



# Monterey County

**Item No.**

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

**Legistar File Number: A 20-259**

July 07, 2020

**Introduced:** 6/24/2020

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

- a. Approve and authorize the Director of Health or Assistant Director of Health to execute a one-year Standard Agreement with Fivebase, LLC for the provision of Avatar database technical and application consulting, and professional on-site training services, for a maximum County obligation of \$230,500 for the retroactive term of July 1, 2020 through June 30, 2021; and
- b. Approve and authorize the Director of Health or Assistant Director of Health to approve up to three (3) future amendments that do not exceed ten percent (10%) (\$23,050) of the original Agreement amount and do not significantly alter the scope of services.

**RECOMMENDATION:**

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Director of Health or Assistant Director of Health to execute a one-year Standard Agreement with Fivebase, LLC for the provision of Avatar database technical and application consulting, and professional on-site training services, for a maximum County obligation of \$230,500 for the retroactive term of July 1, 2020 through June 30, 2021; and
- b. Approve and authorize the Director of Health or Assistant Director of Health to approve up to three (3) future amendments that do not exceed ten percent (10%) (\$23,050) of the original Agreement amount and do not significantly alter the scope of services.

**SUMMARY/DISCUSSION:**

Founded in 2009, Fivebase, LLC (formerly Virtulink, LLC) provides IT Consulting, Design, Integration, Configuration, and Support for small, medium and large for-profit and non-profit organizations and Governmental entities.

Monterey County Behavioral Health utilizes Avatar as the electronic health record system for the provision of behavioral healthcare services. Avatar is a Netsmart hosted solution and is not a standalone system but requires customization relative to the ancillary services and interfaces that exist in the vendor hosted solution.

Fivebase, LLC provides technical consulting and support services relative to the proprietary Health Department application/s as needed, without retaining any intellectual property rights, and otherwise can do all things necessary for or incidental to the performance of work. Fivebase, LLC will also provide documentation and technical specifications for County reference and use, as well as strategic and tactical consulting regarding County Behavioral Health use of Avatar and other Netsmart products. Fivebase will also conduct Business and Workflow Analysis, Application Configuration Auditing, and Training.

The County currently maintains Agreement A-13998 with Fivebase, LLC which will expire on June 30, 2020. This new Agreement with Fivebase, LLC continues the main provisions of that Agreement through June 30, 2021, providing both technical consulting services, and professional services in the form of on-site training.

This Agreement is late in being presented to your board due to delays in DocuSign digital approvals, State 1991 Realignment funding reviews, and other internal and external processing delays associated with the COVID-19 health emergency.

This Agreement contains the County's standard 30-day "no cause" provision (Section IV, B) and an additional defunding provision (Section IV, D), which provides the County the ability to amend or terminate the Agreement in the event of a reduction and/or termination of funding.

This work supports the following Monterey County Health Department 2018-2022 strategic plan initiative: 3. Ensure access to culturally and linguistically appropriate, customer-friendly, quality health services. It also supports one of the ten essential public health services, specifically: 7. Link people to needed personal health services and assure the provisions of health care when otherwise unavailable.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel and Auditor-Controller have reviewed and approved this Agreement as to form and fiscal provisions, respectively.

FINANCING:

This Agreement is funded by Realignment revenues. The funds for this Agreement (\$230,500) are included in the Health Department's Behavioral Health (HEA012, Unit 8410) Fiscal Year 2020-21 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

- Economic Development:
  - Through collaboration, strengthen economic development to ensure a diversified and healthy economy.
- Administration:
  - Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.
- Health & Human Services:
  - Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.
- Infrastructure:
  - Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.
- Public Safety:

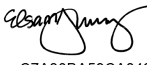
Legistar File Number: A 20-259

---

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared By: Norm Morris, Management Analyst II, 755-1277

Approved By:

DocuSigned by:  
  
C7A30BA59CA8423... Date: 6/25/2020 | 3:56 PM PDT  
Elsa Jimenez, Director of Health, 755-4526

Attachment:

Agreement is on file with Clerk of the Board