



# Monterey County

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

Legistar File Number: A 19-332

September 17, 2019

**Introduced:** 8/27/2019

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

- a. Authorize the Director of the Information Technology Department to execute an Order Form with Equinix, LLC. for continued colocation of County technology infrastructure within an Equinix-hosted facility, for an additional 12-month period, resulting in a revised agreement term of July 25, 2017 through October 14, 2020, adding an additional \$43,078.80 to the current agreement amount of \$83,726, for a total agreement amount of \$126,804.80;
- b. Accept additional non-standard contract provisions as recommended by the Director of Information Technology; and
- c. Authorize the Director of Information Technology to execute order forms and change order forms as necessary to secure services as required by the County.

RECOMMENDATION:

- a. Authorize the Director of the Information Technology Department to execute an Order Form with Equinix, LLC. for continued colocation of County technology infrastructure within an Equinix-hosted facility, for an additional 12-month period, resulting in a revised agreement term of July 25, 2017 through October 14, 2020, adding an additional \$43,078.80 to the current agreement amount of \$83,726, for a total agreement amount of \$126,804.80;
- b. Accept additional non-standard contract provisions as recommended by the Director of Information Technology; and
- c. Authorize the Director of Information Technology to execute order forms and change order forms as necessary to secure services as required by the County.

SUMMARY:

In July of 2017, the Board of Supervisors approved a one (1) year agreement for colocation services with Equinix, LLC. In September of 2018, the Board approved a one (1) year extension. The IT Department is now asking to extend that agreement for one additional year in order to continue services.

As more services are moving to the Cloud, Equinix's Cloud Exchange can be utilized by the County to provide consistent and predictable data transport services to and from the Cloud. County ITD will be utilizing Equinix to provide secure and expedient transport of information to Microsoft Azure, Amazon cloud hosting service, and to provide Public Safety Verizon cellular mobile devices access to County data center that serves as the regional connection for the California State Criminal Justice Information Database (CJIS).

The proposed Equinix Order Form does not alter non-standard contract provisions previously approved by the Board of Supervisors.

OTHER AGENCY INVOLVEMENT:

County Counsel cannot approve this Order Form due to the following non-standard provisions: late fees for delay in payment; non-standard insurance and indemnity provisions; limitations on warranty;

limitations on vendor liability for County data-loss; limitations on the amount of and type of damages available to County; auto-renewal unless County provides advance written notice of termination at term end, and vendor's unilateral right to increase fees for services. County Counsel notes that these non-standard terms were previously approved by the Board and are not modified by means of the terms of the proposed Order Form.

FINANCING:

The cost of this Equinix Order form, extending colocation services is \$43,078.80 which has been included in the FY19-20 Adopted Budget for the Information Technology Department, ITD 1930, Budget Unit 8436, Appropriations Unit INF002. Transactions relating to future fiscal years will be included in each respective Recommended Budget based upon the anticipated utilization of the services. Approval of this Order will increase the total cost of Equinix colocation services to \$126,804.80 over three years.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

ITD continues to align its technology with County's goals and priorities by strategically investing in Cloud technologies such as Microsoft Azure tenant, Amazon Web Services, Verizon cellular data transport and Equinix's Cloud Exchange. The Equinix project will enable County to have consistent, secure, and predicable transport services to and from the Cloud and will therefore pave the way for the smooth transformation from an on-premise to a Cloud-based technology infrastructure operation model.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Lynnette Beardsall, Management Analyst II, 759-6938

Approved by:

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Date: \_\_\_\_\_  
Eric A. Chatham, Director of Information Technology, 759-6920

Attachments: Equinix, LLC agreement; Equinix, LLC Extension #1 Order Form; Equinix, LLC Extension #2 Order Form