



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-281

June 24, 2025

Introduced: 6/17/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the County Counsel to execute an Amendment No. 4 to Agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, adding one year, for a revised full term of July 1, 2018, through June 30, 2026, with no change to the total contract liability of \$1,900,000.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the County Counsel to execute an Amendment No. 4 to Agreement with Hooper, Lundy & Bookman PC, for legal services with respect to healthcare matters, adding one year, for a revised full term of July 1, 2018, through June 30, 2026, with no change to the total contract liability of \$1,900,000.

SUMMARY/DISCUSSION:

Hooper, Lundy & Bookman PC is the largest full service law firm in the country, with offices in San Francisco, Los Angeles, San Diego, and Washington, D.C., dedicated solely to the legal representation of health care providers in Medicare Medicaid payments, health care business transactions, licensing and certifications.

Hooper, Lundy & Bookman provides legal services to the County of Monterey to ensure that the operations of Natividad Medical Center comply with state and federal healthcare and Medicare compliance laws. The potential sanctions for noncompliance with these laws are severe and include civil and criminal liability, as well as debarment or exclusion from participation in Medicare. Additionally, the firm provides advice on medical staff matters, affiliation agreements; Medi-Cal managed care agreements, and commercial payor agreements.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees on June 13, 2025.

FINANCING:

There is no cost for this amendment. Amounts for the remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613

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BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

☐ Economic Development

☒ Administration

The services rendered in this agreement provide legal consulting services, as needed, with respect to healthcare matters; the outcome of which contributes to assisting NMC run efficient business operations.

☐ Health and Human Services

☐ Infrastructure

☐ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2561

Approved by: Charles R. Harris, M.D., Chief Executive Officer, 783-2504

Attachments:

Amendment No. 4 to Hooper, Lundy and Bookman P.C. Agreement

Amendment No. 3 to Hooper, Lundy and Bookman P.C. Agreement

Amendment No. 2 to Hooper, Lundy and Bookman P.C. Agreement

Amendment No. 1 to Hooper, Lundy and Bookman P.C. Agreement

Hooper, Lundy and Bookman P.C. Agreement

Attachments on file with the Clerk of the Board