



Monterey County

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

Legistar File Number: A 20-018

February 11, 2020

Introduced: 1/27/2020

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Preventice Services, LLC for remote arrhythmia monitoring for NMC for an amount not to exceed \$100,000 with an agreement term February 12, 2020 through February 11, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability, provisions within the agreement.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a.. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Preventice Services, LLC for remote arrhythmia monitoring for NMC for an amount not to exceed \$100,000 with an agreement term February 12, 2020 through February 11, 2021.
- b. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, and limitations on liability, provisions within the agreement.

SUMMARY/DISCUSSION:

At the request or direction of a Natividad physician, Preventice Services, LLC (Preventice) shall provide arrhythmia monitoring services to patients as deemed necessary to monitor a patient's heart performance. Irregular heartbeats and rhythm abnormalities can be detected by the monitoring services. Preventice will supply Natividad with holters that are then provided to patients as deemed necessary by Natividad. While the patient wears the holter, heart-related data is captured and monitored remotely around the clock. Abnormalities are reported back to the physician promptly. The data is also compiled into a report that the physician references as necessary.

Until recently, arrhythmia monitoring services were provided to Natividad under a different contracted vendor; Cardionet. However, Cardionet has been unable to fulfill its service obligations. It is necessary for Natividad to move to another vendor for these services promptly in order to avoid turning away patients.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel reviewed and approved this agreement as to form, and the Auditor-Controller reviewed and approved as to payment provisions. The agreement has not yet been

presented to NMC's Finance Committee nor to its Board of Trustees as time was of the essence to have this new agreement in place promptly. Natividad shall report back to its Finance Committee and Board of Trustees at the soonest opportunity.

FINANCING:

The cost for this agreement is \$100,000, all of which is included in the Fiscal Year 2019-20 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Arrhythmia monitoring is an important aspect of providing patient care to those with cardiac-related health problems and concerns. This type of monitoring helps with early detection and treatment.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Rod Ramirez, Cardiopulmonary Technician, 772-7654

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2553

Attachments:

Preventice Services, LLC Agreement

Attachments on file with the Clerk of the Board