



## Monterey County Board of Supervisors

### Board Order

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5066

[www.co.monterey.ca.us](http://www.co.monterey.ca.us)

A motion was made by Supervisor Luis A. Alejo, seconded by Supervisor Mary L. Adams to:

**Agreement No.: A-15644 ; Amendment No.: 1**

- a. Approve Amendment No. 1 to Professional Services Agreement No. A-15644, Multi-Year Agreement #3200\*6178, with TRC Engineers, Inc. to provide on-call civil engineering services for transportation projects in Monterey County under RFQ #10806, to update the hourly billing rates, extend the term for two additional years through December 6, 2026, for a revised term from December 7, 2021 to December 6, 2026, and increase not to exceed maximum by \$1,000,000 to a total of \$2,000,000;
- b. Approve additional term extensions to Professional Services Agreement No. A-15644 under RFQ #10806 beyond the anticipated five-year term of the RFQ with no increase to the dollar amount or change in the scope of work to allow continuity of services for active projects initiated during the anticipated five-year term of the Agreement, subject to review and approval by the Office of the County Counsel and the Contracts & Purchasing Officer or their designee; and
- c. Authorize the Contracts & Purchasing Officer or their designee to execute Amendment No. 1 to Professional Services Agreement No. A-15644 and future amendments to the Agreement where the amendments do not significantly alter the scope of work or increase the approved Agreement amount.

PASSED AND ADOPTED on this 3<sup>rd</sup> day of December 2024, by roll call vote:

AYES: Supervisors Alejo, Church, Lopez, Askew and Adams

NOES: None

ABSENT: None

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting December 3, 2024.

Dated: December 5, 2024

File ID: A 24-558

Agenda Item No.: 90

Valerie Ralph, Clerk of the Board of Supervisors  
County of Monterey, State of California

Vicente Ramirez, Deputy

**AMENDMENT NO. 1  
TO PROFESSIONAL SERVICES AGREEMENT  
BETWEEN COUNTY OF MONTEREY AND  
TRC ENGINEERS, INC.**

**THIS AMENDMENT NO. 1** to Professional Services Agreement No. A-15644 between the County of Monterey, a political subdivision of the State of California (hereinafter, “County”) and TRC Engineers, Inc. (hereinafter, “CONTRACTOR”) is hereby entered into between the County and the CONTRACTOR (collectively, the “Parties”) and effective as of the last date opposite the respective signatures below.

**WHEREAS**, CONTRACTOR entered into Professional Services Agreement No. A-15644 with County on December 7, 2021 (hereinafter, “Agreement”) to provide on-call civil engineering services for transportation projects located in Monterey County, Request for Qualifications (RFQ) #10806 (hereinafter, “services”), through December 6, 2024, with the option to extend the Agreement for two (2) additional one (1) year period(s) for an amount not to exceed \$1,000,000; and

**WHEREAS**, the Parties agree that CONTRACTOR’s Exhibit 10-H2 Cost Proposal of the Caltrans Local Assistance Procedures Manual (LAPM) in Exhibit A – Scope of Services/Payment Provisions of the Agreement, inadvertently omitted the agreed upon subcontractor rates identified in CONTRACTOR’s original proposal and which the Parties agree are undisputed terms of the existing Professional Services Agreement No. A-15644, and which are now fully set forth in Exhibit A-1; and

**WHEREAS**, provisions of the Agreement require an update; and

**WHEREAS**, the County has a continued need for services; and

**WHEREAS**, the Parties agree that the CONTRACTOR’s and subcontractors hourly billing rates in Exhibits A and A-1 of the Agreement remain valid through December 6, 2024 and require an update effective December 7, 2024; and

**WHEREAS**, additional time and funding are necessary to allow CONTRACTOR to continue to provide the services required by the County; and

**WHEREAS**, the Parties wish to amend the Agreement to update provisions, to update CONTRACTOR’s and subcontractors hourly billing rates effective December 7, 2024, to extend the term for two (2) additional years to December 6, 2026, and to increase the amount by \$1,000,000 for a total amount not to exceed \$2,000,000 to allow CONTRACTOR to continue to provide services identified in the Agreement and as amended by this Amendment No. 1.

**NOW, THEREFORE**, the Parties agree to amend the Agreement as follows:

1. Amend Paragraph 2, "Payments by County", to read as follows:

County shall pay the CONTRACTOR in accordance with the payment provisions set forth in **Exhibit A-2**, subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of \$2,000,000.

2. Amend the first sentence of Paragraph 3, "Term of Agreement", to read as follows:

The term of this Agreement is from December 7, 2021 to December 6, 2026, unless sooner terminated pursuant to the terms of this Agreement.

3. Amend Paragraph 4, "Additional Provisions/Exhibits", to add "Exhibit A-1 – Exhibit 10-H2 Cost Proposal to Contractor's Subcontractors" and "Exhibit A-2 – Revised Hourly Billing Rates", effective December 7, 2024.

4. Amend Paragraph 6, "Payment Conditions" to read as follows:

6.01 Prices/changes shall remain firm for the initial term of the Agreement and, thereafter, may be adjusted annually as provided in this paragraph. The County does not guarantee any minimum or maximum amount of dollars to be spent under this Agreement.

6.02 Negotiations for price/rate changes shall be commenced, by CONTRACTOR, a minimum of ninety days (90) prior to the expiration of the Agreement. Rate changes are not binding unless mutually agreed upon in writing by the County and the CONTRACTOR.

6.03 Invoice amounts shall be billed directly to the ordering department.

6.04. CONTRACTOR shall submit to the Contract Administrator an invoice on a form acceptable to County. If not otherwise specified, the CONTRACTOR may submit such invoice periodically or at the completion of services, but in any event, not later than 30 days after completion of services. The invoice shall set forth the amounts claimed by CONTRACTOR for the previous period, together with an itemized basis for the amounts claimed, and such other information pertinent to the invoice as the County may require. The Contract Administrator or his or her designee shall certify the invoice; either in the requested amount or in such other amount as the County approves in conformity with this Agreement, and shall promptly submit such invoice to the County Auditor-Controller for payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

- 6.05. CONTRACTOR shall not receive reimbursement for mileage or travel expenses unless set forth in this Agreement. If reimbursement for mileage expenses is set forth in this Agreement in Exhibit A – Scope of Services/Payment Provisions, then the Parties agree that CONTRACTOR and its subcontractors shall be reimbursed for mileage based upon the Internal Revenue Service (IRS) standard business mileage rate at the time of travel. If reimbursement for travel expenses is set forth in this Agreement in Exhibit A – Scope of Services/Payment Provisions, then the Parties agree that CONTRACTOR and its subcontractors shall be reimbursed for travel expenses as set forth in the applicable U.S. General Services Administration (US GSA) Per Diem Rates for the Primary Destination at the time of travel.
5. Amend Section 9.03, “Insurance Coverage Requirements”, of Paragraph 9.0, “Insurance”, to read as follows:

Insurance Coverage Requirements: Without limiting CONTRACTOR’s duty to indemnify, CONTRACTOR shall maintain in effect throughout the term of this Agreement a policy or policies of insurance with the following minimum limits of liability:

Commercial General Liability Insurance: including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broad form Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence, and \$2,000,000 in the aggregate.

*(Note: any proposed modifications to these general liability insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

Auto Liability Coverage: must include motor vehicles, including scheduled, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit or Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

*(Note: any proposed modifications to these auto insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

Workers’ Compensation Insurance, if CONTRACTOR employs others in the performance of this Agreement, in accordance with California Labor Code section 3700 and with Employer’s Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.



*(Note: any proposed modifications to these workers' compensation insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

Professional Liability Insurance: if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, the CONTRACTOR shall, upon the expiration or earlier termination of this Agreement, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three years following the expiration or earlier termination of this Agreement.

*(Note: Professional liability insurance coverage is required if the CONTRACTOR is providing a professional service regulated by the state. Examples of service providers regulated by the state are insurance agents, professional architects and engineers, doctors, certified public accountants, lawyers, etc. However, other professional contractors, such as computer or software designers, technology services, and services providers such as claims administrators, should also have professional liability. If in doubt, consult with your risk or contract manager.)*

If the CONTRACTOR maintains broader coverage and/or higher limits than the minimums shown above, the County requires and shall be entitled to the broader coverage and/or higher limits maintained by the CONTRACTOR.

6. Amend Section 9.04, "Other Insurance Requirements", of Paragraph 9.0, "Insurance Requirements", to read as follows:

All insurance required by this Agreement shall be with a company acceptable to the County and issued and executed by an admitted insurer authorized to transact Insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three years following the date CONTRACTOR completes its performance of services under this Agreement.

Each liability policy shall provide that the County shall be given notice in writing at least thirty days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for CONTRACTOR and additional insureds with respect to claims arising from each subcontractor, if any, performing work under this Agreement, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.

Additional Insured Status:

The County of Monterey, its officers, officials, employees, and volunteers are to be covered as additional insureds on the commercial general liability policy with respect to liability arising out of work or operations performed by or on behalf of the CONTRACTOR including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage shall be provided in the form of an endorsement to the CONTRACTOR's insurance (at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of both CG 20 10, CG 20 26, CG 20 33, or CG 20 38; and CG 20 37 if a later edition is used).

Primary Coverage:

For any claims related to this Agreement, the CONTRACTOR's insurance coverage shall be primary and non-contributory and at least as broad as ISO CG 20 01 04 13 as respects to the County, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the County, its officers, officials, employees, or volunteers shall be excess of the CONTRACTOR's insurance and shall not contribute with it. This requirement shall also apply to any Excess or Umbrella liability policies.

Waiver of Subrogation:

CONTRACTOR hereby grants to County a waiver of any right to subrogation which any insurer of said CONTRACTOR may acquire against the County by virtue of the payment of any loss under such insurance. CONTRACTOR agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not the County has received a waiver of subrogation endorsement from the insurer.

Prior to the execution of this Agreement by the County, CONTRACTOR shall file certificates of insurance with the County's Contract Administrator and County's Contracts/Purchasing Division, showing that the CONTRACTOR has in effect the insurance required by this Agreement. The CONTRACTOR shall file a new or amended certificate of insurance within five calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this Agreement, which shall continue in full force and effect. CONTRACTOR shall always during the term of this Agreement maintain in force the insurance coverage required under this Agreement and shall send, without demand by County, annual certificates to County's Contract Administrator and County's Contracts/Purchasing Division. If the certificate is not received by the expiration date, County shall notify CONTRACTOR and CONTRACTOR shall have five calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by CONTRACTOR to maintain such insurance is a default of this Agreement, which entitles County, at its sole discretion, to terminate this Agreement immediately.

7. Amend Paragraph 11, "Non-Discrimination", to read as follows:

During the performance of this Agreement, CONTRACTOR, and its subcontractors, shall not unlawfully discriminate against any person because of race, religious creed, color, sex, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), sexual orientation, or any other characteristic set forth in California Government code § 12940(a), either in CONTRACTOR's employment practices or in the furnishing of services to recipients. CONTRACTOR shall ensure that the evaluation and treatment of its employees and applicants for employment and all persons receiving and requesting services are free of such discrimination. CONTRACTOR and any subcontractor shall, in the performance of this Agreement, fully comply with all federal, state, and local laws and regulations which prohibit discrimination. The provision of services primarily or exclusively to such target population as may be designated in this Agreement shall not be deemed to be prohibited discrimination.

8. Amend Agreement to add Section 15.18, "Independent Contractor Compliance with Government Code Section 1097.6(c)", under Paragraph 15, "Miscellaneous Provisions", as follows:

CONTRACTOR's duties and services under this Agreement shall not include preparing or assisting the public entity with any portion of the public entity's preparation of a request for proposals, request for qualifications, or any other solicitation regarding a subsequent or additional contract with the public entity. The public entity entering this Agreement shall at all times retain responsibility for public contracting, including with respect to any subsequent phase of this project. CONTRACTOR's participation in the planning, discussions, or drawing of project plans or specifications shall be limited to conceptual, preliminary, or initial plans or specifications. CONTRACTOR shall cooperate with the public entity to ensure that all bidders for a subsequent contract on any subsequent phase of this project have access to the same information, including all conceptual, preliminary, or initial plans or specifications prepared by CONTRACTOR pursuant to this Agreement.

9. Amend Agreement to add Paragraph 16, "Compliance with Applicable Laws", as follows:

16.01 CONTRACTOR shall keep itself informed of and in compliance with all federal, state and local laws, ordinances, regulations, and orders including but not limited to all state and federal tax laws that may affect in any manner the Project or the performance of the Services or those engaged to perform Services under this Agreement as well as any privacy laws including, if applicable, Health Insurance Portability and Accountability Act (HIPAA). CONTRACTOR shall procure all permits and licenses, pay all charges and fees, and give all notices required by law in the performance of the Services.

16.02 CONTRACTOR shall report immediately to County's Contracts/Purchasing Officer, in writing, any discrepancy or inconsistency it discovers in the laws, ordinances, regulations, orders, and/or guidelines in relation to the Project of the performance of the Services.

16.03 All documentation prepared by CONTRACTOR shall provide for a completed project that conforms to all applicable codes, rules, regulations, and guidelines that are in force at the time such documentation is prepared.

10. Amend Agreement to add Paragraph 17, "Consent to Use of Electronic Signatures", as follows:

17.01 The parties to this Agreement consent to the use of electronic signatures via DocuSign to execute this Agreement. The parties understand and agree that the legality of electronic signatures is governed by state and federal law, 15 U.S.C. Section 7001 et seq.; California Government Code Section 16.5; and, California Civil Code Section 1633.1 *et seq.* Pursuant to said state and federal law as may be amended from time to time, the parties to this Agreement hereby authenticate and execute this Agreement, and any and all Exhibits to this Agreement, with their respective electronic signatures, including any and all scanned signatures in portable document format (PDF).

17.02 Counterparts. The parties to this Agreement understand and agree that this Agreement can be executed in two (2) or more counterparts and transmitted electronically via facsimile transmission or by delivery of a scanned counterpart in portable document format (PDF) via email transmittal.

17.03 Form: Delivery by E-Mail or Facsimile. Executed counterparts of this Agreement may be delivered by facsimile transmission or by delivery of a scanned counterpart in portable format (PDF) by e-mail transmittal, in either case with delivery confirmed. On such confirmed delivery, the signatures in the facsimile or PDF data file shall be deemed to have the same force and effect as if the manually signed counterpart or counterparts had been delivered to the other party in person.

11. Delete Exhibit 10-H2 Cost Proposal of the Caltrans LAPM within Exhibit A of the Agreement.
12. In all places within the Agreement, any reference to Exhibit 10-H2 Cost Proposal of the Caltrans LAPM within Exhibits A and A-1 are hereby replaced with "Exhibit A-2 – Revised Hourly Billing Rates", effective December 7, 2024.
13. In all places within the Agreement, any reference to Department of Public Works, Facilities, & Parks is hereby replaced with Department of Public Works, Facilities and Parks.
14. In all places within the Agreement, any reference to County's email address of [PWFP-Finance-AP@co.monterey.ca.us](mailto:PWFP-Finance-AP@co.monterey.ca.us) for invoicing, is hereby replaced with [PWFP-Finance-AP@countyofmonterey.gov](mailto:PWFP-Finance-AP@countyofmonterey.gov).
15. In all places within the Agreement, any reference to the Agreement's Multi-Year Agreement (MYA) number is deemed to be MYA #3200\*6178.

- 16 All other terms and conditions of the Agreement, including all Exhibits thereto, remain unchanged and in full force.
17. This Amendment No. 1 shall be attached to the Agreement and incorporated therein as if fully set forth in the Agreement.
18. The recitals to this Amendment No. 1 are incorporated into the Agreement and this Amendment No. 1.

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment No. 1 to the Agreement which shall be effective as of the last date opposite the respective signatures below.

**COUNTY OF MONTEREY**

**Debra R. Wilson, Contracts/Purchasing Officer**

By: Debra Wilson  
7B741937AA0D41B...

Its: CPO

(Print Name and Title)

Date: 12/5/2024 | 9:10 AM PST

**CONTRACTOR\***

**TRC Engineers, Inc.**

By: Mark A. Imbriani  
E997A2E4879D4FE...

Its: Mark A. Imbriani, Vice President  
(Signature of Chair, President or Vice President)

(Print Name and Title)

Date: 11/12/2024 | 1:03 PM PST

**Approved as to Form**

**Office of the County Counsel**

**Susan K. Blitch, County Counsel**

Signed by:  
By: Michael J. Whilden  
2C6F38174D4940D...

Michael J. Whilden  
Deputy County Counsel

Date: 11/12/2024 | 1:55 PM PST

Signed by:  
By: Grant Ratkovic  
0FC241EA8EE04E8...

Its: Grant Ratkovic, Assistant Secretary  
(Signature of Secretary, Assistant Secretary, CFO, Treasurer or Assistant Treasurer)

(Print Name and Title)

Date: 11/12/2024 | 1:45 PM PST

**Approved as to Fiscal Provisions**

**Rupa Shah, Auditor-Controller**

By: Jennifer Forsyth  
4E1E557B75454AE...

Its: Jennifer Forsyth, Auditor-Controller Analyst II

(Print Name and Title)

Date: 11/12/2024 | 3:46 PM PST

**Approved as to Indemnity and Insurance Provisions**

**Office of the County Counsel-Risk Management**

**Susan K. Blitch, County Counsel**

By: \_\_\_\_\_

David Bolton  
Risk Manager

Date: \_\_\_\_\_

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code Section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

## Page 1 of 6

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Date 07/30/2021

For Combined Rate					
Fringe Benefit	81.40%	+	General & Administrative	129.24%	= Combined ICR 210.64%
OR					
For Home Office Rate					
Fringe Benefit	0.00%	+	General & Administrative	0.00%	= Home Office ICR 0.00%
For Field Office Rate					
Fringe Benefit	0.00%	+	General & Administrative	0.00%	= Field Office ICR 0.00%
Fee				=	10.00%

### CALCULATION INFORMATION

Name/Job Title <sup>1</sup> (Exempt/Non-Exempt)	Hourly Billing Rates <sup>2</sup>			Effective Date of Hourly Rate		Actual or Avg. Hourly Rate <sup>3</sup>	% or \$ Increase	Hourly Range - for Classifications Only	
	Straight <sup>3</sup>	OT(1.5x)	OT(2x)	From	To			Low	High
PRINCIPAL IN CHARGE * PAM READING	\$231.03	NA	NA	06/01/2021	05/31/2022	\$67.61	5.00%	NA	
	\$242.58			06/01/2022	05/31/2023	\$70.99			
	\$254.71			06/01/2023	05/31/2024	\$74.54			
PROJECT MANAGER* LAUREL FRAKES	\$171.74	NA	NA	06/01/2021	05/31/2022	\$50.26	5.00%	NA	
	\$180.33			06/01/2022	05/31/2023	\$52.77			
	\$189.34			06/01/2023	05/31/2024	\$55.41			
BO GOULD ASSOCIATE BIOLOGIST	\$172.59	NA	NA	06/01/2021	05/31/2022	\$50.51	5.00%	NA	
	\$181.22			06/01/2022	05/31/2023	\$53.04			
	\$190.29			06/01/2023	05/31/2024	\$55.69			
KERRIE COLLISON ASSOCIATE CULTURAL RESOURCES MANAGER	\$132.75	NA	NA	06/01/2021	05/31/2022	\$38.85	5.00%	NA	
	\$139.39			06/01/2022	05/31/2023	\$40.79			
	\$146.36			06/01/2023	05/31/2024	\$42.83			



# EXHIBIT 10-H2 COST PROPOSAL TO CONTRACTOR AND SUBCONTRACTORS

Local Assistance Procedures Manual

EXHIBIT 10-H2  
Cost Proposal

MICHAEL HIBMA ASSOCIATE CULTURAL RESOURCES MANAGER	\$129.20 \$135.66 \$142.44	NA	NA	06/01/2021 06/01/2022 06/01/2023	05/31/2022 05/31/2023 05/31/2024	\$37.81 \$39.70 \$41.69	5.00% 5.00%	NA	
CARA CARLUCCI SENIOR ENVIRONMENTAL PLANNER	\$137.47 \$144.34 \$151.56	NA	NA	06/01/2021 06/01/2022 06/01/2023	05/31/2022 05/31/2023 05/31/2024	\$40.23 \$42.24 \$44.35	5.00% 5.00%	NA	
JT STEPHENS ASSOCIATE NOISE SPECIALIST	\$180.56 \$189.58 \$199.06	NA	NA	06/01/2021 06/01/2022 06/01/2023	05/31/2022 05/31/2023 05/31/2024	\$52.84 \$55.48 \$58.26	5.00% 5.00%	NA	
DEAN ARIZABAL PRINCIPAL TRANSPORTATION	\$181.17 \$190.23 \$199.74	NA	NA	06/01/2021 06/01/2022 06/01/2023	05/31/2022 05/31/2023 05/31/2024	\$53.02 \$55.67 \$58.45	5.00% 5.00%	NA	
SARAH RIEBOLDT ASSOCIATE PALEONTOLOGIST	\$174.13 \$182.84 \$191.98	NA	NA	06/01/2021 06/01/2022 06/01/2023	05/31/2022 05/31/2023 05/31/2024	\$50.96 \$53.51 \$56.18	5.00% 5.00%	NA	
Classification <sup>1</sup> (Exempt/Non-Exempt)	Hourly Billing Rates <sup>2</sup>			Effective Date of Hourly Rate		Actual or Avg. Hourly Rate <sup>3</sup>	% or \$ Increase	Hourly Range - for Classifications Only	
	Straight <sup>3</sup>	OT(1.5x)	OT(2x)	From	To			Low	High
PRINCIPAL	\$318.06 \$333.96 \$350.66	NA	NA	06/01/2021 06/01/2022 06/01/2023	05/31/2022 05/31/2023 05/31/2024	\$93.08 \$97.73 \$102.62	5.00% 5.00%	\$49.54 \$52.02 \$54.62	\$136.62 \$143.45 \$150.62
ASSOCIATE	\$175.24 \$184.01 \$193.21	NA	NA	06/01/2021 06/01/2022 06/01/2023	05/31/2022 05/31/2023 05/31/2024	\$51.29 \$53.85 \$56.54	5.00% 5.00%	\$31.69 \$33.27 \$34.94	\$70.88 \$74.42 \$78.15
SENIOR TECHNICAL SPECIALIST	\$145.60 \$152.88 \$160.52	NA	NA	06/01/2021 06/01/2022 06/01/2023	05/31/2022 05/31/2023 05/31/2024	\$42.61 \$44.74 \$46.98	5.00% 5.00%	\$29.50 \$30.98 \$32.52	\$55.72 \$58.51 \$61.43
TECHNICAL SPECIALIST	\$153.77 \$161.46 \$169.53	NA	NA	06/01/2021 06/01/2022 06/01/2023	05/31/2022 05/31/2023 05/31/2024	\$45.00 \$47.25 \$49.61	5.00% 5.00%	\$20.00 \$21.00 \$22.05	\$70.00 \$73.50 \$77.18
GIS/GRAPHICS	\$155.56 \$163.34 \$171.51	NA	NA	06/01/2021 06/01/2022 06/01/2023	05/31/2022 05/31/2023 05/31/2024	\$45.53 \$47.80 \$50.19	5.00% 5.00%	\$29.81 \$31.30 \$32.87	\$61.24 \$64.30 \$67.52
OFFICE ASSISTANT	\$110.32 \$115.84	NA	NA	06/01/2021 06/01/2022	05/31/2022 05/31/2023	\$32.29 \$33.90	5.00%	\$20.00 \$21.00	\$44.57 \$46.80



## EXHIBIT 10-H2 COST PROPOSAL TO CONTRACTOR AND SUBCONTRACTORS

Local Assistance Procedures Manual

EXHIBIT 10-H2

Cost Proposal

	\$121.63			06/01/2023	05/31/2024	\$35.59	5.00%	\$22.05	\$49.14
ASSISTANT TECHNICAL SPECIALIST	\$92.76	\$106.33	\$119.90	06/01/2021	05/31/2022	\$27.15		\$24.00	\$30.29
	\$97.39	\$111.64	\$125.90	06/01/2022	05/31/2023	\$28.50	5.00%	\$25.20	\$31.80
	\$102.26	\$117.23	\$132.19	06/01/2023	05/31/2024	\$29.93	5.00%	\$26.46	\$33.39
PROJECT ASSISTANT	\$87.07	\$99.81	\$112.55	06/01/2021	05/31/2022	\$25.48		\$24.04	\$26.92
	\$91.42	\$104.80	\$118.17	06/01/2022	05/31/2023	\$26.75	5.00%	\$25.24	\$0.00
	\$95.99	\$110.04	\$124.08	06/01/2023	05/31/2024	\$28.09	5.00%	\$26.50	\$0.00
WORD PROCESSOR/ADMIN	\$105.74	\$121.21	\$136.69	06/01/2021	05/31/2022	\$30.95		\$26.44	\$35.45
	\$111.03	\$127.27	\$143.52	06/01/2022	05/31/2023	\$32.49	5.00%	\$27.76	\$37.22
	\$116.58	\$133.64	\$150.70	06/01/2023	05/31/2024	\$34.12	5.00%	\$29.15	\$39.08
FIELD CREW	\$78.59	\$90.09	\$101.59	06/01/2021	05/31/2022	\$23.00		\$21.00	\$25.00
	\$82.52	\$94.60	\$106.67	06/01/2022	05/31/2023	\$24.15	5.00%	\$22.05	\$26.25
	\$86.65	\$99.33	\$112.01	06/01/2023	05/31/2024	\$25.36	5.00%	\$23.15	\$27.56

1. Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.

2. The cost proposal format shall not be amended.

3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.

4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

## EXHIBIT 10-H2 COST PROPOSAL PAGE 4 OF 6

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant LSA Associates, Inc.
☐ Prime Consultant

☒ Subconsultant

Project No. \_\_\_\_\_

Contract No. \_\_\_\_\_

Date: 07/30/2021

## SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)

Description of Item	Quantity	Unit	Unit Cost	Total
Lodging	0	Nights	\$0.00	\$0.00
Meals	0	Cost	\$0.00	\$0.00
Records Search	0	Cost	\$0.00	\$0.00
Reproduction (8.5 x 11 B/W)	0	Per Page	\$0.07	\$0.00
Reproduction (8.5 x 11 Color)	0	Per Page	\$0.40	\$0.00
Reproduction (11 x 17 B/W)	0	Per Page	\$0.10	\$0.00
Reproduction (11 x 17 Color)	0	Per Page	\$0.75	\$0.00
CD Production	0	Per CD	\$5.00	\$0.00
USB Flash Drive	0	Per Drive	\$5.00	\$0.00
Plotting	0	Per Sq Ft	\$3.75	\$0.00
Aerial Drone	0	Days	\$200.00	\$0.00
Mileage (on-road)	0	Miles	\$0.56	\$0.00
Mileage (off-road)	0	Miles	\$0.69	\$0.00
GPS Unit	0	Days	\$75.00	\$0.00
Total Station Surveying Equipment	0	Days	\$50.00	\$0.00
Level (Laser or Optical)	0	Days	\$25.00	\$0.00
Laser Rangefinder	0	Days	\$25.00	\$0.00
Sound Meter	0	Days	\$75.00	\$0.00
Sound Meter w/Velocity Transducer	0	Days	\$85.00	\$0.00
Aerial Photo	0	Cost	\$0.00	\$0.00
Boat Rental	0	Days	\$125.00	\$0.00
Water Quality Meter	0	Days	\$25.00	\$0.00
Night Vision Goggles	0	Nights	\$50.00	\$0.00
Tolls	0	Cost	\$0.00	\$0.00

Wildlife Camera	0	Days	\$25.00	\$0.00
Stickers	0	Per Page	\$1.90	\$0.00

## NOTES:

1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
2. Proposed ODC items should be consistently billed regardless of client and contract type.
3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
10. Add additional pages if necessary.
11. Subconsultants must provide their own cost proposals.

## EXHIBIT 10-H2 COST PROPOSAL PAGE 6 OF 6

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. [Title 23 United States Code Section 112](#) - Letting of Contracts
4. [48 Code of Federal Regulations Part 31](#) - Contract Cost Principles and Procedures
5. [23 Code of Federal Regulations Part 172](#) - Procurement, Management, and Administration of Engineering and Design Related Service
6. [48 Code of Federal Regulations Part 9904](#) - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

**Prime Consultant or Subconsultant Certifying:**Name: Tony PetrosTitle\*: PresidentSignature: Date of Certification(mm/dd/yyyy): 07/30/2021Email: tony.petros@lsa.netPhone Number (949) 553-0666 Ext. 7268Address: 20 Executive Park, Suite 200, Irvine, CA 92614

\*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

On-Call Environmental Services Support



## EXHIBIT 10-H2 COST PROPOSAL PAGE 1 OF 3

## SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant WRECO ☐ Prime Consultant ☒ Subconsultant ☐ 2<sup>nd</sup> Tier Subconsultant

Project No. \_\_\_\_\_ Contract No: \_\_\_\_\_ Participation Amount: \_\_\_\_\_ Date: 7/30/2021

For Combined Rate	Fringe Benefit %	+ General & Administrative %	=	Combined Indirect Cost Rate (ICR) %
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OR

For Home Office Rate	Fringe Benefit 71.46%	+ General & Administrative 63.46%	=	134.92%	Home Office ICR%
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For Field Office Rate	Fringe Benefit 42.76%	+ General & Administrative 37.71%	=	80.47%	Field Office ICR%
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FEE % =	10.00%
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## BILLING INFORMATION

## CALCULATION INFORMATION

Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective date of hourly rate		Actual or Avg hourly rate <sup>3</sup>	% or \$ increase	Hourly range - for classifications only
	Straight	OT(1.5x)	OT(2x)	From	To			
Han-Bin Liang	\$265.39	N/A	N/A	1/1/2021	12/31/2021	\$102.70		
Principal Engineer	\$273.35	N/A	N/A	1/1/2022	12/31/2022	\$105.78	3.00%	Not Applicable
Exempt	\$281.55	N/A	N/A	1/1/2023	12/31/2023	\$108.95	3.00%	
Analette Ochoa*	\$219.44	N/A	N/A	1/1/2021	12/31/2021	\$84.92		
Supervising Engineer	\$226.03	N/A	N/A	1/1/2022	12/31/2022	\$87.47	3.00%	Not Applicable
Exempt	\$232.81	N/A	N/A	1/1/2023	12/31/2023	\$90.09	3.00%	
Chris Sewell*	\$194.84	N/A	N/A	1/1/2021	12/31/2021	\$75.40		
Supervising Engineer	\$200.69	N/A	N/A	1/1/2022	12/31/2022	\$77.66	3.00%	Not Applicable
Exempt	\$206.71	N/A	N/A	1/1/2023	12/31/2023	\$79.99	3.00%	
David Kitzmann*	\$176.44	N/A	N/A	1/1/2021	12/31/2021	\$68.28		
Senior Geologist	\$181.74	N/A	N/A	1/1/2022	12/31/2022	\$70.33	3.00%	Not Applicable
Exempt	\$187.19	N/A	N/A	1/1/2023	12/31/2023	\$72.44	3.00%	
Franklin Taber*	\$179.13	N/A	N/A	1/1/2021	12/31/2021	\$69.32		
Senior Geotechnical Engineer	\$184.51	N/A	N/A	1/1/2022	12/31/2022	\$71.40	3.00%	Not Applicable
Exempt	\$190.04	N/A	N/A	1/1/2023	12/31/2023	\$73.54	3.00%	
Sandra Etchell*	\$150.16	N/A	N/A	1/1/2021	12/31/2021	\$58.11		
Senior Biologist	\$154.67	N/A	N/A	1/1/2022	12/31/2022	\$59.85	3.00%	Not Applicable
Exempt	\$159.31	N/A	N/A	1/1/2023	12/31/2023	\$61.65	3.00%	
Supervising Engineer	\$219.65	N/A	N/A	1/1/2021	12/31/2021	\$85.00		\$70.00 - \$100.00
	\$226.24	N/A	N/A	1/1/2022	12/31/2022	\$87.55	3.00%	\$72.10 - \$103.00
Exempt	\$233.03	N/A	N/A	1/1/2023	12/31/2023	\$90.18	3.00%	\$74.26 - \$106.09

# EXHIBIT 10-H - EXHIBIT 10-H2 COST PROPOSAL TO CONTRACTOR AND SUBCONTRACTORS

## Local Assistance Procedures Manual

## Exhibit 10-H

Senior Engineer/ Geotechnical Engineer/ Geologist/ Biologist/ Environmental Scientist (Exempt and Non-Exempt)	\$161.51	\$161.51	\$161.51	1/1/2021	12/31/2021	\$62.50		\$45.00 - \$80.00
	\$166.35	\$166.35	\$166.35	1/1/2022	12/31/2022	\$64.38	3.00%	\$46.35 - \$82.40
	\$171.34	\$171.34	\$171.34	1/1/2023	12/31/2023	\$66.31	3.00%	\$47.74 - \$84.87
Associate Engineer/ Geotechnical Engineer/ Geologist/ Biologist/ Environmental Scientist (Exempt)	\$109.83	\$109.83	\$109.83	1/1/2021	12/31/2021	\$42.50		\$35.00 - \$50.00
	\$113.12	\$113.12	\$113.12	1/1/2022	12/31/2022	\$43.78	3.00%	\$36.05 - \$51.50
	\$116.51	\$116.51	\$116.51	1/1/2023	12/31/2023	\$45.09	3.00%	\$37.13 - \$53.05
Staff Engineer/ Geotechnical Engineer/ Geologist/ Biologist/ Environmental Scientist (Exempt and Non-Exempt)	\$83.98	\$83.98	\$83.98	1/1/2021	12/31/2021	\$32.50		\$25.00 - \$40.00
	\$86.50	\$86.50	\$86.50	1/1/2022	12/31/2022	\$33.48	3.00%	\$25.75 - \$41.20
	\$89.10	\$89.10	\$89.10	1/1/2023	12/31/2023	\$34.48	3.00%	\$26.52 - \$42.44
Senior Technician	\$103.36	\$103.36	\$103.36	1/1/2021	12/31/2021	\$40.00		\$30.00 - \$50.00
	\$106.47	\$106.47	\$106.47	1/1/2022	12/31/2022	\$41.20	3.00%	\$30.90 - \$51.50
Non-exempt	\$109.66	\$109.66	\$109.66	1/1/2023	12/31/2023	\$42.44	3.00%	\$31.83 - \$53.05
Technician	\$64.60	\$64.60	\$64.60	1/1/2021	12/31/2021	\$25.00		\$20.00 - \$30.00
	\$66.54	\$66.54	\$66.54	1/1/2022	12/31/2022	\$25.75	3.00%	\$20.60 - \$30.90
Non-exempt	\$68.54	\$68.54	\$68.54	1/1/2023	12/31/2023	\$26.52	3.00%	\$21.22 - \$31.83
Project Coordinator/ Technical Editor	\$90.44	\$90.44	\$90.44	1/1/2021	12/31/2021	\$35.00		\$20.00 - \$50.00
	\$93.16	\$93.16	\$93.16	1/1/2022	12/31/2022	\$36.05	3.00%	\$20.60 - \$51.50
Non-exempt	\$95.95	\$95.95	\$95.95	1/1/2023	12/31/2023	\$37.13	3.00%	\$21.22 - \$53.05

### NOTES:

1. Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

## EXHIBIT 10-H2 COST PROPOSAL PAGE 2 OF 3

**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant WRECO
☐ Prime Consultant

☒ Subconsultant

☐ 2<sup>nd</sup> Tier Subconsultant

Project No. \_\_\_\_\_

Contract No: \_\_\_\_\_

Date: 7/30/2021

**SCHEDULE OF OTHER DIRECT COST ITEMS**

Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs		Mile	IRS Rate	Actual
Report Reproduction (Vendor)		EA	\$ 100.00	Actual
Overnight Shipment/Delivery		EA	\$ 25.00	Actual
Traffic Control		LS	\$ -	Actual
Drilling		LS	\$ -	Actual
Laboratory Testing		LS	\$ -	Actual
Rental Vehicle		EA	\$ -	Actual
Travel/Per Diem		EA	GSA Rate	Actual
Permit Cost		EA	\$ -	Actual
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
Subconsultant 1:				\$ -
Subconsultant 2:				\$ -
Subconsultant 3:				\$ -
Subconsultant 4:				\$ -
Subconsultant 5:				\$ -

## NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

## EXHIBIT 10-H2 COST PROPOSAL PAGE 3 OF 3

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. [Title 23 United States Code Section 112 - Letting of Contracts](#)
4. [48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures](#)
5. [23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service](#)
6. [48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board \(when applicable\)](#)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**Name: [Han-Bin Liang, Ph.D., P.E.](#)Title\* [President](#)Signature: Date of Certification (mm/dd/yyyy): [07/30/2021](#)Email: [hanbin\\_liang@wreco.com](mailto:hanbin_liang@wreco.com)Phone Number: [\(925\) 941-0017 x201](#)Address: [1243 Alpine Road, Suite 108, Walnut Creek, CA 94596](#)

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

[As-needed hydrology/hydraulics, geotechnical engineering, and revegetation services.](#)



Local Assistance Procedures Manual

**EXHIBIT 10-H2**  
Cost Proposal**EXHIBIT 10-H2 COST PROPOSAL** Page 1 of 3SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Whitson and Associates, Inc. dba Whitson Engineers ☐ Prime Consultant ☒ Subconsultant ☐ 2<sup>nd</sup> Tier SubconsultantProject No. Monterey County On-Call Contract No. \_\_\_\_\_ Participation Amount \$ TBD On-Call Date 07/23/2021

For Combined Rate			
Fringe Benefit 29.34%	+	Overhead 41.02% + General & Administrative 59.00%	= Combined ICR 129.36%
OR			
For Home Office Rate	Fringe Benefit %	+ General & Administrative %	= Home Office ICR%
For Field Office Rate	Fringe Benefit %	+ General & Administrative %	= Field Office ICR%
Fee			= 10%

## BILLING INFORMATION

## CALCULATION INFORMATION

Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective Date of Hourly Rate		Actual or Avg. Hourly Rate <sup>4</sup>	% or \$ Increase	Hourly Range - for Classifications Only
	Straight <sup>3</sup>	OT(1.5x)	OT(2x)	From	To			
Richard Weber, PE - Principal *	\$348.17	\$348.17	\$348.17	01/01/2021	12/31/2021	\$138.00	0.0%	
	\$365.58	\$365.58	\$365.58	01/01/2022	12/31/2022	\$144.90	5.0%	
	\$383.87	\$383.87	\$383.87	01/01/2023	12/31/2023	\$152.15	5.0%	
	\$403.04	\$403.04	\$403.04	01/01/2024	12/31/2024	\$159.75	5.0%	
	\$423.20	\$423.20	\$423.20	01/01/2025	12/31/2025	\$167.74	5.0%	
Charles Pugh, LS – Project Manager* Land Survey Manager	\$151.38	\$227.07	\$302.76	01/01/2021	12/31/2021	\$60.00	0.0%	
	\$158.95	\$238.42	\$317.89	01/01/2022	12/31/2022	\$63.00	5.0%	
	\$166.89	\$250.35	\$333.79	01/01/2023	12/31/2023	\$66.15	5.0%	
	\$175.24	\$262.87	\$351.20	01/01/2024	12/31/2024	\$69.46	5.0%	
	\$184.00	\$276.01	\$368.00	01/01/2025	12/31/2025	\$72.93	5.0%	
Mike Hink, LS – Land Surveyor	\$151.38	\$227.07	\$302.76	01/01/2021	12/31/2021	\$60.00	0.0%	
	\$158.95	\$238.42	\$317.89	01/01/2022	12/31/2022	\$63.00	5.0%	

**EXHIBIT 10-H2 COST PROPOSAL TO CONTRACTOR AND SUBCONTRACTORS**

Local Assistance Procedures Manual

**EXHIBIT 10-H2  
Cost Proposal**

	\$166.89	\$250.35	\$333.79	01/01/2023	12/31/2023	\$66.15	5.0%	
	\$175.24	\$262.87	\$351.20	01/01/2024	12/31/2024	\$69.46	5.0%	
	\$184.00	\$276.01	\$368.00	01/01/2025	12/31/2025	\$72.93	5.0%	
Thomas Hannah, LS – Land Surveyor	\$157.69	\$236.54	\$315.38	01/01/2021	12/31/2021	\$62.50	0.0%	
	\$165.58	\$248.37	\$331.16	01/01/2022	12/31/2022	\$65.63	5.0%	
	\$173.86	\$260.79	\$347.72	01/01/2023	12/31/2023	\$68.91	5.0%	
	\$182.54	\$273.81	\$365.08	01/01/2024	12/31/2024	\$72.35	5.0%	
	\$191.67	\$287.51	\$383.34	01/01/2025	12/31/2025	\$75.97	5.0%	
Edward Pietsch – Associate Surveyor**	\$103.44	\$155.16	\$206.88	01/01/2021	12/31/2021	\$41.00	0.0%	
	\$108.61	\$162.92	\$217.22	01/01/2022	12/31/2022	\$43.05	5.0%	
	\$114.04	\$171.06	\$228.08	01/01/2023	12/31/2023	\$45.20	5.0%	
	\$119.74	\$179.61	\$239.48	01/01/2024	12/31/2024	\$47.46	5.0%	
	\$123.22	\$184.83	\$246.44	01/01/2025	12/31/2025	\$48.84	5.0%	
Jeff Sjoblom - Associate Surveyor**	\$122.36	\$183.54	\$244.72	01/01/2021	12/31/2021	\$48.50	0.0%	
	\$128.49	\$192.74	\$256.98	01/01/2022	12/31/2022	\$50.93	5.0%	
	\$134.90	\$202.35	\$269.80	01/01/2023	12/31/2023	\$53.47	5.0%	
	\$141.64	\$212.46	\$283.28	01/01/2024	12/31/2024	\$56.14	5.0%	
	\$148.73	\$223.10	\$297.46	01/01/2025	12/31/2025	\$58.95	5.0%	
Austin Snyder – Assistant Surveyor**	\$89.57	\$134.36	\$179.14	01/01/2021	12/31/2021	\$35.50	0.0%	
	\$94.06	\$141.09	\$188.12	01/01/2022	12/31/2022	\$37.28	5.0%	
	\$98.75	\$148.13	\$197.50	01/01/2023	12/31/2023	\$39.14	5.0%	
	\$103.69	\$155.54	\$207.38	01/01/2024	12/31/2024	\$41.10	5.0%	
	\$108.87	\$163.31	\$217.74	01/01/2025	12/31/2025	\$43.15	5.0%	
Jonathon Bell - Assistant Surveyor**	\$93.35	\$140.03	\$186.70	01/01/2021	12/31/2021	\$37.00	0.0%	
	\$98.02	\$147.03	\$196.04	01/01/2022	12/31/2022	\$38.85	5.0%	
	\$102.91	\$154.37	\$205.82	01/01/2023	12/31/2023	\$40.79	5.0%	
	\$108.06	\$162.09	\$216.12	01/01/2024	12/31/2024	\$42.83	5.0%	
	\$113.46	\$170.19	\$226.92	01/01/2025	12/31/2025	\$44.97	5.0%	
Cody Jones – Surveying Technician**	\$88.30	\$132.45	\$176.60	01/01/2021	12/31/2021	\$35.00	0.0%	
	\$92.72	\$139.08	\$185.44	01/01/2022	12/31/2022	\$36.75	5.0%	
	\$97.36	\$146.04	\$194.72	01/01/2023	12/31/2023	\$38.59	5.0%	
	\$102.23	\$153.35	\$204.46	01/01/2024	12/31/2024	\$40.52	5.0%	
	\$107.33	\$161.00	\$214.66	01/01/2025	12/31/2025	\$42.54	5.0%	
Adam Tucker – Administrative Support	\$97.13	\$145.70	\$194.26	01/01/2021	12/31/2021	\$38.50	0.0%	
	\$102.00	\$153.00	\$204.00	01/01/2022	12/31/2022	\$40.43	5.0%	
	\$107.10	\$160.65	\$214.20	01/01/2023	12/31/2023	\$42.45	5.0%	
	\$112.45	\$168.68	\$224.90	01/01/2024	12/31/2024	\$44.57	5.0%	
	\$118.07	\$177.11	\$236.14	01/01/2025	12/31/2025	\$46.80	5.0%	
Field Surveyor - Chief of Party **	\$199.52	\$299.28	\$399.04	01/01/2021	12/31/2021	\$79.08		
Field Surveyor –Chainman/Rodman**	\$184.45	\$276.68	\$368.90	01/01/2021	12/31/2021	\$73.11		
TBD – Civil Engineer	\$126.15	\$189.22	\$252.30	01/01/2021	12/31/2021	\$50.00	0.0%	\$43.00-\$57.00

# EXHIBIT 10-H2 COST PROPOSAL TO CONTRACTOR AND SUBCONTRACTORS

Local Assistance Procedures Manual

## EXHIBIT 10-H2 Cost Proposal

	\$132.46	\$198.68	\$264.91	01/01/2022	12/31/2022	\$52.50	5.0%	\$45.50-\$59.50
	\$139.09	\$208.64	\$278.18	01/01/2023	12/31/2023	\$55.13	5.0%	\$48.13-\$62.13
	\$146.03	\$219.04	\$292.06	01/01/2024	12/31/2024	\$57.88	5.0%	\$50.88-\$64.88
	\$153.35	\$230.02	\$306.69	01/01/2025	12/31/2025	\$60.78	5.0%	\$53.78-\$67.78
TBD – Associate Engineer	\$100.92	\$151.38	\$201.84	01/01/2021	12/31/2021	\$40.00	0.0%	\$33.00-\$47.00
	\$105.96	\$158.95	\$211.93	01/01/2022	12/31/2022	\$42.00	5.0%	\$35.00-\$49.00
	\$111.26	\$166.89	\$222.53	01/01/2023	12/31/2023	\$44.10	5.0%	\$37.10-\$51.10
	\$116.84	\$175.26	\$233.68	01/01/2024	12/31/2024	\$46.31	5.0%	\$39.31-\$53.31
	\$122.67	\$184.00	\$245.33	01/01/2025	12/31/2025	\$48.62	5.0%	\$41.62-\$55.62
TBD – Assistant Engineer	\$89.57	\$134.36	\$179.14	01/01/2021	12/31/2021	\$35.50	0.0%	\$28.50-\$42.50
	\$94.06	\$141.09	\$188.12	01/01/2022	12/31/2022	\$37.28	5.0%	\$30.28-\$44.28
	\$98.75	\$148.13	\$197.50	01/01/2023	12/31/2023	\$39.14	5.0%	\$32.14-\$46.14
	\$103.69	\$155.54	\$207.38	01/01/2024	12/31/2024	\$41.10	5.0%	\$34.10-\$48.10
	\$108.87	\$163.31	\$217.74	01/01/2025	12/31/2025	\$43.15	5.0%	\$36.15-\$50.15

(Add pages as necessary)

### NOTES:

1. Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.



## EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Whitson and Associates, Inc. dba Whitson Engineers ☐ Prime Consultant ☒ Subconsultant

Project No. Monterey County On-Call Contract No. \_\_\_\_\_ Date 07/23/2021

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)				
Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs			\$	\$
Equipment Rental and Supplies			\$	\$
Permit Fees			\$	\$
Plan Sheets			\$	\$
Test			\$	\$
Vehicle			\$	\$
Subconsultant 1:				\$
Subconsultant 2:				\$
Subconsultant 3:				\$
Subconsultant 4:				\$
Subconsultant 5:				\$

Note: Add additional pages if necessary.

## NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

## EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. [Title 23 United States Code Section 112](#) - Letting of Contracts
4. [48 Code of Federal Regulations Part 31](#) - Contract Cost Principles and Procedures
5. [23 Code of Federal Regulations Part 172](#) - Procurement, Management, and Administration of Engineering and Design Related Service
6. [48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board](#) (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**

Name: Kimberley Woltman Title \*: CFO

Signature:  Date of Certification (mm/dd/yyyy): 07/23/2021

Email: [kwoltman@whitsonengineers.com](mailto:kwoltman@whitsonengineers.com) Phone Number: 831-649-5225

Address: 6 Harris Court, Monterey, CA 93940

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

On-call Land Surveying and Civil Engineer services

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant: Beacon Integrated Professional Resources,  
Inc., dba Hamner, Jewell & Associates

☐ Prime Consultant

☒ Subconsultant

☐ 2nd Tier Subconsultant

Project No.	On-Call/ As-Needed	Contract No.	Participation Amount \$	Date 7/23/2021
For Combined Rate				
Fringe Benefit 0.00%	+	General & Administrative 165.21%	=	Combined ICR 165.21%
OR				
For Home Office Rate				
Fringe Benefit 0.00%	+	General & Administrative 0.00%	=	Home Office ICR 0.00%
For Field Office Rate				
Fringe Benefit 0.00%	+	General & Administrative 0.00%	=	Field Office ICR 0.00%
Fee				= 10.00%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective Date of Hourly Rate		Actual or Avg. Hourly Rate <sup>3</sup>	% or \$ Increase	Hourly Range - for Classifications Only
	Straight	OT(1.5x)	OT(2x)	From	To			
Lillian Jewell*	\$287.52			7/1/2021	6/30/2022	\$98.56	3.00%	Not Applicable
Managing Senior Associate	\$296.15			7/1/2022	6/30/2023	\$101.51	3.00%	
Exempt	\$305.03			7/1/2023	6/30/2024	\$104.56	3.00%	
	\$314.18			7/1/2024	6/30/2025	\$107.70	3.00%	
	\$323.61			7/1/2025	6/30/2026	\$110.93	3.00%	
Senior Associate II	\$189.63			7/1/2021	6/30/2022	\$65.00	3.00%	\$50-\$65
Pool	\$195.31			7/1/2022	6/30/2023	\$66.95	3.00%	
Non-Exempt Hourly or Exempt	\$201.17			7/1/2023	6/30/2024	\$68.96	3.00%	
	\$207.21			7/1/2024	6/30/2025	\$71.03	3.00%	
	\$213.42			7/1/2025	6/30/2026	\$73.16	3.00%	
Senior Associate I	\$160.45			7/1/2021	6/30/2022	\$55.00	3.00%	\$45-\$60
Pool	\$165.27			7/1/2022	6/30/2023	\$56.65	3.00%	
Non-Exempt Hourly	\$170.22			7/1/2023	6/30/2024	\$58.35	3.00%	
	\$175.33			7/1/2024	6/30/2025	\$60.10	3.00%	
	\$180.59			7/1/2025	6/30/2026	\$61.90	3.00%	
Associate II	\$131.28			7/1/2021	6/30/2022	\$45.00	3.00%	\$40-\$50
Pool	\$135.22			7/1/2022	6/30/2023	\$46.35	3.00%	
Non-Exempt Hourly	\$139.27			7/1/2023	6/30/2024	\$47.74	3.00%	
	\$143.45			7/1/2024	6/30/2025	\$49.17	3.00%	
	\$147.76			7/1/2025	6/30/2026	\$50.65	3.00%	
Associate I / Right of Way Agent	\$116.69			7/1/2021	6/30/2022	\$40.00	3.00%	\$30-\$45
Pool	\$120.19			7/1/2022	6/30/2023	\$41.20	3.00%	
Non-Exempt Hourly	\$123.80			7/1/2023	6/30/2024	\$42.44	3.00%	
	\$127.51			7/1/2024	6/30/2025	\$43.71	3.00%	
	\$131.34			7/1/2025	6/30/2026	\$45.02	3.00%	
Contract Admin / Business Admin	\$175.04			7/1/2021	6/30/2022	\$60.00	3.00%	\$40-\$60
Pool	\$180.29			7/1/2022	6/30/2023	\$61.80	3.00%	
Non-Exempt Hourly or Exempt	\$185.70			7/1/2023	6/30/2024	\$63.65	3.00%	
	\$191.27			7/1/2024	6/30/2025	\$65.56	3.00%	
	\$197.01			7/1/2025	6/30/2026	\$67.53	3.00%	
Transaction Coordinator	\$107.94			7/1/2021	6/30/2022	\$37.00	3.00%	\$37-\$40
Pool	\$111.18			7/1/2022	6/30/2023	\$38.11	3.00%	
Non-Exempt Hourly	\$114.51			7/1/2023	6/30/2024	\$39.25	3.00%	
	\$117.95			7/1/2024	6/30/2025	\$40.43	3.00%	
	\$121.49			7/1/2025	6/30/2026	\$41.64	3.00%	
Clerical / Transaction Assistant	\$67.10			7/1/2021	6/30/2022	\$23.00	3.00%	\$15-\$25
Pool	\$69.11			7/1/2022	6/30/2023	\$23.69	3.00%	
Non-Exempt Hourly	\$71.18			7/1/2023	6/30/2024	\$24.40	3.00%	
	\$73.32			7/1/2024	6/30/2025	\$25.13	3.00%	
	\$75.52			7/1/2025	6/30/2026	\$25.89	3.00%	

NOTES:

- Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

☐ Subconsultant  
Date 7/14/2021

Note: Add additional pages if necessary.

1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
2. Proposed ODC items should be consistently billed regardless of client and contract type.
3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
10. Add additional pages if necessary.
11. Subconsultants must provide their own cost proposals.



## EXHIBIT 10-H2 COST PROPOSAL PAGE 3 OF 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. Title 23 United States Code Section 112 - Letting of Contracts
4. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
5. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service
6. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name: Hampus Idsater Title\*: Director of Finance and BD

Signature: *Hampus Idsater* Date of Certification (mm/dd/yyyy): 8/9/2021

Email: hidsater@hamner-jewell.com Phone Number: (805) 773-1459

Address: 530 Paulding Circle, Suite A, Arroyo Grande, CA 93420

\*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Acquisition services;  
Relocation assistance services;  
Appraisal services;  
Appraisal review services;  
Title and escrow coordination services



## EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Peters Engineering Group ☐ Prime Consultant ☒ Subconsultant ☐ 2<sup>nd</sup> Tier Subconsultant  
 Project No. \_\_\_\_\_ Contract No. \_\_\_\_\_ Participation Amount \$ \_\_\_\_\_ Date 08-06-2021

For Combined Rate	Fringe Benefit % + General & Administrative %	= 110	Combined ICR%
	OR		
For Home Office Rate	Fringe Benefit % + General & Administrative %	=	Home Office ICR%
For Field Office Rate	Fringe Benefit % + General & Administrative %	=	Field Office ICR%

	Fee	=	%
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## BILLING INFORMATION

## CALCULATION INFORMATION

Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective Date of Hourly Rate		Actual or Avg. Hourly Rate <sup>4</sup>	% or \$ Increase	Hourly Range - for Classifications Only
	Straight <sup>3</sup>	OT(1.5x)	OT(2x)	From	To			
David Peters Principal Engineer	\$195.00			01/01/2021	12/31/2021	\$80.86		Not Applicable
	\$200.00			01/01/2022	12/31/2022	\$83.29	3.0%	
	\$205.00			01/01/2023	12/31/2023	\$85.79	3.0%	
John Rowland Senior Engineer	\$180.00			01/01/2016	12/31/2016	\$74.16		Not Applicable
	\$185.00			01/01/2017	12/31/2017	\$76.38	3.0%	
	\$190.00			01/01/2018	12/31/2018	\$78.67	3.0%	
Technician	\$95.00	\$142.50		01/01/2016	12/31/2016	\$0.00		\$43 - \$48
	\$100.00	\$150.00		01/01/2017	12/31/2017	\$0.00	3.0%	\$45 - \$50
	\$105.00	\$157.50		01/01/2018	12/31/2018	\$0.00	3.0%	\$47 - \$52
Administrative Assistant	\$75.00	\$112.50		01/01/2016	12/31/2016	\$0.00		\$24 - \$30
	\$80.00	\$120.00		01/01/2017	12/31/2017	\$0.00	3.0%	\$26 - \$32
	\$85.00	\$127.50		01/01/2018	12/31/2018	\$0.00	3.0%	\$28 - \$34

(Add pages as necessary)

## NOTES:

- Key personnel **must** be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate \* (1 + ICR) \* (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

**EXHIBIT 10-H2 COST PROPOSAL** Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Peters Engineering Group ☐ Prime Consultant ☒ Subconsultant

Project No. \_\_\_\_\_ Contract No. \_\_\_\_\_ Date 08-06-21

<b>SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)</b>				
<b>Description of Item</b>	<b>Quantity</b>	<b>Unit</b>	<b>Unit Cost</b>	<b>Total</b>
Mileage Costs	1	Mile	\$0.56	\$
Equipment Rental and Supplies			\$	\$
Permit Fees			\$	\$
Plan Sheets	1	Sheet	\$3.00	\$
Test			\$	\$
Vehicle			\$	\$
Subconsultant 1:				\$
Subconsultant 2:				\$
Subconsultant 3:				\$
Subconsultant 4:				\$
Subconsultant 5:				\$

Note: Add additional pages if necessary.

**NOTES:**

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

**EXHIBIT 10-H2 COST PROPOSAL** Page 3 of 3**Certification of Direct Costs:**


I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

7. Generally Accepted Accounting Principles (GAAP)
8. Terms and conditions of the contract
9. [Title 23 United States Code Section 112](#) - Letting of Contracts
10. [48 Code of Federal Regulations Part 31](#) - Contract Cost Principles and Procedures
11. [23 Code of Federal Regulations Part 172](#) - Procurement, Management, and Administration of Engineering and Design Related Service
12. [48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board](#) (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**

Name: David Peters Title \*: President

Signature:  Date of Certification (mm/dd/yyyy): 08/06/21

Email: dpeters@peters-engineering.com Phone Number: 559-299-1544 x 111

Address: 862 Pollasky Avenue, Clovis, CA 93612

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Traffic Engineering

## EXHIBIT 10-H2 COST PROPOSAL TO CONTRACTOR AND SUBCONTRACTORS

## EXHIBIT 10-H2 COST PROPOSAL

## SPECIFIC RATE OF COMPENSATION

"ON-CALL" A&amp;E Design &amp; Related Project Development &amp; Construction Support Services

Contract #

Attachment: 2

Sub-Consultant: **Designlab 252**

Date: 02-08-21

Page 1 of 1

	Fringe Ben. %	Overhead %	General Administration %	Combined %
NORMAL	SAFE HARBOR RATE	+	+	= 120.00%
PROJECT SPECIFIC "STAFF ASSISTANCE" *See footnote 6		+	+	= 120.00%
			FEE	10.00%

## BILLING INFORMATION

## CALCULATION INFORMATION

Name/Classification	Loaded Hourly Billing Rates			Effective Date of hourly rate		% or \$ Increase	Actual/average hrly rate	Hourly range for class
	Straight	OT(1.5x)	OT(2x)	From	To			
Patrick Boyd, RLA Landscape Planting & Irrigation Sr. Landscsape Architect  (Exempt) Salary	\$ 166.38	NC	NC	01/01/21	12/31/21	0.00%	\$ 68.75	n/a
	\$ 168.04	NC	NC	01/01/22	12/31/21	1.00%	\$ 69.44	
	\$ 170.14	NC	NC	01/01/22	12/31/22	1.25%	\$ 70.31	
	\$ 172.69	NC	NC	01/01/23	12/31/23	1.50%	\$ 71.36	
	\$ 176.15	NC	NC	01/01/24	12/31/24	2.00%	\$ 72.79	
	\$ 179.67	NC	NC	01/01/25	12/31/25	2.00%	\$ 74.24	
Scott Mears Landscape Planting & Irrigation Contract/Project Manager  (Exempt) Salary	\$ 166.38	NC	NC	10/17/21	12/31/21	0.00%	\$ 68.75	n/a
	\$ 168.04	NC	NC	01/01/22	12/31/21	1.00%	\$ 69.44	
	\$ 170.14	NC	NC	01/01/22	12/31/22	1.25%	\$ 70.31	
	\$ 172.69	NC	NC	01/01/23	12/31/23	1.50%	\$ 71.36	
	\$ 176.15	NC	NC	01/01/24	12/31/24	2.00%	\$ 72.79	
	\$ 179.67	NC	NC	01/01/25	12/31/25	2.00%	\$ 74.24	
Konni Jones, CID Landscape Planting & Irrigation Landscape Technician Certified Irrigation Designer  (Exempt) Salary	\$ 166.38	NC	NC	10/17/21	12/31/21	0.00%	\$ 68.75	n/a
	\$ 168.04	NC	NC	01/01/22	12/31/20	1.00%	\$ 69.44	
	\$ 170.14	NC	NC	01/01/21	12/31/21	1.25%	\$ 70.31	
	\$ 172.69	NC	NC	01/01/22	12/31/22	1.50%	\$ 71.36	
	\$ 176.15	NC	NC	01/01/23	12/31/23	2.00%	\$ 72.79	
	\$ 179.67	NC	NC	01/01/24	12/31/24	2.00%	7424.30%	

- For all key team members that are listed on the Prime Consultant's Organization Chart, list the name and corresponding job classification. For all other employees (i.e. support staff/non-professional) list only the job classification. Teams members subject to FLSA are not eligible for overtime.
- For named employees enter the actual hourly rate. For classifications only, list the average hourly rate for that classification.
- Note employees/classifications that are subject to prevailing wage requirements with an asterisk (\*).
- Caltrans Contract Manager's pre-approval is required for any addition of staff not listed on the cost proposal. The billing rates for these employees, including those that fall under general classifications, will be calculated and reimbursed based on their actual hourly rate on 08/11/21. Future escalations, if any, will be calculated and reimbursed in accordance with the percentage escalations agreed to in this cost proposal.
- Hourly rates for new employees hired after the date of this cost proposal will not exceed (or shall be in line with) the rates of similar personnel listed on this cost proposal having similar experience.



ADM 2033 ODCs (Rev. 10/12)

**SCHEDULE OF OTHER DIRECT COST ITEMS**

Contract #:

Page

18 of 21

Subconsultant: Designlab 252								
DESCRIPTION OF ITEMS	UNIT	COST						
Printing and Reproductions A. In-house Printing B. Outside Vendor Printing	N.C. EA	N.C. Actual *						
Computer & Software A. In-house Use B. At CT offices only, per Task Order and Contract Manager when no equipment assigned by CT	N.C. EA	N.C. Actual *						
Vehicle Expenses A. Mileage B. Vehicle	mile	.55** Actual ****						
Delivery Services A. Overnight Mail Service B. Courier Service	EA EA	Actual * Actual *						
Communications A. Cellular Phone-monthly charges B.	EA	\$35 ***						
Miscellaneous A. Travel Expenses ** B. Construction Instruments C. Film Camera, Film and Developing D. Digital Camera Equipment E. Field Personnel Safety Equipment F. Office Supplies (only applicable when employee assigned to CT Office)	N.C. N.C. N.C. N.C. EA	** N.C. N.C. N.C. N.C. Actual *						
<p>N.C. denotes No Charge</p> <p>(*) Actual cost per lease/access/purchase or other vendor arrangement with State authorization. Actual cost are competitive prices from appropriate vendors in their respective industries</p> <p>(**) Pre-Approved Travel and Per-Diem Costs to be reimbursed shall be the Actual Costs, but Not to Exceed the rates stipulated in the department of transportation "Caltrans Travel Guide, Consultant/Contractors Travel Policy".</p> <p>(***) Cellular cost is fixed at \$35 amount maximum per month.</p> <p>(****) If CT requires an on call person to augment a survey crew and the person needs a vehicle per Task Order and Contract Manager.</p>								

## EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

7. Generally Accepted Accounting Principles (GAAP)
8. Terms and conditions of the contract
9. Title 23 United States Code Section 112 - Letting of Contracts
10. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
11. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service
12. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**

Name: SCOTT MEARS Title\*: PRESIDENT \$ 0.00  
Signature: [Signature] Date of Certification (mm/dd/yyyy): 09/09/2021  
Email: SCOTTDESIGN@B292.COM Phone Number: 559.998.4397  
Address: P.O. BOX 27016 FRESNO, CA 93729

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

ALL LANDSCAPE ARCHITECTURE AND  
RELATED SERVICES.

## NOTES:

1. Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1 + ICR) \* (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

## EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant 2M Locating, LLC ☐ Prime Consultant ☒ Subconsultant

Project No. RFA 10806 Contract No. \_\_\_\_\_ Date 8/31/21

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)				
Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs	<u>1</u>	<u>Hour</u>	<u>\$ 100</u>	\$
Equipment Rental and Supplies			\$	\$
Permit Fees			\$	\$
Plan Sheets			\$	\$
Test			\$	\$
Vehicle			\$	\$
Subconsultant 1: <u>Utility locator - Prevailing wage</u>				<u>\$ 245 per hour</u>
Subconsultant 2: <u>Mapping work</u>				<u>\$ 175 per hour</u>
Subconsultant 3:				\$
Subconsultant 4:				\$
Subconsultant 5:				\$

Note: Add additional pages if necessary.

## NOTES:

1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
2. Proposed ODC items should be consistently billed regardless of client and contract type.
3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

**EXHIBIT 10-H2 COST PROPOSAL** Page 3 of 3**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

7. Generally Accepted Accounting Principles (GAAP)
8. Terms and conditions of the contract
9. Title 23 United States Code Section 112 - Letting of Contracts
10. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
11. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service
12. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**

Name: Chris Post Title \*: President  
 Signature : [Signature] Date of Certification (mm/dd/yyyy): 03/03/2021  
 Email: chris@2mlocating.com Phone Number: 916-237-7445  
 Address: 1255 Starboard Dr. West Sacramento CA 95691

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

underground utility locating + mapping
--



EXHIBIT 10-H2 COST PROPOSAL PAGE 1 OF 6

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

ConsultantTRC Engineers, Inc.✓ Prime Consultant❑ Subconsultant❑ 2nd Tier Subconsultant

Project No.RFQ #10806Contract No. Leave BlankParticipation AmountDate 11/5/2024

For Combined Rate							
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Combined Indirect Cost Rate (ICR) %	
OR							
For Home Office Rate							
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Home Office ICR %	
52.30%		104.88%		0%			157.18%
For Field Office Rate							
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Field Office ICR %	
						FEE % =	10.00%

BILLING INFORMATION				CALCULATION INFORMATION				
Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective date of hourly rate		Actual or Avg. hourly rate <sup>3</sup>	% or \$ increase	Hourly range - for classifications only
	Straight	OT(1.5x)	OT(2x)	From	To			
Principal in Charge	\$280.01	\$420.02	\$560.02	1/1/2021	12/31/2021	\$98.98	-	\$75-\$130
	\$285.61	\$428.42	\$571.23	1/1/2022	12/31/2022	\$100.96	2.00%	
	\$291.32	\$436.99	\$582.65	1/1/2023	12/6/2024	\$102.98	2.00%	
	\$302.98	\$454.47	\$605.96	12/7/2024	12/31/2024	\$107.10	4.00%	
	\$315.10	\$472.65	\$630.19	1/1/2025	12/31/2025	\$111.38	4.00%	
	\$327.70	\$491.55	\$655.40	1/1/2026	12/6/2026	\$115.84	4.00%	
Project Manager	\$280.01	\$420.02	\$560.02	1/1/2021	12/31/2021	\$98.98	-	\$75-\$130
	\$285.61	\$428.42	\$571.23	1/1/2022	12/31/2022	\$100.96	2.00%	
	\$291.32	\$436.99	\$582.65	1/1/2023	12/6/2024	\$102.98	2.00%	
	\$302.98	\$454.47	\$605.96	12/7/2024	12/31/2024	\$107.10	4.00%	
	\$315.10	\$472.65	\$630.19	1/1/2025	12/31/2025	\$111.38	4.00%	
	\$327.70	\$491.55	\$655.40	1/1/2026	12/6/2026	\$115.84	4.00%	
Project Engineer	\$200.01	\$300.01	\$400.02	1/1/2021	12/31/2021	\$70.70	-	\$55-\$95
	\$204.01	\$306.01	\$408.02	1/1/2022	12/31/2022	\$72.11	2.00%	
	\$208.09	\$312.13	\$416.18	1/1/2023	12/6/2024	\$73.56	2.00%	
	\$216.41	\$324.62	\$432.83	12/7/2024	12/31/2024	\$76.50	4.00%	
	\$225.07	\$337.60	\$450.14	1/1/2025	12/31/2025	\$79.56	4.00%	
	\$234.07	\$351.11	\$468.14	1/1/2026	12/6/2026	\$82.74	4.00%	

- NOTES:
1.

Key personnel must be marked with an asterisk(\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2.

The cost proposal format shall not be amended.
3.

Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4.

For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL PAGE 2 OF 6

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant

TRC Engineers, Inc.

☒ Prime Consultant

☐ Subconsultant

Project No.

RFQ #10806

Contract No.

Leave Blank

Date

11/5/2024

For Combined Rate							
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Combined Indirect Cost Rate (ICR) %	
OR							
For Home Office Rate							
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Home Office ICR %	
52.30%		104.88%		0%			157.18%
For Field Office Rate							
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Field Office ICR %	
FEE % =							10.00%

BILLING INFORMATION				CALCULATION INFORMATION				
Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective date of hourly rate		Actual or Avg. hourly rate <sup>3</sup>	% or \$ increase	Hourly range - for classifications only
	Straight	OT(1.5x)	OT(2x)	From	To			
Senior Engineer	\$160.01	\$240.01	\$320.01	1/1/2021	12/31/2021	\$56.56	-	\$45-\$80
	\$163.21	\$244.81	\$326.41	1/1/2022	12/31/2022	\$57.69	2.00%	
	\$166.47	\$249.71	\$332.94	1/1/2023	12/6/2024	\$58.85	2.00%	
	\$173.13	\$259.70	\$346.26	12/7/2024	12/31/2024	\$61.20	4.00%	
	\$180.06	\$270.08	\$360.11	1/1/2025	12/31/2025	\$63.65	4.00%	
	\$187.26	\$280.89	\$374.52	1/1/2026	12/6/2026	\$66.19	4.00%	
Engineer II	\$130.02	\$195.03	\$260.04	1/1/2021	12/31/2021	\$45.96	-	\$35-\$60
	\$132.62	\$198.93	\$265.24	1/1/2022	12/31/2022	\$46.88	2.00%	
	\$135.27	\$202.91	\$270.55	1/1/2023	12/6/2024	\$47.82	2.00%	
	\$140.68	\$211.03	\$281.37	12/7/2024	12/31/2024	\$49.73	4.00%	
	\$146.31	\$219.47	\$292.62	1/1/2025	12/31/2025	\$51.72	4.00%	
	\$152.16	\$228.25	\$304.33	1/1/2026	12/6/2026	\$53.79	4.00%	
Engineer I	\$110.02	\$165.03	\$220.04	1/1/2021	12/31/2021	\$38.89	-	\$29-\$50
	\$112.22	\$168.33	\$224.44	1/1/2022	12/31/2022	\$39.67	2.00%	
	\$114.46	\$171.70	\$228.93	1/1/2023	12/6/2024	\$40.46	2.00%	
	\$119.04	\$178.56	\$238.08	12/7/2024	12/31/2024	\$42.08	4.00%	
	\$123.80	\$185.71	\$247.61	1/1/2025	12/31/2025	\$43.76	4.00%	
	\$128.76	\$193.13	\$257.51	1/1/2026	12/6/2026	\$45.51	4.00%	

- NOTES:
1.

Key personnel must be marked with an asterisk(\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2.

The cost proposal format shall not be amended.
3.

Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4.

For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

**IBIT A-2 - REVISED HOURLY BILLING RATES**

**Effective December 7, 2024**

**EXHIBIT 10-H2 COST PROPOSAL PAGE 3 OF 6**  
**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**  
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

**Note: Mark-ups are Not Allowed**

Consultant TRC Engineers, Inc. ☒ Prime Consultant ☐ Subconsultant  
 Project No. RFQ #10806 Contract No. Leave Blank Date 11/5/2024

For Combined Rate						
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Combined Indirect Cost Rate (ICR) %

**OR**

For Home Office Rate						
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Home Office ICR %
52.30%		104.88%		0%		157.18%
For Field Office Rate						
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Field Office ICR %
					FEE % =	10.00%

**BILLING INFORMATION**

**CALCULATION INFORMATION**

Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective date of hourly rate		Actual or Avg. hourly rate <sup>3</sup>	% or \$ increase	Hourly range - for classifications only
	Straight	OT(1.5x)	OT(2x)	From	To			
CADD Supervisor	\$150.02	\$225.03	\$300.04	1/1/2021	12/31/2021	\$53.03	-	\$40-\$75
	\$153.02	\$229.53	\$306.04	1/1/2022	12/31/2022	\$54.09	2.00%	
	\$156.08	\$234.12	\$312.16	1/1/2023	12/6/2024	\$55.17	2.00%	
	\$162.32	\$243.49	\$324.65	12/7/2024	12/31/2024	\$57.38	4.00%	
	\$168.82	\$253.23	\$337.64	1/1/2025	12/31/2025	\$59.67	4.00%	
	\$175.57	\$263.36	\$351.14	1/1/2026	12/6/2026	\$62.06	4.00%	
CADD Technician	\$105.01	\$157.52	\$210.02	1/1/2021	12/31/2021	\$37.12		\$25-\$50
	\$107.11	\$160.67	\$214.22	1/1/2022	12/31/2022	\$37.86	2.00%	
	\$109.25	\$163.88	\$218.51	1/1/2023	12/6/2024	\$38.62	2.00%	
	\$113.62	\$170.44	\$227.25	12/7/2024	12/31/2024	\$40.16	4.00%	
	\$118.17	\$177.25	\$236.34	1/1/2025	12/31/2025	\$41.77	4.00%	
	\$122.90	\$184.34	\$245.79	1/1/2026	12/6/2026	\$43.44	4.00%	
Desktop Publisher	\$85.01	\$127.52	\$170.02	1/1/2021	12/31/2021	\$30.05	-	\$28-\$45
	\$86.71	\$130.07	\$173.42	1/1/2022	12/31/2022	\$30.65	2.00%	
	\$88.45	\$132.67	\$176.89	1/1/2023	12/6/2024	\$31.26	2.00%	
	\$91.98	\$137.97	\$183.97	12/7/2024	12/31/2024	\$32.51	4.00%	
	\$95.66	\$143.49	\$191.32	1/1/2025	12/31/2025	\$33.82	4.00%	
	\$99.49	\$149.23	\$198.98	1/1/2026	12/6/2026	\$35.17	4.00%	

**NOTES:**

- Key personnel must be marked with an asterisk(\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL PAGE 4 OF 6

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant

TRC Engineers, Inc.

☒ Prime Consultant

☐ Subconsultant

Project No.

RFQ #10806

Contract No.

Leave Blank

Date

11/5/2024

For Combined Rate							
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Combined Indirect Cost Rate (ICR) %	

OR

For Home Office Rate							
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Home Office ICR %	
52.30%		104.88%		0%			157.18%
For Field Office Rate							
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Field Office ICR %	
						FEE % =	10.00%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective date of hourly rate		Actual or Avg. hourly rate <sup>3</sup>	% or \$ increase	Hourly range - for classifications only
	Straight	OT(1.5x)	OT(2x)	From	To			
Administrative Assistant	\$85.01	\$127.52	\$170.02	1/1/2021	12/31/2021	\$30.05	-	\$20-\$45
	\$86.71	\$130.07	\$173.42	1/1/2022	12/31/2022	\$30.65	2.00%	
	\$88.45	\$132.67	\$176.89	1/1/2023	12/6/2024	\$31.26	2.00%	
	\$91.98	\$137.97	\$183.97	12/7/2024	12/31/2024	\$32.51	4.00%	
	\$95.66	\$143.49	\$191.32	1/1/2025	12/31/2025	\$33.82	4.00%	
	\$99.49	\$149.23	\$198.98	1/1/2026	12/6/2026	\$35.17	4.00%	

NOTES:

1. Key personnel must be marked with an asterisk(\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL PAGE 5 OF 6

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant

TRC Engineers, Inc.

✓ Prime Consultant

☐ Subconsultant

Project No.

RFQ #10806

Contract No.

Date

11/5/2024

SCHEDULE OF OTHER DIRECT COST ITEMS					
Description of Item		Quantity	Unit	Unit Cost	TOTAL
Mileage Cost (2024 Federal Rate)		1700	MI	\$0.67	\$1,139
Equipment Rental and Supplies		0	LS		\$0
Permit Fees		0	EA		\$0
Plan Sheets		0	EA		\$0
Test		0	EA		\$0
Vehicle		5	DAY	\$45.00	\$225
Lodging		5	DAY	\$200	\$1,000
Per Diem		5	DAY	\$42	\$210
Copying		500	EA	\$0.08	\$40
Express Mail		5	EA	\$30	\$150
Travel					\$0
Subconsutlant 1:					\$0
Subconsutlant 2:					\$0
Subconsutlant 3:					\$0
Subconsutlant 4:					\$0
PRIME TOTAL ODCs =					\$2,764

- IMPORTANT NOTES:
1.

List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentations.
2.

Proposed ODC items should be consistently billed regardless of client and contract type.
3.

Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
4.

Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
5.

Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
6.

Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
7.

If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
8.

If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is their standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
9.

The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
10.

Add additional pages if necessary.
11.

Subconsultants must provide their own cost proposals.

**EXHIBIT 10-H2 COST PROPOSAL PAGE 6 OF 6****Certification of Direct Costs:**


I, the undersigned certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the the contract in accordance with the contract terms and the following requirements:

7. Generally Accpeted Accounting Principles (GAAP)
8. Terms and conditions of the contract
9. Title 23 United States Code Section 112 - Letting of Contracts
10. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
11. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Adminstration of Engineering and Design Related Services
12. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that ar noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**

Name: Mark A. Imbriani, PE Title\*: Vice President

Signature:  Date of Certification (mm/dd/yyyy): 11/5/2024

Email: mimbriani@trccompanies.com Phone Number: 916-366-0632

Address: 10680 White Rock Road, Suite 100, Rancho Cordova, CA 95670

\* An individual executive or financial officer of the consultant's or subconsultant's organization a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authorit represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Project Management, Project Studies, Roadway Design, Civil Design, Structural Design Geotechnical Services Surveys, Storm Damage Repair and Environmental Services related to County transporation facilities.



EXHIBIT 10-H2 COST PROPOSAL Page 1 of 5

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant: LSA Associates, Inc.

☐ Prime Consultant☒ Subconsultant☐ 2nd Tier Subconsultant

Project No. \_\_\_\_\_ Contract No. \_\_\_\_\_ Participation Amount \$ \_\_\_\_\_ Date 11/05/2024

For Combined Rate

Fringe Benefit 101.89%

+

General & Administrative 114.58%

=

Combined ICR

216.47%

OR

For Home Office Rate

Fringe Benefit 0.00%

+

General & Administrative 0.00%

=

Home Office ICR

0.00%

For Field Office Rate

Fringe Benefit 0.00%

+

General & Administrative 0.00%

=

Field Office ICR

0.00%

Fee = 10.00%

BILLING INFORMATION				CALCULATION INFORMATION					
Name/Job Title1/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective Date of Hourly Rate		Actual or Avg. Hourly Rate <sup>3</sup>	% or \$ Increase	Hourly Range - for Classifications Only	
	Straight <sup>3</sup>	OT(1.5x)	OT(2x)	From	To			Low	High
PAM READING PRINCIPAL IN CHARGE *	\$259.49	NA	NA	12/07/2024	12/31/2024	\$74.54	4.00%	NA	
	\$269.87			01/01/2025	12/31/2025	\$77.52			
	\$280.66			01/01/2026	12/31/2026	\$80.62			
LAUREL HUNTZINGER PROJECT MANAGER*	\$192.89	NA	NA	12/07/2024	12/31/2024	\$55.41	4.00%	NA	
	\$200.61			01/01/2025	12/31/2025	\$57.63			
	\$208.63			01/01/2026	12/31/2026	\$59.93			
ASHLEY HONER ENVIRONMENTAL PLANNER	\$137.85	NA	NA	12/07/2024	12/31/2024	\$39.60	4.00%	NA	
	\$143.37			01/01/2025	12/31/2025	\$41.18			
	\$149.10			01/01/2026	12/31/2026	\$42.83			
KELLY MCDONALD BIOLOGIST	\$134.62	NA	NA	12/07/2024	12/31/2024	\$38.67	4.00%	NA	
	\$140.00			01/01/2025	12/31/2025	\$40.22			
	\$145.60			01/01/2026	12/31/2026	\$41.83			
RORY GOODWIN, RA ASSOCIATE CULTURAL RESOURCES	\$151.01	NA	NA	12/07/2024	12/31/2024	\$43.38	4.00%	NA	
	\$157.05			01/01/2025	12/31/2025	\$45.12			
	\$163.34			01/01/2026	12/31/2026	\$46.92			
KELLY VREELAND SENIOR PALEONTOLOGIST	\$156.65	NA	NA	12/07/2024	12/31/2024	\$45.00	4.00%	NA	
	\$162.92			01/01/2025	12/31/2025	\$46.80			
	\$169.44			01/01/2026	12/31/2026	\$48.67			



**EXHIBIT A-2 - REVISED HOURLY BILLING RATES**  
**Effective December 7, 2024**

Local Assistance Procedures Manual

**EXHIBIT 10-H2**  
**Cost Proposal**

CARA CUNNINGHAM ASSOCIATE ENVIRONMENTAL PLANNER	\$154.39	NA	NA	12/07/2024	12/31/2024	\$44.35	4.00%	NA	
	\$160.57			01/01/2025	12/31/2025	\$46.12			
	\$166.99			01/01/2026	12/31/2026	\$47.97			
BIANCA MARTINEZ AIR QUALITY SPECIALIST	\$130.54	NA	NA	12/07/2024	12/31/2024	\$37.50	4.00%	NA	
	\$135.77			01/01/2025	12/31/2025	\$39.00			
	\$141.20			01/01/2026	12/31/2026	\$40.56			
JT STEPHENS PRINCIPAL NOISE SPECIALIST	\$202.81	NA	NA	12/07/2024	12/31/2024	\$58.26	4.00%	NA	
	\$210.93			01/01/2025	12/31/2025	\$60.59			
	\$219.36			01/01/2026	12/31/2026	\$63.01			
MOE ABUSHANAB NOISE SPECIALIST	\$144.43	NA	NA	12/07/2024	12/31/2024	\$41.49	4.00%	NA	
	\$150.21			01/01/2025	12/31/2025	\$43.15			
	\$156.22			01/01/2026	12/31/2026	\$44.88			
DEAN ARIZABAL PRINCIPAL TRANSPORTATION PLANNER	\$203.47	NA	NA	12/07/2024	12/31/2024	\$58.45	4.00%	NA	
	\$211.61			01/01/2025	12/31/2025	\$60.79			
	\$220.08			01/01/2026	12/31/2026	\$63.22			
SHUQI HAO TRANSPORTATION ENGINEER	\$143.74	NA	NA	12/07/2024	12/31/2024	\$41.29	4.00%	NA	
	\$149.49			01/01/2025	12/31/2025	\$42.94			
	\$155.47			01/01/2026	12/31/2026	\$44.66			
MITCHELL ALEXANDER GIS SPECIALIST	\$127.90	NA	NA	12/07/2024	12/31/2024	\$36.74	4.00%	NA	
	\$133.01			01/01/2025	12/31/2025	\$38.21			
	\$138.33			01/01/2026	12/31/2026	\$39.74			
PRINCIPAL (Environmental Planner, Air Quality, Biological Resources, Cultural Resources, Noise, Paleontology, and Transportation)	\$297.34	NA	NA	12/07/2024	12/31/2024	\$85.42	4.00%	\$70.00	\$100.83
	\$309.24			01/01/2025	12/31/2025	\$88.83		\$72.80	\$104.86
	\$321.61			01/01/2026	12/31/2026	\$92.38		\$75.71	\$109.06
ASSOCIATE (Environmental Planner, Air Quality, Biological Resources, Cultural Resources, Noise, Paleontology, and Transportation)	\$196.84	NA	NA	12/07/2024	12/31/2024	\$56.55	4.00%	\$34.94	\$78.15
	\$204.72			01/01/2025	12/31/2025	\$58.81		\$36.34	\$81.28
	\$212.91			01/01/2026	12/31/2026	\$61.16		\$37.79	\$84.53

**EXHIBIT A-2 - REVISED HOURLY BILLING RATES**  
**Effective December 7, 2024**

Local Assistance Procedures Manual

**EXHIBIT 10-H2**  
**Cost Proposal**

SENIOR TECHNICAL SPECIALIST (Environmental Planner, Air Quality, Biological Resources, Cultural Resources, Noise, Paleontology, and Transportation)	\$163.53	NA	NA	12/07/2024	12/31/2024	\$46.98	4.00%	\$32.52	\$61.43
	\$170.07			01/01/2025	12/31/2025	\$48.85		\$33.82	\$63.89
	\$176.87			01/01/2026	12/31/2026	\$50.81		\$35.17	\$66.44
TECHNICAL SPECIALIST (Environmental Planner, Air Quality, Biological Resources, Cultural Resources, Noise, Paleontology, and Transportation)	\$172.72	NA	NA	12/07/2024	12/31/2024	\$49.62	4.00%	\$22.05	\$77.18
	\$179.63			01/01/2025	12/31/2025	\$51.60		\$22.93	\$80.27
	\$186.81			01/01/2026	12/31/2026	\$53.66			
GIS/GRAPHICS	\$174.74	NA	NA	12/07/2024	12/31/2024	\$50.20	4.00%	\$32.87	\$67.52
	\$181.73			01/01/2025	12/31/2025	\$52.20		\$34.18	\$70.22
	\$189.00			01/01/2026	12/31/2026	\$54.29		\$35.55	\$73.03
OFFICE ASSISTANT	\$123.91	NA	NA	12/07/2024	12/31/2024	\$35.60	4.00%	\$22.05	\$49.14
	\$128.87			01/01/2025	12/31/2025	\$37.02		\$22.93	\$51.11
	\$134.02			01/01/2026	12/31/2026	\$38.50		\$23.85	\$53.15
ASSISTANT TECHNICAL SPECIALIST (Environmental Planner, Air Quality, Biological Resources, Cultural Resources, Noise, Paleontology, and Transportation)	\$104.17	\$119.14	\$134.10	12/07/2024	12/31/2024	\$29.93	4.00%	\$26.46	\$33.39
	\$108.34	\$123.90	\$139.46	01/01/2025	12/31/2025	\$31.12		\$27.52	\$34.73
	\$112.67	\$128.86	\$145.04	01/01/2026	12/31/2026	\$32.37		\$28.62	\$36.11
PROJECT ASSISTANT	\$123.91	\$141.71	\$159.51	12/07/2024	12/31/2024	\$35.60	4.00%	\$22.05	\$49.14
	\$128.87	\$147.38	\$165.89	01/01/2025	12/31/2025	\$37.02		\$22.93	\$51.11
	\$134.02	\$153.27	\$172.52	01/01/2026	12/31/2026	\$38.50		\$23.85	\$53.15
WORD PROCESSOR/ADMIN	\$118.76	\$135.82	\$152.88	12/07/2024	12/31/2024	\$34.12	4.00%	\$29.15	\$39.08
	\$123.51	\$141.25	\$158.99	01/01/2025	12/31/2025	\$35.48		\$30.32	\$40.64
	\$128.45	\$146.90	\$165.35	01/01/2026	12/31/2026	\$36.90			
FIELD CREW (Air Quality, Biological Resources, Cultural Resources, Noise, Paleontology, and Transportation)	\$88.27	\$100.94	\$113.62	12/07/2024	12/31/2024	\$25.36	4.00%	\$23.15	\$27.56
	\$91.80	\$104.98	\$118.16	01/01/2025	12/31/2025	\$26.37		\$24.08	\$28.66
	\$95.47	\$109.18	\$122.89	01/01/2026	12/31/2026	\$27.42		\$25.04	\$29.81

(Add pages as necessary)

NOTES:

1. Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL PAGE 3 OF 5

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant LSA Associates, Inc.

☐ Prime Consultant

☒ Subconsultant

Project No. Contract No. Date: 11/05/2024

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)				
Description of Item	Quantity	Unit	Unit Cost	Total
Lodging	0	Nights	\$0.00	\$0.00
Meals	0	Cost	\$0.00	\$0.00
Records Search	0	Cost	\$0.00	\$0.00
Reproduction (8.5 x 11 B/W)	0	Per Page	\$0.07	\$0.00
Reproduction (8.5 x 11 Color)	0	Per Page	\$0.40	\$0.00
Reproduction (11 x 17 B/W)	0	Per Page	\$0.10	\$0.00
Reproduction (11 x 17 Color)	0	Per Page	\$0.75	\$0.00
CD Production	0	Per CD	\$5.00	\$0.00
USB Flash Drive	0	Per Drive	\$5.00	\$0.00
Plotting	0	Per Sq Ft	\$3.75	\$0.00
Aerial Drone	0	Days	\$200.00	\$0.00
Mileage (on-road) 2024	0	Miles	\$0.670	\$0.00
Mileage (off-road) 2024	0	Miles	\$0.820	\$0.00
GPS Unit	0	Days	\$75.00	\$0.00
Total Station Surveying Equipment	0	Days	\$50.00	\$0.00
Level (Laser or Optical)	0	Days	\$25.00	\$0.00
Laser Rangefinder	0	Days	\$25.00	\$0.00
Sound Meter	0	Days	\$75.00	\$0.00
Sound Meter w/Velocity Transducer	0	Days	\$85.00	\$0.00
Aerial Photo	0	Cost	\$0.00	\$0.00
Boat Rental	0	Cost	\$0.00	\$0.00
Water Quality Meter	0	Days	\$25.00	\$0.00
Postage/Delivery	0	Cost	\$0.00	\$0.00
Night Vision Goggles	0	Nights	\$50.00	\$0.00
Fossil Locality Search	0	Cost	\$0.00	\$0.00
Tolls	0	Cost	\$0.00	\$0.00
Wildlife Camera	0	Days	\$25.00	\$0.00
	0		\$0.00	\$0.00
	0		\$0.00	\$0.00

**EXHIBIT A-2 - REVISED HOURLY BILLING RATES**  
**Effective December 7, 2024**

NOTES:

- 1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- 2. Proposed ODC items should be consistently billed regardless of client and contract type.
- 3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- 4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- 5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- 6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- 7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.  
the same purpose.
- 9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- 10. Add additional pages if necessary.
- 11. Subconsultants must provide their own cost proposals.

EXHIBIT 10-H2 COST PROPOSAL PAGE 3 OF 3

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. [Title 23 United States Code Section 112](#) - Letting of Contracts
4. [48 Code of Federal Regulations Part 31](#) - Contract Cost Principles and Procedures
5. [23 Code of Federal Regulations Part 172](#) - Procurement, Management, and Administration of Engineering and Design Related Service
6. [48 Code of Federal Regulations Part 9904](#) - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

**Prime Consultant or Subconsultant Certifying:**

Name: Anthony Petros

Title\*: CEO

Signature: 

Date of Certification(mm/dd/yyyy): 11/05/2024

Email: [tony.petros@lsa.net](mailto:tony.petros@lsa.net)

Phone Number (949) 553-0666 Ext. 7268

Address: 3210 El Camino Real, Suite 100, Irvine, California 92602

\*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

On-Call Environmental Services Support
--



EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Peters Engineering Group ☐ Prime Consultant ☒ Subconsultant ☐ 2<sup>nd</sup> Tier Subconsultant

Project No. \_\_\_\_\_ Contract No. \_\_\_\_\_ Participation Amount \$ \_\_\_\_\_ Date 11-5-24

For Combined Rate	Fringe Benefit % + General & Administrative %	= 110	Combined ICR%
OR			
For Home Office Rate	Fringe Benefit % + General & Administrative %	=	Home Office ICR%
For Field Office Rate	Fringe Benefit % + General & Administrative %	=	Field Office ICR%

Fee	=	%
-----	---	---

BILLING INFORMATION				CALCULATION INFORMATION				
Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective Date of Hourly Rate		Actual or Avg. Hourly Rate <sup>4</sup>	% or \$ Increase	Hourly Range - for Classifications Only
	Straight <sup>3</sup>	OT(1.5x)	OT(2x)	From	To			
David Peters Principal Engineer	\$219.50			12/07/2024	12/31/2024	\$95.00		Not Applicable
	\$228.20			01/01/2025	12/31/2025	\$98.80	4.0%	
	\$237.40			01/01/2026	12/6/2026	\$102.75	4.0%	
John Rowland Senior Engineer	\$205.60			12/07/2024	12/31/2024	\$89.00		Not Applicable
	\$213.80			01/01/2025	12/31/2025	\$92.56	4.0%	
	\$222.40			01/01/2026	12/6/2026	\$96.26	4.0%	
Technician	\$129.40	\$194.10		12/07/2024	12/31/2024	\$56.00		\$56 - \$58
	\$134.50	\$201.75		01/01/2025	12/31/2025	\$58.24	4.0%	\$58 - \$60
	\$139.90	\$209.85		01/01/2026	12/6/2026	\$60.57	4.0%	\$60 - \$62
Administrative Assistant	\$94.70	\$142.05		12/07/2024	12/31/2024	\$41.00		\$41 - \$42
	\$98.50	\$147.75		01/01/2025	12/31/2025	\$42.64	4.0%	\$42 - \$44
	\$102.40	\$153.60		01/01/2026	12/6/2026	\$44.35	4.0%	\$44 - \$46

(Add pages as necessary)

NOTES:

- Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate \* (1 + ICR) \* (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

**EXHIBIT 10-H2 COST PROPOSAL** Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Peters Engineering Group ☐ Prime Consultant ☒ Subconsultant

Project No. \_\_\_\_\_ Contract No. \_\_\_\_\_ Date 08-06-21

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)				
Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs	1	Mile	\$0.67	\$
Equipment Rental and Supplies			\$	\$
Permit Fees			\$	\$
Plan Sheets	1	Sheet	\$4.00	\$
Test			\$	\$
Vehicle			\$	\$
Subconsultant 1:				\$
Subconsultant 2:				\$
Subconsultant 3:				\$
Subconsultant 4:				\$
Subconsultant 5:				\$

Note: Add additional pages if necessary.

## NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

**EXHIBIT 10-H2 COST PROPOSAL** Page 3 of 3

**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

7. Generally Accepted Accounting Principles (GAAP)
8. Terms and conditions of the contract
9. [Title 23 United States Code Section 112](#) - Letting of Contracts
10. [48 Code of Federal Regulations Part 31](#) - Contract Cost Principles and Procedures
11. [23 Code of Federal Regulations Part 172](#) - Procurement, Management, and Administration of Engineering and Design Related Service
12. [48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board](#) (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**

Name: David Peters Title \*: President

Signature : \_\_\_\_\_ Date of Certification (mm/dd/yyyy): 11/05/2024

Email: dpeters@peters-engineering.com Phone Number: 559-299-1544 x 111

Address: 862 Pollasky Avenue, Clovis, CA 93612

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Traffic Engineering

**IBIT A-2 - REVISED HOURLY BILLING RATES****Effective December 7, 2024**

Local Assistance Procedures Manual

**EXHIBIT 10-H2  
Cost Proposal****EXHIBIT 10-H2 COST PROPOSAL** Page 1 of 3SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)**Note: Mark-ups are Not Allowed**Consultant Whitson and Associates, Inc. dba Whitson Engineers ☐ Prime Consultant ☒ Subconsultant ☐ 2<sup>nd</sup> Tier SubconsultantProject No. Monterey County On-Call Contract No. \_\_\_\_\_ Participation Amount \$ TBD On-Call Date 07/23/2021

For Combined Rate			
Fringe Benefit 29.34%	+	Overhead 41.02% + General & Administrative 59.00%	= Combined ICR 129.36%
OR			
For Home Office Rate			
Fringe Benefit %	+	General & Administrative %	= Home Office ICR%
For Field Office Rate			
Fringe Benefit %	+	General & Administrative %	= Field Office ICR%
Fee			= 10%

**BILLING INFORMATION****CALCULATION INFORMATION**

Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective Date of Hourly Rate		Actual or Avg. Hourly Rate <sup>4</sup>	% or \$ Increase	Hourly Range - for Classifications Only
	Straight <sup>3</sup>	OT(1.5x)	OT(2x)	From	To			
Richard Weber, PE - Principal *	\$348.17	\$348.17	\$348.17	01/01/2021	12/31/2021	\$138.00	0.0%	
	\$365.58	\$365.58	\$365.58	01/01/2022	12/31/2022	\$144.90	5.0%	
	\$383.87	\$383.87	\$383.87	01/01/2023	12/31/2023	\$152.15	5.0%	
	\$403.04	\$403.04	\$403.04	01/01/2024	12/31/2024	\$159.75	5.0%	
	\$423.20	\$423.20	\$423.20	01/01/2025	12/31/2025	\$167.74	5.0%	
Charles Pugh, LS – Project Manager* Land Survey Manager	\$151.38	\$227.07	\$302.76	01/01/2021	12/31/2021	\$60.00	0.0%	
	\$158.95	\$238.42	\$317.89	01/01/2022	12/31/2022	\$63.00	5.0%	
	\$166.89	\$250.35	\$333.79	01/01/2023	12/31/2023	\$66.15	5.0%	
	\$175.24	\$262.87	\$351.20	01/01/2024	12/31/2024	\$69.46	5.0%	
	\$184.00	\$276.01	\$368.00	01/01/2025	12/31/2025	\$72.93	5.0%	
Mike Hink, LS – Land Surveyor	\$151.38	\$227.07	\$302.76	01/01/2021	12/31/2021	\$60.00	0.0%	
	\$158.95	\$238.42	\$317.89	01/01/2022	12/31/2022	\$63.00	5.0%	



**IBIT A-2 - REVISED HOURLY BILLING RATES**
**Effective December 7, 2024**

Local Assistance Procedures Manual

**EXHIBIT 10-H2**  
**Cost Proposal**

	\$166.89	\$250.35	\$333.79	01/01/2023	12/31/2023	\$66.15	5.0%	
	\$175.24	\$262.87	\$351.20	01/01/2024	12/31/2024	\$69.46	5.0%	
	\$184.00	\$276.01	\$368.00	01/01/2025	12/31/2025	\$72.93	5.0%	
Thomas Hannah, LS – Land Surveyor	\$157.69	\$236.54	\$315.38	01/01/2021	12/31/2021	\$62.50	0.0%	
	\$165.58	\$248.37	\$331.16	01/01/2022	12/31/2022	\$65.63	5.0%	
	\$173.86	\$260.79	\$347.72	01/01/2023	12/31/2023	\$68.91	5.0%	
	\$182.54	\$273.81	\$365.08	01/01/2024	12/31/2024	\$72.35	5.0%	
	\$191.67	\$287.51	\$383.34	01/01/2025	12/31/2025	\$75.97	5.0%	
Edward Pietsch – Associate Surveyor**	\$103.44	\$155.16	\$206.88	01/01/2021	12/31/2021	\$41.00	0.0%	
	\$108.61	\$162.92	\$217.22	01/01/2022	12/31/2022	\$43.05	5.0%	
	\$114.04	\$171.06	\$228.08	01/01/2023	12/31/2023	\$45.20	5.0%	
	\$119.74	\$179.61	\$239.48	01/01/2024	12/31/2024	\$47.46	5.0%	
	\$123.22	\$184.83	\$246.44	01/01/2025	12/31/2025	\$48.84	5.0%	
Jeff Sjoblom - Associate Surveyor**	\$122.36	\$183.54	\$244.72	01/01/2021	12/31/2021	\$48.50	0.0%	
	\$128.49	\$192.74	\$256.98	01/01/2022	12/31/2022	\$50.93	5.0%	
	\$134.90	\$202.35	\$269.80	01/01/2023	12/31/2023	\$53.47	5.0%	
	\$141.64	\$212.46	\$283.28	01/01/2024	12/31/2024	\$56.14	5.0%	
	\$148.73	\$223.10	\$297.46	01/01/2025	12/31/2025	\$58.95	5.0%	
Austin Snyder – Assistant Surveyor**	\$89.57	\$134.36	\$179.14	01/01/2021	12/31/2021	\$35.50	0.0%	
	\$94.06	\$141.09	\$188.12	01/01/2022	12/31/2022	\$37.28	5.0%	
	\$98.75	\$148.13	\$197.50	01/01/2023	12/31/2023	\$39.14	5.0%	
	\$103.69	\$155.54	\$207.38	01/01/2024	12/31/2024	\$41.10	5.0%	
	\$108.87	\$163.31	\$217.74	01/01/2025	12/31/2025	\$43.15	5.0%	
Jonathon Bell - Assistant Surveyor**	\$93.35	\$140.03	\$186.70	01/01/2021	12/31/2021	\$37.00	0.0%	
	\$98.02	\$147.03	\$196.04	01/01/2022	12/31/2022	\$38.85	5.0%	
	\$102.91	\$154.37	\$205.82	01/01/2023	12/31/2023	\$40.79	5.0%	
	\$108.06	\$162.09	\$216.12	01/01/2024	12/31/2024	\$42.83	5.0%	
	\$113.46	\$170.19	\$226.92	01/01/2025	12/31/2025	\$44.97	5.0%	
Cody Jones – Surveying Technician**	\$88.30	\$132.45	\$176.60	01/01/2021	12/31/2021	\$35.00	0.0%	
	\$92.72	\$139.08	\$185.44	01/01/2022	12/31/2022	\$36.75	5.0%	
	\$97.36	\$146.04	\$194.72	01/01/2023	12/31/2023	\$38.59	5.0%	
	\$102.23	\$153.35	\$204.46	01/01/2024	12/31/2024	\$40.52	5.0%	
	\$107.33	\$161.00	\$214.66	01/01/2025	12/31/2025	\$42.54	5.0%	
Adam Tucker – Administrative Support	\$97.13	\$145.70	\$194.26	01/01/2021	12/31/2021	\$38.50	0.0%	
	\$102.00	\$153.00	\$204.00	01/01/2022	12/31/2022	\$40.43	5.0%	
	\$107.10	\$160.65	\$214.20	01/01/2023	12/31/2023	\$42.45	5.0%	
	\$112.45	\$168.68	\$224.90	01/01/2024	12/31/2024	\$44.57	5.0%	
	\$118.07	\$177.11	\$236.14	01/01/2025	12/31/2025	\$46.80	5.0%	
Field Surveyor - Chief of Party **	\$199.52	\$299.28	\$399.04	01/01/2021	12/31/2021	\$79.08		
Field Surveyor –Chainman/Rodman**	\$184.45	\$276.68	\$368.90	01/01/2021	12/31/2021	\$73.11		
TBD – Civil Engineer	\$126.15	\$189.22	\$252.30	01/01/2021	12/31/2021	\$50.00	0.0%	\$43.00-\$57.00



**IBIT A-2 - REVISED HOURLY BILLING RATES**

**Effective December 7, 2024**

Local Assistance Procedures Manual

**EXHIBIT 10-H2**

Cost Proposal

	\$132.46	\$198.68	\$264.91	01/01/2022	12/31/2022	\$52.50	5.0%	\$45.50-\$59.50
	\$139.09	\$208.64	\$278.18	01/01/2023	12/31/2023	\$55.13	5.0%	\$48.13-\$62.13
	\$146.03	\$219.04	\$292.06	01/01/2024	12/31/2024	\$57.88	5.0%	\$50.88-\$64.88
	\$153.35	\$230.02	\$306.69	01/01/2025	12/31/2025	\$60.78	5.0%	\$53.78-\$67.78
TBD – Associate Engineer	\$100.92	\$151.38	\$201.84	01/01/2021	12/31/2021	\$40.00	0.0%	\$33.00-\$47.00
	\$105.96	\$158.95	\$211.93	01/01/2022	12/31/2022	\$42.00	5.0%	\$35.00-\$49.00
	\$111.26	\$166.89	\$222.53	01/01/2023	12/31/2023	\$44.10	5.0%	\$37.10-\$51.10
	\$116.84	\$175.26	\$233.68	01/01/2024	12/31/2024	\$46.31	5.0%	\$39.31-\$53.31
	\$122.67	\$184.00	\$245.33	01/01/2025	12/31/2025	\$48.62	5.0%	\$41.62-\$55.62
TBD – Assistant Engineer	\$89.57	\$134.36	\$179.14	01/01/2021	12/31/2021	\$35.50	0.0%	\$28.50-\$42.50
	\$94.06	\$141.09	\$188.12	01/01/2022	12/31/2022	\$37.28	5.0%	\$30.28-\$44.28
	\$98.75	\$148.13	\$197.50	01/01/2023	12/31/2023	\$39.14	5.0%	\$32.14-\$46.14
	\$103.69	\$155.54	\$207.38	01/01/2024	12/31/2024	\$41.10	5.0%	\$34.10-\$48.10
	\$108.87	\$163.31	\$217.74	01/01/2025	12/31/2025	\$43.15	5.0%	\$36.15-\$50.15

(Add pages as necessary)

NOTES:

1. Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

Effective December 7, 2024

Local Assistance Procedures Manual

EXHIBIT 10-H2

Cost Proposal

## EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Whitson and Associates, Inc. dba Whitson Engineers ☐ Prime Consultant ☒ SubconsultantProject No. Monterey County On-Call Contract No. \_\_\_\_\_ Date 07/23/2021

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)				
Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs			\$	\$
Equipment Rental and Supplies			\$	\$
Permit Fees			\$	\$
Plan Sheets			\$	\$
Test			\$	\$
Vehicle			\$	\$
Subconsultant 1:				\$
Subconsultant 2:				\$
Subconsultant 3:				\$
Subconsultant 4:				\$
Subconsultant 5:				\$

Note: Add additional pages if necessary.

## NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

**IBIT A-2 - REVISED HOURLY BILLING RATES**  
**Effective December 7, 2024**

Local Assistance Procedures Manual

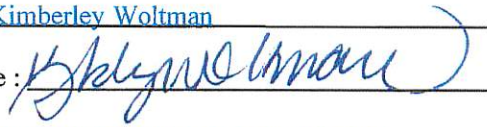
**EXHIBIT 10-H2**  
Cost Proposal**EXHIBIT 10-H2 COST PROPOSAL** Page 3 of 3**Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. [Title 23 United States Code Section 112](#) - Letting of Contracts
4. [48 Code of Federal Regulations Part 31](#) - Contract Cost Principles and Procedures
5. [23 Code of Federal Regulations Part 172](#) - Procurement, Management, and Administration of Engineering and Design Related Service
6. [48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board](#) (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

**Prime Consultant or Subconsultant Certifying:**

Name: Kimberley Woltman Title \*: CFO  
Signature:  Date of Certification (mm/dd/yyyy): 07/23/2021  
Email: kwoltman@whitsonengineers.com Phone Number: 831-649-5225  
Address: 6 Harris Court, Monterey, CA 93940

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

On-call Land Surveying and Civil Engineer services



Effective December 7, 2024

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant: Beacon Integrated Professional Resources, Inc., dba Hamner, Jewell & Associates

☐ Prime Consultant

☒ Subconsultant

☐ 2nd Tier Subconsultant

Project No.	On-Call/ As-Needed	Contract No.	Participation Amount \$	Date 7/23/2021
For Combined Rate				
Fringe Benefit 0.00%	+	General & Administrative 165.21%	=	Combined ICR 165.21%
OR				
For Home Office Rate				
Fringe Benefit 0.00%	+	General & Administrative 0.00%	=	Home Office ICR 0.00%
For Field Office Rate				
Fringe Benefit 0.00%	+	General & Administrative 0.00%	=	Field Office ICR 0.00%
Fee				= 10.00%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification <sup>1</sup>	Hourly Billing Rates <sup>2</sup>			Effective Date of Hourly Rate		Actual or Avg. Hourly Rate <sup>3</sup>	% or \$ Increase	Hourly Range - for Classifications Only
	Straight	OT(1.5x)	OT(2x)	From	To			
Lillian Jewell*	\$287.52			7/1/2021	6/30/2022	\$98.56	3.00%	Not Applicable
Managing Senior Associate	\$296.15			7/1/2022	6/30/2023	\$101.51	3.00%	
Exempt	\$305.03			7/1/2023	6/30/2024	\$104.56	3.00%	
	\$314.18			7/1/2024	6/30/2025	\$107.70	3.00%	
	\$323.61			7/1/2025	6/30/2026	\$110.93	3.00%	
Senior Associate II	\$189.63			7/1/2021	6/30/2022	\$65.00	3.00%	\$50-\$65
Pool	\$195.31			7/1/2022	6/30/2023	\$66.95	3.00%	
Non-Exempt Hourly or Exempt	\$201.17			7/1/2023	6/30/2024	\$68.96	3.00%	
	\$207.21			7/1/2024	6/30/2025	\$71.03	3.00%	
	\$213.42			7/1/2025	6/30/2026	\$73.16	3.00%	
Senior Associate I	\$160.45			7/1/2021	6/30/2022	\$55.00	3.00%	\$45-\$60
Pool	\$165.27			7/1/2022	6/30/2023	\$56.65	3.00%	
Non-Exempt Hourly	\$170.22			7/1/2023	6/30/2024	\$58.35	3.00%	
	\$175.33			7/1/2024	6/30/2025	\$60.10	3.00%	
	\$180.59			7/1/2025	6/30/2026	\$61.90	3.00%	
Associate II	\$131.28			7/1/2021	6/30/2022	\$45.00	3.00%	\$40-\$50
Pool	\$135.22			7/1/2022	6/30/2023	\$46.35	3.00%	
Non-Exempt Hourly	\$139.27			7/1/2023	6/30/2024	\$47.74	3.00%	
	\$143.45			7/1/2024	6/30/2025	\$49.17	3.00%	
	\$147.76			7/1/2025	6/30/2026	\$50.65	3.00%	
Associate I / Right of Way Agent	\$116.69			7/1/2021	6/30/2022	\$40.00	3.00%	\$30-\$45
Pool	\$120.19			7/1/2022	6/30/2023	\$41.20	3.00%	
Non-Exempt Hourly	\$123.80			7/1/2023	6/30/2024	\$42.44	3.00%	
	\$127.51			7/1/2024	6/30/2025	\$43.71	3.00%	
	\$131.34			7/1/2025	6/30/2026	\$45.02	3.00%	
Contract Admin / Business Admin	\$175.04			7/1/2021	6/30/2022	\$60.00	3.00%	\$40-\$60
Pool	\$180.29			7/1/2022	6/30/2023	\$61.80	3.00%	
Non-Exempt Hourly or Exempt	\$185.70			7/1/2023	6/30/2024	\$63.65	3.00%	
	\$191.27			7/1/2024	6/30/2025	\$65.56	3.00%	
	\$197.01			7/1/2025	6/30/2026	\$67.53	3.00%	
Transaction Coordinator	\$107.94			7/1/2021	6/30/2022	\$37.00	3.00%	\$37-\$40
Pool	\$111.18			7/1/2022	6/30/2023	\$38.11	3.00%	
Non-Exempt Hourly	\$114.51			7/1/2023	6/30/2024	\$39.25	3.00%	
	\$117.95			7/1/2024	6/30/2025	\$40.43	3.00%	
	\$121.49			7/1/2025	6/30/2026	\$41.64	3.00%	
Clerical / Transaction Assistant	\$67.10			7/1/2021	6/30/2022	\$23.00	3.00%	\$15-\$25
Pool	\$69.11			7/1/2022	6/30/2023	\$23.69	3.00%	
Non-Exempt Hourly	\$71.18			7/1/2023	6/30/2024	\$24.40	3.00%	
	\$73.32			7/1/2024	6/30/2025	\$25.13	3.00%	
	\$75.52			7/1/2025	6/30/2026	\$25.89	3.00%	

NOTES:

- Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL PAGE 2 OF 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Beacon Integrated Professional Resources, Inc., ☒ Prime Consultant ☐ Subconsultant

Project No. On-Call/As-Needed Contract No. \_\_\_\_\_ Date 7/14/2021

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)				
Description of Item	Quantity	Unit	Unit Cost	Total
Real Property Appraisals			\$4,500 - 6,000	\$4,500 - 6,000 per appraisal
Appraisal Review			\$1,200 - 1,600	1,200- \$1,600 per appraisal review
Preliminary Title Reports			\$400 - \$3,000	\$400 - \$3,000 per report depending on property

Note: Add additional pages if necessary.

- NOTES:
- 1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
  - 2. Proposed ODC items should be consistently billed regardless of client and contract type.
  - 3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
  - 4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
  - 5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
  - 6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
  - 7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
  - 8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
  - 9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
  - 10. Add additional pages if necessary.
  - 11. Subconsultants must provide their own cost proposals.



Effective December 7, 2024

## EXHIBIT 10-H2 COST PROPOSAL PAGE 3 OF 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. Title 23 United States Code Section 112 - Letting of Contracts
4. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
5. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service
6. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name: Hampus Idsater Title\*: Director of Finance and BD

Signature: *Hampus Idsater* Date of Certification (mm/dd/yyyy): 8/9/2021

Email: hidsater@hamner-jewell.com Phone Number: (805) 773-1459

Address: 530 Paulding Circle, Suite A, Arroyo Grande, CA 93420

\*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Acquisition services;  
Relocation assistance services;  
Appraisal services;  
Appraisal review services;  
Title and escrow coordination services

**IBIT A-2 - REVISED HOURLY BILLING RATES****Effective December 7, 2024**

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION

"ON-CALL" A&amp;E Design &amp; Related Project Development &amp; Construction Support Services

Contract #

Attachment: 2

Sub-Consultant: **Designlab 252**

Date: 02-08-21

Page 1 of 1

	Fringe Ben. %	Overhead %	General Administration %	Combined %
NORMAL	<b>SAFE HARBOR RATE</b>	+	+	= <b>120.00%</b>
PROJECT SPECIFIC "STAFF ASSISTANCE" *See footnote 6		+	+	= <b>120.00%</b>
			<b>FEE</b>	<b>10.00%</b>

**BILLING INFORMATION****CALCULATION INFORMATION**

Name/Classification	Loaded Hourly Billing Rates			Effective Date of hourly rate		% or \$ Increase	Actual/average hrly rate	Hourly range for class
	Straight	OT(1.5x)	OT(2x)	From	To			
Patrick Boyd, RLA Landscape Planting & Irrigation <b>Sr. Landscsape Architect</b>  (Exempt) Salary	\$ 166.38	NC	NC	01/01/21	12/31/21	0.00%	\$ 68.75	n/a
	\$ 168.04	NC	NC	01/01/22	12/31/21	1.00%	\$ 69.44	
	\$ 170.14	NC	NC	01/01/22	12/31/22	1.25%	\$ 70.31	
	\$ 172.69	NC	NC	01/01/23	12/31/23	1.50%	\$ 71.36	
	\$ 176.15	NC	NC	01/01/24	12/31/24	2.00%	\$ 72.79	
	\$ 179.67	NC	NC	01/01/25	12/31/25	2.00%	\$ 74.24	
Scott Mears Landscape Planting & Irrigation <b>Contract/Project Manager</b>  (Exempt) Salary	\$ 166.38	NC	NC	10/17/21	12/31/21	0.00%	\$ 68.75	n/a
	\$ 168.04	NC	NC	01/01/22	12/31/21	1.00%	\$ 69.44	
	\$ 170.14	NC	NC	01/01/22	12/31/22	1.25%	\$ 70.31	
	\$ 172.69	NC	NC	01/01/23	12/31/23	1.50%	\$ 71.36	
	\$ 176.15	NC	NC	01/01/24	12/31/24	2.00%	\$ 72.79	
	\$ 179.67	NC	NC	01/01/25	12/31/25	2.00%	\$ 74.24	
Konni Jones, CID Landscape Planting & Irrigation <b>Landscape Technician</b> <b>Certified Irrigation Designer</b>  (Exempt) Salary	\$ 166.38	NC	NC	10/17/21	12/31/21	0.00%	\$ 68.75	n/a
	\$ 168.04	NC	NC	01/01/22	12/31/20	1.00%	\$ 69.44	
	\$ 170.14	NC	NC	01/01/21	12/31/21	1.25%	\$ 70.31	
	\$ 172.69	NC	NC	01/01/22	12/31/22	1.50%	\$ 71.36	
	\$ 176.15	NC	NC	01/01/23	12/31/23	2.00%	\$ 72.79	
	\$ 179.67	NC	NC	01/01/24	12/31/24	2.00%	7424.30%	

- For all key team members that are listed on the Prime Consultant's Organization Chart, list the name and corresponding job classification. For all other employees (i.e. support staff/non-professional) list only the job classification. Teams members subject to FLSA are not eligible for overtime.
- For named employees enter the actual hourly rate. For classifications only, list the average hourly rate for that classification.
- Note employees/classifications that are subject to prevailing wage requirements with an asterisk (\*).
- Caltrans Contract Manager's pre-approval is required for any addition of staff not listed on the cost proposal. The billing rates for these employees, including those that fall under general classifications, will be calculated and reimbursed based on their actual hourly rate on 08/11/21. Future escalations, if any, will be calculated and reimbursed in accordance with the percentage escalations agreed to in this cost proposal.
- Hourly rates for new employees hired after the date of this cost proposal will not exceed (or shall be in line with) the rates of similar personnel listed on this cost proposal having similar experience.

Effective December 7, 2024

Attachment # 2  
Date

ADM 2033 ODCs (Rev. 10/12)

## SCHEDULE OF OTHER DIRECT COST ITEMS

Contract #:

Page

18 of 21

Subconsultant: Designlab 252								
DESCRIPTION OF ITEMS	UNIT	COST						
Printing and Reproductions A. In-house Printing B. Outside Vendor Printing	N.C. EA	N.C. Actual *						
Computer & Software A. In-house Use B. At CT offices only, per Task Order and Contract Manager when no equipment assigned by CT	N.C. EA	N.C. Actual *						
Vehicle Expenses A. Mileage B. Vehicle	mile	.55** Actual ****						
Delivery Services A. Overnight Mail Service B. Courier Service	EA EA	Actual * Actual *						
Communications A. Cellular Phone-monthly charges B.	EA	\$35 ***						
Miscellaneous A. Travel Expenses ** B. Construction Instruments C. Film Camera, Film and Developing D. Digital Camera Equipment E. Field Personnel Safety Equipment F. Office Supplies (only applicable when employee assigned to CT Office)	N.C. N.C. N.C. N.C. EA	** N.C. N.C. N.C. Actual *						
<p>N.C. denotes No Charge</p> <p>(*) Actual cost per lease/access/purchase or other vendor arrangement with State authorization. Actual cost are competitive prices from appropriate vendors in their respective industries</p> <p>(**) Pre-Approved Travel and Per-Diem Costs to be reimbursed shall be the Actual Costs, but Not to Exceed the rates stipulated in the department of transportation "Caltrans Travel Guide, Consultant/Contractors Travel Policy".</p> <p>(***) Cellular cost is fixed at \$35 amount maximum per month.</p> <p>(****) If CT requires an on call person to augment a survey crew and the person needs a vehicle per Task Order and Contract Manager.</p>								



Effective December 7, 2024

Local Assistance Procedures Manual

EXHIBIT 10-H2  
Cost Proposal

## EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

7. Generally Accepted Accounting Principles (GAAP)
8. Terms and conditions of the contract
9. [Title 23 United States Code Section 112](#) - Letting of Contracts
10. [48 Code of Federal Regulations Part 31](#) - Contract Cost Principles and Procedures
11. [23 Code of Federal Regulations Part 172](#) - Procurement, Management, and Administration of Engineering and Design Related Service
12. [48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board](#) (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name: SCOTT MEARS Title\*: PRESIDENT \$ 0.00  
Signature: [Signature] Date of Certification (mm/dd/yyyy): 09/08/2021  
Email: SCOTTDESIGN@B292.COM Phone Number: 559.998.4397  
Address: P.O. BOX 27016 FRESNO, CA 93729

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

ALL LANDSCAPE ARCHITECTURE AND  
RELATED SERVICES.

Effective December 7, 2024

Local Assistance Procedures Manual

EXHIBIT 10-H2  
Cost Proposal

## NOTES:

1. Key personnel must be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

## EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)  
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant 2M Locating, LLC ☐ Prime Consultant ☒ Subconsultant

Project No. RFA 10806 Contract No. \_\_\_\_\_ Date 8/3/21

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)				
Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs	<u>1</u>	<u>Hour</u>	<u>\$ 100</u>	\$
Equipment Rental and Supplies			\$	\$
Permit Fees			\$	\$
Plan Sheets			\$	\$
Test			\$	\$
Vehicle			\$	\$
Subconsultant 1: <u>Utility locator - Prevailing wage</u>				<u>\$ 245 per hour</u>
Subconsultant 2: <u>Mapping work</u>				<u>\$ 175 per hour</u>
Subconsultant 3:				\$
Subconsultant 4:				\$
Subconsultant 5:				\$

Note: Add additional pages if necessary.

## NOTES:

1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
2. Proposed ODC items should be consistently billed regardless of client and contract type.
3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.



Effective December 7, 2024

Local Assistance Procedures Manual

EXHIBIT 10-H2  
Cost Proposal

## EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

7. Generally Accepted Accounting Principles (GAAP)
8. Terms and conditions of the contract
9. Title 23 United States Code Section 112 - Letting of Contracts
10. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
11. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service
12. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name: Chris Post Title \*: President  
Signature: [Signature] Date of Certification (mm/dd/yyyy): 03/03/2021  
Email: chris@2mlocation.com Phone Number: 916-237-7445  
Address: 1255 Starboard Dr. West Sacramento CA 95691

\* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Underground Utility Locating + mapping



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

3/25/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION** IS **WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Edgewood Partners Ins. Center/Greyling 3780 Mansell Rd. Suite 370 Alpharetta GA 30022	<b>CONTACT</b> NAME: Jerry Noyola PHONE (A/C, No. Ext): 7702207699 E-MAIL ADDRESS: greylingcerts@greyling.com FAX (A/C, No):														
<b>INSURED</b> TRC Engineers, Inc.; TRC Solutions, Inc. TRC Companies, Inc. 6 Executive Circle, Suite 200 Irvine CA 92614-0000	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: center;">NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A : National Union Fire Ins Co of Pittsburg</td> <td style="text-align: center;">19445</td> </tr> <tr> <td>INSURER B : New Hampshire Insurance Company</td> <td style="text-align: center;">23841</td> </tr> <tr> <td>INSURER C : AIU Insurance Company</td> <td style="text-align: center;">19399</td> </tr> <tr> <td>INSURER D : Steadfast Insurance Company</td> <td style="text-align: center;">26387</td> </tr> <tr> <td>INSURER E : Allied World Assurance Co (U.S.) Inc.</td> <td style="text-align: center;">19489</td> </tr> <tr> <td>INSURER F : Gotham Insurance Company</td> <td style="text-align: center;">25569</td> </tr> </tbody> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : National Union Fire Ins Co of Pittsburg	19445	INSURER B : New Hampshire Insurance Company	23841	INSURER C : AIU Insurance Company	19399	INSURER D : Steadfast Insurance Company	26387	INSURER E : Allied World Assurance Co (U.S.) Inc.	19489	INSURER F : Gotham Insurance Company	25569
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**COVERAGES****CERTIFICATE NUMBER:** 920555934**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Contractual Liab GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC <input type="checkbox"/> OTHER:			GL5341999	4/1/2024	4/1/2025	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 25,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000 \$
A	<input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			CA4773667 (AOS) CA4773668 (MA)	4/1/2024 4/1/2024	4/1/2025 4/1/2025	COMBINED SINGLE LIMIT (Ea accident) \$ 5,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
E	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			03127873 EX202400003211	4/1/2024 4/1/2024	4/1/2025 4/1/2025	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 Each Occur./Aggregate \$ \$4M/\$4M
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y <input checked="" type="checkbox"/> N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			WC022298274 (AOS) WC022298275 (CA)	4/1/2024 4/1/2024	4/1/2025 4/1/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 2,000,000 E.L. DISEASE - EA EMPLOYEE \$ 2,000,000 E.L. DISEASE - POLICY LIMIT \$ 2,000,000
D	Professional Liability incl. Pollution Liability			PEC019684308	4/1/2024	4/1/2025	Per Claim \$5,000,000 Aggregate \$5,000,000

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**

Re: Professional Services Agreement. The County of Monterey, its agents, officers & employees are named as Additional Insureds with respects to General & Automobile Liability where required by written contract. The above referenced liability policies with the exception of workers compensation and professional liability are primary & non-contributory where required by written contract. Waiver of Subrogation is applicable where required by written contract & allowed by law.

**CERTIFICATE HOLDER****CANCELLATION**

County of Monterey  
 168 West Alisal Street  
 2nd Floor  
 Salinas CA 93901-0000

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2015 ACORD CORPORATION. All rights reserved.

POLICY NUMBER: GL5341999

COMMERCIAL GENERAL LIABILITY  
CG 20 10 12 19

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**ADDITIONAL INSURED - OWNERS, LESSEES OR  
CONTRACTORS - SCHEDULED PERSON OR  
ORGANIZATION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

**SCHEDULE**

Name Of Additional Insured Person(s) Or Organization(s)	Location(s) Of Covered Operations
Any person or organization whom you become obligated to include as an additional insured as a result of any contract or agreement you have entered into.	Per the contract or agreement
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

**A. Section II – Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:

1. Your acts or omissions; or
2. The acts or omissions of those acting on your behalf;

in the performance of your ongoing operations for the additional insured(s) at the location(s) designated above.

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

**B.** With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:

This insurance does not apply to "bodily injury" or "property damage" occurring after:

1. All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service,

maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or

2. That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.

**C.** With respect to the insurance afforded to these additional insureds, the following is added to **Section III – Limits Of Insurance:**

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
2. Available under the applicable limits of insurance;

whichever is less.

This endorsement shall not increase the applicable limits of insurance.

POLICY NUMBER: GL5341999

COMMERCIAL GENERAL LIABILITY  
CG 20 37 12 19**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.****ADDITIONAL INSURED - OWNERS, LESSEES OR  
CONTRACTORS - COMPLETED OPERATIONS**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART  
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART**SCHEDULE**

Name Of Additional Insured Person(s) Or Organization(s)	Location And Description Of Completed Operations
Any person or organization whom you become obligated to include as an additional insured as a result of any contract or agreement you have entered into	Per the contract or agreement

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

**A. Section II – Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury" or "property damage" caused, in whole or in part, by "your work" at the location designated and described in the Schedule of this endorsement performed for that additional insured and included in the "products-completed operations hazard".

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

**B. With respect to the insurance afforded to these additional insureds, the following is added to Section III – Limits Of Insurance:**

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
2. Available under the applicable limits of insurance;

whichever is less.

This endorsement shall not increase the applicable limits of insurance.



POLICY NUMBER: GL5341999

COMMERCIAL GENERAL LIABILITY  
CG 20 01 12 19

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## **PRIMARY AND NONCONTRIBUTORY - OTHER INSURANCE CONDITION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART  
LIQUOR LIABILITY COVERAGE PART  
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

The following is added to the **Other Insurance** Condition and supersedes any provision to the contrary:

### **Primary And Noncontributory Insurance**

This insurance is primary to and will not seek contribution from any other insurance available to an additional insured under your policy provided that:

(1) The additional insured is a Named Insured under such other insurance; and

(2) You have agreed in writing in a contract or agreement that this insurance would be primary and would not seek contribution from any other insurance available to the additional insured.

## ENDORSEMENT

This endorsement, effective 12:01 A.M. **04/01/2024**  
forms a part of Policy No. **CA4773667**  
issued to **TRC COMPANIES LLC**  
by **NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, PA.**

## ADDITIONAL INSURED - WHERE REQUIRED UNDER CONTRACT OR AGREEMENT

*This endorsement modifies insurance provided under the following:*

**BUSINESS AUTO COVERAGE FORM**

### SCHEDULE

#### ADDITIONAL INSURED:

**ANY PERSON OR ORGANIZATION FOR WHOM YOU ARE CONTRACTUALLY BOUND TO PROVIDE  
ADDITIONAL INSURED STATUS BUT ONLY TO THE EXTENT OF SUCH PERSON'S OR  
ORGANIZATION'S LIABILITY ARISING OUT OF THE USE OF A COVERED "AUTO".**

**I. SECTION II - COVERED AUTOS LIABILITY COVERAGE, A. Coverage, 1. - Who Is Insured,** is amended to add:

d. Any person or organization, shown in the schedule above, to whom you become obligated to include as an additional insured under this policy, as a result of any contract or agreement you enter into which requires you to furnish insurance to that person or organization of the type provided by this policy, but only with respect to liability arising out of use of a covered "auto". However, the insurance provided will not exceed the lesser of:

- (1) The coverage and/or limits of this policy, or
- (2) The coverage and/or limits required by said contract or agreement.



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AUTHORIZED REPRESENTATIVE

## ENDORSEMENT

This endorsement, effective 12:01 A.M. **04/01/2024**  
forms a part of Policy No. **CA4773667**  
issued to **TRC COMPANIES LLC**  
by **NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, PA.**

## INSURANCE PRIMARY AS TO CERTAIN ADDITIONAL INSURED

*This endorsement modifies insurance provided under the following:*

### **BUSINESS AUTO COVERAGE FORM**

**Section IV - Business Auto Conditions, B., General Conditions, 5., Other Insurance, c.,** is amended by the addition of the following sentence:

The insurance afforded under this policy to an additional insured **will apply as primary insurance** for such additional insured where so required under an agreement executed prior to the date of accident. **We will not ask any insurer that has issued other insurance to such additional insured to contribute** to the settlement of loss arising out of such accident.

All other terms and conditions remain unchanged.



Authorized Representative or  
Countersignature (in States Where  
Applicable)

## ENDORSEMENT

This endorsement, effective 12:01 A.M. 04/01/2024  
forms a part of Policy No. CA4773667  
issued to TRC COMPANIES LLC  
by NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, PA.

### WAIVER OF TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS TO US

*This endorsement modifies insurance provided under the following:*

#### BUSINESS AUTO COVERAGE FORM

**Section IV - Business Auto Conditions, A. - Loss Conditions, 5. - Transfer of Rights of Recovery Against Others to Us**, is amended to add:

However, we will waive any right of recover we have against any person or organization with whom you have entered into a contract or agreement because of payments we make under this Coverage Form arising out of an "accident" or "loss" if:

- (1) The "accident" or "loss" is due to operations undertaken in accordance with the contract existing between you and such person or organization; and
- (2) The contract or agreement was entered into prior to any "accident" or "loss".

No waiver of the right of recovery will directly or indirectly apply to your employees or employees of the person or organization, and we reserve our rights or lien to be reimbursed from any recovery funds obtained by any injured employee.



AUTHORIZED REPRESENTATIVE

## BLANKET WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

This endorsement changes the policy to which it is attached effective on the inception date of the policy unless a different date is indicated below.

(The following "attaching clause" need be completed only when this endorsement is issued subsequent to preparation of the policy).

This endorsement, effective 12:01 AM 04/01/2024 forms a part of Policy No. WC 022-29-8275

Issued to TRC COMPANIES, LLC

By A I U INSURANCE COMPANY

We have a right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against any person or organization with whom you have a written contract that requires you to obtain this agreement from us, as regards any work you perform for such person or organization.

The additional premium for this endorsement shall be 2.00 % of the total estimated workers compensation premium for this policy.