



**RENEWAL & AMENDMENT 2 TO THE REDDINET® MASTER AGREEMENT
BETWEEN THE COUNTY OF MONTEREY AND HOSPITAL ASSOCIATION OF
SOUTHERN CALIFORNIA**

This Renewal and Amendment 2 (“Amendment 2”) is made upon execution, by and between the Hospital Association of Southern California hereinafter “HASC” or sometimes referred to as “CONTRACTOR” and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as “County” or sometimes referred to as “Customer”, amends the following terms and conditions of the ReddiNet Master Agreement (“Agreement”) dated September 21, 2020, and first amended on January 4, 2023.

WHEREAS, the County entered into Agreement (“Agreement”) with HASC for the provision of computerized emergency communications on September 21, 2020.

WHEREAS, the County and HASC amended the Agreement to revise the cost, duration, deliverables and terms of the Agreement on January 4, 2023 (“Amendment 1”).

WHEREAS, the Agreement expired by its terms on September 30, 2024; and

WHEREAS, the County and HASC have since continued to perform under the Agreement and otherwise conduct themselves as if it remained in force; and

WHEREAS, the County and HASC mutually desire to reinstate the Agreement with effect retroactive to October 1, 2024; and

WHEREAS, the County and HASC wish to amend this Agreement again to revise the cost, duration, deliverables and terms of the Agreement.

NOW THEREFORE, the County and HASC hereby agree to amend the Agreement in the following manner:

1. Introduction. Hospital Association of Southern California is referred to as “HASC” or sometimes “CONTRACTOR” and the County of Monterey is referred to as “County” or sometimes “Customer”.
2. Section 1. Deliverables, The Deliverables table is amended to include the attached Appendix A-2
3. Section 1.2, Payment Provisions, shall be amended by removing, “*The total amount payable by County to CONTRACTOR under this Agreement is not exceed the sum of \$43,330.00.*” and replacing it with “*The total amount payable by County to CONTRACTOR under this AGREEMENT shall not exceed \$178,413.00.*”

4. Section 2.1, Term, Section 2.1 is superseded and replaced in its entirety by the following:

“2.1 **Term.** This Agreement shall be effect (the “Effective Date”) as for September 21, 2020, through September 30, 2027.

5. Section 3.1, Section 3.1 was erroneously referenced in Amendment 1 instead of “Section 2.1”. The HASC and County seek to reinstate Section 3.1 of the Agreement dated September 21, 2020. Section 3.1 of the Agreement, as amended by Amendment 1, is superseded and replaced in its entirety by the following:

“3.1. The Contractor shall indemnify, defend, and hold harmless the County of Monterey (hereinafter “County”), its officers, agents, employees, or subcontractors from any claim, liability, loss, injury or damage arising out of, or in connection with, the performance of this Agreement by the Contractor and/or its students, officers, agents, employees or subcontractors, excepting only loss, injury or damage caused by the negligence or willful misconduct of County and/or its officers, agents, employees and subcontractors. It is the intent of the parties to this Agreement to provide the broadest possible coverage for the County. The Contractor shall reimburse the County for all costs, attorneys’ fees, expenses and liabilities incurred with respect to any litigation in which the Contractor is obligated to indemnify, defend and hold harmless the County under this Agreement.”

Except for the changes set forth hereinabove, the Agreement shall not be changed in any respect by this Amendment.

A copy of the Amendment 1 and Amendment 2 shall be attached to the original AGREEMENT executed by the County on September 21, 2020.

IN WITNESS WHEREOF, HASC and Customer have caused this Amendment to be subscribed in their behalf by their duly authorized officers as of the date first above written.

COUNTY OF MONTEREY

HOSPITAL ASSOCIATION OF SOUTHERN CALIFORNIA

By: _____

By:  _____

Date: _____

Date: **Nov 5, 2024**

Printed Name: Elsa M Jimenez

Printed Name: George Greene

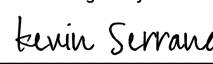
Title: Director of Health Services

Title: President and Chief Executive Officer

Notice of Address:
1270 Natividad Road
Salinas, CA 93906

Notice of Address:
515 South Figueroa St, Suite 1300
Los Angeles, CA 90071-3300

Approve as to Form

DocuSigned by:
By:  _____
CF464EA4829E4B5...
County Counsel

 **11/5/2024**
Soraya Peters 11/5/2024 (Nov 5, 2024 16:33 CST)

Operational Review

Date: 11/6/2024 | 4:40 PM PST

Date: **Nov 5, 2024**

Approve as to Fiscal Provisions

DocuSigned by:
By:  _____
4E7E6657875464AE
Auditor/Controller


 _____
Paul Y Young (Nov 6, 2024 11:32 PST)

HASC Legal Review

Date: 11/6/2024 | 4:46 PM PST

Date: **Nov 6, 2024**

By: _____
Contracts/Purchasing Officer

 _____
HASC VP of Finance

Date: _____

Date: **Nov 5, 2024**

Appendix A-2

FY 2024-2025

ReddiNet® Pricing Schedule-Software

| Facility | Status | MCI | Assessment | Messages | Bed Capacity | FRC | Total | Annual Fees |
|---|---------------|------------|-------------------|-----------------|---------------------|------------|--------------|--------------------|
| County of Monterey (EMS, PH, DOC, EOC and ACS) | Y | Y | Y | Y | Y | Y | 6 | \$4,734 |
| Community Hospital of Monterey Peninsula | Y | Y | Y | Y | Y | | 5 | \$3,945 |
| George L. Mee Memorial Hospital | Y | Y | Y | Y | Y | | 5 | \$3,945 |
| Natividad | Y | Y | Y | y | Y | | 5 | \$3,945 |
| Salinas Valley Health | Y | Y | Y | Y | Y | | 5 | \$3,945 |
| Monterey County Regional Fire Protection District | Y | Y | | Y | | | 3 | \$2,367 |
| 911 Dispatch | | | | | | | 0 | \$- |
| AMR Ambulance | | | | | | | 0 | \$- |
| | | | | | | | | |
| Fixed fee for up to 100 sites with Status, Assessment, and Messaging for LTCs, ASCs, Clinics, Dialysis, etc. and Bed Capacity for LTCs. | | | | | | | | \$3,990 |

TOTAL

\$26,871

* Modules at \$789 each.

Note: Pricing does not include California state sales and use tax, if applicable.

Dashboard, Reports, Alerts, Resource Request and Evacuation are available at no additional fee.

FY 2025-2026

ReddiNet® Pricing Schedule-Software

| Facility | Status | MCI | Assessment | Messages | Bed Capacity | FRC | Total | Annual Fees |
|---|---------------|------------|-------------------|-----------------|---------------------|------------|--------------|--------------------|
| County of Monterey (EMS, PH, DOC, EOC and ACS) | Y | Y | Y | Y | Y | Y | 6 | \$4,968 |
| Community Hospital of Monterey Peninsula | Y | Y | Y | Y | Y | | 5 | \$4,140 |
| George L. Mee Memorial Hospital | Y | Y | Y | Y | Y | | 5 | \$4,140 |
| Natividad | Y | Y | Y | y | Y | | 5 | \$4,140 |
| Salinas Valley Health | Y | Y | Y | Y | Y | | 5 | \$4,140 |
| Monterey County Regional Fire Protection District | Y | Y | | Y | | | 3 | \$2,484 |
| 911 Dispatch | | | | | | | 0 | \$- |
| AMR Ambulance | | | | | | | 0 | \$- |
| | | | | | | | | |
| Fixed fee for up to 100 sites with Status, Assessment, and Messaging for LTCs, ASCs, Clinics, Dialysis, etc. and Bed Capacity for LTCs. | | | | | | | | \$4,190 |

TOTAL

\$28,202

* Modules at \$828 each.

FY 2026-2027

ReddiNet® Pricing Schedule-Software

| Facility | Status | MCI | Assessment | Messages | Bed Capacity | FRC | Total | Annual Fees |
|---|---------------|------------|-------------------|-----------------|---------------------|------------|--------------|--------------------|
| County of Monterey (EMS, PH, DOC, EOC and ACS) | Y | Y | Y | Y | Y | Y | 6 | \$5,214 |
| Community Hospital of Monterey Peninsula | Y | Y | Y | Y | Y | | 5 | \$4,345 |
| George L. Mee Memorial Hospital | Y | Y | Y | Y | Y | | 5 | \$4,345 |
| Natividad | Y | Y | Y | y | Y | | 5 | \$4,345 |
| Salinas Valley Health | Y | Y | Y | Y | Y | | 5 | \$4,345 |
| Monterey County Regional Fire Protection District | Y | Y | | Y | | | 3 | \$2,607 |
| 911 Dispatch | | | | | | | 0 | \$- |
| AMR Ambulance | | | | | | | 0 | \$- |
| | | | | | | | | |
| Fixed fee for up to 100 sites with Status, Assessment, and Messaging for LTCs, ASCs, Clinics, Dialysis, etc. and Bed Capacity for LTCs. | | | | | | | | \$4,400 |

TOTAL

\$29,601

* Modules at \$869 each.

FY 24-25 \$26,871
 FY 25-26 \$28,202
 FY 26-27 \$29,601

Total for 3 years: \$84,674