



County of Monterey

Item No.27

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-436

December 09, 2025

Introduced: 10/28/2025

Current Status: Natividad Medical Center -
Consent

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Third Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. Inc. to provide pulmonology critical care services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2019 to December 31, 2027, with no change to the total contract amount of \$400,000; and
- b. Authorize the CEO for NMC or a designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or a designee to execute the Third Amendment to the Professional Services Agreement (A-14537) with Marta Zulik, M.D. Inc. to provide pulmonology critical care services, extending the term by 24 months (January 1, 2026 to December 31, 2027) for a revised full agreement term of November 1, 2019 to December 31, 2027, with no change to the total contract amount of \$400,000; and
- b. Authorize the CEO for NMC or a designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$40,000) of the original contract amount and do not increase the total contract amount above \$440,000.

SUMMARY:

NMC operates a ten (10) bed intensive care unit (ICU) for the care and treatment of hospitalized patients facing life-threatening illness or injury and an outpatient clinic with over nineteen medical specialties, including pulmonary medicine. To ensure 24-hour a day coverage of the ICU and follow-up care in the clinic, it requires a team of critical care employees and independent contractor physicians, known as intensivists.

DISCUSSION:

NMC has an agreement with Dr. Zulik, a board-certified pulmonary medicine and critical care physician, to cover daily rounding in the ICU from time to time as needed to cover for employed physicians who were not available (e.g., vacation; illness; continuing medical education; etc.). Dr. Zulik also provides outpatient services to patients in the Specialty Clinic. NMC wishes to amend the agreement to extend the term by 24 months so that Dr. Zulik can continue to provide services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this Third Amendment as to legal form, and the Auditor-Controller has reviewed and approved this Amendment as to payment provisions. The Third Amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees.

FINANCING:

There is no cost for this amendment. The total not to exceed amount of this Agreement is \$400,000 for the period November 1, 2019 to December 31, 2027 (98 Months). \$50,000 is included in the Fiscal Year 2025/2026 Adopted Budget, the remaining balance will be budgeted in the subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for Monterey County residents and their families.

- ☒ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2551

Attachments:

Board Report
Third Amendment
Second Amendment
First Amendment
Original Agreement

Attachments on file with the Clerk of the Board