by the following vote, to wit:

AYES: Supervisors Armenta, Calcagno, Salinas, Parker, Potter

NOES: None

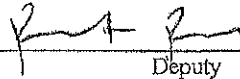
ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 75 for the meeting on December 14, 2010.

Dated: December 17, 2010

Gail T. Borkowski, Clerk of the Board of Supervisors
County of Monterey, State of California

By



Deputy

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING:	April 6, 2010	AGENDA NO.:
SUBJECT:	Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute an increase to the Fiscal Year 2009-10 "not to exceed" amount of Master Agreement (RFP #10093) between NMC and all Nursing Registry Agency's currently providing services at NMC in an amount not to exceed \$1,615,030 (an increase of \$350,000) for the term March 1, 2010 through June 30, 2010.	
DEPARTMENT:	Natividad Medical Center	

RECOMMENDATION:

It is recommended that the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute an increase to the Fiscal Year 2009-10 "not to exceed" amount of Master Agreement (RFP #10093) between NMC and all Nursing Registry Agency's currently providing services at NMC in an amount not to exceed \$1,615,030 (an increase of \$350,000.00) for the term March 1, 2010 through June 30, 2010.

DISCUSSION/SUMMARY:

The Board of Supervisors approved the Request for Proposal (RFP) #10093 for Nursing Registry Services at NMC on September 9, 2008. This Master Agreement took effect on October 1, 2008.

Natividad Medical Center currently utilizes various nurse registry companies to provide additional staff as needed to assist us with ensuring that the appropriate number of nurses on each unit is available as required by the state approved nurse to patient ratios. Due to the current nurse to patient ratios and Emergency Medical Treatment and Labor Act (EMTALA) regulations Natividad Medical Center can not refuse to provide service to patients who show up in the Emergency Room and the Labor & Delivery Unit. The majority of NMC registry staff is utilized in these two departments, as they require several months of additional training after completing the required nursing program

Due to the increase in Emergency Room visits and extreme fluctuations in Labor & Delivery' census, (number of patients daily). NMC staffs according to budgeted census and augments with travelers when competent staff is not available locally. Because of unexpected leaves and staff turn-over in acute care and medical surgical areas, NMC is requesting an increase of \$350,000 to cover staffing through June 30, 2010.

OTHER AGENCY INVOLVEMENT:

The requested increase has been reviewed and approved by County Counsel and the Natividad Medical Center Board of Trustees.

FINANCING:

The cost for the increase is \$350,000 and is included in the Natividad Medical Center FY 2009-2010 Approved Budget. Attachment A is the current spend sheet for all vendors currently providing these services. This action will not require any additional General Fund subsidy.

Report Prepared by:
Sid Cato, Management Analyst/Contracts

Harry Weis
Chief Executive Officer

Date: February 23, 2010

Attachments: Vendor Balance Sheets, Sample Agreement, Board Order

**Before the Board of Supervisors in and for the
County of Monterey, State of California**

Agreement No: A - 11672

Authorize the Purchasing Manager for Natividad Medical Center (to execute an)
increase to the Fiscal Year 2009-10 "not to exceed" amount of Master)
Agreement (RFP No. 10093) between NMC and all Nursing Registry Agency's)
currently providing services at NMC in an amount not to exceed \$1,615,030 (an)
increase of \$350,000) for the term March 1, 2010 through June 30, 2010.)

Upon motion of Supervisor Potter, seconded by Supervisor Parker, and carried by those members present, effective April 6, 2010, the Board hereby:

Authorized the Purchasing Manager for Natividad Medical Center (to execute an increase to the Fiscal Year 2009-10 "not to exceed" amount of Master Agreement (RFP No. 10093) between NMC and all Nursing Registry Agency's currently providing services at NMC in an amount not to exceed \$1,615,030 (an increase of \$350,000) for the term March 1, 2010 through June 30, 2010.

PASSED AND ADOPTED this 6th day of April, 2010, by the following vote, to wit:

AYES: Supervisors Armenta, Calcagno, Salinas, Parker, Potter

NOES: None

ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 75 for the meeting on April 6, 2010.

Dated: April 6, 2010

Gail T. Borkowski, Clerk of the Board of Supervisors
County of Monterey, State of California

By Robert R...
Deputy

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING: September 9, 2008	AGENDA NO.:
SUBJECT: a. Approve and Authorize the Contracts/Purchasing Officer to sign Master Agreements with T.G. Health, Axis Healthcare Staffing, Clinical One, Agostini, HRN Services, Professional Placement Resources, Medical Solutions and Cirrus Medical Staffing to provide Nursing Registry Services pursuant to the terms and conditions within the Request for Proposal (RFP #10093), for the term of two (2) years, from the date of signing through and including June 30, 2010, including the option to extend the Agreement for three (3) additional one (1) year periods, in accordance with the terms and conditions set within each Agreement. The aggregate amount to be spent for all Agreements issued under RFP #10093 is not to exceed \$2,156,249 and: b. Approve and authorize the Contracts/Purchasing Officer to sign additional Agreements with qualified contractors who meet the minimum requirements of the County of Monterey.	
DEPARTMENT: Natividad Medical Center	

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Contracts/Purchasing Officer to sign Master Agreements with T.G. Health, Axis Healthcare Staffing, Clinical One, Agostini, HRN Services, Professional Placement Resources, Medical Solutions and Cirrus Medical Staffing to provide Nursing Registry Services pursuant to the terms and conditions within the Request for Proposal (RFP #10093), for the term of two (2) years, from the date of signing through and including June 30, 2010, including the option to extend the Agreement for three (3) additional one (1) year periods, in accordance with the terms and conditions set within each Agreement. The aggregate amount to be spent for all Agreements issued under RFP #10093 is not to exceed \$2,156,249 and:
- b. Approve and authorize the Contracts/Purchasing Officer to sign additional Agreements with qualified contractors who meet the minimum requirements of the County of Monterey.

DISCUSSION/SUMMARY:

Due to the current national shortage of licensed nurses and the high cost of living in Monterey County, NMC has been unable to attract and retain an adequate number of qualified nurses to staff the facility. Natividad Medical Center currently utilizes various nurse registry companies to provide additional staff as needed to assist us with ensuring that the appropriate number of nurses on each unit is available as required by the state approved nurse to patient ratios. Over the past six months Natividad Medical Center has continued to decrease its dependence on registry nurses. However, it is important that this resource be accessible to ensure adequate staff is available when needed to provide quality patient care.

It is essential that NMC comply with all state regulations and meet the operational and fiscal goals that have been established for the Hospital.

Due to the current nurse to patient ratios and Emergency Medical Treatment and Labor Act (EMTALA) regulations Natividad Medical Center can not refuse to provide service to patients who show up in the Emergency Room and the Labor & Delivery Unit. The majority of our current registry

staff is utilized in these two departments, as they require several months of additional training after completing the required nursing program.

OTHER AGENCY INVOLVEMENT:

The County Contracts/Purchasing Division, while working with the Director of Nursing and the Assistant Administrator of Patient Care Services, developed a Request for Proposal (RFP #10093), in April 2008 which was in turn sent to multiple appropriate vendors who could and have in the past supplied qualified nurses at competitive fees. County Contracts/Purchasing will issue blanket purchase orders to cover the expenses of the registry nurses from the various agencies.

The Agreement has been reviewed and approved by County Counsel and the Natividad Medical Center's Board of Trustees.

FINANCING:

The funds for these service Agreements, estimated at \$2,156,249 is included in the Natividad Medical Center FY 2008-2009 Approved Budget. This action will not require any additional General Fund subsidy.

Report Prepared by:
Sid Cato, Management Analyst/Contracts
HR Director
Date: August 11, 2008
Attachments: Board Order: RFP #10093

William Foley
Chief Executive Officer

