

**RENEWAL AND AMENDMENT #4  
TO AGREEMENT BY AND  
BETWEEN COUNTY OF  
MONTEREY AND BINTI, INC.**

**THIS RENEWAL AND AMENDMENT #4.** to the Agreement ("Agreement #A-14168") is made by and between the County of Monterey, a political subdivision of the State of California (hereinafter referred to as "County"), and Binti, Inc. (hereinafter referred to as "CONTRACTOR") with respect to the following.

**WHEREAS**, on October 23, 2018, County and CONTRACTOR entered into Agreement #A-14168 in the amount of \$28,000 for the term October 23, 2018 through October 30, 2019 for the provision for licenses and support for Resource Family Approval software; and

**WHEREAS**, the parties amended the Agreement via Amendment #1 to extend the term through October 30, 2020 and add \$28,000 for a total contract amount of \$56,000.

**WHEREAS**, the parties amended the Agreement via Amendment #2 to extend the term through October 30, 2021, revise the Agreement language, and add \$28,840 for a total contract amount of \$84,840.

**WHEREAS**, the parties amended the Agreement via Amendment #3 to extend the term through October 30, 2022 and add \$29,705 for a new contract total of \$114,545.

**WHEREAS**, on October 30, 2022, Agreement #A-14168 expired by its terms; and

**WHEREAS**, the parties wish to renew and amend Agreement #A-14168 retroactive to October 30, 2022; and

**WHEREAS**, this Renewal and Amendment #4 is necessary due to County's continued need for CONTRACTOR's services; and

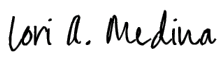
**WHEREAS**, the parties wish to extend the term of Agreement #A-14168 via Amendment #4 to extend the term through **October 30, 2024** and add **\$62,110.18** for a new contract total of **\$176,655.18**,

**NOW THEREFORE**, County and CONTRACTOR hereby agree as follows:

1. This Agreement #A-14168 is hereby renewed retroactive to October 30, 2022 and all of its prior terms and conditions shall be deemed to have been in effect continuously since that time.
2. **Page 2, Section 4(a), Fees:** This Amendment adds **\$62,110.18** for the Renewal Term of **October 30, 2022 through October 30, 2024**. The new contract total is **\$176,655.18**.
3. **Page 3, Section 6(a), Term:** This Amendment extends the Original Agreement through **October 30, 2024**.
4. **Exhibit D, Quote,** is added, with the new renewal term of **October 30, 2022 – October 30, 2024** and the new contract total of **\$176,655.18**.
5. Except as provided herein, all remaining terms, conditions and provisions of the original Agreement are unchanged and unaffected by this Amendment #4 and shall continue in full force and effect as set forth in the original Agreement and in Amendment #1, Amendment #2, and Amendment #3.
6. A copy of this Renewal and Amendment #4 shall be attached to the Original Agreement.

IN WITNESS HEREOF, the parties hereby execute this amendment as follows:

**COUNTY OF MONTEREY:**

By:   
Lori A. Medina  
DSS Director

Date: 11/15/2022 | 11:16 AM PST

**CONTRACTOR:**

By:   
(Chair, President, Vice-President)

(Print Name & Title)


Date: 10/25/2022 | 2:07 PM PDT

By: \_\_\_\_\_  
(Secretary, CFO, Treasurer)

(Print Name and Title)


Date: \_\_\_\_\_

**Approved as to Form:**

  
Deputy County Counsel

Date: 10/25/2022 | 2:32 PM PDT

**Approved as to Fiscal Provisions:**

  
Auditor-Controller's Office

Date: 10/25/2022 | 2:44 PM PDT



Binti, Inc.  
1212 Broadway Suite 200  
Oakland, CA 94612

## QUOTATION

Provided for:
Attn: Monterey County (CA) Department of Social Services

Date Provided	Expiration Date
08/25/2022	09/30/2022

Product	Period	Fees
Binti SaaS for Approval/Licensing Module	10/23/2018-10/30/2019	\$28,000.00
Binti SaaS for Approval/Licensing Module	10/31/2019-10/30/2020	\$28,000.00
Binti SaaS for Approval/Licensing Module	10/31/2020-10/30/2021	\$28,840.00
Binti SaaS for Approval/Licensing Module	10/31/2021-10/30/2022	\$29,705.00
Binti SaaS for Approval/Licensing Module	10/31/2022-10/30/2023	\$30,596.15
Binti SaaS for Approvals/Licensing Module	10/31/2023-10/30/2024	\$31,514.03
2-year renewal TOTAL	10/31/2022-10/30/2024	\$62,110.18
New Contract TOTAL	10/23/2018-10/30/2024	\$176,655.18

This is an all-inclusive annual licensing fee which includes:

- The license of the Approvals/Licensing software for all applicants and social workers.
- The license of the Placements/Matching software for all social workers.
- Training for agency workers both upfront and ongoing
- Import of historic data
- Customization of all forms (both up front and if/when forms change)
- Monthly check-ins to get feedback and make sure things are going well
- Ongoing feature improvements and fixing any issues
- Unlimited number of users
- Customer support (through email, phone and live chat for both applicants and agency teams)

If you have any question please contact Sul Jawaid at [sul@binti.com](mailto:sul@binti.com)

Thank you!