



# Monterey County

100 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.756.6066

## Board Report

Legistar File Number: A 13-081

June 18, 2013

Introduced: 5/16/2013

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Approve and authorize the Contracts/Purchasing Officer to sign Amendment No. 6 to Agreement No. A-11307, with Oregon Community Health Information Network, Inc., to increase the Agreement in the amount of \$210,300 for FY 2012-13 for a revised total contract amount not to exceed \$6,135,557.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

Approve and authorize the Contracts/Purchasing Officer to sign Amendment No. 6 to Agreement No. A-11307, with Oregon Community Health Information Network, Inc., to increase the Agreement in the amount of \$210,300 for FY 2012-13 for a revised total contract amount not to exceed \$6,135,557.

### SUMMARY/DISCUSSION:

Membership in the Oregon Community Health Information Network, Inc. (OCHIN) enables the Monterey County Health Department to utilize Epic's Practice Management (PM) and Electronic Medical Record (EMR) Systems. The Health Department's Clinic Services Bureau (Clinic Services) implemented the PM System in November 2007 which allowed Clinic Services to significantly increase charge capture and decrease the need for claim resubmissions. Clinic Services then implemented the EMR System from June to August 2010, facilitating Clinic Services' progression towards a paperless system. Significant increases in quality of documentation, consistency of care across all clinics and tracking of quality of care variables have been noted because of the implementation of the EMR System.

On November 1, 2011, the Board approved to extend the term of the Agreement No. A-11307 to June 30, 2015 and approved additional funding for the Agreement in the amount of \$601,424 for FY 2011-12, \$661,521 for FY 2012-13, \$686,521 for FY 2013-14 and \$711,521 for FY 2014-15 for a total contract amount not to exceed \$5,581,758.

On March 27, 2013, the Board approved additional funding for Agreement No. A-11307 in the amount of \$71,379 for FY 2012-13, \$102,686 for FY 2013-14 and \$169,434 for FY 2014-15 for a revised total amount of \$5,925,257.

Since the OCHIN contract is based on the number of patients who visit each clinic, and visit counts significantly increased in the past two months, an additional \$210,300 is needed to cover the remainder of the FY 2012-13.

### OTHER AGENCY INVOLVEMENT:


The Office of the County Counsel and Contracts/Purchasing has reviewed and concur with this

recommendation. Amendment No.6 is on file with the Clerk of the Board.

FINANCING:

This Agreement is funded by Medi-Cal (100%) revenues. The funds for this Agreement are included in the Health Department's Clinic Services Bureau (HEA007) Fiscal Year 2012-13 Adopted Budget.

Prepared by: Stephanie Shonley, Management Analyst, 1313

Approved by: Ray Bullick, Director of Health, 4526 

Attachments:

Amendment No. 6 is on file with the Clerk of the Board



# Monterey County

## Board Order

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5066

### Agreement No. A-11307

Upon motion of Supervisor Salinas, seconded by Supervisor Parker and carried by those members present, the Board of Supervisors hereby:

Approved and authorized the Contracts/Purchasing Officer to sign Amendment No. 6 to Agreement No. A-11307, with Oregon Community Health Information Network, Inc., to increase the Agreement in the amount of \$210,300 for FY 2012-13 for a revised total contract amount not to exceed \$6,135,557.

PASSED AND ADOPTED on this 18th day of June 2013, by the following vote, to wit:

AYES: Supervisors Armenta, Calcagno, Salinas, Parker and Potter

NOES: None

ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 76 for the meeting on June 18, 2013.

Dated: June 19, 2013  
File Number: A 13-081

Gail T. Borkowski, Clerk of the Board of Supervisors  
County of Monterey, State of California

By   
Deputy

**AMENDMENT NO. 6**

**To**

**Master Practice Management/Electronic Medical Record Agreement**

**By and between**

**Member of Monterey and Oregon Community Health Information Network, Inc.**

This Amendment No. 6 is made and entered into, by and between the Member of Monterey, a political subdivision of the State of California, hereinafter referred to as "Member", and Oregon Community Health Information Network, Inc., hereinafter referred to as "OCHIN".

**RECITALS:**

WHEREAS, Member and OCHIN have heretofore entered into an executed Practice Management Agreement, effective as of June 19, 2007, hereinafter referred to as the "Agreement"; and

WHEREAS, on or about October 28, 2008, Member and OCHIN entered into an executed Amendment No. 1 to amend language in the Agreement regarding HIPAA provisions and the inclusion of Exhibit H; and

WHEREAS, on or about December 1, 2009, Member and OCHIN entered into an executed Amendment No. 2 to add electronic medical record implementation and technical and support services; and

WHEREAS, on or about March 9, 2011, Member and OCHIN entered into an executed Amendment No. 3 to allow OCHIN to assist Member in complying with patient health data reporting requirements; and

WHEREAS, on or about November 1, 2011, Member and OCHIN entered into an executed Amendment No. 4 to add software modules to Exhibit A and to amend the Agreement not to exceed sum of \$5,581,758.00; and

WHEREAS, on or about September 15, 2012, Member and OCHIN entered into an executed Amendment No. 5 to remove the requirement that OCHIN configure Care Everywhere to require a patient's authorization for the viewing of records by Care Everywhere Members.

WHEREAS, the parties desire to amend the Agreement as specified below.

NOW THEREFORE, Member and OCHIN hereby agree to amend the Agreement, as previously amended, as follows:

1. Member shall pay OCHIN in accordance with the payment provisions and limitations set forth in the Agreement. The total amount payable by Member to OCHIN under this Agreement shall not exceed the sum of \$6,135,557.

2. Except as provided herein, all remaining terms and conditions and provisions of the Agreement are unchanged and unaffected by this Amendment No. 6 and shall continue in full force and effect as set forth in the Agreement.
3. A Copy of this Amendment No. 6 shall be attached to the Agreement.
4. The effective date of this Amendment No. 6 is June 1, 2013.

IN WITNESS WHEREOF, the parties hereto are in agreement with this Amendment No. 6 as of the date set forth below their respective signatures.

Amendment No. 6 to OCHIN

IN WITNESS WHEREOF, the parties hereto are in agreement with this Amendment No. 6 as of the date set forth below their respective signatures.

**MEMBER OF MONTEREY**

By: [Signature]  
Ray Bullick, Director of Health  
Department of Health

Date: 6-20-13

Approved as to Legal Form:

By: [Signature]  
Stacy L. Saetta, Deputy Member Counsel  
County  
Date: 5/2/13

Approved as to Fiscal Provisions:

By: [Signature]  
Gary Giboney, Auditor-Controller  
Date: 5-9-13

By: [Signature]  
Mike Derr, Contracts/Purchasing Officer

Date: 14 May 2013

**OCHIN**

By: [Signature]  
Name: JOHN WITTREY JR

Title: CFO

Date: 7/1/13

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_