

ATTACHMENT A

Healthcare Services Management (HSM) Renewal & Amendment #2 and History

Renewal and Amendment #2

Request for Approval to Renewal and Amendment No. 2 is for the following HSM services:

ICD-10 Service Provided	Estimated Hours	Bill Rate	Estimated Cost	Estimated Deliverable Dates
ICD-10 Assessment	Fixed Fee	-	\$75,000	04/15/14
Project Management	2400	\$180	\$432,000	03/12/14
McGladrey Translator Tool Unlimited Downloads	\$15000/year	Two Year Commitment	\$30,000	03/12/14
Operational Workflow Subject Matter Expert	2400	\$175	\$420,000	03/12/14
Physician Training Workshop and Detailed Education Plan	Fixed Fee	-	\$15,000	05/19/14
Three Peer to Peer Physician Presentations (number of sessions and content to be finalized after the workshop)	-	-	\$11,250	08/08/14
Physician Specialty Training and Tools	Fixed Fee	-	\$150,000	05/30/14
Revenue Cycle and Ancillary Training/Education	4 Staff Awareness and 16 Role Based Trainings	-	\$26,500	07/21/14
Post-Live Support	240	\$180	\$43,200	10/02/14
Total Estimated Cost	-	-	\$1,202,950	-

In summary, HSM will provide consulting expertise to perform the following services:

- Organizational impact assessments and ICD-10 readiness assessments for clinical, medical records, physician, business office, IT and third party vendors.
- Project management services
- Operational workflow subject matter expertise in support of the ICD-10 implementation
- Provide physician education and training
- Provide ancillary and revenue cycle education and training
- Conduct financial impact assessments and claims analysis and prepare reports
- Provide unlimited training support downloads for two years

Anticipated spend for FY 2013/2014 is \$600,000.

HSM has been previously engaged to assist with the following:

Renewal/Amendment #1;

The Board of Supervisors approved an increase to the original agreement of \$570,725 on June 12, 2012 (bringing the total amount approved by Board of Supervisors to \$820,725). Services included two subject matter expert consultants to assist with the implementation of the Meditech Patient Care System Module (PCS) and to provide help with the optimization and post implementation support of the Meditech Emergency Department Module (EDM). Total spend for services in Renewal and Amendment #1 was \$591,260. Both projects were completed on-time and within budget with a total spend of \$805,412.50.

Original Agreement;

The Board of Supervisors approved \$250,000 on May 01, 2011. Services included one subject matter expert consultant to assist with the implementation of the Meditech Emergency Department Module (EDM). Total spend for the services was \$214,152.50 and implementation of the EDM was completed on-time and within budget.