

**AMENDMENT NO. 3
TO AGREEMENT A-13376
BETWEEN COUNTY OF MONTEREY AND
NETSMART TECHNOLOGIES, INC.**

THIS AMENDMENT NO. 3 to AGREEMENT A-13376 is made by and between the **County of Monterey**, a political subdivision of the State of California (hereinafter referred to as "COUNTY") and **Netsmart Technologies, Inc.**, (hereinafter referred to as "CONTRACTOR").

WHEREAS, the COUNTY entered into Agreement A-13376 with CONTRACTOR in the amount of \$2,401,038 for the term of July 1, 2016 to June 30, 2020 for implementation of the Electronic Medical Record system and professional/technical consulting services; and

WHEREAS, the COUNTY entered into Amendment No. 1 with CONTRACTOR to revise SCHEDULE A-1 CHARGES AND PAYMENT TERMS for an increased amount of \$240,104 and for a total revised Agreement amount of \$2,641,142 for the term from July 1, 2016 to June 30, 2020; and

WHEREAS, the COUNTY entered into Amendment No. 2 with CONTRACTOR to revise SCHEDULE A-2 CHARGES AND PAYMENT TERMS for an increased amount of \$49,697, and modified Section E. Professional/Technical Consulting Reserve to add \$120,621 for a total reserve in the amount of \$250,303 for Fiscal Year (FY) 2018-19 and FY 2019-20 and for an Agreement increase in the amount of \$170,318 for a total revised Agreement amount of \$2,811,460 for the term from July 1, 2016 to June 30, 2020; and

WHEREAS, the COUNTY and CONTRACTOR hereby wish to further amend Agreement A-13376 to revise SCHEDULE A-3 CHARGES AND PAYMENT TERMS. This Amendment modifies Section A. Licensed Software by adding *fifty (50) Avatar RADplus Named User License Maintenance, at a decreased rate, and Avatar Data Warehouse Middleware Maintenance*, modifies Section B. Licensed Subscription by updating *Diagnosis Content on Demand Add-On (Sub) - includes access to DSM-5 Library for 45 users* for Fiscal Year (FY) 2019-20, and adding *Diagnosis Content on Demand Add-On (Sub) - includes access to DSM-5 Library for ten (10) users*, modifies Section C. Hosting Services by adding *fifty (50) Avatar Hosting with Disaster Recovery – Named User, fifty (50) Plexus Cloud Hosting – Perceptive – Disaster Recovery – Named User, and Avatar Data Warehouse Hosting*, modifies Section D. Software (New One-Time Purchase) by adding *Avatar Data Warehouse License Setup and fifty (50) Avatar RADplus Licenses* for an increase in the amount of \$175,148.01 for FY 2018-19 and \$54,895.45 for FY 2019-20, and modifies Section E. Professional/Technical Consulting Reserve by decreasing to \$50,303.52 for FY 2018-19 for a total modified reserve in the amount of \$200,000.61 for FY 2019-20, for an Agreement increase in the amount of \$179,740.00 for a total revised Agreement amount of \$2,991,200.00 for the term from July 1, 2016 to June 30, 2020.

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NOW THEREFORE, COUNTY and CONTRACTOR hereby agree to amend AGREEMENT A-13376 in the following manner:


1. SCHEDULE A-3: CHARGES AND PAYMENT TERMS replaces SCHEDULE A-2 – CHARGES AND PAYMENT TERMS. All references in the AGREEMENT to SCHEDULE A-2 shall be construed to refer to SCHEDULE A-3.
2. Except as provided herein, all remaining terms, conditions and provisions of the Agreement are unchanged and unaffected by this Amendment and shall continue in full force and effect as set forth in the Agreement.
3. This AMENDMENT NO. 3 shall be effective August 1, 2019.
4. A copy of this AMENDMENT NO. 3 shall be attached to AMENDMENT NO. 2, AMENDMENT NO. 1 and to the original AGREEMENT A-13376 executed by the COUNTY on December 16, 2016.

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IN WITNESS WHEREOF, COUNTY and CONTRACTOR have executed this AMENDMENT NO. 3 to AGREEMENT A-13376 as of the day and year written below.

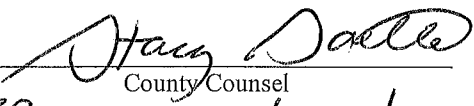
COUNTY OF MONTEREY

By: 
Contracts/Purchasing Officer
Date: 7-26-19

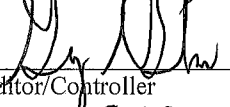
By: 
Department Head (if applicable)
Date: 7/19/19

By: _____
Board of Supervisors (if applicable)
Date: _____

Approved as to Form ¹

By: 
County Counsel
Date: 6/17/19

Approved as to Fiscal Provisions²

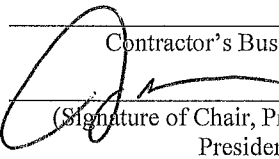
By: 
Auditor/Controller
Date: 6-19-19

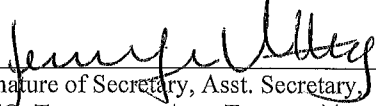
Approved as to Liability Provisions³

By: _____
Risk Management
Date: _____

CONTRACTOR

NETSMART TECHNOLOGIES, INC.

Contractor's Business Name*
By: 
(Signature of Chair, President, or Vice-President)*
Joseph McGovern, EVP
Name and Title
Date: 5/31/19

By: 
(Signature of Secretary, Asst. Secretary, CEO, Treasurer or Asst. Treasurer)*

Jennifer Utting - Secretary
Name and Title

Date: 6/4/19

County Board of Supervisors' Agreement Number: A-13376

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

Schedule A-3 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Licensed Software Maintenance and Support	Qty	7/1/16-6/30/17 Period Charges	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Avatar RADplus Named User License Maintenance	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$150,359.24	Payable upon the first day of FY 17/18 (7/1/2017)
MyAvatar - CalPM Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
MyAvatar - Clinicians Workstation (CWS) Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
MyAvatar - Managed Services Organization (MSO) Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
Avatar E-Signature Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
Escrow Agreement - County as Beneficiary	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,311.27	Payable upon the first day of FY 17/18 (7/1/2017)
Avatar -Addiction Severity Index (ASI) Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$3,889.98	Payable upon the first day of FY 17/18 (7/1/2017)
Perceptive - Point of Service Scanning Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$4,645.18	Payable upon the first day of FY 17/18 (7/1/2017)
Avatar Web Services Suite Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$4,589.45	Payable upon the first day of FY 17/18 (7/1/2017)
Subtotals:		\$0.00		\$185,543.21	

Schedule A-3 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Licensed Subscription	Qty	7/1/16-6/30/17 Period Charges	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
CareConnect Monthly Subscription (Replaces part of "Meaningful Use - Annual Maintenance")	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$7,539.82	Payable upon the first day of FY 17/18 (7/1/2017)
Lab Results (Inbound)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$10,119.74	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect Immunization (Meaningful Use)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,897.45	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect Syndromic Surveillance (Meaningful Use)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,897.45	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect Base Fee	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,557.14	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect - FULL SUITE - Prescriber Subscription	10	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$12,955.37	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect - Non-Prescribing User Subscription	32	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,182.15	Payable upon the first day of FY 17/18 (7/1/2017)
myHealthPoint Portal	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$26,225.45	Payable upon the first day of FY 17/18 (7/1/2017)
Diagnosis Content Subscription Base Fee (ICD 10 / DSM V)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$10,171.80	Payable upon the first day of FY 17/18 (7/1/2017)
Diagnosis Content Subscription Additional Users	136	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$891.67	Payable upon the first day of FY 17/18 (7/1/2017)

Schedule A-3 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

myLearningPointe - LMS Premier	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$0.00	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect Referral Connector – The point-to-point exchange of clinical summaries using Direct Messaging of referral records in order to meet the electronic messaging core objective requirement of MU2	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$2,622.54	Payable upon the first day of FY 17/18 (7/1/2017)
Direct Mailbox	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$262.25	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect HIE Connector for CCD Transactions (unique capability to translate the files transmitted and received to match the formats required by both CONTRACTOR Care Records and the HIE operating systems.) OPTIONAL	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$2,622.54	Payable upon the first day of FY 17/18 (7/1/2017)
CarePathways Measures Reporting Previously: "Care Guidance/Clinical Quality Metrics - Benchmarking - per Prescriber (MU2)" and "Quality Measures and Clinical Decision Support 251 - 500 Users (Meaningful Use 1)"	21	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$8,851.09	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect - EPCS Subscription	15	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	1,573.53	Payable upon the first day of FY 17/18 (7/1/2017)
myLearningPointe - LMS Premier	650/550	\$19,500.00 \$16,500.00	650 Start Date is retroactive to 7/1/2016. 550 Start Date is 1/1/2017. Charges are payable upon executive & encumbrance of this agreement.	\$33,000.00	Change in recurring cost reflects reduction in subscription from 650 to 550. Payable upon the first day of FY 17/18 (7/1/2017)
Speech Recognition Powered by M*Modal Tier 2 (101 - 200 Concurrent Users)	1	\$8,500.00	Payable upon the start date of January 1, 2017	\$17,000.00	Payable upon the first day of FY 17/18 (7/1/2017)
Reaching Recovery Subscription for 2,500 Clients	2500	\$12,500.00	Payable upon the start date of January 1, 2017	\$25,000.00	Payable upon the first day of FY 17/18 (7/1/2017)
Subtotals:		\$57,000.00		\$169,369.98	

Schedule A-3 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Hosting Services	Qty	7/1/16-6/30/17 Period Charges	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Avatar Hosting with Disaster Recovery - Named User	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$285,201.75	Payable upon the first day of FY 17/18 (7/1/2017)
Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$20,285.38	Payable upon the first day of FY 17/18 (7/1/2017)
Plexus Cloud Hosting - Avatar Scriptlink	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$8,195.45	Payable upon the first day of FY 17/18 (7/1/2017)
Subtotals:		\$0.00		\$313,682.58	
Professional Services	Qty	7/1/16-6/30/17 Period Charges (revised)	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Reaching Recovery - Implementation	0 hours	\$0.00	Professional Services are to be "As Incurred" and Shall be Billed Monthly Based Upon Rendering of Services	\$0.00	N/A
Mental Health Center of Denver - one-time client training expense of \$4,000 plus T&L for onsite training at MHCD for 2 to 3 people.	0	\$0.00	This will be billed from MCHD upon Executive of Training	\$0.00	N/A
M*Modal Implementation	0 hours	\$0.00	Professional Services are to be "As Incurred" and Shall be Billed Monthly Based Upon Rendering of Services	\$0.00	N/A
Subtotals:		\$0.00		\$0.00	
Hardware	Qty	7/1/16-6/30/17 Period Charges (revised)	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Olympus RecMic - DR1200 Speaker Microphone	50	\$13,337.19	Charges are payable upon delivery of the units	\$0.00	N/A
Subtotals:		\$13,337.19		\$0.00	

Schedule A-3 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

					Period of July 1, 2018 to June 30, 2020			
A.	Licensed Software Maintenance and Support	Qty (revised)	Annual Amount (revised)	Monthly Amount (revised)	7/1/18-6/30/19 Period Charges (revised)	Payment Terms (revised)	7/1/19-6/30/20 Period Charges (revised)	Payment Terms (revised)
1	Avatar RADplus Named User License Maintenance	575	\$ 261.49	\$ 21.79	\$ 150,359.24	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 209,195.46	Payable upon the first day of FY 18/19 (7/1/2019)
2	Avatar RADplus Named User License Maintenance	225	\$ 261.49	\$ 21.79	\$ 49,030.19	Payable upon the first day of FY 18/19 (9/1/2018)	included above	included above
3	Avatar RADplus Named User License Maintenance	50	\$ 168.00	\$ 14.00	\$ 2,100.00	Payable in FY 18/19 (eff. 4/1/2019)	\$ 8,400.00	Payable upon the first day of FY 18/19 (7/1/2019)
4	MyAvatar - CalPM Maintenance	1	\$ 5,187.02	\$ 432.25	\$ 5,187.02	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
5	MyAvatar - Clinicians Workstation (CWS) Maintenance	1	\$ 5,187.02	\$ 432.25	\$ 5,187.02	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
6	MyAvatar - Managed Services Organization (MSO) Maintenance	1	\$ 5,187.02	\$ 432.25	\$ 5,187.02	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
7	Avatar E-Signature Maintenance	1	\$ 5,187.02	\$ 432.25	\$ 5,187.02	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
8	Escrow Agreement - County as Beneficiary	1	\$ 1,311.27	\$ 109.27	\$ 1,311.27	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 1,311.27	Payable upon the first day of FY 19/20 (7/1/2019)
9	Avatar -Addiction Severity Index (ASI) Maintenance	1	\$ 3,889.98	\$ 324.16	\$ 3,889.98	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 3,889.98	Payable upon the first day of FY 19/20 (7/1/2019)
10	Perceptive - Point of Service Scanning Maintenance	1	\$ 4,645.18	\$ 387.10	\$ 4,645.18	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 4,645.18	Payable upon the first day of FY 19/20 (7/1/2019)
11	Avatar Web Services Suite Maintenance	1	\$ 4,589.45	\$ 382.45	\$ 4,589.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 4,589.45	Payable upon the first day of FY 19/20 (7/1/2019)
12	Avatar Data Warehouse Middleware Maintenance	1	\$ 7,350.00	\$ 612.50	\$ 3,675.00	Payable in FY 18/19 (eff. 1/1/2019)	\$ 7,350.00	Payable upon the first day of FY 19/20 (7/1/2019)
Subtotals:					\$ 240,348.39		\$ 260,129.43	

Schedule A-3 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

B.	Licensed Subscription	Qty (revised)	Annual Amount (revised)	Monthly Amount (revised)	7/1/18- 6/30/19 Period Charges (revised)	Payment Terms (revised)	7/1/19- 6/30/20 Period Charges (revised)	Payment Terms (revised)
13	CareConnect Monthly Subscription (Replaces part of "Meaningful Use - Annual Maintenance")	1	\$ 7,539.82	\$ 628.32	\$ 7,539.82	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 7,539.82	Payable upon the first day of FY 19/20 (7/1/2019)
14	Lab Results (Inbound)	1	\$10,119.74	\$ 843.31	\$ 10,119.74	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 10,119.74	Payable upon the first day of FY 19/20 (7/1/2019)
15	CareConnect Immunization (Meaningful Use)	1	\$ 1,897.45	\$ 158.12	\$ 1,897.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 1,897.45	Payable upon the first day of FY 19/20 (7/1/2019)
16	CareConnect Syndromic Surveillance (Meaningful Use)	1	\$ 1,897.45	\$ 158.12	\$ 1,897.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 1,897.45	Payable upon the first day of FY 19/20 (7/1/2019)
17	OrderConnect Base Fee	1	\$ 1,557.14	\$ 129.76	\$ 1,557.14	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 1,557.14	Payable upon the first day of FY 19/20 (7/1/2019)
18	OrderConnect - FULL SUITE - Prescriber Subscription	27	\$ 1,248.00	\$ 104.00	\$ 33,696.00	Payable in FY 18/19 (as of 7/1/2018)	\$ 36,820.53	Payable upon the first day of FY 19/20 (7/1/2019)
19	OrderConnect - Non-Prescribing User Subscription	33	\$ 156.00	\$ 13.00	\$ 5,148.00	Payable in FY 18/19 (as of 7/1/2018)	\$ 5,625.36	Payable upon the first day of FY 19/20 (7/1/2019)
20	myHealthPoint Portal	1	\$26,225.45	\$ 2,185.45	\$ 26,225.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 28,657.26	Payable upon the first day of FY 19/20 (7/1/2019)
21	Diagnosis Content Subscription Base Fee (ICD 10 / DSM V)	1	\$10,171.80	\$ 847.65	\$ 10,171.80	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 11,115.00	Payable upon the first day of FY 19/20 (7/1/2019)
22	Diagnosis Content on Demand Add-On (Sub) - includes access to DSM-5 Library for 45 users	1	\$ 2,353.45	\$ 196.12	\$ 1,961.21	Payable upon the first day of FY 18/19 (9/1/2018)	\$ 2,353.45	Payable upon the first day of FY 19/20 (7/1/2019)
23	Diagnosis Content on Demand Add-On (Sub) - includes access to DSM-5 Library for 10 users	1	\$ 336.00	\$ 28.00	\$ 84.00	Payable upon the first day of FY 18/19 (4/1/2019)	\$ 336.00	Payable upon the first day of FY 19/20 (7/1/2019)
24	Diagnosis Content Subscription Additional Users	136	\$ 6.56	\$ 0.55	\$ 891.67	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 974.35	Payable upon the first day of FY 19/20 (7/1/2019)
25	CareConnect Referral Connector – The point-to-point exchange of clinical summaries using Direct Messaging of referral records in order to meet the electronic messaging core objective requirement of MU2	1	\$ 2,622.54	\$ 218.55	\$ 2,622.54	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 2,865.73	Payable upon the first day of FY 19/20 (7/1/2019)
26	Direct Mailbox	1	\$ 262.25	\$ 21.85	\$ 262.25	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 286.57	Payable upon the first day of FY 19/20 (7/1/2019)
27	CareConnect HIE Connector for CCD Transactions (unique capability to translate the files transmitted and received to match the formats required by both CONTRACTOR Care Records and the HIE operating systems.) OPTIONAL	1	\$ 2,622.54	\$ 218.55	\$ 2,622.54	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 2,865.73	Payable upon the first day of FY 19/20 (7/1/2019)

Schedule A-3 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

B.	Licensed Subscription (continued)	Qty	Annual Amount	Monthly Amount	7/1/18-6/30/19 Period Charges (revised)	Payment Terms	7/1/19-6/30/20 Period Charges (revised)	Payment Terms
28	CarePathways Measures Reporting Previously: "Care Guidance/Clinical Quality Metrics - Benchmarking - per Prescriber (MU2)" and "Quality Measures and Clinical Decision Support 251 - 500 Users (Meaningful Use 1)"	21	\$ 421.48	\$ 35.12	\$ 8,851.09	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 9,671.83	Payable upon the first day of FY 19/20 (7/1/2019)
29	OrderConnect - EPCS Subscription	20	\$ 96.00	\$ 8.00	\$ 1,920.00	Payable in FY 18/19 (as of 7/1/2018)	\$ 2,098.04	Payable upon the first day of FY 19/20 (7/1/2019)
30	myLearningPointe - LMS Premier	650	\$ 50.77	\$ 4.23	\$ 33,000.00	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 33,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
31	Speech Recognition Powered by M*Modal Tier 2 (101 - 200 Concurrent Users)	1	\$17,000.00	\$ 1,416.67	\$ 17,000.00	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 17,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
32	Reaching Recovery Subscription for 2,500 Clients	2,500	\$ 10.00	\$ 0.83	\$ 25,000.00	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 25,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
Subtotals:					\$192,468.16		\$ 201,681.43	

C.	Hosting Services	Qty (revised)	Annual Amount (revised)	Monthly Amount (revised)	7/1/18-6/30/19 Period Charges (revised)	Payment Terms (revised)	7/1/19-6/30/20 Period Charges (revised)	Payment Terms (revised)
33	Avatar Hosting with Disaster Recovery - Named User	575	\$ 496.00	\$ 41.33	\$ 285,201.75	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 396,802.43	Payable upon the first day of FY 19/20 (7/1/2019)
34	Avatar Hosting with Disaster Recovery - Named User	225	\$ 496.00	\$ 41.33	\$ 93,000.57	Payable upon the first day of FY 18/19 (9/1/2018)		
35	Avatar Hosting with Disaster Recovery - Named User	50	\$ 480.00	\$ 40.00	\$ 6,000.00	Payable FY 18/19 (4/1/2019)	\$ 24,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
36	Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	575	\$ 35.28	\$ 2.94	\$ 20,285.38	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 28,223.14	Payable upon the first day of FY 19/20 (7/1/2019)
37	Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	225	\$ 35.28	\$ 2.94	\$ 6,614.80	Payable upon the first day of FY 18/19 (9/1/2018)		
38	Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	50	\$ 57.12	\$ 4.76	\$ 714.00	Payable FY 18/19 (4/1/2019)	\$ 2,856.00	Payable upon the first day of FY 19/20 (7/1/2019)
39	Avatar Data Warehouse Hosting	1	\$ 9,600.00	\$ 800.00	\$ 4,800.00	Payable FY 18/19 (1/1/2019)	\$ 9,600.00	Payable upon the first day of FY 19/20 (7/1/2019)
40	Plexus Cloud Hosting - Avatar Scriptlink	1	\$ 8,195.45	\$ 682.95	\$ 8,195.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 8,195.45	Payable upon the first day of FY 19/20 (7/1/2019)
Subtotals:					\$424,811.95		\$ 469,677.02	

Schedule A-3 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

D.	Software (New One-Time Purchase)	Qty (revised)	Purchase Amount (revised)	7/1/18-6/30/19 Period Charges (revised)	Payment Terms (revised)
41	Avatar RADplus (License)	130	\$ 800.00	\$104,000.00	Payable in FY 18/19 (eff: 9/1/2018)
42	Avatar Data Warehouse License Setup	1	\$39,750.00	\$39,750.00	Payable in FY 18/19 (eff: 12/1/2018)
43	Avatar RADplus (License)	50	\$ 800.00	\$40,000.00	Payable in FY 18/19 (eff: 4/1/2019)
44	ePCS Soft/Hard Token	5	\$ 75.00	\$ 375.00	Payable in FY 18/19 (eff: 12/11/2018)
45	Connection To Assessment Engine One-time costs	1	\$ 1,000.00	\$ 1,000.00	Payable in FY 18/19 (eff: 12/11/2018)
Subtotals:				\$185,125.00	

E.	Professional/Technical Consulting Reserve	FY 18/19 – FY 19/20: 7/1/2018 Through 6/30/2020	
	Description	Period Charges (revised)	Payment Terms
46	Reserved Services: Professional Services, Consulting or Additional Licensing & Optional Services needed during the course of Agreement on an "as-needed" and "as-approved" basis	\$200,000.61	All services under this category shall be subject to the Terms of Schedule D attached and incorporated as part of this Agreement
Subtotal:		\$200,000.61	

Schedule A-3 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Summary	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	Total Agreement Amount
Software Maintenance/Support - Recurring	\$0.00	\$185,543.21	\$240,348.39	\$260,129.43	\$686,021.03
Software License Subscription - Recurring	\$57,000.00	\$169,370.00	\$192,468.16	\$201,681.43	\$620,519.60
Hosting Services - Recurring	\$0.00	\$313,682.58	\$424,811.95	\$469,677.02	\$1,208,171.56
Approved Professional Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Hardware	\$13,337.19	\$0.00	\$0.00	\$0.00	\$13,337.19
Software One-Time Purchase	\$0.00	\$0.00	\$185,125.00	\$0.00	\$185,125.00
Professional/Technical Consulting	\$0.00	\$0.00	\$78,025.01	\$0.00	\$78,025.01
TOTAL MAXIMUM CONTRACT LIABILITY	\$70,337.19	\$668,595.79	\$1,120,778.52	\$931,487.89	\$2,791,199.39
Professional/Technical Consulting Reserve Total					\$200,000.61
Maximum County Obligation Amendment No. 3					\$2,991,200.00
*Upon a formal written request by the COUNTY for additional licenses, maintenance, subscriptions, and professional services within the scope of work of this AGREEMENT, CONTRACTOR shall provide a project task list, which will identify the cost and services to be performed before completing the work and/or submitting any invoices.					

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