



Monterey County

Board Report

Legistar File Number: A 19-365

Board of Supervisors
Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

October 22, 2019

Introduced: 10/3/2019

Version: 1

Current Status: Agenda Ready

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Marta Zulik MD, Inc. to provide pulmonary medicine and critical care services at NMC for an amount not to exceed \$400,000 for the period November 1, 2019 to December 31, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Marta Zulik MD, Inc. to provide pulmonary medicine and critical care services at NMC for an amount not to exceed \$400,000 for the period November 1, 2019 to December 31, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement where the total amendments do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$40,000) of the original contract amount.

SUMMARY/DISCUSSION:

NMC operates a ten-bed intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury. To ensure 24 hours a day coverage of the ICU, it requires a team of critical care physicians, known as intensivists. Marta Zulik MD is a board-certified pulmonary medicine and critical care physician. Dr. Zulik will provide daily rounding on patients in the ICU, as needed, to cover for employed physicians who are not available (e.g., vacation; illness; continuing medical education; etc.). Dr. Zulik will also see patients in the D'Arrigo Specialty Services Outpatient Clinic a minimum of two days per month. Dr. Zulik will be paid an hourly rate for services. The amount of services provided is dependent on patient volumes in the clinic and the need for coverage in the ICU. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement was reviewed and approved by Natividad Medical Center's Finance Committee on September 26, 2019, and Board of

Trustees on October 4, 2019.

FINANCING:

The total not to exceed amount of the Agreement is \$400,000 for the period November 1, 2019 to December 31, 2021 (25 months). \$150,000 is included in the Fiscal Year 2019-20 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to provide reliable and high-quality patient care, which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray, Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on File at the Clerk of the Board