



## Monterey County Board of Supervisors

### Board Order

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1st Floor  
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831.755.5066

[www.co.monterey.ca.us](http://www.co.monterey.ca.us)

A motion was made by Supervisor Mary L. Adams, seconded by Supervisor Glenn Church to:

**Agreement No.: A-13517 ; Amendment No.: 6**

Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 6 to the agreement (A-13517) with Healthcare Coding and Consulting Services, LLC for medical records coding, to add \$878,000 for a revised total agreement amount not to exceed \$4,305,000, with no changes to the scope of work or to the agreement term of August 22, ~~2016~~ through August 21, 2024.

PASSED AND ADOPTED on this 14<sup>th</sup> day of February 2023, by roll call vote:

AYES: Supervisors Alejo, Church, Lopez, and Adams


NOES: None

ABSENT: Supervisor Root Askew  
(Government Code 54953)

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting February 14, 2023.

Dated: February 14, 2023  
File ID: A 23-036  
Agenda Item No.: 19

Valerie Ralph, Clerk of the Board of Supervisors  
County of Monterey, State of California

  
Emmanuel H. Santos, Deputy

**AMENDMENT NO. 6  
TO SERVICES AGREEMENT  
BETWEEN HEALTHCARE CODING AND CONSULTING SERVICES, LLC AND  
NATIVIDAD MEDICAL CENTER  
FOR  
US-BASED REMOTE MEDICAL RECORD CODING AND CONSULTING SERVICES**

This Amendment No. 6 to the Services Agreement ("Agreement") which was effective on August 22, 2016 is entered into by and between the County of Monterey, on behalf of Natividad Medical Center (hereinafter "NMC"), and Healthcare Coding and Consulting Services, LLC. (hereinafter "CONTRACTOR"); (collectively, the County, NMC and CONTRACTOR are referred to as the "Parties"), with respect to the following: **From this point forward, the party referenced previously as "NMC" shall be referenced as "COUNTY" and collectively, COUNTY and CONTRACTOR are referred to as the "Parties" to this Agreement, with respect to the following:**

**RECITALS**

**WHEREAS**, the Agreement was executed for US-based remote medical record coding and consulting services with a term of August 22, 2016 through August 21, 2017 and a total Agreement amount not to exceed \$90,000; and

**WHEREAS**, the Parties amended the Agreement on April 22, 2017 via Amendment No. 1 to extend the term for an additional two (2) year period for a revised agreement term of August 22, 2016 through August 21, 2019 with a \$570,000 increase for a total Agreement amount of \$660,000; and

**WHEREAS**, the Parties amended the Agreement on September 29, 2019 to extend the term for an additional two (2) year period for a revised agreement term of August 22, 2016 through August 21, 2021 to allow for services to continue with a \$1,167,000 increase for a total Agreement amount of \$1,827,000; and

**WHEREAS**, the Agreement expired on August 21, 2021; and

**WHEREAS**, the Parties renewed and amended the Agreement on September 21, 2021 to extend the term for an additional one (1) year period for a revised agreement term of August 22, 2016 through August 21, 2022 to allow for services to continue with a \$450,000 increase for a total Agreement amount of \$2,277,000; and

**WHEREAS**, the Parties amended the Agreement on December 15, 2021, with no change to the agreement term of August 21, 2016 through August 22, 2022 with additions to the original scope of work attached hereto as "Exhibit A-4 per Amendment No. 4" with a \$300,000 increase for the added services for a total Agreement amount of \$2,577,000; and

**WHEREAS**, the Parties amended the Agreement on April 29, 2022 to extend for an additional two (2) year period for a revised Agreement term of August 22, 2016 through August 21, 2024 to allow for services to continue with a \$850,000 increase for a total Agreement of \$3,427,000; and

**WHEREAS**, COUNTY and CONTRACTOR currently wish to amend the Agreement with a \$878,000 increase for a total Agreement amount of \$4,305,000 with no change to the Agreement term of August 22, ~~2016~~ to August 21, 2024 or scope of work.

## AGREEMENT

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

The Agreement is hereby renewed on the terms and conditions as set forth in the Original Agreement, Amendment No. 1, Amendment No. 2, Renewal & Amendment No. 3 and in Amendment No. 4, Amendment 5 incorporated herein by this reference, except as specifically set forth below.


1. Section 2/ Paragraph titled, "PAYMENTS BY NMC" shall be amended to the following:

**The total amount payable by COUNTY to CONTRACTOR under this Agreement shall not exceed the sum of \$4,305,000. "**

2. Except as provided herein, all remaining terms, conditions and provisions of the Original Agreement are unchanged and unaffected by this Amendment No. 5 and shall continue in full force and effect as set forth in the Agreement, Amendment No. 1, Amendment No. 2, Renewal & Amendment No. 3, Amendment No. 4 and in Amendment No. 5.
3. A copy of this Amendment No. 6 shall be attached to the Original Agreement.
4. This Amendment No. 6 shall be effective when signed by both parties.


IN WITNESS WHEREOF, the Parties hereto are in agreement with this Amendment No. 6 on the basis set forth in this document and have executed this Amendment No. 6 on the day and year set forth herein.

**NATIVIDAD MEDICAL CENTER**

By:   
Charles R. Harris, CEO

Date: 2/22/23

**APPROVED AS TO LEGAL PROVISIONS**

By:   
Monterey County Deputy County Counsel

Date: 1/18/2023

**APPROVED AS TO FISCAL PROVISIONS**

By:   
Monterey County Deputy Auditor/Controller

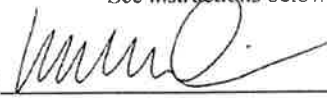
Date: Auditor-Controller Analyst II, 1/23/2023

**CONTRACTOR**

Healthcare Coding and Consulting Services, LLC

**CONTRACTOR's Business Name**


\*\*\*See instructions below\*\*\*

By:   
(Signature of: Chair, President, or Vice-President)

William D. Cronin, President

Name and Title

Date: 12/07/2022

By:   
(Signature of: Secretary, Asst. Secretary, CFO, Treasurer, or Asst. Treasurer)

CFO

Name and Title

Date: 12/7/2022

**\*\*\*Instructions\*\*\***

If **CONTRACTOR** is a corporation; including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).

If **CONTRACTOR** is a partnership; the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (two signatures required).

If **CONTRACTOR** is contracting in an individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement (one signature required).