



Siemens Medical Solutions USA, Inc.
40 Liberty Boulevard, Malvern, PA 19355
Fax: (866) 309-6992

SIEMENS REPRESENTATIVE
Joe Lozano - (559) 259-1447

Customer Number: 0000008488

Date: 8/10/2018

NATIVIDAD MEDICAL CENTER
1441 CONSTITUTION BLVD
SALINAS, CA 93906-3100

Siemens Medical Solutions USA, Inc. is pleased to submit the following quotation for the products and services described herein at the stated prices and terms, subject to your acceptance of the terms and conditions on the face and back hereof, and on any attachment hereto.

Table of Contents

	<u>Page</u>
Clinical Education Artis Pure - Local (Quote Nr. 1-FWJ9PU Rev. 1)	2
General Terms and Conditions	2
Warranty Information	5

Contract Total: \$54,250

(total does not include any Optional or Alternate components which may be selected)

Proposal valid until 12/31/2018

Estimated Delivery Date: 12/2018

Estimated delivery date is subject to change based upon factory lead times, acceptance date of this quote, customer site readiness, and other factors. A Siemens representative will contact you regarding the final delivery date.

This Quotation represents the Siemens offered training associated with the Products listed on Quotation 1-ANQOAI. This Quotation also includes the standard rigging and installation costs associated with the System listed on Quotation 1-ANQOAI. Customer is required to purchase this Quotation prior to signing the Notice to Manufacture Letter for the Products listed within Quotation 1-ANQOAI.

Accepted and Agreed to by:

Siemens Medical Solutions USA, Inc.

By (sign): _____
Name: Joe Lozano
Title: Account Executive
Date: _____

NATIVIDAD MEDICAL CENTER

By (sign): _____
Name: _____
Title: _____
Date: _____

By signing below, signor certifies that no modifications or additions have been made to the Quotation. Any such modifications or additions will be void.

By (sign): _____

Created: 8/10/2018 6:33:00 PM
PRO 1-07CNCE

Siemens Medical Solutions USA, Inc.

Reviewed as to fiscal provisions

Auditor-Controller
County of Monterey

Page 1 of 6

10/13/18

Reviewed
Steph J. Gallo
Dep. County Counsel

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Quote Nr: 1-FWJ9PU Rev. 1

Terms of Payment: 00% Down, 80% Delivery, 20% Installation
Free On Board: Destination

Purchasing Agreement: VIZIENT SUPPLY LLC

VIZIENT SUPPLY LLC terms and conditions apply to Quote Nr 1-FWJ9PU

Clinical Education Artis Pure - Local

All items listed below are included for this system:

Qty	Part No.	Item Description	Extended Price
1	AXA_INITIAL_32	Initial onsite training 32 hrs Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$7,800
1	AXA_FOLLOWUP_32	Follow-up training 32 hrs Up to (32) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$7,800
1	AXA_FOLLOWUP_12	Follow-up training 12 hrs Up to (12) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$4,200
1	AXA_FOLLOWUP_12	Follow-up training 12 hrs Up to (12) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$4,200
1	AXA_ECLASS	e.class-Virtual Instructor Led Training AXA_ECLASS Tuition for up to (4) imaging professionals to participate in a Siemens instructor led virtual class. The virtual setting allows the participant to benefit from classroom training without the need to travel to a Siemens training center. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$450

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Qty	Part No.	Item Description	Extended Price
1	AXA_PURE_E SSCL	AX Artis PURE Essential Class Tuition for (1) imaging professional to attend Siemens class at Siemens Training Center. The Artis PURE Essentials Course is a 3.5-day classroom course beginning on Tuesday at 8:30 a.m. and ending on Friday at 12:00 p.m. It is designed to provide the participant with an in-depth knowledge of the essential functions of the Artis system as well as the skills needed to perform these functions. Through the use of demonstrations, lectures, and hands-on lab experience using an Artis system, participants will learn Artis system principles and workflows of patient examinations. Additionally, participants have the opportunity to meet other users and share their experiences and solutions to various challenges of the IR, cath lab, and the Hybrid OR environment. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed by the later of (12) months from purchase or install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$4,500
1	AXA_PURE_3D ADVCL	AX PURE 3D Advanced Class Tuition for (1) imaging professional to attend Siemens class at Siemens Training Center. The Advanced PURE Applications classroom course is a 4 day classroom course beginning on Tuesday at 8:30 a.m. and ending on Friday at 4:30 p.m. This course will provide the participants with the in-depth knowledge of the essential functions of the PURE advanced 3D applications software as well as the skills needed to perform these functions. Through the use of demonstrations, lectures, and hands-on lab time on a PURE system, participants will learn the advanced post-processing techniques and advanced 3D applications for PURE software. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed by the later of (12) months from purchase or install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$4,500
1	AXA_RIG_QSP _STD	Standard Rigging Q Q.Zen SP	\$13,500
1	AXA_ADDL_RI GGING	Additional Rigging AXA \$7,300	\$7,300
System Total:			\$54,250

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FINANCING: The equipment listed above may be financed through Siemens. Ask us about our full range of financial products that can be tailored to meet your business and cash flow requirements. For further information, please contact your local Sales Representative.

ACCESSORIES: Don't forget to ask us about our line of OEM imaging accessories to complete your purchase. All accessories can be purchased or financed as part of this order. To purchase accessories directly or to receive our accessories catalog, please call us directly at 1-888-222-9944 or contact your local Sales Representative.

COMPLIANCE: Compliance with legal and internal regulations is an integral part of all business processes at Siemens. Possible infringements can be reported to our Helpdesk "Tell us" function at www.siemens.com/tell-us.

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AT Warranty Information

Product (New Systems and "ECO" Refurbished Systems Only)	Period of Warranty ¹	Coverage	
X-Ray System (not including consumables)	12 months	Full Warranty (parts & labor) Principal Coverage Period 8am-5pm Monday through Friday ³	Includes Flat Panel Detectors

The parts warranty below only applies to purchased parts, not to replacement parts provided pursuant to a warranty. Repairs or replacements shall not interrupt, extend or prolong the term of the warranty.

All AT Flat Panel Detectors (Includes HDR, Q.zen, Pixium, PaxScan, Canon, and LMAM Detectors)	First 12 months Months 13 through 36	100% Wear or Failure parts and labor Prorated credit given to customer against replacement cost	credit percentage = (36 - months in use) / 36 * 100
Image Intensifier Tubes (Sirecon, Optilux)	First 12 months Months 13 through 24	Prorated credit given to customer against replacement cost, parts only	credit percentage = (24 - months in use) / 24 * 100
Megalix Cat Plus Tube	First 12 months Months 13 through 24	80,000 SLU ² or 12 months, whichever occurs first Prorated credit given to customer against replacement cost, parts only	credit percentage = (24 - months in use) / 24 * 100
Gigalix Tube	First 12 months Months 13 through 24	100,000 SLU ² or 12 months, whichever occurs first Prorated credit given to customer against replacement cost, parts only	credit percentage = (24 - months in use) / 24 * 100
Single Tank Tubes (Polyphos P125-135, Sirephos SR)	12 months		

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Single Tank X-Ray Tubes (Powerphos)	Prorated to a maximum of 80,000 SLU ² or 12 months, whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = (80,000 - SLU used) / 80,000 * 100
Consumables	Not covered		

Post-Warranty (after expiration of system warranty) – Replacement parts only!			
Items above	As described above, but parts only	As described above, but parts only	As described above, but parts only
Spare Parts	6 months	Parts only	

Note: Optional extended warranty coverage can be obtained by purchase of a service agreement.

¹ Period of warranty commences from the date of first use or completion of installation, whichever occurs first. In the event the completion of installation is delayed for reasons beyond Siemens' control, the stated warranty period shall commence 60 days after delivery of equipment.

² SLU: Siemens Load Unit (1 exposure or 2 seconds cine DCM (Digital Cine Mode) or 15 seconds Digital Pulsed Fluoroscopy (DPF))

³ Standard deliverable independent of subsequent service contract commitment