



County of Monterey

Item No.40

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-458

December 09, 2025

Introduced: 11/12/2025

Current Status: Natividad Medical Center -
Consent

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 4 to the agreement (A-14305) with Stryker Sales Corporation dba Stryker Instruments for preventative maintenance on power tools and Neptune equipment services, extending the agreement an additional six (6) month period (May 15, 2025 through November 14, 2025) for a revised full agreement term of May 1, 2018 through November 14, 2025, and adding \$40,000 for a revised total agreement amount not to exceed \$639,216.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 4 to the agreement (A-14305) with Stryker Sales Corporation dba Stryker Instruments for preventative maintenance on power tools and Neptune equipment services, extending the agreement an additional six (6) month period (May 15, 2025 through November 14, 2025) for a revised full agreement term of May 1, 2018 through November 14, 2025, and adding \$40,000 for a revised total agreement amount not to exceed \$639,216.

SUMMARY:

The agreement with Stryker is for preventative maintenance services for surgical instruments and Neptune-brand equipment at Natividad Medical Center. This amendment adds additional maintenance and repair plans for endoscopy equipment. This ensures consistent optimal performance and extends the lifespan of this medical equipment. Additionally, these routine and preventative maintenance services help prevent expensive repairs later, particularly because there are many intricate components.

DISCUSSION:

These routine and preventive services are instrumental in ensuring the consistent performance and reliability of our medical equipment. Making sure our equipment functions flawlessly is a matter of operational efficiency and regulatory compliance. This directly impacts the ability for our surgeons to provide safe patient care and minimizes the need to disrupt critical patient scheduling.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

FINANCING:

The cost for this renewal and amendment No. 4 is \$40,000 which is included in the FY 2025-26 Adopted Budget. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

Preventative maintenance on surgical tools and equipment is a required service at the hospital and ensures effective treatments are being rendered in the best possible manner.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Wally Sayles, Director for Surgical Services, 831-772-7771

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Stryker Sales Corporation dba Stryker Instruments Renewal and Amendment 4
Stryker Sales Corporation dba Stryker Instruments Renewal and Amendment 3
Stryker Sales Corporation dba Stryker Instruments Amendment 2
Stryker Sales Corporation dba Stryker Instruments Amendment 1
Stryker Sales Corporation dba Stryker Instruments Agreement

Attachments on file with the Clerk of the Board