


DATE: 6-May-21		QUOTE SUMMARY		Quote Valid Thru: 3-Sep-21																					
PSAP: Monterey ESC		System:		VIPER 911																					
 <p>Account Manager: Jeff Cushman            Phone: 619-917-6568            Email: <a href="mailto:jc6785@att.com">jc6785@att.com</a></p> <p>State of California Contract: VIPER 4145-6</p>		Total - 12 IWS and 2 Laptops w/SVN																							
		Included in each phase below																							
		Phase One - 7 IWS and SVN																							
		Phase Two-5 IWS and 2 Laptop																							
		Number of Positions:		14																					
		Tax Rate:		9.25%																					
<b>Phase One - 7 IWS and SVN</b>																									
Positions: 7 IWS Installation		<table border="1"> <tr> <th colspan="2">Maintenance:</th> </tr> <tr> <td><b>\$ 1,065.01</b></td> <td>x 48 Months Maintenance Years 2-5</td> </tr> <tr> <td colspan="2">Year one (1) included with system</td> </tr> </table>		Maintenance:		<b>\$ 1,065.01</b>	x 48 Months Maintenance Years 2-5	Year one (1) included with system		<table> <tr> <td>Phase One - 7 IWS and SVN</td> <td>\$ 148,196.72</td> </tr> <tr> <td>Taxable Equipment - CPE</td> <td>\$ 148,196.72</td> </tr> <tr> <td>Installation</td> <td>\$ 59,974.60</td> </tr> <tr> <td>Maintenance</td> <td>\$ 51,120.48</td> </tr> <tr> <td><b>Sub Total</b></td> <td><b>\$ 259,291.80</b></td> </tr> <tr> <td>Tax</td> <td>\$ 13,708.20</td> </tr> <tr> <td><b>Total</b></td> <td><b>\$ 273,000.00</b></td> </tr> </table>		Phase One - 7 IWS and SVN	\$ 148,196.72	Taxable Equipment - CPE	\$ 148,196.72	Installation	\$ 59,974.60	Maintenance	\$ 51,120.48	<b>Sub Total</b>	<b>\$ 259,291.80</b>	Tax	\$ 13,708.20	<b>Total</b>	<b>\$ 273,000.00</b>
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				<b>Grand Total: \$ 466,494.29</b>																					
<b>Customer to supply network connectivity for high speed remote access</b>																									

Model#	Description	Qty
<b>VIPER</b>		
912890/BB	Media Kit Prebuilt Building Block	1
912850	VIPER Integrated ACD (Per Position)	14
911SIP	9-1-1 Ingress via SIP - License per position	14
912811	Application Server License	13
912812	PBX Access License	12
912817	7 Foot IT Cabinet	1
P10008	License to Connect Non-Intrado Recording Device	1
E10642	PowerOps Client Access License	1
P10035	PowerOps Software Media	1
912716/48	Cisco C2960X-48TS-L 48 port switch (with stacking module)	2
<b>Power 911</b>		
913100	Power 911 Client Access License (CAL)	12
913152	Power 911 Add-On Recorder for Radio (ITRR)	14
913202	Power 911 Server Access License	12
913152/CD	ITRR Media Kit	1
<b>Additional Positions</b>		
E11058	DOCKING STATION, DELL, THUNDERBOLT, 130W	2
<b>IWS Workstations</b>		
914102/BB	IWS Workstation Prebuilt Building Block	12
913850/S	IWS Viper Enabling Kit (Sonic)	12
<b>Laptops</b>		
914114/ADD	Portable 9-1-1 Position	2
E10219	KEYBOARD 105 Keys English, MOUSE Optical, USB WIRED, MICROSOFT	2
<b>Object Server Hardware</b>		
914962	IWS Server RACK - Type A	1
914121/3	IWS Object Server - Underlying Software	1
914958	Rocket Port Express Octacable DB9, PCIe Card	1
<b>PowerOps Hardware</b>		
914102/BB	IWS Workstation Prebuilt Building Block	1
<b>Peripheral Hardware</b>		
914724	Amplified Speakers (2)	2
<b>Contact Closures</b>		
914940	I/O Control - Per Position	14
915107	16 Port Digital I/O Controller	14
E10222	ALARM BOX,LIGHT TOWER,4 COLOR LED,W STOP BUTTON	14
<b>Staging</b>		
950852	Front Room Equipment Staging - Per Position	14
950853	Back Room Equipment Staging - Per Cabinet	1
<b>Project Survey</b>		
950100	Project Survey (per Site)	1
<b>Installation</b>		
950104	Professional Services (per Day)	9
<b>Project Management Services</b>		
950510	Project Management Services	1

Model#	Description	Qty
<b>VIPER</b>		
<b>Software Protection and Remote Tech Support</b>		
950999/PRO1	Software Protection and Remote Technical Support - 1 Year/Position Year 1	14
950999/PRO1	Software Protection and Remote Technical Support - 1 Year/Position Year 2	14
950999/PRO1	Software Protection and Remote Technical Support - 1 Year/Position Year 3	14
950999/PRO1	Software Protection and Remote Technical Support - 1 Year/Position Year 4	14
950999/PRO1	Software Protection and Remote Technical Support - 1 Year/Position Year 5	14
<b>Antivirus Recurring Fees</b>		
914143	Symantec EndPoint Protection Manager (EPM) - 1 year Year 1	16
914143	Symantec EndPoint Protection Manager (EPM) - 1 year Year 2	16
914143	Symantec EndPoint Protection Manager (EPM) - 1 year Year 3	16
914143	Symantec EndPoint Protection Manager (EPM) - 1 year Year 4	16
914143	Symantec EndPoint Protection Manager (EPM) - 1 year Year 5	16

VENDOR	Ordering Graybar Part #	SKU Class	Full Part Description	PER	QTY
GRAYBAR	25082391	Assy	<u>Bundled Quad Cable</u> - Berk-Tek LANmark-350 Riser Rated Premium Cat 5e UTP, 1000 Ft, Box, - 1 Cable Each of Blue, White, Green, Red	1	2
GRAYBAR	25076168	Item	48-port patch panel supplied with twelve factory installed CFFP4 type front removable snap-in faceplates	1	2
GRAYBAR	99421682	Item	Termination Tool, Giga-Tx Jack Module	1	1
GRAYBAR	99421682	Item	<i>Termination Tool, Type Termination Tool, Giga-Tx Jack Module</i>	1	1
GRAYBAR	95018242	Item	VELCRO CABLE TIE 15FT RED	1	2
GRAYBAR	88308401	Item	Null modem male-to-female DB25	1	2
GRAYBAR	99981341	Item	MINICOM POSITION KIT (see kit tab for parts)		14
GRAYBAR	99506375	Item	CAT 5E VIP 10FT RED	1	4
GRAYBAR	99506158	Item	CAT 5E VIP 10FT BLU	1	4
GRAYBAR	25821042	Item	CAT 5E VIP 15FT RED	1	4
GRAYBAR	25313292	Item	CAT 5E VIP 15FT BLU	1	4
GRAYBAR	25015764	Item	Lockable Storage Drawer; 19"W x 5.25"H x 20.5"D; Black; Non-Vented	1	1
GRAYBAR	SRSTABILIZE	Item	Tripp Lite Anti-tip stabilizer plate for 25/42/47U cabinets	1	1
GRAYBAR	97201518	Item	Raised Floor Rack Support; 19"W; Gray; Height of Floor: 10" - 16"	1	1
GRAYBAR	VZ-24CMP		ViewZ 24" Monitor	1	14
GRAYBAR	VZ-6FDC	NEW	6ft. DC Power Extension Cable	1	14
GRAYBAR	26049622		ATT CUSTOM STAND	1	14
GRAYBAR	P582-025	NEW	25 FT DISPLAY PORT TO HDMI ADAPTER CABLE M/M, 1080P	1	12
GRAYBAR	P582-015	NEW	15 FT DISPLAY PORT TO HDMI ADAPTER CABLE M/M, 1080P	1	2
GRAYBAR	GETKPK-2	NEW	48 KEY-QTY 1 CD1054, QTY 1 CP48USBHID, QTY 1 U024-006	1	14
GRAYBAR	26015839	Item	TrippLite 10FT Mini-Stereo Extension Cable	1	14
GRAYBAR	26041199	new	ExtPwr Cord NEMA5-20 Plug NEMA5-20 Conn 15 Feet 20a/125v12/3 SJT	1	2
GRAYBAR	25002150	Item	Tripp Lite 15ft USB 2.0 A/B Gold Device Cable Shielded A Male to B Male 15'	1	1
GRAYBAR	25198170	Item	Tripp Lite 16ft USB 2.0 A/A Active Extension Cable USB-A Male / Female 16'	1	42
GRAYBAR	25198173	Item	8 Port KVM Switch, 17" LCD Console, 1U	1	1
GRAYBAR	25198182	Item	USB Cables 6' FOR 1U RACKMOUNT LCD/ARB	1	6
GRAYBAR	89062509	Item	RJ45 to DB9 Female Adaptor	1	4
GRAYBAR	89062508	Item	RJ45 - db9 Male adaptor	1	4
GRAYBAR	94035847	Item	RJ45 to db25 Female adaptor	1	4
GRAYBAR	94035848	Item	RJ45 to db25 male adaptor	1	4
GRAYBAR	91025002	Item	6 wire phone jack splitter	1	14
GRAYBAR	TC-W414BL	Item	Dual 310 to 6 wire headset adaptor	1	14
GRAYBAR	229084077	Item	C2G AT Serial Adapter (DB9 Female / DB25 Male)	1	4
GRAYBAR	229084077	Item	C2G DB25 Null Modem Adapter (M/F)		1
GRAYBAR	C2425dw	Item	LEXMARK - printer- color - laser	1	1

Considerations:		
1	Solution	Add a Live Backup remote site to VIPER at Main Dispatch Communications
2	Number of IWS positions	14 Total: 12 x Workstations 2 x Laptops + 1 docking per laptop (with full KVM, Keypad, and SONIC)
3	Number of Admin Phones	No IP/Admin Phones
4	Lines	No new lines
6	MIS Package Included?	Existing
7	Mapping Included?	No
8	Voice Recorder Included?	No, trunk side recording at VIPER Host
9	ITRR for Positions	Yes
10	CTI Link Other Than CAD?	No
11	Standalone Client Workstations?	Yes for PowerOps (includes 55" Display Monitor)
12	Provider of Monitors	AT&T 24" (1 per position)
13	Provider of UPS	Customer
14	Arbitrators?	No
15	Genovation Keypads?	Yes 48 Buttons
16	NetClock Included	No
17	Vendor Services	Installation
18	Busy Lights	Yes, 1 per position (4 colors).
19	Notes:	Does not include network connectivity; Agency to provide network connectivity and hardware. Alternatively, AT&T can provide a quote. 7MB (dedicated) minimum required.

Model#	Description	Qty
<b>VIPER</b>		
912803/2	VIPER Primary VoIP Soft Switch	1
912871/BB	Mediant 1000B Prebuilt Building Block	1
912870/1T1	Mediant 1000 Spare Part Digital Voice Module Single Span	2
912870/LIC	Mediant 1000 Access License (per Chassis)	1
912800	VIPER Gateway Shelf	6
912801	CAMA Interface Module (CIM)	7
912812	PBX Access License	14
912813	48V Power Supply and Shelf - VIPER System	2
912813/M	48V Power Supply Module	2
912814	Admin Interface Module (AIM)	6
<b>CCS Training</b>		
P10088	ACD CCS Training	3
<b>Antivirus Recurring Fees</b>		
<b><i>Antivirus Year 1</i></b>		
914143	Symantec EndPoint Protection Manager (EPM) - 1 year	1
<b><i>Antivirus Year 2</i></b>		
914143	Symantec EndPoint Protection Manager (EPM) - 1 year	1
<b><i>Antivirus Year 3</i></b>		
914143	Symantec EndPoint Protection Manager (EPM) - 1 year	1
<b><i>Antivirus Year 4</i></b>		
914143	Symantec EndPoint Protection Manager (EPM) - 1 year	1
<b><i>Antivirus Year 5</i></b>		
914143	Symantec EndPoint Protection Manager (EPM) - 1 year	1

VENDOR	Ordering Graybar Part #	Category	OEM	OEM Part #	SKU Class	Full Part Description	PER	QTY
GRAYBAR	99506375	Cabling OEM	ALLENTEL	AT1510EV-RD	Item	CAT 5E VIP 10FT RED	1	4
GRAYBAR	99506158	Cabling OEM	ALLENTEL	AT1510EV-BU	Item	CAT 5E VIP 10FT BLU	1	4
GRAYBAR	99506363	Admin Phones OEM	Allen Tel	AT1503EV-OR	Item	Patch Cord, CAT5E 3' Orange	1	2
GRAYBAR	99506365	Admin Phones OEM	Allen Tel	AT1507EV-OR	Item	Patch Cord, CAT5E 7' Orange	1	2
GRAYBAR	25046424	Admin Phones OEM	PANDUIT	CJ5E88TGOR	Item	CAT5E RJ45 Orange MODULAR JACK, 8POS, 1 PORT	1	2

<b>Vendor</b>	<b>Qty</b>	<b>Part #</b>	<b>Part Desc.</b>
Spectracom	1	GP933-NG911	GPS Command Center Package - up to 4 networks



<b>Vendor</b>	<b>Qty</b>	<b>Part #</b>	<b>Part Desc.</b>
<b><i>New firewall: (Security Plus)</i></b>			
AT&T Datacomm	1	ASA5506-SEC-BUN-K9	ASA 5506 Sec Plus Appliance with SW, UL Users, HA, 3DES/AES.
AT&T Datacomm	25	L-AC-PLS-5YR-25-G w/AC-PLS-5YR-25	Cisco AnyConnect / RA VPN 5 Yr Plus License Group (25 users)
AT&T Datacomm	1	CON-SNT-ASA550K9	SNTC-8X5XNBD ASA 5506 with FirePOWER services and Sec

Considerations:		
1	Solution	Add Satellite VIPER Node and line duplication for survivability
2	Number of IWS positions	No new positions
3	Number of Admin Phones	No IP/Admin Phones
4	Lines	Up to 28 x 911 Trunks Up to 24 x Analog/Ringdown Lines 1 PRI x Admin/Emer Comm DID's 1 PRI x Admin/Emer Comm DID's
6	MIS Package Included?	Existing
7	Mapping Included?	No
8	Voice Recorder Included?	No, trunk side recording at VIPER Host
9	Provider of UPS	Customer
10	Netclock	Yes
11	Vendor Services	Installation
12	Notes:	Includes firewall for remote access (in event of loss of connection to the host).



AT&T

### Maintenance Quote

DATE 5/6/2021

Monterey ESC

### Extended Maintenance

Account Manager Jeff Cushman  
 Phone 619-917-6568  
 Email [jc6785@att.com](mailto:jc6785@att.com)  
 Address 7337 Trade Street, RM 2100  
 San Diego, CA 92121  
 CA 9-1-1 MPA # VIPER 4145-6

WEST\_VIPER\_911  
 Number of Positions: 14  
 YEAR Six (6)

#### 9-1-1 CPE BASIC TURN-KEY STAND-ALONE SYSTEM COST WORKSHEET

Turn-key System

Line

<b>13</b>	Monthly Maintenance	\$2,057.47
<div style="border: 1px solid black; padding: 5px; display: inline-block;">       MIS Maintenance  <input type="radio"/> Yes    <input type="radio"/> No     </div>		
	Term in Months	12
	Total Maintenance	\$24,689.64
	<b>SYSTEM MAINTENANCE TOTAL</b>	<b>\$24,689.64</b>

**NOTES:**

State Funding - Extended Maintenance Covers only the 9-1-1 Call Handling System

AT&T will continue to provide Service under the Maintenance Plan for as long as parts are available on a commercially reasonable basis.

In the event repair parts are not readily available:

AT&T will advise customer and customer will have the option to replace the Equipment with a similar product.

In the event the customer declines to authorize such replacement, AT&T will cease providing Service for such Equipment.

This Quote Valid until 9/3/2021



AT&T

### Maintenance Quote

DATE 5/6/2021

Monterey ESC

### Extended Maintenance

Account Manager Jeff Cushman  
 Phone 619-917-6568  
 Email [jc6785@att.com](mailto:jc6785@att.com)  
 Address 7337 Trade Street, RM 2100  
 San Diego, CA 92121  
 CA 9-1-1 MPA # VIPER 4145-6

WEST\_VIPER\_911  
 Number of Positions: 14  
 YEAR Seven (7)

#### 9-1-1 CPE BASIC TURN-KEY STAND-ALONE SYSTEM COST WORKSHEET

Turn-key System

Line

13

Monthly Maintenance	\$2,057.47
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MIS Maintenance  Yes  No

Term in Months	12
Total Maintenance	\$24,689.64

**SYSTEM MAINTENANCE TOTAL \$24,689.64**

#### NOTES:

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