



Monterey County

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: 22-310

April 19, 2022

Introduced: 3/30/2022

Current Status: Draft

Version: 1

Matter Type: General Agenda Item

- a. Approve and authorize the Treasurer-Tax Collector to execute a non-standard agreement with Granicus, LLC for short-term rental compliance monitoring and associated services for an amount not to exceed \$51,534 with a term of July 1, 2022 through June 30, 2023; and
- b. Approve non-standard contract provision as recommended by the Treasurer-Tax Collector.

RECOMMENDATION:

- a. Approve and authorize the Treasurer-Tax Collector to execute a non-standard agreement with Granicus, LLC for short-term rental compliance monitoring and associated services for an amount not to exceed \$51,534 with a term of July 1, 2022 through June 30, 2023; and
- b. Approve non-standard contract provision as recommended by the Treasurer-Tax Collector.

SUMMARY/DISCUSSION:

Granicus, LLC's ("Granicus") host compliance service is utilized by the Monterey County Treasurer-Tax Collector Office (TTC) as a component of identification, registering, and monitoring of short-term rentals, as well as pursuing the collection of Transient Occupancy Tax. The Treasurer-Tax Collector has successfully utilized this service via annual agreements since Fiscal Year 2016-17. The service provides an important tool for the identification, registration and monitoring of short-term rentals and assists in ensuring the timely collection of Transient Occupancy Tax.

The Treasurer-Tax Collector seeks to enter into an agreement with Granicus for these services in an amount not to exceed \$51,534 with a term of July 1, 2022 through June 30, 2023. The agreement contains the following non-standard provisions: termination terms, indemnification, insurance other requirements, maintenance of records, royalties and inventions, assignment and subcontracting and limitation of liability. TTC recommends accepting the non-standard terms as the service agreement for online monitoring services does not represent high risk to the County; however, it does provide for enforcement of transient occupancy activities and tax collection throughout the unincorporated Monterey County. Prior agreements for this service also contained similar non-standard provisions.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel has reviewed and approved the agreement as to form.

FINANCING:

The funds for this service in the amount of \$51,534 are included in the FY22-23 Recommended Budget for the Treasurer-Tax Collector's office.


Legistar File Number: 22-310

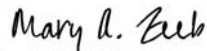
BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Host Compliance, Inc. web application assists Tax personnel to more fully research and identify providers of short-term rental services and helps ensure a more effective and efficient process for managing the process.

Mark a check to the related Board of Supervisors Strategic Initiatives

X Administration

DocuSigned by:
 4/1/2022 | 4:50 PM PDT
5517B0EB5D8A46C...
Prepared by: Lynnette Beardsall, Management Analyst III

DocuSigned by:
 4/1/2022 | 5:45 PM PDT
16886871C8D049E...
Approved by: Mary Zeeb, Treasurer-Tax Collector

Attachments on file with Clerk of the Board:
Granicus LLC Agreement