

Dear American Power Systems,

Congratulations, your firm has been awarded on NASPO ValuePoint Master Agreement 00318 Public Safety Communications Products, Services and Solutions for:

Category 7 Power Supply Products and Solutions

Enclosed is a copy of the contract for your signature. Please sign and to my office by June 30, 2021 by email to DESContractsTeamCypress@des.wa.gov or mail to PO Box 41411 Olympia, WA 98504. The items in the Master Agreement that are highlighted in yellow must be completed.

We will have a Vendor Onboarding meeting in September 2021. Attendance in person will be required. Location will most likely be at a hotel near the SeaTac airport in Seattle. More information to come.

Once the Master Agreement is executed, it will be posted on the NASPO ValuePoint website along with your bid response. At that time, states may begin their Participating Addendum process. The period of performance will begin July 1, 2021.

Prior to posting, we will need the following:

- 1) Primary contact person for your company with their contact information, and
- 2) A sales reporting contact, if different from Exhibit A-2, and
- 3) A management fee contact, if different from Exhibit A-2, and
- 4) A logo for your company, and
- 5) A complete products and pricing document that includes the following:
 - a. All products and accessories available,
 - b. All available services,
 - c. All warranty options.

The products and accessories, services and warranty offerings must include the product name, product number and brief description along with the list price, discount off list and NASPO ValuePoint (NVP) final price.

If you have any questions regarding these requirements or other contractual matters, please contact me at DESContractsTeamCypress@des.wa.gov or 360-407-2218. I look forward to a mutually beneficial business partnership in the administration of our NASPO ValuePoint Master Agreement.

Sincerely,

Neva J. Peckham

Neva J. Peckham
Contracts Specialist