AGREEMENT

This AGREEMENT is made and entered into by and between Natividad Medical Center (the County of Monterey, a political subdivision of the State of California, hereinafter referred to as "County"), and **Reel Grobman & Associates**, hereinafter referred to as "CONTRACTOR."

RECITALS

WHEREAS, County has invited proposals through the Request for Proposals (RFP #9600-25) for ARCHITECTURAL SERVICES, in accordance with the specifications set forth in this AGREEMENT; and

WHEREAS, CONTRACTOR has submitted a responsive and responsible proposal to perform such services; and

WHEREAS, CONTRACTOR has the professional ability and capabilities necessary to provide the services requested.

NOW THEREFORE, County and CONTRACTOR, for the consideration hereinafter named, agree as follows:

1. PERFORMANCE OF THE AGREEMENT

- 1.1 After consideration and evaluation of the CONTRACTOR'S proposal, the County hereby engages CONTRACTOR to provide the services set forth in RFP #9600-25 and in this AGREEMENT on the terms and conditions contained herein and in RFP #9600-25. The intent of this AGREEMENT is to summarize the contractual obligations of the parties. The component parts of this AGREEMENT include the following:
 - RFP #9600-25 dated August 26, 2011 including all attachments and exhibits
 - CONTRACTOR'S Proposal dated August 26, 2011
 - AGREEMENT,
 - Certificate of Insurance
 - Additional Insured Endorsements
- 1.2 All of the above-referenced contract documents are intended to be complementary. Work required by one of the above-referenced contract documents and not by others shall be done as if required by all. In the event of a conflict between or among component parts of the contract, the contract documents shall be construed in the following order: AGREEMENT, CONTRACTOR'S Proposal, RFP #9600-25 including all attachments and exhibits, Addendum/Addenda, Certificate of Insurance, and Additional Insured Endorsements.

- 1.3 CONTRACTOR warrants that CONTRACTOR and CONTRACTOR's agents, employees, and subcontractors performing services under this AGREEMENT are specially trained, experienced, competent, and appropriately licensed to perform the work and deliver the services required under this AGREEMENT and are not employees of the County, or immediate family of an employee of the County.
- 1.4 CONTRACTOR, its agents, employees, and subcontractors shall perform all work in a safe and skillful manner and in compliance with all applicable laws and regulations. All work performed under this AGREEMENT that is required by law to be performed or supervised by licensed personnel shall be performed in accordance with such licensing requirements.
 - 1.4.1 CONTRACTOR must maintain all licenses throughout the term of the AGREEMENT.
- 1.5 CONTRACTOR shall furnish, at its own expense, all materials, equipment, and personnel necessary to carry out the terms of this AGREEMENT, except as otherwise specified in this AGREEMENT. CONTRACTOR shall not use County premises, property (including equipment, instruments, or supplies) or personnel for any purpose other than in the performance of its obligations under this AGREEMENT.

2. SCOPE OF SERVICE

- 2.1 Contractor Minimum Work Performance Percentage: CONTRACTOR shall perform with his own organization contract work amounting to not less than 50 percent of the original total contract price, except that any designated 'Specialty Items' may be performed by subcontract and the amount of any such 'Specialty Items' so performed may be deducted from the original total contract price before computing the amount of work required to be performed by the Contractor with his own organization.
- 2.2 Services will be provided on an on-call basis under a Task Order process between the COUNTY and the CONTRACTOR(S), on a time and material or competitive proposal basis. The Task Order process will consist of the COUNTY contacting the CONTRACTOR(S) and requesting services related to an individual project. CONTRACTOR(S) will then prepare a detailed scope and cost for each individual Task Order. The Task Orders are subject to agreement between COUNTY Representative and CONTRACTOR(S).
- 2.3 Services may include the following but is not limited to:

2.3.1 Facility Exterior Modifications/Remodels:

2.3.1.1 Planning, assessments, calculations, studies, specification preparation, plan preparation, estimating, designing, and drafting of work such as but not limited to:

- o Door and window replacement including case work,
- o Exterior walls replacement or repair such as EFIS, stucco, cast
- o concrete, painting etc.
- o Determine structural modifications/evaluations,
- o Historical buildings repair, and enhancement, and
- o Permitting if needed, public involvement coordination, and other
- o tasks as necessary.

2.3.2 Facility Interior Modifications/Remodels

- 2.3.2.1 Planning, assessments, calculations, studies, specification preparation, plan preparation, estimating, designing, and drafting of work such as but not limited to:
 - o Space planning/programming,
 - Office space remodels, modular furniture design, installation, and modifications,
 - o Interior finishes,
 - o Window treatments,
 - o Determine structural modifications/evaluations,
 - o Mechanical, electrical and/or plumbing (MEP) evaluations, repair, or replacement,
 - o Medical/Imaging Equipment Replacement,
 - o Elevator and/or hoist modifications/evaluations, and
 - o Permitting if needed, public involvement coordination, and other tasks as necessary.

2.3.3 Roofing Repairs/Replacements

- 2.3.3.1 Planning, assessments, calculations, studies, specification preparation, plan preparation, estimating, designing, and drafting of work such as but not limited to:
 - Built-up,
 - o Composition, and
 - Standing metal seam
 - Shake and/or shingled roofing
 - O Spray polyurethane foam-based (SPF) roof systems
 - Permitting if needed, public involvement coordination, and other tasks as necessary.

3. TERM OF AGREEMENT

- 3.1 The term of the AGREEMENT will be for a period of one (1) year with the option to extend the AGREEMENT for two (2) additional one (1) year periods. County is not required to state a reason if it elects not to renew this AGREEMENT.
- 3.2 If County exercises its option to extend, all applicable parties shall mutually agree upon the extension, including any changes in rate and/or terms and conditions in writing.
- 3.3 County reserves the right to cancel the AGREEMENT, or any extension of the AGREEMENT, without cause, with a thirty (30) day written notice, or immediately with cause.

4. COMPENSATION AND PAYMENTS

- 4.1 It is mutually understood and agreed by both parties that CONTRACTOR shall be compensated under this AGREEMENT in accordance with the pricing sheet attached hereto.
- 4.2 Prices shall remain firm for the initial term of this AGREEMENT and, thereafter, may be adjusted annually as provided in this paragraph. County does not guarantee any minimum or maximum amount of dollars to be spent under this AGREEMENT.
- 4.3 Negotiations for rate changes shall be commenced, by CONTRACTOR, a minimum of ninety days (90) prior to the expiration of this AGREEMENT.
- 4.4 Any discount offered by the CONTRACTOR must allow for payment after receipt and acceptance of services, material or equipment and correct invoice, whichever is later. In no case will a discount be considered that requires payment in less than 30 days.
- 4.5 CONTRACTOR shall levy no additional fees or surcharges of any kind during the term of this AGREEMENT without first obtaining approval from County in writing.
- 4.6 <u>Tax:</u> Pricing as per this AGREEMENT is inclusive of all applicable taxes.
- 4.7 County is registered with the Internal Revenue Service, San Francisco office, and registration number 94730025K. The County is exempt from Federal Transportation Tax; an exemption certificate is not required where shipping documents show Monterey County as consignee.

5. INVOICES AND PURCHASE ORDERS

5.1 Invoices for all services rendered per this AGREEMENT shall be billed directly to the Natividad Medical Center at the following address:

Natividad Medical Center P.O. Box 81611 Salinas, CA 93912-1611 Attention: Accounts Payable

- 5.2 CONTACTOR shall reference the RFQ number on all invoices submitted to County. CONTRACTOR shall submit such invoices periodically or at the completion of services, but in any event, not later than 30 days after completion of services. The invoice shall set forth the amounts claimed by CONTRACTOR for the previous period, together with an itemized basis for the amounts claimed, and such other information pertinent to the invoice. County shall certify the invoice, either in the requested amount or in such other amount as County approves in conformity with this AGREEMENT, and shall promptly submit such invoice to County Auditor-Controller for payment. County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.
- 5.3 All County of Monterey Purchase Orders issued for the AGREEMENT are valid only during the fiscal year in which they are issued (the fiscal year is defined as July 1 through June 30).
- 5.4 Unauthorized Surcharges or Fees: Invoices containing unauthorized surcharges or unauthorized fees of any kind shall be rejected by County. Surcharges and additional fees not included the AGREEMENT must be approved by County in writing via an Amendment.

6. DESIGN PROFESSIONAL INDEMNIFICATION

6.1 For purposes of the following indemnification provisions ("Indemnification AGREEMENT"), "design professional" has the same meaning as set forth in California Civil Code section 2782.8. If any term, provision or application of this Indemnification AGREEMENT is found to be invalid, in violation of public policy or unenforceable to any extent, such finding shall not invalidate any other term or provision of this Indemnification AGREEMENT and such other terms and provisions shall continue in full force and effect. If there is any conflict between the terms, provisions or application of this Indemnification AGREEMENT and the provisions of California Civil Code Sections 2782 or 2782.8, the broadest indemnity protection for County under this Indemnity AGREEMENT that is permitted by law shall be provided by CONTRACTOR.

6.2 Indemnification for Design Professional Services Claims:

CONTRACTOR shall indemnify, defend and hold harmless County, its governing board, directors, officers, employees, and agents against any claims that arise out of, or pertain to, or relate to the negligence, recklessness, or willful misconduct of CONTRACTOR, its employees, subcontractors, and agents in the performance of design professional services under this AGREEMENT, excepting only liability arising from the sole negligence, active negligence or willful misconduct of County, or defect in a design furnished by County.

6.3 Indemnification for All Other Claims or Loss:

For any claim, loss, injury, damage, expense or liability other than claims arising out of CONTRACTOR's performance of design professional services under this AGREEMENT, CONTRACTOR shall indemnify, defend and hold harmless COUNTY, its governing board, directors, officers, employees, and agents against any claim for loss, injury, damage, expense or liability resulting from or alleging injury to or death of any person or loss of use of or damage to property, arising from or related to the performance of services under this AGREEMENT by CONTRACTOR, its employees, subcontractors or agents, excepting only liability arising from the sole negligence, active negligence or willful misconduct of COUNTY, or defect in a design furnished by COUNTY.

7. INSURANCE REQUIREMENTS

7.1 Evidence of Coverage:

Prior to commencement of this AGREEMENT, CONTRACTOR shall provide a "Certificate of Insurance" certifying that coverage as required herein has been obtained. Individual endorsements executed by the insurance carrier shall accompany the certificate. In addition CONTRACTOR upon request shall provide a certified copy of the policy or policies.

- 7.2 This verification of coverage shall be sent to the County's Contracts/Purchasing Department, unless otherwise directed. CONTRACTOR shall <u>not</u> receive a "Notice to Proceed" with the work under this AGREEMENT until it has obtained all insurance required and such, insurance has been approved by County. This approval of insurance shall neither relieve nor decrease the liability of CONTRACTOR.
- 7.3 Qualifying Insurers: All coverage's, except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A- VII, according to the current Best's Key Rating Guide or a company of equal financial stability that is approved by County's Purchasing Officer.

7.4 Insurance Coverage Requirements:

Without limiting CONTRACTOR's duty to indemnify, CONTRACTOR shall maintain in effect throughout the term of this AGREEMENT a policy or policies of insurance with the following minimum limits of liability:

- 7.5 <u>Commercial general liability insurance</u>, including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broadform Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.
- 7.6 <u>Business automobile liability insurance</u>, covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this AGREEMENT, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.
- 7.7 Workers' Compensation Insurance, if CONTRACTOR employs others in the performance of this AGREEMENT, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.
- 7.8 Professional liability insurance, if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, CONTRACTOR shall, upon the expiration or earlier termination of this AGREEMENT, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three years following the expiration or earlier termination of this AGREEMENT.

7.9 Other Insurance Requirements:

All insurance required by this AGREEMENT shall be with a company acceptable to County and issued and executed by an admitted insurer authorized to transact Insurance business in the State of California. Unless otherwise specified by this AGREEMENT, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three years following the date CONTRACTOR completes its performance of services under this AGREEMENT.

7.10 Each liability policy shall provide that County shall be given notice in writing at least thirty days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for CONTRACTOR and additional insureds with respect to claims arising from each subcontractor, if any, performing work under this AGREEMENT, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.

- 7.11 Commercial general liability and automobile liability policies shall provide an endorsement naming the County of Monterey, its officers, agents, and employees as Additional Insureds with respect to liability arising out of the CONTRACTOR'S work, including ongoing and completed operations, and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by the County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the CONTRACTOR'S insurance. The required endorsement form for Commercial General Liability Additional Insured is ISO Form CG 20 10 11-85 or CG 20 10 10 01 in tandem with CG 20 37 10 01 (2000). The required endorsement form for Automobile Additional Insured endorsement is ISO Form CA 20 48 02 99.
- 7.12 Prior to the execution of this AGREEMENT by County, CONTRACTOR shall file certificates of insurance with County's contract administrator and County's Contracts/Purchasing Division, showing that CONTRACTOR has in effect the insurance required by this AGREEMENT. CONTRACTOR shall file a new or amended certificate of insurance within five calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this AGREEMENT, which shall continue in full force and effect.
- 7.13 CONTRACTOR shall at all times during the term of this AGREEMENT maintain in force the insurance coverage required under this AGREEMENT and shall send, without demand by County, annual certificates to County's Contract Administrator and County's Contracts/Purchasing Division. If the certificate is not received by the expiration date, County shall notify CONTRACTOR and CONTRACTOR shall have five calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by CONTRACTOR to maintain such insurance is a default of this AGREEMENT, which entitles County, at its sole discretion, to terminate this AGREEMENT immediately.

8. RECORDS AND CONFIDENTIALITY

8.1 <u>Confidentiality:</u> CONTRACTOR and its officers, employees, agents, and subcontractors shall comply with any and all federal, state, and local laws, which provide for the confidentiality of records and other information. CONTRACTOR shall not disclose any confidential records or other confidential information received from the County or prepared in connection with the performance of this AGREEMENT, unless County specifically permits CONTRACTOR to disclose such records or information. CONTRACTOR shall promptly transmit to County any and all requests for disclosure of any such confidential records or information. CONTRACTOR shall not use any confidential information gained by CONTRACTOR in the performance of this AGREEMENT except for the sole purpose of carrying out CONTRACTOR's obligations under this AGREEMENT.

- 8.2 <u>County Records:</u> When this AGREEMENT expires or terminates, CONTRACTOR shall return to County any County records which CONTRACTOR used or received from County to perform services under this AGREEMENT.
- 8.3 <u>Maintenance of Records:</u> CONTRACTOR shall prepare, maintain, and preserve all reports and records that may be required by federal, state, and County rules and regulations related to services performed under this AGREEMENT.
- Access to and Audit of Records: County shall have the right to examine, monitor and audit all records, documents, conditions, and activities of CONTRACTOR and its subcontractors related to services provided under this AGREEMENT. The parties to this AGREEMENT may be subject, at the request of County or as part of any audit of County, to the examination and audit of the State Auditor pertaining to matters connected with the performance of this AGREEMENT for a period of three years after final payment under the AGREEMENT.

9. NON-DISCRIMINATION

- 9.1 During the performance of this contract, CONTRACTOR shall not unlawfully discriminate against any employee or applicant for employment because of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), sex, or sexual orientation. CONTRACTOR shall ensure that the evaluation and treatment of its employees and applicants for employment are free of such discrimination. CONTRACTOR shall comply with the provisions of the Fair Employment and Housing Act (Government Code, §12900, et seq.) and the applicable regulations promulgated thereunder (California Code of Regulations, Title 2, §7285.0, et seq.).
 - 9.2 The applicable regulations of the Fair Employment and Housing Commission implementing Government Code, §12900, et seq., set forth in Chapter 5 of Division 4 of Title 2 of the California Code of Regulations are incorporated into this AGREEMENT by reference and made a part hereof as if set forth in full.
 - 9.3 CONTRACTOR shall include the non-discrimination and compliance provisions of the clause in all AGREEMENTs with subcontractors to perform work under the contract.

10. OVERRIDING CONTRACTOR PERFORMANCE REQUIREMENTS

10.1 <u>Independent Contractor</u>: CONTRACTOR shall be an independent contractor and shall not be an employee of Monterey County, nor immediate family of an employee of County. CONTRACTOR shall be responsible for all insurance (General Liability, Automobile, Workers' Compensation, unemployment, etc.) and all payroll-related taxes. CONTRACTOR shall not be entitled to any employee benefits. CONTRACTOR shall control the manner and means of accomplishing the result contracted for herein.

- 10.2 <u>Minimum Work Performance Percentage</u>: CONTRACTOR shall perform with his own organization contract work amounting to not less than 50 percent of the original total AGREEMENT amount, except that any designated 'Specialty Items' may be performed by subcontract and the amount of any such 'Specialty Items' so performed may be deducted from the original total AGREEMENT amount before computing the amount of work required to be performed by CONTRACTOR with his own organization or per a consortium.
- 10.3 Non-Assignment: CONTRACTOR shall not assign this contract or the work required herein without the prior written consent of County.
- 10.4 Any subcontractor shall comply with all of County of Monterey requirements, including insurance and indemnification requirements as detailed in this AGREEMENT.

11. CONFLICT OF INTEREST

11.1 CONTRACTOR covenants that CONTRACTOR, its responsible officers, and its employees having major responsibilities for the performance of work under the AGREEMENT, presently have no interest and during the term of this AGREEMENT will not acquire any interests, direct or indirect, which might conflict in any manner or degree with the performance of CONTRACTOR'S services under this AGREEMENT.

12. COMPLIANCE WITH APPLICABLE LAWS

- 12.1 CONTRACTOR shall keep itself informed of and in compliance with all federal, state and local laws, ordinances, regulations, and orders, including but not limited to all state and federal tax laws that may affect in any manner the Project or the performance of the Services or those engaged to perform Services under this AGREEMENT. CONTRACTOR shall procure all permits and licenses, pay all charges and fees, and give all notices required by law in the performance of the Services.
- 12.2 CONTRACTOR shall report immediately to County's Contracts/Purchasing Officer, in writing, any discrepancy or inconsistency it discovers in the laws, ordinances, regulations, orders, and/or guidelines in relation to the Project of the performance of the Services.
- 12.3 All documentation prepared by CONTRACTOR shall provide for a completed project that conforms to all applicable codes, rules, regulations and guidelines that are in force at the time such documentation is prepared.

13.TRAVEL REIMBURSEMENT

13.1 Travel reimbursements shall not exceed the IRS allowance rates as per County of Monterey Travel Policy. A copy of County's Travel Policy is available on the Auditor-Controller's web site at: http://www.co.monterey.ca.us/auditor/policy.htm.

14.NOTICES

- 14.1 Notices required to be given to the respective parties under this AGREEMENT shall be deemed given by any of the following means: (1) when personally delivered to County's contract administrator or to CONTRACTOR'S responsible officer; (2) when personally delivered to the party's principle place of business during normal business hours, by leaving notice with any person apparently in charge of the office and advising such person of the import and contents of the notice; (3) 24 hours after the notice is transmitted by FAX machine to the other party, at the party's FAX number specified pursuant to this AGREEMENT, provided that the party giving notice by FAX must promptly confirm receipt of the FAX by telephone to the receiving party's office; or, (4) three (3) days after the notice is deposited in the U. S. mail with first class or better postage fully prepaid, addressed to the party as indicated below.
- 14.2 Notices mailed or faxed to the parties shall be addressed as follows:

TO COUNTY:

Sid Cato, Management Analyst/Contracts

Natividad Medical Center 1441 Constitution Blvd Salinas, CA 93906

Tel: (831) 783-2620 FAX: (831) 757-2592

Email: catosl@natividad.com

TO CONTRACTOR:

Name: PEEL GROBMAN ACCOC.

Address 1: 96 N. 2ND STREET

Address 2: SAN JOSE CA 95113

Tel. No.: 408 283 7833

FAX No. 408 286 0851

Email Feeda-blade Oreel grobinan. can

15 LEGAL DISPUTES

15.1 CONTRACTOR agrees that this AGREEMENT and any dispute arising from the relationship between the parties to this AGREEMENT, shall be governed and interpreted by the laws of the State of California, excluding any laws that direct the application of another jurisdiction's laws.

- 15.2 Any dispute that arises under or relates to this AGREEMENT (whether contract, tort, or both) shall be resolved in the Superior Court of California in Monterey County, California.
- 15.3 CONTRACTOR shall continue to perform under this AGREEMENT during any dispute.
- 15.4 The parties agree to waive their separate rights to a trial by jury. This waiver means that the trial will be before a judge

SIGNATURE PAGE TO FOLLOW

NATIVIDAD MEDICAL CENTER

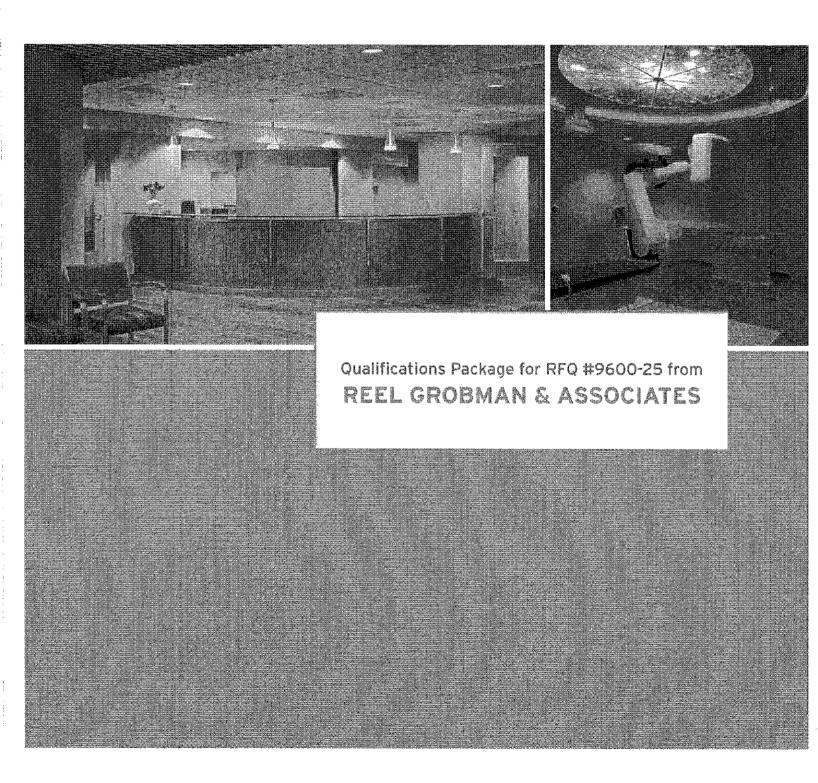
CONTRACTOR '

REAL GYOBMAN & ASSOCIATES Contractor's Business Name***
Signature of Chair, President, or Vice-President
WINFIELD RONEY, Evesident Name and Title
Date: 9/24/12
Signature of Secretary, Asst. Secretary, CFO, Treasurer of Asst. Treasurer
FRANK CEDARELADE, Savetay Name and Title
Date: 9/24/1-2
***INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of

***INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in and individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement.









August 26, 2011

Mr. Sid Cato
Management Analyst / Contracts
Natividad Medical Center
1441 Constitution Boulevard
Salinas California 93906

RE:

Natividad Medical Center

Request for Qualifications #9600-25

Master Agreement for Architectural Services

Dear Mr. Cato:

Reel Grobman & Associates is pleased to provide our qualifications to be considered for the Master Agreement. We are very confident that our firm's unique abilities are a perfect resource for your facility needs. We have recently completed a facility Master Plan for Natividad Medical Center and are knowledgeable of all areas of the hospital.

ReelGrobman is a leading design firm that provides a full spectrum of architecture and interior design services. Established in 1972, we have grown steadily to become one of the largest healthcare architecture firms in Silicon Valley. Located in downtown San Jose, our 37-person staff consists of both registered architects and certified interior designers including LEED-accredited professionals.

Our experience and qualifications for this project can be summarized as follows:

- Extensive experience with acute care medical facilities with a special emphasis on complex clinical projects within existing hospitals and medical facilities under both OSHPD1 and OSHPD3 jurisdiction. I personally have directed more than 400 complicated new and reconstruction projects in Northern and Central California in the past 21 years.
- Specific experience with the potential pending projects listed in the RFQ as follows:
 - + ED Registration: We have significant experience with emergency departments and registration and have completed HIPPA-compliant projects for St. Louise Regional Hospital, O'Connor Hospital, Good Samaritan Hospital, and Dominican Santa Cruz Hospital.
 - + Boiler Upgrade: We completed an emergency replacement of the boiler at Good Samaritan and have significant central plant experience including chiller and generator replacements at O'Connor.
 - + New Installation of a Cath Lab: We are currently under construction with the third of three Cath Labs at Good Samaritan including a Stereotaxis Lab and we have completed an Endovascular OR/Cath Lab at O'Connor.
 - + MRI Replacement: Expansion of the MRI department and creation of the MRI suite at O'Connor.
 - + CT Scanner: We recently replaced the 8-slice CT at Good Samaritan with a 64-slice GE unit on an emergency replacement basis and have remodeled the CT department at O'Connor including a new shared control room and new Siemens 64-slice CT unit.

- + PrinRe-roof Building 800: Currently we are replacing the roof at St. Louise and we have previous roofing projects at Good Samaritan and O'Connor.
- + Operating Room PACS Monitor Installation: We have installed monitors in ten of twelve OR's at Good Samaritan and have completed monitor projects at Natividad (ED department), O'Connor (ASU and Surgery) and St. Louise (Surgery).
- Commitment to direct involvement and project leadership provided by Principals and Senior Management within each of our firms. And as Principal-in-Charge, I will commit myself to active involvement at all phases and all levels.
- Extensive experience with complex code-related challenges in various building jurisdictions including OSHPD. My extensive background and experience with a specific emphasis related to the building codes has provided me the opportunity to teach code classes at the community-college level (West Valley Community College) as well as conducting building code seminars for other professional organizations. I personally have assisted local jurisdictions including the cities of San Jose, Fremont and Watsonville on development of their OSHPD3 standards for plan review.
- Design philosophy which believes in the collaborative efforts of the team including the client. Our firms take
 this concept seriously and we have a proven track record of doing so. We strive to connect not only with the
 decision makers, but other stakeholders including end users, equipment vendors and consultants to gain full
 buy-in.
- Experience as an "On-Call" Architect for many facilities including complicated multi-phased projects within all departments inside hospitals. For example, we have 92 projects in the books at O'Connor Hospital, 110 at Good Samaritan Hospital, 41 at St. Louise Regional Hospital and 34 at Dominican Hospital... all on an on-call basis.
- Technical acumen required when remodeling health-care facilities with a firm grasp on the infrastructure
 requirements and the ability to coordinate the engineering disciplines. We understand the utilities required in
 serving the equipment and the environmental requirements of the clinical spaces, radiation protection, the
 structural systems required to support equipment, and the necessary means to gain state approvals. In
 addition, we have an outstanding relationship with OSHPD field staff.
- Design methodology that starts with understanding the problem first. Proper field investigation and an understanding of exactly what's there to eliminate future surprises is a critical first step. Appropriate and cost-effective design solutions cannot be provided without fully understanding the problem to begin with.

We appreciate the opportunity to be considered and we look forward to continuing our relationship with Natividad Medical Center. Our team is very excited about this opportunity to continue our history of successful projects.

Sincerely,

Frank L. Cedarblade, AIA

Principal

California Architectural License #C-18930

SIGNATURE PAGE

NATIVIDAD MEDICAL CENTER CONTRACTS/PURCHASING DIVISION

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(Mar)

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RFQ # 9600-25 ISSUE DATE: 0



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RFQ TITLE:	ARCHITECTURAL SERVICES ONCALL MASTER A	GREEMENTS FOR NAT	IVIDAD MEDICAL
QUALIFICAT	TIONS PACKAGES ARE DUE IN THE OFFICE OF THE	ADDRESS;	
	S/PURCHASING MANAGER BY:	NATIVIDAD MEDICA	
10:00:00, 1.0	CAL TIME, ON FRIDAY August 26, 2011	CONTRACTS/PURCHA Attn: SID CATO	ASING DIVISION
QUESTIONS	ABOUT THIS RFQ SHOULD BE DIRECTED TO	1441 CONSITUTION B	LVD.
Sid Cato (831) 755-4253 or catos @natividad.com	SALINAS, CA 93906	
GENER PROJEC	UST INCLUDE THE FOLLOWING ITEMS WITH THEIR F AL FIRM INFORMATION AS PER ATTACHMENT A HEI OT EXPERIENCE AS PER ATTACHMENT B HEREIN ETED FEE SCHEDULE PER ATTACHMENT C HEREIN ENCES PER ATTACHMENT D HEREIN	REIN	
- Journal of the second	nature Page must be included with your submittal in ord Qualifications Packages submitted without this page KHERE IF YOU HAVE ANY EXCEPTIONS TO TO	will be deemed non-res	
I hereby agree instructions ar	UST COMPLETE THE FOLLOWING TO VALIDATE QUA to furnish the articles and/or services stipulated in my Qualif and conditions in the Request for Qualifications Package. I fur authorized with signatory authority to present this Qualification	ications Package at the price her attest that I am an offici	auoted, subject to the
3	Grobman & Kohler Inc.		
Company N	lame: (DBA Reel Grobman & Associates)	Date: Augus	t 26, 2011
Signature:	1 Na. 1 11/1	(408) 288-7833 Fax:	(408) 286-0851
Printed Name	Frank L. Cedarblade Title: Princip	al E-mail: FCedari	olade@ReelGrobman.com
Street Address	s/PO Box: San Jose County: Santa Clara	State; CA	ZIP: 95113
License No.	License Class	iification	•

(if applicable):

California Architectural License

#C-18930

(if applicable):



SECTION 1

RECEIPT OF SIGNED ADDENDA

Reel Grobman & Associates has received no Signed Addenda and none exists on the Natividad Vendor's website. We have received Amendment #1 and the Questions and Answers document

Signed:

Frank L. Cedarblade, AIA

Principal

California Architectural License #C-18930



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	Appendix: Governmental Experience
	Appendix: O.S.H.P.D.
	Appendix: AutoCAD
	Appendix: B.I.M. and Use of 3-D Modeling Software
Separate Sealed Envelope	Attachment C



SECTION 2

PRE-QUALIFICATION STATEMENT

I have reviewed RFQ 9600-25 including the General Requirements, Sample Agreement, Attachments/Exhibits and Amendment 1. Reel Grobman & Associates is proud to state that our architectural firm and our staff meets all of the pre-qualifications and licensing requirements as set forth in RFQ 9600-25

Signed:

Frank L. Cedarblade, AIA

Principal

California Architectural License #C-18930

SECTION 2

ATTACHMENT A: GENERAL FIRM INFORMATION

Firm Name and Address

Grobman & Kohler Inc. (DBA Reel Grobman & Associates) 96 North Second Street San Jose, California 95113

Year Established

1972 as Reel Grobman & Associates 1992 as Grobman & Kohler Inc. (DBA Reel Grobman & Associates)

DUNS Number

78-754-1598

Ownership Type

Ownership Type: California "S" Corporation

Principals: Winfield Roney AIA, LEED AP (President / CEO) and Frank Cedarblade, AIA (VP / Secretary)

Point of Contact

Frank Cedarblade, AIA
Principal
FCedarblade@ReelGrobman.com
Tel 408.288.7833

Reel Grobman & Associates 96 North Second Street San Jose, California 95113 Fax 408.286.8688

Former Firm Names

None

Employees by Discipline

Discipline: Princip	al Architect		
			Licenses/Cert/fications
Winfield Roney	President	Architecture, Interiors	California Licensed Architect #C-15397,
			AIA member, LEED AP
Frank Cedarblade	Principal	Architecture, Interiors,	California Licensed Architect #C-18930,
		Healthcare	AlA member

Discipline: Staff	Architects		
Name	Job Title	Specialties	Licenses/Certifications
Brian Ceraban	Sr. Project Manager	Architecture, Interiors,	California Licensed Architect #C-28115
		Healthcare	
Greg Gotlib	Sr. Project Manager	Architecture, Interiors	California Licensed Architect #C-29485,
			AIA member
Jessica Hoshen	Sr. Architect,	Architecture, Interiors	California Licensed Architect #C-27855,
	Technical Svcs. Director		AlA member
Scott Colson	Sr. Project Manager	Architecture, Interiors	California Licensed Architect #C-20117,
			AIA member, LEED AP

Susanna Skelton

Patricia Tjandrawinata

Tina Chang

Katja Marais

Sr. Drafter

Drafter

Drafter

Intermediate Drafter

SECTION 2

ATTACHMENT A: GENERAL FIRM INFORMATION

IIDA, NCIDQ, LEED AP

LEED AP

SECTION 2	WHAT THE TAXABLE PROPERTY OF T	ATTACHMENT A:	GENERAL FIRM INFORMATION
A			ne en de la companya
Discipline: Project Name	vanager Job Title	Specialties	Ligenses/Certifications
Lisa Macaluso	Principal, Sr. Project Manager	Interiors, Healthcare	CID, IIDA, NCIDQ, LEED AP
Nima Gujar	Principal, Sr. Project Manager	Interiors, Healthcare	LEED AP
Lisa Kohler	Sr. Project Director	Interiors, Healthcare	CID, LEED AP
Donovan Dolojan	Sr. Project Manager	Interiors, Healthcare	,
Sherry Carroll	Sr. Project Manager	Interiors, Healthcare	LEED AP, EDAC
Andrea Nadell	Project Manager	Interiors, Healthcare	LEED AP
Clare Yeh	Project Manager	Interiors, Healthcare	
Clementine Mainini	Project Manager	Interiors, Healthcare	LEED AP
Mimi Taylor	Project Manager	Interiors	
2015 N 127 N 127 N 147 N 1		manaran samanganamanan mangu u manahara sa adi adama. Adi didi Adi didi Adi 👯 2022 Adibi 14 V. 12 12 24 V. 1449 Adibi 14 M. 12 24 Adibi 14 V. 12 12 24 V. 1449 Adibi 14 V. 1449 Adib	on the distincts are made recommend when adoption amount and in Amount and the Am
Discipline: Designe			
Name	Job Title	Specialties	Licenses/Certifications
David Anttila	Director of Design	Interiors	
Mimi Yue	Sr. Designer	Interiors, Healthcare	CID
Peggy Bennett	Sr. Designer	Interiors	CID, IIDA, NCIDQ, LEED AP
Shannon Li	Sr. Designer	Interiors	CID, IIDA, NCIDQ, LEED AP
Helen Doan	Intermediate Designer	Interiors	LEED AP
Margie Teraoka	Resource Librarian	Materials	iskkoduk nobel Machandana noman marana amondom od ostaliski Hildrich (aldelik Socilisti Hildrich Soci
Discipline: Job Cap	fain		
Name	Job Title	Specialties	Licenses/Certifications
Christina Stevens	CAD Manager / Sr. Job Captain	Interiors, Healthcare	LEED Green Associate
Kosha Mehta	Sr. Job Captain	Interiors	77, 10, 1000, 200, 200, 200, 200, 200, 200
Qing Mou	Sr. Job Captain	Interiors, Healthcare	
Melissa Leong	Job Captain	Interiors	LEED AP
Discipline: Drafter			Francis (Cantenna)
Name	Job Title	Specialiles	Licenses/Certifications
Maria Dunn	Sr. Drafter	Interiors Haalthaara	and a communication of the com
Katie Lo	Sr. Drafter	Interiors, Healthcare	LEED Green Associate
Mary Jean Dyson	Sr. Drafter	Interiors, Healthcare	LEED Green Associate LEED AP
Susan Foong	Sr. Drafter	Interiors	LEEUAF

Interiors, Healthcare

Interiors

Interiors

Interiors

ReelGrobman

SECTION 2

ATTACHMENT A: GENERAL FIRM INFORMATION

Discipline: Administra	ative Support	
Name	Job Title	Specialties Licenses/Certifications
Victoria Snyder	Business Manager	Accounting
Cheryl Edwards	Executive Assistant	Administration, Marketing
Jill Thompson	Accounting Assistant	Accounting
Charmayne Cormier	Receptionist / Clerical	Administration

Litigation History

None within last five-year period.



SECTION 3 KEY STAFF PERSONS

<u>Frank Cedarblade, AIA: Principal-in-Charge</u>. Frank has 31 years of experience in planning, design and management primarily for healthcare clients, but also includes technology, corporate, retail and entertainment clients.

Frank manages the healthcare studio for Reel Grobman. When Frank was named a principal in 1997, he assumed leadership of the firm's quality control program and healthcare practice. By combining creative design with skillful project management, Frank has played a key role in developing sustained client relationships and has built a long track record of successful project delivery. One major medical facility has entrusted Frank and his team with 110 projects to date. Frank has been with ReelGrobman for 15 years.

Master of Architecture (with distinction): California Polytechnic State University, San Luis Obispo, California

Bachelor of Science, Architecture (with honors): University of Illinois at Urbana-Champaign, Illinois

Registered Architect, State of California #C-18930
Member, American Institute of Architects
Member, American Society of Healthcare Engineering
Visiting Lecturer on Building Code; West Valley College School of Interior Design, Saratoga, California
Recurring Seminar Lecturer on Building Code; BOMA of Silicon Valley in association with the City of San José's
Building Department

Selected Project Experience for Frank

- Community Hospital of Los Gatos; Los Gatos, California
 - + Endoscopy Addition / Emergency Department Remodel
 - + LDR Remodel
 - New Medical Office Building, 555 Knowles
- · Community Hospital of the Monterey Peninsula; Monterey, California
 - + CT Scan Suite
 - + Emergency Department Remodel
 - + Skilled Nursing Unit Conversion
- De Paul Health Center; Morgan Hill, California
 - + Ambulatory Surgery / Outpatient Services Conversion
 - + Fritter & Schulz Medical Office (Physical Therapy, M.O.B.)
 - + Urgent Care Suite
- Dominican Hospital: Santa Cruz, California
 - + Master Plan
 - + Clinical Laboratory Replacement
 - + Endoscopy Expansion
 - Main Entry / Lobby Renovation
 - + Outpatient Services Remodel
 - + Physical Therapy Remodel
 - Radiology Remodel
 - + TCU Remodel



- Fremont Hospital; Fremont California
 - Outpatient Psychiatric Clinic
- · Good Samaritan Hospital; San Jose, California
 - + Angiography Suite
 - + Cath Lab #4
 - + Clinical Lab Replacement
 - + Data Infrastructure Replacement
 - + ED Triage/Remodel
 - + Endoscopy Room
 - + Labor & Delivery Operating Room Remodel
 - + Life Safety Upgrade
 - Main Lobby Remodel
 - + MRI Entry Remodel
 - + NICU Remodel
 - Pharmacy Remodel
 - + Pharmacy USP 797 Upgrade
 - + R / F Room #10
 - + R / F Room #11
 - + Rad Room #12
 - + Stereotaxis Cath Lab #3
 - + Surgery Wing Addition
 - + Surgery Wing Addition
- Kaiser Foundation
 - Medical Office Building and Parking Garage;
 Mountain View, CA
 - + Santa Teresa Medical Center Medical Office / Medical Records Building, San Jose, CA
- Mission Oaks Hospital; Los Gatos, California
 - + Breast Center
 - + Cyberknife Radiation Therapy
 - + ED Conversion/Plane Tree Medical Library
 - + May Institute Autism Clinic
 - + Tech Refresh IT conversion
 - + Wound Care Clinic
- · Natividad Medical Center; Salinas, California
 - + Master Plan
 - + ED Remodel/Expansion
 - + Med Surg Remodel
 - + Natividad Specialty Outpatient Clinic
 - + Solar Conversion/Energy Upgrade
- San Jose Medical Center; San Jose, California
 - + Data Infrastructure Replacement
 - + Radiology Remodel
 - + Surgery Electrical Upgrade
- Regional Medical Center; San Jose, California
 - + Raised helipad structure
- UC Davis Medical Center; Sacramento, California

- + Angiography Department Expansion / Radiology Remodel
- O'Connor Hospital; San Jose, California
 - + Ambulatory Surgery M.O.B.
 - + ASU / Endoscopy Remodel
 - + Cath Lab #1 and #2 Remodel
 - + CT Scan
 - + Emergency Generator / Chiller / Fuel Tank Replacement
 - + Endovascular OR / Surgery Department Remodel
 - + Family Health Clinic
 - + Fire Alarm Upgrade
 - + Med Surg Conversion
 - + MRI Suite
 - + New Medical Office Building / ASU study
 - Pharmacy USP 797 Upgrade
 - + Rad Room #3 Replacement
 - + SB 1953 Upgrade
 - + Sports Medicine
 - + Ultrasound Department Relocation
- Saint Louise Regional Hospital; Gilroy, California
 - + Admitting Remodel
 - + ED Addition
 - + Labor & Delivery Remodel
 - + MRI Trailer
 - + NPC3 Upgrade
 - + Nuclear Medicine Camera
 - + Pharmacy USP 797 Upgrade
 - + R / F #2 Remodel
 - + Rad Room #1 Remodel
 - + Wound Care Clinic / Hyperbaric Chambers
- Santa Clara Valley Medical Center; San Jose, California
 - + California Children Services
 - + Center for Learning and Achievement
 - + Department of Environmental Health
 - + Mental Health Services
 - + Pathology Department Remodel
- VA Central California Health Care System; Fresno, California
 - + Clinical Laboratory Replacement
- Watsonville Community Hospital; Watsonville, California
 - + Replacement Facility, Outpatient / Diagnostic Imaging

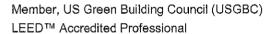


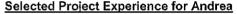
SECTION 3 KEY STAFF PERSONS

Andrea Nadell, LEED AP: Project Manager. Andrea has more than 22 years of experience in healthcare design. She brings strong design and team management skills to her projects. She is adept in managing all phases of design and is versatile with code evaluation, agency interface, monitoring budgets and schedules, design coordination, and quality assurance. Andrea also has healthcare facilities management experience with Valley Medicai Center and understands the day-to-day operations of a hospital campus. Andrea has been with ReelGrobman for 2 years.

Master of Fine Arts: Claremont Graduate University, Claremont, California

Bachelor of Fine Arts, Interior Architecture: Wayne State University, Detroit,
Michigan





- Good Samaritan Hospital, San Jose CA
 - + Breast Center Clinic Remodel
 - + Cyberknife system installation, Women's Cancer Center
 - + ED Triage/Finishes Upgrade
 - + Facility Strategic Planning for the hospital campus
 - + Outpatient Pediatric Surgery Suite
 - + Pharmacy Remodel
 - + Samaritan Cancer Center
 - + Wound Care Clinic at Mission Oaks Campus
- Natividad Medical Center, Salinas CA
 - + Facility Strategic Plan
 - + Family Clinic
 - + Outpatient Specialty Clinic
 - + Seismic NPC/SPC (SB1953 Report)
- Kaiser Foundation Medical Care Program* (projects completed with former firm)
 - + Gilroy Medical Center projects include Blood Lab Remodel, Injection Lab Remodel and Nurse Call System Upgrade
 - + IVF Clinics, Fremont and Sacramento facilities
 - + Redwood City projects include accessibility assessment and upgrade throughout the main hospital tower, clinic buildings and site; Central Sterile Processing upgrade and flash sterilizer replacement
 - + San Jose Medical Center projects: Blood Lab Remodel; HVAC Critical Control System upgrade; CT Scan replacement; Nuclear Medicine Camera installation; Remodel of: OP Radiology Clinic, L&D Nurse Station and Patient Rooms, Medicine/Cardiology Clinic, Podiatry, Oncology and Pharmacy
 - + Santa Clara projects include Home Health Hospice Offices; Child / Psychiatric Offices; Cystology Room; MOB tenant improvement; building assessment report (seismic and ADA) for the hospital tower at the Kiely campus
- Santa Clara Valley Health & Hospital System* (projects completed with former firm)

Reel Grobman
Architecture + Interiors

96 N. Second Street

408.288.7833 TEL

San Jose, California 95113

408.286.0851 FAX

- + Central Plant, Mechanical / Electrical Building and Logistics Center
- OB / GYN / Urgent Care / WIC clinics
- + Pediatric Rehabilitation Play Patio, North Tower 5th Floor
- + Pneumatic Tube System, linking all nurses stations, lab and pharmacy
- + Radiation Oncology Remodel
- + Remodel of various departments and administration offices
- + SB 1953 Report for the campus, submitted to OSHPD in 2000

Other design projects completed with former firm include:

- + Endoscopy Clinics: San Francisco, Novato and Santa Barbara
- + Mission Hospital Regional Medical Center, Mission Viejo, CA: Interior Design
- + Seton Daly City Medical Center: Linear Accelerator, CT Scan and Outpatient Radiology Clinic
- + St. Luke's Medical Center, Milwaukee, WI: OP Ambulatory Care Addition and Oncology Remodel at
- + Watsonville Community Hospital: Smoke Barrier Upgrade

Brian Ceraban, Registered Architect: Senior Project Manager. Brian has 18 years of experience in designing

architectural projects. He has worked on a variety of Interior and exterior projects performing schematic design, space planning, design development, specifications, construction documents and construction administration. He has been with Reel Grobman for three years.

Bachelor of Arts, Architecture (High Honors): University of California at Berkeley

Registered Architect, State of California #C-28115
Member, Toastmasters International
Member, CASBA (California Straw Building Association)

Founding Member and Coordinator, Central Sierra Ecological Building Association



- San Francisco General Hospital, Emergency Department Triage remodel: San Francisco, California
- San Francisco General Hospital, General Reception renovation: San Francisco, California
- San Francisco General Hospital, Obstetrics / Gynecology Department remodel: San Francisco, California
- San Francisco General Hospital, Women's Imaging Center: San Francisco, California
- SAP Labs: Palo Alto, California
- Stanford Menlo Medical Clinic Accessibility Survey: Menlo Park, California
- Tech Museum of Innovation. The Center for Learning: San Jose, California
- Tech Museum of Innovation: San Jose, California
- Veterans Affairs Medical Center, Audiology Department: San Francisco, California



SECTION 3 KEY STAFF PERSONS

Qing Mou: Job Captain. Qing has 22 years of experience the design and architecture industry. For the past ten years, she has focused primarily exclusively on tenant improvements and healthcare. Qing has been involved with many aspects of projects from space planning, design development, and construction documentation. Qing has been

Bachelor of Science, Architecture: Huazhong University of Science and Technology, Wuhan, People's Republic of China

Selected Project Experience for Qing

with Reel Grobman & Associates for 11 years.

- Good Samaritan Hospital Angiography: San Jose, California
- Good Samaritan Hospital Cath Lab #3: San Jose, California
- Good Samaritan Hospital Clinical Lab Remodel: San Jose, California
- Good Samaritan Hospital ED Remodel: San Jose, California
- Natividad Hospital ED Remodel: Salinas, California
- Natividad Hospital Master Plan; Salinas, California
- Natividad Hospital Med Surgical Unit Remodel: Salinas, California
- O'Connor Hospital ASU Remodel: San Jose, California
- O'Connor Hospital Pharmacy USP 797 Remodel: San Jose, California
- O'Connor Hospital Rad #3 Remodel: San Jose, California

SECTION 3

Project Name

O'Connor Hospital San Jose, CA MRI Suite Remodel

Brief Project Description

One of 92 separate projects to date on an on-call basis for this facility and includes an expansion of a new MRI Suite under OSHPD1 jurisdiction into the former Physical Therapy department. This project consisted of a fully contained MRI department including new Siemens Avanto 1.5 Tesla magnet, separate entry, outpatient waiting, MRI room, control room, equipment room, dressing and staff work areas, utility rooms and accessibility upgrades. Challenges included new foundation for the 13,000 lb. magnet and routing of cryogenic vent to a roof deck with five stories of patient rooms above.

Client Name

O'Connor Hospital - Daughters of Charity Health System

Client Contact Info

Kathy Roth
Director of Construction
Tel (408) 947-2625
KathyRoth@DOCHS.org

Size of Project

4,421 s.f. / \$1,425,600

Name of General Contractor on Project

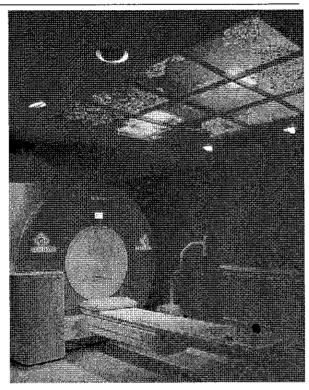
Meade Construction

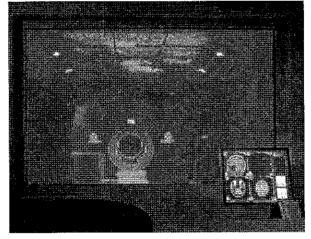
Year Completed

2006

Specialty Area

Healthcare





SECTION 3

Project Name

Good Samaritan Hospital San Jose, CA Cardiac Cath Labs #1, 3 and 4

Brief Project Description

One of 110 separate projects to date on an on-call basis for this facility and includes a multi-phased remodel of the Interventional Radiology Department. Scope of work also included remodeling of staff locker rooms, conversion of the Short Stay Recovery to a full Recovery PACU with new medical gas system and expansion of the Cardiao-Pulmonary clinic. Replacement Cath Lab equipment included a GE Innova single-plane unit for Room #4 completed in 2007, a Philips Allura FD10/20 bi-plane Angiography package for Room #1 completed in 2009, and a Philips Allura FD20 with Stereotaxis guidance system recently approved by OSHPD. Challenges included designing both radiation shielding and magnetic shielding for the Stereotaxis component.

Client Name

Good Samaritan Hospital - HCA Healthcare

Client Contact Info

Tom San Paolo Facilities Director Tel (408) 559-2204 Tom.SanPaolo@HCAhealthcare.com

Size of Project

6,304 s.f. / \$4,445,000 (combined)

Name of General Contractor on Project

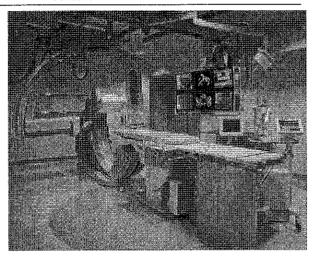
Fernandes & Sons Construction

Year Completed

2009 (Cath Lab #1)

Specialty Area

Healthcare



SECTION 3

Project Name

Good Samaritan Hospital San Jose, CA Radiology Rooms 10, 11, 12, CT Scan and Angiography

Brief Project Description

One of 110 separate projects to date on an on-call basis for this facility and includes a multi-phased remodel of the Radiology Department over a period of six years. Scope of work included remodel of a significant portion of the department and replacement of equipment including new GE Legacy and GE Precision 500D X-ray equipment in Rad rooms 10, 11 and 12. The CT Scanner was recently replaced with a new GE Lightspeed VCT 64 slice unit, and the Angiography Room is slated for replacement with a Phillips Allura single plane system and includes creation of a new patient holding and recovery space.

Client Name:

Good Samaritan Hospital - HCA Healthcare

Client Contact Info:

Tom San Paolo
Facilities Director
Tel (408) 559-2204
Tom.SanPaolo@HCAhealthcare.com

Size of Project:

5,218 s.f. / \$3,675,000 (combined)

Year Completed

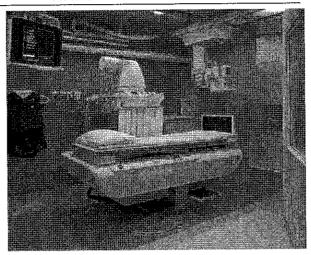
2011 (CT scan)

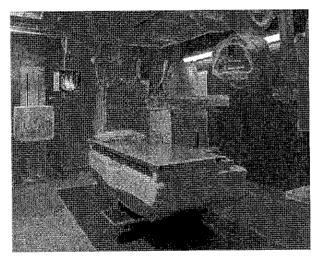
Name of General Contractor on Project:

Fernandes & Sons Construction

Specialty Area:

Healthcare





SECTION 3

Project Name

Good Samaritan Hospital – Mission Oaks Campus Los Gatos, California Cyberknife

Brief Project Description

RG led the design team for the new Cyberknife installed in the Radiation Oncology Department at Mission Oaks Cancer Center. The project consisted of replacing the existing linear accelerator with a new image-guided radiosurgery system that provides non-invasive treatment for cancer and neurologically-involved tumors. The treatment room was completely remodeled, receiving upgraded radiation shielding, new casework, equipment and room material finishes. The treatment room features a new illuminated, radial skylight, room-ambient lighting options and a sculpted wall panel. The waiting area, dressing rooms, technician control station, and equipment control room were redesigned and furnished with new fixtures, sound-proofing and air handling.

Client Name

Good Samaritan Hospital

Client Contact Info

Tom San Paolo
Facilities Director
Tel (408) 559-2204
Tom.SanPaolo@HCAhealthcare.com

Size of Project

1,500 square feet / \$890,000

Year Completed

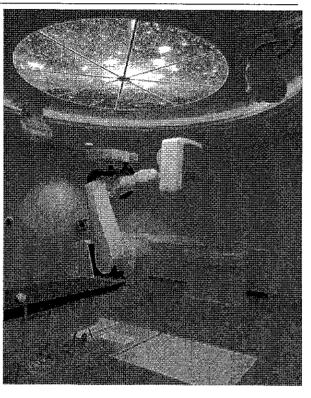
2011

Name of General Contractor on Project

Fernandes & Sons

Specialty Area

Healthcare



SECTION 3

ATTACHMENT B: PROJECT EXPERIENCE

Project Name

Plastic and Reconstructive Surgery Associates, Inc. San Jose, California

Brief Project Description

Plastic and Reconstructive Surgery Associates relocated to a 4,000 square foot space at Samaritan Medical Center in San Jose. The build-out included reception, medical offices, exam rooms, as well as operating and recovery rooms. The new space was in shell condition which gave the design team complete flexibility in layout and ceiling height. The addition of ceiling coffers, soffitting, and specialty light fixtures helped create the desired sophisticated yet inviting feel. Fantastic artwork throughout the suite completes the look.

Client Name

Plastic and Reconstructive Surgery Associates, Inc.

Client Contact Info

Vincent D. Lapore, M.D.
President
Tel (408) 356-4241
VLapore@VincentLaporeMD.com

Size of Project

3,432 square feet / \$482,000

Name of General Contractor on Project

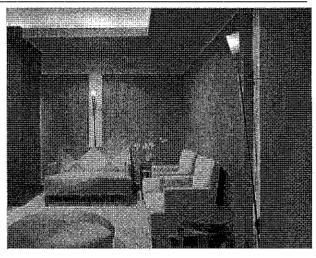
All Phase Builders

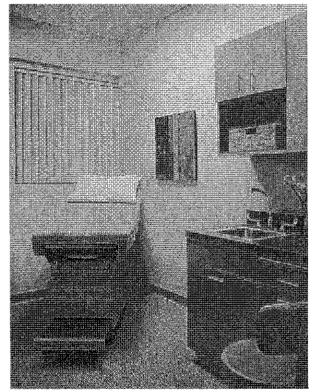
Year Completed

2006

Specialty Area

Healthcare





SECTION 3

Project Name

Obstetrix Medical Group San Jose, California

Brief Project Description

Obstetrix is a specialized clinic for women with potential pregnancy complications. Visiting patients typically are highly stressed and anxious. The space needs to provide a calming environment with contemporary architecture.

ReelGrobman designed this 10,000 square foot facility with a spacious and welcoming lobby, conference rooms, exam rooms, consulting offices, doctors' reporting area, an accounting area, and employee lunch room.

Features such as art walls and water fountains were added to achieve a sense of tranquility. The colors used in the space were chosen to create a "feel good" atmosphere.

Client Name

Obstetrix Medical Group

Client Contact Info

Dr. Allen Fishman
Owner
Tel (408) 371-7111
Allen_Fishman@Obstetrix.com

Size of Project

10,000 square feet. / \$760,000

Name of General Contractor on Project

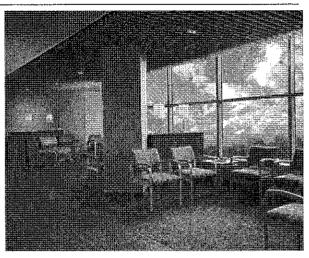
Hillhouse Construction

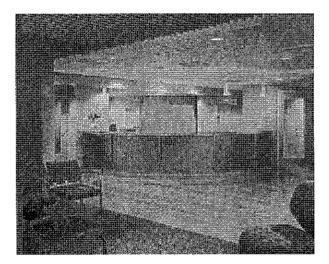
Year Completed

2006

Specialty Area

Healthcare





SECTION 3

Project Name

Daughters of Charity O'Connor Hospital Family Health Clinic San Jose, California

Brief Project Description

Remodeling of an existing clinical suite including OSHPD-3 analysis and certification for a previously non-compliant existing medical office space.

Comprising 14,000 square feet for a licensed family health clinic.

Specifically, the HVAC system did not meet required air change rates and did not have a ducted return. Other challenges included retrofit of electrical systems to meet grounding requirements and accessibility upgrades. ReelGrobman also worked closely with the City of San Jose to update their OSHPD-3 plan review checklist as a part of this project.

Client Name

O'Connor Hospital - Daughters of Charity Health System

Client Contact Info

Kathy Roth
Director of Construction
Tel (408) 947-2625
KathyRoth@DOCHS.org

Size of Project

14,000 square feet / \$112,000

Name of General Contractor on Project

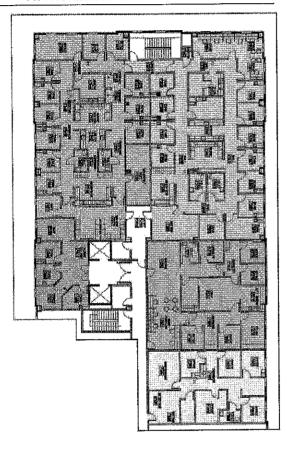
Fernandes & Sons Construction

Year Completed

2008

Specialty Area

Healthcare





SECTION 3

Project Name

Natividad Medical Center Salinas, California Specialty Clinic

Brief Project Description

Remodel and expansion of an existing primary care clinic under OSHPD 3. In addition to relocating and redesigning the registration and main waiting area, the project consists of providing new exam rooms, procedure rooms, offices, patient waiting areas, physician work areas, and new finishes throughout the clinic.

Special attention was given to enhancing the patient experience by improving way finding, incorporating artwork and audio visual imagery, improving the overall acoustics and appearance of the space through the use of acoustical wood ceiling treatments at the nurse station and patient waiting areas, and introducing soothing colors and warm finishes.

Project design is complete and is currently bidding.

Client Name

Natividad Medical Center

Client Contact Info

Andrea Rosenberg
Assistant Administrator, Operations and Support Services
Tel (831) 755-6285
rosenbergaj@natividad.com

Size of Project

10,800square feet / cost TBD

Name of General Contractor on Project

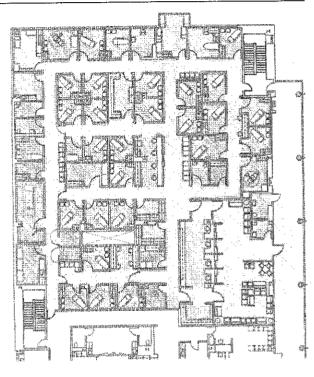
TBD

Year Completed

Construction to begin Fall 2011

Specialty Area

Healthcare



SECTION 3

Additional Acute are Experience (partial list):

Natividad Medical Center; Salinas, CA

- Master Plan
- ED Remodel/Expansion study
- Med Surg work room Remodel
- Solar Conversion/Energy Upgrade study
- Natividad Specialty Outpatient Clinic
- ED Monitors
- Data Room Remodel
- SB 1953 Seismic Compliance

De Paul Health Center; Morgan Hill, CA

- Ambulatory Surgery / Outpatient Services
 Conversion
- Fritter & Schulz Medical Office (Physical Therapy, M.O.B.)
- Dr. Shah physician office
- Urgent Care Suite
- Radiology Suite Remodel

· Dominican Hospital; Santa Cruz, CA

- ED Remodel
- Endoscopy Expansion
- Outpatient Services Remodel
- Radiology Remodel
- Gift Shop
- Chiller Replacement
- Behavioral Health Conversion to Acute Rehab
- Skilled Nursing conversion
- Registration Remodel
- Infant security system

Fremont Hospital; Fremont California

- Outpatient Psychiatric Clinic
- Generator Replacement
- Trash Enclosure

Good Samaritan Hospital; San Jose, CA

ATTACHMENT B: PROJECT EXPERIENCE

- ED Triage/Remodel
- R / F Room #10
- R / F Room #11
- Rad Room #12
- Surgery Remodel
- Surgery Wing Addition Study
- Life Safety Upgrade
- Pharmacy USP 797 Upgrade
- Cath Lab #1
- Stereotaxis Cath Lab #3
- Cath Lab #4
- Angiography Suite
- NICU Remodel
- Main Lobby Remodel
- Data Infrastructure Replacement
- Labor & Delivery Operating Room Remodel
- Clinical Lab Replacement
- Main Lobby Remodel
- MRI Entry Remodel
- Endoscopy Room
- Roof Replacement
- CT Scan
- ED Remodel
- Central Plant Replacement study
- Elevator Upgrade
- Exterior Signage
- Dietary Remodei
- Central Sterile Remodel
- Public Restrooms/Accessibility Upgrade
- Boiler Replacement

Mission Oaks Hospital; Los Gatos, CA

- ED Conversion/Plane Tree Medical Library
- Cyberknife Radiation Therapy
- Breast Center Remodel
- May Institute Autism Clinic
- Tech Refresh IT conversion
- Wound Care Clinic
- Acute Rehab Expansion



SECTION 3

ATTACHMENT B: PROJECT EXPERIENCE

Additional Acute Care Experience (partial list continued):

• O'Connor Hospital; San Jose, CA

- Endovascular Cath Lab and Surgery Department Remodel
- Pharmacy USP 797 Upgrade
- ASU / Endoscopy Remodel
- CT Scan Remodel/Replacement
- Admitting/Registration Remodel
- MRI Suite
- Emergency Generator / Fuel Tank
 Replacement
- Roof replacement
- Chiller Replacement
- Ultrasound Department Relocation
- Med Surg Conversion
- SB 1953 Seismic Upgrade
- Cath Lab #1 and #2 Remodel
- Sports Medicine/Physical Therapy
- Rad Room #3 Remodel
- Mammography Remodel
- New Medical Office Building / ASU study
- Fire Alarm Upgrade
- Family Health Clinic
- Laboratory Registration Remodel

· Regional Medical Center; San Jose, CA

Raised helipad structure

· Saint Louise Regional Hospital; Gilroy, CA

- Rad Room #1 Remodel
- R / F #2 Remodel
- Labor & Delivery Remodel
- Nuclear Medicine Camera
- MRI Trailer
- Pharmacy USP 797 Upgrade
- Admitting/Registration Remodel
- NPC3 Upgrade
- Cardiac Cath Lab
- Wound Care Clinic / Hyperbaric Chambers
- ED Addition Study
- Roof Replacement

San Jose Medical Center; San Jose, CA

- Surgery Electrical Upgrade
- Data Infrastructure Replacement
- Radiology Remodel

Santa Clara Valley Medical Center; San Jose, CA

- Center for Learning and Achievement
- Mental Health Services
- Department of Environmental Health
- California Children Services



SECTION 3

ATTACHMENT D: REFERENCES

	AND CANADA AND DESCRIPTION OF THE PROPERTY OF				
REFERENCE NAME	DAUGHTERS OF CHARITY H	HEALTH SYSTEM			
ADDRESS	203 REDWOOD SHORES	CITY	REDWOOD CITY, CALIFORNIA		
	PARKWAY		·		
CONTACT	TERRY WILSON	PHONE NO.	TEL (650) 551-6679		
	SYSTEM PROGRAM				
DATE	MANAGER AUGUST 25, 2011	- EMAIL	TERRYWILSON@DOCHS.ORG		
PROJECT			ONAL AND O'CONNOR HOSPITALS		
DESCRIPTION	INCLUDING CURRENT SB 1953 SEISMIC UPGRADE.				
REFERENCE	GOOD SAMARITAN HOSPIT	AL (HCA HEALT	HCARE)		
NAME	2425 CAMADITAN DON'S	CITY	SAN JOSE, CALIFORNIA		
ADDRESS CONTACT	2425 SAMARITAN DRIVE TOM SAN PAOLO	PHONE NO.	TEL (408) 559-2204		
CONTACT	FACILITIES DIRECTOR	FRONE NO.	TEL (400) 555-2204		
DATE	AUGUST 25, 2011	EMAIL	TOM.SANPAOLO@HCAHEALTHCARE.COM		
PROJECT	MULTIPLE PROJECTS AT GOOD SAMARITAN AND MISSION OAKS HOSPITALS				
DESCRIPTION	INCLUDING CT SCAN REPLACEMENT AND WOUND CARE CENTER.				
Province of the Control of the Contr					
REFERENCE	O'CONNOR HOSPITAL (DAL	JGHTERS OF CH	(ARITY)		
NAME	2405 FOREST AVENUE	CITY	SAN JOSE, CALIFORNIA		
CONTACT	2105 FOREST AVENUE KATHY ROTH	PHONE NO.	TEL (408) 947-2625		
CONTACT	DIRECTOR OF	FIIONE NO.	122 (400) 347-2023		
	CONSTRUCTION				
165 (tagget) for makes an old make how a substance of the same of	PROJECTS	The state of the s			
DATE	AUGUST 25, 2011	EMAIL	KATHYROTH@DOCHS.ORG		
PROJECT DESCRIPTION	MULTIPLE PROJECTS AT O'CONNOR HOSPITAL INCLUDING CT SCAN SUITE, MRI SUITE, AND ENDOVASCULAR O.R.				
BECOKII HON	AID LIBOTAGGE III GIII.	 			
REFERENCE	DOMINICAN HOSPITAL - SA	ANTA CRUZ/CH	W)		
NAME	er en				
ADDRESS	1555 SOQUEL DRIVE	CITY	SANTA CRUZ, CALIFORNIA		
CONTACT	CHRIS LEMAR	PHONE NO.	TEL (831) 462-7536		
DATE	DIRECTOR OF FACILITIES	EMAIL	CHRISTOPHER.LEMAR@CHW.EDU		
DATE	AUGUST 25, 2011				
PROJECT DESCRIPTION	MULTIPLE PROJECTS AT DOMINICAN HOSPITAL INCLUDING REGISTRATION RELOCATION AND GIFT SHOP.				
REFERENCE	ST, LOUISE REGIONAL HO	SPITAL (DAUGH	TERS OF CHARITY)		
NAME					
ADDRESS	9400 NO NAME UNO	CITY	GILROY, CALIFORNIA		
CONTACT	LUCIANO COSTA	PHONE NO.	TEL (408) 848-8649		
DATE	DIRECTOR OF FACILITIES	ENAA!!	LUCIANOCOSTA@DOCHS.ORG		
DATE PROJECT	AUGUST 25, 2011 MULTIPLE PROJECTS AT S	EMAIL ST LOUISE INCL	BE INCLUDING RADIOLOGY ROOMS #1 AND #2,		
DESCRIPTION		WOUND CARE CENTER AND LDR REMODEL.			

SECTION 3

VIOLATIONS

Reel Grobman & Associates has received no violations, corrective action notices, enforcement actions or orders, warning notices, writings, or other forms of permit violation/non-compliance documentation (such as OSHA) received by CONTRACTOR, or any business organization owned or operated by the CONTRACTOR which are its parent company and/or subsidiaries, from any public agency during 2005 up to and including the present day.

Signed:

Frank L. Cedarblade, AIA

Principal

California Architectural License #C-18930

SECTION 4

TECHNICAL ASPECTS

I have reviewed RFQ 9600-25 including the General Requirements, Sample Agreement, Attachments/Exhibits and Amendment 1. Reel Grobman & Associates is proud to state that our proposal and our qualifications are inclusive of all elements necessary to provide the services stated therein.

Signed:

Frank L. Cedarblade, AlA

Principal

California Architectural License #C-18930



SECTION 5

FEE SCHEDULE

For Fee Schedule (Attachment C), refer to separate sealed envelope.



SECTION 6

EXCEPTIONS

Reel Grobman & Associates has no exceptions to RFQ #9600-25.

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SECTION 7

APPENDIX: READINESS STATEMENT

Reel Grobman & Associates is one of the largest firms in the south bay and central California. With 37 highly-skilled employees, we have the resources and bandwidth to take on this very important task. We have on-going projects for Natividad and for other clients which will be wrapping up shortly and we will have the available staff to commit to this project.

ReelGrobman

SECTION 7

APPENDIX: METHODOLOGY AND TRACK RECORD

OUR MISSION

The mission of Reel Grobman & Associates is to exceed our client's expectations through creative planning and design.

We are committed to high standards, responsive personal service, and effective design solutions. We recruit and retain outstanding staff, and provide an environment that supports their personal and professional growth.

OUR APPROACH

Founded in 1972, we bring a sound business approach to the practice of architecture. Every project commences with a clear definition of our client's objectives, needs, and budget. We use this information to develop a vision for the project, one that:

- Maximizes space utilization.
- Improves communications and productivity.
- Ensures comfort.
- Enhances flexibility.
- · Satisfies functional criteria.
- Emphasizes patient wellness.

Recognizing that each client is unique, we seek to understand the client's organization and establish a close working relationship from the start. As healthcare specialists, we focus on designing environments from the inside out. Our solutions are the evolutionary product of a close collaborative effort between the design team and the client.

OUR GOALS

- Develop an accurate assessment of human needs by seeking to understand how each individual functions within your organization.
- Create environments that work by balancing human needs with furnishings, technology, and space.
- Leverage our team of designers and architects to create cost-effective, productive and pleasant places in which to work and live in.
- Provide your organization with its own facility signature that reinforces your culture and philosophy.
- Visually communicate your organization's unique position in the marketplace and community.

OUR APPROACH TO DESIGN MANAGEMENT AND PRODUCT DELIVERY

Our approach to project management and product delivery has the purpose of controlling the link between the Project Manager and the Project Team by placing formal requirements on accepting, executing and delivering project work. The objectives of the Design Product Delivery process are:

• To ensure that direction allocated to the team is authorized and agreed.

ReelGrobman

- Team Manager(s), team members and vendors are clear as to what is to be produced and what is the expected effort, cost and timescales.
- The planned design products are delivered to expectations.
- Accurate progress information is provided to the Project Manager at an agreed frequency to ensure that expectations are managed.

The key activities are: accept a work package, execute a work package, and deliver a work package. In general terms, the key aspects of our overall project management approach can be summarized as follows:

- Clear definition of the requirements of the project at the outset regularly reviewed and updated thereafter.
- Use of tried and tested systems and efficient procedures.
- Operations, commissioning and construction experience input from the design stage onwards.
- Sound project-control and risk management systems.
- Strong emphasis on planning and progress monitoring backed up with effective computerized systems to ensure timely completion of the work.
- Formal approach to technical and commercial integrity quality built in from day one with a structured approach to design reviews.
- Emphasis on value lifetime costs considered rather than just the short term "apparent" costs.
- Experienced, high caliber, technically qualified, highly motivated staff with a dedicated taskforce team, matched to the project requirements.
- · Clear and open communications with all parties.
- "No surprises" project management style.

TRACK RECORD

ReelGrobman prides itself on meeting project budgets and schedules. With the exception of those projects delayed by client actions or additional requests, our success rate is between 94%-96%.

SECTION 7

APPENDIX: METHODOLOGY AND TRACK RECORD

FIRM SERVICES

Project Management

Budget Preparation

Schedules

Cost Estimates

Contractor Selection

Building Architecture

Exterior Upgrades

Shell Design

Site improvements

Sustainable Design

Sustainable Materials Alternatives

Resource-Efficient Design Solutions

LEED Certification Programs

Requirements Programming

Needs Analysis

Building Criteria

Space Standards

Space Planning

Block Diagrams

Test Fit Plans

Detailed Layouts

Interior Architecture

Concept Development

Color and Material Selections

Art, Accessories, Plants, Graphics

Furniture

Inventories

Budgets

Selection and Specification

Installation Drawings

Construction Documents

Bid Set Preparation

Agency Review and Approvals

Field Administration

Submittal Review

Site Observation

Change Order Administration

Punch List Preparation

Building Evaluations

Due Diligence Studies

Efficiency Analysis

Code Research

Accessibility Surveys

Equipment Planning

Diagnostic Imaging

Clinical Planning

Material Management



SECTION 7

APPENDIX: GOVERNMENTAL EXPERIENCE

ReelGrobman has a significant amount of experience with governmental agencies and on an on-call basis. Currently, we are working with Natividad Medical Center on multiple P.O's for the following projects:

- Campus Master Plan (currently under programming and design)
- ED Remodel / Expansion study (feasibility study completed)
- Med Surg work room Remodel (construction documents completed)
- Solar Conversion / Energy Upgrade study (feasibility study completed)
- Natividad Specialty Outpatient Clinic (construction documents completed, pending bidding)
- ED Monitors (construction complete)
- Data Room Remodel (construction complete)
- SB 1953 Seismic Compliance (compliance plan completed)
- NPC3 Upgrade (OSHPD approved, pending bidding)
- Post-Partum Cabinets (construction complete)

Other related projects for governmental agencies include the following:

Santa Clara County - Valley Medical Center; San Jose, CA

- Center for Learning and Achievement (construction complete)
- Mental Health Services (construction complete)
- Department of Environmental Health (construction complete)
- California Children Services (construction complete)

Santa Clara County GSA

- County Counsel Offices (construction complete)
- Worker's Comp offices (construction complete)
- Sheriff's Situational Training Facility (construction complete)
- Pretrial Services facility (construction complete)
- Prop 36 Rehab facility (construction complete)

University of California - Santa Cruz

- Hagar Faculty Housing (construction complete)
- Dickens Faculty Housing (construction complete)

City of Santa Clara

City Hall Renovation /Central Plant (construction complete)

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	*	
	-	
	585	

SECTION 7

APPENDIX: GOVERNMENTAL EXPERIENCE

Other related governmental projects featuring Frank Cedarblade as project manager (while at a previous firm) include the following:

- Santa Clara County Valley Medical Center Pathology Department (San Jose, CA)
- Veteran's Administration Hospital Clinical Laboratory (Fresno CA)
- UC Davis Medical Center Angiography/Radiology Suite (Sacramento, CA)
- Department of Defense US Army Officer's Club (Herlong, CA)



SECTION 7 APPENDIX: O.S.H.P.D.

Frank Cedarblade's 21-year healthcare experience extends back to when building permits were required to be reviewed by OSHPD, State Fire Marshal and Division of State Architect. OSHPD took full control over the permitting process in the 1990's and many of the OSHPD personnel that were there then are still Frank's contacts in Sacramento (including Duane Borba, the Deputy Director). Duane is also filling in as the Regional Compliance Officer for the Coastal Region. Frank is on a first-name basis with the Senior Architect for our region, Pedar Remme and the Supervisor for Health Facilities Review, Don Harris. Frank meets directly with them in Sacramento on a regular basis for a variety of acute care hospital projects.

Regarding the field personnel, Frank also has a close working relationship with the Area Compliance Officer, Gordon MacLaughlin. If it were permissible to use him as a reference, we would. They communicate on a weekly basis for many current projects under construction in other facilities. Frank has known Gordon since he's been employed by OSHPD after a long career as an Inspector of Record for Stanford.

Loren DeArmond is the Fire Life Safety Officer and has been assigned to projects under Frank's control for Natividad, Dominican Santa Cruz and St. Louise Hospitals. Loren lives in Fresno so it is sometimes difficult for him to get up to this northern region. Frank knows Loren to be fair but by-the-book and Frank understand his style. The District Structural Engineer is Reza Chegini and Frank has communicated directly on many projects under construction.

ReelGrobman

SECTION 7

APPENDIX: AUTOCAD

KNOWLEDGE AND USE OF AUTOCAD

Reel Grobman & Associates utilizes full versions of AutoCAD 2010 computer aided design software and has seat licenses for all technical staff for also the 2009 version and 2008 LT versions of the software packages. All members of our technical staff are continually trained in-house on new releases of AutoCAD software by our CAD Manager and they are required to attend internal training sessions on a monthly basis to keep up with new trends and share technical advice.

SECTION 7

APPENDIX: B.I.M. AND USE OF 3-D MODELING SOFTWARE

Reel Grobman & Associates employs multiple 3-D modeling software programs which serve a variety of project needs. These programs and their implementation are described below in order of technical complexity.

GOOGLE SKETCH-UP

Reel Grobman uses and maintains site licensing for Sketch Up 8.0 and Podium 1.7.3.

A quick 3-D modeling tool, its primary use is as an internal "on-the-fly" design tool, typically deployed in the schematic design and design development phases. As its name implies, this program allows a broader visualization of interior and exterior forms, colors and shadows, through quick modeling, or "sketching" on the computer. AutoCAD files may be downloaded as a base drawing to quickly develop a 3-D model. Images are interactive and can be rotated and walked through virtually on the screen. As it is designed for simplicity, speed and ease of use, Google Sketch Up is best used to study form, volume, basic color schemes, shade and shadows. Google Sketch Up can be used as a presentation platform where a refined photorealistic final presentation is not required. The Podium plug-in can be used to generate ray-traced presentation graphics of the models constructed in Google Sketch Up.

AUTOCAD 2011 3-D

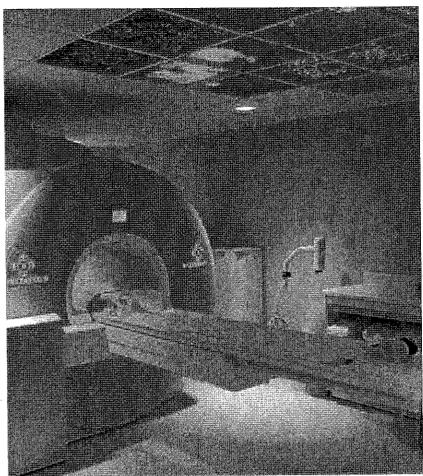
Reel Grobman uses and maintains site licensing for AutoCAD 2009, 2010, 2011, and 2012 (the licenses are cumulative and interchangeable thus allowing RG to accommodate differing client software requirements). The three-dimensional modeling capabilities of these versions of AutoCAD are fully interchangeable.

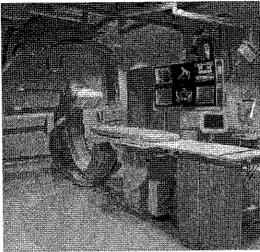
AutoCAD is a full function 2-D and 3-D computer aided design program and is currently the industry standard for CAD design and production of construction documents. Reel Grobman uses AutoCAD a two-dimensional and three-dimensional building modeling tool and as such, it is an integral part of our design process: We generate a space plan design in two dimensions then create a wire-frame model based on the space plan. Using orbit tools and group critiques, we refine the model then convert it into composite renderings or 3-D DWF files for presentation and client review.

REVIT

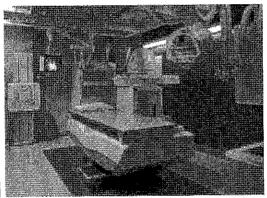
Reel Grobman uses and maintains site licensing for Autodesk Revit Architectural Suite 2011 and 2012.

This program is based on a single database model which is then viewed, modified, and shared by one or more end users. This Autodesk program is the industry standard for Building Information Modeling (B.I.M). Revit allows interactive in-depth interpretation of complex designs and facilitates information exchange among A&E disciplines. It is an inherently collaborative tool in which "objects" with "intelligence" are used to create a building model. By creating quick floor plans, elevations, building sections, and 3-D perspectives, it allows architects, engineers, and designers to capture and analyze design concepts earlier in the process than traditional CAD programs. ReelGrobman uses this program for projects where there is a strong desire for an extended design phase and or the need for in-depth coordination. The design process is similar to that described under both the Google Sketch Up and AutoCAD sections. Revit provides a longer project-design window and ensures better documentation quality control. Revit has similar modeling characteristic to Sketch-Up and AutoCAD: sun studies, wire frame, 3-D walk-throughs, and material application for photo-realistic renderings.





Biplane Angiography Suite, Good Samaritan Hospital



R/F Room 11, Good Samaritan Hospital

REELGROBMAN | HEALTHCARE ARCHITECTURE

ReelGrobman has established a tradition of excellence in the delivery of Healthcare Architecture by providing innovative and sound solutions to the complex challenges of the healthcare market.

MRI, O'Connor Hospital

Our experienced Architects, Interior Designers and Technical Staff truly understand your goals to provide high quality healthcare environments while maximizing your resources. We provide superior customer service and strive to deliver design solutions that are both timely and economical.

We challenge conventional thinking as we create healthy, healing environments for patients, staff and visitors.

Our unique approach combines both collaboration and creativity with quality technical expertise to create high performing and environmentally sustainable spaces.

Our goal is to provide health care solutions that perform for today's needs and are flexible for tomorrow's change.

APPROACH



Master Plan, Natividad Medical Center

Ambulatory Surgery, O'Connor Hospital

Founded in 1972 as a management consulting firm, we bring a sound business approach to the practice of architecture. Every project commences with a clear definition of our client's objectives, clinical needs, and budget. We use this information to develop a vision for the project, one that:

- Maximizes space utilization and leverages technology
- · Improves communications and productivity
- Ensures comfort and improves clinical outcomes
- · Enhances flexibility and reduces waste
- Meets and exceeds functional and regulatory criteria
- Reinforces your position as the healthcare provider of choice in the community

Recognizing that each client is unique, we seek to understand the client's organization and establish a close working relationship from the start. As healthcare specialists, we focus on designing environments from the inside out. Our solutions are the evolutionary product of a close collaborative effort between the design team and the client.

MISSION

The mission of ReelGrobman is to exceed our client's expectations through creative planning and design.

We are committed to high standards, responsive personal service, and effective design solutions.

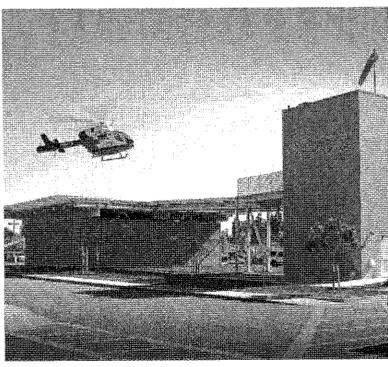
We recruit and retain outstanding staff, and provide an environment that supports their personal and professional growth.

"ReelGrobman has been very responsive in stepping up to the challenges of designing for existing acute care hospitals — they do it well."

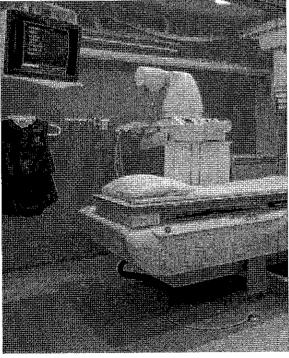
LUCIANO COSTA

Director of Facilities

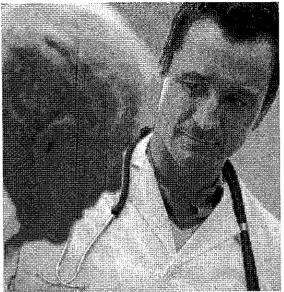
St. Louise Regional Hospital

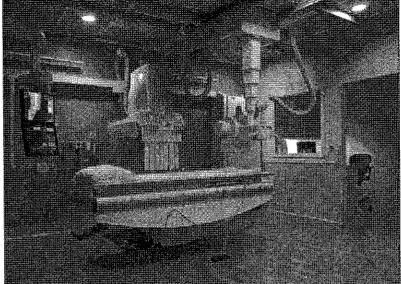






R/F Room 10, Good Samaritan Hospital





R/F Room 3, O'Connor Hospital

DELLVERY

The value that we add to each project is not only our ability to creatively problem solve, but also to successfully execute the project during all phases of the process through construction.

Regardless of the size of the project, we craft the appropriate team of architects, engineers and other consultants that understand the needs specific to that scope of work. Our unique qualifications can be summarized as follows:

- Extensive experience with each and every healthcare and/or department sector, from diagnostic imaging to surgical environments.
- Intimute knowledge of OSHP&D-1 and CDPH regulations through the State of California and OSHP&D-3 with local jurisdictional agencies.
- A keen knowledge of codes and regulatory requirements specific to healthcare fucilities.
- Direct involvement and project leadership provided by principals and senior management within our firm.

"Their great knowledge of the codes and their personal relationship with the various personnel in OSHPD played a critical role."

TERRY McVEIGH
Construction Project Manager
Good Samaritan Hospital

REPRESENTATIVE CLIENTS

County of Santa Clara San Jose, California

DePaul Health Center Morgan Hill, California

Dominican Santa Cruz Hospital Santa Cruz, California

Good Samaritan Hospital San Jose, California

Heart Associates of Northern California San Jose, California

HealthMed San Jose, California

Laser Eye Center San Jose and Pleasanton, California

Natividad Medical Center Salinas, California

Obstetrix Medical Group Campbell, California

O'Connor Hospital San Jose, California

Radnet Imaging Centers
Multiple locations

Regional Medical Center San Jose, California

Saint Louise Regional Hospital Gilroy, California

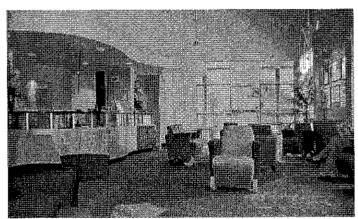
Samaritan Medical Group San Jose, California

Santa Clara Valley Medical Center San Jose, California

Sequoia Hospital Redwood City, California

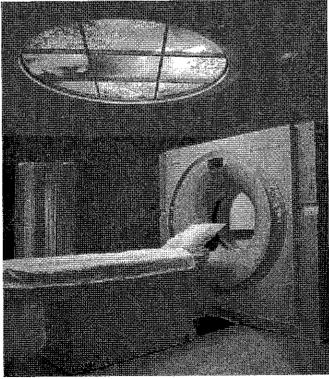
Spectrum Eye Physicians Cupertino, California

Stanford University Hospitals and Clinics Palo Alto, California

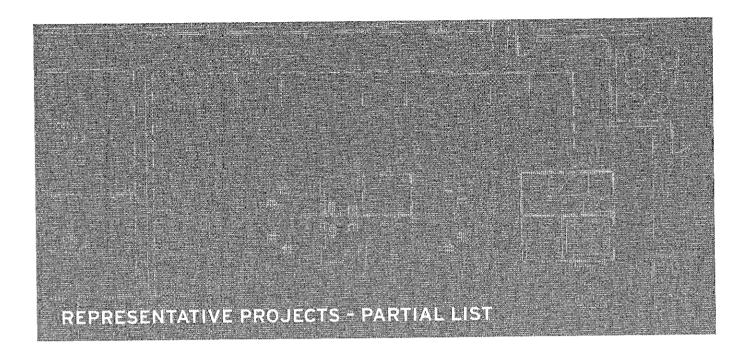


Lobby and Reception, Laser Eye Center





CT Scan Suite, O'Connor Hospital



De Paul Health Center: Morgan Hill, California

Ambulatory Surgery / Outpatient Services Conversion

Fritter & Schulz Medical Office

(Physical Therapy, M.O.B.)

Dr. Shah Cardiology Suite

Urgent Care Suite

Dominican Hospital: Santa Cruz, California

BHU Conversion to Acute Rehab

Gift Shop

Registration Relocation

Chiller Replacement

Endoscopy Suite Expansion

Frederick Street Campus SB 1953 Seismic

Radiology Remodel

ED Remodel

Skilled Nursing Conversion

Infant Security System

Fremont Hospital: Fremont, California

Outpatient Psychiatric Clinic Infrastructure Upgrade

Good Samaritan Hospital: San Jose, California

R/F Room #10

R / F Room #11

Rad Room #12

Life Safety Upgrade

Pharmacy USP 797 Upgrade

Cath Lab #1

Stereotaxis Cath Lab #3

Cath Lab #4

Angiography Suite

LDR Remodel

Main Lobby Remodel

CT Scan Replacement

Labor & Delivery Operating Room Remodel

Clinical Lab Replacement

Main Lobby Remodel

ED Remodel

Joint Replacement Center

Central Plant Replacement Study

Surgery Wing Addition

Mission Oaks Hospital: Los Gatos, California

Plane Tree Medical Library

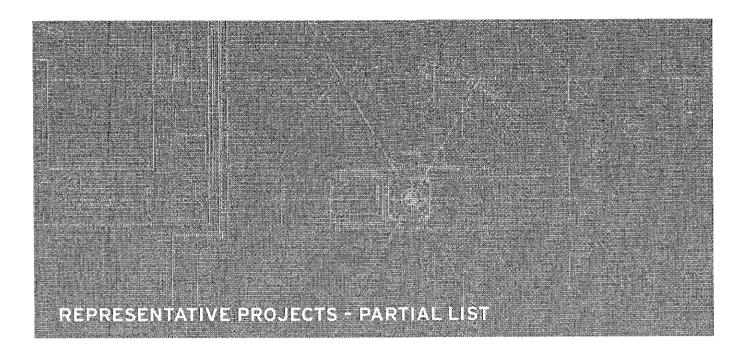
May Institute Autism Clinic

Tech Refresh IT Conversion

Wound Care Clinic / Hyperbaric Chambers

Cyberknife Radiation Therapy Suite

Breast Center Remodel



Natividad Medical Center: Salinas, California

Master Plan
ED Remodel
Med Surg Unit Remodel
Solar Conversion/Energy Upgrade
Natividad Outpatient Clinic

O'Connor Hospital: San Jose, California

Endovascular OR / Surgery Department Remodel Pharmacy USP 797 Upgrade ASU / Endoscopy Remodel

CT Scan

MRI Suite

Emergency Generator / Chiller Replacement

Ultrasound Department Relocation

Med Surg Conversion

SB 1953 Upgrade

Cath Lab #1 and #2 Remodel

Sports Medicine Clinic

Rad Room #3 Replacement

New Medical Office Building / ASU Study

Fire Alarm Upgrade

Family Health Clinic

Regional Medical Center: San Jose, California

Raised Helipad Structure

Saint Louise Regional Hospital: Gilroy, California

Rad Room #1 Remodel

R / F #2 Remodel

Labor & Delivery Remodel

Nuclear Medicine Camera

MRI Trailer

Public Area Finish Upgrade

Pharmacy USP 797 Upgrade

Admitting Remodel

NPC3 Upgrade

Wound Care Clinic / Hyperbaric Chambers

ED Addition

Cardiac Cath Lab

Santa Clara Valley Medical Center: San Jose, California

Center for Learning and Achievement

Mental Health Services

Department of Environmental Health

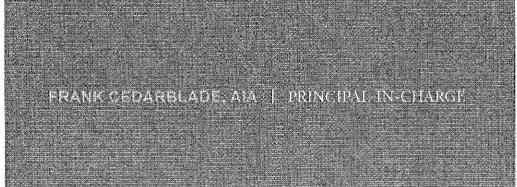
California Children Services

Stanford Hospitals and Clinics: Palo Alto, California

Menlo Park Outpatient Center Renovation

Cast Room Remodel





Resume

Frank's unique skills include hundreds of successful healthcare projects completed within existing medical facilities. He is considered within the local design community as a veteran code resource and frequently gives code seminars.

Frank is also uniquely adept and experienced adapting new code requirements to existing non-conforming buildings, both OSHPD1 and OSHPD3. When Frank was named a principal in 1997, he assumed leadership of the firm's quality control program and healthcare practice.

By combining creative design with skillful project management, Frank plays a key role in developing sustained client relationships and has built a long track-record of successful project delivery. Frank has been with ReelGrobman for 16 years.

Master of Architecture (with distinction)
California Polytechnic State University,
San Luis Obispo, California

Bachelor of Science, Architecture (with honors) University of Illinois at Urbana-Champaign, Illinois

Registered Architect, State of California #C-18930

Member

American Institute of Architects

Member

American Society of Healthcare Engineering

Visiting Lecturer on Bullding Code
West Valley College School of Interior Design,
Saratoga, California

Recurring Seminar Lecturer on Bullding Code BOMA of Silicon Valley in association with the City of San José's Building Department

"When I need someone to respond to a situation or problem, Frank is there.

Responsiveness is key – that can make or break a project"

TERRY WILSON Regional Project Manager, Northern California Daughters of Charity Health System

REFERENCES

O'Connor Hospital (Daughters of Charity Health System) Kathy Roth Director of Construction Projects 408.947.2625 KathyRoth@dochs.org

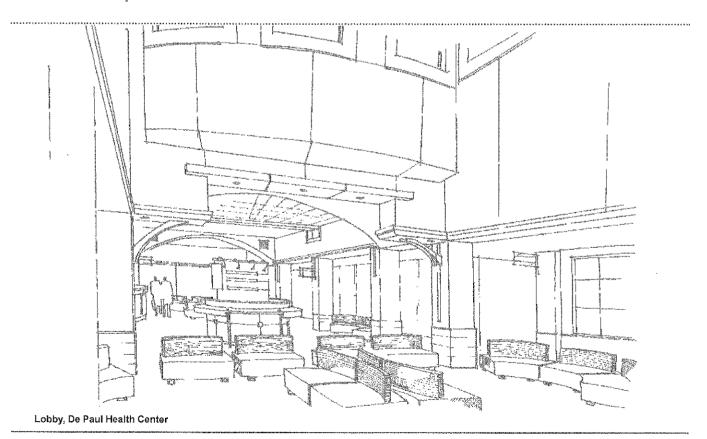
Daughters of Charity Health System Facilities Planning and Development Terry Wilson System Program Manager 650.551.6679 TerryWilson@dochs.org Dominican Santa Cruz Hospital (Catholic Healthcare West) Christopher Lemar Director of Facilities 831.462.7536 Christopher.Lemar@CHW.edu

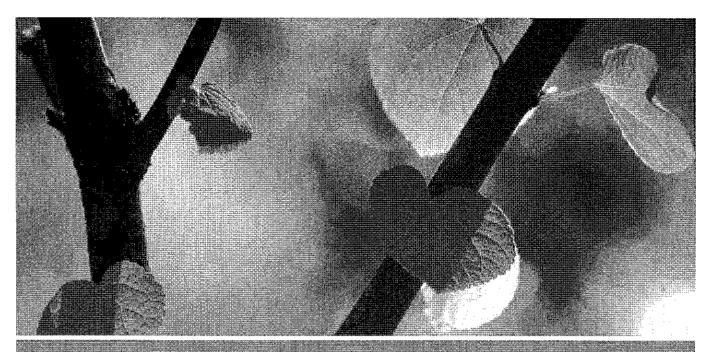
Good Samaritan Hospital (HCA Healthcare) Jim Lemar Director, Plant Operations 408.559.2204 Jim.Lemar@HCAhealthcare.com

"Their staff is very knowledgeable, friendly, and easy to work with.

When meeting with our diverse groups, they are very professional"

KATHY ROTH
Facilities Project Manager
O'Connor Hospital





SUSTAINABILITY

Our Philosophy

As architects and designers, our work contributes to our clients' business success. But we also know that we are responsible for something much bigger: environmental sustainability for the future we will all share.

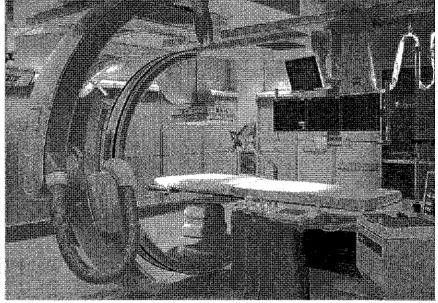
It is our conviction that sustainable practices are among the tenets of good design. Sustainability is integral to every aspect of our work and operations. Thus it is our intention to advance awareness and acceptance of its benefits including its value for our clients' long-range business interests.

Our Green Initiative

We have embarked on a mission of transforming our practice into a leader of sustainable interior design and architecture. We are committing resources to providing our professional A/D staff with in-house training and development with the goal of having 100% become LEED® Accredited Professionals. Currently 50% of our professional staff has LEED accreditations.

We are also investing in additional improvements in our own space and changes in our operational practices to reduce our current carbon footprint. We are targeting a minimum 20% reduction in our carbon emissions with the ultimate goal of being carbon neutral.





In quest images by John Sulfon with the exception of the Lagarity of Gineri by CG G and



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