



# Monterey County

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5066

## Board Report

Legistar File Number: A 17-141

June 06, 2017

**Introduced:** 5/4/2017

**Version:** 1

**Current Status:** Agenda Ready

**Matter Type:** BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Fourth Amendment to Professional and Call Coverage Services Agreement (A-11827) with Monterey County Eye Associates to provide ophthalmology services, extending the term by twenty-four (24) months (July 1, 2017 to June 30, 2019) for a revised full agreement term of July 1, 2011 to June 30, 2019, and \$432,000 for a revised total not to exceed amount of \$1,605,600 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not exceed the term by more than twelve (12) months, do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$17,640) of the original contract amount per each amendment.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute the Fourth Amendment to Professional and Call Coverage Services Agreement (A-11827) with Monterey County Eye Associates to provide ophthalmology services, extending the term by twenty-four (24) months (July 1, 2017 to June 30, 2019) for a revised full agreement term of July 1, 2011 to June 30, 2019, and \$432,000 for a revised total not to exceed amount of \$1,605,600 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the total amendments do not exceed the term by more than twelve (12) months, do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$17,640) of the original contract amount per each amendment.

### SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of patients who present to the emergency department or outpatient clinic in need of medical care. NMC has an agreement with Monterey County Eye Associates to provide 24 hours a day, 7 days a week ophthalmology call coverage in the emergency department and to provide initial evaluation of high risk premature infants in the neonatal intensive care unit (NICU). NMC wishes to amend the agreement to extend the term of the agreement an additional twenty (24) months to continue to provide the same services without interruption. Monterey County Eye Associates is paid a monthly rate for call coverage services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment as to fiscal

provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees on May 5, 2017.

FINANCING:

The cost of this Amendment is \$432,000. The total cost for this Agreement is \$1,605,600 for the period July 1, 2011 to June 30, 2019. \$176,400 was disbursed in Fiscal Year 2011/2012; \$176,400 was disbursed in Fiscal Year 2012/2013; \$176,400 was disbursed in Fiscal Year 2013/2014 and \$176,400 was disbursed in Fiscal Year 2014/2015. \$216,000 was disbursed in Fiscal Year 2015/2016; and \$189,000 has been disbursed in Fiscal Year 2016/2017 (8 months). \$252,000 is included in the Fiscal Year 2017/2018 Recommended Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Fourth Amendment

Attachments on file at the Clerk of the Board