



## Mitel Business Systems, Inc. Contract #022719-MBS

### US Category Discounts taken from Mitel List Price:

Unified Communications (UC) - 40% Discount

Unified Communications as a Service (UCaaS) - 20% Discount

Unified Communications as a Service (UCaaS):

Partner Built/Partner Delivered, Powered by Mitel - 20% Discount

Services - 15% Discount

(Excluding P/N's 53002196 & 53002197 which are Non-Discountable)

ND, MPP - 0% Discount (Non-Discountable)

*Please Note: Based on product ordered, a Mitel configuration may contain elements from more than one of the Discount Categories that have been presented above*

Sourcewell 

Awarded Contract

Contract # 022719-MBS



Powering connections

## Mitel Business Systems, Inc. Contract #022719-MBS

### Canadian Category Discounts taken from Mitel List Price:

"Mitel Material Price Group (MPG)  
Categories"

Member Discount

1P	Contact Center & UC Applications	38%
2P	Core Telephony Infrastructure	33%
3P	Devices	35%
4P	Peripherals & Legacy	35%
1S	Software Assurance (SWA)	15%
2S	Services*	15%
1R	Subscription Group 1	15%
2R	Subscription Group 2	10%
TP	Third Party	0%
ND	Nil Discount	0%

Unified Communications as a Service (UCaaS)::  
Partner Built/Partner Delivered, Powered by Mitel - 20% Discount

\*(Excluding P/N's 53002196 & 53002197 which are Non-Discountable)

*Please Note: Based on product ordered, a Mitel configuration may contain elements from more than one of the Discount Categories that have been presented above.*