

EXHIBIT A
SCOPE OF SERVICES/PAYMENT PROVISIONS

I. Scope of Services

County of Monterey customer number is: 001704. Contractor shall provide:

- a. Off site secure data storage which will include the pick-up and delivery of data stored on various media forms from 1590 Moffett Street, Salinas, Ca. 93905 to a site designated by the CONTRACTOR on a scheduled basis and as needed by the County.
- b. Secure IT Asset Disposition (SITAD) – Media and E-Waste disposal

II. Rate Schedule

- a. The following tables reflect the Rate Schedule for Backup Tape Vaulting:

STANDARD SERVICES (see http://cic.ironmountain.com/dataprotection/glossary for service definitions)		
Description	Effective Price	Per
Scheduled Services	\$31.50	Trip
Transport Container	\$6.11	Container
Media Handling (Minimum \$24.10/month)	\$0.37	Item
Closed Container/Cart Handling	\$1.81	Item
Transport Container Handling	\$1.81	Item

STANDARD STORAGE (see http://cic.ironmountain.com/dataprotection/glossary for service definitions)		
Description	Effective Price	Per
Slotted Media	\$0.427	Slot
Closed Container (Compact)	\$8.13	Container
Closed Container (Small)	\$8.13	Container
Closed Container (Medium)	\$13.68	Container
Closed Container (Large)	\$19.67	Container

PREMIUM STORAGE & SERVICES (see http://cic.ironmountain.com/dataprotection/glossary for service definitions)		
Description	Effective Price	Per
Standard Special Transport (24 hours)	\$147.42	Trip/Sub Acct
Critical Special Transport (3 hours)	\$187.82	Trip/Sub Acct
Holiday Charge	\$109.20	Holiday
Container Locks	\$13.10	Lock
Security Clips	\$3.00	Clip

OTHER PROGRAM FEES (see http://cic.ironmountain.com/dataprotection/glossary for service definitions)		
Description	Effective Price	Per
Administrative Fee	\$25.12	Acct #
Fuel Surcharge	*	Trip

*a Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at <http://cic.ironmountain.com/dataprotection/fuel/>.

CUSTOM STORAGE AND SERVICES (see http://cic.ironmountain.com/dataprotection/glossary for		
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service definitions)		
Description	Effective Price	Per
Scheduled Same Place/Same Floor Transport	\$11.47	Trip
Scheduled Same Building/Same Campus Transport	\$17.20	Trip
Slotted Media Storage – Round Reel	\$1.313	Slot
Slotted Media Storage - Oversized	\$1.607	Slot
Transport Rental Days	\$1.14	Day
Closed Container (Extra Large)	\$50.45	Container
Closed Container (Cabinet)	\$160.52	Cart
Cart	\$160.52	Cart
Transport Cart	\$34.57	Cart
Custom Bar Code Labels	\$0.30	Label
Minimum Monthly Fee	\$252.25	Acct #

b. The following tables reflect the Rate Schedule for Secure IT Assist Disposition:

LOCAL TRANSPORTATION		
Description	Price	Per
Standard Route (existing customers look up contract price)	\$0.0	Per visit
Dedicated Route or Run for New Customer	\$150.00	Per visit

SERVICE TYPES		
Description	Price	Per
Bulk media destruction by weight (tapes/hard drives)	\$1.25	Per pound
Itemized media destruction (bar code max length 15 characters)	\$2.50	Per tape
Bulk e-waste recycling		
Per pallet rate (minimum increments of ½ pallet)	\$200.00	Per pallet
Itemized e-waste recycling (bar code max length 15 characters)		
Per pallet rate (applies at all times for itemized e-waste)		
Recycling	\$2.50	Per item

A LA CARTE OPTIONS		
Description	Price	Per
Packing – labor	\$45.00	Hour
Packing- material	\$0.0	Event
Scan on site	\$1.50	Item

ADMINISTRATIVE FEES AND OTHER		
Description	Price	Per
Administration Fee	\$0.0	Each
Miscellaneous	\$0.0	Each

SHIPPING AND HANDLING		
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Description	Price	Per
Per pallet rate(minimum increment of ½ pallet)	\$125.00	Visit

III. Term of the Agreement

The term of this Agreement shall be from July 1, 2015 through June 30, 2018 unless sooner terminated pursuant to the terms of this Agreement.

IV. Payment Provisions

a. For the services described in this Agreement, the **maximum obligation of the County shall be**

Term	Amount
July 1, 2015 – June 30, 2016	\$70,000
July 1, 2016 – June 30, 2017	\$70,000
July 1, 2017 – June 30, 2018	\$70,000
Maximum Agreement Amount	\$210,000

b. Payment conditions as specified in Section III of the body of this Agreement shall apply. In the event that the Agreement is terminated prior to completion of the services, the amount paid shall reflect the services provided up to the termination date. Should the County determine a reimbursement is owed; the Contractor shall reimburse the County within thirty (30) days of the termination.

c. Invoices shall be mailed to:

Monterey County Information Technology
1590 Moffett Street
Salinas, Ca. 93905
Attn: Accounts Payable