

MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING:	June 28, 2011	AGENDA NO.:	18
SUBJECT:	Authorize the Purchasing Manager for Natividad Medical Center (NMC) to extend Master Agreement (RFP #10093) between NMC and all Nursing Registry Agency's currently providing services at NMC in an amount not to exceed \$2,000,000 for the term July 1, 2011 through June 30, 2012.		
DEPARTMENT:	Natividad Medical Center		

RECOMMENDATION:

It is recommended that the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to extend Master Agreement (RFP #10093) between NMC and all Nursing Registry Agency's currently providing services at NMC in an amount not to exceed \$2,000,000 for the term July 1, 2011 through June 30, 2012.

DISCUSSION/SUMMARY:

The Board of Supervisors approved the Request for Proposal (RFP) #10093 for Nursing Registry Services at NMC on September 9, 2008. This Master Agreement took effect on October 1, 2008. The recommendation is to extend the term for an additional one year period per the RFP.

Natividad Medical Center currently utilizes various nurse registry companies to provide additional staff as needed to assist us with ensuring that the appropriate number of nurses on each unit is available as required by the state approved nurse to patient ratios. Due to the current nurse to patient ratios and Emergency Medical Treatment and Labor Act (EMTALA) regulations Natividad Medical Center can not refuse to provide service to patients who show up in the Emergency Room and the Labor & Delivery Unit. The majority of NMC registry staff is utilized in these two departments, as they require several months of additional training after completing the required nursing program

Continued Nurse Registry Services are needed due to the increase in Emergency Room visits and fluctuations in Labor & Delivery' census, (number of patients daily). NMC staffs according to budgeted census and augments with travelers when competent staff is not available locally. Traveler Staff are also used in acute care and medical surgical areas because of unexpected leaves and staff turn-over.


OTHER AGENCY INVOLVEMENT:

The requested Agreement extension has been reviewed and approved by County Counsel and the Natividad Medical Center Board of Trustees.

FINANCING:

The cost for the extension is \$2,000,000 and is included in the Natividad Medical Center Fiscal Year 2011-12 recommended Budget. This action will not require any additional General Fund subsidy.

Report Prepared by:
Carol Jordan, CNO
755-6280



Harry Weis
Chief Executive Officer

Date: March 18, 2011

Attachments: RFP #10093, 2010/11 Vendors Spend Sheet, Vendors Rate Sheets, Past Board Reports and Orders, Board Order

Attachments are on file with the Clerk of the Board

NURSE REGISTRY SPENA MEET F/Y 2010-11

<u>Agency Name</u>	<u>PO #</u>	<u>totals</u>	<u>changes</u>	<u>new totals</u>
Agostini	9600-853	\$ 365,000.00		\$ 365,000.00
AMN		\$ -		\$ -
American Traveler	9600-855	\$ 163,000.00	\$ 20,000.00	\$ 183,000.00
Axis	9600-859	\$ 215,000.00		\$ 215,000.00
Aureus	9600-856	\$ 215,000.00	\$ 25,000.00	\$ 240,000.00
Cirrus Holdings USA	9600-882	\$ 1,000.00		\$ 1,000.00
Clinical One	9600-883	\$ 90,000.00	\$ 10,000.00	\$ 100,000.00
Cross Country	9600-887	\$ 58,000.00		\$ 58,000.00
Emerald Health Care	9600-1362	\$ 45,000.00		\$ 45,000.00
Global Health Care		\$ -		\$ -
GSN Inc.	no po issued	\$ -		\$ -
Health One Staffing	9600-918	\$ 745,000.00	\$ 30,000.00	\$ 775,000.00
Health Care Pros	9600-917	\$ 1,000.00		\$ 1,000.00
HRN Services	9600-919	\$ 395,000.00		\$ 395,000.00
Med Staff	9600-933	\$ 105,000.00		\$ 105,000.00
Medical Staffing Network	9600-1241	\$ 35,000.00	\$ 20,000.00	\$ 55,000.00
Medical Solutions	9600-1265	\$ 175,000.00	\$ 25,000.00	\$ 200,000.00
Medi-Lend Nursing		\$ 10.00		\$ 10.00
PPR	9600-952	\$ 201,000.00	\$ (130,000.00)	\$ 71,000.00
Premier Health Care		\$ 25,010.00		\$ 25,010.00
Supplemental	9600-1369	\$ 136,000.00		\$ 136,000.00
TG	9600-1091	\$ 45,010.00		\$ 45,010.00
Travel Nurse Solutions		\$ -		\$ -
Voyage Staffing	no po issued	\$ -		\$ -
totals		\$ 3,015,030.00		\$ 3,015,030.00

2010-2011 Purchase Order Amounts

Agency Name	PO #	PO Amount	date of change	change	new totals	date of change	change
Agostini	9600-853	\$500,000.00	8/12/2010	-\$110,000.00	\$390,000.00	8/30/2010	-\$100,000.00
AMN		\$0.00		\$0.00	\$0.00		
American Traveler	9600-855	\$25,000.00			\$25,000.00	8/30/2010	\$40,000.00
Axis	9600-859	\$50,000.00	8/12/2010	\$50,000.00	\$100,000.00		
Aureus	9600-856	\$40,000.00	8/12/2010	\$20,000.00	\$60,000.00	8/30/2010	\$60,000.00
Cirrus Holdings USA	9600-882	\$20,000.00			\$20,000.00		
Clinical One	9600-883	\$100,000.00			\$100,000.00		
Cross Country	9600-887	\$20,000.00			\$20,000.00		
Emerald Health Care	9600-1362	\$20,000.00			\$20,000.00		
Global Health Care		\$0.00			\$0.00		
GSN Inc.	no po issued	\$20,000.00			\$20,000.00		
Health One Staffing	9600-918	\$200,000.00	8/12/2010	\$30,000.00	\$230,000.00		
Health Care Pros	9600-917	\$30,000.00			\$30,000.00		
HRN Services	9600-919	\$100,000.00			\$100,000.00		
Med Staff	9600-933	\$40,000.00			\$40,000.00		
Medical Staffing Network	9600-1241	\$0.00	8/12/2010	\$10,000.00	\$10,000.00		
Medical Solutions	9600-1265	\$50,000.00			\$50,000.00		
Medi-Lend Nursing		\$10.00			\$10.00		
PPR	9600-952	\$10,000.00			\$10,000.00		
Premier Health Care		\$10.00			\$10.00		
Supplemental	9600-1369	\$30,000.00			\$30,000.00		
TG	9600-1091	\$10.00			\$10.00		
Travel Nurse Solutions		\$0.00			\$0.00		
Voyage Staffing	no po issued	\$10,000.00			\$10,000.00		
totals		\$1,265,030.00			\$1,265,030.00		

new totals	date of change	change	new totals	date of change	change	new totals	date of change	change	new totals
\$290,000.00	9/21/2010	-\$70,000.00	\$220,000.00	10/19/2010	-\$80,000.00	\$140,000.00	11/30/2010	\$5,000.00	\$145,000.00
\$0.00			\$0.00			\$0.00			\$0.00
\$65,000.00			\$65,000.00			\$65,000.00			\$68,000.00
\$100,000.00	9/21/2010	\$25,000.00	\$125,000.00	10/19/2010	\$40,000.00	\$165,000.00	11/30/2010	\$3,000.00	\$165,000.00
\$120,000.00	9/21/2010	\$20,000.00	\$140,000.00			\$140,000.00			\$140,000.00
\$20,000.00	9/21/2010	-\$15,000.00	\$5,000.00			\$5,000.00			\$1,000.00
\$100,000.00	9/21/2010	\$30,000.00	\$70,000.00	10/19/2010	-\$20,000.00	\$50,000.00	11/30/2010	-\$4,000.00	\$40,000.00
\$20,000.00			\$20,000.00			\$20,000.00	11/30/2010	-\$10,000.00	\$8,000.00
\$20,000.00			\$20,000.00			\$20,000.00			\$20,000.00
\$0.00			\$0.00			\$0.00			\$0.00
\$20,000.00	9/21/2010	-\$20,000.00	\$0.00			\$0.00			\$0.00
\$230,000.00	9/21/2010	\$55,000.00	\$285,000.00			\$285,000.00	11/30/2010	\$40,000.00	\$325,000.00
\$30,000.00	9/21/2010	-\$25,000.00	\$5,000.00			\$5,000.00	11/30/2010	-\$4,000.00	\$1,000.00
\$100,000.00	9/21/2010	\$20,000.00	\$120,000.00	10/19/2010	\$35,000.00	\$155,000.00	11/30/2010	\$10,000.00	\$165,000.00
\$40,000.00	9/21/2010	\$20,000.00	\$60,000.00			\$60,000.00			\$60,000.00
\$10,000.00			\$10,000.00			\$10,000.00			\$10,000.00
\$50,000.00	9/21/2010		\$50,000.00	10/19/2010	\$25,000.00	\$75,000.00			\$75,000.00
\$10,000.00			\$10,000.00			\$10,000.00			\$10,000.00
\$10,000.00			\$10,000.00			\$10,000.00	11/30/2010	-\$9,000.00	\$1,000.00
\$30,000.00	9/21/2010	\$30,000.00	\$60,000.00			\$60,000.00	11/30/2010	-\$19,000.00	\$41,000.00
\$10,000.00			\$10,000.00			\$10,000.00			\$10,000.00
\$0.00			\$0.00			\$0.00			\$0.00
\$10,000.00	9/21/2010	-\$10,000.00	\$0.00			\$0.00			\$0.00
\$1,265,030.00			\$1,265,030.00			\$1,265,030.00			\$1,265,030.00

date of change	change	new totals	date of change	change	new totals	date of change	change	new totals
12/28/2010	\$20,000.00	\$165,000.00	2/22/2011	\$200,000.00	\$365,000.00		0	\$ 365,000.00
		\$0.00			\$0.00		0	\$ -
12/28/2010	\$20,000.00	\$88,000.00	2/22/2011	\$50,000.00	\$138,000.00	3/22/2011	\$25,000.00	\$ 163,000.00
		\$165,000.00		\$50,000.00	\$215,000.00		\$0.00	\$ 215,000.00
12/28/2010	\$20,000.00	\$160,000.00	2/22/2011	\$50,000.00	\$210,000.00	3/22/2011	\$25,000.00	\$ 235,000.00
		\$1,000.00			\$1,000.00		\$0.00	\$ 1,000.00
		\$40,000.00	2/22/2011	\$50,000.00	\$90,000.00		\$0.00	\$ 90,000.00
		\$8,000.00	2/22/2011	\$50,000.00	\$58,000.00		\$0.00	\$ 58,000.00
		\$20,000.00	2/22/2011	\$25,000.00	\$45,000.00		\$0.00	\$ 45,000.00
		\$0.00			\$0.00		\$0.00	\$ -
		\$0.00			\$0.00		\$0.00	\$ -
12/28/2010	\$100,000.00	\$425,000.00	2/22/2011	\$300,000.00	\$725,000.00		\$0.00	\$ 725,000.00
		\$1,000.00			\$1,000.00		\$0.00	\$ 1,000.00
12/28/2010	\$30,000.00	\$195,000.00	2/22/2011	\$200,000.00	\$395,000.00		\$0.00	\$ 395,000.00
12/28/2010	\$20,000.00	\$80,000.00	2/22/2011	\$25,000.00	\$105,000.00		\$0.00	\$ 105,000.00
		\$10,000.00	2/22/2011	\$25,000.00	\$35,000.00		\$0.00	\$ 35,000.00
		\$75,000.00	2/22/2011	\$75,000.00	\$150,000.00	3/22/2011	\$25,000.00	\$ 175,000.00
		\$10.00			\$10.00		\$0.00	\$ 10.00
		\$1,000.00	2/22/2011	\$300,000.00	\$301,000.00	3/22/2011	-\$100,000.00	\$ 201,000.00
		\$10.00	2/22/2011	\$25,000.00	\$25,010.00		\$0.00	\$ 25,010.00
12/28/2010	\$20,000.00	\$61,000.00	2/22/2011	\$50,000.00	\$111,000.00	3/22/2011	\$25,000.00	\$ 136,000.00
12/28/2010	\$20,000.00	\$20,010.00	2/22/2011	\$25,000.00	\$45,010.00		\$0.00	\$ 45,010.00
		\$0.00			\$0.00		\$0.00	\$ -
		\$0.00			\$0.00		\$0.00	\$ -
		\$250,000.00			\$1,515,030.00			\$ 3,015,030.00

date of change	change	new totals	date of change	change	new totals
-	\$ -	\$ 365,000.00	6/1/2011	\$ (25,000.00)	\$ 340,000.00
4/22/2011	\$ 20,000.00	\$ 183,000.00			\$ -
-	-	\$ 215,000.00	6/1/2011	\$ (22,000.00)	\$ 183,000.00
4/22/2011	\$ 25,000.00	\$ 260,000.00	6/1/2011	\$ 48,000.00	\$ 193,000.00
		\$ 1,000.00			\$ 308,000.00
4/22/2011	\$ 10,000.00	\$ 100,000.00			\$ 1,000.00
-	-	\$ 58,000.00	6/1/2011	\$ (25,000.00)	\$ 100,000.00
-	-	\$ 45,000.00			\$ 33,000.00
-	-	\$ -			\$ 45,000.00
-	-	\$ -			\$ -
4/22/2011	\$ 30,000.00	\$ 775,000.00	6/1/2011	\$ 55,000.00	\$ -
-	-	\$ 1,000.00			\$ 830,000.00
-	-	\$ 395,000.00	6/1/2011	\$ (40,000.00)	\$ 1,000.00
-	-	\$ 105,000.00			\$ 355,000.00
4/22/2011	\$ 20,000.00	\$ 55,000.00			\$ 105,000.00
4/22/2011	\$ 25,000.00	\$ 200,000.00			\$ 55,000.00
-	-	\$ 10.00			\$ 200,000.00
4/22/2011	\$ (130,000.00)	\$ 71,000.00	6/1/2011	\$ (28,000.00)	\$ 10.00
-	-	\$ 25,010.00	6/1/2011	\$ 22,000.00	\$ 43,000.00
-	-	\$ 136,000.00	6/1/2011	\$ 50,000.00	\$ 47,010.00
-	-	\$ 45,000.00	6/1/2011	\$ (35,000.00)	\$ 186,000.00
-	-	\$ -			\$ 10,000.00
-	-	\$ -			\$ -
		\$ 3,035,020.00			\$ -
		\$ 3,035,020.00			\$ 3,035,020.00

Attachment A

Rate Sheet

Agency Name: **Agostini Healthcare Staffing**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$62.00	\$68.00	Base + \$18	2X Base	\$31.00	1.5X Base	1.5X Base
Case Management Nurse	\$66.00	\$76.00	Base + \$18	2X Base	\$33.00	1.5X Base	1.5X Base
Supervising Nurse	\$70.00	\$80.00	Base + \$18	2X Base	\$35.00	1.5X Base	1.5X Base
Nursing Assistant	\$28.00	\$98.00	Base + \$18	2X Base	\$14.00	1.5X Base	1.5X Base
LVN	\$42.00	\$52.00	Base + \$18	2X Base	\$21.00	1.5X Base	1.5X Base
Outpatient / Ancillary Nurse	\$60.00	\$70.00	Base + \$18	2X Base	\$30.00	1.5X Base	1.5X Base
Nurse Director	\$75.00	\$85.00	Base + \$18	2X Base	\$37.50	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$58.00	\$68.00	Base + \$18	2X Base	\$29.00	1.5X Base	1.5X Base
House Supervisor	\$70.00	\$80.00	Base + \$18	2X Base	\$35.00	1.5X Base	1.5X Base
Infection Control	\$66.00	\$76.00	Base + \$18	2X Base	\$33.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /	\$66.00	\$76.00	Base + \$18	2X Base	\$33.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **American Traveler**

Position	8 Hour	12 Hr Bland	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$67.00	\$77.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Case Management Nurse	\$72.00	\$82.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Supervising Nurse	\$75.00	\$85.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Nursing Assistant							
LVN	\$59.00	\$64.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Outpatient / Ancillary Nurse	\$67.00	\$77.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Nurse Director	\$73.00	\$83.00	1.5X Base	2X Base	\$5.00		
Staff Nurse - Per Diem							
House Supervisor	\$73.00	\$83.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Infection Control	\$83.00	\$83.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /							

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: Axis Healthcare Staffing

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$64.00	\$69.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Case Management Nurse	\$69.00	\$62.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Supervising Nurse	\$69.00	\$78.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Nursing Assistant	\$46.00	\$46.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
LVN	\$54.00	\$54.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Outpatient/Ancillary Nurse	\$59.00	\$59.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Nurse Director	\$94.00	\$94.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$58.00	\$58.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
House Supervisor	\$72.00	\$72.00	1.5X Base	2X Base	\$5.00	1.5X Base	1.5X Base
Infection Control							
Administrative Nurse (Quality)							

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **Aureus Nursing**

Position	8 Hour	12 Hr Blend	OT Structure	DY Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$72.50	\$76.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base
Case Management Nurse	\$72.50	\$76.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base
Supervising Nurse	\$77.50	\$81.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base
Nursing Assistant	\$51.50	\$55.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base
LVN	\$59.50	\$63.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base
Outpatient / Ancillary Nurse	\$72.50	\$76.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base
Nurse Director	\$80.50	\$84.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$70.50	\$74.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base
House Supervisor	\$80.50	\$84.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base
Infection Control	\$72.50	\$76.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base
Administrative Nurse (Quality/	\$72.50	\$76.50	Base + \$15	2X Base	\$8.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **Cirrus Medical Staffing**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$67.50	\$69.50	Base + \$10	Base + \$20	\$8.00	Base + \$10	Base + \$10
Case Management Nurse	\$61.70	\$71.98	Base + \$10	Base + \$20	\$8.00	1.5X Base	1.5X Base
Supervising Nurse	\$64.29	\$75.01	Base + \$10	Base + \$20	\$8.00	1.5X Base	1.5X Base
Nursing Assistant							
LVN	\$52.29	\$61.01	Base + \$10	Base + \$20	\$8.00	1.5X Base	1.5X Base
Outpatient / Ancillary Nurse	\$61.70	\$71.98	Base + \$10	Base + \$20	\$8.00	1.5X Base	1.5X Base
Nurse Director	\$64.29	\$75.01	Base + \$10	Base + \$20	\$8.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem							
House Supervisor	\$64.29	\$75.01	Base + \$10	Base + \$20	\$8.00	1.5X Base	1.5X Base
Infection Control	\$63.43	\$74.00	Base + \$10	Base + \$20	\$8.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /	\$63.43	\$74.00	Base + \$10	Base + \$20	\$8.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **Clinical One**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$63.50	\$66.86	Base + \$10	2X Base	\$8.00	Base + \$10	Base + \$10
Case Management Nurse	\$63.50	\$66.86	Base + \$10	2X Base	\$8.00	Base + \$10	Base + \$10
Supervising Nurse	\$73.50	\$76.00	Base + \$10	2X Base	\$8.00	Base + \$10	Base + \$10
Nursing Assistant							
LVN	\$52.00	\$60.00	Base + \$10	2X Base	\$8.00	Base + \$10	Base + \$10
Outpatient / Ancillary Nurse	\$72.50	\$75.00	Base + \$10	2X Base	\$8.00	Base + \$10	Base + \$10
Nurse Director	\$73.50	\$76.00	Base + \$10	2X Base	\$8.00	Base + \$10	Base + \$10
Staff Nurse - Per Diem	\$60.00	\$66.00	Base + \$10	2X Base	\$8.00	Base + \$10	Base + \$10
House Supervisor	\$73.50	\$76.00	Base + \$10	2X Base	\$8.00	Base + \$10	Base + \$10
Infection Control	\$73.50	\$76.00	Base + \$10	2X Base	\$8.00	Base + \$10	Base + \$10
Administrative Nurse (Quality /	\$73.50	\$76.00	Base + \$10	2X Base	\$8.00	Base + \$10	Base + \$10

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

VHA DISCOUNT

Clinical One will provide a one percent (1%) discount on travel nurse staffing assignments. Travel nurse staffing is defined as any full time (36hr/wk) contract assignment lasting 8 weeks or more in duration. The following specialties are included in this category: registered nurses, licensed practical nurses, central supply technologists, surgical technologists and cath lab technologists. This discount will be reflected on your invoice. The VHA/Clinical One contract became effective July 15, 2007.

Attachment A

Agency Name: **Emerald Health Services (Tempus)**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$62.00	\$65.00	8 Hr Base + \$17.00	2X 8 Hr Base	\$5.00	1.5X Base	1.5X Base
Case Management Nurse	\$62.00	\$65.00	8 Hr Base + \$17.00	2X 8 Hr Base	\$5.00	1.5X Base	1.5X Base
Supervising Nurse	\$76.00	\$79.00	8 Hr Base + \$17.00	2X 8 Hr Base	\$5.00	1.5X Base	1.5X Base
Nursing Assistant LVN							
Outpatient / Ancillary Nurse	\$62.00	\$65.00	8 Hr Base + \$17.00	2X 8 Hr Base	\$5.00	1.5X Base	1.5X Base
Nurse Director	\$82.00	\$102.00	8 Hr Base + \$17.00	2X 8 Hr Base	\$5.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem							
House Supervisor	\$76.00	\$79.00	8 Hr Base + \$17.00	2X 8 Hr Base	\$5.00	1.5X Base	1.5X Base
Infection Control	\$76.00	\$79.00	8 Hr Base + \$17.00	2X 8 Hr Base	\$5.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /	\$76.00	\$79.00	8 Hr Base + \$17.00	2X 8 Hr Base	\$5.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **GSN, Inc.**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse		\$73.00	1.5X Base	2X Base	\$12.00	1.5X Base	1.7X Base
Case Management Nurse		\$73.00	1.5X Base	2X Base	\$12.00	1.5X Base	1.7X Base
Supervising Nurse		\$80.00	1.5X Base	2X Base	\$12.00	1.5X Base	1.7X Base
Nursing Assistant							
LVN		\$50.00	1.5X Base	2X Base	\$12.00	1.5X Base	1.7X Base
Outpatient / Ancillary Nurse							
Nurse Director							
Staff Nurse - Per Diem		\$73.00	1.5X Base	2X Base	\$12.00	1.5X Base	1.7X Base
House Supervisor							
Infection Control							
Administrative Nurse (Quality /							

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **HealthOne Staffing, LLC.**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$66.00	\$70.00	1.5X Base	2X Base	\$14.00	1.5X Base	1.5X Base
Case Management Nurse	\$66.00	\$72.00	1.5X Base	2X Base	\$14.00	1.5X Base	1.5X Base
Supervising Nurse	\$68.00	\$74.00	1.5X Base	2X Base	\$14.00	1.5X Base	1.5X Base
Nursing Assistant LVN							
Outpatient / Ancillary Nurse	\$66.00	\$72.00	1.5X Base	2X Base	\$14.00	1.5X Base	1.5X Base
Nurse Director	\$68.00	\$74.00	1.5X Base	2X Base	\$14.00	1.5X Base	1.5X Base
Sift Nurse - Per Diem	\$66.00	\$72.00	1.5X Base	2X Base	\$14.00	1.5X Base	1.5X Base
House Supervisor	\$72.00	\$78.00	1.5X Base	2X Base	\$14.00	1.5X Base	1.5X Base
Infection Control	\$66.00	\$72.00	1.5X Base	2X Base	\$14.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /	\$68.00	\$74.00	1.5X Base	2X Base	\$14.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **Healthcare Pros, Inc.**

Position	8 Hour	12 Hr Blend	OT Structure	DY Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$58.00	\$64.00	8 Hr Base + \$1	1.5X Base	\$6.00	1.5X Base	1.5X Base
Case Management Nurse	\$58.00	\$64.00	8 Hr Base + \$1	1.5X Base	\$6.00	1.5X Base	1.5X Base
Supervising Nurse	\$60.00	\$66.00	8 Hr Base + \$1	1.5X Base	\$6.00	1.5X Base	1.5X Base
Nursing Assistant							
LVN	\$35.00	\$40.00	8 Hr Base + \$1	1.5X Base	\$6.00	1.5X Base	1.5X Base
Outpatient / Ancillary Nurse	\$58.00	\$64.00	8 Hr Base + \$1	1.5X Base	\$6.00	1.5X Base	1.5X Base
Nurse Director	\$60.00	\$66.00	8 Hr Base + \$1	1.5X Base	\$6.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$53.00	\$59.00	8 Hr Base + \$1	1.5X Base	\$6.00	1.5X Base	1.5X Base
House Supervisor	\$65.00	\$70.00	8 Hr Base + \$1	1.5X Base	\$6.00	1.5X Base	1.5X Base
Infection Control	\$58.00	\$64.00	8 Hr Base + \$1	1.5X Base	\$6.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /	\$58.00	\$64.00	8 Hr Base + \$1	1.5X Base	\$6.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **HRN Services, Inc.**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back structure	Holiday Structure
In-Patient Nurse	\$65.00	\$74.00	Base + \$10	Base + \$20	\$20.00	1.5X Base	1.5X Base
Case Management Nurse	\$65.00	\$74.00	Base + \$10	Base + \$20	\$20.00	1.5X Base	1.5X Base
Supervising Nurse	\$76.00	\$86.00	Base + \$10	Base + \$20	\$25.00	1.5X Base	1.5X Base
Nursing Assistant	\$80.00		Base + \$10	Base + \$20		1.5X Base	1.5X Base
LVN	\$42.00	\$51.00	Base + \$10	Base + \$20		1.5X Base	1.5X Base
Outpatient / Ancillary Nurse	\$65.00	\$74.00	Base + \$10	Base + \$20	\$15.00	1.5X Base	1.5X Base
Nurse Director	\$80.00	\$80.00	Base + \$10	Base + \$20	\$20.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$58.80	\$68.60	Base + \$10	Base + \$20		1.5X Base	1.5X Base
House Supervisor	\$75.00	\$85.00	Base + \$10	Base + \$20	\$20.00	1.5X Base	1.5X Base
Infection Control	\$60.00	\$70.00	Base + \$10	Base + \$20	\$25.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /	\$63.00	\$74.00	Base + \$10	Base + \$20	\$20.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **MedStaff Healthcare Solutions**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$60.75	\$67.42	Base + \$20	2X Base	\$6.00	Base + \$20	1.5X Base
Case Management Nurse	\$60.75	\$67.42	Base + \$20	2X Base	\$6.00	Base + \$20	1.5X Base
Supervising Nurse	\$67.00	\$73.67	Base + \$20	2X Base	\$6.00	Base + \$20	1.5X Base
Nursing Assistant	\$29.75	\$33.08	Base + \$10	2X Base	\$6.00	Base + \$10	1.5X Base
LVN	\$48.00	\$52.33	Base + \$10	2X Base	\$6.00	Base + \$10	1.5X Base
Outpatient / Ancillary Nurse	\$60.75	\$67.42	Base + \$20	2X Base	\$6.00	Base + \$20	1.5X Base
Nurse Director	\$72.00	\$78.67	Base + \$20	2X Base	\$6.00	Base + \$20	1.5X Base
Staff Nurse - Per Diem	\$62.75	\$69.42	Base + \$20	2X Base	\$6.00	Base + \$20	1.5X Base
House Supervisor	\$72.00	\$78.67	Base + \$20	2X Base	\$6.00	Base + \$20	1.5X Base
Infection Control	\$60.75	\$67.42	Base + \$20	2X Base	\$6.00	Base + \$20	1.5X Base
Administrative Nurse (Quality)	\$60.75	\$67.42	Base + \$20	2X Base	\$6.00	Base + \$20	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (\$ Hr rate)

Attachment A

Agency Name: **Medical Staffing Network**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$62.00	\$65.33	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base
Case Management Nurse	\$66.00	\$67.00	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base
Supervising Nurse	\$69.00	\$70.00	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base
Nursing Assistant	\$22.00	\$26.00	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base
LVN	\$45.00	\$47.0	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base
Outpatient / Ancillary Nurse	\$63.00	\$65.00	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base
Nurse Director	\$72.00	\$72.00	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base
SU Nurse, Per Diem	\$68.00	\$69.00	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base
House Supervisor	\$70.00	\$71.00	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base
Infection Control	\$66.00	\$68.00	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base
Administrative Nurse (Quality /	\$64.00	\$68.00	Base + \$10	2X Base	\$5.00	1X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **Medical Solutions**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$65.00	\$67.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base
Case Management Nurse	\$65.00	\$67.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base
Supervising Nurse	\$70.00	\$72.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base
Nursing Assistant	\$48.00	\$51.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base
LVN	\$48.00	\$51.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base
Outpatient / Ancillary Nurse	\$65.00	\$67.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base
Nurse Director	\$79.00	\$81.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$60.00	\$62.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base
House Supervisor	\$78.00	\$75.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base
Infection Control	\$65.00	\$67.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /	\$65.00	\$67.00	Base + \$20	2X Base	\$6.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **Medi-Lend Nursing Services**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$70.00	\$71.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Case Management Nurse	\$70.00	\$71.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Supervising Nurse	\$71.00	\$71.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Nursing Assistant	\$28.00	\$29.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
LVN	\$57.00	\$58.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Outpatient / Ancillary Nurse	\$70.00	\$71.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Nurse Director	\$72.00	\$71.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$69.00	\$70.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
House Supervisor	\$72.00	\$71.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Infection Control	\$70.00	\$71.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Administrative Nurse (Quality)	\$70.00	\$71.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **Professional Placement Resources**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$60.00	\$70.00	1.5X Base	2X Base	\$7.00	1.5X Base	1.5X Base
Case Management Nurse	\$60.00	\$70.00	1.5X Base	2X Base	\$7.00	1.5X Base	1.5X Base
Supervising Nurse	\$63.00	\$73.50	1.5X Base	2X Base	\$7.00	1.5X Base	1.5X Base
Nursing Assistant LVN							
Outpatient / Ancillary Nurse	\$60.00	\$70.00	1.5X Base	2X Base	\$7.00	1.5X Base	1.5X Base
Nurse Director	\$70.00	\$81.66	1.5X Base	2X Base	\$7.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$60.00	\$70.00	1.5X Base	2X Base	\$7.00	1.5X Base	1.5X Base
House Supervisor	\$80.00	\$93.33	1.5X Base	2X Base	\$7.00	1.5X Base	1.5X Base
Infection Control	\$60.00	\$70.00	1.5X Base	2X Base	\$7.00	1.5X Base	1.5X Base
Administrative Nurse (Quality)	\$60.00	\$70.00	1.5X Base	2X Base	\$7.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: Premier Healthcare Professionals

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$68.00	\$72.00	Base + \$15	1.5X Base	\$7.00	1.5X Base	1.5X Base
Case Management Nurse	\$70.00	\$80.00	Base + \$15	1.5X Base	\$7.00	1.5X Base	1.5X Base
Supervising Nurse	\$70.00	\$80.00	Base + \$15	1.5X Base	\$7.00	1.5X Base	1.5X Base
LVN	\$45.00	\$51.00	Base + \$15	1.5X Base	\$7.00	1.5X Base	1.5X Base
House Supervisor	\$70.00	\$80.00	Base + \$15	1.5X Base	\$7.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **SHC Services, Inc.**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$60.50	\$70.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Case Management Nurse	\$60.50	\$70.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Supervising Nurse	\$63.50	\$73.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Nursing Assistant	\$21.50	\$31.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
LVN	\$50.50	\$60.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Outpatient / Ancillary Nurse	\$60.50	\$70.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Nurse Director	\$70.50	\$80.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$57.50	\$67.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
House Supervisor	\$65.50	\$75.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Infection Control	\$60.50	\$70.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /	\$60.50	\$70.50	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **TG Healthcare**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Cell	Call Back Structure	Holiday Structure
In-Patient Nurse	\$67.00	\$69.00	Base + \$20	Base + \$40	\$8.00	Base + \$20	Base + \$20
Case Management Nurse	\$78.00	\$81.00	Base + \$20	Base + \$40	\$8.00	1.5X Base	1.5X Base
Supervising Nurse	\$78.00	\$81.00	Base + \$20	Base + \$40	\$8.00	1.5X Base	1.5X Base
Nursing Assistant	\$37.00	\$40.00	Base + \$20	Base + \$40	\$8.00	1.5X Base	1.5X Base
LVN	\$55.00	\$58.00	Base + \$20	Base + \$40	\$8.00	1.5X Base	1.5X Base
Outpatient / Ancillary Nurse	\$68.00	\$71.00	Base + \$20	Base + \$40	\$8.00	1.5X Base	1.5X Base
Nurse Director	\$83.00	\$56.00	Base + \$20	Base + \$40	\$8.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$65.00	\$68.00	Base + \$20	Base + \$40	\$8.00	1.5X Base	1.5X Base
House Supervisor	\$78.00	\$81.00	Base + \$20	Base + \$40	\$8.00	1.5X Base	1.5X Base
Infection Control	\$68.00	\$71.00	Base + \$20	Base + \$40	\$8.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /	\$68.00	\$71.00	Base + \$20	Base + \$40	\$8.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)

Attachment A

Agency Name: **Voyage Nursing**

Position	8 Hour	12 Hr Blend	OT Structure	DT Structure	On Call	Call Back Structure	Holiday Structure
In-Patient Nurse	\$61.05	\$67.83	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Case Management Nurse	\$64.13	\$71.25	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Supervising Nurse	\$64.13	\$71.25	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Nursing Assistant LVN							
Outpatient / Ancillary Nurse	\$61.05	\$67.83	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Nurse Director	\$77.63	\$86.25	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Staff Nurse - Per Diem	\$59.40	\$66.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
House Supervisor	\$72.90	\$81.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Infection Control	\$58.50	\$65.00	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base
Administrative Nurse (Quality /	\$64.13	\$71.25	Base + \$10	2X Base	\$5.00	1.5X Base	1.5X Base

Note: All Differentials (OT, DT, etc...) are to be calculated using the Base (8 Hr rate)