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| File #: | A 15-396 | Name: | Spin Recruitment Inc., Amendment 2 |
| Type: | BoS Agreement | Status: | Consent Agenda |
| File created: | | In control: | Board of Supervisors |
| On agenda: | 1/26/2016 | Final action: | |
| Title: | a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement (A-12367) with Spin Recruitment, Inc. to provide recruitment advertising services for NMC, adding \$150,000 for a revised total Agreement amount not to exceed \$400,000, with no extension to the term of July 1, 2014 through June 30, 2016. b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not exceed ten percent (10%) (\$10,000) of the original Agreement amount. | | |
| Attachments: | 1. Board Report , 2. Spin Recruitment Amendment 2.pdf , 3. Spin Recruitment Amendment 1.pdf , 4. Spin Recruitment Agreement.pdf , 5. Spin Recruitment Spend Sheet.pdf , 6. Completed Board Order | | |

History (0) Board Report

Title

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement (A-12367) with Spin Recruitment, Inc. to provide recruitment advertising services for NMC, adding \$150,000 for a revised total Agreement amount not to exceed \$400,000, with no extension to the term of July 1, 2014 through June 30, 2016.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not exceed ten percent (10%) (\$10,000) of the original Agreement amount.

Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement (A-12367) with Spin Recruitment, Inc. to provide recruitment advertising services for NMC, adding \$150,000 for a revised total Agreement amount not to exceed \$400,000, with no extension to the term of July 1, 2014 through June 30, 2016.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not exceed ten percent (10%) (\$10,000) of the original Agreement amount.

SUMMARY/DISCUSSION:

Natividad Medical Center has utilized an advertising agency to assist with its advertising for several years to assist in attracting qualified health care candidates.

NMC's recruitment efforts require the assistance of an advertising agency to assist with identifying qualified candidates for various hard to fill healthcare positions within NMC. The agencies selected to perform these services have a

significant number of years of experience specific to the Health Care Industry. Natividad Medical Center has over 40 active recruitments for hard to fill positions such as Nurse Practitioners, Nurses, Physical T...

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Monterey County

Board Order

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066

Agreement No.: A-12367

Upon motion of Supervisor Salinas, seconded by Supervisor Armenta and carried by those members present, the Board of Supervisors hereby:

- a. Authorized the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 2 to the Agreement (A-12367) with Spin Recruitment, Inc. to provide recruitment advertising services for NMC, adding \$150,000 for a revised total Agreement amount not to exceed \$400,000, with no extension to the term of July 1, 2014 through June 30, 2016.
- b. Authorized the Deputy Purchasing Agent for NMC or his designee to execute up to two (2) future amendments to the Agreement which do not significantly alter the scope of work and do not exceed ten percent (10%) (\$10,000) of the original Agreement amount.

PASSED AND ADOPTED on this 26th day of January 2016, by the following vote, to wit:

AYES: Supervisors Armenta, Phillips, Salinas, Parker and Potter

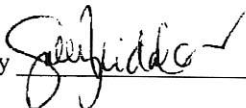
NOES: None

ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 78 for the meeting on January 26, 2016.

Dated: January 28, 2016
File ID: 15-396

Gail T. Borkowski, Clerk of the Board of Supervisors
County of Monterey, State of California

By  Deputy

**AMENDMENT NO. 2
TO SERVICES AGREEMENT
BETWEEN SPIN RECRUITMENT INC., AND
NATIVIDAD MEDICAL CENTER
FOR
RECRUITMENT ADVERTISING SERVICES**

This Amendment No. 2 to the Services Agreement ("Agreement"), dated July 1, 2014 is entered into by and between the County of Monterey, on behalf of **Natividad Medical Center (hereinafter "NMC")**, and **Spin Recruitment, Inc., (hereinafter "CONTRACTOR")**, with respect to the following:

RECITALS

WHEREAS, the Agreement was executed for Recruitment Advertising Services to provide recruitment advertising services for NMC's Human Resources Division with a one year term and a total Agreement amount not to exceed \$100,000; and

WHEREAS, NMC and CONTRACTOR amended the Agreement on June 1, 2015 via Amendment No. 1 to increase the total Agreement amount by an additional \$150,000 for a revised total amount of \$250,000; and

WHEREAS, NMC and CONTRACTOR currently wish to amend the Agreement to add an additional \$150,000 due to an increased need for services for a revised total amount of \$400,000.

AGREEMENT

NOW, THEREFORE, the parties agree to amend the Agreement as follows:

The Agreement is hereby renewed on the terms and conditions as set forth in the Agreement except as specifically set forth below.

1. Paragraph titled "PAYMENTS BY NMC" shall be amended to the following;
"NMC shall pay the CONTRACTOR in accordance with the payment provisions set forth in Exhibit A, subject to limitations set forth in this Agreement. The total amount payable by NMC to CONTRACTOR under this Agreement shall not exceed the sum of \$400,000".
2. Except as provided herein, all remaining terms, conditions and provisions of the Agreement are unchanged and unaffected by this Amendment No. 2 and shall continue in full force and effect.
3. This Amendment No. 2 will be effective when fully executed.
4. A copy of this Amendment No. 2 shall be attached to the Original Agreement.

This space left blank intentionally

IN WITNESS WHEREOF, the parties hereto are in agreement with this Amendment No. 2 on the basis set forth in this document and have executed this Amendment No. 2 on the day and year set forth herein.

Natividad Medical Center

By: [Signature]
Gary R. Gray, DO, Chief Executive Officer

Date: 2/1/16

APPROVED AS TO LEGAL PROVISIONS

By: [Signature]
Monterey County Deputy County Counsel

Date: 11/30/15

APPROVED AS TO FISCAL PROVISIONS

By: [Signature]
Monterey County Deputy Auditor/Controller

Date: 11-30-15

CONTRACTOR

Spin Recruitment, Inc.
CONTRACTOR's Business Name*** (see instructions)

[Signature]
Signature of Chair, President, or Vice-President

Traci A. Dondanville, President
Name and Title

Date: 10/27/15

By: [Signature]
(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)

Secretary
Name and Title

Date: 10/27/15

***Instructions
If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).
If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (two signatures required).
If CONTRACTOR is contracting in and individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement (one signature required)