

# Attachment A

This page intentionally left blank.

## COUNTY OF MONTEREY STANDARD AGREEMENT

This **Agreement** is made by and between the County of Monterey, a political subdivision of the State of California (hereinafter "County") and:  
Cal-West Lighting & Signal Maintenance, Inc.  
(hereinafter "CONTRACTOR").

In consideration of the mutual covenants and conditions set forth in this Agreement, the parties agree as follows:

### 1.0 GENERAL DESCRIPTION:

The County hereby engages CONTRACTOR to perform, and CONTRACTOR hereby agrees to perform, the services described in **Exhibit A** in conformity with the terms of this Agreement. The goods and/or services are generally described as follows:

**Provide:**

Traffic signal and lighting maintenance repair services for various locations within Monterey County.

### 2.0 PAYMENT PROVISIONS:

County shall pay the CONTRACTOR in accordance with the payment provisions set forth in **Exhibit A**, subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of: \$ 309,228.00

### 3.0 TERM OF AGREEMENT:

3.01 The term of this Agreement is from November 6, 2019 to October 31, 2022, unless sooner terminated pursuant to the terms of this Agreement. This Agreement is of no force or effect until signed by both CONTRACTOR and County and with County signing last, and **CONTRACTOR may not commence work before County signs this Agreement.**

3.02 The County reserves the right to cancel this Agreement, or any extension of this Agreement, without cause, with a thirty day (30) written notice, or with cause immediately.

### 4.0 SCOPE OF SERVICES AND ADDITIONAL PROVISIONS:

The following attached exhibits are incorporated herein by reference and constitute a part of this Agreement:

**Exhibit A Scope of Services/Payment Provisions**

**Exhibit B Other:** Incorporation of RFP #10680, Addendum No. 1 to RFP#10680 and Proposal Documents, on file with the RMA - Public Works, Parks and Facilities

## 5.0 PERFORMANCE STANDARDS:

- 5.01 CONTRACTOR warrants that CONTRACTOR and CONTRACTOR's agents, employees, and subcontractors performing services under this Agreement are specially trained, experienced, competent, and appropriately licensed to perform the work and deliver the services required under this Agreement and are not employees of the County, or immediate family of an employee of the County.
- 5.02 CONTRACTOR, its agents, employees, and subcontractors shall perform all work in a safe and skillful manner and in compliance with all applicable laws and regulations. All work performed under this Agreement that is required by law to be performed or supervised by licensed personnel shall be performed in accordance with such licensing requirements.
- 5.03 CONTRACTOR shall furnish, at its own expense, all materials, equipment, and personnel necessary to carry out the terms of this Agreement, except as otherwise specified in this Agreement. CONTRACTOR shall not use County premises, property (including equipment, instruments, or supplies) or personnel for any purpose other than in the performance of its obligations under this Agreement.

## 6.0 PAYMENT CONDITIONS:

- 6.01 Prices shall remain firm for the initial term of the Agreement and, thereafter, may be adjusted annually as provided in this paragraph. The County does not guarantee any minimum or maximum amount of dollars to be spent under this Agreement.
- 6.02 Negotiations for rate changes shall be commenced, by CONTRACTOR, a minimum of ninety days (90) prior to the expiration of the Agreement. Rate changes are not binding unless mutually agreed upon in writing by the County and the CONTRACTOR.
- 6.03 Invoice amounts shall be billed directly to the ordering department.
- 6.04 CONTRACTOR shall submit such invoice periodically or at the completion of services, but in any event, not later than 30 days after completion of services. The invoice shall set forth the amounts claimed by CONTRACTOR for the previous period, together with an itemized basis for the amounts claimed, and such other information pertinent to the invoice. The County shall certify the invoice, either in the requested amount or in such other amount as the County approves in conformity with this Agreement and shall promptly submit such invoice to the County Auditor-Controller for payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

## 7.0 TERMINATION:

- 7.01 During the term of this Agreement, the County may terminate the Agreement for any reason by giving written notice of termination to the CONTRACTOR at least thirty (30) days prior to the effective date of termination. Such notice shall set forth the effective date of termination. In the event of such termination, the amount payable under this Agreement shall be reduced in proportion to the services provided prior to the date of termination.

7.02 The County may cancel and terminate this Agreement for good cause effective immediately upon written notice to CONTRACTOR. "Good cause" includes the failure of CONTRACTOR to perform the required services at the time and in the manner provided under this Agreement. If County terminates this Agreement for good cause, the County may be relieved of the payment of any consideration to CONTRACTOR, and the County may proceed with the work in any manner, which County deems proper. The cost to the County shall be deducted from any sum due the CONTRACTOR under this Agreement.

7.03 The County's payments to CONTRACTOR under this Agreement are funded by local, state and federal governments. If funds from local, state and federal sources are not obtained and continued at a level sufficient to allow for the County's purchase of the indicated quantity of services, then the County may give written notice of this fact to CONTRACTOR, and the obligations of the parties under this Agreement shall terminate immediately, or on such date thereafter, as the County may specify in its notice, unless in the meanwhile the parties enter into a written amendment modifying this Agreement.

## 8.0 INDEMNIFICATION:

CONTRACTOR shall indemnify, defend, and hold harmless the County, its officers, agents, and employees, from and against any and all claims, liabilities, and losses whatsoever (including damages to property and injuries to or death of persons, court costs, and reasonable attorneys' fees) occurring or resulting to any and all persons, firms or corporations furnishing or supplying work, services, materials, or supplies in connection with the performance of this Agreement, and from any and all claims, liabilities, and losses occurring or resulting to any person, firm, or corporation for damage, injury, or death arising out of or connected with the CONTRACTOR's performance of this Agreement, unless such claims, liabilities, or losses arise out of the sole negligence or willful misconduct of the County. "CONTRACTOR's performance" includes CONTRACTOR's action or inaction and the action or inaction of CONTRACTOR's officers, employees, agents and subcontractors.

## 9.0 INSURANCE REQUIREMENTS:

9.01 **Evidence of Coverage:** Prior to commencement of this Agreement, the Contractor shall provide a "Certificate of Insurance" certifying that coverage as required herein has been obtained. Individual endorsements executed by the insurance carrier shall accompany the certificate. In addition, the Contractor upon request shall provide a certified copy of the policy or policies.

This verification of coverage shall be sent to the County's Contracts/Purchasing Department, unless otherwise directed. The Contractor shall not receive a "Notice to Proceed" with the work under this Agreement until it has obtained all insurance required and the County has approved such insurance. This approval of insurance shall neither relieve nor decrease the liability of the Contractor.

9.02 **Qualifying Insurers:** All coverage's, except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A- VII, according to

the current Best's Key Rating Guide or a company of equal financial stability that is approved by the County's Purchasing Manager.

- 9.03 **Insurance Coverage Requirements:** Without limiting CONTRACTOR's duty to indemnify, CONTRACTOR shall maintain in effect throughout the term of this Agreement a policy or policies of insurance with the following minimum limits of liability:

**Commercial General Liability Insurance:** including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broad form Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

*(Note: any proposed modifications to these general liability insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

**Requestor must check the appropriate Automobile Insurance Threshold:**

Requestor must check the appropriate box.

**Agreement Under \$100,000 Business Automobile Liability Insurance:** covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than \$500,000 per occurrence.

**Agreement Over \$100,000 Business Automobile Liability Insurance:** covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

*(Note: any proposed modifications to these auto insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

**Workers' Compensation Insurance:** if CONTRACTOR employs others in the performance of this Agreement, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.

*(Note: any proposed modifications to these workers' compensation insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

**Professional Liability Insurance:** if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or

errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, the CONTRACTOR shall, upon the expiration or earlier termination of this Agreement, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three years following the expiration or earlier termination of this Agreement.

*(Note: any proposed modifications to these insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)*

9.04 **Other Requirements:**

All insurance required by this Agreement shall be with a company acceptable to the County and issued and executed by an admitted insurer authorized to transact Insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three years following the date CONTRACTOR completes its performance of services under this Agreement.

Each liability policy shall provide that the County shall be given notice in writing at least thirty days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for Contractor and additional insureds with respect to claims arising from each subcontractor, if any, performing work under this Agreement, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.

**Commercial general liability and automobile liability policies shall provide an endorsement naming the County of Monterey, its officers, agents, and employees as Additional Insureds with respect to liability arising out of the CONTRACTOR'S work, including ongoing and completed operations, and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by the County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the CONTRACTOR'S insurance.** The required endorsement form for Commercial General Liability Additional Insured is ISO Form CG 20 10 11-85 or CG 20 10 10 01 in tandem with CG 20 37 10 01 (2000). The required endorsement form for Automobile Additional Insured endorsement is ISO Form CA 20 48 02 99.

Prior to the execution of this Agreement by the County, CONTRACTOR shall file certificates of insurance with the County's contract administrator and County's Contracts/Purchasing Division, showing that the CONTRACTOR has in effect the insurance required by this Agreement. The CONTRACTOR shall file a new or amended certificate of insurance within five calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this Agreement, which shall continue in full force and effect.

CONTRACTOR shall always during the term of this Agreement maintain in force the insurance coverage required under this Agreement and shall send, without demand by County, annual certificates to County's Contract Administrator and County's Contracts/Purchasing Division. If the certificate is not received by the expiration date, County shall notify CONTRACTOR and CONTRACTOR shall have five calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by CONTRACTOR to maintain such insurance is a default of this Agreement, which entitles County, at its sole discretion, to terminate this Agreement immediately.

#### 10.0 **RECORDS AND CONFIDENTIALITY:**

- 10.1 **Confidentiality:** CONTRACTOR and its officers, employees, agents, and subcontractors shall comply with any and all federal, state, and local laws, which provide for the confidentiality of records and other information. CONTRACTOR shall not disclose any confidential records or other confidential information received from the County or prepared in connection with the performance of this Agreement, unless County specifically permits CONTRACTOR to disclose such records or information. CONTRACTOR shall promptly transmit to County any and all requests for disclosure of any such confidential records or information. CONTRACTOR shall not use any confidential information gained by CONTRACTOR in the performance of this Agreement except for the sole purpose of carrying out CONTRACTOR's obligations under this Agreement.
- 10.2 **County Records:** When this Agreement expires or terminates, CONTRACTOR shall return to County any County records which CONTRACTOR used or received from County to perform services under this Agreement.
- 10.3 **Maintenance of Records:** CONTRACTOR shall prepare, maintain, and preserve all reports and records that may be required by federal, state, and County rules and regulations related to services performed under this Agreement. CONTRACTOR shall maintain such records for a period of at least three years after receipt of final payment under this Agreement. If any litigation, claim, negotiation, audit exception, or other action relating to this Agreement is pending at the end of the three-year period, then CONTRACTOR shall retain said records until such action is resolved.
- 10.4 **Access to and Audit of Records:** The County shall have the right to examine, monitor and audit all records, documents, conditions, and activities of the CONTRACTOR and its subcontractors related to services provided under this Agreement. Pursuant to Government Code section 8546.7, if this Agreement involves the expenditure of public funds in excess of \$10,000, the parties to this Agreement may be subject, at the request of the County or as part of any audit of the County, to the examination and audit of the State Auditor pertaining to matters connected with the performance of this Agreement for a period of three years after final payment under the Agreement.
- 10.5 **Royalties and Inventions:** County shall have a royalty-free, exclusive and irrevocable license to reproduce, publish, and use, and authorize others to do so, all original computer programs, writings, sound recordings, pictorial reproductions, drawings, and other works of similar nature produced in the course of or under this Agreement. CONTRACTOR shall not publish any such material without the prior written approval of County.



## 11.0 NON-DISCRIMINATION:

11.01 During the performance of this Agreement, CONTRACTOR, and its subcontractors, shall not unlawfully discriminate against any person because of race, religious creed, color, sex, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), or sexual orientation, either in CONTRACTOR's employment practices or in the furnishing of services to recipients. CONTRACTOR shall ensure that the evaluation and treatment of its employees and applicants for employment and all persons receiving and requesting services are free of such discrimination. CONTRACTOR and any subcontractor shall, in the performance of this Agreement, fully comply with all federal, state, and local laws and regulations which prohibit discrimination. The provision of services primarily or exclusively to such target population as may be designated in this Agreement shall not be deemed to be prohibited discrimination.

## 12.0 COMPLIANCE WITH TERMS OF STATE OR FEDERAL GRANTS:

If this Agreement has been or will be funded with monies received by the County pursuant to a contract with the state or federal government in which the County is the grantee, CONTRACTOR will comply with all the provisions of said contract, to the extent applicable to CONTRACTOR as a subgrantee under said contract, and said provisions shall be deemed a part of this Agreement, as though fully set forth herein. Upon request, County will deliver a copy of said contract to CONTRACTOR, at no cost to CONTRACTOR.

## 13.0 INDEPENDENT CONTRACTOR:

In the performance of work, duties, and obligations under this Agreement, CONTRACTOR is always acting and performing as an independent contractor and not as an employee of the County. No offer or obligation of permanent employment with the County or County department or agency is intended in any manner, and CONTRACTOR shall not become entitled by virtue of this Agreement to receive from County any form of employee benefits including but not limited to sick leave, vacation, retirement benefits, workers' compensation coverage, insurance or disability benefits. CONTRACTOR shall be solely liable for and obligated to pay directly all applicable taxes, including federal and state income taxes and social security, arising out of CONTRACTOR's performance of this Agreement. In connection therewith, CONTRACTOR shall defend, indemnify, and hold County harmless from any and all liability which County may incur because of CONTRACTOR's failure to pay such taxes.

14.0 NOTICES:

Notices required under this Agreement shall be delivered personally or by first-class, postage pre-paid mail to the County and CONTRACTOR'S contract administrators at the addresses listed below:

<b>FOR COUNTY:</b>	<b>FOR CONTRACTOR:</b>
Dalia M. Mariscal-Martinez Management Analyst III	Craig H. Geis, Jr. President
Name and Title	Name and Title
1441 Schilling Place, South 2nd Floor Salinas, California 93901-4527	530 North Marburg Way San Jose, California 95133
Address	Address
(831) 755-8966	(408) 923-1313
Phone:	Phone:

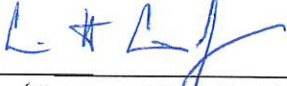
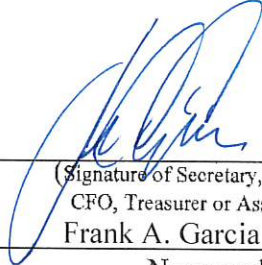
15.0 MISCELLANEOUS PROVISIONS.

- 15.01 **Conflict of Interest:** CONTRACTOR represents that it presently has no interest and agrees not to acquire any interest during the term of this Agreement, which would directly, or indirectly conflict in any manner or to any degree with the full and complete performance of the services required to be rendered under this Agreement.
- 15.02 **Amendment:** This Agreement may be amended or modified only by an instrument in writing signed by the County and the CONTRACTOR.
- 15.03 **Waiver:** Any waiver of any terms and conditions of this Agreement must be in writing and signed by the County and the CONTRACTOR. A waiver of any of the terms and conditions of this Agreement shall not be construed as a waiver of any other terms or conditions in this Agreement.
- 15.04 **Contractor:** The term "CONTRACTOR" as used in this Agreement includes CONTRACTOR's officers, agents, and employees acting on CONTRACTOR's behalf in the performance of this Agreement.
- 15.05 **Disputes:** CONTRACTOR shall continue to perform under this Agreement during any dispute.
- 15.06 **Assignment and Subcontracting:** The CONTRACTOR shall not assign, sell, or otherwise transfer its interest or obligations in this Agreement without the prior written consent of the County. None of the services covered by this Agreement shall be subcontracted without the prior written approval of the County. Notwithstanding any such subcontract, CONTRACTOR shall continue to be liable for the performance of all requirements of this Agreement.

- 15.07 **Successors and Assigns:** This Agreement and the rights, privileges, duties, and obligations of the County and CONTRACTOR under this Agreement, to the extent assignable or delegable, shall be binding upon and inure to the benefit of the parties and their respective successors, permitted assigns, and heirs.
- 15.08 **Compliance with Applicable Law:** The parties shall comply with all applicable federal, state, and local laws and regulations in performing this Agreement.
- 15.09 **Headings:** The headings are for convenience only and shall not be used to interpret the terms of this Agreement.
- 15.10 **Time is of the Essence:** Time is of the essence in each and all of the provisions of this Agreement.
- 15.11 **Governing Law:** This Agreement shall be governed by and interpreted under the laws of the State of California; venue shall be Monterey County.
- 15.12 **Non-exclusive Agreement:** This Agreement is non-exclusive and both County and CONTRACTOR expressly reserve the right to contract with other entities for the same or similar services.
- 15.13 **Construction of Agreement:** The County and CONTRACTOR agree that each party has fully participated in the review and revision of this Agreement and that any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in the interpretation of this Agreement or any amendment to this Agreement.
- 15.14 **Counterparts:** This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same Agreement.
- 15.15 **Authority:** Any individual executing this Agreement on behalf of the County or the CONTRACTOR represents and warrants hereby that he or she has the requisite authority to enter into this Agreement on behalf of such party and bind the party to the terms and conditions of this Agreement.
- 15.16 **Integration:** This Agreement, including the exhibits, represent the entire Agreement between the County and the CONTRACTOR with respect to the subject matter of this Agreement and shall supersede all prior negotiations, representations, or agreements, either written or oral, between the County and the CONTRACTOR as of the effective date of this Agreement, which is the date that the County signs the Agreement.
- 15.17 **Interpretation of Conflicting Provisions:** In the event of any conflict or inconsistency between the provisions of this Agreement and the Provisions of any exhibit or other attachment to this Agreement, the provisions of this Agreement shall prevail and control.

**16.0 SIGNATURE PAGE.**

IN WITNESS WHEREOF, County and CONTRACTOR have executed this Agreement as of the day and year written below.

<b>COUNTY OF MONTEREY</b>	<b>CONTRACTOR</b>
<p>By: _____ Contracts/Purchasing Officer</p> <p>Date: _____</p> <p>By: _____ Department Head (if applicable)</p> <p>Date: _____</p> <p>By: _____ Board of Supervisors (if applicable)</p> <p>Date: _____</p> <p>Approved as to Form<sup>1</sup></p> <p>By: _____ County Counsel</p> <p>Date: _____</p> <p>Approved as to Fiscal Provisions<sup>2</sup></p> <p>By: _____ Auditor/Controller</p> <p>Date: _____</p> <p>Approved as to Liability Provisions<sup>3</sup></p> <p>By: _____ Risk Management</p> <p>Date: _____</p>	<p>Cal-West Lighting &amp; Signal Maintenance</p> <p>Contractor's Business Name*</p> <p>By:  _____ (Signature of Chair, President, or Vice-President) *</p> <p>Craig H. Geis Jr. - President</p> <p>Name and Title</p> <p>Date: _____ October 17, 2019</p> <p>By:  _____ (Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer) *</p> <p>Frank A. Garcia - Treasurer</p> <p>Name and Title</p> <p>Date: _____ October 17, 2019</p>

**County Board of Supervisors' Agreement Number:** \_\_\_\_\_, **approved on (date):** \_\_\_\_\_

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code Section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

<sup>1</sup>Approval by County Counsel is required

<sup>2</sup>Approval by Auditor-Controller is required

<sup>3</sup>Approval by Risk Management is necessary only if changes are made in paragraphs 8 or 9

16.0 SIGNATURE PAGE.

IN WITNESS WHEREOF, County and CONTRACTOR have executed this Agreement as of the day and year written below.

COUNTY OF MONTEREY		CONTRACTOR	
By:	_____		
	Contracts/Purchasing Officer		Cal-West Lighting & Signal Maintenance
Date:	_____		Contractor's Business Name*
By:	_____	By:	
	Department Head (if applicable)		(Signature of Chair, President, or Vice-President) *
Date:	_____		Craig H. Geis Jr. - President
By:	_____		Name and Title
	Board of Supervisors (if applicable)	Date:	October 17, 2019
Approved as to Form <sup>1</sup>			
By:		By:	
	County Counsel		(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer) *
Date:	10-18-19		Frank A. Garcia - Treasurer
Approved as to Fiscal Provisions <sup>2</sup>			Name and Title
By:		Date:	October 17, 2019
	Auditor/Controller		
Date:	10-22-2019		
Approved as to Liability Provisions <sup>3</sup>			
By:	_____		
	Risk Management		
Date:	_____		

County Board of Supervisors' Agreement Number: \_\_\_\_\_, approved on (date): \_\_\_\_\_

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code Section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

<sup>1</sup>Approval by County Counsel is required

<sup>2</sup>Approval by Auditor-Controller is required

<sup>3</sup>Approval by Risk Management is necessary only if changes are made in paragraphs 8 or 9

## EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS

To Agreement by and between  
County of Monterey, hereinafter referred to as “County”  
and  
Cal-West Lighting & Signal Maintenance, Inc., hereinafter referred to as  
“CONTRACTOR”

### SCOPE OF SERVICES

The scope of services includes but is not limited to the following:

CONTRACTOR Minimum Work Performance Percentage: CONTRACTOR shall perform with his/her/its own organization Agreement work amounting to not less than fifty percent (50%) of the original total Agreement price, except that any designated 'Specialty Items' may be performed by subcontract and the amount of any such 'Specialty Items' so performed may be deducted from the original total Agreement price before computing the amount of work required to be performed by CONTRACTOR with his/her/its organization.

The work to be done consists, in general, of preventive maintenance and extraordinary maintenance and repair of traffic signal and lighting systems.

CONTRACTOR must hold a current C-10 License issued by the California Contractors State Licensing Board.

CONTRACTOR must possess all the equipment and qualified personnel necessary for the testing and certification of new controller assemblies except for environmental testing.

### TRAFFIC SIGNAL & LIGHTING MAINTENANCE REPAIR DETAILS

#### A. GENERAL:

#### OBSTRUCTIONS:

CONTRACTOR must contact Underground Service Alert (U.S.A.) toll free at 1-800-642-2444 or 811 prior to performing any excavation work under this Agreement. Utility locations must be identified, and field marked before any excavating is done by CONTRACTOR.

#### CONSTRUCTION AREA SIGNS:

Construction area signs must be furnished, installed, maintained, and removed when no longer required. Full compensation for providing construction area signs must be considered as included in the Agreement prices for the various items of work and no separate payment will be made.

CONTRACTOR must erect flags, signs, flashing lights, and barricades as may be required to properly protect workers and the motoring public when repairs are being performed on or near the roadway. All signs and devices used must conform to the latest edition of the California Manual on Uniform Traffic Control Devices (MUTCD) as published and adopted by the California State Department of Transportation (Caltrans).

## EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS

### MAINTAINING TRAFFIC:

Lane closures must conform to the provisions in the section below entitled "Traffic Control System for Lane Closure". Whenever vehicles or equipment are parked on the shoulder within six (6) feet of a traffic lane, the shoulder area must be closed with fluorescent traffic cones or portable delineators placed on a taper in advance of the parked vehicles or equipment. A W20-1 (Road Work Ahead) or W21-5 (Shoulder Work) sign must be placed at an adequate distance (per the MUTCD Standards latest edition as published and adopted by Caltrans) prior to the vehicles or equipment commencing work. Full compensation for maintaining traffic must be considered as included in the Agreement prices for the various items of work and no separate payment will be made.

### TRAFFIC CONTROL SYSTEM FOR LANE CLOSURE:

CONTRACTOR shall provide safe and continuous passage for pedestrian and vehicular traffic at all times and conduct its operation as to cause the least possible obstruction and inconvenience to public traffic. No lane closures will be permitted between the hours of 7:00 a.m. and 9:00 a.m. or 3:00 p.m. to 6:00 p.m. unless an emergency exists, and such a closure is necessary to safeguard the traveling public. A traffic control system must consist of closing traffic lane(s) in accordance with Part 6 "Temporary Traffic Control" of the California MUTCD's latest edition as published and adopted by Caltrans. Full compensation for providing the traffic control system (including signs and flagging) must be considered as included in the Agreement prices paid for the various items of work and no separate payment will be made.

### RECORDS/REPORTING:

The following records must be maintained by CONTRACTOR covering traffic signal maintenance activities:

- CONTRACTOR must promptly notify County Traffic Engineer of the disablement of any piece of equipment on any system due to an accident or other causes, such as damaged cable, broken parts, or other difficulties when such pieces of equipment cannot be readily repaired making it necessary to discontinue operation of all or part of the installation.
- Whenever it is necessary to close any traffic lane longer than thirty (30) minutes to complete any portion of the work, CONTRACTOR must notify County Traffic Engineer. The closure and time schedule must be subject to the approval of County Traffic Engineer. Work creating excessive delays to critical traffic movements must be scheduled during off peak traffic periods when possible. At least one (1) traffic lane must be kept open in each through direction at all times.
- CONTRACTOR agrees to provide phone service for the receiving of notification of inoperative traffic signals including those items requiring emergency repair and service during CONTRACTOR's normal business hours and an answering service for the receiving of notification of inoperative traffic signals requiring emergency repairs or service at all times (seven [7] days per week) other than CONTRACTOR's normal business hours, whether such notification originates with County, the California Highway Patrol, or any other party or person.

## EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS

- CONTRACTOR must maintain a local telephone where CONTRACTOR's personnel can be reached twenty-four (24) hours per day seven (7) days per week. This telephone number is to be made available to all persons designated by County. CONTRACTOR must make immediate emergency service calls twenty-four (24) hours per day when called upon by County to do so and must make temporary or permanent repairs as conditions warrant to signal equipment when said signal equipment has been damaged by vehicle accidents, acts of God, malicious damage, or just malfunctions. Response time must be within one and one-half (1 ½) hours during the CONTRACTOR's regular business hours (minimum eight [8] hour period) and two (2) hours after regular business hours or on weekends. In the event of multiple calls, each will be serviced on a priority basis. CONTRACTOR will first endeavor to make the first response location safe and secure prior to responding to other calls. CONTRACTOR must respond to all direct calls for emergency traffic signal repair service from law enforcement officers if the location is on County's list for routine maintenance, Attachment B, Traffic Signal & Lighting Maintenance Locations, of this Exhibit A, as may be amended from time to time.
- A record log is to be kept in the controller cabinet properly noting the time of the service person's regular monthly routine inspection and noting the time and description of all extraordinary maintenance and repairs.
- Signal timing charts are to be kept by County in each controller cabinet. County must authorize all timing changes. CONTRACTOR may make changes required on a temporary basis due to maintenance operation such as when detectors fail. CONTRACTOR must record the timing changes, date, time, and person making the change on the standard maintenance log sheet kept in the cabinet.
- A duplicate record of all service calls, repairs, and pertinent data pertaining to each individual intersection is to be kept on file in CONTRACTOR's office and available to County upon request. CONTRACTOR must send a status report on all intersections and other serviced locations to County once each month of all service calls, repairs, and other pertinent data occurring the previous month.
- Any maintenance operations found unsatisfactory, any equipment found not properly maintained, or any repair or extra work found necessary by County Traffic Engineer will be reported to CONTRACTOR and confirmed in writing. Upon receipt of such report, CONTRACTOR must immediately make the necessary corrections and perform any work necessary to bring the system up to the prescribed standard. CONTRACTOR must submit a report to County Traffic Engineer indicating that the work covered by County Traffic Engineer's report has been completed, giving the date of completion of the work.

### **B. DESCRIBED SERVICES:**

CONTRACTOR must perform the following routine and preventive maintenance services at all traffic signal locations (all described work is included in routine maintenance unless stated otherwise):



## EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS

### ROUTINE MAINTENANCE:

CONTRACTOR must furnish all tools, equipment, apparatus, facilities, labor, services and materials, and must perform all work necessary to routinely and preventatively maintain in a workmanlike manner, traffic signal facilities and their respective electroliers, illuminated street name signs, flashing beacons, and radar feedback signs located at the various intersections included as Attachment B, Traffic Signal Lighting & Maintenance Locations, of this Exhibit A. The work must include providing service and preventive maintenance. All of said labor, services, materials, and equipment must be furnished and said work performed and completed as an independent CONTRACTOR. All work will be subject to the inspection and approval of County and its Traffic Engineer.

CONTRACTOR must make a monthly inspection of each signal controller cabinet location at which time the following steps must be taken:

- Visually inspect for ant, earwig, etc. infestation or gopher problems and take appropriate action as necessary to prevent damage to electrical system. (Inspection is routine maintenance, but treatment for infestation is extraordinary maintenance).
- Vacuum cabinet, remove any foreign material, and clean or change air filters as needed.
- Visually inspect controller service cabinets for proper operation including battery backup system.
- Check timing of individual signal phases and interval timing circuits and adjust as necessary to comply with timing card.
- Check detector units (video, loop, or micro-loop), interconnect communication between intersections where applicable, and pedestrian buttons and make routine adjustments and repairs if necessary.
- Visually inspect the operation of all signal head lamps (LEDS), pedestrian signal head lamps (LEDS), relays, clocks, dials, switches, battery backup system, etc., and make routine adjustments or minor repairs if necessary.
- Visually check for missing or bent visors and back plates and turned signal heads.
- Legibly record inspection date, time, work performed, name of CONTRACTOR's employee in controller cabinet on CONTRACTOR provided maintenance log sheets.
- Send summary of monthly inspections with any recommendations to County with details listed by intersection included as Attachment C, Monthly Checklist, of this Exhibit A.

## EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS

### SPARE EQUIPMENT:

CONTRACTOR must maintain adequate storage and shop repair facilities to perform this Agreement, including a sufficient stock of spare equipment and materials such as standby Type 170 controllers, Type 2070 controllers, Type 1-A poles, signal heads, pedestrian push buttons, and common 332 cabinet replacement parts to effect permanent repairs to the system within a ten (10) day period. Failure to effect permanent repairs within this time limit will be sufficient cause for County to authorize repairs to be completed by other available CONTRACTOR(s). Repetitive failure will be sufficient cause for County to cancel this Agreement. County reserves the right to furnish any materials to effect permanent repairs by CONTRACTOR.

As part of routine maintenance, CONTRACTOR must keep and maintain a spare Type 170 controller with Type C PROM module, Type 2070 controller, Model 206 24-volt DC power supply, and Model 210 conflict monitor in north Monterey County. Each unit may be used at any specific location for up to six (6) months without charge until the replaced unit is repaired and reinstalled, a County spare is installed, or new equipment is purchased and installed. All service vehicles responding to calls must have spare used or new Model 200 load switches, 242 isolators, 222 detector amplifiers, 204 flashers, and 430 flash transfer relays available for immediate use. The providing and installing of new equipment will only be paid as extraordinary maintenance. CONTRACTOR must notify County's Traffic Engineer or their designee by the end of the next business day when any County controller, PROM module, 24-volt power supply, or conflict monitor is removed from an intersection or the intersection timing is changed from the intersection timing chart.

### AGING EQUIPMENT:

CONTRACTOR must provide all tools, equipment, apparatus, facilities, labor, services and materials, and must perform all work necessary to replace five (5) traffic signal controllers per year. County will indicate locations to CONTRACTOR. All controllers shall be McCain 2070 controllers compatible with existing intersection location as specified in Attachment B, Traffic Signal Lighting & Maintenance Locations, of this Exhibit A. All of said labor, services, materials, and equipment must be furnished and said work performed and completed as an independent CONTRACTOR. All work will be subject to the inspection and approval by County and its Traffic Engineer.

### LED REPLACEMENT:

CONTRACTOR shall replace all incandescent lamps in all signals based on an eighty percent (80%) depletion period. All incandescent lamps shall be replaced light emitting diode (LED) modules. All LED modules in all signals shall be replaced when more than two percent (2%) of the LEDs have failed. Contractor shall only use standard LED traffic signal modules approved by Caltrans. The cost to replace LED modules is covered under extraordinary maintenance.

All controller units, auxiliary equipment, and appurtenances such as detectors, transformers, battery backup system (BBS) inverter units, batteries, timers and related items must be serviced as recommended by the manufacturer.

### BATTERY BACK UP/PROM MODULE ANNUAL TESTING:

CONTRACTOR must on an annual basis in September completely inspect and test the BBS and

## EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS

batteries and the lithium battery in the controller's PROM module where applicable. The written report format and detail must be pre-approved by County. Results must be sent to County Traffic Engineer within fifteen (15) calendar days of completion of the tests. Costs for lithium battery replacement must be included as part of CONTRACTOR's monthly intersection preventive maintenance billing. Replacement of the BBS batteries shall be every other year, must be an extraordinary work and require prior approval in writing from County Traffic Engineer (email is acceptable). Batteries supplied must be approved by the manufacturer and County Traffic Engineer for the specific unit involved. CONTRACTOR shall conduct confirmation testing of replaced batteries and appropriately dispose of replaced batteries. After replacement of BBS batteries, test results must be sent to County Traffic Engineer within fifteen (15) calendar days of completion of the tests.

### EXTRAORDINARY MAINTENANCE:

Whenever any equipment or system component in any system malfunctions, is damaged, or has deteriorated as a result of causes other than the negligence of CONTRACTOR or his/her/its agents so as to require repairs to or replacement of such equipment, or whenever County deems it necessary to make changes in existing equipment or components, and the work is not covered under Attachment A, Fee Schedule, of this Exhibit A, the work will be deemed Extraordinary Maintenance. If the work exceeds \$250 or is not at locations listed on Attachment B, Traffic Signal & Lighting Maintenance Locations, of this Exhibit A, the extraordinary work must be performed only with the written or e-mail approval of County Traffic Engineer prior to any material orders or any work being performed. If the repair exceeds \$250, the need for the repair is before or after normal County business hours, and County Traffic Engineer cannot be reached, the temporary repair must be implemented and County Traffic Engineer must be notified of the repair within twenty-four (24) hours or the next business day if the repair is on a weekend. Total permanent replacement of a traffic signal controller cabinet, an electrical service cabinet, or a mast arm signal pole will only be allowed with the written or e-mail approval of County Traffic Engineer.

Claims for extraordinary traffic signal and lighting system repair over \$250 and not of an emergency nature, which have not been authorized by County Traffic Engineer, will be rejected. CONTRACTOR must provide backup documentation for any claim regardless of the dollar amount within three (3) business days of correspondence.

### CONFLICT MONITOR TESTING:

In June of each year of the Agreement, CONTRACTOR must field test each conflict monitor for proper operation, check each program card for proper conflict monitoring, and provide a certifying report to County. The written report format and detail must be pre-approved by County. Results must be sent to County's Traffic Engineer within fifteen (15) calendar days of completion of the tests. All intersections must be tested except those newly installed within the last six (6) months. County Traffic Engineer must resolve any doubt as to which locations must be tested. Replacement or repair of failed units will be performed as directed by County Traffic Engineer. If permanent repair or replacement is made by CONTRACTOR, it must be deemed extraordinary work. If failed/defective units are under warranty, CONTRACTOR shall seek warranty replacement, as applicable.

## EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS

### OTHER SERVICES:

The replacement of blacked-out LED lamp modules need not be on an emergency basis provided there are at least two (2) indications still operative for the same traffic movement and direction of travel and at least one (1) of the modules is a mast arm indication. Such replacement should be handled as soon as possible in a routine manner.

CONTRACTOR also agrees to provide response service twenty-four (24) hours per day for repair of the equipment and appurtenances, such as safety lighting, street name signs, flashing beacons, and other electrical equipment which CONTRACTOR may be called upon from time to time by County to repair, replace or refurbish even though not listed on Attachment B, Traffic Signal & Lighting Maintenance Locations, of this Exhibit A. Such additional work must only be at the written or e-mail direction of County Traffic Engineer.

In the event of substantial collision damage to any part of a traffic signal or lighting system, CONTRACTOR must transport all damaged parts to a place designated by County for evaluation and documentation by photography or other means for future cost recovery. CONTRACTOR must dispose of damaged parts only upon completion of all related actions and approval by County.

All vehicular and pedestrian signal heads must be maintained with LED module lamps at all times including flashing beacons. All LED module lamps for vehicular signal faces must conform to the Institute of Transportation Engineers' standards and Cal Trans LED purchase specifications. LED modules must be on Caltrans Qualified Products List (QPL) list except for locations where countdown pedestrian heads are approved by County Traffic Engineer for installation. If failed/defective units are under warranty, CONTRACTOR shall seek warranty replacement, as applicable.

County will send a Bi-Monthly Inspection Report (Attachment D, Bi-Monthly Inspections, of this Exhibit A) of street lighting, illuminated street name signs, flashing beacons, etc. to CONTRACTOR with instructions on what to repair. CONTRACTOR must proceed to make the requested repairs in an expeditious manner at regular contract rates (not overtime).

In the event of an extended power outage (four (4) or more hours), CONTRACTOR will need to supply a generator to power a critical intersection. County may request more than one (1) generator.

### ADDITIONS TO THE SYSTEM:

CONTRACTOR must maintain additional traffic signals and appurtenant devices as they are installed and become a part of the maintenance requirements of County at the same unit price, shown in Attachment A, Fee Schedule, of this Exhibit A. CONTRACTOR must inspect additional electroliers, flashing beacons, radar feedback signs, rectangular rapid flashing beacons and tunnel lighting as they are installed and become a part of the maintenance requirements of County at the same unit price shown in Attachment A, Fee Schedule, of this Exhibit A. In the event that notification is made of a new installation at other than the beginning of the monthly period, the unit cost must be pro-rated from the day that CONTRACTOR is notified.

## EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS

New signals, which are covered by manufacturer's material and workmanship warranty, must be serviced and preventive maintenance must be performed by CONTRACTOR, as in all other installations on the signal system, except that where parts or material are or become defective during this warranty period, CONTRACTOR must notify County Traffic Engineer so that the warranty may be exercised.

### DELETIONS TO THE SYSTEM:

County may delete traffic signal locations and bimonthly inspections at locations not needing maintenance or inspections. Such events include but are not limited to temporary maintenance and operation by other Public agencies, annexation to cities, formation of a city, removal of equipment, etc. In lieu of Section 4-1.03B (2) of the Standard Specifications compensation per location to CONTRACTOR for the reduction in locations must remain unchanged until less than fifty percent (50%) of either category of locations remains. If this reduction in maintenance needs occurs, CONTRACTOR may request an increase in compensation. Should agreement not be reached as to the amount of increased compensation, CONTRACTOR may terminate his/her/its Agreement to provide maintenance and inspection services to County within thirty (30) days written notice to County.

### UNSCHEDULED TRAFFIC SIGNAL MAINTENANCE (NON-EMERGENCY):

Unscheduled Traffic Signal Maintenance includes tasks not specifically included in Scheduled Traffic Signal Maintenance as noted in Attachment A, Fee Schedule, of this Exhibit A, that are not considered emergency in nature and are performed as requested by County to ensure that all traffic signal systems and equipment operate safely and continuously in good working order. CONTRACTOR shall perform Unscheduled Traffic Signal Maintenance tasks on all maintenance sites listed in Attachment B, Traffic Signal & Lighting Maintenance Locations, or as directed by County's Traffic Engineer. Common Unscheduled Traffic Signal Maintenance tasks include, but are not limited to the following:

- Modification of various signal components;
- Detector Loop Replacement due to pavement failure, utility work or other impact. Maintenance records indicate that County replaces approximately thirty (30) detector loops each year. In addition to the basic steps, Detector Loop Replacement shall include the following:
  - Layout and installation of loop and home run;
  - Replacement of conduit if necessary; and
  - Testing on loop for conductivity and integrity; Reconnection to amplifier and testing for proper sensitivity.
- Other traffic signal problems not considered an emergency;
- Cameras mounted on signal poles which require cleaning, alignment, replacement and adjustment;
- Signal Timing Revisions/Adjustments;
- Review of construction documents for new traffic signal installations;
- Assist in inspection of signal construction work performed by other contractors; and
- Other tasks as requested within the expertise of CONTRACTOR.

**EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS**

**PAYMENT PROVISIONS**

Compensation for Scheduled and Unscheduled Traffic Signal Maintenance tasks shall be in accordance with the unit prices shown in Attachment A, Fee Schedule, of this Exhibit A. CONTRACTOR's price bid for Unscheduled Traffic Signal Maintenance shall be considered inclusive of all materials, equipment, labor and traffic controls necessary to perform the work in accordance with these Technical Specifications.

County reserves the right to secure competitive bids to effect repairs or changes on any system exceeding \$250.

**A. COMPENSATION/ PAYMENT:**

County shall pay an amount not to exceed **\$309,228** for the performance of all things necessary for or incidental to the performance of work as set forth in the Scope of Services. CONTRACTOR's compensation for services rendered shall be based according to the following Attachment A – Fee Schedule which is effective for the initial term of the Agreement, and in accordance with the following terms:

Traffic Signal Maintenance:	\$114,228 (\$38,076/year for initial term of Agreement)
Ordinary/Extraordinary Maintenance:	\$195,000
Traffic Maintenance:	\$120,000
Road Maintenance:	\$ 75,000
<b>TOTAL NOT TO EXCEED:</b>	<b>\$309,228</b>

There shall be no travel reimbursement allowed during this Agreement.

CONTRACTOR warrants that the cost charged for services under the terms of this Agreement are not in excess of those charged any other client for rental equipment.

**B. CONTRACTOR's BILLING PROCEDURES:**

County may, in its sole discretion, terminate the Agreement or withhold payments claimed by CONTRACTOR for services rendered if CONTRACTOR fails to satisfactorily comply with any term or condition of this Agreement.

No payments in advance or in anticipation of services or supplies to be provided under this Agreement shall be made by County.

County shall not pay any claims for payment for services submitted more than twelve (12) months after the calendar month in which the services were completed.

**DISALLOWED COSTS:** CONTRACTOR is responsible for any audit exceptions or disallowed costs incurred by its own organization or that of its subcontractors.

## EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS

### **C. INVOICES:**

Invoices under this Agreement shall be submitted monthly and promptly, and in accordance with Paragraph 6.0, “Payment Conditions”, of the Agreement. All invoices shall reference the services, Multi-Year Agreement (MYA) number and associated Delivery Order number, and an original hardcopy shall be sent to the following address or via email to [RMA-Finance-AP-GP@co.monterey.ca.us](mailto:RMA-Finance-AP-GP@co.monterey.ca.us).

County of Monterey  
Resource Management Agency (RMA) – Finance Division  
1441 Schilling Place, South 2nd Floor  
Salinas, California 93901-4527

Any questions pertaining to invoices under this Agreement shall be directed to the RMA Finance Division at (831) 755-4800 or by emailing to: [RMA-Finance-AP-GP@co.monterey.ca.us](mailto:RMA-Finance-AP-GP@co.monterey.ca.us).

## EXHIBIT A - SCOPE OF SERVICES/PAYMENT PROVISIONS

### ATTACHMENT A – FEE SCHEDULE

ITEM DESCRIPTION	ITEM NO.	SITE	November 6, 2019- October 31, 2020	November 1, 2020- October 31, 2021	November 1, 2021 – October 31, 2022
<b>TRAFFIC SIGNAL MONTHLY/ANNUAL MAINTENANCE</b>					
<b>Pajaro</b>					
	1	<b>Porter Drive/San Juan Road</b>			
		Luminaires: NE/NW/SW/SE/Free Right Turn/Crosswalk; Flashing Beacon: S/B; Street Name Signs: NE/NW/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	2	<b>Salinas Road/Pajaro School Driveway</b>			
		Luminaires: NE/SW; Street Name Signs (LED): NE/SW	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
<b>Las Lomas</b>					
	3	<b>Hall Road/Las Lomas Drive</b>			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: WB/EB; Street Name Signs: NE/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
<b>Prunedale</b>					
	4	<b>Blackie Road/Prunedale South Road</b>			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: SB; Street Name Signs: NE/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	5	<b>San Miguel Canyon Road/Prunedale North Road</b>			
		Luminaires: NE/NW/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	6	<b>San Miguel Canyon Road/Moro Road</b>			
		Luminaires: NE/SW; Flashing Beacon: S/B; Street Name Signs: NE/NW/SW	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	7	<b>San Miguel Canyon Road/Hall Road</b>			
		Luminaires: NW/SE/SW Flashing Beacons: WB/EB/NB; Street Name Signs: NE/NW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
<b>Salinas</b>					
	8	<b>Blanco Road/Davis Road</b>			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: EB(lt)/EB(rt); Street Name Signs: NE/NW/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	9	<b>Blanco Road/West Alisal Street</b>			
		Luminaires: NW/SW	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	10	<b>Harrison Road/Sala Road</b>			
		Luminaires: NW/SE; Flashing Beacon: EB/WB); Street Name Signs: NE/NW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	11	<b>Harrison Road/Russell Road</b>			
		Luminaires: NW/SE; Flashing Beacon: EB/WB; Street Name Signs: NE/NW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	12	<b>Espinosa Road/Christensen Road</b>			
		Luminaires: NW/SE; Flashing Beacon: EB/WB; Street Name Signs: NE/NW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	13	<b>Las Palmas Road/River Road</b>			
		Luminaires: NE/SW/SE; Flashing Beacon: NB/SB(lt)/SB(rt); Street Name Signs: NE/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	14	<b>Las Palmas Parkway/River Road</b>			
		Luminaires: NE/SW/SE; Flashing Beacon: NB; Street Name Signs: NE/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	15	<b>Reservation Road/Davis Road</b>			
		Luminaires: NE/SW/SE; Flashing Beacon: EB; Street Name Signs: NE/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
	16	<b>Reservation Road/Inter-Garrison Road</b>			
		Luminaires: NE/NW/SW/SE; Flashing Beacon: WB; Street Name Signs: NE/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year



## EXHIBIT A - SCOPE OF SERVICES/PAYMENT PROVISIONS

17	<b>Reservation Road/East Garrison Road</b>	Luminaires: NE/NW/SW/SE; Flashing Beacon: WB; Street Name Signs: NE/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
18	<b>Reservation Road/Watkins Gate Road</b>	Luminaires: NE/NW/SW/SE; Flashing Beacon: WB; Street Name Signs: NE/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
19	<b>Russell Road/San Juan Grade Road</b>	Luminaires: NE/NW/SW/SE; Street Name Signs: NE/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
20	<b>Russell Road/Van Buren Avenue</b>	Luminaires: NE(lt)/NE(rt)/NW/SW/SE; Street Name Signs: NE/NW/SE/SW	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
<b>Marina</b>					
21	<b>Blanco Road/Research Drive</b>	Luminaires: NE/NW/SW/SE; Flashing Beacon: SB(lt)/SB(rt); Street Name Signs: NE/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
22	<b>Blanco Road/Reservation Road</b>	Luminaires: NE/NW/SW/SE; Flashing Beacon: First/Second; Street Name Signs: NW/SW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
<b>Carmel Valley</b>					
23	<b>Rio Road/Road "A"</b>	Luminaires: NE/NW/SW/SE;	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
24	<b>Rio Road/Carmel Center Place</b>	Luminaires: NW/SE;	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
25	<b>Carmel Rancho Blvd./Carmel Rancho Shopping Center Driveways</b>	Luminaires: NE/NW/SW/SE; Street Name Signs: NW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
26	<b>Carmel Valley Road/Carmel Rancho Blvd./Carmel Knolls Drive</b>	Luminaires: NE/NW/SW/SE;	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
27	<b>Carmel Valley Road/Carmel Middle School Driveway</b>	Luminaires: NE/NW/SW/SE; Flashing Beacon: WB; Street Name Signs: NW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
28	<b>Carmel Valley Road/Via Mallorca</b>	Luminaires: NE/NW/SE/at Via Petra NE/SE; Flashing Beacon: EB(lt)/EB(rt)/WB; Street Name Signs: NE/NW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
29	<b>Carmel Valley Road/Rancho San Carlos Road</b>	Luminaires: NW/SE; Flashing Beacon: EB/WB; Street Name Signs: NE/NW/SE	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
<b>SUBTOTAL 1:</b>			<b>\$2,030 per month/ \$24,360 per year</b>	<b>\$2,030 per month/ \$24,360 per year</b>	<b>\$2,030 per month/ \$24,360 per year</b>
<b>FUTURE TRAFFIC SIGNALS</b>					
1	<b>Constitution Boulevard/Natividad Hospital Driveway</b>		\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
2	<b>Carmel Valley Road/Brookdale Road</b>		\$70 per month/ \$840 per year	\$70 per month/ \$840 per year	\$70 per month/ \$840 per year
<b>SUBTOTAL 2:</b>			<b>\$140 per month/ \$1,680 per year</b>	<b>\$140 per month/ \$1,680 per year</b>	<b>\$140 per month/ \$1,680 per year</b>

## EXHIBIT A - SCOPE OF SERVICES/PAYMENT PROVISIONS

<b>FLASHING BEACONS INDEPENDENT OF TRAFFIC SIGNALS</b>				
1	Carmel Valley Road near Country Club Drive:			
	<u>EB/WB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
2	Carmel Valley Road s/o Boronda Road			
	<u>EB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
3	Castroville Boulevard e/o Elkhorn Road			
	<u>WB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
4	Castroville Boulevard near Paradise Road			
	<u>EB/WB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
5	Dolan Road w/o Castroville Boulevard			
	<u>EB/WB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
6	Old Stage Road north of the City of Gonzales			
	<u>SB/EB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
7	Olmstead Road/Olmstead School			
	<u>NB/SB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
8	River Road (3) between Gonzales River Road			
	<u>NB/SB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
9	Russell Road between SH 101 & San Juan Grade Road			
	<u>EB(lt)/EB(rt)/WB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
10	Maher Road between Echo Valley Road & Tarpey Road			
	<u>NB/SB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
11	Salinas Road/Pajaro Middle School			
	<u>NB/SB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
12	Salinas Road/Bishop Street Crosswalk			
	<u>NB/SB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
13	San Juan Road/Murphy Curve			
	<u>EB/WB</u>	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
	<b>SUBTOTAL 3:</b>	\$455 per month/ \$5,460 per year	\$455 per month/ \$5,460 per year	\$455 per month/ \$5,460 per year
<b>RECTANGULAR RAPID FLASHING BEACONS (LIGHTED CROSSWALK)</b>				
1	Salinas Road/Bishop Street	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
2	Rogge Road/Bollenbacher Drive	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
3	Castroville Boulevard/Collins Road	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
4	Merritt Street (SR 183)/Crane Street	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
5	Rio Road/Via Nona Marie (future install)	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
6	Castroville Boulevard/Elkhorn Road (future install)	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year	\$35 per month/ \$420 per year
	<b>SUBTOTAL 4:</b>	\$210 per month/ \$2,520 per year	\$210 per month/ \$2,520 per year	\$210 per month/ \$2,520 per year

## EXHIBIT A - SCOPE OF SERVICES/PAYMENT PROVISIONS

<b>RADAR FEEDBACK SIGNS</b>				
1	Blanco Road between Davis Road and Reservation Road			
	NB1/NB2/SB1/SB2	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year
2	Crazy Horse Canyon Road between Dump Road and San Juan Grade Road			
	BB	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year
3	Las Lomas Drive between Hall Road and Overpass Road			
	SB	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year
4	San Juan Road/Murphy Road			
	EB/WB	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year
6	Charter Oak Boulevard w/o Cathedral Oak Road (in Oak Hills)			
	WB	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year
7	SR 156 (between SR 101 and SR 1)			
	EB/WB	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year	\$40 per month/ \$480 per year
	<b>SUBTOTAL 5:</b>	<b>\$240 per month/ \$2,880 per year</b>	<b>\$240 per month/ \$2,880 per year</b>	<b>\$240 per month/ \$2,880 per year</b>
<b>ELECTROLIERS INDEPENDENT OF TRAFFIC SIGNALS</b>				
1	Davis Road over crossing of State Highway 183			
	Luminaires: NB1/NB2/NB3/SB1/SB2/SB3	\$12 per month/ \$144 per year	\$12 per month/ \$144 per year	\$12 per month/ \$144 per year
2	Salinas Road/Elkhorn Road			
	Luminaire: West side of roadway	\$2 per month/ \$24 per year	\$2 per month/ \$24 per year	\$2 per month/ \$24 per year
3	Jensen Road/Hilltop Road			
	Luminaire: South side of roadway	\$2 per month/ \$24 per year	\$2 per month/ \$24 per year	\$2 per month/ \$24 per year
4	Prunedale South Road/Reese Circle			
	Luminaire: East side of roadway	\$2 per month/ \$24 per year	\$2 per month/ \$24 per year	\$2 per month/ \$24 per year
	<b>SUBTOTAL 6:</b>	<b>\$18 per month/ \$216 per year</b>	<b>\$18 per month/ \$216 per year</b>	<b>\$18 per month/ \$216 per year</b>
<b>TUNNEL LIGHTING/BRIDGE</b>				
1	Robinson Canyon Road/Carmel Valley Road			
	NB 1/2/3/4/5/6/7/8/9/10/11/12/13/14/15/16	\$32 per month/ \$384 per year	\$32 per month/ \$384 per year	\$32 per month/ \$384 per year
2	Porter Drive Bridge/Pajaro River			
	Luminaires: NB Bridge side 1/2/3/4/5/6 Riverside/SB Bridge side 7/8/9/10/11/12 Riverside	\$24 per month/ \$288 per year	\$24 per month/ \$288 per year	\$24 per month/ \$288 per year
3	Castroville Pedestrian/Bike bridge			
	Luminaires: NB Bridge side 1/2/3/4/5/6 /SB Bridge side 7/8/9/10/11/12	\$24 per month/ \$288 per year	\$24 per month/ \$288 per year	\$24 per month/ \$288 per year
	<b>SUBTOTAL 7:</b>	<b>\$80 per month/ \$960 per year</b>	<b>\$80 per month/ \$960 per year</b>	<b>\$80 per month/ \$960 per year</b>
	<b>TRAFFIC SIGNAL MAINTENANCE ANNUAL GRAND TOTAL:</b>	<b>\$3,173 per month/ \$38,076 per year</b>	<b>\$3,173 per month/ \$38,076 per year</b>	<b>\$3,173 per month/ \$38,076 per year</b>
	<b>TRAFFIC SIGNAL MAINTENANCE GRAND TOTAL: (Term November 6, 2019 - October 31, 2022)</b>	<b>\$114,228</b>		

## EXHIBIT A - SCOPE OF SERVICES/PAYMENT PROVISIONS

<b>ORDINARY MAINTENANCE/HOURLY RATE</b>					
	1	STRAIGHT TIME, LEAD SIGNAL TECHNICIAN (Inside Wireman)	\$105 per hour	\$105 per hour	\$105 per hour
	2	STRAIGHT TIME, SIGNAL TECHNICIAN (Inside Wireman)	\$105 per hour	\$105 per hour	\$105 per hour
	3	STRAIGHT TIME, LABORER	\$75 per hour	\$75 per hour	\$75 per hour
	4	STRAIGHT TIME, INDUCTIVE LOOP INSTALLER (1 loop)	\$500 per loop	\$500 per loop	\$500 per loop
	5	SERVICE TRUCK, BUCKET	\$30 per hour	\$30 per hour	\$30 per hour
	6	CRANE TRUCK	\$30 per hour	\$30 per hour	\$30 per hour
	7	AIR COMPRESSOR	No charge per hour	No charge per hour	No charge per hour
	8	CONCRETE SAW	No charge per hour	No charge per hour	No charge per hour
	9	MATERIAL COST	AT COST/NO MARKUP	AT COST/NO MARKUP	AT COST/NO MARKUP

<b>EXTRAORDINARY MAINTENANCE/HOURLY RATE</b>					
	1	EXTRAORDINARY MAINTENANCE, LEAD SIGNAL TECHNICIAN (Inside Wireman)	\$190 per hour	\$190 per hour	\$190 per hour
	2	EXTRAORDINARY MAINTENANCE, SIGNAL TECHNICIAN (Inside Wireman)	\$190 per hour	\$190 per hour	\$190 per hour
	3	EXTRAORDINARY MAINTENANCE, LABORER	\$110 per hour	\$110 per hour	\$110 per hour
	4	EXTRAORDINARY MAINTENANCE, INDUCTIVE LOOP INSTALLER (1 loop)	\$500 per loop	\$500 per loop	\$500 per loop

<b>TESTING WHEN REQUESTED</b>					
	1	170E or 2070 Controller Unit	\$250 per unit	\$250 per unit	\$250 per unit
	2	332 Cabinet & All Internal Equipment (controller cabinet assembly)	\$1,500 per unit	\$1,500 per unit	\$1,500 per unit
	3	Conflict Monitor Unit separate from controller cabinet assembly	\$100 per unit	\$100 per unit	\$100 per unit
	4	Battery Backup System (BBS)	\$250 per unit	\$250 per unit	\$250 per unit

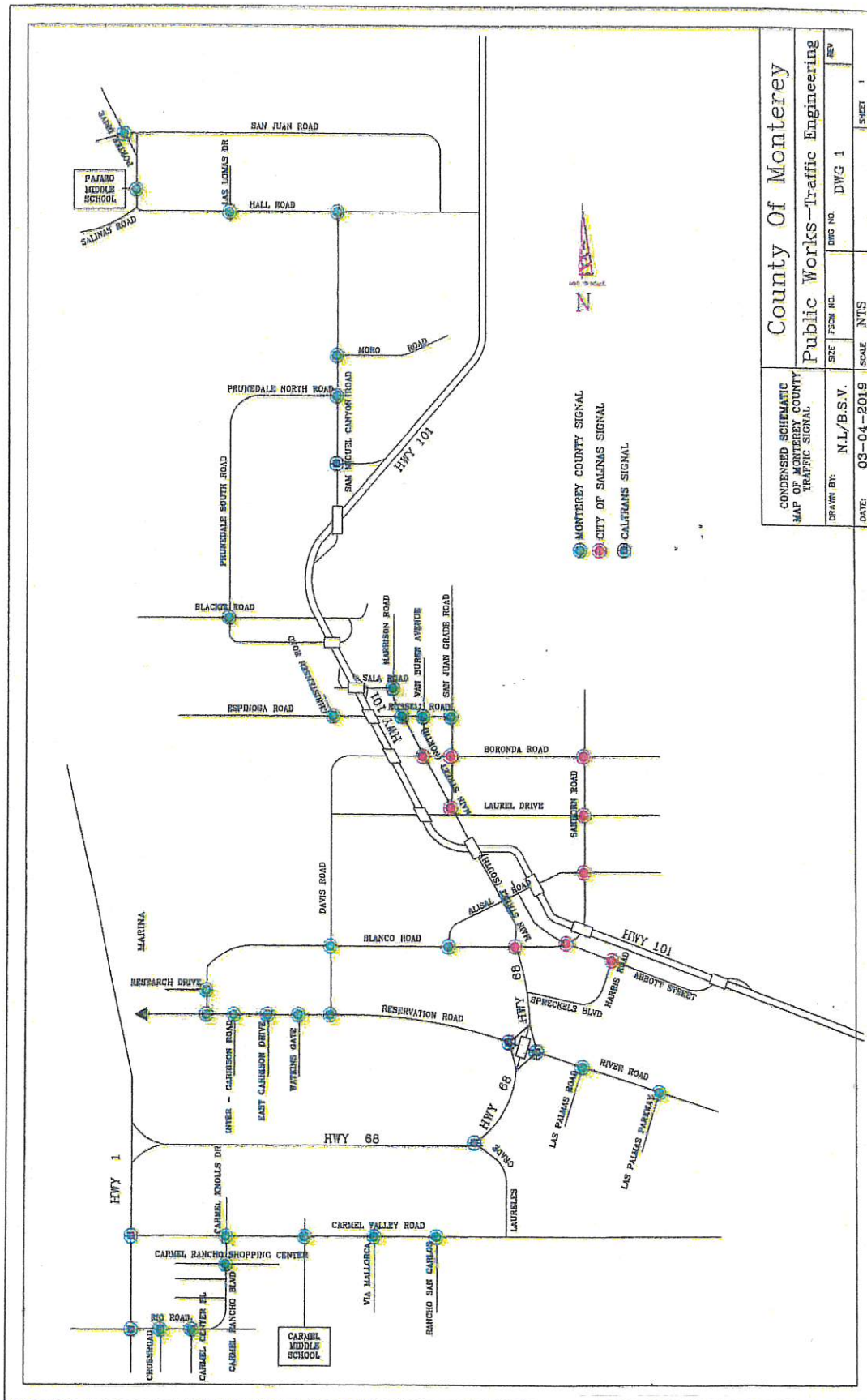
Ordinary Maintenance/Extraordinary Maintenance will be charged at the above mentioned hourly rates for the initial term of the Agreement and as follows:

Traffic Maintenance:	\$120,000
Road Maintenance:	\$75,000
<b>ORDINARY MAINTENANCE/EXTRAORDINARY MAINTENANCE GRAND TOTAL:</b>	<b>\$195,000</b>

**(Term November 6, 2019 - October 31, 2022)**

CONTRACTOR's prices stated in this Attachment A, Fee Schedule, shall be effective from November 6, 2019 through October 31, 2022. Agreement shall not exceed the total amount of **\$309,228**.

**EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS**  
**ATTACHMENT B: TRAFFIC SIGNAL & LIGHTING MAINTENANCE LOCATIONS**



**EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS  
ATTACHMENT C: MONTHLY CHECKLIST**

Intersection: \_\_\_\_\_  
 Date: \_\_\_\_\_  
 Start Time: \_\_\_\_\_  
 End Time: \_\_\_\_\_

	Service Area	Status	Remarks
<b>A</b>	<b>Controller Cabinet</b>		
	Appearance – paint, dust, dents		
	Door Fit, Gasket		
	Condition of Locks		
	Fan/Thermostat Operations		
	Cabinet Light Switch		
	Removal of Graffiti		
<b>B</b>	<b>Controller</b>		
	Controller Front Panel Condition		
	Verify Timings & Coordination		
<b>C</b>	<b>Signal Standards</b>		
	Missing or damaged parts		
	Condition of Hardware		
	Hand Hole Covers in Place		
	Removal of Graffiti		
	Street Name Sign Condition		
	Strap Condition		
	Luminaire Condition		
<b>D</b>	<b>Detector/Flasher/Load Switch</b>		
	Are all Detectors Functioning		
	Check Flasher Function		
	Check Load Switch Function		
<b>E</b>	<b>Signal Heads</b>		
	Indication Functions		
	Light Output		
	PV Head Visibility/Alignment		
	Condition of Backplates/Visors		
<b>F</b>	<b>Pedestrian Pushbuttons</b>		
	Aimed Correctly		
	Visibility/Output (Flickering?)		
<b>G</b>	<b>Pedestrian Pushbuttons</b>		
	Placing Calls		
	Condition		
<b>H</b>	<b>Pull Boxes &amp; Covers</b>		
	Condition		
<b>I</b>	<b>Signs &amp; Striping for Signals</b>		
	Condition of Existing Signs		
	Missing Signs		
<b>COMMENTS:</b>			

Technician: \_\_\_\_\_ Signature: \_\_\_\_\_  
 (Print Name)

EXHIBIT A – SCOPE OF SERVICES/PAYMENT PROVISIONS  
ATTACHMENT D: BI-MONTHLY INSPECTIONS

2019 - 2022

BIMONTHLY INSPECTION OF ILLUMINATED STREET NAME SIGNS,  
ELECTROLIERS, FLASHING BEACONS, AND TUNNEL LIGHTING

(√ means electrical unit is working properly, Ø means electrical unit is blacked out)

TRAFFIC SIGNALS, ELECTROLIERS, BEACONS, & ILLUMINATED STREET NAME  
SIGNS:

**PAJARO**

1. Porter Drive/San Juan Road

Luminaires:

NE\_\_ NW\_\_ SW\_\_ SE\_\_

Free Right Turn, Crosswalk\_\_

Flashing Beacon:

S/B\_\_

Street Name Signs:

NE\_\_ NW\_\_ SW\_\_ SE\_\_

2. Salinas Road/Pajaro School Driveway

Luminaires:

NE\_\_ SW\_\_

Street Name Signs (LED):

NE\_\_ SW\_\_

**LAS LOMAS**

1. Hall Road/Las Lomas Drive

Luminaires:

NE\_\_ NW\_\_ SW\_\_ SE\_\_

Flashing Beacon:

W/B\_\_ E/B\_\_

Street Name Signs:

NW\_\_ SW\_\_ SE\_\_

**PRUNEDALE**

1. Blackie Road/Prunedale South Road

Luminaires:

NE\_\_ SW\_\_

Flashing Beacon:

S/B\_\_

Street Name Signs:

NE\_\_ NW\_\_ SW\_\_

2. San Miguel Canyon Road/Prunedale North Road

Luminaires:

NE\_\_ NW\_\_ SW\_\_ SE\_\_

3. San Miguel Canyon Road/Moro Road

Luminaires:

NE\_\_ SW\_\_

Flashing Beacon:

S/B\_\_

Street Name Signs:

NE\_\_ NW\_\_ SW\_\_

4. San Miguel Canyon Road/Hall Road

Luminaires:

NW\_\_ SE\_\_ SW\_\_

Flashing Beacons:

W/B\_\_ E/B\_\_ N/B\_\_

Street Name Signs:

NE\_\_ NW\_\_ SE\_\_

SALINAS

- |   |                               |
|---|-------------------------------|
| 1. Blanco Road/Davis Road               |                               |
| Luminaires:                             | NE___ NW___ SW___ SE___       |
| Flashing Beacon:                        | E/B (lt)___(rt)___            |
| Street Name Signs:                      | NE___ NW___ SW___ SE___       |
| 2. Blanco Road/West Alisal Street       |                               |
| Luminaires:                             | N/W___ S/W___                 |
| 3. Harrison Road at Sala Road           |                               |
| Luminaires:                             | NW___ SE___                   |
| Flashing Beacon:                        | E/B___ W/B___                 |
| Street Name Signs:                      | NE___ NW___ SE___             |
| 4. Harrison Road at Russell Road        |                               |
| Luminaires:                             | NW___ SE___                   |
| Flashing Beacon:                        | E/B___ W/B___                 |
| Street Name Signs:                      | NE___ NW___ SE___             |
| 5. Espinosa Road at Christensen Road    |                               |
| Luminaires:                             | NW___ SE___                   |
| Flashing Beacon:                        | E/B___ W/B___                 |
| Street Name Signs:                      | NE___ NW___ SE___             |
| 6. Las Palmas Road/River Road           |                               |
| Luminaires:                             | NE___ SE___ SW___             |
| Flashing beacon:                        | NB___ SB (lt)___(rt)___ NE___ |
| Street Name Signs:                      | SE___ SW___                   |
| 7. Las Palmas Parkway/River Road        |                               |
| Luminaires: Flashing                    | NE___ SE___ SW___             |
| Beacon: Street Name                     | NB___                         |
| Signs:                                  | NE___ SE___ SW___             |
| 8. Reservation Road/Davis Road          |                               |
| Luminaires: Flashing                    | NE___ SE___ SW___             |
| Beacon: Street Name                     | EB___                         |
| Signs:                                  | NE___ SE___ SW___             |
| 9. Reservation Road/Inter-Garrison Road |                               |
| Luminaires: Flashing                    | NE___ NW___ SE___ SW___       |
| Beacon:                                 | WB___                         |
| Street Name Signs:                      | NE___ SE___ SW___             |
| 10. Reservation Road/East Garrison Road |                               |
| Luminaires: Flashing                    | NE___ NW___ SE___ SW___       |
| Beacon:                                 | WB___                         |
| Street Name Signs:                      | NE___ SE___ SW___             |
| 11. Reservation Road/Watkins Gate Road  |                               |
| Luminaires: Flashing                    | NE___ NW___ SE___ SW___       |
| Beacon:                                 | WB___                         |
| Street Name Signs:                      | NE___ SE___ SW___             |
| 12. Russell Road/San Juan Grade Road    |                               |
| Luminaires:                             | NE___ NW___ SW___ SE___       |
| Street Name Signs:                      | NE___ SW___ SE___             |
| 13. Russell Road/Van Buren Avenue       |                               |
| Luminaires:                             | NE(lt) NE(rt)___NW SW___SE___ |
| Street Name Signs:                      | NE___ NW___SW___SE___         |



**MARINA**

- 1. Blanco Road/Research Drive
  - Luminaires: NE\_\_\_ NW\_\_\_ SW\_\_\_ SE\_\_\_
  - Flashing Beacons: S/B (lt)\_\_\_(rt)\_\_\_
  - Street Name Signs: NE\_\_\_ SE\_\_\_ SW\_\_\_
- 2. Blanco Road/Reservation Road
  - Luminaires: NE\_\_\_ NW\_\_\_ SW\_\_\_ SE\_\_\_
  - Free Right Turn Luminaries: First\_\_\_ Second\_\_\_
  - Flashing Beacon: W/B\_\_\_
  - Street Name Signs: NW\_\_\_ SE\_\_\_ SW\_\_\_

**CARMEL VALLEY**

- 1. Rio Road/Road "A"
  - Luminaires: NE\_\_\_ NW\_\_\_ SW\_\_\_ SE\_\_\_
- 2. Rio Road/Carmel Center Place
  - Luminaires: NW\_\_\_ SE\_\_\_
- 3. Carmel Rancho Boulevard/Carmel Rancho Shopping Center Driveways
  - Luminaires: NE\_\_\_ NW\_\_\_ SW\_\_\_ SE\_\_\_
  - Street Name Signs: NW\_\_\_ SE\_\_\_
- 4. Carmel Valley Road/Carmel Rancho Boulevard/Carmel Knolls Drive
  - Luminaires: NE\_\_\_ NW\_\_\_ SW\_\_\_ SE\_\_\_
- 5. Carmel Valley Road/Carmel Middle School Driveway
  - Luminaires: NE\_\_\_ NW\_\_\_ SW\_\_\_ SE\_\_\_
  - Flashing Beacon: W/B\_\_\_
  - Street Name Signs: NW\_\_\_ SE\_\_\_
- 6. Carmel Valley Road/Via Mallorca
  - Luminaires: NE\_\_\_ NW\_\_\_ SE\_\_\_
  - at Via Petra NE\_\_\_ SE\_\_\_
  - Flashing Beacon: E/B (lt)\_\_\_ E/B (rt)\_\_\_ W/B\_\_\_
  - Street Name Signs: NE\_\_\_ NW\_\_\_ SE\_\_\_
- 7. Carmel Valley Road/Rancho San Carlos Road
  - Luminaires: NW\_\_\_ SE\_\_\_
  - Flashing Beacon: E/B\_\_\_ W/B\_\_\_
  - Street Name Signs: NE\_\_\_ NW\_\_\_ SE\_\_\_

**FLASHING BEACONS INDEPENDENT OF TRAFFIC SIGNALS**

- |   |                           | <u>Times of Operation</u>        |
|---|---------------------------|----------------------------------|
| 1. Carmel Valley Road near Country Club Drive:        | E/B___ W/B___             | at all times                     |
| 2. Carmel Valley Road e/o Boronda Road                | E/B___                    |                                  |
| 3. Castroville Boulevard e/o Elkhorn Road             | W/B___                    | at all times                     |
| 4. Castroville Boulevard near Paradise Road           | E/B___ W/B___             | at all times                     |
| 5. Old Stage Road North of the City of Gonzales:      | E/B___ S/B___             | at all times                     |
| 6. Olmstead Road at Olmstead School                   | N/B___ S/B___             | 7:00 - 8:30 am<br>3:00 - 3:40 pm |
| 7. River Road (3) between Gonzales River Road         | N/B___ S/B___             | at all times                     |
| 8. Russell Road between SH 101 & San Juan Grade Road: | E/B(lt)___ (rt)___ W/B___ | 7:00 - 8:30 am<br>3:00 - 3:40 pm |
| 9. Maher Road between Echo Valley Road & Tarpey Road: | N/B___ S/B___             | 7:00 - 8:30 am                   |
| 10. Salinas Road at Pajaro Middle School:             | N/B___ S/B___             | 7:00 - 8:30 am                   |
| 11. Salinas Road at Bishop Street Crosswalk:          | N/B___ S/B___             | 3:00 - 3:40 pm                   |
| 12. San Juan Road at Murphy Curve:                    | W/B___ E/B___             |                                  |

**ELECTROLIERS INDEPENDENT OF TRAFFIC SIGNALS**

1. Davis Road over crossing of State Highway 183, (see attached drawing)

Luminaires: N/B#1\_\_\_N/B#2\_\_\_N/B#3\_\_\_  
S/B#1\_\_\_S/B#2\_\_\_S/B#3\_\_\_

2. Porter Drive Bridge at Pajaro River Luminaires: (see attached location drawing)

Northbound: Bridge Side #1\_\_\_#2\_\_\_#3\_\_\_#4\_\_\_#5\_\_\_#6\_\_\_  
River Side \_\_\_\_\_

Southbound: Bridge Side #7\_\_\_#8\_\_\_#9\_\_\_#10\_\_\_#11\_\_\_#12\_\_\_  
River Side \_\_\_\_\_

3. Salinas Road at Elkhorn Road Luminaire: (west side of roadway) \_\_\_\_\_

4. Jensen Road at Hilltop Road Luminaire: (south side of roadway) \_\_\_\_\_

5. Prunedale South Road at Reese Circle Luminaire: (east side of roadway) \_\_\_\_\_

**TUNNEL LIGHTING**

1. Robinson Canyon Road at Carmel Valley Road (240v, 400 watt, must be inspected during daylight hours when all lights are energized)

N/B #1\_\_\_#2\_\_\_#3\_\_\_#4\_\_\_#5\_\_\_#6\_\_\_#7\_\_\_#8\_\_\_  
#9\_\_\_#10\_\_\_#11\_\_\_#12\_\_\_#13\_\_\_#14\_\_\_#15\_\_\_#16\_\_\_

**RADAR FEEDBACK SIGNS**

1. Blanco Road between Davis Road and Reservation Road N/B1\_\_\_N/B2\_\_\_S/B1\_\_\_S/B2\_\_\_

2. Crazy Horse Canyon Road between Dump Road and San Juan Grade Road E/B \_\_\_\_\_

3. Las Lomas Drive between Hall Road and S/B \_\_\_\_\_

4. San Juan Road at Murphy Road E/B\_\_\_W/B\_\_\_\_\_

**FUTURE TRAFFIC SIGNALS**

1. Constitution Boulevard at Natividad Hospital Driveway

2. Carmel Valley Road at Brookdale Road

Signature of Person Performing Inspection: \_\_\_\_\_ Date: \_\_\_\_\_

Submit to: County of Monterey Traffic Engineer  
Resource Management Agency – Public Works, Parks & Facilities  
Traffic Section  
1441 Schilling Place, South 2<sup>nd</sup> Floor  
Salinas, CA 93901

**EXHIBIT B – INCORPORATION OF RFP #10680,  
ADDENDUM NO. 1 TO RFP #10680 AND PROPOSAL DOCUMENTS**

The County invited submittals to Request for Proposals (RFP) through RFP #10680 for Traffic Signal & Lighting Maintenance Repair Services 2019 for various locations within Monterey County. Cal-West Lighting & Signal Maintenance, Inc. submitted a responsive and responsible Proposal to perform the services listed in RFP #10680.

RFP #10680, including Addendum No. 1 to the RFP #10680, and the Proposal submitted by Cal-West Lighting & Signal Maintenance, Inc., on file with the Resource Management Agency – Public Works, Parks and Facilities, are hereby incorporated into the Agreement by this reference.

This page intentionally left blank.