



Quote No. 019981-R0
June 25, 2023

Toll Free: 888-601-4350
Fax: 866-274-3488

Chad Adams
Director / Strategic Accounts
cadams@opti-fit.com
Direct: 408-402-1326

This Quotation Was Prepared Exclusively For Buyer:

Monterey County Sheriff
Attn: Michael Andrich
Office:
Cell: 831-582-7198
michael.andrich831@gmail.com
1414 Natividad Rd
Salinas, California 93906

Lead Time: 4-6 Weeks
Terms: Net 30

Frame/Upholstery: Silver / Black
P.O. Number:
Ship to:

Monterey County Sheriff
Attn: Michael Andrich
Office:
Cell: 831-582-7198
michael.andrich831@gmail.com
1414 Natividad Rd
Salinas, California 93906

CARDIO

ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
T-PS-LED	Matrix - Performance Treadmill w/ LED Console	2	11,420.00	6,395.20	\$12,790.40
					
CM-PS-LED	Matrix - Performance Climbmill w/ LED Console	2	12,095.00	7,015.10	\$14,030.20
					
A-PS-LED	Matrix - Performance Ascent Trainer w/ LED Console	2	11,650.00	6,757.00	\$13,514.00
					
MATRIX-PEFORM-ENDUR	Matrix - WARRANTY = Lifetime Drive Motor, 3-Years Parts, 3-Years Labor	1	0.00	0.00	Included

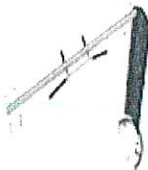
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FUNCTIONAL

ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
G3MS50CK	Matrix - Aura Multi-Station 5-Stack Connection Kit	1	780.00	663.00	\$663.00
					
G3MS24	Matrix - Aura Multi-Station - Adjustable Pulley	2	2,670.00	2,269.50	\$4,539.00
					
G3MS51	Matrix - Aura Multi-Station - Lat Pulldown	1	2,735.00	2,324.75	\$2,324.75
					
G3MS52	Matrix - Aura Multi-Station - Triceps Pushdown	1	1,960.00	1,666.00	\$1,666.00
					
G3MS53	Matrix - Aura Multi-Station - Seated Row	1	2,870.00	2,439.50	\$2,439.50
					

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FREE-WEIGHT

ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
MG-A82	Matrix - Magnum Multi-Adjustable Bench Low Profile	2	1,405.00	1,124.00	\$2,248.00
					
MX-A67	Matrix - MG Weight Tree Only (plates sold separately)	1	500.00	400.00	\$400.00
					
MX-A78	Matrix - MG Olympic Flat Bench w/ Integrated Storage Horns (bar and plates sold separately)	1	1,710.00	1,368.00	\$1,368.00
					
MX-A96	Matrix - MG Glute Ham Bench	1	2,565.00	2,052.00	\$2,052.00
					
MG-A98	Matrix - MG Barbell Rack	1	1,595.00	1,276.00	\$1,276.00
					

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ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
MG-A63C	Matrix - Magnum VKR with Chin	1	2,005.00	1,604.00	\$1,604.00
					
MG-MR690	Matrix - Magnum MEGA 8 ft Half Rack (bars and plates sold separately)	1	5,250.00	3,675.00	\$3,675.00
					
MG-PS86-VRS-06	Matrix - Magnum 6 ft x 8 ft Vibration Reduction System (VRS) Platform, Hardwood Stand-Alone	1	5,270.00	4,216.00	\$4,216.00
					
MG-A510	Matrix - Magnum Series 10 Pair Saddle Dumbbell Rack	2	1,830.00	1,372.50	\$2,745.00
					
XT-5-50URE-RND	Matrix - XULT 5-50 lb Urethane Round Dumbbell Set (10 pairs, 5 lb increments)	1	2,894.00	2,170.50	\$2,170.50
					
XT-55-100URE-	Matrix - XULT 55-100 lb Urethane Round	1	6,875.00	5,156.25	\$5,156.25

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ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
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RND Dumbbell Set (10 pairs, 5 lb increments)



XT-20-110URE-BBEZ	Matrix - XULT 20-110 lb Urethane Barbell EZ Curl Set (10 bars, 10 lb increments)	1	4,189.00	3,141.75	\$3,141.75
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XT-TRICEP-ROPE	Matrix - XULT Triceps Press Down Rope	1	39.00	31.20	\$31.20
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XT-48-REVOLVE-LAT	Matrix - XULT 48-inch Revolving Lat Bar	1	83.00	66.40	\$66.40
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XT-DELUXE-STIRRUP	Matrix - XULT Deluxe Stirrup Handle (each)	4	31.00	24.80	\$99.20
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ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
026-01X4057	Hoist - Strap Handle with 3 D-Rings (each)	4	35.00	28.00	\$112.00
					
XT-28-REVOLVE-CRL	Matrix - XULT 28-inch Revolving Curl Bar	1	72.00	57.60	\$57.60
					
XT-SEATROW	Matrix - XULT Seated Row / Chinning Bar	1	44.00	35.20	\$35.20
					
XT-65LB-SQUAT	Matrix - XULT Squat Safety Bar 65lb	1	750.00	525.00	\$525.00
					
XT-20KG-PWR-BZ-FK	Matrix - XULT 20 kg Power Bar, 28.5mm - Full Knurl	4	562.00	421.50	\$1,686.00
					

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ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
XT-02.5URE- PLATE	Matrix - XULT 2.5 lb Urethane Plate - Black (each)	6	14.00	10.50	\$63.00
					
XT-05URE- PLATE	Matrix - XULT 5 lb Urethane Plate - Black (each)	6	28.00	21.00	\$126.00
					
XT-10URE- PLATE	Matrix - XULT 10 lb Urethane Plate - Black (each)	6	48.00	36.00	\$216.00
					
XT-25URE- PLATE	Matrix - XULT 25 lb Urethane Plate - Black (each)	6	119.00	89.25	\$535.50
					
XT-45URE- PLATE	Matrix - XULT 45 lb Urethane Plate - Black (each)	18	213.00	159.75	\$2,875.50

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ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
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XT-KB-RACK	Matrix - XULT 2-Tier Kettlebell Rack	1	550.00	412.50	\$412.50
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XT-015CAST-KB	Matrix - XULT 15 lb Cast Kettlebell (each)	1	45.00	33.75	\$33.75
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XT-020CAST-KB	Matrix - XULT 20 lb Cast Kettlebell (each)	1	59.00	44.25	\$44.25
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XT-025CAST-KB	Matrix - XULT 25 lb Cast Kettlebell (each)	1	74.00	55.50	\$55.50
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XT-030CAST-KB	Matrix - XULT 30 lb Cast Kettlebell (each)	1	86.00	64.50	\$64.50
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ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
					
XT-035CAST-KB	Matrix - XULT 35 lb Cast Kettlebell (each)	1	99.00	74.25	\$74.25
					
XT-040CAST-KB	Matrix - XULT 40 lb Cast Kettlebell (each)	1	111.00	83.25	\$83.25
					
XT-045CAST-KB	Matrix - XULT 45 lb Cast Kettlebell (each)	1	128.00	96.00	\$96.00
					
XT-050CAST-KB	Matrix - XULT 50 lb Cast Kettlebell (each)	1	138.00	103.50	\$103.50
					
XT-055CAST-	Matrix - XULT 55 lb Cast Kettlebell (each)	1	151.00	113.25	\$113.25

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ITEM	DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	TOTAL
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KB



XT-060CAST- KB	Matrix - XULT 60 lb Cast Kettlebell (each)	1	164.00	123.00	\$123.00
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XT-070CAST- KB	Matrix - XULT 70 lb Cast Kettlebell (each)	1	190.00	142.50	\$142.50
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Net 30

EIN # 45-4551652

This Quotation is in effect for 30 days.
Delivery Date: TBD from Buyer's placement of order.

Subtotal:	\$89,794.20
Freight	6,872.00
Delivery & Installation	6,595.00
Tax:	8,305.96
Total:	\$111,567.16

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Opti-Fit International Inc. | PO Box 6716 | Folsom, CA 95762 | 916-939-3690 Office | 866-274-3488 Direct | www.Opti-Fit.com

DELIVERY RECEIPT

Customer: Monterey Sheriff

Address:

Attention:

Phone:

Order Date:

Order No.: #020971

Customer PO:

Sales Rep:

QTY	SKU	DESCRIPTION	SERIAL NUMBER
1	EP-ES-LED	Matrix - Endurance Elliptical	EP719C2209C00278
1	MG-MR690	Matrix - Magnum Mega HALF RACK	VYPR922112001
1	LED-C	LED cancel	C+m 749F220303532
1	CM-PS-LED	Matrix - Endurance Climbmill	Remove
1	MG-MR690	Matrix Magnum Mega 9ft RACK	Remove

Quality Assurance Installation Completion Checklist	YES	NO	COMMENTS
Was the product installed as per the agreed layout.			
Equipment assembled correctly & free from any defects.			
All nuts and bolts checked & tightened.			
Cables and pulleys checked and have proper tension.			
Guide Rods are lubricated.			
All weight stack stickers and unit decals placed.			
Treadmill belt aligned/tensioned.			
Equipment is clean and leveled.			
Spacing between units adequate.			
Cardio units programmed/channels scanned and set up.			
Picture quality on all screens and channels acceptable.			
All equipment manuals received by customer.			
Facility was left in a clean and tidy manner.			
Assembly areas free of debris.			
All functions of equipment are tested and working properly.			
Accessories delivered complete.			



OPTI-FIT
FITNESS SOLUTIONS

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MISSING ITEMS / ISSUES / COMMENTS:

*** I certify that the item(s) above have been received/rendered and accepted in good order and condition, and that the equipment layout is approved.

DATE: 10/19/23
SIGNATURE: [Signature]
PRINT NAME: NICHOLAS KENNEDY
TITLE: SERGEANT

THANK YOU FOR YOUR BUSINESS

LEAD TECH: Jordan 10/19/23



Opti-Fit International, Inc.
PO Box 6716
Folsom, CA 95763
916-939-3690
Email: accounting@opti-fit.com
EIN: 45-4551652

Credit Memo

CM30
10/25/2023

Bill To

Monterey County Sheriff
1414 Natividad Rd
Salinas CA 93906
United States

TOTAL

\$0.00

PO #**Shipping Method**

Quantity	Item	Options	Sale Price	Total Extended
1	C-PS-LED-GR Matrix Performance Climbmill w/ LED Console - Graphite		\$0.00	\$0.00
1	MG-MR690-9 Matrix Magnum MEGA Half Rack 9' Tall - No Spotter		\$0.00	\$0.00

Tax Total \$0.00

Total \$0.00



CM30

Item Description	Make	Model #/SKU	Unit Price	Quantity
Performance Treadmill w/LED Console	Matrix	T-PS-LED	\$6,395.20	2
Performance Climbmill w/LED Console	Matrix	CM-PS-LED	\$7,018.10	2
Performance Ascent Trainer w/LED Console	Matrix	A-PS-LED	\$6,757.00	2
Aura Multi-Station 5-Stack	Matrix	G3-MS50	#####	1
Magnum Multi-Adjustable Bench Low Profile	Matrix	MG-A82	\$1,124.00	2
Magnum Weight Tree	Matrix	MX-A67	\$400.00	1
Magnum Olympic Flat Bench w/Integrated Storage Ho	Matrix	MX-A78	\$1,368.00	1
Magnum Glute Ham Bench	Matrix	MX-A96	\$2,052.00	1
Magnum Barbell Rack	Matrix	MG-A98	\$1,276.00	1
Magnum VKR with Chin	Matrix	MG-A63C	\$1,604.00	1
Magnum MEGA 8 ft Half Rack	Matrix	MG-MR690	\$3,675.00	1
Magnum 6 ft x 8 ft Vibration Reduction System Platform	Matrix	MG-PS86-VRS-06	\$4,216.00	1
Magnum Series 10 Pair Saddle Dumbbell Rack	Matrix	MG-A510	\$1,372.50	2
5-50 lb Urethane Round Dumbbell Set	XULT	XT-5-50URE-RND	\$2,170.50	1
55-100 lb Urethane Round Dumbbell Set	XULT	XT-55-100URE-RND	\$5,156.25	1
20-110 lb Urethane Barbell EZ Curl Set	XULT	XT-20-110URE-BBEZ	\$3,141.75	1
Triceps Press Down Rope	XULT	XT-TRICEP-ROPE	\$31.20	1
48-inch Revolving Lat Bar	XULT	XT-48-REVOLVE-LA	\$66.40	1
Deluxe Stirrup Handle	XULT	XT-DELUXE-STIRRU	\$24.80	4
Strap Handle with 3 D-Rings	Holst	026-01X4057	\$28.00	4
28-inch Revolving Curl Bar	XULT	XT-28-REVOLVE-CR	\$57.60	1
Seated Row / Chinning Bar	XULT	XT-SEATROW	\$35.20	1
Squat Safety Bar 65lb	XULT	ST-65LB-SQUAT	\$525.00	1
20 kg Power Bar 28.5mm - Full Knurl	XULT	XT-20KG-PWR-BZF	\$421.50	4
2.5 lb Urethane Plate - Black	XULT	XT-02.5URE-PLATE	\$10.50	6
5 lb Urethane Plate - Black	XULT	XT-05URE-PLATE	\$21.00	6
10 lb Urethane Plate - Black	XULT	XT-10URE-PLATE	\$36.00	6
25 lb Urethane Plate - Black	XULT	XT-25URE-PLATE	\$89.25	6
45 lb Urethane Plate - Black	XULT	XT-45URE-PLATE	\$159.75	18
2-Tier Kettlebell Rack	XULT	XT-KB-RACK	\$412.50	1
15 lb Cast Kettlebell	XULT	XT-015CAST-KB	\$33.75	1
20 lb Cast Kettlebell	XULT	XT-020CAST-KB	\$44.25	1
25 lb Cast Kettlebell	XULT	XT-025CAST-KB	\$55.50	1
30 lb Cast Kettlebell	XULT	XT-030CAST-KB	\$64.50	1
35 lb Cast Kettlebell	XULT	XT-035CAST-KB	\$74.25	1
40 lb Cast Kettlebell	XULT	XT-040CAST-KB	\$83.25	1
45 lb Cast Kettlebell	XULT	XT-045CAST-KB	\$96.00	1
50 lb Cast Kettlebell	XULT	XT-050CAST-KB	\$103.50	1
55 lb Cast Kettlebell	XULT	XT-055CAST-KB	\$113.25	1
60 lb Cast Kettlebell	XULT	XT-060CAST-KB	\$123.00	1
70 lb Cast Kettlebell	XULT	XT-070CAST-KB	\$142.50	1

Subtotal

\$6,872.00	
\$6,595.00	
\$8,305.96	
#####	
#####	Removing error of 4 duplicate handles and 1 barbell
\$91,125.88	If we downsize/remove 1 ascent trainer, 1 climbmill, and pre-set barbells

Freight
Delivery & Installation
Tax
Total