



Monterey County Board of Supervisors

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066

Board Order

Agreement No.: A-13540 & A-13545

Upon motion of Supervisor Salinas, seconded by Supervisor Parker and carried by those members present, the Board of Supervisors hereby:

- a. Approved and authorized the Director of the Department of Social Services to sign the agreement awarded for RFP #10607 with Peninsula Business Interiors (A-13540) for \$1,200,000, retroactive to January 1, 2018 through June 30, 2020, to purchase furniture and furniture installation for the Department of Social Services;
- b. Approved and authorized the Director of the Department of Social Services to sign the agreement awarded for RFP #10607 with KBM-Hogue (A-13545) for \$1,200,000, retroactive to January 1, 2018 through June 30, 2020, to purchase furniture and furniture installation for the Department of Social Services; and
- c. Authorized the Director of the Department of Social Services to sign up to three (3) amendments to each Agreement where the total amendments do not exceed 10% (\$240,000) of the total aggregate cost of both agreements and do not significantly change the scope of work.

PASSED AND ADOPTED on this 9th day of January 2018, by the following vote, to wit:

AYES: Supervisors Alejo, Salinas, Phillips and Parker
NOES: None
ABSENT: Supervisor Adams

I, Nicholas E. Chiulos, Acting Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 80 for the meeting January 9, 2018.

Dated: January 23, 2018
File ID: A 17-503
Corrected: January 25, 2018

Nicholas E. Chiulos, Acting Clerk of the Board of Supervisors
County of Monterey, State of California

By Denise Hancock
Deputy

**COUNTY OF MONTEREY STANDARD AGREEMENT
(MORE THAN \$100,000)**

This Agreement is made by and between the County of Monterey, a political subdivision of the State of California (hereinafter "County") and:

Peninsula Business Interiors

(hereinafter "CONTRACTOR").

In consideration of the mutual covenants and conditions set forth in this Agreement, the parties agree as follows:

1.0 GENERAL DESCRIPTION.

1.01 The County hereby engages CONTRACTOR to perform, and CONTRACTOR hereby agrees to perform, the services described in Exhibit A in conformity with the terms of this Agreement. The goods and/or services are generally described as follows:

Provide and install furniture, chairs and accessories at all office locations occupied by the Department of Social Services.

2.0 PAYMENT PROVISIONS.

2.01 County shall pay the CONTRACTOR in accordance with the payment provisions set forth in Exhibit A, subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of \$ 1,200,000.00.

3.0 TERM OF AGREEMENT.

3.01 The term of this Agreement is from January 1, 2018 to June 30, 2020, unless sooner terminated pursuant to the terms of this Agreement. This Agreement is of no force or effect until signed by both CONTRACTOR and County and with County signing last, and CONTRACTOR may not commence work before County signs this Agreement.

3.02 The County reserves the right to cancel this Agreement, or any extension of this Agreement, without cause, with a thirty day (30) written notice, or with cause immediately.

4.0 SCOPE OF SERVICES AND ADDITIONAL PROVISIONS.

4.01 The following attached exhibits are incorporated herein by reference and constitute a part of this Agreement:

- Exhibit A** Scope of Services/Payment Provisions
- Exhibit B** Quotations
- Exhibit C** Warranty
- Exhibit D** Tiered Pricing Discounts
- Exhibit E** Lobbying Certification

5.0 PERFORMANCE STANDARDS.

- 5.01 CONTRACTOR warrants that CONTRACTOR and CONTRACTOR's agents, employees, and subcontractors performing services under this Agreement are specially trained, experienced, competent, and appropriately licensed to perform the work and deliver the services required under this Agreement and are not employees of the County, or immediate family of an employee of the County.
- 5.02 CONTRACTOR, its agents, employees, and subcontractors shall perform all work in a safe and skillful manner and in compliance with all applicable laws and regulations. All work performed under this Agreement that is required by law to be performed or supervised by licensed personnel shall be performed in accordance with such licensing requirements.
- 5.03 CONTRACTOR shall furnish, at its own expense, all materials, equipment, and personnel necessary to carry out the terms of this Agreement, except as otherwise specified in this Agreement. CONTRACTOR shall not use County premises, property (including equipment, instruments, or supplies) or personnel for any purpose other than in the performance of its obligations under this Agreement.

6.0 PAYMENT CONDITIONS.

- 6.01 Prices shall remain firm for the initial term of the Agreement and, thereafter, may be adjusted annually as provided in this paragraph. The County does not guarantee any minimum or maximum amount of dollars to be spent under this Agreement.
- 6.02 Negotiations for rate changes shall be commenced, by CONTRACTOR, a minimum of ninety days (90) prior to the expiration of the Agreement. Rate changes are not binding unless mutually agreed upon in writing by the County and the CONTRACTOR.
- 6.03 Invoice amounts shall be billed directly to the ordering department.
- 6.04 CONTRACTOR shall submit such invoice periodically or at the completion of services, but in any event, not later than 30 days after completion of services. The invoice shall set forth the amounts claimed by CONTRACTOR for the previous period, together with an itemized basis for the amounts claimed, and such other information pertinent to the invoice. The County shall certify the invoice, either in the requested amount or in such other amount as the County approves in conformity with this Agreement, and shall promptly submit such invoice to the County Auditor-Controller for payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

7.0 TERMINATION.

- 7.01 During the term of this Agreement, the County may terminate the Agreement for any reason by giving written notice of termination to the CONTRACTOR at least thirty (30) days prior to the effective date of termination. Such notice shall set forth the effective date of termination. In the event of such termination, the amount payable under this Agreement shall be reduced in proportion to the services provided prior to the date of termination.

- 7.02 The County may cancel and terminate this Agreement for good cause effective immediately upon written notice to CONTRACTOR. "Good cause" includes the failure of CONTRACTOR to perform the required services at the time and in the manner provided under this Agreement. If County terminates this Agreement for good cause, the County may be relieved of the payment of any consideration to CONTRACTOR, and the County may proceed with the work in any manner, which County deems proper. The cost to the County shall be deducted from any sum due the CONTRACTOR under this Agreement.
- 7.03 The County's payments to CONTRACTOR under this Agreement are funded by local, state and federal governments. If funds from local, state and federal sources are not obtained and continued at a level sufficient to allow for the County's purchase of the indicated quantity of services, then the County may give written notice of this fact to CONTRACTOR, and the obligations of the parties under this Agreement shall terminate immediately, or on such date thereafter, as the County may specify in its notice, unless in the meanwhile the parties enter into a written amendment modifying this Agreement.

8.0 INDEMNIFICATION.

- 8.01 CONTRACTOR shall indemnify, defend, and hold harmless the County, its officers, agents, and employees, from and against any and all claims, liabilities, and losses whatsoever (including damages to property and injuries to or death of persons, court costs, and reasonable attorneys' fees) occurring or resulting to any and all persons, firms or corporations furnishing or supplying work, services, materials, or supplies in connection with the performance of this Agreement, and from any and all claims, liabilities, and losses occurring or resulting to any person, firm, or corporation for damage, injury, or death arising out of or connected with the CONTRACTOR's performance of this Agreement, unless such claims, liabilities, or losses arise out of the sole negligence or willful misconduct of the County. "CONTRACTOR's performance" includes CONTRACTOR's action or inaction and the action or inaction of CONTRACTOR's officers, employees, agents and subcontractors.

9.0 INSURANCE REQUIREMENTS.

9.01 Evidence of Coverage:

Prior to commencement of this Agreement, the Contractor shall provide a "Certificate of Insurance" certifying that coverage as required herein has been obtained. Individual endorsements executed by the insurance carrier shall accompany the certificate. In addition, the Contractor upon request shall provide a certified copy of the policy or policies.

This verification of coverage shall be sent to the County's Contracts/Purchasing Department, unless otherwise directed. The Contractor shall not receive a "Notice to Proceed" with the work under this Agreement until it has obtained all insurance required and the County has approved such insurance. This approval of insurance shall neither relieve nor decrease the liability of the Contractor.

9.02 Qualifying Insurers:

All coverage's, except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A- VII, according to

the current Best's Key Rating Guide or a company of equal financial stability that is approved by the County's Purchasing Manager.

- 9.03 **Insurance Coverage Requirements:** Without limiting CONTRACTOR's duty to indemnify, CONTRACTOR shall maintain in effect throughout the term of this Agreement a policy or policies of insurance with the following minimum limits of liability:

Commercial General Liability Insurance, including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broad form Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

(Note: any proposed modifications to these general liability insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

Business Automobile Liability Insurance, covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

(Note: any proposed modifications to these auto insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

Workers' Compensation Insurance, if CONTRACTOR employs others in the performance of this Agreement, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.

(Note: any proposed modifications to these workers' compensation insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

Professional Liability Insurance, if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, the CONTRACTOR shall, upon the expiration or earlier termination of this Agreement, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three years following the expiration or earlier termination of this Agreement.

(Note: any proposed modifications to these insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

9.04 Other Requirements:

All insurance required by this Agreement shall be with a company acceptable to the County and issued and executed by an admitted insurer authorized to transact Insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three years following the date CONTRACTOR completes its performance of services under this Agreement.

Each liability policy shall provide that the County shall be given notice in writing at least thirty days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for Contractor and additional insureds with respect to claims arising from each subcontractor, if any, performing work under this Agreement, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.

Commercial general liability and automobile liability policies shall provide an endorsement naming the County of Monterey, its officers, agents, and employees as Additional Insureds with respect to liability arising out of the CONTRACTOR'S work, including ongoing and completed operations, and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by the County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the CONTRACTOR'S insurance. The required endorsement form for Commercial General Liability Additional Insured is ISO Form CG 20 10 11-85 or CG 20 10 10 01 in tandem with CG 20 37 10 01 (2000). The required endorsement form for Automobile Additional Insured endorsement is ISO Form CA 20 48 02 99.

Prior to the execution of this Agreement by the County, CONTRACTOR shall file certificates of insurance with the County's contract administrator and County's Contracts/Purchasing Division, showing that the CONTRACTOR has in effect the insurance required by this Agreement. The CONTRACTOR shall file a new or amended certificate of insurance within five calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this Agreement, which shall continue in full force and effect.

CONTRACTOR shall at all times during the term of this Agreement maintain in force the insurance coverage required under this Agreement and shall send, without demand by County, annual certificates to County's Contract Administrator and County's Contracts/Purchasing Division. If the certificate is not received by the expiration date, County shall notify CONTRACTOR and CONTRACTOR shall have five calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by CONTRACTOR to maintain such insurance is a default of this Agreement, which entitles County, at its sole discretion, to terminate this Agreement immediately.

10.0 RECORDS AND CONFIDENTIALITY.

- 10.01 Confidentiality. CONTRACTOR and its officers, employees, agents, and subcontractors shall comply with any and all federal, state, and local laws, which provide for the confidentiality of records and other information. CONTRACTOR shall not disclose any confidential records or other confidential information received from the County or prepared in connection with the performance of this Agreement, unless County specifically permits CONTRACTOR to disclose such records or information. CONTRACTOR shall promptly transmit to County any and all requests for disclosure of any such confidential records or information. CONTRACTOR shall not use any confidential information gained by CONTRACTOR in the performance of this Agreement except for the sole purpose of carrying out CONTRACTOR's obligations under this Agreement.
- 10.02 County Records. When this Agreement expires or terminates, CONTRACTOR shall return to County any County records which CONTRACTOR used or received from County to perform services under this Agreement.
- 10.03 Maintenance of Records. CONTRACTOR shall prepare, maintain, and preserve all reports and records that may be required by federal, state, and County rules and regulations related to services performed under this Agreement. CONTRACTOR shall maintain such records for a period of at least three years after receipt of final payment under this Agreement. If any litigation, claim, negotiation, audit exception, or other action relating to this Agreement is pending at the end of the three year period, then CONTRACTOR shall retain said records until such action is resolved.
- 10.04 Access to and Audit of Records. The County shall have the right to examine, monitor and audit all records, documents, conditions, and activities of the CONTRACTOR and its subcontractors related to services provided under this Agreement. Pursuant to Government Code section 8546.7, if this Agreement involves the expenditure of public funds in excess of \$10,000, the parties to this Agreement may be subject, at the request of the County or as part of any audit of the County, to the examination and audit of the State Auditor pertaining to matters connected with the performance of this Agreement for a period of three years after final payment under the Agreement.
- 10.05 Royalties and Inventions. County shall have a royalty-free, exclusive and irrevocable license to reproduce, publish, and use, and authorize others to do so, all original computer programs, writings, sound recordings, pictorial reproductions, drawings, and other works of similar nature produced in the course of or under this Agreement. CONTRACTOR shall not publish any such material without the prior written approval of County.

11.0 NON-DISCRIMINATION.

- 11.01 During the performance of this Agreement, CONTRACTOR, and its subcontractors, shall not unlawfully discriminate against any person because of race, religious creed, color, sex, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), or sexual orientation, either in CONTRACTOR's employment practices or in the furnishing of services to recipients. CONTRACTOR shall ensure that the evaluation and treatment of its employees and applicants for employment and all persons receiving and requesting services are free of such discrimination. CONTRACTOR and any subcontractor shall, in the performance of this Agreement, fully comply with all federal,

state, and local laws and regulations which prohibit discrimination. The provision of services primarily or exclusively to such target population as may be designated in this Agreement shall not be deemed to be prohibited discrimination.

12.0 COMPLIANCE WITH TERMS OF STATE OR FEDERAL GRANTS.

12.01 If this Agreement has been or will be funded with monies received by the County pursuant to a contract with the state or federal government in which the County is the grantee, CONTRACTOR will comply with all the provisions of said contract, to the extent applicable to CONTRACTOR as a subgrantee under said contract, and said provisions shall be deemed a part of this Agreement, as though fully set forth herein. Upon request, County will deliver a copy of said contract to CONTRACTOR, at no cost to CONTRACTOR.

13.0 INDEPENDENT CONTRACTOR.

13.01 In the performance of work, duties, and obligations under this Agreement, CONTRACTOR is at all times acting and performing as an independent contractor and not as an employee of the County. No offer or obligation of permanent employment with the County or particular County department or agency is intended in any manner, and CONTRACTOR shall not become entitled by virtue of this Agreement to receive from County any form of employee benefits including but not limited to sick leave, vacation, retirement benefits, workers' compensation coverage, insurance or disability benefits. CONTRACTOR shall be solely liable for and obligated to pay directly all applicable taxes, including federal and state income taxes and social security, arising out of CONTRACTOR's performance of this Agreement. In connection therewith, CONTRACTOR shall defend, indemnify, and hold County harmless from any and all liability which County may incur because of CONTRACTOR's failure to pay such taxes.

14.0 NOTICES.

14.01 Notices required under this Agreement shall be delivered personally or by first-class, postage pre-paid mail to the County and CONTRACTOR'S contract administrators at the addresses listed below:

FOR COUNTY:	FOR CONTRACTOR:
Sylvia Solis - Administrative Services Officer	Ray Vajdos - Senior Workplace Consultant
<hr/> Name and Title 1000 S. Main St. Suite 304 Salinas, CA 93901	<hr/> Name and Title 325 S. Main Street Salinas, CA 93901
<hr/> Address	<hr/> Address
(831) 755-4483	(831) 757-4107
<hr/> Phone	<hr/> Phone

15.0 MISCELLANEOUS PROVISIONS.

- 15.01 Conflict of Interest. CONTRACTOR represents that it presently has no interest and agrees not to acquire any interest during the term of this Agreement, which would directly, or indirectly conflict in any manner or to any degree with the full and complete performance of the services required to be rendered under this Agreement.
- 15.02 Amendment. This Agreement may be amended or modified only by an instrument in writing signed by the County and the CONTRACTOR.
- 15.03 Waiver. Any waiver of any terms and conditions of this Agreement must be in writing and signed by the County and the CONTRACTOR. A waiver of any of the terms and conditions of this Agreement shall not be construed as a waiver of any other terms or conditions in this Agreement.
- 15.04 Contractor. The term "CONTRACTOR" as used in this Agreement includes CONTRACTOR's officers, agents, and employees acting on CONTRACTOR's behalf in the performance of this Agreement.
- 15.05 Disputes. CONTRACTOR shall continue to perform under this Agreement during any dispute.
- 15.06 Assignment and Subcontracting. The CONTRACTOR shall not assign, sell, or otherwise transfer its interest or obligations in this Agreement without the prior written consent of the County. None of the services covered by this Agreement shall be subcontracted without the prior written approval of the County. Notwithstanding any such subcontract, CONTRACTOR shall continue to be liable for the performance of all requirements of this Agreement.
- 15.07 Successors and Assigns. This Agreement and the rights, privileges, duties, and obligations of the County and CONTRACTOR under this Agreement, to the extent assignable or delegable, shall be binding upon and inure to the benefit of the parties and their respective successors, permitted assigns, and heirs.
- 15.08 Compliance with Applicable Law. The parties shall comply with all applicable federal, state, and local laws and regulations in performing this Agreement.
- 15.09 Headings. The headings are for convenience only and shall not be used to interpret the terms of this Agreement.
- 15.10 Time is of the Essence. Time is of the essence in each and all of the provisions of this Agreement.
- 15.11 Governing Law. This Agreement shall be governed by and interpreted under the laws of the State of California.
- 15.12 Non-exclusive Agreement. This Agreement is non-exclusive and both County and CONTRACTOR expressly reserve the right to contract with other entities for the same or similar services.

- 15.13 Construction of Agreement. The County and CONTRACTOR agree that each party has fully participated in the review and revision of this Agreement and that any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in the interpretation of this Agreement or any amendment to this Agreement.
- 15.14 Counterparts. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same Agreement.
- 15.15 Authority. Any individual executing this Agreement on behalf of the County or the CONTRACTOR represents and warrants hereby that he or she has the requisite authority to enter into this Agreement on behalf of such party and bind the party to the terms and conditions of this Agreement.
- 15.16 Integration. This Agreement, including the exhibits, represent the entire Agreement between the County and the CONTRACTOR with respect to the subject matter of this Agreement and shall supersede all prior negotiations, representations, or agreements, either written or oral, between the County and the CONTRACTOR as of the effective date of this Agreement, which is the date that the County signs the Agreement.
- 15.17 Interpretation of Conflicting Provisions. In the event of any conflict or inconsistency between the provisions of this Agreement and the Provisions of any exhibit or other attachment to this Agreement, the provisions of this Agreement shall prevail and control.

-----*This section left blank intentionally*-----

16.0 SIGNATURE PAGE.

IN WITNESS WHEREOF, County and CONTRACTOR have executed this Agreement as of the day and year written below.

COUNTY OF MONTEREY

CONTRACTOR

By: _____
Contracts/Purchasing Officer

Date: _____

By: _____
Department Head (if applicable)

Date: 11/21/18

By: _____
Board of Supervisors (if applicable)

Date: _____

Approved as to Form¹

By: _____
Deputy County Counsel

Date: 11/20/17

Approved as to Fiscal Provisions²

By: _____
Auditor/Controller

Date: 11-1-17

Approved as to Liability Provisions³

By: _____
Risk Management

Date: _____

Peninsula Business Interiors
Contractor's Business Name*

By: _____
(Signature of Chair, President, or Vice-President)*

MARK P. FAYLOR
President/CEO

Name and Title

Date: 11/17/2017

By: _____
(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)*

(CFO) P. JERRY GARDINER
Name and Title

Date: 11/17/2017

County Board of Supervisors' Agreement Number: A-13540, approved on (date): 11/9/18

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

¹Approval by County Counsel is required

²Approval by Auditor-Controller is required

³Approval by Risk Management is necessary only if changes are made in paragraphs 8 or 9

Scope of Services / Payment Provisions

Peninsula Business Interiors

A. LOCATION OF SERVICES

Monterey County Department of Social Services (DSS) – All owned, occupied, leased, or rented facilities

B. CONTRACT TERM

January 1, 2018 – June 30, 2020

C. CONTACT INFORMATION

Primary County Contract Administrator:

Sylvia Solis – Administrative Services Officer
1000 South Main St. Suite 304
Salinas, CA 93901
SolisS@co.monterey.ca.us
(831) 755-4483

Secondary County Contract Administrator:

Chris White – Administrative Services Assistant
1000 South Main St. Suite 304
Salinas, CA 93901
whitecc@co.monterey.ca.us
(831) 755-4871

CONTRACTOR Information:

Ray Vajdos – Senior Workplace Consultant
325 South Main Street
Salinas, CA 93901
831-757-4107
rvajdos@pbifurniture.com

D. BACKGROUND & PURPOSE

After consideration and evaluation of the CONTRACTOR's proposal, the County hereby engages CONTRACTOR to provide the services set forth in RFP #10607 and in this Agreement on the terms and conditions contained herein and in RFP #10607. The intent of this Agreement is to summarize the contractual obligations of the parties.

E. SCOPE OF SERVICES

CONTRACTOR hereby agrees to provide the County with the products both identified in this Agreement and in CONTRACTOR's written proposal dated March 30, 2017, on file with the Monterey County Contracts/Purchasing Office (PBI Proposal).

CONTRACTOR shall provide services and staff, and otherwise do all things necessary for or incidental to the performance of work, as set forth below:

E.1 Furnishings

CONTRACTOR hereby agrees to provide County with products including, but not limited to those identified within **Exhibit B - Quotations** of this Agreement and in PBI Proposal.

CONTRACTOR shall make available to County its entire catalog of desks, chairs, workstations, modular panel walls, furniture components, accessories, and hardware. County retains the ability to purchase additional items, not listed, to respond to the changing needs of DSS.

E.2 Space Planning

CONTRACTOR shall create space use planning, AUTOCAD drawings, and interior design for any DSS location as requested by County.

E.3 Storage & Inventory Management

CONTRACTOR shall provide inventory management and product storage as requested by County. CONTRACTOR shall provide County with a monthly statement of all items currently being held in CONTRACTOR's inventory.

E.4 Set-Up, Delivery, & Training

CONTRACTOR shall:

- Review all approved installation drawings, review and inspect all of the ordered desks, chairs, workstations, modular panel walls, components and hardware before and after installation.
- Provide COUNTY with an approved quick ship, rapid response program for urgent installation requirements.
- Furnish, install, and set in place (completely assembled, functional and ready for use) at point of use all purchases made by County under this Agreement.
- Check bills of lading, verify orders, inspect for damage and reorder as necessary. CONTRACTOR will be expected to track all shipments and keep County project planners informed of schedules. If so notified,

CONTRACTOR shall be required to participate in a pre-installation meeting with staging plan for delivery and installation.

- Provide on-site training to County staff on all furnished products as requested by County. Training shall include but not be limited to:
 - o Use of furniture and equipment
 - o Breakdown and setup procedures.

E.5 Cleanup

During performance and completion of work under this Agreement, CONTRACTOR shall:

Remove all unused equipment and instruments of service, all excess or unsuitable materials, trash, and debris, and legally dispose of the same, unless otherwise directed by the Agreement or by County.

Leave entire area in a neat, clean and acceptable condition as approved by County.

E.6 Warranty

Services:

CONTRACTOR shall fully warrant all services against poor and inferior quality or workmanship for a period of not less than one (1) year from date of final acceptance by the County. Time is of the essence of this Agreement. CONTRACTOR shall repair or replace any inoperable materials or equipment in a timely manner during warranty period.

Equipment:

Warranty period set forth in **Exhibit C – Warranty** is for a 24-hour, 7 days a week, multi shift use warranty (includes parts and labor to repair). Should any failure to conform to this limited warranty appear to a product purchased under this Agreement, during the applicable warranty period from the date of shipment, CONTRACTOR shall, upon prompt written notice, repair or replace, at its option and costs, the affected part or parts.

Remedies:

The remedies provided above are the CONTRACTOR's sole remedies for any failure of CONTRACTOR to comply with its obligations regarding the workmanship of its Products. Correction of any nonconformity in the manner and for the period of time provided shall constitute complete fulfillment of all liabilities of CONTRACTOR, with respect to or arising out of the Product furnished hereunder.

Delay/Force Majeure

CONTRACTOR shall not be liable for failure to perform or for delay in performance due to fire, flood, strike or other labor difficulty, act of God, act of any governmental authority or off the County, riot, embargo, fuel or energy shortage, wrecks or delay in transportation, inability to obtain necessary labor, materials or manufacturing facilities from usual sources or failure of suppliers to meet their contractual obligations, or due to any cause beyond its reasonable control. If any such event occurs, CONTRACTOR may extend delivery dates by a period of time necessary to overcome the effect of such delay, allocate available Products, or cancel any purchase order.

Patents:

Subject to the following provisions, CONTRACTOR shall, at its own expense, defend or, at its option, settle any claim, suit or proceeding brought against the COUNTY, and/or its vendees, mediate and immediate, so far as based on an allegation that any Product or any part thereof furnished hereunder constitutes a direct or a contributory infringement of any claim of any patent of the United States or Canada. This obligation shall be effective only if County shall have made all payments then due hereunder and if CONTRACTOR is notified promptly in writing and given authority, information, and assistance for the defense of said claim, suit or proceeding. CONTRACTOR shall pay all damages and costs awarded in such suit or proceedings so defended.

Other Warranty Terms:

The foregoing indemnity does not apply to the following: Products supplied according to design other than that of CONTRACTOR, and which is required by County:

- Combination of the Product with another product not furnished hereunder unless CONTRACTOR is a contributory infringer.
- Any settlements of a suit or proceeding made without CONTRACTOR's written consent.

County's remedies set forth herein are exclusive and the liability of CONTRACTOR with respect to the breach of this Agreement or any contract entered into between the parties pursuant hereto shall not exceed the price of the Product or part on which such liability is based.

When a product is being replaced under any warranty, CONTRACTOR, at its sole expense, shall provide and set in place loaner equipment that is equivalent to the product being replaced when loaner equipment is available.

E.7 Repairs Outside of Warranty

CONTRACTOR shall perform repairs to products outside of warranties listed in the above Section or in **Exhibit C, Warranty**. Any repair or replacement work to any product outside of warranty must be approved in advance by a County

EXHIBIT A

Contract Administrator. CONTRACTOR shall provide loaner equipment to County during any repairs at no additional cost when loaner equipment is available.

E.8 Tear Down

As requested by County, CONTRACTOR shall perform tear down of old furniture installations. For this Tear Down work, all sections of this Agreement shall be applicable to this work, including but not limited to Section E.5 Cleanup.

F. COUNTY RESPONSIBILITIES

County shall provide access to the facilities and provide a site manager as the project point of contact.

G. PUBLIC WORKS OF IMPROVEMENT REQUIREMENTS

G.1 Prevailing Wages:

If applicable, CONTRACTOR shall comply with provisions of the Labor Code (sections 1720, et seq.) governing public works, including payment of prevailing wages, payroll records and employment of apprentices. Copies of the determination of the general prevailing rate of per diem wages are available to interested parties at: <http://www.dir.ca.gov/dlsr/DPreWageDetermination.htm>.

G.2 DIR Registration:

During the entire term of this Agreement CONTRACTOR shall be registered with the California Department of Industrial Relations as a Public Works Contractor pursuant to Division 2, Part 7, Chapter 1, commencing with section 1720 of the California Labor Code.

G.3 Local Hiring per County of Monterey Code 5.08.120:

All provisions included in County of Monterey Code 5.08.120 are applicable to this Agreement, including, but not limited to:

County of Monterey Code Section 5.08.120 General Provisions: Unless such a provision would conflict with a State or Federal law or regulation applicable to a particular contract for public works of improvement, all County contracts for public works of improvement shall contain provisions pursuant to which the contractor promises to make a good-faith effort to hire Qualified Individuals who are, and have been for at least one year prior to the opening of bids, Residents of the Monterey Bay Area in sufficient numbers so that no less than fifty (50) percent of the contractor's total construction work force, including any subcontractor work force, measured in labor work hours, is comprised of Monterey Bay Area residents.

For the purposes of this Section, the following terms have the meanings indicated:

- "Qualified individual" shall mean a person who is specially trained, skilled, and experienced in the work, trade, or craft specified in the portion of the

EXHIBIT A

public work of improvement to be performed or who is enrolled in a certified State or federally approved apprenticeship program in the applicable trade or who is a journey person in his or her applicable trade.

- "Resident of Monterey Bay Area" shall mean a person who resides within the boundaries of Monterey County, Santa Cruz County, or San Benito County.

H. ORDER PROCESS & PURCHASE ORDERS

All products and services ordered by County from CONTRACTOR under this agreement shall be ordered as individuals Projects. Each Project shall be quoted by CONTRACTOR and County shall issue a unique purchase order issued for that Project. Purchase Orders shall only be valid during the County Fiscal Year (July 1 – June 30) in which they are issued.

I. ACCESSIBILITY

CONTRACTOR shall inform himself regarding any peculiarities and limitations of the spaces available for the installation of all work and materials furnished and installed under this Agreement. CONTRACTOR shall exercise due and particular caution to determine that all parts of CONTRACTORS work are made quickly and easily accessible. CONTRACTOR shall immediately report to County any damages to the premises resulting from services performed under this Agreement.

J. DAMAGE

CONTRACTOR shall be held responsible for any breakage, loss of County's equipment or supplies through negligence of the CONTRACTOR or CONTRACTOR's employee while working on the County's premises. CONTRACTOR shall be responsible for restoring/replacing any equipment, facilities, etc. so damaged.

K. PROTECTION OF PUBLIC

CONTRACTOR shall provide adequate warning devices, barricades, guards, flagmen, or other necessary precautions shall be provided by CONTRACTOR to give advice and reasonable protection, safety and warning to persons and vehicular traffic concerned in the areas affected by this Agreement.

L. LICENSING/SECURITY REQUIREMENTS

CONTRACTOR is required to ensure that all services, costs, and materials must, at minimum, meet the specifications for State of California and CAL/OSHA regulations, as applicable.

CONTRACTOR is to ensure that the insurance and required licenses under both state and local jurisdictions are current during the full term of the AGREEMENT.

CONTRACTOR shall be required to submit appropriate State level criminal background clearance(s) for all personnel required to work within County facilities that are deemed restricted or high security.

- A California licensed Investigator must perform the required State level criminal background check(s) which must then be submitted to the County prior to the personnel being allowed to work within such County facilities.
- CONTRACTOR is responsible for the cost of the State level criminal background check(s).
- The required background checks shall be completed prior to allowing the personnel to work within any of the facilities.

M. PAYMENT PROVISIONS

M.1 Compensation/Payment

County shall pay CONTRACTOR according to the terms set forth in Section 6, PAYMENT CONDITIONS, of this Agreement.

The maximum amount payable by County to CONTRACTOR under this Agreement shall not exceed one million two hundred thousand dollars (\$1,200,000).

CONTRACTOR and County shall negotiate pricing of any orders for products or service not listed in this Agreement prior to CONTRACTOR commencing work, ordering, or installing any products.

There shall be no travel reimbursement allowed during this Agreement.

CONTRACTOR shall levy no additional fees or surcharges of any kind during the term of this Agreement without first obtaining written approval from County.

CONTRACTOR warrants that the cost charged for services under the terms of this contract are not in excess of those charged any other client for the same services performed by the same individuals.

M.2 Tiered Pricing

CONTRACTOR'S compensation for products purchased shall be based on the rates set forth in **Exhibit B - Quotations**, PBI Proposal, and all other current catalogs.

Discounts from the catalog prices, those presented in the PBI Proposal, and those shown in **Exhibit B – Quotations** shall be set per the discount rates set forth in **Exhibit D, Tiered Pricing**.

Any discounts offered by CONTRACTOR must allow for payment after receipt and acceptance of services, materials or equipment and correct invoice, whichever is later. In no case will a discount be considered that requirements payment in less than 30 days.

M.3 Labor Rates

County shall pay CONTRACTOR for:

- Space Planning services at a rate of ninety-five dollars (\$95) per hour.
- Repairs outside of warranty at a rate of ninety-five dollars (\$95) per hour.
- Training for furniture and equipment setup and breakdown provided under this Agreement at a rate of seventy-five dollars (\$75) per hour.
- Training for usage of furniture and equipment provided under this Agreement shall be provided at no additional cost to the County.
- For non-prevailing wage labor, that is not required to comply with provisions of the Labor Code (sections 1720, et seq.), at a rate of ninety-five dollars (\$95) per hour.
- For tear down labor at a rate of ninety-five dollars (\$95) per hour.

Labor outside of regular business hours (7am – 7pm Monday through Friday excluding Federal holidays) shall be billed with a surcharge of 50%.

M.4 Storage & Inventory Management

CONTRACTOR shall store any product purchased under this Agreement in their warehouse for up to thirty (30) days at no cost to County. For storage over 30 days, County shall pay CONTRACTOR one dollars and twenty-five cents (\$1.25) per square foot per day of utilized space for all things inclusive of storage and management of inventory.

M.5 Rate Changes

Changes for labor rates and product prices shall not increase more than 3% annually during the term of this Agreement and any subsequent amendments to this Agreement. CONTRACTOR shall notify County in writing of any proposed changes to product costs or labor rates no less than ninety (90) days prior to the date proposed for the changes to become effective to allow ample time for negotiation.

M.6 Tax

All pricing shown in this Agreement is inclusive of all applicable taxes.

County is registered with the Internal Revenue Service, San Francisco office, with registration number 94-6000524. The County is exempt from Federal Transportation Tax; an exemption certificate is not required when shipping documents showing Monterey County as consignee.

M.7 CONTRACTORS Billing Procedures

Invoices shall be submitted upon completion of work no later than 30 days after completion of services. All invoices shall reference RFP #10607. Final invoice for work performed in a County Fiscal Year shall be submitted no later than July 10th of the following fiscal year, and be mailed to:

Sylvia Solis
1000 South Main St. Suite 304
Salinas, CA 93901

In the event that the Agreement is terminated prior to the completion of the services, the amount paid shall be prorated for services and equipment provided prior to the date of termination, should the County determine a reimbursement is owed, CONTRACTOR shall reimburse the County within thirty (30) days of the termination.

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325 S. Main Street
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 Fax (831) 757-1339

SALES • LEASING • DESIGN • SERVICE

Exhibit B

Quotation

Page 1 of 2

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63667	03/24/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
LOBBY SEATING				
AVAILABLE IN A WIDE VARIETY OF FABRICS				
1	1	TS31402 STEELCASE Jenny; Chair, 2 arms UPHLSTRY:5636 ATLANTIS OPTIONS * * OPTIONS * * LEG OPT *OPT:LEG OPTIONS PLASTIC STD:BLACK PLASTIC LEGS Line Finish Summary 5636 ATLANTIS	634.80	634.80

ACCEPTED BY _____ TITLE _____ DATE: _____



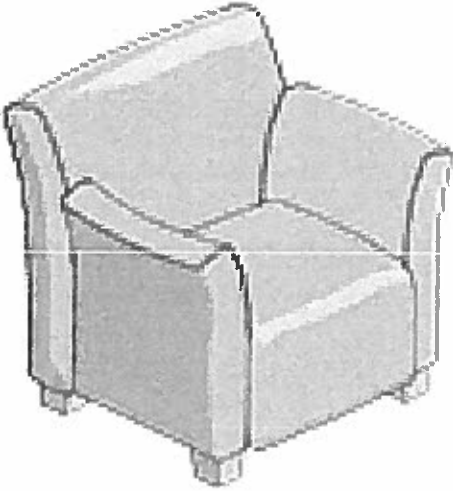
325 S. Main Street
 Salinas, CA 93901
 Salinas (831) 757-4107
 Fax (831) 757-1339

SALES - LEASING - DESIGN - SERVICE

Quotation

Page 2 of 2
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63667	03/24/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
2	1	 P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	95.00	95.00

QUOTATION TOTALS

Sub Total 729.80

City of Salinas, Monterey Co. 64.77

Grand Total 794.57

Images are provided as a preliminary color and type representation and should not be used for final color and product selection. Due to individual computer/monitor/printer settings: color, texture, pattern, size and feature rendering may vary from the actual sample. For accuracy, order and view an actual sample.

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



325 S. Main Street
 Salinas, CA 93901
 Salinas (831) 757-4107
 Fax (831) 757-1339

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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63668	03/24/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
LOBBY SEATING				
AVAILABLE IN A WIDE VARIETY OF FABRICS				
1	1	TS31403 STEELCASE Jenny; Chair, Arm right seated UPHLSTRY:5636 ATLANTIS OPTIONS * * OPTIONS * * LEG OPT *OPT:LEG OPTIONS PLASTIC STD:BLACK PLASTIC LEGS Line Finish Summary 5636 ATLANTIS	597.54	597.54

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



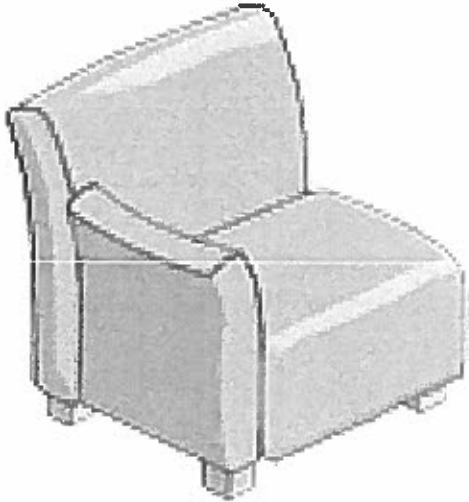
325 S. Main Street
 Salinas, CA 93901
 Salinas (831) 757-4107
 Fax (831) 757-1339

SALES - LEASING - DESIGN - SERVICE

Quotation

Page 2 of 3
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63668	03/24/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
2	1	 <p>TS31404 STEELCASE Jenny; Chair, Arm left seated UPHLSTRY:5636 ATLANTIS OPTIONS * * OPTIONS * * LEG OPT *OPT:LEG OPTIONS PLASTIC STD:BLACK PLASTIC LEGS Line Finish Summary 5636 ATLANTIS</p>	597.54	597.54

ACCEPTED BY _____ TITLE _____ DATE: _____



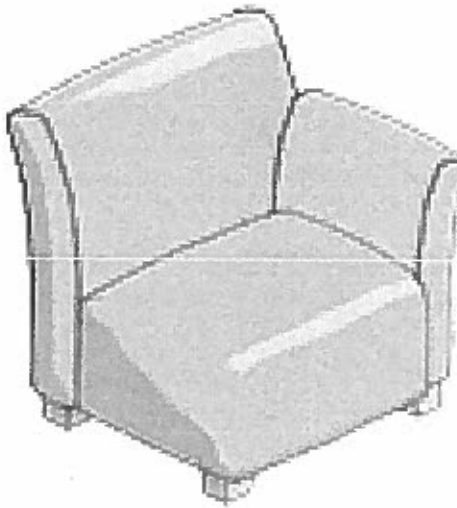
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SALES • LEASING • DESIGN • SERVICE

Quotation

Page 3 of 3
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63668	03/24/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
3	1	 <p>P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.</p>	175.00	175.00

QUOTATION TOTALS

Sub Total	1,370.08
City of Salinas, Monterey Co.	121.59
Grand Total	1,491.67

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*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63669	03/24/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
LOBBY SEATING 3 seat sofa				
AVAILABLE IN A WIDE VARIETY OF FABRICS				
1	1	TS31401 STEELCASE Jenny; Chair, No arms UPHLSTRY:5636 ATLANTIS OPTIONS * * OPTIONS * * LEG OPT *OPT:LEG OPTIONS PLASTIC STD:BLACK PLASTIC LEGS Line Finish Summary 5636 ATLANTIS	561.66	561.66

ACCEPTED BY _____ TITLE _____ DATE: _____

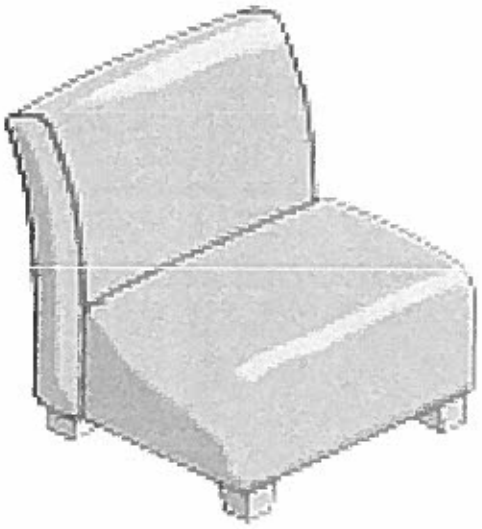


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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63669	03/24/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
2	1	 <p>TS31403 STEELCASE Jenny; Chair, Arm right seated UPHLSTRY:5636 ATLANTIS OPTIONS * * OPTIONS * * LEG OPT *OPT:LEG OPTIONS PLASTIC STD:BLACK PLASTIC LEGS Line Finish Summary 5636 ATLANTIS</p>	597.54	597.54

ACCEPTED BY _____ TITLE _____ DATE: _____




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Quotation

Page 3 of 4
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63669	03/24/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
3	1	 <p>TS31404 STEELCASE Jenny; Chair, Arm left seated UPHLSTRY:5636 ATLANTIS OPTIONS * * OPTIONS * * LEG OPT *OPT:LEG OPTIONS PLASTIC STD:BLACK PLASTIC LEGS Line Finish Summary 5636 ATLANTIS</p>	597.54	597.54

ACCEPTED BY _____ TITLE _____ DATE: _____

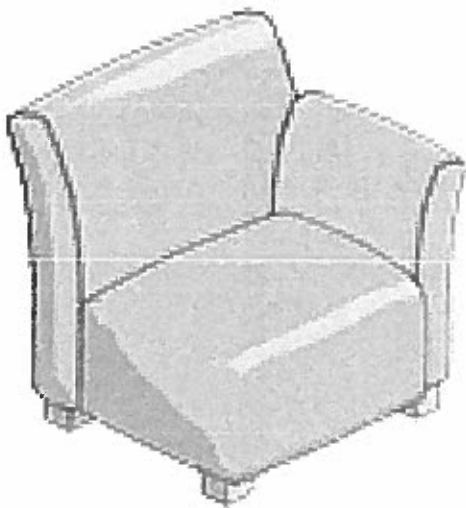


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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63669	03/24/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
4	1	 <p>P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.</p>	225.00	225.00

QUOTATION TOTALS

Sub Total 1,981.74

City of Salinas, Monterey Co. 175.88

Grand Total 2,157.62

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*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

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SALES - LEASING - DESIGN - SERVICE

Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63676	03/25/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
LOBBY SEATING FROM MAYLINE LEATHER SEATING SURFACES AVAILABLE IN BLACK, ALMOND AND WHITE				
1	1	VCC1 MAYLINEGRO MAYLINE SANTA CRUZ LOUNGE SERIES AVAILABLE IN BLACK, ALMOND OR WHITE LEATHER ON ALL SEATED SURFACES CHAIR AVAILABLE WITH TABLET CHAIR 36W X 34 1/4D X 32 1/4H	589.00	589.00
2	1	VCC2 MAYLINEGRO MAYLINE SANTA CRUZ LOUNGE SERIES AVAILABLE IN BLACK, ALMOND OR WHITE LEATHER ON ALL SEATED SURFACES CHAIR AVAILABLE WITH TABLET LOVESEAT 55W X 34 1/4D X 32 1/4H	878.50	878.50
3	1	VCC3 MAYLINEGRO MAYLINE SANTA CRUZ LOUNGE SERIES AVAILABLE IN BLACK, ALMOND OR WHITE LEATHER ON ALL SEATED SURFACES CHAIR AVAILABLE WITH TABLET SOFA 75 1/4W X 34 1/8D X 32 1/4H	1,141.50	1,141.50
4	1	P10 PENINSULA	225.00	225.00

ACCEPTED BY _____ TITLE _____ DATE: _____

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SALES - LEASING - DESIGN - SERVICE

Quotation

Page 2 of 2
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63676	03/25/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
		PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.		

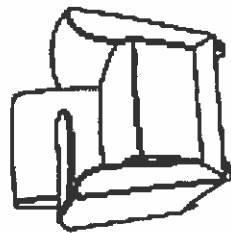
QUOTATION TOTALS				
			Sub Total	2,834.00
			City of Salinas, Monterey Co.	251.52
			Grand Total	3,085.52

*****End of Quotation*****

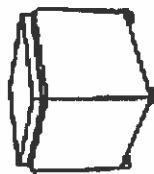
ACCEPTED BY _____ TITLE _____ DATE: _____

SANTA CRUZ® LOUNGE SERIES

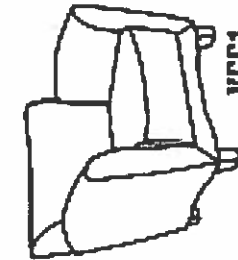
- Available in Black leather, Almond leather or White leather (standard with Black feet). Optional foot kit colors available.
- Genuine leather on all seated surfaces.
- Mobile chair includes heavy-duty black double wheel casters in the front, black wood feet in the back.
- Mobile chair available with or without tablet.
- Mobile chair tablet: 360° swivel (15"W x 12"D), tablet height 27", available in Black finish on Black/Almond chairs and White Finish on White chairs.
- Brushed aluminum handle on mobile chair back for easy mobility.
- Optional Foot Kit finish options: Mahogany, Sierra Cherry, Espresso, Maple, Bourbon Cherry, Silver or Black for VCC1, VCC2 or VCC3.
- Storage ottoman standard with four casters for easy mobility; Black table inside.
- CA117 approved.



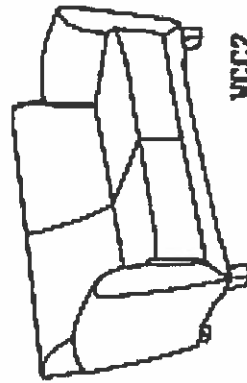
VCCMT



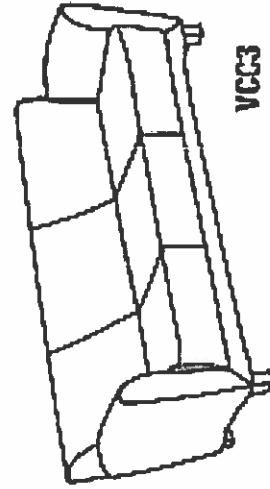
VCCS



VCC1



VCC2



VCC3



VCCCL

Model No.	Description	Outside Dimensions	Seated Area	Seat Ht.	List Price
◆ VCCM	Mobile Lounge Chair	31"W x 33"D x 30 3/4"H	18 1/2"W x 21"D x 11 3/4"H	19"	\$1202
◆ VCCMT	Mobile Lounge Chair With Tablet	31"W x 33"D x 30 3/4"H	18 1/2"W x 21"D x 11 3/4"H	19"	\$1444
◆ VCCS	*Storage Ottoman	18 1/2"W x 18 1/2"D x 18 1/2"H	18 1/2"W x 18 1/2"D x 18 1/2"H	19 1/2"	\$480
◆ VCC1	Chair	36"W x 34 1/4"D x 32 1/4"H	21 1/2"W x 22"D x 13 1/4"H	19"	\$1178
◆ VCC2	Settee	55"W x 34 1/4"D x 32 1/4"H	41"W x 22"D x 13 1/4"H	19"	\$1757
◆ VCC3	Sofa	75 1/4"W x 34 1/8"D x 32 1/4"H	61"W x 22"D x 13 1/4"H	19"	\$2283
◆ VCCCL	Optional Foot Kit for VCC1, VCC2 & VCC3	2"W x 3"D x 3 1/2"H	* See available finishes above.		\$62

* Note: Model VCC Ottoman Limited quantities available. (Will switch to new VCCS when CVV inventory is depleted).

◆ Indicates Quick-Ship models.

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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63635	03/26/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
<p>CONFERENCE ROOM TYPICAL A</p> <p>USE IN PRIVATE OFFICES, SMALL CONFERENCE ROOMS AND BREAK ROOMS.</p> <p>AVAIALBLE WITH POWER / DATA.</p> <p>PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT.</p> <p>BASED ON QUANTITY AND SIZE OF EACH PROJECT, ADDITIONAL DISCOUNTING MAY APPLY.</p>				
1	1	CX4848DHTNP MAYLINEGRO Cohere Round 48"D Table. 29"H. HPL-Nebula Grey/Ice Grey Edging Top. Silver Powder Coat Leg Finish. El X-base.	570.73	570.73
2	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	95.00	95.00

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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SALES • LEASING • DESIGN • SERVICE

Quotation

Page 2 of 2
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63635	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
QUOTATION TOTALS				
			Sub Total	<u>665.73</u>
			City of Salinas, Monterey Co.	<u>59.08</u>
			Grand Total	<u>724.81</u>

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

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 Salinas, CA 93901
 Salinas (831) 757-4107
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SALES - LEASING - DESIGN - SERVICE

Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63637	03/26/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
CONFERENCE ROOM TYPICAL B BASIC 48" X 96" RECTANGULAR TABLE AVAIALBLE WITH POWER / DATA. PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT. BASED ON QUANTITY AND SIZE OF EACH PROJECT, ADDITIONAL DISCOUNTING MAY APPLY.				
1	1	CY4896RHTNP MAYLINEGRO Cohere Rectangle Conference Table. 48"x96" Rectangle. 29"H. HPL-Nebula Grey/Ice Grey Edging Top. Al Y base. Silver Powder Coat Leg Finish	1,054.54	1,054.54
2	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	245.00	245.00

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



325 S. Main Street
 Salinas, CA 93901
 Salinas (831) 757-4107
 Fax (831) 757-1339

SALES • LEASING • DESIGN • SERVICE

Quotation

Page 2 of 2
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63637	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
QUOTATION TOTALS				
			Sub Total	1,299.54
			City of Salinas, Monterey Co.	115.33
			Grand Total	1,414.87

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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 Salinas (831) 757-4107
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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63638	03/26/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
CONFERENCE ROOM TYPICAL C MULTI-TABLE CONFERENCE ROOM TABLES AVAIALBLE WITH POWER / DATA PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT. BASED ON QUANTITY AND SIZE OF EACH PROJECT, ADDITIONAL DISCOUNTING MAY APPLY.				
1	4	FR3060H3NTPS MAYLINEGRO Cohere Flip & Nest Table on Black Casters. 30"x60" Rectangle. H3 Edgeband, square corner. 29"H. HPL-Nebula Grey/Ice Grey Edging Top. T-legs. Silver Powder Coat Leg Finish	465.80	1,863.20
2	2	FH3060H3NTPS MAYLINEGRO Cohere Flip & Nest Table on Black Casters. 30"x60" Half Round. 29"H. H3 Edgeband, square corner. HPL-Nebula Grey/Ice Grey Edging Top. T-legs. Silver Powder Coat Leg Finish	465.80	931.60
3	6	10GA MAYLINEGRO Universal Ganging Clips	24.15	144.90

ACCEPTED BY _____ TITLE _____ DATE: _____

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SALES - LEASING - DESIGN - SERVICE

Quotation

Page 2 of 2
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63638	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
4	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	490.00	490.00

QUOTATION TOTALS

Sub Total	3,429.70
City of Salinas, Monterey Co.	304.39
Grand Total	3,734.09

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



325 S. Main Street
 Salinas, CA 93901
 Salinas (831) 757-4107
 Fax (831) 757-1339

SALES - LEASING - DESIGN - SERVICE

Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63639	03/27/17		MON250	Ray Vajdos	

QUOTE TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

SHIP TO:

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
PRIVATE OFFICE A FIXED DESK FOR INTERVIEW ROOMS PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT. BASED ON QUANTITY AND SIZE OF EACH PROJECT, ADDITIONAL DISCOUNTING MAY APPLY. BASED ON QUANTITY OF GREAT OPENINGS PRODUCT ORDERED, FREIGHT CHARGES MAY NOT APPLY.				
1	1	SPEZ6030LL MA MAYLINEGRO E5 Rectangular Surface/Leg Support w/Acrylic Modesty Panel -Wilson Art Nebula Gray HPL with Gray Icing. -Silver Powder Coat Finish (4) Post Legs -Center Grommet Cutout	585.85	585.85
2	1	UA140306667__ -A GREAT OPEN Box/File Pedestal with Cushion, (1) 6" divider, (1) 12" divider (1) pencil tray, B/F,Black Casters, 23Hx18-7/8Dx15-1/4W. Grade 1 cushion Fabric TBD.	223.17	223.17

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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 Salinas, CA 93901
 Salinas (831) 757-4107
 Fax (831) 757-1339

SALES • LEASING • DESIGN • SERVICE

Quotation

Page 2 of 2
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63639	03/27/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
3	1	FREIGHT GREAT OPEN FREIGHT CHARGES	121.95	121.95
4	1	EDGE2-SLV ESI ERGONO Dual Monitor Arm, Silver Finish. • Height Adjustment Range: 13" • LOW: 7" HIGH: 20" • Monitor Extension: 22.5" • Monitor Tilt: +90°/-25° • Monitor Rotation: +90°/-90° • Weight Capacity (per arm): • Minimum: 6.5 lbs • Maximum: 17.6 lbs • 180° Lock-Out Feature • Quick Release • Includes both desk clamp and grommet mount	281.41	281.41
5	1	CPU01 ESI ERGONO CPU HOLDER. 360° swivel 17.75" glide track Adjustable 60" straps Load capacity: 125 lbs Black Nylon Security Bands	71.56	71.56
6	1	SEC-5-USB-B-72 ELECTRI-CA Seclusion 5-power, 2-USB. Black Finish. 72" black cord. Includes SEC-CLAMP Accessory to clamp unit to work surface.	187.80	187.80
7	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	245.00	245.00

QUOTATION TOTALS

Sub Total	<u>1,716.74</u>
City of Salinas, Monterey Co.	<u>152.36</u>
Grand Total	<u>1,869.10</u>

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



325 S. Main Street
 Salinas, CA 93901
 Salinas (831) 757-4107
 Fax (831) 757-1339

SALES • LEASING • DESIGN • SERVICE

Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63641	03/26/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
PRIVATE OFFICE B				
L SHAPED PRIVATE OFFICE FURNITURE				
PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT.				
BASED ON QUANTITY AND SIZE OF EACH PROJECT, ADDITIONAL DISCOUNTING MAY APPLY.				
BASED ON QUANTITY OF GREAT OPENINGS PRODUCT ORDERED, FREIGHT CHARGES MAY NOT APPLY.				
1	1	SP5323066H01 MAYLINEGRO ML Series, Rectangular, 3mm Edge, 29"D x 68"W, 3 Stage, 2 Leg, vertical adjustment from 24.5" to 50". HPL-Nebula Grey/Ice Grey Edging. Standard Grommet. Silver Leg Finish. Metallic Silver Finish	706.95	706.95
2	1	HMOD66 MAYLINEGRO Cohere 60"Wx12"H Acrylic Modesty Panel.	172.98	172.98
3	1	523MC MAYLINEGRO 3 Position Programmable Switch	34.02	34.02
4	1	HR2445H3NC MAYLINEGRO Cohere 45"W x 24"D x 29"H, Fixed Height,	331.02	331.02

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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 Salinas, CA 93901
 Salinas (831) 757-4107
 Fax (831) 757-1339

SALES • LEASING • DESIGN • SERVICE

Quotation

Page 2 of 3
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63641	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
5	1	Rectangular, 3mm Edge, No Grommets, C-Leg. HPL-Nebula Grey/Ice Grey Edging. Silver Finish. UA140306667__ -A GREAT OPEN Box/File Pedestal with Cushion, (1) 6" divider, (1) 12" divider (1) pencil tray, B/F, Black Casters, 23Hx18-7/8Dx15-1/4W. Grade 1 cushion Fabric TBD.	223.17	223.17
6	1	FREIGHT GREAT OPEN FREIGHT CHARGES	121.95	121.95
7	1	EDGE2-SLV ESI ERGONO Dual Monitor Arm. Silver Finish. • Height Adjustment Range: 13" • LOW: 7" HIGH: 20" • Monitor Extension: 22.5" • Monitor Tilt: +90°/-25° • Monitor Rotation: +90°/-90° • Weight Capacity (per arm): • Minimum: 6.5 lbs • Maximum: 17.6 lbs • 180° Lock-Out Feature • Quick Release • Includes both desk clamp and grommet mount	281.41	281.41
8	1	CPU01 ESI ERGONO CPU HOLDER. 360° swivel 17.75" glide track Adjustable 60" straps Load capacity: 125 lbs Black Nylon Security Bands	71.56	71.56
9	1	GBS3652 GREAT OPEN 36Wx13-3/8Dx51-3/8H 4-High Square Bookcase-3 Adjustable Shelves. Color:TBD	269.51	269.51
10	1	SEC-5-USB-B-72 ELECTRI-CA Seclusion 5-power, 2-USB. Black Finish. 72" black cord. Includes SEC-CLAMP Accessory to clamp unit to work surface.	187.80	187.80
11	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular	245.00	245.00

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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Quotation

Page 3 of 3
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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63641	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
		Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.		

QUOTATION TOTALS

Sub Total	2,645.37
City of Salinas, Monterey Co.	234.78
Grand Total	2,880.15

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

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 Salinas, CA 93901
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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63642	03/26/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
PRIVATE OFFICE C				
U SHAPED PRIVATE OFFICE FURNITURE				
PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT.				
BASED ON QUANTITY AND SIZE OF EACH PROJECT, ADDITIONAL DISCOUNTING MAY APPLY.				
1	1	SP53346LLH01 MAYLINEGRO ML Series Corner Table. 24x74x68x29. LEFT Hand Return. 3mm Edge. 3 Stage, 3 Leg, vertical adjustment from 24.5" to 50". HPL-Nebula Grey/Ice Grey Edging. Standard Grommet. Silver Leg Finish. Metallic Silver Powder Finish	1,124.70	1,124.70
2	1	HMOD72 MAYLINEGRO Cohere 66"Wx12"H Acrylic Modesty Panel.	182.20	182.20
3	1	523MC MAYLINEGRO 3 Position Programmable Switch	34.02	34.02
5	1	UA140306667__ -A GREAT OPEN Box/File Pedestal with Cushion, (1) 6" divider, (1) 12" divider (1) pencil tray, B/F,Black	223.17	223.17

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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Quotation

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 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63642	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
		Casters, 23Hx18-7/8Dx15-1/4W. Grade 1 cushion Fabric TBD.		
6	1	RG-C501NT GREAT OPEN 42Wx18-1/4Dx27-3/4H Work Surface Supporting Lateral. Color: TBD	305.18	305.18
7	1	DK2472F GREAT OPEN 72Wx24Dx29H-Full Modesty-Desk Shell, (2) 29"w panel legs, L/R grommet on work surface top, wilsonart nebula gray w/ice gray edging	393.60	393.60
8	1	HGC7202 GREAT OPEN 13-5/8Dx72Wx37H-Full Hutch with tack board and rubber wire management strip. Grade 1 Fabric TBD.	589.63	589.63
9	1	VT48-BK GREAT OPEN 48-1/3Wx6-7/8Dx1-1/2H Task Light	223.17	223.17
10	1	EDGE2-SLV ESI ERGONO Dual Monitor Arm. Silver Finish. • Height Adjustment Range: 13" • LOW: 7" HIGH: 20" • Monitor Extension: 22.5" • Monitor Tilt: +90°/-25° • Monitor Rotation: +90°/-90° • Weight Capacity (per arm): • Minimum: 6.5 lbs • Maximum: 17.6 lbs • 180° Lock-Out Feature • Quick Release • Includes both desk clamp and grommet mount	281.41	281.41
11	1	CPU01 ESI ERGONO CPU HOLDER. 360° swivel 17.75" glide track Adjustable 60" straps Load capacity: 125 lbs Black Nylon Security Bands	71.56	71.56
13	1	SEC-5-USB-B-72 ELECTRI-CA Seclusion 5-power, 2-USB. Black Finish. 72" black cord. Includes SEC-CLAMP Accessory to clamp unit to work surface.	187.80	187.80
14	1	P10 PENINSULA	445.00	445.00

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SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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 Fax (831) 757-1339

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Quotation

Page 3 of 3
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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63642	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
		PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.		

QUOTATION TOTALS				
			Sub Total	4,061.44
			City of Salinas, Monterey Co.	360.45
			Grand Total	4,421.89

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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 Salinas, CA 93901
 Salinas (831) 757-4107
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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63644	03/26/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
WORKSTATION TYPICAL A (USING EXISTING PANELS) PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT. BASED ON QUANTITY AND SIZE OF EACH PROJECT, ADDITIONAL DISCOUNTING MAY APPLY. BASED ON QUANTITY OF GREAT OPENINGS PRODUCT ORDERED, FREIGHT CHARGES MAY NOT APPLY.				
1	1	SP5323066H01 MAYLINEGRO ML Series, Rectangular, 3mm Edge, 29"D x 68"W, 3 Stage, 2 Leg, vertical adjustment from 24.5" to 50". HPL-Nebula Grey/Ice Grey Edging. Standard Grommet. Silver Leg Finish. Metallic Silver Finish	706.95	706.95
2	1	523MC MAYLINEGRO 3 Position Programmable Switch	34.02	34.02
3	1	HR2445H3NC MAYLINEGRO Cohere 45"W x 24"D x 29"H, Fixed Height, Rectangular, 3mm Edge, No Grommets, C-Leg. HPL-Nebula Grey/Ice Grey Edging. Silver Finish.	331.02	331.02
4	1	UA140306667__-A GREAT OPEN	223.17	223.17

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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SALES • LEASING • DESIGN • SERVICE

Quotation

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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63644	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
5	1	Box/File Pedestal with Cushion, (1) 6" divider, (1) 12" divider (1) pencil tray, B/F,Black Casters, 23Hx18-7/8Dx15-1/4W. Grade 1 cushion Fabric TBD. FREIGHT GREAT OPEN FREIGHT CHARGES	121.95	121.95
6	1	EDGE2-SLV ESI ERGONO Dual Monitor Arm. Silver Finish. • Height Adjustment Range: 13" • LOW: 7" HIGH: 20" • Monitor Extension: 22.5" • Monitor Tilt: +90°/-25° • Monitor Rotation: +90°/-90° • Weight Capacity (per arm): • Minimum: 6.5 lbs • Maximum: 17.6 lbs • 180° Lock-Out Feature • Quick Release • Includes both desk clamp and grommet mount	281.41	281.41
7	1	CPU01 ESI ERGONO CPU HOLDER. 360° swivel 17.75" glide track Adjustable 60" straps Load capacity: 125 lbs Black Nylon Security Bands	71.56	71.56
8	1	SEC-5-USB-B-72 ELECTRI-CA Seclusion 5-power, 2-USB. Black Finish. 72" black cord.Includes SEC-CLAMP Accessory to clamp unit to work surface.	187.80	187.80
9	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	245.00	245.00

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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Quotation

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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63644	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
QUOTATION TOTALS				
			Sub Total	2,202.88
			City of Salinas, Monterey Co.	195.51
			Grand Total	2,398.39

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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Quotation

Page 1 of 4

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63646	03/26/17		MON250	Ray Vajdos	

QUOTE TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

SHIP TO:

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
WORKSTATION TYPICAL B - FRIANT PANELS PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT. BASED ON QUANTITY AND SIZE OF EACH PROJECT, ADDITIONAL DISCOUNTING MAY APPLY. BASED ON QUANTITY OF GREAT OPENINGS PRODUCT ORDERED, FREIGHT CHARGES MAY NOT APPLY.				
1	1	SP5323066H01 MAYLINEGRO ML Series, Rectangular, 3mm Edge, 29"D x 68"W, 3 Stage, 2 Leg, vertical adjustment from 24.5" to 50". HPL-Nebula Grey/Ice Grey Edging. Standard Grommet. Silver Leg Finish. Metallic Silver Finish	706.95	706.95
2	1	523MC MAYLINEGRO 3 Position Programmable Switch	34.02	34.02
3	1	HR2445H3NC MAYLINEGRO Cohere 45"W x 24"D x 29"H, Fixed Height, Rectangular, 3mm Edge, No Grommets, C-Leg. HPL-Nebula Grey/Ice Grey Edging. Silver Finish.	331.02	331.02
4	1	UA140306667__A GREAT OPEN	223.17	223.17

ACCEPTED BY _____ TITLE _____ DATE: _____

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Quotation

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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63646	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
5	1	Box/File Pedestal with Cushion, (1) 6" divider, (1) 12" divider (1) pencil tray, B/F,Black Casters, 23Hx18-7/8Dx15-1/4W. Grade 1 cushion Fabric TBD. FREIGHT GREAT OPEN FREIGHT CHARGES	121.95	121.95
6	1	EDGE2-SLV ESI ERGONO Dual Monitor Arm. Silver Finish. • Height Adjustment Range: 13" • LOW: 7" HIGH: 20" • Monitor Extension: 22.5" • Monitor Tilt: +90°/-25° • Monitor Rotation: +90°/-90° • Weight Capacity (per arm): • Minimum: 6.5 lbs • Maximum: 17.6 lbs • 180° Lock-Out Feature • Quick Release • Includes both desk clamp and grommet mount	281.41	281.41
7	1	CPU01 ESI ERGONO CPU HOLDER. 360° swivel 17.75" glide track Adjustable 60" straps Load capacity: 125 lbs Black Nylon Security Bands	71.56	71.56
8	1	SEC-5-USB-B-72 ELECTRI-CA Seclusion 5-power, 2-USB. Black Finish. 72" black cord.Includes SEC-CLAMP Accessory to clamp unit to work surface.	187.80	187.80
9	1	FIBPE FRIANT & A Base Power Entry Direct Connect, 4-circuit	69.40	69.40
10	1	FIC2W90.45 FRIANT & A 45" 2-Way 90° Connector CW FIN: Cloud White	25.35	25.35
11	2	FIF-4536-ED FRIANT & A 45"x 36" Powered Panel Duplex Data Cutout	105.00	210.00

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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Quotation

Page 3 of 4
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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63646	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
12	2	CW BASE: Cloud White CW FIN: Cloud White FIF-4548-ED FRIANT & A 45"x 48" Powered Panel Duplex Data Cutout CW BASE: Cloud White CW FIN: Cloud White	128.05	256.10
13	2	FIFE.45 FRIANT & A 45" Finished End CW FIN: Cloud White	13.06	26.12
14	2	FIFG.0836-CL FRIANT & A 8"x 36" Frameless Glass Stacking Screens, Sold in pairs	80.41	160.82
15	2	FIFG.0848-CL FRIANT & A 8"x 48" Frameless Glass Stacking Screens, Sold in pairs	92.20	184.40
16	4	FIFT.1636 FRIANT & A Fabric Covered Tiles 16"H x 36"W FRIANT SLI FAB: Friant Slide PF101-2 FAB: Slide Slate	16.65	66.60
17	4	FIFT.1648 FRIANT & A Fabric Covered Tiles 16"H x 48"W FRIANT SLI FAB: Friant Slide PF101-2 FAB: Slide Slate	19.46	77.84
18	4	FIFT.2436 FRIANT & A Fabric Covered Tiles 24"H x 36"W FRIANT SLI FAB: Friant Slide PF101-2 FAB: Slide Slate	21.51	86.04
19	4	FIFT.2448 FRIANT & A Fabric Covered Tiles 24"H x 48"W	25.35	101.40

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



325 S. Main Street
 Salinas, CA 93901
 Salinas (831) 757-4107
 Fax (831) 757-1339

SALES • LEASING • DESIGN • SERVICE

Quotation

Page 4 of 4
 (cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63646	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
20	1	FRIANT SLI FAB: Friant Slide PF101-2 FAB: Slide Slate FIPTF.23 FRIANT & A Pass-Through Festoon 23" Long 4-Circuit	23.05	23.05
21	2	FIPTP.45 FRIANT & A 45" Panel to Panel connector package	3.33	6.66
22	2	FIRECP4.I FRIANT & A Receptacle 4-Circuits I CW FIN: Cloud White	6.66	13.32
23	1	FIRECP4.IIIII FRIANT & A Receptacle 4-Circuits IIIII (dedicated) CW FIN: Cloud White	6.66	6.66
24	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	825.00	825.00

QUOTATION TOTALS

Sub Total 4,096.64

City of Salinas, Monterey Co. 363.58

Grand Total 4,460.22

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63647	03/26/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
WORKSTATION TYPICAL C - STEELCASE ANSWER PANELS PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT. BASED ON QUANTITY AND SIZE OF EACH PROJECT, ADDITIONAL DISCOUNTING MAY APPLY. BASED ON QUANTITY OF GREAT OPENINGS PRODUCT ORDERED, FREIGHT CHARGES MAY NOT APPLY.				
1	1	SP5323066H01 MAYLINEGRO ML Series, Rectangular, 3mm Edge, 29"D x 68"W, 3 Stage, 2 Leg, vertical adjustment from 24.5" to 50". HPL-Nebula Grey/Ice Grey Edging. Standard Grommet. Silver Leg Finish. Metallic Silver Finish	706.95	706.95
2	1	523MC MAYLINEGRO 3 Position Programmable Switch	34.02	34.02
3	1	HR2445H3NC MAYLINEGRO Cohere 45"W x 24"D x 29"H, Fixed Height, Rectangular, 3mm Edge, No Grommets, C-Leg. HPL-Nebula Grey/Ice Grey Edging. Silver Finish.	331.02	331.02
4	1	UA140306667__ -A GREAT OPEN	223.17	223.17

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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63647	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
5	1	Box/File Pedestal with Cushion, (1) 6" divider, (1) 12" divider (1) pencil tray, B/F,Black Casters, 23Hx18-7/8Dx15-1/4W. Grade 1 cushion Fabric TBD. FREIGHT GREAT OPEN FREIGHT CHARGES	121.95	121.95
6	1	EDGE2-SLV ESI ERGONO Dual Monitor Arm. Silver Finish. • Height Adjustment Range: 13" • LOW: 7" HIGH: 20" • Monitor Extension: 22.5" • Monitor Tilt: +90°/-25° • Monitor Rotation: +90°/-90° • Weight Capacity (per arm): • Minimum: 6.5 lbs • Maximum: 17.6 lbs • 180° Lock-Out Feature • Quick Release • Includes both desk clamp and grommet mount	281.41	281.41
7	1	CPU01 ESI ERGONO CPU HOLDER. 360° swivel 17.75" glide track Adjustable 60" straps Load capacity: 125 lbs Black Nylon Security Bands	71.56	71.56
8	1	SEC-5-USB-B-72 ELECTRI-CA Seclusion 5-power, 2-USB. Black Finish. 72" black cord.Includes SEC-CLAMP Accessory to clamp unit to work surface.	187.80	187.80
9	1	TS71272TFGR STEELCASE Screen-Frameless glass, Recessed, Thin, 12H x 72W OPTIONS * * OPTIONS * * TC OPT *OPT:TOP CAP OPTIONS STD CAP STANDARD TOP CAP TOP-CAP TOP CAP METALLIC *TOP-CAP:METALLIC PAINT 4799 PLATINUM METALLIC GLAS OPT *OPT:GLASS OPTIONS FRMLS GL STD:GLASS OPTION	277.68	277.68

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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63647	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
10	1	Tag For: FG/72-R TS71296TFGR STEELCASE Screen-Frameless glass, Recessed, Thin, 12H x 96W OPTIONS * * OPTIONS * * TC OPT *OPT:TOP CAP OPTIONS STD CAP STANDARD TOP CAP TOP-CAP TOP CAP METALLIC *TOP-CAP:METALLIC PAINT 4799 PLATINUM METALLIC GLAS OPT *OPT:GLASS OPTIONS FRMLS GL STD:GLASS OPTION	400.53	400.53
11	2	Tag For: FG/96-R TS71SSX STEELCASE Receptacle-System ground, Line 1, 3+1 PLASTIC :6249 PLATINUM SOLID	16.38	32.76
12	4	TS73636TK STEELCASE Panel skin-Tackable acoustical, 36H x 36W SURFACE :P200 NEW RICE OPTIONS * * OPTIONS * * FAB DIR *OPT:FABRIC DIRECTION HORZ STD:HORIZONTAL APPLICATION	71.37	285.48
13	4	TS73648TK STEELCASE Panel skin-Tackable acoustical, 36H x 48W SURFACE :P200 NEW RICE OPTIONS * * OPTIONS * * FAB DIR *OPT:FABRIC DIRECTION HORZ STD:HORIZONTAL APPLICATION	90.87	363.48
14	2	TS736THF STEELCASE Frame, Horizontal package, Thin, 36W BASIC :4799 PLATINUM METALLIC OPTIONS * * OPTIONS * * TC OPT *OPT:TOP CAP OPTIONS OMIT CAP TOP CAP, OMITTED CABLEOPT *OPT:CABLE TRAY OPTION NO TRAY NO CABLE TRAY BASE OPT *OPT:BASE TRIM OPTIONS	40.17	80.34

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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63647	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
15	2	KO BOTH STD:KNOCKOUT BASE BOTH SIDES TRAY OPT *OPT:BASE TRAY OPTION NO TRAY NO BASE TRAY Tag For: 36/42 TS742TEPJ STEELCASE Junction-End of run, Thin, 42H OPTIONS * * OPTIONS * * TRIM *OPT:TRIM PACKAGE PAINT PAINTED TRIM PKG UPRIGHT UPRIGHT METALLIC *UPRIGHT:METALLIC PAINT 4799 PLATINUM METALLIC Tag For: E42	44.85	89.70
16	2	TS742TIPJ STEELCASE Junction-In line, Thin, 42H Tag For: I42	28.86	57.72
17	1	TS742TLPJ STEELCASE Junction-L, Thin, 42H OPTIONS * * OPTIONS * * TRIM *OPT:TRIM PACKAGE PAINT PAINTED TRIM PKG UPRIGHT UPRIGHT METALLIC *UPRIGHT:METALLIC PAINT 4799 PLATINUM METALLIC Tag For: L42	67.47	67.47
18	2	TS748THF STEELCASE Frame, Horizontal package, Thin, 48W BASIC :4799 PLATINUM METALLIC OPTIONS * * OPTIONS * * TC OPT *OPT:TOP CAP OPTIONS OMIT CAP TOP CAP, OMITTED CABLEOPT *OPT:CABLE TRAY OPTION NO TRAY NO CABLE TRAY BASE OPT *OPT:BASE TRIM OPTIONS KO BOTH STD:KNOCKOUT BASE BOTH SIDES TRAY OPT *OPT:BASE TRAY OPTION NO TRAY NO BASE TRAY Tag For: 48/42	47.58	95.16

ACCEPTED BY _____ TITLE _____ DATE: _____

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(cont'd)

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63647	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
19	1	TS74SSX STEELCASE Receptacle-System ground, Line 4, 3+1 PLASTIC :6B03 RED	16.38	16.38
20	1	TS76BPX STEELCASE Power infeed, 3+1, 6L in ft PLASTIC :6249 PLATINUM SOLID Tag For: BPI/6	100.23	100.23
21	1	TS7FGJG STEELCASE Grommet-Junction, Package quantity 2, Frameless glass application Tag For: JG	1.95	1.95
22	2	TS7PK36X STEELCASE Kit-Power, 3+1, 36W Tag For: PK	79.95	159.90
23	2	TS7PK48X STEELCASE Kit-Power, 3+1, 48W Tag For: PK	79.95	159.90
24	2	TS7STLS1 STEELCASE In line-Spanning Top Cap, Package quantity 1, Lightseal	6.24	12.48
25	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	825.00	825.00

QUOTATION TOTALS

Sub Total	4,984.04
City of Salinas, Monterey Co.	442.33
Grand Total	5,426.37

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



325 S. Main Street
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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63652	03/24/17		MON250	Ray Vajdos	

QUOTE TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

SHIP TO:

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
CONFERENCE CHAIR AVAILABLE IN LEATHER PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT.				
2	1	2780 9T05 SEATI 2780-W2-A10-L4-C6 Acclaim Conference Chair. W2 Control; Pneumatic Seat height adj., weight balanced control with body adjust, 4 back recline positions, Rated for 300lbs. A10 Arms; Black Soft Touch Contilever style C shaped arms. L4 Leather Uph; Color TBD. Standard Black nylon high profile base, 60mm hoodless casters.	326.41	326.41
3	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	35.00	35.00

ACCEPTED BY _____ TITLE _____ DATE: _____

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Quotation

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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63652	03/24/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
QUOTATION TOTALS				
			Sub Total	361.41
			City of Salinas, Monterey Co.	32.08
			Grand Total	393.49

*****End of Quotation*****

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Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63653	03/23/17		MON250	Ray Vajdos	

QUOTE TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

SHIP TO:

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
TASK CHAIR				
PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT.				
1	1	2160 9T05 SEATI 2160-Y3-A37-M11-A-C6-SS Theory Task Chair. Y3 Control; Pneumatic Seat height adjustment, tilt tension control, back and seat tilt 2:1 ratio, 3 locking positions, safety tilt release, height adj lumbar, ratchet back, rated for 300lbs. Seat Slider. A37 arms; 10-way adj arms, soft touch sliding and pivoting arm pads and 4" arm width knob under seat. Black nylon base, standard 60mm hoodless casters. Black Mesh Back. Uph Seat; Fabric A, Color TBD.	306.15	306.15
2	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	35.00	35.00

ACCEPTED BY _____ TITLE _____ DATE: _____

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Quotation

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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63653	03/23/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
QUOTATION TOTALS				
			Sub Total	341.15
			City of Salinas, Monterey Co.	30.28
			Grand Total	371.43

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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 Salinas, CA 93901
 Salinas (831) 757-4107
 Fax (831) 757-1339

SALES - LEASING - DESIGN - SERVICE

Quotation

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63655	03/26/17		MON250	Ray Vajdos	

QUOTE TO:

SHIP TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
GUEST CHAIR WILL ALSO FUNCTION AS BREAKROOM CHAIR WITH LEGS OR CASTERS AND POLY SEAT AND BACK. PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT.				
1	1	1215 9T05 SEATI 1215-GT-A18B-BF-UP-A Shuttle Guest/Side Chair. Fully Upholstered Back and Seat. Fabric A, color TBD. Black Frame, Black Soft touch polyurethane arms. 50mm hooded casters, stack 4 high on floor, stack 10 high on optional dolly, rated for 300lbs.	172.33	172.33
2	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	35.00	35.00

ACCEPTED BY _____ TITLE _____ DATE: _____

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Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63655	03/26/17		MON250	Ray Vajdos	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
QUOTATION TOTALS				
			Sub Total	207.33
			City of Salinas, Monterey Co.	18.40
			Grand Total	225.73

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

SPECIALISTS IN OFFICE FURNISHINGS AND DESIGN



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 Fax (831) 757-1339

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Quotation

Page 1 of 1

Quote Number	Quote Date	Customer Order Number	Customer Number	Account Representative	Project ID
63677	03/26/17		MON250	Ray Vajdos	

QUOTE TO:

Karen Motogawa
 Social Services, Co of Mty
 1000 S. Main Street, Ste. #216
 Salinas, CA 93901

SHIP TO:

Social Services, Co of Mty
 1000 S. Main Street
 Salinas, CA 93901

P: 831.755.4437

F: 831.755.8476

Terms: Due net 30 days

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
BREAKROOM CHAIR				
PREVAILING WAGE, DELIVERY AND INSTALLATION MAY VARY BASED UPON GEOGRAPHICAL LOCATION AND COMPLEXITY OF THE PROJECT.				
1	1	1210 9T05 SEATI 1210-GT Shuttle Guest/Side Chair. Plastic Back and Seat. Color TBD. Black Frame, Black Soft touch polyurethane arms. Stack 4 high on floor, stack 10 high on optional dolly, rated for 300lbs.	117.59	117.59
2	1	P10 PENINSULA PREVAILING LABOR FEES, FOR DELIVERY AND OR ASSEMBLY, FABRICATION (Modular Furniture) OF PRODUCT AS APPLICABLE TO THIS ORDER.	35.00	35.00

QUOTATION TOTALS

Sub Total 152.59

City of Salinas, Monterey Co. 13.54

Grand Total 166.13

*****End of Quotation*****

ACCEPTED BY _____ TITLE _____ DATE: _____

Exhibit C

lifetime warranty

9to5 Seating products are manufactured with meticulous attention to detail to achieve a level of quality that is free from defects in material and workmanship. In an effort to stand behind this philosophy, 9to5 Seating warrants to the original purchaser of the product and from the original date of sale, the following:

For All Series Except Logic Plus, Enduro™, and Strata™ Heavy Duty (HD) Series:
Lifetime Warranty to the original end user, the company will repair or replace, at its option, without charge to the original purchaser only, factory defective structural and mechanical parts. This warranty is for single shift, standard commercial usage, defined as a standard 8 hour work day, five days a week. Weight limitations vary by product.

Upholstery fabric and foam is warranted against wear through and deterioration during normal usage for a period of the (5) years. However, the company does not warrant leather against routine scratching and scuffing, as all leather is subject to minor blemishes during use. COM and COL are not warranted. Due to natural variations in material, furniture containing leather is sold subject to normal variations and/or irregularities of color, texture, and grain.

For Logic Plus Heavy Duty (HD) Series:
9to5 Seating warrants the Logic Plus HD series of single-shift chair for a period of ten (10) years to the original purchaser. The company will repair or replace, at its option, without charge, defective structural and mechanical parts. This warranty is for single-shift applications with persons weighing less than 300 lbs.

For Logic™, Enduro™, Theory™, Ana™ and Strata™ Heavy Duty (HD) Series: 9to5 Seating warrants the Enduro, Theory and Strata HD series of multi-shift chairs for a period of ten (10) years to the original purchaser. The company will repair or replace, at its option, without charge, defective structural and mechanical parts. This warranty is for multi-shift applications with persons weighing less than 350 lbs.

Upholstery fabric with an abrasion resistance performance rating of 150,000 double rubs or more and foam are warranted against wear through and deterioration for a three (3) year period of multiple shift use.

Claim Process

Should parts fail for any model during normal use within the applicable warranty period, please provide 9to5 Seating with a description of the failure and proof of purchase (Sales Order number located on the bottom

of the chair) and if necessary you may need to return the defective part, freight prepaid to 9to5 Seating for inspection, repair and/or replacement, together with a copy of original sales receipt. Labor and installation service is not covered under warranty. Please do not send parts without prior authorization.

Send Parts to:
9to5 Seating - Warranty Department
3211 Jack Northrop Avenue
Hawthorne, CA 90250

9to5 Seating will inspect the part in question, repair or replace at its option any defective part at no charge to the original purchaser and return defective item thereafter. This warranty does not apply to product or parts of product that have been subjected to misuse or abuse, accident, alteration, unauthorized repair or which have been damaged in transit. You agree to indemnify and hold harmless 9to5 Seating, its officers, directors, shareholders, employees, and agents from any actions, claims, demands, damages, liabilities, costs, and strict liability in tort or contract, or any other legal theory arising out of the misuse or abuse, alteration, or damage in transit of the product.

Limitation of Liability

Under no circumstance, including but not limited to breach of contract, breach of warranty or negligence, shall 9to5 Seating be liable for lost profits, loss of goodwill, stored data, general, special, consequential or exemplary damages, even if 9to5 Seating had notice of these damages or they were foreseeable. 9to5 Seating shall not be responsible for verifying dealer's or customer's description of needs, data, or the fitness for a particular purpose of goods. 9to5 Seating's Liability in all cases shall be limited to repair or replacement of the defective parts, or the purchase price of the product. Damages resulting from misuse, abuse, alteration, negligence, or accidents are not covered under this warranty.

9to5 Seating makes no warranty that any of its products are suitable for any particular purpose and makes no other warranties, express or implied, other than those set out here. As codes and standards vary from one jurisdiction to another, references to compliance are solely for convenience and without any representation as to accuracy or suitability. Users must verify the suitability of such information or product for their specific application. In no event shall 9to5 Seating be liable in either tort or contract for any loss or direct, special, incidental, consequential, or exemplary, damages.

EXCEPT AS OTHERWISE PROVIDED, 9to5 Seating MAKES NO OTHER WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

ANSI/BIFMA

The Business and Institutional Furniture Manufacturers Association (BIFMA) has developed tests which have been approved by the American National Standards Institute (ANSI) for determining the strength and durability of seating in its everyday use. This statement does not serve as a warranty or guarantee, however 9to5 Seating products found within this price list generally meet or exceed applicable BIFMA and ANSI standards.

Warranty Exceptions:

- Color-festness or matching of colors, or textures occurring in leather, or other materials that naturally exhibit inherent color variations
- Product normal wear and tear, which is to be expected over the course of ownership
- Damage caused by the carrier in-transit, which will be handled as separate terms and/or claims against the carrier
- Damage caused by delivery/installation contractors, which will be handled as claims against the designated company
- Failures and damage which result from negligence, abuse, accident or misuse
- Damage by markings or staining; damage by sharp objects or impinging from instruments
- The warranty is limited to replacement or repair and does not cover cost of transportation, labor or installation.
- Products exposed to extreme hot and cold temperatures or excessive dry environments
- Damage of textiles from exposure to sunlight and UV rays.
- Products that were not installed, used, or maintained in accordance with product instructions and warnings

9to5 Seating reserves the right to make changes in design and construction or discontinue products without prior notice. 9to5 Seating reserves the right to make changes to the lifetime warranty or price book

Since leathers vary in weave, thickness and memory, some creasing and/or gathering may occur during the upholstery application process. Due to natural variations over which we have no control, all chairs are sold subject to minor irregularities of color, surface, grain, and texture. Textiles are sold subject to minor variations of color. Because leather is a natural product, variations of texture are common and should be expected. Leather will contain natural markings such as neck wrinkles, scratches, backbone marks and stretch marks. These distinctions give leather its unique characteristics and are considered to be part of the natural beauty of leather.



ECA WARRANTY POLICY

ELECTRI-PAK Modular Electrical Products

Electri-Pak products are warranted for a period of one year from the date of purchase. Electri-Pak products must be installed by a licensed electrician, in the manner it was intended to be used. This warranty is null and void in the case of abuse, uses outside its normal intended use, or field modifications made in any manner.

Power/Data Worksurface Products

Work surface products are warranted for a period of one year from the date of purchase. This warranty is null and void in the case of abuse, uses outside its normal intended use, or field modifications made in any manner.

WARRANTY POLICY

15-YEAR WARRANTY

We guarantee our high quality ergonomic work tools with an industry leading 15 year product warranty. All ESI products are covered under a 15-year warranty, except the products listed below:

7-YEAR WARRANTY

- Electric table components
- Motors
- Crank mechanisms
- Counter balance mechanisms

5-YEAR WARRANTY

- Laminated worksurfaces

3-YEAR WARRANTY

- Lift and Climb Series

2-YEAR WARRANTY

- Palm rests and mousepads

1-YEAR WARRANTY

- Pencil drawers
- Fluorescent ballasts
- LED transformers

ESI warrants to the original purchaser that its products are free from defects in workmanship and materials based on normal installation and use of the product in an 8-hour shift.

ESI will repair or replace any product that is determined to be defective with the same or comparable product after inspection by an authorized ESI representative. Warranty shall apply to original purchaser only and request must be submitted with original PO number.

Warranty does not apply to damage in shipment caused by carriers, damage caused during installation, normal wear and tear, use or conditions. Products that are modified or tampered with in any way by any person other than an authorized ESI representative will not be covered under warranty. Costs (such as installation, labor fees or express shipping) incurred due to replacement of products will not be covered under warranty.



esiergo.com | 800.833.3746

Woman-Owned Business • GSA Contract Holder

V29 Catalog



PRODUCT WARRANTIES

Systems (System 2 / Tiles)

LIMITED LIFETIME

This warranty is given to the initial purchaser and is valid from the date of purchase, for as long as the initial purchaser owns the product. This warranty covers defects in material and craftsmanship found during normal usage of the product during the warranty period. If the product is defective, and if written notice of the defect is given to Friant & Associates within the applicable warranty period, Friant & Associates, at its option, will either repair or replace the defective product with a comparable component or product. This warranty applies to all products except as noted in the exceptions, next page.

Gitana

LIMITED LIFETIME

This warranty is given to the initial purchaser and is valid from the date of purchase, for as long as the product is owned by the initial purchaser. This warranty covers defects in material and craftsmanship found during normal usage of the product during the warranty period. If the product is defective, and if written notice of the defect is given to Friant & Associates within the applicable warranty period, Friant & Associates, at its option, will either repair or replace the defective product with a comparable component or product. This warranty applies to all products except as noted in the exceptions, next page.

Mesa / Willow / Casegoods

3 YEARS

This warranty is given to the initial purchaser and is valid from the date of purchase, for as long as the product is owned by the initial purchaser. This warranty covers defects in material and craftsmanship found during normal usage of the product during the warranty period. If the product is defective, and if written notice of the defect is given to Friant & Associates within the applicable warranty period, Friant & Associates, at its option, will either repair or replace the defective product with a comparable component or product. This warranty applies to all products except as noted in the exceptions, next page.

Seating

5 YEARS

All chair frames, including metal, wood and plastic parts, and control mechanisms are guaranteed against structural failure for ten years, under normal commercial use and to the original purchaser with the exception of our Axiom, Zone and Verity chairs which are offered under the same guarantee for five years. Casters and upholstery (fabric and mesh) have a five year commercial use warranty. Gas cylinders are warranted for two years. Standard commercial use is defined as the proper usage for one single shift, a total of 40 hours or less per week and by individuals weighing 250 lbs or less.

Should any item require repair, please return product to the Dealer from whom it was purchased. The Dealer will send the defective part to Friant, freight prepaid. Friant will repair or replace the defective part and return it to the dealer, freight prepaid. Please request written authorization before returning defective parts to Friant, returned defective parts will not be accepted without prior written authorization. Labor and service are not covered under this warranty. This warranty does not apply to items subjected to abuse, misuse, neglect, alteration, or damage caused by shipment, storage, accident, fire, food or an act of nature.

Continued

Warranty Exceptions:

- Natural variations in wood grain, figure or the presence of character marks
- Matching of colors, grains, textures
- Changes in surface finishes due to aging or exposure to light
- Damage, marking or staining of surfaces due to contact with rubber or similar compounds
- Damage from sharp objects or imprinting from writing instruments, computer equipment or prolonged exposure to fluids or sun
- Checking or delaminating due to changes in temperature or improper care or storage
- Damage caused by misuse or improper care

Friant & Associates does not guarantee the matching of colors, grain or texture, except to within commercially acceptable standards.

A product will not be considered defective, and Friant & Associates will not be obligated to replace it, if it is not installed in a proper manner (i.e., product not leveled, not secured properly, etc...).

Except as noted above, Friant & Associates makes no express or implied warranties as to any product, and in particular makes no warranty of fitness for any particular use. At Friant & Associates' option, product repair and/or replacement are the customer's exclusive remedy for any and all product defects.

Friant & Associates shall not be liable for consequential, economic or incidental damages arising from any product defect.



GREAT
OPENINGS
Speed Support Performance

Lifetime Warranty

Great Openings warrants its filing, desk and storage products to be free from defects in materials and workmanship for as long as the original purchaser owns the product. This warranty does not cover wear and tear, or improper installation or use of the product. This warranty does not apply to Customer's Own Materials (C.O.M.) (fabric, laminates, and edge bands).

Sincerely

Toni Martinez
Sales Project Manager





LIMITED LIFETIME WARRANTY

Mayline® promises to repair or replace any Mayline brand product or component that is defective in material or workmanship for as long as the original purchaser owns it. This is the sole and exclusive remedy. This warranty is subject to limitations, exclusions and other provisions as detailed below.

Limitations involving materials and components:

The materials and components listed below are covered according to the following schedule from the date of sale:

- **Ten Years:** Seating controls, cylinders and wood seating components.
- **Five Years:** All e5 product line, all fabric and leather seating upholstery, seating foam, seating armrests, chrome seating components, veneer finishes, and any shelving, cabinets or mobile systems and components that are either moving parts or controls and guides that are in contact with moving parts.
- **Three Years:** 4-Post wire shelving and wire components, electrical components and casters.
- **ML-Series, E-Series, LT-Series and RGE-Series Height-Adjustable Tables:**
 - 5 Years on motor; 10 Years on all parts.
- **XR-Series Height-Adjustable Tables:** 7 Years on motor; 10 Years on all parts.

Exclusions:

This warranty does not apply to the following:

- Normal wear and tear from standard use over the course of ownership.
- Damage caused by the carrier in-transit, which will be handled under Mayline's Freight Damage policy.
- Modifications or attachments to the product that are not approved by Mayline.
- Products that were not installed, used or maintained in accordance with product instructions and warnings.
- Products used for rental purposes.
- COM fabric is not covered under this warranty.
- Abuse, misuse of product, or accidents.

Seating Usage:

Normal commercial usage for seating is to be defined as the equivalent of a single shift within a 40-hour workweek. To the extent that a seating product is used in a manner exceeding this, the applicable warranty period will be reduced in a pro-rata manner (excluding model 2424AG which is warranted for multiple shifts).

The Event Series:

Mayline will warrant the materials and components of The Event Series products for a period of five years. This warranty does not apply to normal wear and tear, damage caused by the carrier in-transit, modifications or attachments to the product or where the product is not installed properly. This product must be used or maintained in accordance to the instructions. See specific product labels for maximum weight load capacities. These limits are based on the weight being evenly distributed, allowing for ¼" deflection. This warranty does not cover any products used for rental purposes.

Note: Some natural variations occurring in wood or leather materials are inherent in their character and cannot be avoided. Mayline does not warrant the color-fastness or matching of colors, grains or textures of such materials.

TO THE EXTENT ALLOWED BY LAW, MAYLINE MAKES NO OTHER WARRANTY, EITHER EXPRESSED OR IMPLIED. MAYLINE WILL NOT BE LIABLE FOR ANY CONSEQUENTIAL OR INCIDENTAL DAMAGES.

Effective January 1, 2015 (updated August 2016)

STEELCASE LIMITED LIFETIME CONSUMER WARRANTY for Americas

YOU CAN DEPEND ON US. OUR PRODUCTS. OUR SERVICES. OUR PEOPLE.

Steelcase Inc. ("Steelcase") warrants that Steelcase®, Coalesse®, and Turnstone® brand products (collectively, "Steelcase Branded Products") are free from defects in materials and workmanship for the life of the product, except as set forth below. This warranty applies to Steelcase Branded Products delivered in Americas: United States, Canada, Mexico, Latin America and the Caribbean. The warranty is valid from the date of delivery, regardless of shift usage, to the original End User and is non-transferable. Steelcase will repair or replace with comparable product, at its option and free of charge (for materials and components) any product, part or component which fails under normal use. If repair or replacement is not commercially practicable, Steelcase will provide a refund or credit for the affected product. End User means the final purchaser acquiring a product from Steelcase or a Steelcase Authorized Reseller for the purchaser's own use and not for resale, remarketing or distribution.

EXCEPTIONS TO THE LIFETIME COVERAGE

SYSTEMS, STORAGE, DESKS, TABLES AND BENCHING

12 years

Modular power, Post and Beam textile in-fills, mechanisms, casters and glides, lighting fixtures, Coalesse steel legs, steel bases, and door hinges

5 years

Architectural doors, office systems doors, height adjustable mechanisms and electronics, urethane edge treatments, Steelcase Health overbed tables, articulating and adjustable arms, lighting power supplies, ballasts and LED lighting components, Coalesse Flip Top™ mechanisms, Coalesse occasional table frames

3 years

Personal caddy pad, Campfire™ footrest, Kybun®, Workstation treadmill parts and wear items (1 year service and labor), Coalesse electrical desktop, table top and rail mounted that houses power and/or data, and/or USB, Coalesse Free Stand mechanism and tablet, Coalesse SW_1® table tablet including slide mechanism, exposed wood legs

SEATING

12 years

Mechanisms, pneumatic cylinders, arm caps, foam, casters and glides, Max-Stacker® II, Max-Stacker® III, wood frame side chairs, tablet arms, Node™ personal worksurface, Steelcase Health recliner components and optional accessories other than internal structure, Coalesse lounge wood, bent-ply or steel frames

5 years

Steelcase Health recliner, sleep and central locking and trendelenburg mechanisms and associated levers and pedals, Steelcase Health heat and massage units, Brody fabric on footrest, Coalesse stacking chairs and dollies

3 years

Coalesse exposed wood frames and wood legs, Lagunitas™ articulating back, SW_1 lounge tablet

INTERACTIVE AND ACOUSTIC SOLUTIONS

12 years

éno® trim and brackets

5 years

éno Play and éno projector mounts; Qt™ PRO Emitters, Control Modules and Qt Room Control

3 years

éno technology components and accessories, éno stylus, and éno receiver; media:scape® technology components; RoomWizard™

1 year

Certified refurbished RoomWizard™

BOARDS AND EASELS

12 years

Verb™ teaching lectern and plastic components

5 years

Premium tackboards

3 years

Huddleboard™, Answer® markerboard surfaces, Coalesse Exponents™ markerboard surfaces

WORKTOOLS

12 years

Keyboard mechanisms, flat panel monitor arms, lighting fixtures, vertical cable carrier

5 years

Lighting power supplies, ballasts and LED lighting components; launch pad power components

3 years

Executive office tools, palm rests, Power Pincher®, USB charging station

SURFACES

12 years

Laminate, wood veneer and solid surface, all standard vertical surface textiles (except Cogent™, Geode and Sprite) and the following seating textiles: Billiard Multi-Use by Designtex®, Buzz2, Chainmail; Cogent:Connect, and Cogent Trails, Cricket, Crosswalk, Hampstead, Imperma, New Black, Playground, Regis2, Texel, Stand In, Seating vinyl, Connect 3D, 3D Knit, Jersey® Mesh, QIV® Net, Reply® Air Mesh, Elmorustical, Elmosoft, and Elmotique Leather, Steelcase Leather, I-Skin

5 years

Bo Peep, Brisa, Cogent: Geode Seating, Cogent: Geode Vertical; CuraNet™; Gaja-Cradle to Cradle™, Jacks, Link™, Nitelights, Redeem, Remix, Retrieve; Sprite, Spyder, Steelcut Trio, Zoe2, glass surfaces, paint colorfastness, Steelcase Health wood finish

3 years

RTF Steelcase Health casegoods, vinyl wrapped surfaces and acrylic, Coalesse glass, granite, Corian®, Fusion top surfaces, Bix™ projection mesh screen, translucent corner table screen and side table top, Coalesse SW_1 and Lagunitas knit

Steelcase Limited Lifetime Consumer Warranty for Americas

WARRANTY DOES NOT APPLY TO PRODUCT DEFECTS, DAMAGE, FAILURE OR LOSS RESULTING FROM:

- Normal wear and tear.
- Failure to apply, install, reconfigure, or maintain products according to published Steelcase or manufacturer instructions and guidelines.
- Abuse, misuse, or accident (including, without limitation, use of product in unsuitable environments or conditions).
- Alteration or modification of the product.
- The substitution of any unauthorized non-Steelcase components for use in the place of Steelcase components in an integrated product solution, including but not limited to worksurfaces, leg supports, panels, brackets, shelves, overhead bins and other integral components.

WARRANTY DOES NOT COVER:

- Products considered by Steelcase to be consumables; (e.g., batteries, bulbs/lamps, except projector lamps offer 6 months coverage).
- Variations occurring in surface materials (e.g., colorfastness (except paint), matching grains, textures and colors across dissimilar substrates and lots), and natural aging found in materials such as wood and leather:
 - Planked Veneer intentional and natural variations that includes, but not limited to: character marks, grain pattern, color and natural color aging.
- Select Surfaces, Steelcase Health Graded-In, Coalesse Graded-in, Custom Surfaces, Coalesse Customer's Own Material (COM), and Open Line Laminate are not covered, except as warranted by the original supplier, for material properties including, but not limited to, quality, aging, colorfastness, shade variations, puddling, wrinkling or abrasions.
- Other manufacturers' products (Steelcase shall pass along any warranty it receives with respect to other manufacturers' branded products, including EMU and Carl Hansen).

Steelcase reserves the right to request that the damaged product be returned prior to granting a remedy.

HOW DO YOU GET WARRANTY SERVICE WHEN THE PRODUCT IS PURCHASED THROUGH?

To facilitate warranty service, please keep your original proof of purchase. Contact Steelcase Store Customer Service by emailing or calling 800.516.3454, Monday through Friday, 8 a.m. to 8 p.m. Eastern Time. We will either send you a replacement part for you to install or we will work with our local repair team to get your Product fixed.

Visit this website for a complete list of current store locations:

<http://www.steelcase.com/en/shop/shop-retail/pages/main.aspx>

Visit this website to see a complete listing of online locations:

<http://www.steelcase.com/en/shop/shop-online/pages/main.aspx>

WARRANTY PROVIDES EXCLUSIVE REMEDIES:

- Pursuant to this limited warranty, if a product fails under ordinary use as a result of a defect in materials or workmanship, Steelcase will (i) repair or, at Steelcase's option, replace the affected product at no charge, with a new or refurbished product of comparable function, performance and quality or (ii) refund or credit of the purchase price for the affected product, at Steelcase's discretion, if Steelcase determines that repair or replacement is not commercially practicable or cannot be timely made.
 - A product "defect" means an inadequacy in the materials or workmanship of the product that (i) existed at the time when you received the product from Steelcase or a Steelcase Authorized Reseller and (ii) causes a failure of the product to perform under ordinary use in accordance with the materials and documentation accompanying the product.
 - An "ordinary use" means use of the product (i) in conformance with all applicable local, state or federal laws, codes and regulations (including without limitation building and/or electrical codes) and (ii) in accordance with manufacturer recommendations and/or instructions in the materials and documentation accompanying the product.
 - A "Steelcase Authorized Reseller" means any dealer that (i) is duly authorized by Steelcase to sell the product, (ii) is legally permitted to conduct business in the jurisdiction where the product is sold, and (iii) sells the product new and in its original packaging.
- Replacement parts are covered for 2 years or the balance of the original warranty, whichever is longer.

HOW DOES STATE OR PROVINCIAL LAW APPLY?

This warranty provides specific legal rights, and you may have other rights, which vary, from state to state and province to province.

THIS LIMITED WARRANTY IS THE SOLE REMEDY FOR PRODUCT DEFECT AND NO OTHER EXPRESS OR IMPLIED WARRANTY IS PROVIDED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. STEELCASE SHALL NOT BE LIABLE FOR ANY CONSEQUENTIAL, INDIRECT, SPECIAL, PUNITIVE OR INCIDENTAL DAMAGES.

Tiered Pricing Discounts

Price List / Order Size	Discounts off List Drop Ship
Answer, Answer Freestanding Desking, Universal Pedestals, Universal System Worksurface, Universal ITC/OTC Bins/Shelves, Universal Tables	
USD 1 – 50,000 list	61.00%
USD 50,001 – 150,000 list	62.00%
USD 150,001 list and above	62.00% or more*
Avenir, Series 9000	
USD 1 – 50,000 list	60.00%
USD 50,001 – 150,000 list	62.00%
USD 150,001 list and above	62.00% or more*
Bottomline Task Light, LED Personal Task Light, LED Shelf Light, Underline Task Light, LED Linear, Adjustable Tables – Series 3, Adjustable Tables – Series 5, Adjustable Tables – Series 7, Adjustable Tables – Series 9, Series Benches	
USD 1 – 50,000 list	49.00%
USD 50,001 – 150,000 list	50.00%
USD 150,001 list and above	50.00% or more*
Brody Lounge Seating	
USD 1 – 50,000 list	43.00%
USD 50,001 – 150,000 list	45.00%
USD 150,001 list and above	45.00% or more*
Cobi, i2i	
USD 1 – 50,000 list	51.00%
USD 50,001 – 150,000 list	53.00%
USD 150,001 list and above	53.00% or more*

PRODUCTS AND PRICING (Continued)

FOR DELIVERIES IN THE UNITED STATES AND CANADA

CDA #: US 15201487; CAN16Z07436

Price List / Order Size	Discounts off List Drop Ship
Criterion	
USD 1 – 50,000 list	61.00%
USD 50,001 – 150,000 list	62.00%
USD 150,001 list and above	62.00% or more*
c:scape, Frameone, Divisio Screens	
USD 1 – 50,000 list	46.00%
USD 50,001 – 150,000 list	48.00%
USD 150,001 list and above	48.00% or more*
Eno Accessories, Eno Whiteboards	
USD 1 – 150,000 list	46.00%
USD 150,001 list and above	46.00% or more*
Groupwork, TS Mobile Pedestals, TS Tower Too, TS Laterals	
USD 1 – 50,000 list	54.00%
USD 50,001 – 150,000 list	57.00%
USD 150,001 list and above	57.00% or more*
Kick, Kick Freestanding Casegoods, TS Worksurfaces	
USD 1 – 50,000 list	59.00%
USD 50,001 – 150,000 list	62.00%
USD 150,001 list and above	62.00% or more*
Leap, Reply, Cachet Seating, Move, Amia, Gesture, Qivi, Think – Task	
USD 1 – 50,000 list	53.00%
USD 50,001 – 150,000 list	54.00%
USD 150,001 list and above	54.00% or more*
Leap Worklounge and Leap Ottoman	
USD 1 – 50,000 list	50.00%
USD 50,001 – 150,001 list	52.00%
USD 150,001 list and above	52.00% or more*
media:scape, media:scape Lounge	
USD 1 – 50,000 list	44.00%
USD 50,001 – 150,001 list	45.00%
USD 150,001 list and above	45.00% or more*
Node	
USD 1 – 50,000 list	52.50%
USD 50,001 – 150,001 list	54.50%
USD 150,001 list and above	54.50% or more*
Migration	
USD 1 – 50,000 list	43.00%
USD 50,001 – 150,001 list	44.00%
USD 150,001 list and above	44.00% or more*

Price List / Order Size	Discounts off List Drop Ship
Premium Whiteboards	
USD 1 – 50,000 list	48.00%
USD 50,001 – 150,001 list	50.00%
USD 150,001 list and above	50.00% or more*
Room Wizard 2.0	
USD 1 – 150,000 list	46.50%
USD 150,001 list and above	46.50% or more*
Standard Lighting, Utility Lighting	
USD 1 – 50,000 list	57.00%
USD 50,001 – 150,001 list	59.00%
USD 150,001 list and above	59.00% or more*
TS Underworksurface Laterals, TS Fixed Pedestals, TS Bins & Shelves, Duo Storage for Answer, Universal System Worksurface-Wood, Montage	
USD 1 – 50,000 list	58.00%
USD 50,001 – 150,000 list	60.00%
USD 150,001 list and above	60.00% or more*
Verb	
USD 1 – 50,000 list	52.00%
USD 50,001 – 150,000 list	55.00%
USD 150,001 list and above	55.00% or more*
Ology	
USD 1 – 50,000 list	47.00%
USD 50,001 – 150,000 list	48.00%
USD 150,001 list and above	48.00% or more*
Adjustable Tables – Airtouch	
USD 1 – 50,000 list	57.00%
USD 50,001 – 150,000 list	61.00%
USD 150,001 list and above	61.00% or more*
Fitwork	
USD 1 – 150,000 list	43.00%
USD 150,001 list and above	43.00% or more*
Architectural Modular Power, Pathways Power & Communication, Low Profile Floor, Privacy Walls, QT Pro	
USD 1 – 50,000 list	49.00%
USD 50,001 – 150,000 list	51.00%
USD 150,001 list and above	51.00% or more*
Thread	
USD 1 – 50,000 list	43.00%
USD 50,001 – 150,000 list	44.00%
USD 150,001 list and above	44.00% or more*
V.I.A.	
USD 1 – 50,000 list	44.00%
USD 50,001 – 150,000 list	51.00%
USD 150,001 list and above	51.00% or more*

Price List / Order Size	Discounts off List Drop Ship
Balance of Steelcase Steel Products including 200 Series Laterals, Max Stackers III and Post & Beam System (other than Exceptions below)	
USD 1 – 50,000 list	57.00%
USD 50,001 – 150,000 list	59.00%
USD 150,001 list and above	59.00% or more*
Currency, Payback, Sawyer	
USD 1 – 50,000 list	54.00%
USD 50,001 – 150,000 list	57.00%
USD 150,001 list and above	57.00% or more*
Elective Elements	
USD 1 – 50,000 list	52.00%
USD 50,001 – 150,000 list	55.00%
USD 150,001 list and above	55.00% or more*
Flexframe	
USD 1 – 50,000 list	50.00%
USD 50,001 – 150,000 list	52.00%
USD 150,001 list and above	52.00% or more*
Balance of Steelcase Wood Products including Siento Seating, Victor (other than Exceptions below)	
USD 1 – 50,000 list	50.00%
USD 50,001 – 150,000 list	51.00%
USD 150,001 list and above	51.00% or more*
Turnstone Products (other than Exceptions below)	
USD 1 – 50,000 list	54.00%
USD 50,001 – 150,000 list	57.00%
USD 150,001 list and above	57.00% or more*
Carl Hansen Seating / Tables	
USD 1 – 50,000 list	45.00%
USD 150,001 list and above	45.00% or more*
Coalesse Products including Lagunitas, Massaud Collection, Hosu Lounge Seating, Less than five, Massaud Conference Collect, Montara650 and Potrero415 (other than Exceptions below)	
USD 1 – 50,000 list	48.00%
USD 50,001 – 150,000 list	50.00%
USD 150,001 list and above	50.00% or more*
Balance of Worktools Products (other than Exceptions below)	
USD 1 – 50,000 list	49.00%
USD 50,001 – 150,000 list	50.00%
USD 150,001 list and above	50.00% or more*

Price List / Order Size	Discounts off List Drop Ship
Steelcase Health Products including Cura Seating, Leela, Pocket, Tava, Malibu Seating, Sieste Tables, Empath Recliner Seating, Mineral Recliner Seating, Chart Box, Ainsley, Exchange Tables, Davenport, Folio, Mobile Overbed Tables, Opus, Park, Regard, Senza, Sonata, Sync, Waldorf (other than Exceptions below)	
USD 1 – 50,000 list	45.00%
USD 50,001 – 150,000 list	47.00%
USD 150,001 list and above	47.00% or more*
Service Parts for all of the above	
All Order sizes	35.00%

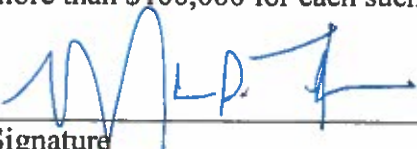
CERTIFICATION REGARDING LOBBYING

Peninsula Business Interiors

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.
2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award document for sub-awards at all tiers (including sub-contracts, sub-grants, and contracts under grants, loans, and cooperative agreements, and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.



Signature

President/CEO

Title

Peninsula Business Interiors

Agency/Organization

11/17/2017

Date