

**COUNTY OF MONTEREY STANDARD AGREEMENT**

This **Agreement** is made by and between the County of Monterey, a political subdivision of the State of California (hereinafter "County") and:  
Kenneth V. Hardy, Ph.D.  
(hereinafter "CONTRACTOR").

In consideration of the mutual covenants and conditions set forth in this Agreement, the parties agree as follows:

**1.0 GENERAL DESCRIPTION:**

The County hereby engages CONTRACTOR to perform, and CONTRACTOR hereby agrees to perform, the services described in **Exhibit A** in conformity with the terms of this Agreement. The goods and/or services are generally described as follows:

**Provide:**

To provide consultation and training to assist the MCBHB in moving to a level of racial and cultural responsibility.

**2.0 PAYMENT PROVISIONS:**

County shall pay the CONTRACTOR in accordance with the payment provisions set forth in **Exhibit A**, subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of: \$ 159,700.00

**3.0 TERM OF AGREEMENT:**

3.01 The term of this Agreement is from August 1, 2021 to June 30, 2024, unless sooner terminated pursuant to the terms of this Agreement. This Agreement is of no force or effect until signed by both CONTRACTOR and County and with County signing last, and **CONTRACTOR may not commence work before County signs this Agreement.**

3.02 The County reserves the right to cancel this Agreement, or any extension of this Agreement, without cause, with a thirty day (30) written notice, or with cause immediately.

**4.0 SCOPE OF SERVICES AND ADDITIONAL PROVISIONS:**

The following attached exhibits are incorporated herein by reference and constitute a part of this Agreement:

**Exhibit A Scope of Services/Payment Provisions**

**Exhibit B Other:** EXEMPTION OF AUTOMOBILE AND WORKERS COMPENSATION  
INSURANCE REQUIREMENTS  
EXHIBIT C: INVOICE FORM

Kenneth V. Hardy  
FY 2021-24

## 5.0 PERFORMANCE STANDARDS:

- 5.01 CONTRACTOR warrants that CONTRACTOR and CONTRACTOR's agents, employees, and subcontractors performing services under this Agreement are specially trained, experienced, competent, and appropriately licensed to perform the work and deliver the services required under this Agreement and are not employees of the County, or immediate family of an employee of the County.
- 5.02 CONTRACTOR, its agents, employees, and subcontractors shall perform all work in a safe and skillful manner and in compliance with all applicable laws and regulations. All work performed under this Agreement that is required by law to be performed or supervised by licensed personnel shall be performed in accordance with such licensing requirements.
- 5.03 CONTRACTOR shall furnish, at its own expense, all materials, equipment, and personnel necessary to carry out the terms of this Agreement, except as otherwise specified in this Agreement. CONTRACTOR shall not use County premises, property (including equipment, instruments, or supplies) or personnel for any purpose other than in the performance of its obligations under this Agreement.

## 6.0 PAYMENT CONDITIONS:

- 6.01 Prices shall remain firm for the initial term of the Agreement and, thereafter, may be adjusted annually as provided in this paragraph. The County does not guarantee any minimum or maximum amount of dollars to be spent under this Agreement.
- 6.02 Negotiations for rate changes shall be commenced, by CONTRACTOR, a minimum of ninety days (90) prior to the expiration of the Agreement. Rate changes are not binding unless mutually agreed upon in writing by the County and the CONTRACTOR.
- 6.03 Invoice amounts shall be billed directly to the ordering department.
- 6.04 CONTRACTOR shall submit such invoice periodically or at the completion of services, but in any event, not later than 30 days after completion of services. The invoice shall set forth the amounts claimed by CONTRACTOR for the previous period, together with an itemized basis for the amounts claimed, and such other information pertinent to the invoice. The County shall certify the invoice, either in the requested amount or in such other amount as the County approves in conformity with this Agreement and shall promptly submit such invoice to the County Auditor-Controller for payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

## 7.0 TERMINATION:

- 7.01 During the term of this Agreement, the County may terminate the Agreement for any reason by giving written notice of termination to the CONTRACTOR at least thirty (30) days prior to the effective date of termination. Such notice shall set forth the effective date of termination. In the event of such termination, the amount payable under this Agreement shall be reduced in proportion to the services provided prior to the date of termination.

7.02 The County may cancel and terminate this Agreement for good cause effective immediately upon written notice to CONTRACTOR. "Good cause" includes the failure of CONTRACTOR to perform the required services at the time and in the manner provided under this Agreement. If County terminates this Agreement for good cause, the County may be relieved of the payment of any consideration to CONTRACTOR, and the County may proceed with the work in any manner, which County deems proper. The cost to the County shall be deducted from any sum due the CONTRACTOR under this Agreement.

7.03 The County's payments to CONTRACTOR under this Agreement are funded by local, state and federal governments. If funds from local, state and federal sources are not obtained and continued at a level sufficient to allow for the County's purchase of the indicated quantity of services, then the County may give written notice of this fact to CONTRACTOR, and the obligations of the parties under this Agreement shall terminate immediately, or on such date thereafter, as the County may specify in its notice, unless in the meanwhile the parties enter into a written amendment modifying this Agreement.

## 8.0 INDEMNIFICATION:

CONTRACTOR shall indemnify, defend, and hold harmless the County, its officers, agents, and employees, from and against any and all claims, liabilities, and losses whatsoever (including damages to property and injuries to or death of persons, court costs, and reasonable attorneys' fees) occurring or resulting to any and all persons, firms or corporations furnishing or supplying work, services, materials, or supplies in connection with the performance of this Agreement, and from any and all claims, liabilities, and losses occurring or resulting to any person, firm, or corporation for damage, injury, or death arising out of or connected with the CONTRACTOR's performance of this Agreement, unless such claims, liabilities, or losses arise out of the sole negligence or willful misconduct of the County. "CONTRACTOR's performance" includes CONTRACTOR's action or inaction and the action or inaction of CONTRACTOR's officers, employees, agents and subcontractors.

## 9.0 INSURANCE REQUIREMENTS:

9.01 **Evidence of Coverage:** Prior to commencement of this Agreement, the Contractor shall provide a "Certificate of Insurance" certifying that coverage as required herein has been obtained. Individual endorsements executed by the insurance carrier shall accompany the certificate. In addition, the Contractor upon request shall provide a certified copy of the policy or policies.

This verification of coverage shall be sent to the County's Contracts/Purchasing Department, unless otherwise directed. The Contractor shall not receive a "Notice to Proceed" with the work under this Agreement until it has obtained all insurance required and the County has approved such insurance. This approval of insurance shall neither relieve nor decrease the liability of the Contractor.

9.02 **Qualifying Insurers:** All coverage's, except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A- VII, according to

Kenneth V. Hardy

the current Best's Key Rating Guide or a company of equal financial stability that is approved by the County's Purchasing Manager.

9.03 **Insurance Coverage Requirements:** Without limiting CONTRACTOR's duty to indemnify, CONTRACTOR shall maintain in effect throughout the term of this Agreement a policy or policies of insurance with the following minimum limits of liability:

**Commercial General Liability Insurance:** including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broad form Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

*(Note: any proposed modifications to these general liability insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

~~**Requestor must check the appropriate Automobile Insurance Threshold:**~~

~~Requestor must check the appropriate box.~~

DS  
kt

~~**Agreement Under \$100,000 Business Automobile Liability Insurance:** covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than \$500,000 per occurrence.~~

~~**Agreement Over \$100,000 Business Automobile Liability Insurance:** covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.~~

*(Note: any proposed modifications to these auto insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

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~~**Workers' Compensation Insurance:** if CONTRACTOR employs others in the performance of this Agreement, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.~~

*(Note: any proposed modifications to these workers' compensation insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

**Professional Liability Insurance:** if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or

errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, the CONTRACTOR shall, upon the expiration or earlier termination of this Agreement, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three years following the expiration or earlier termination of this Agreement.

*(Note: any proposed modifications to these insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

#### 9.04 **Other Requirements:**

All insurance required by this Agreement shall be with a company acceptable to the County and issued and executed by an admitted insurer authorized to transact Insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three years following the date CONTRACTOR completes its performance of services under this Agreement.

Each liability policy shall provide that the County shall be given notice in writing at least thirty days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for Contractor and additional insureds with respect to claims arising from each subcontractor, if any, performing work under this Agreement, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.

**Commercial general liability and automobile liability policies shall provide an endorsement naming the County of Monterey, its officers, agents, and employees as Additional Insureds** with respect to liability arising out of the CONTRACTOR'S work, including ongoing and completed operations, **and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by the County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the CONTRACTOR'S insurance.** The required endorsement form for Commercial General Liability Additional Insured is ISO Form CG 20 10 11-85 or CG 20 10 10 01 in tandem with CG 20 37 10 01 (2000). The required endorsement form for Automobile Additional Insured endorsement is ISO Form CA 20 48 02 99.

Prior to the execution of this Agreement by the County, CONTRACTOR shall file certificates of insurance with the County's contract administrator and County's Contracts/Purchasing Division, showing that the CONTRACTOR has in effect the insurance required by this Agreement. The CONTRACTOR shall file a new or amended certificate of insurance within five calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this Agreement, which shall continue in full force and effect.

CONTRACTOR shall always during the term of this Agreement maintain in force the insurance coverage required under this Agreement and shall send, without demand by County, annual certificates to County's Contract Administrator and County's Contracts/Purchasing Division. If the certificate is not received by the expiration date, County shall notify CONTRACTOR and CONTRACTOR shall have five calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by CONTRACTOR to maintain such insurance is a default of this Agreement, which entitles County, at its sole discretion, to terminate this Agreement immediately.

#### 10.0 **RECORDS AND CONFIDENTIALITY:**

- 10.1 **Confidentiality:** CONTRACTOR and its officers, employees, agents, and subcontractors shall comply with any and all federal, state, and local laws, which provide for the confidentiality of records and other information. CONTRACTOR shall not disclose any confidential records or other confidential information received from the County or prepared in connection with the performance of this Agreement, unless County specifically permits CONTRACTOR to disclose such records or information. CONTRACTOR shall promptly transmit to County any and all requests for disclosure of any such confidential records or information. CONTRACTOR shall not use any confidential information gained by CONTRACTOR in the performance of this Agreement except for the sole purpose of carrying out CONTRACTOR's obligations under this Agreement.
- 10.2 **County Records:** When this Agreement expires or terminates, CONTRACTOR shall return to County any County records which CONTRACTOR used or received from County to perform services under this Agreement.
- 10.3 **Maintenance of Records:** CONTRACTOR shall prepare, maintain, and preserve all reports and records that may be required by federal, state, and County rules and regulations related to services performed under this Agreement. CONTRACTOR shall maintain such records for a period of at least three years after receipt of final payment under this Agreement. If any litigation, claim, negotiation, audit exception, or other action relating to this Agreement is pending at the end of the three-year period, then CONTRACTOR shall retain said records until such action is resolved.
- 10.4 **Access to and Audit of Records:** The County shall have the right to examine, monitor and audit all records, documents, conditions, and activities of the CONTRACTOR and its subcontractors related to services provided under this Agreement. Pursuant to Government Code section 8546.7, if this Agreement involves the expenditure of public funds in excess of \$10,000, the parties to this Agreement may be subject, at the request of the County or as part of any audit of the County, to the examination and audit of the State Auditor pertaining to matters connected with the performance of this Agreement for a period of three years after final payment under the Agreement.
- 10.5 **Royalties and Inventions:** County shall have a royalty-free, exclusive and irrevocable license to reproduce, publish, and use, and authorize others to do so, all original computer programs, writings, sound recordings, pictorial reproductions, drawings, and other works of similar nature produced in the course of or under this Agreement. CONTRACTOR shall not publish any such material without the prior written approval of County.

## 11.0 NON-DISCRIMINATION:

11.01 During the performance of this Agreement, CONTRACTOR, and its subcontractors, shall not unlawfully discriminate against any person because of race, religious creed, color, sex, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), or sexual orientation, either in CONTRACTOR's employment practices or in the furnishing of services to recipients. CONTRACTOR shall ensure that the evaluation and treatment of its employees and applicants for employment and all persons receiving and requesting services are free of such discrimination. CONTRACTOR and any subcontractor shall, in the performance of this Agreement, fully comply with all federal, state, and local laws and regulations which prohibit discrimination. The provision of services primarily or exclusively to such target population as may be designated in this Agreement shall not be deemed to be prohibited discrimination.

## 12.0 COMPLIANCE WITH TERMS OF STATE OR FEDERAL GRANTS:

If this Agreement has been or will be funded with monies received by the County pursuant to a contract with the state or federal government in which the County is the grantee, CONTRACTOR will comply with all the provisions of said contract, to the extent applicable to CONTRACTOR as a subgrantee under said contract, and said provisions shall be deemed a part of this Agreement, as though fully set forth herein. Upon request, County will deliver a copy of said contract to CONTRACTOR, at no cost to CONTRACTOR.

## 13.0 INDEPENDENT CONTRACTOR:

In the performance of work, duties, and obligations under this Agreement, CONTRACTOR is always acting and performing as an independent contractor and not as an employee of the County. No offer or obligation of permanent employment with the County or County department or agency is intended in any manner, and CONTRACTOR shall not become entitled by virtue of this Agreement to receive from County any form of employee benefits including but not limited to sick leave, vacation, retirement benefits, workers' compensation coverage, insurance or disability benefits. CONTRACTOR shall be solely liable for and obligated to pay directly all applicable taxes, including federal and state income taxes and social security, arising out of CONTRACTOR's performance of this Agreement. In connection therewith, CONTRACTOR shall defend, indemnify, and hold County harmless from any and all liability which County may incur because of CONTRACTOR's failure to pay such taxes.



#### 14.0 NOTICES:

Notices required under this Agreement shall be delivered personally or by first-class, postage pre-paid mail to the County and CONTRACTOR'S contract administrators at the addresses listed below:

<b>FOR COUNTY:</b> Elsa Mendoza-Jimenez, MPH Director of Health	<b>FOR CONTRACTOR:</b> Kenneth V. Hardy, Ph.D.
Name and Title 1270 Natividad Rd. Salinas, CA 93906	Name and Title 311A West 50th Street New York, NY 10119
Address (831) 755-4526	Address (347) 398-7972
Phone:	Phone:

#### 15.0 MISCELLANEOUS PROVISIONS.

- 15.01 **Conflict of Interest:** CONTRACTOR represents that it presently has no interest and agrees not to acquire any interest during the term of this Agreement, which would directly, or indirectly conflict in any manner or to any degree with the full and complete performance of the services required to be rendered under this Agreement.
- 15.02 **Amendment:** This Agreement may be amended or modified only by an instrument in writing signed by the County and the CONTRACTOR.
- 15.03 **Waiver:** Any waiver of any terms and conditions of this Agreement must be in writing and signed by the County and the CONTRACTOR. A waiver of any of the terms and conditions of this Agreement shall not be construed as a waiver of any other terms or conditions in this Agreement.
- 15.04 **Contractor:** The term "CONTRACTOR" as used in this Agreement includes CONTRACTOR's officers, agents, and employees acting on CONTRACTOR's behalf in the performance of this Agreement.
- 15.05 **Disputes:** CONTRACTOR shall continue to perform under this Agreement during any dispute.
- 15.06 **Assignment and Subcontracting:** The CONTRACTOR shall not assign, sell, or otherwise transfer its interest or obligations in this Agreement without the prior written consent of the County. None of the services covered by this Agreement shall be subcontracted without the prior written approval of the County. Notwithstanding any such subcontract, CONTRACTOR shall continue to be liable for the performance of all requirements of this Agreement.



- 15.07 **Successors and Assigns:** This Agreement and the rights, privileges, duties, and obligations of the County and CONTRACTOR under this Agreement, to the extent assignable or delegable, shall be binding upon and inure to the benefit of the parties and their respective successors, permitted assigns, and heirs.
- 15.08 **Compliance with Applicable Law:** The parties shall comply with all applicable federal, state, and local laws and regulations in performing this Agreement.
- 15.09 **Headings:** The headings are for convenience only and shall not be used to interpret the terms of this Agreement.
- 15.10 **Time is of the Essence:** Time is of the essence in each and all of the provisions of this Agreement.
- 15.11 **Governing Law:** This Agreement shall be governed by and interpreted under the laws of the State of California; venue shall be Monterey County.
- 15.12 **Non-exclusive Agreement:** This Agreement is non-exclusive and both County and CONTRACTOR expressly reserve the right to contract with other entities for the same or similar services.
- 15.13 **Construction of Agreement:** The County and CONTRACTOR agree that each party has fully participated in the review and revision of this Agreement and that any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in the interpretation of this Agreement or any amendment to this Agreement.
- 15.14 **Counterparts:** This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same Agreement.
- 15.15 **Authority:** Any individual executing this Agreement on behalf of the County or the CONTRACTOR represents and warrants hereby that he or she has the requisite authority to enter into this Agreement on behalf of such party and bind the party to the terms and conditions of this Agreement.
- 15.16 **Integration:** This Agreement, including the exhibits, represent the entire Agreement between the County and the CONTRACTOR with respect to the subject matter of this Agreement and shall supersede all prior negotiations, representations, or agreements, either written or oral, between the County and the CONTRACTOR as of the effective date of this Agreement, which is the date that the County signs the Agreement.
- 15.17 **Interpretation of Conflicting Provisions:** In the event of any conflict or inconsistency between the provisions of this Agreement and the Provisions of any exhibit or other attachment to this Agreement, the provisions of this Agreement shall prevail and control.

**16.0 SIGNATURE PAGE.**

IN WITNESS WHEREOF, County and CONTRACTOR have executed this Agreement as of the day and year written below.

<b>COUNTY OF MONTEREY</b>	
By:	_____
	Contracts/Purchasing Officer
Date:	_____
By:	_____
	Department Head (if applicable)
Date:	_____
By:	_____
	Board of Supervisors (if applicable)
Date:	_____
Approved as to Form <sup>1</sup>	
By:	_____
	<small>DocuSigned by:</small> <i>Marina Pantchenko</i> <small>65EE9F1502BD412...</small> County Counsel 7/22/2021   3:56 PM PDT
Date:	_____
Approved as to Fiscal Provisions <sup>2</sup>	
By:	_____
	<small>DocuSigned by:</small> <i>Gary Giboney</i> <small>D3634BFEC1D8449...</small> Auditor/Controller 7/22/2021   4:15 PM PDT
Date:	_____
Approved as to Liability Provisions <sup>3</sup>	
By:	_____
	Risk Management
Date:	_____

<b>CONTRACTOR</b>	
Kenneth V. Hardy, PhD	
Contractor's Business Name*	
By:	_____
	<small>DocuSigned by:</small> <i>Ken Hardy</i> <small>440FC3EA7CE8442...</small> (Signature of Chair, President, or Vice-President)* Kenneth V. Hardy, PhD; Consultant
Date:	_____
Name and Title	
7/16/2021   10:50 AM PDT	
By:	_____
	(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)*
Name and Title	
Date:	_____

County Board of Supervisors' Agreement Number: \_\_\_\_\_, approved on (date): \_\_\_\_\_

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code Section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

<sup>1</sup>Approval by County Counsel is required

<sup>2</sup>Approval by Auditor-Controller is required

<sup>3</sup>Approval by Risk Management is necessary only if changes are made in paragraphs 8 or 9

**EXHIBIT A: SCOPE OF SERVICES/PAYMENT PROVISIONS**

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**County of Monterey Health Department  
and  
Kenneth V. Hardy**

**I. PURPOSE:** The purpose of the contract is to provide a framework for the Monterey County Behavioral Health Bureau (MCBHB) to assess where the organization is along a continuum of racial and cultural awareness and sensitivity, and for Kenneth V. Hardy to provide consultation and training to assist the MCBHB in moving to a level of racial and cultural responsibility. This framework will be based on comprehensive qualitative data and feedback from stakeholders gathered during an agency-wide assessment of the organizational landscape, inclusive of climate and culture, to determine how these factors influence and are influenced by principles of diversity, equity, and inclusion. A specific focus of the work will be to collect feedback from all members of the Monterey County Behavioral Health community to ascertain how its goals of effectively incorporating issues of diversity, inclusion, and social justice in its standards of practice within the organization as well as with clients are being operationalized. Dr. Kenneth V. Hardy is the Principal Consultant and will provide the direct services related to the organizational assessment, consultation and training described in the scope of work.

**II. PERIOD OF PERFORMANCE:** Subject to other AGREEMENT provisions, the period of performance under this AGREEMENT shall be from **August 1, 2021 to June 30, 2024**.

**III. SCOPE OF WORK**

**PROGRAM GOALS AND OBJECTIVES:** The CONTRACTOR shall provide organizational assessment, including report, consultation and training services, and otherwise do all things necessary for, or incidental to, the performance of work, that shall include the following, as set forth below:

**A. Organizational Assessment**

The entire staff, including administrators, will be invited to participate in one or more online focus groups that will be held during a pre-determined time. The staff will be divided into smaller groups that will generally consist of approximately ten to fifteen participants. There will be some instances when the group size may vary in either direction depending on circumstances. Each participant will attend an online meeting for approximately one hour and fifteen minutes. This meeting will be facilitated by the Principal Consultant.

Separate *Affinity* groups will be reserved for staff members who have membership in underrepresented groups and would like the option and emotional safety to participate in a group with those with whom they share a similar identity-based experience. The time slot for this group will be published in advance and the members will self-select. Participation in the *Affinity Focus Group* should not exempt staff from participating in one of the two all-staff focus groups. Pending Monterey County Behavioral Health's approval, there will be five groups scheduled per day, preferably for three consecutive days, until all members of the community have participated. The *Affinity Focus Group* would ideally be

scheduled on the third day. Verbatim feedback from all participants will be documented, with their confidentiality and the anonymity of their identities rigidly protected.

***Sample Proposed Affinity Focus Groups.\****

- Staff of Color
- Female Staff
- Gender Fluid and Queer Staff
- Clinicians
- Administrative Staff
- Staff with Disabilities
- Custodial and Maintenance Staff

\*The actual affinity groups will be determined in consultation with the Monterey County Behavioral Health Leadership.

Each group will be asked to use a Diversity, Equity, and Inclusion lens to respond to the same general questions that will focus on their attitudes, interactions, experiences, and behaviors pursuant to the following areas: **a)** morale, **b)** organizational culture and climate, **c)** racial and cultural sensitivity, **d)** collegial relationships, **e)** management of cross-cultural/racial conflicts, **f)** success with the integration of principles of diversity, equity, and inclusion in the daily work with clients, **g)** organizational capacity to address and manage microaggressions and acts of implicit bias, **h)** strengths/weaknesses of the organization relative to its management of issues related to diversity, equity, and inclusion, and **i)** recommendations.

***Proposed Structure:***

The group sessions will be conducted remotely and scheduled on five days, or as recommended by the Monterey County Behavioral Health Leadership in consultation with the Principal Consultant.

***Deliverables***

- i. Report. The Organizational Assessment will culminate with the preparation of a comprehensive report that will be delivered within one month following the consultation visit. The report will provide a verbatim report of the findings along with specific recommendations for follow-up and implementation. The report will be comprised of the following sections:
  - Section I:** Introduction, Summary, and Overview of the Consultation
  - Section II:** Verbatim Summary of Staff’s comments and Recommendations
  - Section III:** Summary of the Principal Consultant’s Observations
  - Section IV:** Summary of the Principal Consultant’s Recommendations

- ii. **Presentation.** The Principal Consultant will make a formal presentation to the organization summarizing the findings, observations, and recommendations. Prior to the official presentation of the report, the Principal Consultant will meet with the Executive Leadership (if desired and deemed appropriate) to address any process questions, unresolved issues, and to provide an overview of the report.

**B. Consultation.**

Following the presentation of the report and a review of the recommendations outlined in the Organizational Assessment Report, the Principal Consultant, in concert with the Monterey County Behavioral Health Leadership, will devise a timetable for addressing and/or implementing appropriate organizational challenges. The Principal Consultant will provide consultation and coaching. The focus of this work will be devoted to providing hands on assistance with the implementation of the recommendations, troubleshooting, and other allied services that might be necessary for the achievement of desired organizational changes.

**C. Training.**

Contractor will provide training to support staff development and organizational changes identified through the Organizational Assessment. These topics may include but are not limited to:

- i. Tips and Tactics for Talking about Race: A Toolkit for Leadership
- ii. The Enduring, Invisible, and Ubiquitous Centrality of Whiteness
- iii. Understanding and Addressing Racial Trauma
- iv. Color Blind, Color Bind: The Dilemmas of Racial Invisibility in the Workplace
- v. On Becoming and Being a Cross-Racial Ally
- vi. Breathing Room: Creating a Space to Metabolize Racial Trauma

**.IV. DESIGNATED CONTRACT MONITOR:**

Dana Edgull, Prevention Manager (or designee)  
Behavioral Health Services Manager II  
Monterey County Health Department Behavioral Health Bureau  
1270 Natividad Road, CA 93906  
(831) 796-6110

## V. PAYMENT PROVISIONS

### A. COMPENSATION/PAYMENT

COUNTY shall pay an amount not to exceed **\$159,700** for the performance of all things necessary for, or incidental to, the performance of work as set forth in the Scope of Work. CONTRACTOR'S compensation for services rendered shall be based on the following rates or in accordance with the following terms:

- B. These rates will cover all expenses related to the services including preparation and supplies/materials.
- C. There shall be no travel reimbursement allowed during this Agreement.
- D. To receive any payment under this Agreement, CONTRACTOR shall submit reports and invoices in such form as may be required by the County of Monterey's Behavioral Health Bureau. Specifically, CONTRACTOR shall submit its invoice on-Exhibit- C Invoice Form to COUNTY to reach the Behavioral Health Bureau no later than the thirtieth (30<sup>th</sup>) day of the month following the month of service.
- E. CONTRACTOR shall submit via email a claim using Exhibit B – Invoice Form in Excel format with electronic signature(s) along with supporting documentation, as may be required by the COUNTY for services rendered to:  
[MCHDBHFinance@co.monterey.ca.us](mailto:MCHDBHFinance@co.monterey.ca.us)

## VI. CONTRACTORS BILLING PROCEDURES

- A. The COUNTY shall not pay any claims for payment for services submitted more than twelve (12) months after the calendar month in which the services were completed.
- B. COUNTY shall review and certify CONTRACTOR'S Invoice either in the requested amount or in such other amount as COUNTY approves in conformity with this Agreement and shall promptly submit such Invoice to the COUNTY Auditor- Controller for payment. The COUNTY Auditor-Controller shall pay the amount certified within thirty (30) days of receiving the certified Invoice.
- C. If COUNTY certifies payment at a lesser amount than the amount requested, COUNTY shall immediately notify the CONTRACTOR in writing of such certification and shall specify the reason for it. If the CONTRACTOR desires to contest the certification, the CONTRACTOR must submit a written notice of protest to the COUNTY within twenty (20) days after the CONTRACTOR'S receipt of the COUNTY notice. The parties shall thereafter promptly meet to review the dispute and resolve it on a mutually acceptable basis. No court action may be taken on such a dispute until the parties have met and attempted to resolve the dispute in person.

**VII. MAXIMUM OBLIGATION OF COUNTY**

- A. Subject to the limitations set forth herein, COUNTY shall pay to CONTRACTOR during the term of this Agreement a maximum amount not to exceed **\$ 159,700** for services rendered under this Agreement.
- B. Maximum Liability Amount: \$159,700

TERM – August 1, 2021 to June 30, 2024	ALL-INCLUSIVE RATE OF SERVICE	
	On-Site	Virtual
DESCRIPTION OF SERVICES		
Organizational Assessment	\$80,000	
Consultation per 60-minute hour	\$750	
Training Full Day Rate (6 CE hours)	\$8,000	
Half-Day Rate (3-4 CE hours)	\$4,000	
<b>Total Maximum Amount Not to Exceed</b>	<b>\$159,700</b>	



**EXHIBIT B: EXEMPTION OF AUTOMOBILE AND WORKERS COMPENSATION INSURANCE REQUIREMENTS**

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**AUTOMOBILE INSURANCE EXEMPTION**

Services provided under this contract are provided under an online setting. The CONTRACTOR will not travel in the provision of these services. There is no risk or exposure regarding vehicles. Automobile coverage requirements are therefore waived for this CONTRACTOR under this Agreement.

**WORKERS COMPENSATION INSURANCE EXEMPTION**

The CONTRACTOR is the sole provider of services with no permanent or temporary workers. Accordingly, Workers Compensation Insurance is not required.

**EXHIBIT C Monterey County Behavioral Health - Invoice Form**

**Invoice Number :** \_\_\_\_\_  
**County PO No.:** \_\_\_\_\_  
**Invoice Period :** \_\_\_\_\_  
**Final Invoice :** (Check if Yes)

**Contractor :** Kenneth Hardy, Ph.d. Consultant  
**Address Line 1** 311A West 50th Street  
**Address Line 2** New York, NY 10119  
**Tel. No.:** (212) 956-2210  
**Fax No.:** \_\_\_\_\_  
**Contract Term:** August 1, 2021 - June 30, 2024

**BH Division :** Behavioral Health

**BH Control Number** \_\_\_\_\_

Dates of Service	Service Description	Rate	Number of services for this Period	Dollar Amount Requested for this Period	N/A	N/A
	Organizations Assessment	\$80,000				
	Consultation (per 60 min. hour)	\$750				
	Training Full-day rate (6-hours)	\$8,000				
	Training Half-day rate (3-4-hours)	\$4,000				
<b>TOTALS</b>						

Description	EXPENSES THIS PERIOD	EXPENSES TO DATE	% OF BUDGET	REMAINING BALANCE

in accordance with the contract approved for services provided under the provision of that contract. Full justification and backup records for those claims are maintained in our office at the address indicated.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
**Title:** \_\_\_\_\_ **Telephone:** \_\_\_\_\_

**Email to:** [MC-HDBH.Finance@co.monterey.ca.us](mailto:MC-HDBH.Finance@co.monterey.ca.us)  
 Behavioral Health Authorization for Payment  
 Authorized Signatory \_\_\_\_\_ Date \_\_\_\_\_