EXHIBIT B
FEE SCHEDULE

End-User Application Training	County Open Enrollment Rate Per day per student	County Semi-Dedicated Class Rate Per class up to 12 students
Standard Microsoft Office Applications		
Excel Levels 1, 2, 3, 4	$ 195	$ 1560
Office 2007/2010 New Features	$ 195	$ 1560
Outlook Levels 1, 2	$ 195	$ 1560
PowerPoint Levels 1, 2	$ 195	$ 1560
Word Levels 1, 2, 3	$ 195	$ 1560
Windows Level 1	$ 195	$ 1560
Database Applications		
Access Levels 1**, 2**, 3**	$ 225	$ 1800
FileMaker Pro Levels 1, 2	$ 225	$ 1800
Crystal Reports Levels 1**, 2**	$ 325	$ 2600
Programming for Applications		
Intro to VBA**	$ 350	$ 2800
Excel Programming w/VBA***	$ 350	$ 2800
Access Programming w/VBA***	$ 350	$ 2800
SQL Levels 1, 2	$ 350	$ 2800
Web Development		
Expression Web Levels 1**, 2**	$ 275	$ 2200
SharePoint Levels 1A, 1B, 2**	$ 275	$ 2200
Dreamweaver, Levels 1**, 2**	$ 275	$ 2200
HTML Level 1	$ 275	$ 2200
FrontPage Levels 1, 2	$ 225	$ 1800
Desktop Publishing		
InDesign Levels 1**, 2	$ 275	$ 2200
Publisher Levels 1, 2	$ 225	$ 1800
Graphics, Illustration & Multimedia		
Illustrator Levels 1, 2	$ 325	$ 2600
Photoshop Levels 1**, 2**	$ 325	$ 2600
Acrobat Levels 1, 2	$ 325	$ 2600
CorelDraw Level 1**	$ 325	$ 2600
Fireworks Levels 1, 2	$ 325	$ 2600
Flash Levels 1, 2	$ 325	$ 2600
Project Management		
Project Levels 1**, 2**	$ 225	$ 1800
Visio Levels 1, 2	$ 225	$ 1800
Financial & Accounting		
QuickBooks Levels 1**, 2**	$ 225	$ 1800
Business Skills Classes		
Advanced Business Writing for Professionals	$ 225	$ 1800
Business Writing & Grammar Skills	$ 225	$ 1800
Time Management	$ 225	$ 1800
Change Management	$ 225	$ 1800
Effective Presentations	$ 225	$ 1800
Organizational Skills	$ 225	$ 1800
Project Management Fundamentals	$ 225	$ 1800

Legend
No asterisk = 1 day class
*** = 2 day class*
**** = 3 day class*

EXHIBIT B
FEE SCHEDULE

Technical Training	County Open Enrollment Rate
Tuition	$350
Courseware	$95
Instructor-Led Technical Course	Varies upon County Approval
Exam Prep Tools	
Measure Up or actual test license, 30-day	$50
Measure up license, 90-day	$100
Online Mentoring Tools	
Learning Zone license, single subject, 6 months	$225
Learning Zone license, multi-subject, 1 year	$325
Certification Exam Fees*	
A+ Exams	$198
Network+Exams	$281
Microsoft Exams	$156
Cisco Exams	$156
Microsoft Office Specialist Exams	$125

* Certification Exam Fees for other tests vary and exam prices are subject to change. Should County request exams other than the above, OfficeStar shall notify County in advance of the cost for that exam and the County shall approve that cost in writing before costs are incurred.

Value-Added Services	County Rate
Customized training development and course set-up fees	175 per hour
Customized courseware	$10 added per book per student
One-on-One training	$125 per hour
Equipment supplies	Cost Varies
On-line training	Cost Varies
Software student assessment tools, pre and/or post	$35 per test
Additional management reporting	$175 per hour
Room rental - up to 16 workstations	$900 per day
Room rental - no workstations	$500 per day
LCD projedtor rental	$150 per day
DLP projector rental	$250 per day
PA / sound system package rental	$100 per day

For any Value-Added Services, OfficeStar shall notify County of total cost for service requested. County shall approve that cost in writing before service is started.

*Any and all changes to the fees/rates specified for the services listed above, notifications shall be sent by CONTRACTOR to the following p

County of Monterey, Contracts/Purchasing Officer
168 W. Alisal, Flr. 2
Salinas, Ca. 93902

County of Monterey, Information Technology
1590 Moffett Street
Salinas, Ca. 93905
Attn: Sarah House