



Monterey County Board of Supervisors

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Salinas, CA 93901
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www.co.monterey.ca.us

Board Order

A motion was made by Supervisor Chris Lopez, seconded by Supervisor Wendy Root Askew to:

Agreement No.: A-15640 ; Amendment No.: 1

- a. Approve Amendment No. 1 to Professional Services Agreement No. A-15640, Multi-Year Agreement #3200*6174, with Harris & Associates, Inc. to continue to provide on-call civil engineering services for transportation projects located in Monterey County, Request for Qualifications #10806, to increase the not to exceed amount by \$2,000,000 for a total amount not to exceed \$3,000,000 and retroactively amend Exhibit 10-H2 Cost Proposal of the Caltrans Local Assistance Procedures Manual (LAPM) effective as of December 7, 2021 with no extension to the term from December 7, 2021 to December 6, 2024, with the option to extend the term for up to two (2) additional years;
- b. Approve additional term extensions beyond the anticipated five (5) year term with no increase to the dollar amount or change in the scope of work limited to project(s) initiated during the initial five (5) year term to allow continuity of services for active projects, subject to review and approval as to form by the Office of the County Counsel and the Contract/Purchasing Officer or Contracts/Purchasing Supervisor; and
- c. Authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute Amendment No. 1 to Professional Services Agreement No. A-15640 and future amendments to the Agreement where the amendments do not significantly alter the scope of work as determined by the Director of the Department of Public Works, Facilities and Parks (PWFP) or increase the approved Agreement amount and subject to approval as to form by the Office of the County Counsel.

PASSED AND ADOPTED on this 18th day of April 2023, by roll call vote:

AYES: Supervisors Alejo, Church, Lopez, Askew, and Adams

NOES: None

ABSENT: None

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting April 18, 2023.

Dated: April 20, 2023

File ID: A 23-094

Agenda Item No.: 60

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California

Emmanuel H. Santos, Deputy

**AMENDMENT NO. 1
TO PROFESSIONAL SERVICES AGREEMENT
BETWEEN COUNTY OF MONTEREY AND
HARRIS & ASSOCIATES, INC.
INCLUDING RETROACTIVE AMENDMENT TO EXHIBIT 10-H2
Cost Proposal of the Caltrans Local Assistance Procedures Manual (LAPM) to apply
retroactively and effective as of December 7, 2021**

THIS AMENDMENT NO. 1 to Professional Services Agreement No. A-15640 between the County of Monterey, a political subdivision of the State of California (hereinafter, “County”) and Harris & Associates, Inc. (hereinafter, “CONTRACTOR”) is hereby entered into between the County and the CONTRACTOR (collectively, the “Parties”) and effective as of the last date opposite the respective signatures below.

WHEREAS, CONTRACTOR entered into Professional Services Agreement No. A-15640 with County on December 15, 2021 (hereinafter, “Agreement”) to provide on-call civil engineering services for transportation projects located in Monterey County, Request for Qualifications (RFQ) #10806 (hereinafter, “services”), through December 6, 2024, with the option to extend the Agreement for two (2) additional one (1) year period(s) for an amount not to exceed \$1,000,000; and

WHEREAS, provisions of the Agreement require an update; and

WHEREAS, the County has a continued need for services; and

WHEREAS, CONTRACTOR’s subcontractor rates [Exhibit 10-H2 Cost Proposal of the Caltrans Local Assistance Procedures Manual (LAPM)] were inadvertently excluded from Exhibit A – Scope of Services/Payment Provisions of the Agreement since the Agreement start date and shall be included in the Agreement retroactive and effective December 7, 2021; and

WHEREAS, additional funding is necessary to allow CONTRACTOR to continue to provide services required by the County; and

WHEREAS, the Parties wish to amend the Agreement to update the provisions, include subcontractor rates (Exhibit 10-H2 Cost Proposal of the Caltrans LAPM) retroactive and effective December 7, 2021, and increase the amount by \$2,000,000 for a total amount not to exceed \$3,000,000 with no change in the term to allow CONTRACTOR to continue to provide services identified in the Agreement and as amended by this Amendment No. 1.

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

1. Amend Paragraph 2, “Payments by County”, to read as follows:

County shall pay the CONTRACTOR in accordance with the payment provisions set forth in Exhibits A and A-1, subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of \$3,000,000.

2. Amend Paragraph 4, “Additional Provisions/Exhibits”, to add “Exhibit A-1 - Exhibit 10-H2 Cost Proposal for Contractor and Subcontractors”, retroactive and effective December 7, 2021.
3. Delete Exhibit 10-H2 Cost Proposal of the Caltrans LAPM within Exhibit A of the Agreement.
4. In all places within the Agreement, any reference to Exhibit 10-H2 Cost Proposal of the Caltrans LAPM within Exhibit A is hereby replaced with “Exhibit A-1 - Exhibit 10-H2 Cost Proposal for Contractor and Subcontractors”, retroactive and effective December 7, 2021.
5. Amend Paragraph 11, “Non-Discrimination”, to read as follows:

During the performance of this Agreement, CONTRACTOR, and its subcontractors, shall not unlawfully discriminate against any person because of race, religious creed, color, sex, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), sexual orientation, or any other characteristic set forth in California Government code § 12940(a), either in CONTRACTOR’s employment practices or in the furnishing of services to recipients. CONTRACTOR shall ensure that the evaluation and treatment of its employees and applicants for employment and all persons receiving and requesting services are free of such discrimination. CONTRACTOR and any subcontractor shall, in the performance of this Agreement, fully comply with all federal, state, and local laws and regulations which prohibit discrimination. The provision of services primarily or exclusively to such target population as may be designated in this Agreement shall not be deemed to be prohibited discrimination.

6. Amend Agreement to add Paragraph 16, “Compliance with Applicable Laws”, as follows:

16.01 CONTRACTOR shall keep itself informed of and in compliance with all federal, state and local laws, ordinances, regulations, and orders including but not limited to all state and federal tax laws that may affect in any manner the Project or the performance of the Services or those engaged to perform Services under this Agreement as well as any privacy laws including, if applicable, Health Insurance Portability and Accountability Act (HIPAA). CONTRACTOR shall procure all permits and licenses, pay all charges and fees, and give all notices required by law in the performance of the Services.

16.02 CONTRACTOR shall report immediately to County’s Contracts/Purchasing Officer, in writing, any discrepancy or inconsistency it discovers in the laws, ordinances, regulations, orders, and/or guidelines in relation to the Project of the performance of the Services.

16.03 All documentation prepared by CONTRACTOR shall provide for a completed project that conforms to all applicable codes, rules, regulations, and guidelines that are in force at the time such documentation is prepared.

7. Amend Agreement to add Paragraph 17, "Consent to Use of Electronic Signatures", as follows:

17.01 The parties to this Agreement consent to the use of electronic signatures via DocuSign to execute this Agreement. The parties understand and agree that the legality of electronic signatures is governed by state and federal law, 15 U.S.C. Section 7001 et seq.; California Government Code Section 16.5; and, California Civil Code Section 1633.1 et seq. Pursuant to said state and federal law as may be amended from time to time, the parties to this Agreement hereby authenticate and execute this Agreement, and any and all Exhibits to this Agreement, with their respective electronic signatures, including any and all scanned signatures in portable document format (PDF).

17.02 Counterparts. The parties to this Agreement understand and agree that this Agreement can be executed in two (2) or more counterparts and transmitted electronically via facsimile transmission or by delivery of a scanned counterpart in portable document format (PDF) via email transmittal.

17.03 Form: Delivery by E-Mail or Facsimile. Executed counterparts of this Agreement may be delivered by facsimile transmission or by delivery of a scanned counterpart in portable format (PDF) by e-mail transmittal, in either case with delivery confirmed. On such confirmed delivery, the signatures in the facsimile or PDF data file shall be deemed to have the same force and effect as if the manually signed counterpart or counterparts had been delivered to the other party in person.

8. The Parties agree that CONTRACTOR and its subcontractors shall be reimbursed for mileage based upon the Internal Revenue Service (IRS) standard business mileage rate at the time of travel.
9. In all places within the Agreement, any reference to Department of Public Works, Facilities, & Parks is hereby replaced with Department of Public Works, Facilities and Parks.
10. All other terms and conditions of the Agreement, including all Exhibits thereto, remain unchanged and in full force.
11. This Amendment No. 1 shall be attached to the Agreement and incorporated therein as if fully set forth in the Agreement.
12. The recitals to this Amendment No. 1 are incorporated into the Agreement and this Amendment No. 1.

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment No. 1 to the Agreement which shall be effective as of the last date opposite the respective signatures below.

COUNTY OF MONTEREY

DocuSigned by:
By: Debra R. Wilson
7B741937AA0D41B...
Contracts/Purchasing Officer

Date: 4/21/2023 | 1:42 PM PDT

**Approved as to Form
Office of the County Counsel
Leslie J. Girard, County Counsel**

DocuSigned by:
By: Mary Grace Perry
A1933B26E717442...
Mary Grace Perry
Deputy County Counsel

Date: 3/27/2023 | 8:17 AM PDT

Approved as to Fiscal Provisions

DocuSigned by:
By: Jennifer Forsyth
4E7E657875454AE...
Auditor/Controller

Date: 3/27/2023 | 1:50 PM PDT

**Approved as to Indemnity and Insurance Provisions
Office of the County Counsel-Risk Management
Leslie J. Girard, County Counsel**

By: _____

Its: _____
(Print Name and Title)

Date: _____

*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code Section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

CONTRACTOR*

Harris & Associates, Inc.
Contractor's Business Name

DocuSigned by:
By: Frank Lopez
302888E9C9D142A...
(Signature of Chair, President or Vice President)

Its: Frank S. Lopez, Vice President
(Print Name and Title)

Date: 3/23/2023 | 11:04 AM MDT

DocuSigned by:
By: [Signature]
109DFD66CDFE4AE...
(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)

Its: Michelle White, Secretary
(Print Name and Title)

Date: 3/23/2023 | 2:02 PM PDT

EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTOR AND SUBCONTRACTORS

Retroactive and Effective December 7, 2021

Local Assistance Procedures Manual

EXHIBIT 10-H2

Cost Proposal

EXHIBIT 10-H2 COST PROPOSAL Page 1 of x

**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)**

Note: Mark-ups are Not Allowed

Consultant Harris & Associates Prime Consultant Subconsultant 2nd Tier Subconsultant
 Project No. #10806 Contract No. N/A Participation Amount TBD Date 8/4/21

For Combined Rate	Fringe Benefit %	+	General & Administration %	=	Combined Indirect Cost Rate (ICR) %
					205.00%
For Home Office Rate	Fringe Benefit %	+	General & Administration %	=	Home Office ICR %
					0.00%
For Field Office Rate	Fringe Benefit %	+	General & Administration %	=	Field Office ICR %
					0.00%
FEE % =					10.00%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification ¹	Hourly Billing Rates ²			Effective date of hourly rate		Actual or Avg. hourly rate ³	% or \$ increase	Hourly range - for classifications only
	Straight	OT(1.5x)	OT(2x)	From	To			
Frank Lopez, PE, CEM, QSD * Contract Manager/Project Manager	\$379.08	\$568.62	\$758.16	1-1-21	12-31-21	\$412.99		Not Applicable
	\$390.45	\$585.68	\$780.91	1-1-22	12-31-22	\$416.38	3.00%	
	\$402.17	\$603.25	\$804.33	1-1-23	12-31-23	\$419.87	3.00%	
Leon Gomez, PE, QSD - Project Manager	\$216.40	\$324.14	\$432.19	1-1-21	12-31-21	\$64.41		Not Applicable
	\$222.58	\$333.87	\$445.16	1-1-22	12-31-22	\$66.34	3.00%	
	\$229.26	\$343.88	\$458.51	1-1-23	12-31-23	\$68.33	3.00%	
Randall Berry, PE, Project Manager/Quality Control*	\$336.61	\$504.91	\$673.21	1-1-21	12-31-21	\$100.33		Not Applicable
	\$346.71	\$520.06	\$693.41	1-1-22	12-31-22	\$103.31	3.00%	
	\$357.11	\$535.66	\$714.21	1-1-23	12-31-23	\$106.44	3.00%	
Kourosh Iranpour, PE, QSD Project Manager*	\$289.87	\$434.81	\$579.74	1-1-21	12-31-21	\$86.40		Not Applicable
	\$298.57	\$447.85	\$597.14	1-1-22	12-31-22	\$88.99	3.00%	
	\$307.53	\$461.29	\$615.05	1-1-23	12-31-23	\$91.66	3.00%	
Shannon Banc Environmental Compliance*	\$217.81	\$326.71	\$435.61	1-1-21	12-31-21	\$64.92		Not Applicable
	\$224.31	\$336.51	\$448.68	1-1-22	12-31-22	\$66.87	3.00%	
	\$231.07	\$346.61	\$462.14	1-1-23	12-31-23	\$68.87	3.00%	

(Add pages as necessary)

NOTES:

1. Key personnel **must** be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.
5. The 2021 ICR for Harris is 227.74%. However, we have reduced this rate to 205% as a discounted rate for the 2022 contract year

EXHIBIT 10-H2 COST PROPOSAL Page 2 of x
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

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Consultant Harris & Associates Prime Consultant Subconsultant 2nd Tier Subconsultant
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For Combined Rate	Fringe Benefit %	+	General & Administration %	=	Combined Indirect Cost Rate (ICR) %
					205.00%
For Home Office Rate	Fringe Benefit %	+	General & Administration %	=	Home Office ICR %
					0.00%
For Field Office Rate	Fringe Benefit %	+	General & Administration %	=	Field Office ICR %
					0.00%
FEE % =					10.00%

BILLING INFORMATION			CALCULATION INFORMATION					
Name/Job Title/Classification*	Hourly Billing Rates ¹			Effective date of hourly rate		Actual or Avg hourly rate ²	% of % increase	Hourly range for classifications only
	Straight	CEC	CEC SSF	From	To			
Wendy Young - Environmental Compliance*	\$217.81	\$326.71	\$435.61	11-21	12-31-21	\$64.92		Not Applicable
	\$221.31	\$336.51	\$448.68	11-22	12-31-22	\$66.87	3.00%	
	\$231.67	\$346.61	\$462.11	11-23	12-31-23	\$68.87	3.00%	
Kate Colberson - Environmental Compliance	\$361.92	\$452.87	\$603.83	11-21	12-31-21	\$89.99		Not Applicable
	\$346.97	\$466.46	\$621.95	11-22	12-31-22	\$92.69	3.00%	
	\$326.30	\$480.45	\$640.61	11-23	12-31-23	\$94.17	3.00%	
Diana Garner, PE, PMP Utilities Claims Engineer*	\$206.43	\$309.20	\$412.26	11-21	12-31-21	\$61.41		Not Applicable
	\$212.32	\$318.47	\$424.63	11-22	12-31-22	\$63.28	3.00%	
	\$218.68	\$328.63	\$437.37	11-23	12-31-23	\$65.18	3.00%	
Christian Mercado, EIT Utilities Claims Engineer*	\$166.91	\$250.47	\$333.82	11-21	12-31-21	\$49.75		Not Applicable
	\$171.92	\$257.88	\$343.84	11-22	12-31-22	\$51.21	3.00%	
	\$177.68	\$265.61	\$354.15	11-23	12-31-23	\$52.78	3.00%	
Diana Whelan, NASSCO, EIT Utilities Claims Engineer	\$131.94	\$202.11	\$269.88	11-21	12-31-21	\$40.22		Not Applicable
	\$138.99	\$208.48	\$277.97	11-22	12-31-22	\$41.43	3.00%	
	\$143.16	\$214.73	\$286.31	11-23	12-31-23	\$42.67	3.00%	

(Add pages as necessary)

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EXHIBIT 10-H2 COST PROPOSAL Page 2 of x

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

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Consultant Harris & Associates Prime Consultant Subconsultant 2nd Tier Subconsultant
 Project Number #10806 Contract No. N/A Participation Amount TBD Date 8/4/21

For Combined Rate	Fringe Benefit %	+	General & Administration %	=	Combined Indirect Cost Rate (ICR) %
					205.00%
For Home Office Rate	Fringe Benefit %	+	General & Administration %	=	Home Office ICR %
					0.00%
For Field Office Rate	Fringe Benefit %	+	General & Administration %	=	Field Office ICR %
					0.00%
FEE % =					10.00%

BILLING INFORMATION

CALCULATION INFORMATION

Name Job Title Classification	Hourly Billing Rates (CHFES)			Effective date of hourly rate		Actual or Avg. hourly rate ¹	% of \$ increase	Hourly range ² for classifications only
	Straight	Step	CE	From	To			
Dana Van Horn, PE - QSD QSP - Value Engineering Constructability*	\$251.97	\$380.96	\$507.95	11-21	12-31-21	\$74.70		Not Applicable
	\$261.59	\$392.39	\$523.19	11-22	12-31-22	\$77.97	3.00%	
	\$269.11	\$404.16	\$538.88	11-23	12-31-23	\$80.31	3.00%	
Jeff Krebs, PE - QSD QSP - Value Engineering Constructability	\$219.21	\$373.86	\$498.49	11-21	12-31-21	\$71.29		Not Applicable
	\$256.72	\$385.08	\$513.11	11-22	12-31-22	\$76.52	3.00%	
	\$261.12	\$396.63	\$528.81	11-23	12-31-23	\$78.81	3.00%	
Luella Gabriel, EIT - Civil Engineers	\$189.02	\$283.53	\$378.04	11-21	12-31-21	\$56.31		Not Applicable
	\$191.69	\$292.04	\$389.38	11-22	12-31-22	\$58.03	3.00%	
	\$200.53	\$300.80	\$401.06	11-23	12-31-23	\$59.77	3.00%	
Marc Gallardo, PE - Civil Engineers	\$182.08	\$273.11	\$364.15	11-21	12-31-21	\$51.27		Not Applicable
	\$187.51	\$281.31	\$375.08	11-22	12-31-22	\$55.90	3.00%	
	\$193.16	\$289.75	\$386.33	11-23	12-31-23	\$57.58	3.00%	
Saty Komsonkov, PE - Civil Engineers	\$161.61	\$242.47	\$323.29	11-21	12-31-21	\$48.18		Not Applicable
	\$166.19	\$249.74	\$332.90	11-22	12-31-22	\$49.63	3.00%	
	\$171.19	\$257.23	\$342.98	11-23	12-31-23	\$51.11	3.00%	

(Add pages as necessary)

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2. The cost proposal format shall not be amended.
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4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.
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EXHIBIT 10-H2 COST PROPOSAL Page 2 of x
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(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

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Consultant Harris & Associates Prime Consultant Subcontractant 2nd Tier Subcontractant
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For Combined Rate	Fringe Benefit %	+	General & Administration %	=	Combined Indirect Cost Rate (ICR) %
					205.00%
For Home Office Rate	Fringe Benefit %	+	General & Administration %	=	Home Office ICR %
					0.00%
For Field Office Rate	Fringe Benefit %	+	General & Administration %	=	Field Office ICR %
					0.00%

FEE % = 10.00%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification ¹	Hourly Billing Rates ² (OT10, SN)	Effective date of hourly rate From	To	Actual or Avg. hourly rate ³	% of \$ increase	Hourly range - for classifications only
Kat Chow, PI, OSD, ENV SP	\$140.94 \$145.17 \$149.53	1/1/21 1/1/22 1/1/23	12/31/21 12/31/22 12/31/23	\$281.89 \$290.34 \$299.05		Not Applicable
Carol Engineers	\$250.68 \$267.47 \$275.49	1/1/21 1/1/22 1/1/23	12/31/21 12/31/22 12/31/23	\$319.55 \$334.93 \$350.98		Not Applicable
Quality Control	\$281.63	1/1/21	12/31/21	\$303.25		Not Applicable
Sr Project Manager	\$250.17	1/1/22	12/31/22	\$318.55		Not Applicable
Carol Engineers	\$266.95	1/1/23	12/31/23	\$333.90		Not Applicable
Project Manager	\$218.08	1/1/21	12/31/21	\$436.15		Not Applicable
Carol Engineers	\$224.62	1/1/22	12/31/22	\$449.23		Not Applicable
Carol Engineers	\$231.36	1/1/23	12/31/23	\$462.71		Not Applicable
Sr Project Engineer	\$201.30	1/1/21	12/31/21	\$402.60		Not Applicable
Carol Engineers	\$207.34	1/1/22	12/31/22	\$414.68		Not Applicable
Carol Engineers	\$213.56	1/1/23	12/31/23	\$427.12		Not Applicable

(Add pages as necessary)

NOTES:

- Key personnel **must** be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subcontractants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate * (1 + ICR) * (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.
- The 2021 ICR for Harris is 227.74%. However, we have reduced this rate to 205% as a discounted rate for the 2022 contract year.

EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Harris & Associates Prime Consultant Subconsultant 2nd Tier Subconsultant
 Project Number #10806 Contract No. N/A Participation Amount TBD Date 8/4/21

For Combined Rate	Fringe Benefit %	+	General & Administration %	=	Combined Indirect Cost Rate (ICR) %
					205.00%
For Home Office Rate	Fringe Benefit %	+	General & Administration %	=	Home Office ICR %
					0.00%
For Field Office Rate	Fringe Benefit %	+	General & Administration %	=	Field Office ICR %
					0.00%

FEE % = **10.00%**

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification ¹	Hourly Billing Rates ²	Effective date of hourly rate	Actual or Avg. hourly rate ³	% or \$ increase	Hourly range - for classifications only
	Strength	From	To		
Project Engineer	\$167.75	1/1/21	12/31/21	\$50.00	Not Applicable
Civil Engineers	\$172.78	1/1/22	12/31/22	\$51.50	3.00%
Design Engineer	\$177.07	1/1/23	12/31/23	\$53.05	3.00%
Civil Engineers	\$184.20	1/1/21	12/31/21	\$40.00	Not Applicable
	\$188.23	1/1/22	12/31/22	\$41.50	3.00%
	\$142.37	1/1/23	12/31/23	\$42.44	3.00%
Site Analyst	\$184.20	1/1/21	12/31/21	\$40.00	Not Applicable
	\$138.23	1/1/22	12/31/22	\$41.50	3.00%
Environmental & Permits	\$142.37	1/1/23	12/31/23	\$42.44	3.00%
Analyst	\$100.65	1/1/21	12/31/21	\$30.00	Not Applicable
	\$103.67	1/1/22	12/31/22	\$30.90	3.00%
Environmental & Permits	\$106.78	1/1/23	12/31/23	\$31.83	3.00%
	\$0.00	1/1/21	12/31/21	\$0.00	Not Applicable
	\$0.00	1/1/22	12/31/22	\$0.00	3.00%
	\$0.00	1/1/23	12/31/23	\$0.00	3.00%

NOTES:

- Key personnel **must** be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate * (1 + ICR) * (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.
- The 2021 ICR for Harris is 227.74%. However, we have reduced this rate to 205% as a discounted rate for the 2022 contract year.

(Add pages as necessary)

EXHIBIT 10-H2 COST PROPOSAL Page x of x
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Harris & Associates Prime Consultant Subconsultant
 Project No. #10806 Contract No. N/A Date 8/4/21

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)

Description of Items	Quantity	Unit	Unit Cost	Total
Mileage Costs		mile	IRS Rate	
Equipment Rental and Supplies				
Permit Fees				
Plan Sheets				
Test				
Vehicle		each/month	\$ 1,050.00	
Subconsultant 1:				
Subconsultant 2:				
Subconsultant 3:				
Subconsultant 4:				
Subconsultant 5:				

Note: Add additional pages if necessary.

NOTES:

- List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstances, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mi-
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be

Exhibit 10-H1 Cost Proposal Page x of x
Actual Cost-Plus-Fixed Fee or Lump sum (Firm Fixed Price) contracts
(Design, Engineering and Environmental Studies)

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. **Title 23 United States Code Section 112** - Letting of Contracts
4. **48 Code of Federal Regulations Part 31** - Contract Cost Principles and Procedures
5. **23 Code of Federal Regulations Part 172** - Procurement, Management, and Administration of Engineering and Design Related Service
6. **48 Code of Federal Regulations Part 9904** - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

Prime Consultant or Subconsultant Certifying:

Name: Steve Winchester Title: * SVP, COO & CFO

Signature:  Certification Date: 8/4/21

Email: Steve.Winchester@WeAreHarris.com Phone: 925.708.1237

Address: 450 Lincoln Avenue, Suite 103, Salinas, CA 93901

*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Civil Engineering Services

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Albion Environmental, Inc. Prime Consultant Subconsultant 2nd Tier Subconsultant
 Project No. _____ Contract No. _____ Participation Amount TBD Date 7/14/2021

For Combined Rate	Fringe Benefit % 61.69%	+	General & Administration % 78.24%	=	Combined Indirect Cost Rate (ICR) % 139.93%
For Home Office Rate	Fringe Benefit %	+	General & Administration %	=	Home Office ICR % 0.00%
For Field Office Rate	Fringe Benefit %	+	General & Administration %	=	Field Office ICR % 0.00%

FEE % = **10.00%**

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification ¹	Strength	Hourly Billing Rates		Effective date of hourly rate		Actual or Avg. hourly rate ²	% or \$ increase	Hourly range - for classifications only
		OT(1.5x)	OT(2x)	From	To			
Sarah Neuchter* - Project Manager	\$101.66	N/A	N/A	1/1/2021	12/31/2021	\$88.52		Not Applicable
Principal 3P	\$104.71	N/A	N/A	1/1/2022	12/31/2022	\$39.68	3.00%	
Dominic Ross* - Project Manager	\$107.85	N/A	N/A	1/1/2023	12/31/2023	\$40.87	3.00%	
Senior Archaeologist 6D	\$97.68	N/A	N/A	1/1/2021	12/31/2021	\$37.01		Not Applicable
Senior Archaeologist 6D	\$100.61	N/A	N/A	1/1/2022	12/31/2022	\$38.12	3.00%	
Senior Archaeologist 6D	\$103.63	N/A	N/A	1/1/2023	12/31/2023	\$39.26	3.00%	
Kevin Murphy - Field Director	\$89.34	N/A	N/A	1/1/2021	12/31/2021	\$33.85		Not Applicable
Senior Archaeologist 5C	\$92.02	N/A	N/A	1/1/2022	12/31/2022	\$34.87	3.00%	
Senior Archaeologist 5C	\$94.78	N/A	N/A	1/1/2023	12/31/2023	\$35.91	3.00%	
Annanda Hill - Archaeologist	\$66.53	\$99.80	\$133.07	1/1/2021	12/31/2021	\$25.21		Not Applicable
Archaeologist 5D	\$68.53	\$102.80	\$137.06	1/1/2022	12/31/2022	\$25.97	3.00%	
Archaeologist 5D	\$70.59	\$105.88	\$141.17	1/1/2023	12/31/2023	\$26.75	3.00%	
	\$0.00	\$0.00	\$0.00	1/1/2021	12/31/2021	\$0.00		Not Applicable
	\$0.00	\$0.00	\$0.00	1/1/2022	12/31/2022	\$0.00	3.00%	
	\$0.00	\$0.00	\$0.00	1/1/2023	12/31/2023	\$0.00	3.00%	

(Add pages as necessary)

NOTES:

- Key personnel **must** be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate * (1 + ICR) * (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Albion Environmental, Inc. Prime Consultant Subconsultant
 Project No. 0 Contract No. 0 Date 7/14/2021

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)

Description of Items	Quantity	Unit	Unit Cost	Total
Mileage Costs		mile	0.56	
Equipment Rental and Supplies		cost		
Permit Fees		cost		
Plan Sheets		N/A		
Test		cost		
Vehicle		cost		
Subconsultant 1:				
Subconsultant 2:				
Subconsultant 3:				
Subconsultant 4:				
Subconsultant 5:				

Note: Add additional pages if necessary.

NOTES:

- List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same

Exhibit 10-H1 Cost Proposal Page 3 of 3
Actual Cost-Plus-Fixed Fee or Lump sum (Firm Fixed Price) contracts
(Design, Engineering and Environmental Studies)

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. **Title 23 United States Code Section 112** - Letting of Contracts
4. **48 Code of Federal Regulations Part 31** - Contract Cost Principles and Procedures
5. **23 Code of Federal Regulations Part 172** - Procurement, Management, and Administration of Engineering and Design Related Service
6. **48 Code of Federal Regulations Part 9904** - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

Prime Consultant or Subconsultant Certifying:Name: Jeffrey L. DiehlTitle:* Chief Financial Officer

Signature: _____

Certification Date: 7/14/2021Email: jdiehl@albionenvironmental.comPhone: 831-469-9128Address: 1414 Soquel Avenue, Suite 205, Santa Cruz, CA 95062

*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Cultural resource consulting services

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Whitson and Associates, Inc. dba Whitson Engineers Prime Consultant Subconsultant 2nd Tier Subconsultant

Project No. Monterey County On-Call Contract No. Participation Amount \$ TBD On-Call Date 07/14/2021

For Combined Rate	Fringe Benefit 29.34% + Overhead 41.02% + General & Administrative 59.00%	=	Combined ICR 129.36%
OR			
For Home Office Rate	Fringe Benefit % + General & Administrative %	=	Home Office ICR%
For Field Office Rate	Fringe Benefit % + General & Administrative %	=	Field Office ICR%

Fee = 10%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification ¹	Hourly Billing Rates ²		Effective Date of Hourly Rate		Actual or Avg. Hourly Rate ⁴	% or \$ Increase	Hourly Range - for Classifications Only
	Straight ³	OT(1.5x)	From	To			
Richard Weber, PE - Principal *	\$348.17	\$348.17	01/01/2021	12/31/2021	\$138.00	0.0%	
	\$365.58	\$365.58	01/01/2022	12/31/2022	\$144.90	5.0%	
	\$383.87	\$383.87	01/01/2023	12/31/2023	\$152.15	5.0%	
	\$403.04	\$403.04	01/01/2024	12/31/2024	\$159.75	5.0%	
Charles Pugh, LS - Project Manager* Land Survey Manager	\$423.20	\$423.20	01/01/2025	12/31/2025	\$167.74	5.0%	
	\$151.38	\$227.07	01/01/2021	12/31/2021	\$60.00	0.0%	
	\$158.95	\$238.42	01/01/2022	12/31/2022	\$63.00	5.0%	
	\$166.89	\$250.35	01/01/2023	12/31/2023	\$66.15	5.0%	
Mike Hink, LS - Land Surveyor	\$175.24	\$262.87	01/01/2024	12/31/2024	\$69.46	5.0%	
	\$184.00	\$276.01	01/01/2025	12/31/2025	\$72.93	5.0%	
Mike Hink, LS - Land Surveyor	\$151.38	\$227.07	01/01/2021	12/31/2021	\$60.00	0.0%	
	\$158.95	\$238.42	01/01/2022	12/31/2022	\$63.00	5.0%	

	\$166.89	\$250.35	\$333.79	01/01/2023	12/31/2023	\$66.15	5.0%	
	\$175.24	\$262.87	\$351.20	01/01/2024	12/31/2024	\$69.46	5.0%	
	\$184.00	\$276.01	\$368.00	01/01/2025	12/31/2025	\$72.93	5.0%	
Thomas Hannah, LS – Land Surveyor	\$157.69	\$236.54	\$315.38	01/01/2021	12/31/2021	\$62.50	0.0%	
	\$165.58	\$248.37	\$331.16	01/01/2022	12/31/2022	\$65.63	5.0%	
	\$173.86	\$260.79	\$347.72	01/01/2023	12/31/2023	\$68.91	5.0%	
	\$182.54	\$273.81	\$365.08	01/01/2024	12/31/2024	\$72.35	5.0%	
	\$191.67	\$287.51	\$383.34	01/01/2025	12/31/2025	\$75.97	5.0%	
Edward Pletsch – Associate Surveyor**	\$103.44	\$155.16	\$206.88	01/01/2021	12/31/2021	\$41.00	0.0%	
	\$108.61	\$162.92	\$217.22	01/01/2022	12/31/2022	\$43.05	5.0%	
	\$114.04	\$171.06	\$228.08	01/01/2023	12/31/2023	\$45.20	5.0%	
	\$119.74	\$179.61	\$239.48	01/01/2024	12/31/2024	\$47.46	5.0%	
	\$123.22	\$184.83	\$246.44	01/01/2025	12/31/2025	\$48.84	5.0%	
Jeff Sjolom - Associate Surveyor**	\$122.36	\$183.54	\$244.72	01/01/2021	12/31/2021	\$48.50	0.0%	
	\$128.49	\$192.74	\$256.98	01/01/2022	12/31/2022	\$50.93	5.0%	
	\$134.90	\$202.35	\$269.80	01/01/2023	12/31/2023	\$53.47	5.0%	
	\$141.64	\$212.46	\$283.28	01/01/2024	12/31/2024	\$56.14	5.0%	
	\$148.73	\$223.10	\$297.46	01/01/2025	12/31/2025	\$58.95	5.0%	
Austin Snyder – Assistant Surveyor**	\$89.57	\$134.36	\$179.14	01/01/2021	12/31/2021	\$35.50	0.0%	
	\$94.06	\$141.09	\$188.12	01/01/2022	12/31/2022	\$37.28	5.0%	
	\$98.75	\$148.13	\$197.50	01/01/2023	12/31/2023	\$39.14	5.0%	
	\$103.69	\$155.54	\$207.38	01/01/2024	12/31/2024	\$41.10	5.0%	
	\$108.87	\$163.31	\$217.74	01/01/2025	12/31/2025	\$43.15	5.0%	
Jonathon Bell - Assistant Surveyor**	\$93.35	\$140.03	\$186.70	01/01/2021	12/31/2021	\$37.00	0.0%	
	\$98.02	\$147.03	\$196.04	01/01/2022	12/31/2022	\$38.85	5.0%	
	\$102.91	\$154.37	\$205.82	01/01/2023	12/31/2023	\$40.79	5.0%	
	\$108.06	\$162.09	\$216.12	01/01/2024	12/31/2024	\$42.83	5.0%	
	\$113.46	\$170.19	\$226.92	01/01/2025	12/31/2025	\$44.97	5.0%	
Cody Jones – Surveying Technician**	\$88.30	\$132.45	\$176.60	01/01/2021	12/31/2021	\$35.00	0.0%	
	\$92.72	\$139.08	\$185.44	01/01/2022	12/31/2022	\$36.75	5.0%	
	\$97.36	\$146.04	\$194.72	01/01/2023	12/31/2023	\$38.59	5.0%	
	\$102.23	\$153.35	\$204.46	01/01/2024	12/31/2024	\$40.52	5.0%	
	\$107.33	\$161.00	\$214.66	01/01/2025	12/31/2025	\$42.54	5.0%	
Adam Tucker – Administrative Support	\$97.13	\$145.70	\$194.26	01/01/2021	12/31/2021	\$38.50	0.0%	
	\$102.00	\$153.00	\$204.00	01/01/2022	12/31/2022	\$40.43	5.0%	
	\$107.10	\$160.65	\$214.20	01/01/2023	12/31/2023	\$42.45	5.0%	
	\$112.45	\$168.68	\$224.90	01/01/2024	12/31/2024	\$44.57	5.0%	
	\$118.07	\$177.11	\$236.14	01/01/2025	12/31/2025	\$46.80	5.0%	
Field Surveyor - Chief of Party **	\$199.52	\$299.28	\$399.04	01/01/2021	12/31/2021	\$79.08		
Field Surveyor –Chairman/Rodman**	\$184.45	\$276.68	\$368.90	01/01/2021	12/31/2021	\$73.11		
TBD – Civil Engineer	\$126.15	\$189.22	\$252.30	01/01/2021	12/31/2021	\$50.00	0.0%	\$43.00-\$57.00

	\$132.46	\$198.68	\$264.91	01/01/2022	12/31/2022	\$52.50	5.0%	\$45.50-\$59.50
	\$139.09	\$208.64	\$278.18	01/01/2023	12/31/2023	\$55.13	5.0%	\$48.13-\$62.13
	\$146.03	\$219.04	\$292.06	01/01/2024	12/31/2024	\$57.88	5.0%	\$50.88-\$64.88
	\$153.35	\$230.02	\$306.69	01/01/2025	12/31/2025	\$60.78	5.0%	\$53.78-\$67.78
TBD – Associate Engineer								
	\$100.92	\$151.38	\$201.84	01/01/2021	12/31/2021	\$40.00	0.0%	\$33.00-\$47.00
	\$105.96	\$158.95	\$211.93	01/01/2022	12/31/2022	\$42.00	5.0%	\$35.00-\$49.00
	\$111.26	\$166.89	\$222.53	01/01/2023	12/31/2023	\$44.10	5.0%	\$37.10-\$51.10
	\$116.84	\$175.26	\$233.68	01/01/2024	12/31/2024	\$46.31	5.0%	\$39.31-\$53.31
	\$122.67	\$184.00	\$245.33	01/01/2025	12/31/2025	\$48.62	5.0%	\$41.62-\$55.62
TBD – Assistant Engineer								
	\$89.57	\$134.36	\$179.14	01/01/2021	12/31/2021	\$35.50	0.0%	\$28.50-\$42.50
	\$94.06	\$141.09	\$188.12	01/01/2022	12/31/2022	\$37.28	5.0%	\$30.28-\$44.28
	\$98.75	\$148.13	\$197.50	01/01/2023	12/31/2023	\$39.14	5.0%	\$32.14-\$46.14
	\$103.69	\$155.54	\$207.38	01/01/2024	12/31/2024	\$41.10	5.0%	\$34.10-\$48.10
	\$108.87	\$163.31	\$217.74	01/01/2025	12/31/2025	\$43.15	5.0%	\$36.15-\$50.15

(Add pages as necessary)

NOTES:

1. Key personnel **must** be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
2. The cost proposal format shall not be amended.
3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee) Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Whitson and Associates, Inc. dba Whitson Engineers Prime Consultant Subconsultant

Project No. Monterey County On-Call Contract No. _____ Date 07/14/2021

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)				
Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs			\$	\$
Equipment Rental and Supplies			\$	\$
Permit Fees			\$	\$
Plan Sheets			\$	\$
Test			\$	\$
Vehicle			\$	\$
Subconsultant 1:			\$	\$
Subconsultant 2:			\$	\$
Subconsultant 3:			\$	\$
Subconsultant 4:			\$	\$
Subconsultant 5:			\$	\$

Note: Add additional pages if necessary.

NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. Title 23 United States Code Section 112 - Letting of Contracts
4. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
5. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service
6. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name: Kimberley Wolman Title *: CFO

Signature : *Kimberley Wolman* Date of Certification (mm/dd/yyyy): 07/14/2021

Email: kwolman@whitsonengineers.com Phone Number: 831-649-5225

Address: 6 Harris Court, Monterey, CA 93940

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract. List services the consultant is providing under the proposed contract:

On-call Land Surveying and Civil Engineer services

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant EXARO Technologies Corporation Prime Consultant Subconsultant 2nd Tier Subconsultant
 Project No. 10806 Contract No. N/A **Participation Amount** TBD Date 8/11/2021

For Combined Rate	Fringe Benefit %	+	General & Administration %	=	Combined Indirect Cost Rate (ICR) %
					205.80%
For Home Office Rate	Fringe Benefit %	+	General & Administration %	=	Home Office ICR %
					0.00%
For Field Office Rate	Fringe Benefit %	+	General & Administration %	=	Field Office ICR %
					0.00%
FEE % =					10.00%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification ¹	Hourly Billing Rates ³			Effective date of hourly rate		Actual or Avg. hourly rate ⁴	% or \$ increase	Hourly range - for classifications only
	Straight	OT(1.5x)	OT(2x)	From	To			
Jose Dominguez – Operations Manager	\$79.31	\$118.97	\$158.62	1/1/2021	12/31/2021	\$72.10		Not Applicable
	\$81.69	\$122.53	\$163.38	1/1/2022	12/31/2022	\$74.26	3.00%	
Operations Manager	\$84.14	\$126.21	\$168.28	1/1/2023	12/31/2023	\$76.49	3.00%	Not Applicable
	\$218.21	\$327.31	\$436.42	1/1/2021	12/31/2021	\$64.87		
Mario Lopez - Project Manager	\$224.76	\$337.13	\$449.51	1/1/2022	12/31/2022	\$66.82	3.00%	Not Applicable
	\$231.50	\$347.25	\$463.00	1/1/2023	12/31/2023	\$68.82	3.00%	
Yogendra Singh - Lead Foreman	\$232.91	\$349.36	\$465.82	1/1/2021	12/31/2021	\$69.24		Not Applicable
	\$239.90	\$359.85	\$479.79	1/1/2022	12/31/2022	\$71.32	3.00%	
Lead Foreman	\$247.09	\$370.64	\$494.19	1/1/2023	12/31/2023	\$73.46	3.00%	Not Applicable
	\$211.21	\$316.82	\$422.43	1/1/2021	12/31/2021	\$62.79		
TBD - Foreman	\$217.55	\$326.32	\$435.10	1/1/2022	12/31/2022	\$64.67	3.00%	Not Applicable
	\$224.08	\$336.11	\$448.15	1/1/2023	12/31/2023	\$66.61	3.00%	
Foreman	\$202.80	\$304.21	\$405.61	1/1/2021	12/31/2021	\$60.29		Not Applicable
	\$208.89	\$313.33	\$417.78	1/1/2022	12/31/2022	\$62.10	3.00%	
TBD - Technician	\$215.15	\$322.73	\$430.31	1/1/2023	12/31/2023	\$63.96	3.00%	Not Applicable

(Add pages as necessary)

NOTES:

- Key personnel **must** be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3**SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)**

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant EXARO Technologies Corporation Prime Consultant Subconsultant
 Project No. 10806 Contract No. N/A

Date 8/11/2021**SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)**

Description of Items	Quantity	Unit	Unit Cost	Total
Mileage Costs	TBD	Mile	\$0.56	
Arrow Board	TBD	Day	160	
Permit Fees	TBD	LS	TBD	
Material	TBD	LS	TBD	
Vacuum Truck	TBD	Day	927	
Dump Truck	TBD	Day	330	
Pickup Truck	TBD	Day	217	
Subsistence	TBD	Night	200	
Electronic Detection Locator	TBD	Day	114	
GPR	TBD	Day	284	
Subconsultant 1:				
Subconsultant 2:				

Note: Add additional pages if necessary.

NOTES:

- List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same

Exhibit 10-H1 Cost Proposal Page 2 of 3
Actual Cost-Plus-Fixed Fee or Lump sum (Firm Fixed Price) contracts
(Design, Engineering and Environmental Studies)

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. **Title 23 United States Code Section 112** - Letting of Contracts
4. **48 Code of Federal Regulations Part 31** - Contract Cost Principles and Procedures
5. **23 Code of Federal Regulations Part 172** - Procurement, Management, and Administration of Engineering and Design Related Service
6. **48 Code of Federal Regulations Part 9904** - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

Prime Consultant or Subconsultant Certifying:

Name: **Hector M. Dominguez** Title:* **President**

Signature: *Hector M. Dominguez* Certification Date: **7/19/2021**

Email: hd@exarotec.com Phone: **650-777-4324**

Address: **1831 Bayshore Hwy Burlingame, CA 94010**

*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Underground utility locating

EXHIBIT 10-H2 COST PROPOSAL Form 1 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed **3.5%**

Consultant **Bender-Rosenthal, Inc.**

Prime Consultant

Subcontractant

2nd Tier Subcontractant

Project No. On-Call Right of Way Services

Contract No. _____

Participation Amount \$ TRD

Date 7/15/2021

For Combined Rate Fringe Benefit % + General & Administrative% + Facilities Capital Cost of Money% OR 91.36% Combined ICR %

For Home Office Fringe Benefit % + General & Administrative% + Facilities Capital Cost of Money% = Home Office ICR %

For Field Office Fringe Benefit % + General & Administrative% + Facilities Capital Cost of Money% = Field Office ICR %

FEE = 10%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification ¹	Hourly Billing Rates ²		Effective Date of Hourly Rate		Actual or Avg. Hourly Rate ⁴	% or \$ Increase	Hourly Range- for Classifications Only	Billing Rate Range- for Classifications Only
	Straight ³	OT(1.5x)	OT(2x)	From To				
Brenda Schumpf*	\$189.45	\$234.45	\$279.45	1-1-2021 12-31-2021	\$90.00	0.00%	N/A	N/A
Senior Project Manager	\$195.13	\$241.48	\$287.83	1-1-2022 12-31-2022	\$92.70	3.00%	N/A	N/A
	\$200.98	\$248.72	\$296.46	1-1-2023 12-31-2023	\$95.48	3.00%	N/A	N/A
Non-Exempt Hourly	\$207.01	\$256.19	\$305.36	1-1-2024 12-31-2024	\$98.35	3.00%	N/A	N/A
	\$213.22	\$263.82	\$314.52	1-1-2025 12-31-2025	\$101.30	3.00%	N/A	N/A
TRD	\$189.45	\$234.45	\$279.45	1-1-2021 12-31-2021	\$90.00	0.00%	\$70.00	\$110.00
Senior Project Manager	\$195.13	\$241.48	\$287.83	1-1-2022 12-31-2022	\$92.70	3.00%	\$72.10	\$113.30
	\$200.98	\$248.72	\$296.46	1-1-2023 12-31-2023	\$95.48	3.00%	\$74.26	\$116.70
Non-Exempt Hourly	\$207.01	\$256.19	\$305.36	1-1-2024 12-31-2024	\$98.35	3.00%	\$76.49	\$120.20
	\$213.22	\$263.82	\$314.52	1-1-2025 12-31-2025	\$101.30	3.00%	\$78.79	\$123.81
TRD	\$147.35	\$182.35	\$217.35	1-1-2021 12-31-2021	\$70.00	0.00%	\$65.00	\$75.00
Project Manager	\$151.77	\$187.82	\$223.87	1-1-2022 12-31-2022	\$72.10	3.00%	\$66.95	\$77.25
	\$156.32	\$193.45	\$230.58	1-1-2023 12-31-2023	\$74.26	3.00%	\$68.96	\$79.57
Non-Exempt Hourly	\$161.01	\$199.26	\$237.50	1-1-2024 12-31-2024	\$76.49	3.00%	\$71.03	\$81.95
	\$165.84	\$205.23	\$244.63	1-1-2025 12-31-2025	\$78.79	3.00%	\$73.16	\$84.41
TRD	\$110.51	\$136.76	\$163.01	1-1-2021 12-31-2021	\$52.50	0.00%	\$40.00	\$65.00
Assistant Project Manager	\$113.83	\$140.86	\$167.90	1-1-2022 12-31-2022	\$54.08	3.00%	\$41.20	\$66.95
	\$117.24	\$145.09	\$172.94	1-1-2023 12-31-2023	\$55.70	3.00%	\$42.44	\$68.96
Non-Exempt Hourly	\$120.76	\$149.44	\$178.13	1-1-2024 12-31-2024	\$57.37	3.00%	\$43.71	\$71.03
	\$124.38	\$153.93	\$183.47	1-1-2025 12-31-2025	\$59.00	3.00%	\$45.02	\$73.16
TRD	\$131.56	\$162.81	\$194.06	1-1-2021 12-31-2021	\$62.50	0.00%	\$55.00	\$70.00
Senior Right of Way Specialist	\$135.51	\$167.69	\$199.88	1-1-2022 12-31-2022	\$64.38	3.00%	\$56.65	\$72.10
	\$139.57	\$172.73	\$205.88	1-1-2023 12-31-2023	\$66.31	3.00%	\$58.35	\$74.26

EXHIBIT 10-H2 COST PROPOSAL Form 1 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Bender Rosenthal, Inc.

Prime Consultant

Subconsultant

2nd Tier Subconsultant

Project No. _____ On-Call Right of Way Services

Contract No. _____

Participation Amount \$ _____

TBD

Date 7/15/2021

Category	Rate	Contract No.	Rate	Start Date	End Date	Participation Amount	Rate	Start Date	End Date	Rate
Non-Exempt Hourly	\$143.76		\$177.91	1/1/2024	12/31/2024	\$68.30	3.00%	\$60.10	7/6/49	\$127.00
TBD	\$148.07		\$183.24	1/1/2025	12/31/2025	\$70.34	3.00%	\$61.90	\$78.79	\$131.00
Designated Member of Appraisal Inst	\$163.13		\$201.88	1/1/2021	12/31/2021	\$77.50	0.00%	\$55.00	\$100.00	\$116.00
Institute	\$168.03		\$207.94	1/1/2022	12/31/2022	\$79.83	3.00%	\$56.65	\$103.00	\$120.00
Non-Exempt Hourly	\$173.07		\$214.18	1/1/2023	12/31/2023	\$82.22	3.00%	\$58.35	\$106.00	\$123.00
Non-Exempt Hourly	\$178.26		\$220.60	1/1/2024	12/31/2024	\$84.69	3.00%	\$60.10	\$109.27	\$127.00
TBD	\$183.61		\$227.22	1/1/2025	12/31/2025	\$87.23	3.00%	\$61.90	\$112.55	\$131.00
Senior Appraiser	\$121.04		\$149.79	1/1/2021	12/31/2021	\$57.50	0.00%	\$45.00	\$70.00	\$95.00
Appraiser	\$124.67		\$154.28	1/1/2022	12/31/2022	\$59.23	3.00%	\$46.35	\$72.10	\$98.00
Non-Exempt Hourly	\$128.41		\$158.91	1/1/2023	12/31/2023	\$61.00	3.00%	\$47.74	\$74.26	\$101.00
Non-Exempt Hourly	\$132.26		\$163.67	1/1/2024	12/31/2024	\$62.83	3.00%	\$49.17	\$76.49	\$104.00
TBD	\$136.23		\$168.58	1/1/2025	12/31/2025	\$64.72	3.00%	\$50.65	\$78.79	\$107.00
Senior Appraiser	\$78.94		\$97.69	1/1/2021	12/31/2021	\$37.50	0.00%	\$30.00	\$45.00	\$64.00
Appraiser	\$81.30		\$100.62	1/1/2022	12/31/2022	\$38.63	3.00%	\$30.90	\$46.35	\$66.00
Non-Exempt Hourly	\$83.74		\$103.64	1/1/2023	12/31/2023	\$39.78	3.00%	\$31.83	\$47.74	\$67.00
Non-Exempt Hourly	\$86.26		\$106.74	1/1/2024	12/31/2024	\$40.98	3.00%	\$32.78	\$49.17	\$70.00
TBD	\$88.84		\$109.95	1/1/2025	12/31/2025	\$42.21	3.00%	\$33.77	\$50.65	\$72.00
Senior Acquisition Agent	\$131.56		\$162.81	1/1/2021	12/31/2021	\$62.50	0.00%	\$45.00	\$80.00	\$95.00
Non-Exempt Hourly	\$135.51		\$167.69	1/1/2022	12/31/2022	\$64.38	3.00%	\$46.35	\$82.40	\$98.00
Non-Exempt Hourly	\$139.57		\$172.73	1/1/2023	12/31/2023	\$66.31	3.00%	\$47.74	\$84.87	\$101.00
Non-Exempt Hourly	\$143.76		\$177.91	1/1/2024	12/31/2024	\$68.30	3.00%	\$49.17	\$87.42	\$104.00
TBD	\$148.07		\$183.24	1/1/2025	12/31/2025	\$70.34	3.00%	\$50.65	\$90.04	\$107.00
Acquisition Agent	\$74.73		\$92.48	1/1/2021	12/31/2021	\$35.50	0.00%	\$26.00	\$45.00	\$55.00
Non-Exempt Hourly	\$76.97		\$95.25	1/1/2022	12/31/2022	\$36.57	3.00%	\$27.78	\$46.35	\$57.00
Non-Exempt Hourly	\$79.28		\$98.11	1/1/2023	12/31/2023	\$37.66	3.00%	\$27.58	\$47.74	\$59.00
Non-Exempt Hourly	\$81.66		\$101.05	1/1/2024	12/31/2024	\$38.79	3.00%	\$28.41	\$49.17	\$60.00
TBD	\$84.10		\$104.08	1/1/2025	12/31/2025	\$39.96	3.00%	\$29.26	\$50.65	\$62.00
Relocation Agent	\$127.35		\$157.60	1/1/2021	12/31/2021	\$60.50	0.00%	\$45.00	\$70.00	\$95.00
Non-Exempt Hourly	\$131.17		\$162.33	1/1/2022	12/31/2022	\$62.32	3.00%	\$46.35	\$72.28	\$98.00
Non-Exempt Hourly	\$135.11		\$167.20	1/1/2023	12/31/2023	\$64.18	3.00%	\$47.74	\$80.63	\$101.00
Non-Exempt Hourly	\$139.16		\$172.21	1/1/2024	12/31/2024	\$66.11	3.00%	\$49.17	\$83.05	\$104.00
TBD	\$143.33		\$177.38	1/1/2025	12/31/2025	\$68.09	3.00%	\$50.65	\$85.54	\$107.00
Land Agent	\$66.31		\$82.06	1/1/2021	12/31/2021	\$31.50	0.00%	\$18.50	\$45.00	\$58.00
Non-Exempt Hourly	\$68.30		\$84.52	1/1/2022	12/31/2022	\$33.45	3.00%	\$18.54	\$46.35	\$59.00
Non-Exempt Hourly	\$70.34		\$87.05	1/1/2023	12/31/2023	\$33.42	3.00%	\$19.10	\$47.74	\$61.00
Non-Exempt Hourly	\$72.45		\$89.67	1/1/2024	12/31/2024	\$34.42	3.00%	\$19.67	\$49.17	\$62.00
TBD	\$74.63		\$92.36	1/1/2025	12/31/2025	\$35.45	3.00%	\$20.26	\$50.65	\$64.00
Senior Project Coordinator	\$105.25		\$130.25	1/1/2021	12/31/2021	\$50.00	0.00%	\$35.00	\$65.00	\$85.00
Non-Exempt Hourly	\$108.41		\$134.16	1/1/2022	12/31/2022	\$51.50	3.00%	\$36.05	\$66.95	\$86.00

EXHIBIT 10-H2 COST PROPOSAL Form 1 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Bender Rosenthal, Inc.

Prime Consultant

Subconsultant

2nd Tier Subconsultant

Project No. _____ On-Call Right of Way Services _____

Contract No. _____

Participation Amount \$ _____

TBD

Date 7/15/2021

Non-call hourly	\$111.66	\$138.18	\$164.70	11/2023	12/31/2023	\$53.05	3,000 ^h	\$37.13	\$68.96	\$79.00	\$146.00
Non-call hourly	\$115.01	\$142.33	\$169.64	11/2024	12/31/2024	\$54.64	3,000 ^h	\$38.25	\$71.03	\$81.00	\$150.00
Non-call hourly	\$118.46	\$146.60	\$174.73	11/2025	12/31/2025	\$56.28	3,000 ^h	\$39.39	\$73.16	\$83.00	\$154.00
HRD	\$63.15	\$78.15	\$93.15	11/2021	12/31/2021	\$30.00	0.000 ^h	\$20.00	\$40.00	\$43.00	\$85.00
Project Coordinator	\$65.04	\$80.49	\$95.94	11/2022	12/31/2022	\$30.90	3,000 ^h	\$20.60	\$41.20	\$44.00	\$87.00
	\$66.99	\$82.91	\$98.82	11/2023	12/31/2023	\$31.83	3,000 ^h	\$21.22	\$42.44	\$45.00	\$90.00
Non-call hourly	\$69.00	\$85.40	\$101.79	11/2024	12/31/2024	\$32.78	3,000 ^h	\$21.85	\$43.71	\$47.00	\$93.00
HRD	\$71.07	\$87.96	\$104.84	11/2025	12/31/2025	\$33.77	3,000 ^h	\$22.51	\$45.02	\$48.00	\$95.00
Researcher	\$63.15	\$78.15	\$93.15	11/2021	12/31/2021	\$30.00	0.000 ^h	\$20.00	\$40.00	\$43.00	\$85.00
	\$65.04	\$80.49	\$95.94	11/2022	12/31/2022	\$30.90	3,000 ^h	\$20.60	\$41.20	\$44.00	\$87.00
	\$66.99	\$82.91	\$98.82	11/2023	12/31/2023	\$31.83	3,000 ^h	\$21.22	\$42.44	\$45.00	\$90.00
Non-call hourly	\$69.00	\$85.40	\$101.79	11/2024	12/31/2024	\$32.78	3,000 ^h	\$21.85	\$43.71	\$47.00	\$93.00
HRD	\$71.07	\$87.96	\$104.84	11/2025	12/31/2025	\$33.77	3,000 ^h	\$22.51	\$45.02	\$48.00	\$95.00
Administrative Support	\$63.15	\$78.15	\$93.15	11/2021	12/31/2021	\$30.00	0.000 ^h	\$20.00	\$40.00	\$43.00	\$85.00
	\$65.04	\$80.49	\$95.94	11/2022	12/31/2022	\$30.90	3,000 ^h	\$20.60	\$41.20	\$44.00	\$87.00
	\$66.99	\$82.91	\$98.82	11/2023	12/31/2023	\$31.83	3,000 ^h	\$21.22	\$42.44	\$45.00	\$90.00
Non-call hourly	\$69.00	\$85.40	\$101.79	11/2024	12/31/2024	\$32.78	3,000 ^h	\$21.85	\$43.71	\$47.00	\$93.00
HRD	\$71.07	\$87.96	\$104.84	11/2025	12/31/2025	\$33.77	3,000 ^h	\$22.51	\$45.02	\$48.00	\$95.00

(add pages as necessary)

NOTES:

- Key personnel must be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate * (1+ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL FORM 2 OF 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Bender Rosenthal, Inc. Prime Consultant Subconsultant
 Project No. On-Call Right of Way Services Contract No. TBD Date 7/15/2021

SCHEDULE OF OTHER DIRECT COST ITEMS				
PRIME CONSULTANT				
DESCRIPTION OF ITEMS	Quantity	Unit	Unit Cost	Total
Outside Vendor Reproduction	0.00	LS	at cost	\$0.00
U.S. Mail	0.00	EA	at cost	\$0.00
Overnight Mail Service	0.00	EA	at cost	\$0.00
Personal Vehicle	0.00	Mile	IRS Rate	\$0.00
Per Diem	0.00	Day	at cost	\$0.00
Permit Fees	0.00	EA	\$0.00	\$0.00
Research Fee	0.00	EA	\$0.00	\$0.00
Records Search	0.00	0.00	\$0.00	\$0.00
Tolls & Parking	0.00	0.00	\$0.00	\$0.00
Preliminary Title Report	0.00	0.00	\$750.00	\$0.00
3rd Tier Subconsultant				\$0.00
Subconsultant 1:				
Subconsultant 2:				

Note: Add Additional pages if necessary.

NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.

EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. Title 23 United States Code Section 112 - Letting of Contracts
4. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
5. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service
6. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement. Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

Prime Consultant or Subconsultant Certifying:

Name: David B. Wraa Title*: President

Signature:  Date of Certification (mm/dd/yyyy): 7/15/2021

Email: d.wraa@benderrosenthal.com Phone Number: (916) 978-4900

Address: 2825 Watt Avenue, Suite 200, Sacramento CA 95821

Right of Way Project Management. Right of Way Planning Cost Estimating. As-Needed Right of Way Appraisal and Valuation Services. Acquisition. Relocation Services. Title and Escrow Support. Condemnation Support

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 1
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Fehr & Peers Prime Consultant Subconsultant 2nd Tier Subconsultant
 Project No. _____ Contract No. _____ Participation Amount TBD Date _____

For Combined Rate	Fringe Benefit %	+	General & Administration %	=	Combined Indirect Cost Rate (ICR) %	189.31%
For Home Office Rate	Fringe Benefit %	+	General & Administration %	=	Home Office ICR %	0.00%
For Field Office Rate	Fringe Benefit %	+	General & Administration %	=	Field Office ICR %	0.00%
FEE % =						10.00%

BILLING INFORMATION				CALCULATION INFORMATION				
Name/Job Title/Classification ¹	Strength	Hourly Billing Rates ¹ O(1.5N)	O(1.2N)	Effective date of hourly rate From	To	Actual or Avg. hourly rate ¹	% or \$ increase	Hourly range - for classifications only
Dan Rubins - Associate-in-Charge		\$79,33	\$119.00	1/1/2021	12/31/2021	\$72.12	3.00% ⁶	Not Applicable
		\$81.71	\$122.57	1/1/2022	12/31/2022	\$74.28	3.00% ⁶	
Civil Engineer II		\$84.16	\$126.24	1/1/2023	12/31/2023	\$76.51	3.00% ⁶	

(Add pages as necessary)

NOTES:

- Key personnel **must** be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- The cost proposal format shall not be amended.
- Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL Page x of x
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)
 Prime Consultant Subconsultant
 Consultant Fahr & Peers Contract No. 0 Date 8/5/2021
 Project No. 0

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)

Description of Items	Quantity	Unit	Unit Cost	Total
Mileage Costs	500	Mile	Current IRS Rate	
Counts	10	intersections	500	
Equipment Rental and Supplies				
Permit Fees				
Plan Sheets				
Test				
Vehicle				
Subconsultant 1:				
Subconsultant 2:				
Subconsultant 3:				
Subconsultant 4:				
Subconsultant 5:				

Note: Add additional pages if necessary.

NOTES:

1. List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
2. Proposed ODC items should be consistently billed regardless of client and contract type.
3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purp

Exhibit 10-H1 Cost Proposal Page x of x
Actual Cost-Plus-Fixed Fee or Lump sum (Firm Fixed Price) contracts
(Design, Engineering and Environmental Studies)

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)
2. Terms and conditions of the contract
3. **Title 23 United States Code Section 112** - Letting of Contracts
4. **48 Code of Federal Regulations Part 31** - Contract Cost Principles and Procedures
5. **23 Code of Federal Regulations Part 172** - Procurement, Management, and Administration of Engineering and Design Related Service
6. **48 Code of Federal Regulations Part 9904** - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

Prime Consultant or Subconsultant Certifying:

Name: Franziska Church Title:* Principal

Signature:  Certification Date: 8/5/2021

Email: fchurch@fehrandpeers.com Phone: (408) 645-7014

Address: 160 W. Santa Clara St. Suite 675, San Jose, CA 95113

*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Traffic Analysis

EXHIBIT 10-H2 COST PROPOSAL PAGE 1 OF 4
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant TRC Engineers, Inc. Prime Consultant Subcontractant 2nd Tier Subcontractant
 Project No. RFQ #10806 Contract No. TBD Participation Amount TBD Date 7/26/2021

For Combined Rate	+	Overhead %	+	General Administration %	=	Combined Indirect Cost Rate (ICR) %
Fringe Benefit %	+	Overhead %	+	General Administration %	=	Home Office ICR %
52.30%		104.88%		0%		157.18%
For Field Office Rate	+	Overhead %	+	General Administration %	=	Field Office ICR %
Fringe Benefit %						FEE % = 10.00%

BILLING INFORMATION

Name/Job Title/Classification ¹	Hourly Billing Rates ²			Effective date of hourly rate		Actual or Avg. hourly rate ³	% or \$ increase	Hourly range - for classifications only
	Straight	OT(1.5x)	OT(2x)	From	To			
Principal in Charge	\$280.01	\$420.02	\$560.02	1/1/2021	12/31/2021	\$98.98	-	
	\$285.61	\$428.42	\$571.23	1/1/2022	12/31/2022	\$100.96	2.00%	\$75-\$120
	\$291.32	\$436.99	\$582.65	1/1/2023	12/31/2023	\$102.98	2.00%	
Project Manager	\$280.01	\$420.02	\$560.02	1/1/2021	12/31/2021	\$98.98	-	
	\$285.61	\$428.42	\$571.23	1/1/2022	12/31/2022	\$100.96	2.00%	\$75-\$120
	\$291.32	\$436.99	\$582.65	1/1/2023	12/31/2023	\$102.98	2.00%	
Project Engineer	\$200.01	\$300.01	\$400.02	1/1/2021	12/31/2021	\$70.70	-	
	\$204.01	\$306.01	\$408.02	1/1/2022	12/31/2022	\$72.11	2.00%	\$55-\$85
	\$208.09	\$312.13	\$416.18	1/1/2023	12/31/2023	\$73.56	2.00%	
Senior Engineer	\$160.01	\$240.01	\$320.01	1/1/2021	12/31/2021	\$56.56	-	
	\$163.21	\$244.81	\$326.41	1/1/2022	12/31/2022	\$57.69	2.00%	\$45-\$70
	\$166.47	\$249.71	\$332.94	1/1/2023	12/31/2023	\$58.85	2.00%	
Engineer II	\$130.02	\$195.03	\$260.04	1/1/2021	12/31/2021	\$45.96	-	
	\$132.62	\$198.93	\$265.24	1/1/2022	12/31/2022	\$46.88	2.00%	\$35-\$55
	\$135.27	\$202.91	\$270.55	1/1/2023	12/31/2023	\$47.82	2.00%	

CALCULATION INFORMATION

NOTES:

1. Key personnel must be marked with an asterisk(*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subcontractants will provide their own cost proposals.
 2. The cost proposal format shall not be amended.
 3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
 For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL PAGE 2 OF 4
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant TRC Engineers, Inc. Prime Consultant Subconsultant
 Project No. RFQ #10806 Contract No. TBD Date 7/26/2021

For Combined Rate Fringe Benefit %	+	Overhead %	+	General Administration %	=	Combined Indirect Cost Rate (ICR) %
	OR		+		=	

For Home Office Rate Fringe Benefit %	+	Overhead %	+	General Administration %	=	Home Office ICR %
52.30%		104.88%		0%		157.18%
For Field Office Rate Fringe Benefit %	+	Overhead %	+	General Administration %	=	Field Office ICR %
						FEE % = 10.00%

BILLING INFORMATION

Name/Job Title/Classification ¹	Hourly Billing Rates ²				Effective date of hourly rate		Actual or Avg. hourly rate ³	% or \$ increase	Hourly range - for classifications only
	Straight	OT(1.5x)	OT(2x)		From	To			
Engineer I	\$110.02	\$165.03	\$220.04		1/1/2021	12/31/2021	\$38.89	-	\$29-\$43
	\$112.22	\$168.33	\$224.44		1/1/2022	12/31/2022	\$39.67	2.00%	
	\$114.46	\$171.70	\$228.93		1/1/2023	12/31/2023	\$40.46	2.00%	
CADD Supervisor	\$150.02	\$225.03	\$300.04		1/1/2021	12/31/2021	\$53.03	-	\$40-\$65
	\$153.02	\$229.53	\$306.04		1/1/2022	12/31/2022	\$54.09	2.00%	
	\$156.08	\$234.12	\$312.16		1/1/2023	12/31/2023	\$55.17	2.00%	
CADD Technician	\$105.01	\$157.52	\$210.02		1/1/2021	12/31/2021	\$37.12	-	\$25-\$40
	\$107.11	\$160.67	\$214.22		1/1/2022	12/31/2022	\$37.86	2.00%	
	\$109.25	\$163.88	\$218.51		1/1/2023	12/31/2023	\$38.62	2.00%	
Desktop Publisher	\$85.01	\$127.52	\$170.02		1/1/2021	12/31/2021	\$30.05	-	\$28-\$40
	\$86.71	\$130.07	\$173.42		1/1/2022	12/31/2022	\$30.65	2.00%	
	\$88.45	\$132.67	\$176.89		1/1/2023	12/31/2023	\$31.26	2.00%	
Administrative Assistant	\$85.01	\$127.52	\$170.02		1/1/2021	12/31/2021	\$30.05	-	\$20-\$40
	\$86.71	\$130.07	\$173.42		1/1/2022	12/31/2022	\$30.65	2.00%	
	\$88.45	\$132.67	\$176.89		1/1/2023	12/31/2023	\$31.26	2.00%	

CALCULATION INFORMATION

- NOTES:**
- Key personnel must be marked with an asterisk(*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
 - The cost proposal format shall not be amended.
 - Billing rate = actual hourly rate * (1 + ICR) * (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
 - For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL PAGE 3 OF 4

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant TRC Engineers, Inc. Prime Consultant Subconsultant
 Project No. RFQ #10806 Contract No. _____ Date 8/10/2021

SCHEDULE OF OTHER DIRECT COST ITEMS

Description of Item	Quantity	Unit	Unit Cost	TOTAL
Mileage Cost	0	MI	\$0.56	\$0
Equipment Rental and Supplies	0	LS		\$0
Permit Fees	0	EA		\$0
Plan Sheets	0	EA		\$0
Test	0	EA		\$0
Vehicle	0	DAY	\$45.000	\$0
Lodging	0	DAY	\$150	\$0
Per Diem	0	DAY	\$42	\$0
Copying	0	EA	\$0.08	\$0
Express Mail	0	EA	\$30	\$0
Travel				\$0
Subconsultant 1:				\$0
Subconsultant 2:				\$0
Subconsultant 3:				\$0
Subconsultant 4:				\$0
PRIME TOTAL ODCs =				\$0

IMPORTANT NOTES:

- List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentations.
- Proposed ODC items should be consistently billed regardless of client and contract type.
- Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is their standard procedure for all of their contracts and that they do not own any vehicle that could be used for the same purpose.
- The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- Add additional pages if necessary.
- Subconsultants must provide their own cost proposals.

EXHIBIT 10-H2 COST PROPOSAL PAGE 4 OF 4

Certification of Direct Costs:

I, the undersigned certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 7. Generally Accepted Accounting Principles (GAAP)
- 8. Terms and conditions of the contract
- 9. Title 23 United States Code Section 112 - Letting of Contracts
- 10. 48 Code of Federal Regulations Part 31 - Contract Cost Principles and Procedures
- 11. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Services
- 12. 48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name: Mark A. Imbrinali, PE Title*: Vice President

Signature:  Date of Certification (mm/dd/yyyy): 7/26/2021

Email: mimbrinali@TRCcompanies.com Phone Number: 916-366-0632

Address: 10680 White Rock Road, Suite 100, Rancho Cordova, CA 95670

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:
Structures support

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Kleinfelder, Inc. Prime Consultant Subconsultant 2nd Tier Subconsultant
 Project No. TBD Contract No. TBD Participation Amount \$ TBD Date 7/16/2021

For Combined Rate FRINGE BENEFIT % 58.23% + GENERAL & ADMINISTRATIVE % 99.79% = COMBINED ICR9% 158.02%
Fee = 10.00%

Name/Job Title/Classification	Hourly Billing Rates			Effective date of hourly rate		Actual or Avg Hourly Rate	% or \$ increase	Hourly Range - for Classifications Only
	Straight	OT(1.5x)	OT(2x)	From	To			
William McCormick, PG, CEG* Senior Principal Professional	\$ 313.85	N/A	N/A	7/15/2021	7/14/2022	\$ 110.58	-	Not Applicable
Exempt	\$ 323.27	N/A	N/A	7/15/2022	7/14/2023	\$ 113.90	3.00%	Not Applicable
Noel Janacek, PE Senior Principal Professional	\$ 332.98	N/A	N/A	7/15/2023	7/14/2024	\$ 117.32	3.00%	Not Applicable
Exempt	\$ 243.60	N/A	N/A	7/15/2021	7/14/2022	\$ 85.83	-	Not Applicable
Andrea Traumm, PE* Senior Program Manager	\$ 250.90	N/A	N/A	7/15/2022	7/14/2023	\$ 88.40	3.00%	Not Applicable
Exempt	\$ 258.42	N/A	N/A	7/15/2023	7/14/2024	\$ 91.05	3.00%	Not Applicable
Kenneth Sorensen, PE, GE Senior Principal Professional	\$ 258.42	N/A	N/A	7/15/2021	7/14/2022	\$ 91.05	-	Not Applicable
Exempt	\$ 266.17	N/A	N/A	7/15/2022	7/14/2023	\$ 93.78	3.00%	Not Applicable
William (Bill) Godwin, PG, CEG* Principal Professional	\$ 274.14	N/A	N/A	7/15/2023	7/14/2024	\$ 96.59	3.00%	Not Applicable
Exempt	\$ 221.95	N/A	N/A	7/15/2021	7/14/2022	\$ 78.20	-	Not Applicable
Glen Gorski LG, PE Project Manager III	\$ 228.62	N/A	N/A	7/15/2022	7/14/2023	\$ 80.55	3.00%	Not Applicable
Non-Exempt	\$ 235.49	N/A	N/A	7/15/2023	7/14/2024	\$ 82.97	3.00%	Not Applicable
Mark Fuhrman, PE, GE Senior Principal Professional	\$ 44.09	\$ 366.13	\$ 488.17	7/15/2021	7/14/2022	\$ 86.00	-	Not Applicable
Exempt	\$ 51.41	\$ 377.11	\$ 502.82	7/15/2022	7/14/2023	\$ 88.58	3.00%	Not Applicable
Brian O'Neill, PE, GE Senior Principal Professional	\$ 58.96	\$ 388.44	\$ 517.92	7/15/2023	7/14/2024	\$ 91.24	3.00%	Not Applicable
Exempt	\$ 37.39	\$ 356.08	\$ 474.78	7/15/2021	7/14/2022	\$ 83.64	-	Not Applicable
Martin Pucci, PE Senior Professional	\$ 44.51	\$ 366.77	\$ 489.03	7/15/2022	7/14/2023	\$ 86.15	3.00%	Not Applicable
Exempt	\$ 239.18	N/A	N/A	7/15/2021	7/14/2022	\$ 84.27	-	Not Applicable
Meredith Beswick, PE, PG Senior Professional	\$ 246.36	N/A	N/A	7/15/2022	7/14/2023	\$ 86.80	3.00%	Not Applicable
Exempt	\$ 253.74	N/A	N/A	7/15/2023	7/14/2024	\$ 89.40	3.00%	Not Applicable
Mark Fuhrman, PE, GE Senior Principal Professional	\$ 249.68	N/A	N/A	7/15/2021	7/14/2022	\$ 87.97	-	Not Applicable
Exempt	\$ 257.17	N/A	N/A	7/15/2022	7/14/2023	\$ 90.61	3.00%	Not Applicable
Martin Pucci, PE Senior Professional	\$ 254.89	N/A	N/A	7/15/2023	7/14/2024	\$ 93.33	3.00%	Not Applicable
Exempt	\$ 163.60	N/A	N/A	7/15/2021	7/14/2022	\$ 57.64	-	Not Applicable
Meredith Beswick, PE, PG Senior Professional	\$ 168.51	N/A	N/A	7/15/2022	7/14/2023	\$ 59.37	3.00%	Not Applicable
Exempt	\$ 173.56	N/A	N/A	7/15/2023	7/14/2024	\$ 61.15	3.00%	Not Applicable
Meredith Beswick, PE, PG Senior Professional	\$ 133.37	N/A	N/A	7/15/2021	7/14/2022	\$ 46.64	-	Not Applicable
Exempt	\$ 136.35	N/A	N/A	7/15/2022	7/14/2023	\$ 48.04	3.00%	Not Applicable

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Kleinfelder, Inc.

Prime Consultant

Subconsultant

2nd Tier Subconsultant

Project No. TBD

Contract No. TBD

Participation Amount \$ TBD

Date 7/16/2021

For Combined Rate 58.23% + GENERAL & ADMINISTRATIVE % 99.79% =

FRINGE BENEFIT % + GENERAL & ADMINISTRATIVE % = COMBINED ICR%
58.23% + 99.79% = 158.02%
Fee = 10.00%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification	Hourly Billing Rates			Effective date of hourly rate	Actual or Avg Hourly Rate	% of \$ increase	Hourly Range - for Classifications Only
	Straight	OT(1.5x)	OT(2x)				
Exempt	\$ 140.44	N/A	N/A	7/15/2023	\$ 49.48	3.000%	
Meredith Beswick, PE, PG**	\$ 66.94	\$ 250.42	\$ 333.89	7/15/2021	\$ 58.82	-	
Senior Professional	\$ 71.94	\$ 257.91	\$ 343.88	7/15/2022	\$ 60.58	3.000%	Not Applicable
Non-Exempt (Prevailing Wage)	\$ 77.10	\$ 265.66	\$ 354.21	7/15/2023	\$ 62.40	3.000%	
Cavan Ewing, PG	\$ 105.07	N/A	N/A	7/15/2021	\$ 37.02	-	
Project Professional	\$ 108.22	N/A	N/A	7/15/2022	\$ 38.13	3.000%	Not Applicable
Exempt	\$ 111.46	N/A	N/A	7/15/2023	\$ 39.27	3.000%	
Cavan Ewing, PG**	\$ 86.78	\$ 280.17	\$ 373.57	7/15/2021	\$ 65.81	-	
Project Professional	\$ 92.37	\$ 288.56	\$ 384.75	7/15/2022	\$ 67.78	3.000%	Not Applicable
Non-Exempt (Prevailing Wage)	\$ 98.14	\$ 297.20	\$ 396.27	7/15/2023	\$ 69.81	3.000%	
Jeffrey Sala	\$ 05.78	\$ 158.67	\$ 211.56	7/15/2021	\$ 37.27	-	
Senior Professional	\$ 08.96	\$ 163.44	\$ 217.92	7/15/2022	\$ 38.39	3.000%	Not Applicable
Non-Exempt	\$ 12.22	\$ 168.33	\$ 224.45	7/15/2023	\$ 39.54	3.000%	
Jeffrey Sala**	\$ 83.29	\$ 274.94	\$ 366.58	7/15/2021	\$ 64.58	-	
Senior Professional	\$ 88.80	\$ 283.20	\$ 377.60	7/15/2022	\$ 66.52	3.000%	Not Applicable
Non-Exempt (Prevailing Wage)	\$ 94.47	\$ 291.71	\$ 388.95	7/15/2023	\$ 68.52	3.000%	
Renie Yuen, PE	\$ 136.29	N/A	N/A	7/15/2021	\$ 48.02	-	
Senior Professional	\$ 140.38	N/A	N/A	7/15/2022	\$ 49.46	3.000%	Not Applicable
Exempt	\$ 144.58	N/A	N/A	7/15/2023	\$ 50.94	3.000%	
Renie Yuen, PE**	\$ 81.70	\$ 272.55	\$ 363.41	7/15/2021	\$ 64.02	-	
Senior Professional	\$ 87.15	\$ 280.73	\$ 374.30	7/15/2022	\$ 65.94	3.000%	Not Applicable
Non-Exempt (Prevailing Wage)	\$ 92.77	\$ 289.16	\$ 385.54	7/15/2023	\$ 67.92	3.000%	
Jeffrey Richmond, PG, CEG	\$ 154.14	N/A	N/A	7/15/2021	\$ 54.31	-	
Senior Professional	\$ 158.77	N/A	N/A	7/15/2022	\$ 55.94	3.000%	Not Applicable
Exempt	\$ 163.54	N/A	N/A	7/15/2023	\$ 57.62	3.000%	
Jeffrey Richmond, PG, CEG**	\$ 60.42	\$ 240.62	\$ 320.83	7/15/2021	\$ 56.52	-	
Senior Professional	\$ 65.24	\$ 247.86	\$ 330.48	7/15/2022	\$ 58.22	3.000%	Not Applicable
Non-Exempt (Prevailing Wage)	\$ 70.21	\$ 255.31	\$ 340.42	7/15/2023	\$ 59.97	3.000%	
Jose (Joe) Oandason	\$ 114.89	\$ 172.34	\$ 229.78	7/15/2021	\$ 40.48	-	

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Kleinfeider, Inc.

Prime Consultant

Subconsultant

2nd Tier Subconsultant

Project No. TBD

Contract No. TBD

Participation Amount TBD

Date 7/16/2021

For Combined Rate 58.23% + 99.79% GENERAL & ADMINISTRATIVE % = 158.02% COMBINED ICR%

Fee = 10.00%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification	Hourly Billing Rates			Effective date of hourly rate		Actual or Avg Hourly Rate	% or \$ increase	Hourly Range - for Classifications Only
	Straight	OT(1.5X)	OT(2X)	From	To			
Senior Technician	\$1 18.33	\$ 177.49	\$ 236.65	7/15/2022	7/14/2023	\$ 41.69	3.00%	Not Applicable
Non-Exempl	\$1 21.87	\$ 182.81	\$ 243.75	7/15/2023	7/14/2024	\$ 42.94	3.00%	Not Applicable
Jose (Joe) Oandason**	\$1 89.82	\$ 222.12	\$ 245.70	7/15/2021	7/14/2022	\$ 66.88	-	Not Applicable
Senior Technician	\$1 89.82	\$ 222.12	\$ 245.70	7/15/2022	7/14/2023	\$ 66.88	-	Not Applicable
Non-Exempl (Prevailing Wage)	\$1 89.82	\$ 222.12	\$ 245.70	7/15/2023	7/14/2024	\$ 66.88	-	Not Applicable
Sean Cain	\$ 82.11	N/A	N/A	7/15/2021	7/14/2022	\$ 28.93	-	Not Applicable
Staff Professional I	\$ 84.58	N/A	N/A	7/15/2022	7/14/2023	\$ 29.80	3.00%	Not Applicable
Exempl	\$ 87.10	N/A	N/A	7/15/2023	7/14/2024	\$ 30.69	3.00%	Not Applicable
Sean Cain**	\$1 90.93	\$ 286.39	\$ 381.85	7/15/2021	7/14/2022	\$ 67.27	-	Not Applicable
Staff Professional I	\$1 96.66	\$ 294.99	\$ 393.32	7/15/2022	7/14/2023	\$ 69.29	3.00%	Not Applicable
Non-Exempl (Prevailing Wage)	\$2 02.56	\$ 303.85	\$ 405.13	7/15/2023	7/14/2024	\$ 71.37	3.00%	Not Applicable
Abdali Sadat	\$1 06.38	\$ 159.56	\$ 212.75	7/15/2021	7/14/2022	\$ 37.48	-	Not Applicable
Professional	\$1 09.56	\$ 164.33	\$ 219.11	7/15/2022	7/14/2023	\$ 38.60	3.00%	Not Applicable
Non-Exempl	\$1 12.85	\$ 169.27	\$ 225.70	7/15/2023	7/14/2024	\$ 39.76	3.00%	Not Applicable
Abdali Sadat**	\$1 76.62	\$ 264.93	\$ 353.24	7/15/2021	7/14/2022	\$ 62.23	-	Not Applicable
Professional	\$1 81.93	\$ 272.89	\$ 363.86	7/15/2022	7/14/2023	\$ 64.10	3.00%	Not Applicable
Non-Exempl (Prevailing Wage)	\$1 87.38	\$ 281.07	\$ 374.76	7/15/2023	7/14/2024	\$ 66.02	3.00%	Not Applicable
Daniel Dockendorf, EIT	\$ 104.84	N/A	N/A	7/15/2021	7/14/2022	\$ 36.94	-	Not Applicable
Staff Professional II	\$ 107.99	N/A	N/A	7/15/2022	7/14/2023	\$ 38.05	3.00%	Not Applicable
Exempl	\$ 111.23	N/A	N/A	7/15/2023	7/14/2024	\$ 39.19	3.00%	Not Applicable
Daniel Dockendorf, EIT**	\$1 79.86	\$ 269.79	\$ 359.72	7/15/2021	7/14/2022	\$ 63.37	-	Not Applicable
Staff Professional II	\$1 85.25	\$ 277.88	\$ 370.50	7/15/2022	7/14/2023	\$ 65.27	3.00%	Not Applicable
Non-Exempl (Prevailing Wage)	\$1 90.81	\$ 286.22	\$ 381.63	7/15/2023	7/14/2024	\$ 67.23	3.00%	Not Applicable
Curtis Conti	\$ 101.30	N/A	N/A	7/15/2021	7/14/2022	\$ 35.69	-	Not Applicable
Staff Professional II	\$ 104.33	N/A	N/A	7/15/2022	7/14/2023	\$ 36.76	3.00%	Not Applicable
Exempl	\$ 107.46	N/A	N/A	7/15/2023	7/14/2024	\$ 37.86	3.00%	Not Applicable
Curtis Conti**	\$1 92.91	\$ 289.37	\$ 385.83	7/15/2021	7/14/2022	\$ 67.97	-	Not Applicable
Staff Professional II	\$1 98.70	\$ 298.06	\$ 397.41	7/15/2022	7/14/2023	\$ 70.01	3.00%	Not Applicable
Non-Exempl (Prevailing Wage)	\$2 04.66	\$ 307.00	\$ 409.33	7/15/2023	7/14/2024	\$ 72.11	3.00%	Not Applicable

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Kleinfelder, Inc. Prime Consultant Subconsultant 2nd Tier Subconsultant

Project No. TBD Contract No. TBD Participation Amount \$ TBD Date 7/16/2021

For Combined Rate 58.23% + FRINGE BENEFIT % + GENERAL & ADMINISTRATIVE % = 99.79% = COMBINED ICR%
158.02%

Fee = 10.00%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification	Hourly Billing Rates			Effective date of hourly rate		Actual or Avg Hourly Rate	% or \$ increase	Hourly Range - for Classifications Only
	Straight	OT(1.5x)	OT(2x)	From	To			
Daniel (DJ) Sullivan Professional	\$7	6.23	\$ 114.35	7/15/2021	7/14/2022	\$ 26.86	-	Not Applicable
Non-Exempt	\$7	8.53	\$ 117.80	7/15/2022	7/14/2023	\$ 27.67	3.00%	Not Applicable
Daniel (DJ) Sullivan** Professional	\$8	0.89	\$ 121.33	7/15/2023	7/14/2024	\$ 28.50	3.00%	Not Applicable
Non-Exempt (Prevailing Wage)	\$1	91.49	\$ 222.99	7/15/2021	7/14/2022	\$ 67.47	-	Not Applicable
Non-Exempt (Prevailing Wage)	\$1	91.49	\$ 222.99	7/15/2022	7/14/2023	\$ 67.47	-	Not Applicable
Jefferson (Jeff) Elefante Technician I	\$8	3.24	\$ 124.87	7/15/2021	7/14/2022	\$ 29.33	-	Not Applicable
Non-exempt	\$8	5.74	\$ 128.61	7/15/2022	7/14/2023	\$ 30.21	3.00%	Not Applicable
Jefferson (Jeff) Elefante** Technician I	\$8	8.33	\$ 132.49	7/15/2023	7/14/2024	\$ 31.12	3.00%	Not Applicable
Non-Exempt (Prevailing Wage)	\$1	98.90	\$ 298.35	7/15/2021	7/14/2022	\$ 70.08	-	Not Applicable
Non-Exempt (Prevailing Wage)	\$2	04.86	\$ 307.29	7/15/2022	7/14/2023	\$ 72.18	3.00%	Not Applicable
Sathya Prabhu Staff Professional II	\$2	11.02	\$ 316.53	7/15/2023	7/14/2024	\$ 74.35	3.00%	Not Applicable
Exempt	\$	97.89	N/A	7/15/2021	7/14/2022	\$ 34.49	-	Not Applicable
Sathya Prabhu** Staff Professional II	\$	100.81	N/A	7/15/2022	7/14/2023	\$ 35.52	3.00%	Not Applicable
Non-Exempt (Prevailing Wage)	\$	103.85	N/A	7/15/2023	7/14/2024	\$ 36.59	3.00%	Not Applicable
Sathya Prabhu** Staff Professional II	\$1	89.62	\$ 284.43	7/15/2021	7/14/2022	\$ 66.81	-	Not Applicable
Non-Exempt (Prevailing Wage)	\$1	95.30	\$ 292.95	7/15/2022	7/14/2023	\$ 68.81	3.00%	Not Applicable
Stephanie Sanchez Project Controls Professional	\$2	01.14	\$ 301.72	7/15/2023	7/14/2024	\$ 70.87	3.00%	Not Applicable
Non-Exempt	\$8	2.68	\$ 124.02	7/15/2021	7/14/2022	\$ 29.13	-	Not Applicable
Non-Exempt	\$8	5.15	\$ 127.72	7/15/2022	7/14/2023	\$ 30.00	3.00%	Not Applicable
Heather Bonzi Administrative I	\$87.70	\$	\$ 131.55	7/15/2023	7/14/2024	\$ 30.90	3.00%	Not Applicable
Non-Exempt	\$7	5.98	\$ 113.97	7/15/2021	7/14/2022	\$ 26.77	-	Not Applicable
Non-Exempt	\$7	8.25	\$ 117.37	7/15/2022	7/14/2023	\$ 27.57	3.00%	Not Applicable
Amber Klomp Administrative I	\$80.61	\$	\$ 120.91	7/15/2023	7/14/2024	\$ 28.40	3.00%	Not Applicable
Non-Exempt	\$8	5.97	\$ 128.95	7/15/2021	7/14/2022	\$ 30.29	-	Not Applicable
Non-Exempt	\$8	8.55	\$ 132.83	7/15/2022	7/14/2023	\$ 31.20	3.00%	Not Applicable
Non-Exempt	\$9	1.22	\$ 136.83	7/15/2023	7/14/2024	\$ 32.14	3.00%	Not Applicable

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3
SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed

Consultant Kleinfelder, Inc. Prime Consultant Subconsultant 2nd Tier Subconsultant
 Project No. TBD Contract No. TBD Participation Amount \$ TBD Date 7/16/2021

For Combined Rate

FRINGE BENEFIT %	+	GENERAL & ADMINISTRATIVE %	=	COMBINED ICR%
58.23%		99.79%		158.02%
		Fee	=	10.00%

BILLING INFORMATION				CALCULATION INFORMATION			
Name/Job Title/Classification	Hourly Billing Rates	Effective date of hourly rate	Actual or Avg Hourly Rate	% or \$ increase	Hourly Range - for Classifications Only		
	Straight OT(1.5x) OT(2x)	From To					

- NOTES:
1. Key personnel must be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
 2. The cost proposal format shall not be amended.
 3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
 4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3
 SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)
 (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Kleinfelder, Inc. Prime Consultant Subconsultant

Project No. TBD Contract No. N/A Date 7/16/2021

SCHEDULE OF OTHER DIRECT COST ITEMS				
Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs			per IRS rate	
Equipment Rental and Supplies			at cost	
Permit Fees			at cost	
Plan Sheets			at cost	
Vehicle Rental			at cost	
Laboratory Testing			per attached fee schedule	

KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

SOIL TESTS

SOIL DENSITY TESTS				
Test	Standard Test Method[†]	Fee		
Standard Proctor	D698, T99	\$	290	each
Modified Proctor	D1557, T180	\$	290	each
Rapid Determination of Compaction*	D5080	\$	250	each
1-Point Proctor, Check Point	T272	\$	170	each
Proctor Oversize Correction	D4718	\$	90	each
Treated Soil Proctor	D558	\$	380	each
Minimum and Maximum Relative Density	D4254, D4253	\$	510	each
Maximum Density by Vibratory Hammer	D7382	\$	660	each
Moisture/Density, TEX 113-E	TEX113-E	\$	330	each
Moisture/Density, TEX 114-E	TEX114-E	\$	330	each
California Impact, CT 216	CT216	\$	270	each

**Field Test*

SOIL CLASSIFICATION AND INDEX TESTS				
Test	Standard Test Method[†]	Fee		
Visual Classification	D2488	\$	35	each
Sieve Analysis, % Finer than No. 200 Sieve	D1140	\$	110	each
Sieve Analysis, Fine	D422, D6913, T88	\$	155	each
Sieve Analysis, Coarse	D422, D6913, T88	\$	155	each
Sieve Analysis, Coarse and Fine	D422, D6913, T88	\$	200	each
Hydrometer Analysis (<i>Requires a Sieve Analysis, not included</i>)	D422, D7928	\$	185	each
Water Content	D2216, D4363, T265	\$	30	each
Water Content and Dry Unit Weight	D2216, D2937, D7263	\$	55	each
Atterberg Limits, Single Point	D4318-B, T89, T90	\$	145	each
Atterberg Limits, Multiple Point	D4318-A, T89, T90	\$	220	each
Soil Specific Gravity	D854, T100	\$	270	each
Soil Organic Content	D2974-C	\$	150	each
Fiber Content of Peat Soils	D1997	\$	320	each
Pinhole Dispersion Classification	D4647	\$	630	each
Soil pH	D4972, G51	\$	70	each
Double Hydrometer for Dispersive Soils	D4221	\$	330	each
Crumb Test for Dispersive Soils	D6572	\$	105	each
Soil Resistivity	G187	\$	190	each
Chloride Content		\$	85	each
Sulfate Content		\$	70	each
Thermal Resistivity, Per Point	D5334, IEEE 422	\$	390	each
Thermal Resistivity, Dry-Out Curve	D5334, IEEE 422	\$	1140	each

[†]Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

SOIL TESTS (continued)

SOIL BEARING PRESSURE TESTS				
Test	Standard Test Method[†]	Fee		
California Bearing Ratio, Single Point (<i>proctor not included</i>)	D1883, T193	\$	420	each
California Bearing Ratio, 3 Points (<i>proctor not included</i>)	D1883, T193	\$	780	each
Resistance R-Value	D2844	\$	390	each
Resistance R-Value of Treated Material	D2844	\$	450	each
Rock Correction for R-Value	D2844	\$	100	each
Stabilized Soil UC Strength, 1 Point (<i>proctor not included</i>)	D1633, D5102	\$	210	each
Stabilized Soil UC Strength, Set of 3	D1633, D5102	\$	1140	each
CT373, 1 Lime Content, w/o Opt. Moist.	CT373	\$	210	each
CT373, 1 Lime Content	CT373	\$	440	each
CT373, 3 Lime Contents	CT373	\$	1,320	each
Eades and Grim Test (Opt. Lime Content)	C977	\$	235	each
Resilient Modulus	T307	\$	570	each
CTB Strength, Individual Specimen		\$	220	each
CTB Strength, Set of 3, Without Design		\$	500	each
CTB Complete Mix Design		\$	7,150	each

SOIL STRENGTH AND PERMEABILITY TESTS				
Test	Standard Test Method[†]	Fee		
Pocket Penetration Value		\$	35	each
Unconfined Compressive Strength	D2166, T208	\$	170	each
Direct Shear, 1 Point	D3080, T236	\$	180	each
Direct Shear, 3 Points	D3080, T236	\$	470	each
Direct Shear, Residual Strength, Each Pt	D3080-Modified	\$	300	each
Consolidation without Time Rate Plots	D2435-Modified	\$	410	each
Consolidation with 2 Time Rate Plots	D2435-A, T216-A	\$	540	each
Consolidation, All Loads with Time Rates	D2435-B, T216-B	\$	760	each
Collapse Potential	D5333	\$	310	each
One Dimensional Swell – Wetting After Loading, Series	D4546-A	\$	360	each
One Dimensional Swell – Wetting After Loading	D4546-B	\$	210	each
One Dimensional Swell – Loading After Wetting	D4546-C	\$	570	each
Expansion Index	D4829	\$	235	each
Denver Swell Test		\$	210	each
Permeability, Rigid Wall	D2434	\$	540	each
Permeability, Flexible Wall	D5084-C	\$	470	each
Triaxial Compression, CU, 1 Point	D4767, T297	\$	600	each
Triaxial Compression, CU, 3 Points	D4767, T297	\$	1,485	each
Triaxial Compression, UU, 1 Point	D2850, T296	\$	250	each
Triaxial Compression, UU, 3 Points	D2850, T296	\$	760	each
Triaxial Compression, UU Saturated, 1 Point	D2850-Modified	\$	360	each
Triaxial Test, TEX117E, Part I	TEX117E	\$	2,145	each
Triaxial Test, TEX117E, Part II	TEX117E	\$	2,145	each

[†]Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

AGGREGATE TESTS

Test	Standard Test Method[†]	Fee		
Acid Solubility		\$	220	each
ASR Reactivity, Long Method	C227, C1293	\$	2,035	each
ASR Reactivity, Short Method	C1260, C1567	\$	1,140	each
Cleanness Value	CT227	\$	200	each
Clay Lumps and Friable Particles, per size <i>*(see note below)</i>	C142, T112	\$	125	each
Coarse Specific Gravity & Absorption	C127, T85	\$	100	each
Fine Specific Gravity & Absorption	C128, T84	\$	175	each
Coarse Durability	D3744, T210	\$	180	each
Fine Durability	D3744, T210	\$	190	each
Flat and Elongated Particles, per size <i>*(see note below)</i>	D4791	\$	115	each
Fractured Faces, per size <i>*(see note below)</i>	D5821, T335	\$	125	each
Lightweight Pieces <i>(Per specific gravity of heavy liquid)</i>	C123, T113	\$	350	each
Los Angeles Abrasion, Large Aggregate	C535	\$	240	each
Los Angeles Abrasion, Small Aggregate	C131, T96	\$	240	each
Mortar Sand Strength	C87, CT515	\$	780	each
Organic Impurities	C40, T21	\$	90	each
Sand Equivalent	D2419, T176	\$	180	each
Sieve Analysis, % Finer than No. 200 Sieve	C117, T11	\$	110	each
Sieve Analysis, Fine	C136, T27	\$	155	each
Sieve Analysis, Coarse	C136, T27	\$	155	each
Sieve Analysis, Coarse and Fine	C136, T27	\$	200	each
Soundness of Aggregate, per size <i>*(see note below)</i>	C88, T104	\$	180	each
Unit Weight	C29, T19	\$	80	each
Water Content	D2216, C566, T255	\$	30	each
Texas Wet Ball Mill	TEX116E	\$	360	each
Decantation Wash	TEX406A	\$	110	each
Uncompacted Void Content of Fine Aggregate	C1252, T304	\$	170	each

**Tests are billed by each size fraction tested. The quantity of fractions tested is dependent on the sample gradation and test method.*

FILTER MEDIA TESTS

Test	Standard Test Method[†]	Fee		
Filter Media, Sieve Analysis <i>(includes d10, d60, es, cu)</i>	AWWA B100	\$	220	each
Filter Media, Mohs Hardness	AWWA B100	\$	220	each
Filter Media, Percent Silica		\$	240	each
Acid Solubility	AWWA B100	\$	220	each

[†]Common ASTM, AASHTO and DOT test methods.

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- Those beginning with T are AASHTO methods.

KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

CONCRETE TESTS

Test	Standard Test Method[†]	Fee		
Concrete Compression	C39	\$	40	each
Concrete Core Compression	C42	\$	100	each
Concrete Flexural Strength	C78	\$	125	each
Hydraulic Cement Mortar Compression	C109 (field cast)	\$	40	each
Concrete Drying Shrinkage, set of 3*	C157	\$	610	Each
Concrete Core Thickness	C174	\$	55	each
Concrete Laboratory Trial Batch**	C192	\$	1,485	each
Concrete Time of Set by Penetration Resistance	C403, C191	\$	2,400	each
Concrete Modulus of Elasticity	C469	\$	500	each
Concrete Splitting Tensile Strength	C496	\$	125	each
Concrete Absorption	C497, C642	\$	190	each
Concrete Cylinder Unit Weight	C567	\$	190	each
Non-Shrink Grout Compression	C1107, C579	\$	40	each
Shotcrete Compression	C1140, C1604	\$	85	each
Shotcrete Core Grading	ACI 506.3	\$	85	each
Concrete Paving Slab Modulus of Rupture	C1782	\$	900	each
Concrete Direct Tensile	D2936, CRD C164	\$	500	each
CLSM Compression	D4832	\$	55	each

*For sets greater than 3, add \$100 per prism

**Includes up to 9 cylinders (4x8 or 6x12) or 9 flex beams, additional cylinders, beams, or shrinkage prisms charged at individual unit rates

ROLLER COMPACTED CONCRETE TESTS

Test	Standard Test Method[†]	Fee		
RCC Compression	C1435/C39	\$	65	each
RCC Air Content	C1849	\$	50	each
RCC Unit Weight	C1849	\$	50	each
RCC Consistency and Density (VeBe)	C1170	\$	1,600	each
RCC Accelerated Cure	C1768 - modified	\$	750	each
RCC Trial Batch	ACI 211.1	\$	4,800	each
RCC Aggregate Mixing	ACI 211.1	\$	2,000	each

MASONRY TESTS

Test	Standard Test Method[†]	Fee		
Masonry Grout Compression	C1019, C942	\$	40	each
Masonry Mortar Compression	C270, C780	\$	40	each
Masonry Core Compression and Shear	CA DSA	\$	200	each
Masonry Prism Compression	C1314	\$	150	each
CMU Absorption and Received Moisture	C140	\$	120	each
CMU Compression	C140	\$	125	each
CMU Dimension Verification	C140	\$	55	each
CMU Lineal Shrinkage	C426	\$	300	each

[†]Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

ROCK TESTS

Test	Standard Test Method[†]	Fee		
Rock Sample Preparation	D4543	\$	120	each
Rock Direct Shear, 1 Point	D5607	\$	350	each
Rock Mohs Hardness	IRSM	\$	55	each
Rock Point Load Index, per Point*	D5731	\$	65	each
Rock Slake Durability	D4644	\$	240	each
Rock Splitting Tensile/Brazilian, per Point*	D3967	\$	120	each
Rock Direct Tensile	D2936	\$	250	each
Rock Triaxial Compression	D7012-A	\$	420	each
Rock Triaxial Compression w/Modulus of Rupture	D7012-B	\$	560	each
Rock Unconfined Compression	D7012-C	\$	300	each
Rock Unconfined Compression w/Modulus of Rupture	D7012-D	\$	500	each
<i>Above testing fees include routine sample preparation (end grinding) and sample photographs</i>				
<i>*Point load and splitting tensile test fees are per break, not per set of 10.</i>				

EMULSION TESTS

EMULSION TESTS				
Test	Standard Test Method[†]	Fee		
Emulsion Settlement	D6930, T59	\$	280	each
Emulsion Sieve Test	D6933, T59	\$	125	each
Emulsion Storage Stability	D6930, T59	\$	220	each
Emulsion Torsional Recovery	CT332	\$	190	each
Particle Charge	D7402, T59	\$	125	each
Residue by Evaporation	D6934, T59	\$	140	each
Saybolt Viscosity	D7946, T59	\$	190	each
Slurry Seal Wet Track Abrasion	D3910, ISSA TB100	\$	420	each

[†]Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

ASPHALT TESTS

MIX PROPERTY TESTS				
Test	Standard Test Method[†]	Fee		
Air Voids Determination (<i>calculation only</i>)	D3203, AI-MS-2	\$	65	each
VMA Determination (<i>calculation only</i>)	AI-MS-2, CT-LP-2	\$	65	each
VFA Determination (<i>calculation only</i>)	AI-MS-2, CT-LP-2	\$	65	each
Volumetric Properties (<i>calculation only</i>)	AI-MS-2, CT-LP-2	\$	55	each
AC Moisture Content	T329	\$	70	each
Gradation of Extracted Aggregate	D5444	\$	150	each
AC Content by Extraction	D2172	\$	260	each
AC Content by Ignition Oven	D6307, T308	\$	190	each
AC Ignition Oven Calibration (<i>determination of mix correction</i>)	D6307	\$	420	each
Hveem Stability	D1560	\$	420	each
Hveem Stability without Compaction	D1560	\$	220	each
Marshall Stability and Flow (<i>does not include compaction</i>)	D6927	\$	210	each
AC Swell	CT305	\$	600	each

DESIGN AND DENSITY TESTS				
Test	Standard Test Method[†]	Fee		
AC Core Thickness	D3549	\$	20	each
AC Core Unit Weight & Thickness	D1188, D2726, D3549	\$	65	each
Unit Weight, Gyratory Method	D6925, T312	\$	390	each
Unit Weight, Hveem Method	D1561	\$	370	each
Unit Weight, Marshall Method	D6926	\$	270	each
Maximum Theoretical Specific Gravity	D2041	\$	200	each
Moisture Induced Damage	T283	\$	1,615	each
Moisture Vapor Susceptibility	CT307	\$	720	each
Hamburg Wheel Track, Set of 2	T324	\$	1,210	each
Index of Retained Strength	D1075	\$	1,375	each
Indirect Tensile Strength (<i>does not include compaction</i>)	D6931	\$	1,050	set/3
Indirect Tensile Strength of Cored Specimen	D6931	\$	420	each
Caltrans Tensile Strength Ratio	CT371	\$	2,200	each
Caltrans Opt Bitumen Content OGFC	CT368	\$	2,035	each
Centrifuge Kerosene Equivalent	CT303	\$	360	each
Film Stripping	CT302	\$	180	each
Mix Design, Hveem Method w/RAP	CT367	\$	8,580	each
Mix Design, Hveem Method	CT367	\$	6,600	each
Mix Design, Marshall Method	AI-MS-2	\$	3,575	each
Mix Design, Superpave Method	AI-MS-2	\$	8,250	each

[†]Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

METAL TESTS

BOLT TESTS				
Test	Standard Test Method[†]	Fee		
Bolt Assembly Suite (Bolt, Nut, Washer) *	F606	\$	285	each
Bolt Hardness	E18	\$	40	each
Bolt Proof Load	F606	\$	55	each
Bolt Wedge Tensile	F606	\$	55	each
Nut Hardness	E18	\$	40	each
Nut Proof Load	F606	\$	55	each
Washer Hardness	E18	\$	40	each

**An 'assembly' is one bolt, one nut and one washer. The suite consists of a bolt wedge tensile test, bolt and nut proof load tests, and hardness tests on all three pieces.*

REINFORCING BAR TESTS				
Test	Standard Test Method[†]	Fee		
Bend	A370, E290	\$	55	each
Rebar Tensile, up to No. 11	A370, E8	\$	120	each
Rebar Tensile, No. 14 and No. 18	A370, E8	\$	250	each
Rebar Coupler Slip	A370, A1034, CT670	\$	190	each
Rebar Coupler Tensile, up to No. 11	A370, A1034, CT670	\$	120	each
Rebar Coupler Tensile, No. 14 and No. 18	A370, A1034, CT670	\$	250	each
CT670 Strain (Elongation)	CT670	\$	25	each
Headed Rebar Tensile, up to No. 11	A370, A970	\$	120	each
Headed Rebar Tensile, No. 14 and No. 18	A370, A970	\$	250	each
Modulus of Elasticity*	A370	\$	155	Each
Epoxy Coating Thickness	A775, A934	\$	125	each
Epoxy Coating Continuity – Holiday Test	A775, A934	\$	125	each
Epoxy Flexibility - Bending	A775, A934	\$	125	each

**In addition to the testing fee.*

METAL TESTS				
Test	Standard Test Method[†]	Fee		
PT Strand Tensile	A370, A1061	\$	205	each
Anchor Bolt Tensile, up to 1.5" dia.	F1554	\$	190	each
Anchor Bolt Tensile, greater than 1.5" dia.	F1554	\$	310	each
Reduced Section Tensile*	A370	\$	155	each
Rockwell Hardness	E18	\$	40	each
Macroetch	E381	\$	310	each
Charpy Impact, Set of 3 **	A370, A673	\$	470	each
Galvanization Thickness	B499, E376	\$	30	each
Fireproofing Density	E605	\$	95	each

**Machining test specimens is not included. Additional fees for stress-strain diagram.*

***Machining test specimens is not included. Additional fees will be assessed for testing at temperatures other than 40°F.*

[†]Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

KLEINFELDER FEE SCHEDULE FOR GEOTECHNICAL and MATERIALS LABORATORY TESTING SERVICES

DIMENSION STONE AND ROOFING MATERIAL TESTS

DIMENSION STONE				
Test	Standard Test Method[†]	Fee		
Dimension Stone, Absorption/Specific Gravity	C97	\$	280	set/5
Dimension Stone, Compressive Strength	C170	\$	280	set/5
Dimension Stone, Flexural Strength	C880	\$	280	set/5
Dimension Stone, Modulus of Rupture	C99	\$	280	set/5

MISCELLANEOUS TESTS

MISCELLANEOUS TESTS				
Test	Standard Test Method[†]	Fee		
Hydraulic Ram Verification	E4	\$	390	each
Tensile and Elastic Modulus Polymer Composite Materials	D3039	\$	750	set/5

SAMPLE PREPARATION

SAMPLE PREPARATION				
Test	Standard Test Method[†]	Fee		
Rock Sample Preparation	D4543	\$	120	each
Sample Crushing		\$	180	each
Sample Cutting and Trimming		\$	40	each
Sample Mixing and Processing		\$	125	each
Sample Preparation		\$	65	each
Sample Remolding		\$	95	each
Contamination Fee		\$	varies	each
Sample Disposal Fee		\$	10	each

[†]Common ASTM, AASHTO and DOT test methods.

- Those beginning with A, B, C, D, E, F, or G are ASTM methods.
- Those beginning with T are AASHTO methods.

EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 7. Generally Accepted Accounting Principles (GAAP)
- 8. Terms and conditions of the contract
- 9. [Title 23 United States Code Section 112](#) - Letting of Contracts
- 10. [48 Code of Federal Regulations Part 31](#) - Contract Cost Principles and Procedures
- 11. [23 Code of Federal Regulations Part 172](#) - Procurement, Management, and Administration of Engineering and Design Related Service
- 12. [48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board](#) (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name: Dan Brockman Title *: Global Controller, Assisted Secretary
 Signature : [Signature] Date of Certification (mm/dd/yyyy): 07/20/2021
 Email: dbrockman@kleinfelder.com Phone Number: (619) 831-4600
 Address: 550 West C St. Suite 1200, San Diego CA, 92101

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

On-call geotechnical services for the Monterey County.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
07/29/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER LIC #0757776 800-877-4560 HUB International Insurance Services Inc. P.O. Box 4047 Concord, CA 94524 USA	CONTACT NAME: PHONE (A/C, No, Ext): 925 609-6500 FAX (A/C, No): 925 609-6550 E-MAIL ADDRESS: <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 80%;">INSURER(S) AFFORDING COVERAGE</th> <th style="width: 20%;">NAIC #</th> </tr> <tr> <td>INSURER A: VALLEY FORGE INS CO</td> <td>20508</td> </tr> <tr> <td>INSURER B: AMERICAN CAS CO OF READING PA</td> <td>20427</td> </tr> <tr> <td>INSURER C: CONTINENTAL INS CO</td> <td>35289</td> </tr> <tr> <td>INSURER D: CONTINENTAL CAS CO</td> <td>20443</td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: VALLEY FORGE INS CO	20508	INSURER B: AMERICAN CAS CO OF READING PA	20427	INSURER C: CONTINENTAL INS CO	35289	INSURER D: CONTINENTAL CAS CO	20443	INSURER E:		INSURER F:	
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INSURER D: CONTINENTAL CAS CO	20443														
INSURER E:															
INSURER F:															
INSURED Harris & Associates Inc. Attn: Susan Mandilag 1401 Willow Pass Road, Suite 500 Concord, CA 94520 USA															

COVERAGES CERTIFICATE NUMBER: 535315960 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Ded: 0 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:			6072176739	08/01/22	08/01/23	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 15,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> Ded: 0			BUA 6076590520	08/01/22	08/01/23	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
C	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 0			CUE 6076590551	08/01/22	08/01/23	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N <input checked="" type="checkbox"/> N N/A	7034219554	08/01/22	08/01/23	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	<input checked="" type="checkbox"/> PROFESSIONAL LIABILITY Claims-Made			AEH591891588	08/01/22	08/01/23	Per Claim; 5,000,000 Aggregate 10,000,000 Ded. Each Claim 150,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 * Workers Compensation policy excludes monopolistic states ND, OH, WA, WY.
 General Liability and Auto Liability Additional Insured status granted, if required by written contract/agreement, per attached forms CNA75079XX 1016 and CNA63359XX 0412 (pg. 1, I.A.3).

Re: County of Monterey Projects as required by written contracts/agreements

CERTIFICATE HOLDER Various Contracts/Projects County of Monterey Dalia Mariscal-Martinez Resource Management Agency 1441 Schilling Place, South Building, 2nd Floor Salinas, CA 93901-4527 USA	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
--	--



Blanket Additional Insured - Owners, Lessees or Contractors - with Products-Completed Operations Coverage Endorsement

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

It is understood and agreed as follows:

- I. **WHO IS AN INSURED** is amended to include as an **Insured** any person or organization whom you are required by **written contract** to add as an additional insured on this **coverage part**, but only with respect to liability for **bodily injury, property damage** or **personal and advertising injury** caused in whole or in part by your acts or omissions, or the acts or omissions of those acting on your behalf:
 - A. in the performance of your ongoing operations subject to such **written contract**; or
 - B. in the performance of **your work** subject to such **written contract**, but only with respect to **bodily injury** or **property damage** included in the **products-completed operations hazard**, and only if:
 1. the **written contract** requires you to provide the additional insured such coverage; and
 2. this **coverage part** provides such coverage.
- II. But if the **written contract** requires:
 - A. additional insured coverage under the 11-85 edition, 10-93 edition, or 10-01 edition of CG2010, or under the 10-01 edition of CG2037; or
 - B. additional insured coverage with "arising out of" language; or
 - C. additional insured coverage to the greatest extent permissible by law;
 then paragraph I. above is deleted in its entirety and replaced by the following:

WHO IS AN INSURED is amended to include as an **Insured** any person or organization whom you are required by **written contract** to add as an additional insured on this **coverage part**, but only with respect to liability for **bodily injury, property damage** or **personal and advertising injury** arising out of **your work** that is subject to such **written contract**.
- III. Subject always to the terms and conditions of this policy, including the limits of insurance, the Insurer will not provide such additional insured with:
 - A. coverage broader than required by the **written contract**; or
 - B. a higher limit of insurance than required by the **written contract**.
- IV. The insurance granted by this endorsement to the additional insured does not apply to **bodily injury, property damage**, or **personal and advertising injury** arising out of:
 - A. the rendering of, or the failure to render, any professional architectural, engineering, or surveying services, including:
 1. the preparing, approving, or failing to prepare or approve maps, shop drawings, opinions, reports, surveys, field orders, change orders or drawings and specifications; and
 2. supervisory, inspection, architectural or engineering activities; or
 - B. any premises or work for which the additional insured is specifically listed as an additional insured on another endorsement attached to this **coverage part**.
- V. Under **COMMERCIAL GENERAL LIABILITY CONDITIONS**, the Condition entitled **Other Insurance** is amended to add the following, which supersedes any provision to the contrary in this Condition or elsewhere in this **coverage part**:



Blanket Additional Insured - Owners, Lessees or Contractors - with Products-Completed Operations Coverage Endorsement

Primary and Noncontributory Insurance

With respect to other insurance available to the additional insured under which the additional insured is a named insured, this insurance is primary to and will not seek contribution from such other insurance, provided that a **written contract** requires the insurance provided by this policy to be:

1. primary and non-contributing with other insurance available to the additional insured; or
2. primary and to not seek contribution from any other insurance available to the additional insured.

But except as specified above, this insurance will be excess of all other insurance available to the additional insured.

VI. Solely with respect to the insurance granted by this endorsement, the section entitled **COMMERCIAL GENERAL LIABILITY CONDITIONS** is amended as follows:

The Condition entitled **Duties In The Event of Occurrence, Offense, Claim or Suit** is amended with the addition of the following:

Any additional insured pursuant to this endorsement will as soon as practicable:

1. give the Insurer written notice of any **claim**, or any **occurrence** or offense which may result in a **claim**;
2. send the Insurer copies of all legal papers received, and otherwise cooperate with the Insurer in the investigation, defense, or settlement of the **claim**; and
3. make available any other insurance, and tender the defense and indemnity of any **claim** to any other insurer or self-insurer, whose policy or program applies to a loss that the Insurer covers under this **coverage part**. However, if the **written contract** requires this insurance to be primary and non-contributory, this paragraph 3. does not apply to insurance on which the additional insured is a named insured.

The Insurer has no duty to defend or indemnify an additional insured under this endorsement until the Insurer receives written notice of a **claim** from the additional insured.

VII. Solely with respect to the insurance granted by this endorsement, the section entitled **DEFINITIONS** is amended to add the following definition:

Written contract means a written contract or written agreement that requires you to make a person or organization an additional insured on this **coverage part**, provided the contract or agreement:

- A.** is currently in effect or becomes effective during the term of this policy; and
- B.** was executed prior to:
 1. the **bodily injury** or **property damage**; or
 2. the offense that caused the **personal and advertising injury**;
 for which the additional insured seeks coverage.

Any coverage granted by this endorsement shall apply solely to the extent permissible by law.

All other terms and conditions of the Policy remain unchanged.

This endorsement, which forms a part of and is for attachment to the Policy issued by the designated Insurers, takes effect on the effective date of said Policy at the hour stated in said Policy, unless another effective date is shown below, and expires concurrently with said Policy.



Architects, Engineers and Surveyors General Liability Extension Endorsement

(6) of the **Damage to Property** Exclusion do not apply to **property damage** that results from the use of elevators.

- B. Solely for the purpose of the coverage provided by this **PROPERTY DAMAGE – ELEVATORS** Provision, the **Other Insurance** conditions is amended to add the following paragraph:

This insurance is excess over any of the other insurance, whether primary, excess, contingent or on any other basis that is Property insurance covering property of others damaged from the use of elevators.

23. RETIRED PARTNERS, MEMBERS, DIRECTORS AND EMPLOYEES

WHO IS INSURED is amended to include as **Insureds** natural persons who are retired partners, members, directors or employees, but only for **bodily injury, property damage or personal and advertising injury** that results from services performed for the **Named Insured** under the **Named Insured's** direct supervision. All limitations that apply to **employees** and **volunteer workers** also apply to anyone qualifying as an **Insured** under this Provision.

24. SUPPLEMENTARY PAYMENTS

The section entitled **SUPPLEMENTARY PAYMENTS – COVERAGES A AND B** is amended as follows:

- A. Paragraph **1.b.** is amended to delete the \$250 limit shown for the cost of bail bonds and replace it with a \$5,000. limit; and
- B. Paragraph **1.d.** is amended to delete the limit of \$250 shown for daily loss of earnings and replace it with a \$1,000. limit.

25. UNINTENTIONAL FAILURE TO DISCLOSE HAZARDS

If the **Named Insured** unintentionally fails to disclose all existing hazards at the inception date of the **Named Insured's Coverage Part**, the Insurer will not deny coverage under this **Coverage Part** because of such failure.

26. WAIVER OF SUBROGATION - BLANKET

Under **CONDITIONS**, the condition entitled **Transfer Of Rights Of Recovery Against Others To Us** is amended to add the following:

The Insurer waives any right of recovery the Insurer may have against any person or organization because of payments the Insurer makes for injury or damage arising out of:

1. the **Named Insured's** ongoing operations; or
2. **your work** included in the **products-completed operations hazard**.

However, this waiver applies only when the **Named Insured** has agreed in writing to waive such rights of recovery in a written contract or written agreement, and only if such contract or agreement:

1. is in effect or becomes effective during the term of this **Coverage Part**; and
2. was executed prior to the **bodily injury, property damage or personal and advertising injury** giving rise to the **claim**.

27. WRAP-UP EXTENSION: OCIP, CCIP, OR CONSOLIDATED (WRAP-UP) INSURANCE PROGRAMS

Note: The following provision does not apply to any public construction project in the state of Oklahoma, nor to any construction project in the state of Alaska, that is not permitted to be insured under a **consolidated (wrap-up) insurance program** by applicable state statute or regulation.



CONTRACTORS EXTENDED COVERAGE ENDORSEMENT - BUSINESS AUTO PLUS

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

This endorsement modifies insurance provided under the following:

BUSINESS AUTO COVERAGE FORM

I. LIABILITY COVERAGE

A. Who Is An Insured

The following is added to **Section II, Paragraph A.1., Who Is An Insured:**

1. **a.** Any incorporated entity of which the Named Insured owns a majority of the voting stock on the date of inception of this Coverage Form; provided that,
 - b.** The insurance afforded by this provision **A.1.** does not apply to any such entity that is an **insured** under any other liability "policy" providing **auto** coverage.
2. Any organization you newly acquire or form, other than a limited liability company, partnership or joint venture, and over which you maintain majority ownership interest.

The insurance afforded by this provision **A.2.:**

- a.** Is effective on the acquisition or formation date, and is afforded only until the end of the policy period of this Coverage Form, or the next anniversary of its inception date, whichever is earlier.
- b.** Does not apply to:
 - (1) **Bodily injury or property damage** caused by an **accident** that occurred before you acquired or formed the organization; or
 - (2) Any such organization that is an **insured** under any other liability "policy" providing **auto** coverage.
3. Any person or organization that you are required by a written contract to name as an additional insured is an **insured** but only with respect to their legal liability for acts or omissions of a person, who qualifies as an **insured** under **SECTION II – WHO IS AN INSURED** and for whom Liability Coverage is afforded under this policy. If required by written contract, this insurance will be primary and non-contributory to insurance on which the additional insured is a Named Insured.
4. An **employee** of yours is an **insured** while operating an **auto** hired or rented under a contract or agreement in that **employee's** name, with your permission, while performing duties related to the conduct of your business.

"Policy", as used in this provision **A. Who Is An Insured**, includes those policies that were in force on the inception date of this Coverage Form but:

1. Which are no longer in force; or
2. Whose limits have been exhausted.

B. Bail Bonds and Loss of Earnings

Section II, Paragraphs A.2. (2) and A.2. (4) are revised as follows:

1. In **a.(2)**, the limit for the cost of bail bonds is changed from \$2,000 to \$5,000; and
2. In **a.(4)**, the limit for the loss of earnings is changed from \$250 to \$500 a day.

Form No: CNA63359XX (04-2012)

Endorsement Effective Date:

Endorsement Expiration Date:

Policy No: BUA 6076590520

Policy Effective Date: 08/01/2022

Endorsement No: 13; Page: 1 of 4

Underwriting Company: American Casualty Company Of Reading, PA 151 N Franklin St, Chicago, IL 60606


C. Fellow Employee

Section II, Paragraph B.5 does not apply.

Such coverage as is afforded by this provision C. is excess over any other collectible insurance.

II. PHYSICAL DAMAGE COVERAGE
A. Glass Breakage – Hitting A Bird Or Animal – Falling Objects Or Missiles

The following is added to **Section III, Paragraph A.3.:**

With respect to any covered **auto**, any deductible shown in the Declarations will not apply to glass breakage if such glass is repaired, in a manner acceptable to us, rather than replaced.

B. Transportation Expenses

Section III, Paragraph A.4.a. is revised, with respect to transportation expense incurred by you, to provide:

- a. \$60 per day, in lieu of \$20; subject to
- b. \$1,800 maximum, in lieu of \$600.

C. Loss of Use Expenses

Section III, Paragraph A.4.b. is revised, with respect to loss of use expenses incurred by you, to provide:

- a. \$1,000 maximum, in lieu of \$600.

D. Hired "Autos"

The following is added to **Section III. Paragraph A.:**

5. Hired "Autos"

If Physical Damage coverage is provided under this policy, and such coverage does not extend to Hired Autos, then Physical Damage coverage is extended to:

- a. Any covered **auto** you lease, hire, rent or borrow without a driver; and
- b. Any covered **auto** hired or rented by your **employee** without a driver, under a contract in that individual **employee's** name, with your permission, while performing duties related to the conduct of your business.
- c. The most we will pay for any one **accident** or **loss** is the actual cash value, cost of repair, cost of replacement or \$75,000, whichever is less, minus a \$500 deductible for each covered auto. No deductible applies to **loss** caused by fire or lightning.
- d. The physical damage coverage as is provided by this provision is equal to the physical damage coverage(s) provided on your owned **autos**.
- e. Such physical damage coverage for hired **autos** will:
 - (1) Include loss of use, provided it is the consequence of an **accident** for which the Named Insured is legally liable, and as a result of which a monetary loss is sustained by the leasing or rental concern.
 - (2) Such coverage as is provided by this provision will be subject to a limit of \$750 per **accident**.

E. Airbag Coverage

The following is added to **Section III, Paragraph B.3.:**

The accidental discharge of an airbag shall not be considered mechanical breakdown.

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F. Electronic Equipment

Section III, Paragraphs B.4.c and B.4.d. are deleted and replaced by the following:

- c. Physical Damage Coverage on a covered **auto** also applies to **loss** to any permanently installed electronic equipment including its antennas and other accessories
- d. A \$100 per occurrence deductible applies to the coverage provided by this provision.

G. Diminution In Value

The following is added to **Section III, Paragraph B.6.:**

Subject to the following, the **diminution in value** exclusion does not apply to:

- a. Any covered **auto** of the private passenger type you lease, hire, rent or borrow, without a driver for a period of 30 days or less, while performing duties related to the conduct of your business; and
- b. Any covered **auto** of the private passenger type hired or rented by your **employee** without a driver for a period of 30 days or less, under a contract in that individual **employee's** name, with your permission, while performing duties related to the conduct of your business.
- c. Such coverage as is provided by this provision is limited to a **diminution in value** loss arising directly out of accidental damage and not as a result of the failure to make repairs; faulty or incomplete maintenance or repairs; or the installation of substandard parts.
- d. The most we will pay for **loss** to a covered **auto** in any one accident is the lesser of:
 - (1) \$5,000; or
 - (2) 20% of the **auto's** actual cash value (ACV).

III. Drive Other Car Coverage – Executive Officers

The following is added to **Sections II and III:**

- 1. Any **auto** you don't own, hire or borrow is a covered **auto** for Liability Coverage while being used by, and for Physical Damage Coverage while in the care, custody or control of, any of your "executive officers", except:
 - a. An **auto** owned by that "executive officer" or a member of that person's household; or
 - b. An **auto** used by that "executive officer" while working in a business of selling, servicing, repairing or parking **autos**.

Such Liability and/or Physical Damage Coverage as is afforded by this provision.

- (1) Equal to the greatest of those coverages afforded any covered **auto**; and
- (2) Excess over any other collectible insurance.

- 2. For purposes of this provision, "executive officer" means a person holding any of the officer positions created by your charter, constitution, by-laws or any other similar governing document, and, while a resident of the same household, includes that person's spouse.

Such "executive officers" are **insureds** while using a covered **auto** described in this provision.

IV. BUSINESS AUTO CONDITIONS
A. Duties In The Event Of Accident, Claim, Suit Or Loss

The following is added to **Section IV, Paragraph A.2.a.:**

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- (4) Your **employees** may know of an **accident** or **loss**. This will not mean that you have such knowledge, unless such **accident** or **loss** is known to you or if you are not an individual, to any of your executive officers or partners or your insurance manager.

The following is added to **Section IV, Paragraph A.2.b.:**

- (6) Your **employees** may know of documents received concerning a claim or **suit**. This will not mean that you have such knowledge, unless receipt of such documents is known to you or if you are not an individual, to any of your executive officers or partners or your insurance manager.

B. Transfer Of Rights Of Recovery Against Others To Us

The following is added to **Section IV, Paragraph A.5. Transfer Of Rights Of Recovery Against Others To Us:**

We waive any right of recovery we may have, because of payments we make for injury or damage, against any person or organization for whom or which you are required by written contract or agreement to obtain this waiver from us.

This injury or damage must arise out of your activities under a contract with that person or organization.

You must agree to that requirement prior to an **accident** or **loss**.

C. Concealment, Misrepresentation or Fraud

The following is added to **Section IV, Paragraph B.2.:**

Your failure to disclose all hazards existing on the date of inception of this Coverage Form shall not prejudice you with respect to the coverage afforded provided such failure or omission is not intentional.

D. Other Insurance

The following is added to **Section IV, Paragraph B.5.:**

Regardless of the provisions of Paragraphs **5.a.** and **5.d.** above, the coverage provided by this policy shall be on a primary non-contributory basis. This provision is applicable only when required by a written contract.

That written contract must have been entered into prior to **Accident** or **Loss**.

E. Policy Period, Coverage Territory

Section IV, Paragraph B. 7.(5).(a). is revised to provide:

- a. 45 days of coverage in lieu of 30 days.

V. DEFINITIONS

Section V. paragraph C. is deleted and replaced by the following:

Bodily injury means bodily injury, sickness or disease sustained by a person, including mental anguish, mental injury or death resulting from any of these.

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**WAIVER OF TRANSFER OF RIGHTS OF RECOVERY
 AGAINST OTHERS TO US (WAIVER OF SUBROGATION)**
THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

This endorsement modifies insurance provided under the following:

AUTO DEALERS COVERAGE FORM

BUSINESS AUTO COVERAGE FORM

MOTOR CARRIER COVERAGE FORM

With respect to coverage provided by this endorsement, the provisions of the Coverage Form apply unless modified by the endorsement.

This endorsement changes the policy effective on the inception date of the policy unless another date is indicated below.

Named Insured: HARRIS & ASSOCIATES INC.

Endorsement Effective Date: 08/01/2022

SCHEDULE
Name(s) Of Person(s) Or Organization(s):

ANY PERSON OR ORGANIZATION FOR WHOM OR WHICH YOU ARE REQUIRED BY WRITTEN CONTRACT OR AGREEMENT TO OBTAIN THIS WAIVER FROM US. YOU MUST AGREE TO THAT REQUIREMENT PRIOR TO LOSS.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

The **Transfer Of Rights Of Recovery Against Others To Us** condition does not apply to the person(s) or organization(s) shown in the Schedule, but only to the extent that subrogation is waived prior to the "**accident**" or the "**loss**" under a contract with that person or organization.

Form No: CA 04 44 10 13

Endorsement Effective Date:

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**Workers Compensation And Employers Liability Insurance
Policy Endorsement**

BLANKET WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS

This endorsement changes the policy to which it is attached.

It is agreed that **Part One - Workers' Compensation Insurance G. Recovery From Others** and **Part Two - Employers' Liability Insurance H. Recovery From Others** are amended by adding the following:

We will not enforce our right to recover against persons or organizations. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

PREMIUM CHARGE - Refer to the Schedule of Operations

The charge will be an amount to which you and we agree that is a percentage of the total standard premium for California exposure. The amount is 2%.

All other terms and conditions of the policy remain unchanged.

This endorsement, which forms a part of and is for attachment to the policy issued by the designated Insurers, takes effect on the Policy Effective Date of said policy at the hour stated in said policy, unless another effective date (the Endorsement Effective Date) is shown below, and expires concurrently with said policy unless another expiration date is shown below.

Form No: G-19160-B (11-1997)

Endorsement Effective Date:

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Endorsement Expiration Date:

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