



# Monterey County

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## Board Report

Legistar File Number: A 16-163

June 14, 2016

**Introduced:** 5/26/2016

**Version:** 1

**Current Status:** Agenda Ready

**Matter Type:** BoS Agreement

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement (A-11673) with Total Renal Care for dialysis services at NMC to include an updated scope of services, to incorporate an annual 5 percent rate increase to the existing rates as per the terms of the Agreement, to extend the term of the Agreement through 2019, and to increase the total agreement amount by an additional \$1,000,000 for a revised total Agreement amount not to exceed \$3,152,000 and a full Agreement term of March 1, 2010 through June 30, 2019.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement (A-11673) with Total Renal Care for dialysis services at NMC to include an updated scope of services, to incorporate an annual 5 percent rate increase to the existing rates as per the terms of the Agreement, to extend the term of the Agreement through 2019, and to increase the total agreement amount by an additional \$1,000,000 for a revised total Agreement amount not to exceed \$3,152,000 and a full Agreement term of March 1, 2010 through June 30, 2019.

### **SUMMARY/DISCUSSION:**

NMC desires to extend the term of the agreement with Total Renal Care, Inc. (DaVita) through June 30, 2019 and increase the contract by \$1,000,000. The services include all inpatient areas in addition to the Acute Rehabilitation Unit (ARU). NMC and Total Renal Care leadership meet quarterly via The Joint Dialysis Oversight Committee (TJDOC) and additionally, confer as needed to review the quality of care provided.

Total Renal Care Inc. has been the NMC provider for comprehensive dialysis services for the past several years and has been providing NMC with this essential service for patients with kidney malfunction. The Total Renal Care program offers a comprehensive array of resources necessary for patients requiring hemodialysis, peritoneal dialysis and, in the future Continuous Renal Replacement Therapy (CRRT). The service includes providing dialysis trained Registered Nurses to safely manage care of the patient and in addition, the associated equipment needed to filter wastes and toxins from patients whose kidneys cannot provide this vital function. The service also includes education for NMC nurses who monitor specific types of dialysis, such as peritoneal dialysis and CRRT.

Total Renal Care's program meets the quality standards required by NMC and mechanisms are in place to measure and ensure compliance with NMC standards as required by the state of CA, Center for Medicare and Medicaid Services (CMS) and The Joint Commission.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Amendment No. 2 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The Amendment No. 2 has also been reviewed and approved by NMC's Finance Committee on 11/24/15 and by its Board of Trustees on 12/7/15.

**FINANCING:**

The cost for this Amendment No. 2 is \$1,000,000. \$500,000 is included in the Fiscal Year 2016-17 Recommended Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

Prepared by: Nancy Buscher, Interim Chief Nursing Officer, 783-2560

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Amendment No. 2 to Agreement with Total Renal Care

Renewal and Amendment No. 1 to Agreement with Total Renal Care

Original Agreement with Total Renal Care

Spend Sheet for Total Renal Care Agreement

Attachments on file with the Clerk of the Board



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Dr. Gary R. Gray, Chief Executive Officer



\_\_\_\_\_  
Date