

BEN LONGORIA

EDUCATION

HARVARD LAW SCHOOL, J.D., JUNE 2003

Activities: Harvard Mediation Program; American Bar Association; Alianza Mexican-American Club (Member).
Certifications: Certified in Basic Civil and Advanced Criminal Mediation.

STANFORD UNIVERSITY, B.A. SOCIOLOGY, MINOR POLITICAL SCIENCE, HONORS IN EDUCATION, JUNE 2000

Honors: **Stanford University Outstanding Achievement Award:** awarded for outstanding academic and volunteer service to the Stanford University community.
Firestone Research Medallion: awarded for outstanding undergraduate honors thesis.
The College Board's Distinguished Service Award: awarded for outstanding contribution to The College Board in the field of education.
Notable Hispanic Leader: awarded by the University of Texas at Pan American for national public service in education.

EXPERIENCE

WIZDOCS.NET, INC SALINAS, CA

JULY 2008 – PRESENT

CEO/FOUNDER

Founder of Wizdocs.net, maker of DealManager™ and CompanyManager™. Wizdocs.net's products are used to run some of the world's largest deals. With its ability to manage thousands of documents and coordinate the diligence and review of millions of pages of documents, Wizdocs.net's solutions offer law firms and companies a smart way to dramatically reduce their diligence costs while closing deals faster and with better results.

Mr. Longoria is the principal software architect and engineer with years of experience developing software solutions and managing large multi-billion dollar deals. Mr. Longoria has been honored as a finalist by the Internal Legal Technology Association as "Legal Consultant of the Year" and asked to present his company's software at various legal associations including the American Bar Association.

FENWICK & WEST LLP MOUNTAIN VIEW, CA

OCTOBER 2003 – JULY 2005

ASSOCIATE

Corporate and technology transactions associate. In-depth experience representing sellers and acquirors in high technology mergers and acquisitions. Negotiated and drafted M&A agreements; supervised and managed the IP diligence review including the analysis of all commercial (inbound technology licenses and outbound direct customer, reseller, and distribution agreements), patent, trademark, copyright and privacy/data security issues. Negotiated and drafted numerous licensing agreements including inbound technology agreements, joint development and partnership agreements, trademark licenses, invention assignment agreements marketing agreements, customer and distribution agreements, privacy policies; terms of use; and strategic start-up and foundation agreements. Advised clients (including user-generated content companies) regarding their obligations under the Digital Millennium Copyright Act, Children's Online Privacy Protection Act, CAN-Spam Act of 2003, U.S and E.U. data privacy and protection laws, and contents/sweepstakes laws.

Professional honors include 2007 recipient of the Attorney Award for Excellent Client Service – honored by peers for delivering the highest level of professional service to clients; 2007 Innovator of the Year – awarded for revamping the mergers and acquisitions process of Fenwick & West; recognized by Fenwick & West's chairman (Gordy Davidson) for outstanding leadership and contributions to the Firm.

O'MELVENY & MYERS LLP SAN FRANCISCO / MENLO PARK, CA

OCTOBER 2003 – JULY 2005

ASSOCIATE

Transactions associate. Experience in corporate governance, technology compliance matters, and bank finance. Negotiated and drafted various agreements including credit and security agreements, guarantees and technology licenses. Analyzed risks associated with high technology mergers and acquisitions. Corporate compliance experience including advising companies on litigation holds, privacy and data protection matters and the CAN-Spam Act of 2003.

SKILLS & INTERESTS

SKILLS: In-depth experience in javascript, .NET, AJAX, HTML, and database programming. Have served as a technical consultants for Stanford University, Harvard Law School and various private clients.

LANGUAGE: Spanish.

INTERESTS: Photography, choral singing (four years with Stanford Chamber Chorale), swing and Latin dancing, tennis, digital video, and electronics.

- AMERICAN BAR ASSOCIATION – JUDICIAL COUNCIL** **AUGUST 2002 – SEPTEMBER 2003**
Appointed to twelve member council that oversees the judicial division of the ABA, including the federal, state, administrative, and special court committees of the Judicial Division.
- AMERICAN BAR ASSOCIATION – COUNCIL ON MINORITY JUDICIAL AFFAIRS** **AUGUST 2002 – SEPTEMBER 2003**
Served on judicial division committee to oversee the ABA’s efforts to promote minorities in the judiciary.
- HARVARD LAW SCHOOL – FACULTY INFORMATION TECHNOLOGY COMMITTEE** **SEPTEMBER 2001 – MAY 2003**
Chosen to serve on faculty committee which oversees technology at Harvard Law School.
- AMERICAN BAR ASSOCIATION – CRIMINAL PROSECUTION COMMITTEE** **AUGUST 2001 – SEPTEMBER 2002**
Appointed by the ABA to generate rules and professional standards regarding criminal prosecutors at the state and federal level.
- THE COLLEGE BOARD – SAT BOARD** **JULY 1996 – SEPTEMBER 1999**
Served on ten-member national committee responsible for compiling the SAT test. Reviewed SAT questions for bias and accuracy. Discussed future adaptations of the SAT.
- THE COLLEGE BOARD – ADVISORY PANEL ON STUDENT CONCERNS** **JULY 1996 – SEPTEMBER 1999**
Served on national board responsible for addressing student’s educational concerns including financial aid, diversity, affirmative action, testing standards, and rising tuition costs.
- DIPLOMATIC ADVISOR FOR HER MAJESTY THE QUEEN OF BHUTAN ASHI DORJI WANGMO WANGCHUCK** **AUGUST 1999 – MAY 2000**
Arranged administrative contacts in the United States and managed business and technology affairs.
- STANFORD UNIVERSITY – BUILDING AND LAND COMMISSION** **SEPTEMBER 1999 – JUNE 2000**
Oversaw Stanford University’s building and land development through unprecedented expansion period.
- STANFORD UNIVERSITY – QUALITY SERVICE TASK FORCE** **SEPTEMBER 1998 - JULY 1999**
Strategized with Stanford administrators to improve student services including financial aid disbursement, housing and dining, and web services.