

ATTACHMENT A : PRICING

Cost Proposal – Software as a Service (SaaS) Solution

Description	Initial Cost + Year 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6
Cloud Computing (SaaS) Solution						
Hosting Fee	15,200	15,200	15,200	15,200	15,200	
ILS Primary Applications						
Staff Client Software licenses for minimum of 100 concurrent users (preference is no cost for user accounts and unlimited concurrent users)	0					
Cataloging (w/Authority Control)	0					
Patron Records	0					
Circulation	0					
OPAC use for unlimited concurrent users both at the Library and over the Internet.	0					
Acquisitions	0					
Reporting Module	0					
Serials Control	0					

Applications Software and Utilities						
Integration cost for Third Party Products (APIs if applicable)	0					
Interlibrary Loan Module (ILL)	0					
EDI for Acquisitions	0					
Offline Circulation	0					
Mobile Circulation	0					
Floating Collection	0					
Discovery Service	24,100	12,000	12,000	12,000	12,000	
Spanish language interface to PAC	0					
Enhanced Record Content (Content Café, Syndetics or other)	0					
Inventory Module	0					
e-Resource Integration (eBooks and electronic databases, ContentDM)	0					
Browser based staff client software for use by up to 100 concurrent users (preference is no cost for user accounts and unlimited concurrent users)	0					
Electronic Resource Management	0					
Phone Notification Service	0					
Phone Renewal Service	0					

EDI for Acquisitions	0					
Newspaper Index Database	0					
SIP/SIP2/NCIP	0					
Z239.50 client/server	0					
e-Commerce for Public	0					
e-Commerce for Staff	0					
Database Management Software	0					
Optional Functionality/Modules	0					
Data Extraction/Migration Services						
Bibliographic	0					
Item	0					
Authority	0					

Patron	0					
Circulation Transactions	0					
Fines and Block Records	0					
Hold Records	0					
Serials	0					
Newspaper Index Data	0					
Professional Services						
Project Management	0					
Installation, configuration, staging and implementation of	17,300	0	0	0	0	0

ILS						
On-site Training on all ILS functions during initial install and continued training during upgrades	4,600	0	0	0	0	0
System Administration and User Documentation	0					
Integration of third-party products	0					
Technical Support (trouble-tickets, calls & email) (included in hosting)	0					
Upgrades (versions and builds)	0					
Departure from service in final year of contract	0					
Total Cost Per Year	61,200	27,200	27,200	27,200	27,200	

*Locked in Annual Support & Hosting costs require a 5 year commitment. No more than a 3% increase after the first 3 years in contract. Flexibility is available in payment term options for implementation services. ByWater Solutions is always open to discussions regarding the negotiation of pricing.

*ALL KOHA MODULES ARE INCLUDED AT NO ADDITIONAL COST.

*ASPEN DISCOVERY IS AN OPTIONAL ADD-ON. KOHA INCLUDES AN OPAC AT NO ADDITIONAL COST.

*ByWater Solutions example cost proposal included in appendix.

*ByWater Solutions requires that pricing information be redacted for all Freedom of Information Act (FOIA) requests.