



EndoTool Glucose Management System Subscription Contract

Amendment #3

Customer: County of Monterey on behalf of Natividad Medical Center

Company: Monarch Medical Technologies, LLC.

Effective Date: The latest date of execution of this Agreement by both parties.

Subscription Number: MK-10-09-01

1 **Background.** This is Amendment #3 ("Amendment") to the EndoTool Glucose Management System Subscription Contract ("Contract") dated October 2, 2018, between Monarch Medical Technologies LLC ("Company") and County of Monterey on behalf of Natividad Medical Center ("Customer"). Customer and Company wish to enter into this Amendment as of the Amendment Effective Date set forth above ("Effective Date").

WHEREAS, Customer wishes to convert On Premise EndoTool IV to Hosted Cloud EndoTool IV at the location set forth in Exhibit A hereto solely during the term of this Contract.

2 **Term.** The term for the Hosted Cloud EndoTool IV Contract is one year beginning on January 30, 2025 through January 29, 2026. The Annual Subscription and Professional Services Fees are set forth on Exhibit A to this Amendment hereto.

3 **Address Change.** Company's address for legal notices and all other communications has been changed to notices@monarchmedtech.com with a physical address of 112 S. Tryon Street, Suite 800, Charlotte, NC 28284.

4 **Effect of Amendment.** Unless expressly modified by this Amendment, all capitalized terms herein have the meanings provided in the Contract. Except as modified by this Amendment, all terms and conditions of the Contract remain unchanged and in full force and effect. If this Amendment and the Contract are inconsistent, this Amendment supersedes the Contract to the extent necessary to satisfy the purpose of this Amendment.

<<<SIGNATURE BLOCK TO FOLLOW>>>



Accepted By: Monarch Medical Technologies, LLC.	Accepted By: County of Monterey on behalf of Natividad Medical Center
By:	By: <small>DocuSigned by: Charles Harris 4E1F897D294E401...</small>
Printed Name: Charles Benjamin Cornish	Printed Name: Charles Harris
Title: CEO	Title: CEO
Date: Dec 7, 2024	Date: 1/6/2025 11:58 AM PST

APPROVED AS TO LEGAL PROVISIONS	
By: <small>Signed by: Stacy Saetta 696D21D44C4341D...</small>	Monterey County Deputy County Counsel
Date: 1/6/2025 9:39 AM PST	
APPROVED AS TO FISCAL PROVISIONS	
By: <small>DocuSigned by: Jennifer Forsyth 4E1F897D294E401...</small>	Monterey County Deputy Auditor/Controller
Date: 1/6/2025 11:01 AM PST	



EXHIBIT A –Natividad Medical Center- Hosted Cloud Pricing

ANNUAL ENTERPRISE ENDOTOOL SUBSCRIPTION LICENSES – HOSTED CLOUD						
Hospital Name	Address	City	State	Zip	Software	Annual License
Natividad Medical Center	1441 Constitution Blvd.	Salinas	CA	93906	EndoTool IV	\$59,500
EndoTool IV – Year 1 Total:						\$59,500
PROFESSIONAL SERVICES (ONE-TIME FEES) – HOSTED CLOUD						
Service	Description					Extended Price
Professional Services	Includes Professional Services: Project Manager, Clinical Services Specialist-RN, and Technical Services Engineer.					No Additional Cost
On Prem to Cloud Migration	Migrate from On Premise to Hosted Cloud Solution.					\$7,500
IT Implementation	Includes Inbound Interfaces (ADT, ORU, ORMs), and Outbound Interface documentation to patient flow sheet, and EMR Launch which makes EndoTool available to users within an EMR system by a single login.					No Additional Cost
EndoTool Analytics	Includes 16 standard reports to identity and analyze trends across the organization, track safety and clinical effectiveness, and enhance productivity for continuous process improvement.					No Additional Cost
Dedicated RN customer success manager	A Dedicated Clinical Success Manager is assigned to your organization to provide support to ensure product adoption, software upgrades and optimization of the EndoTool application. Customer Success Managers provide quarterly business reviews which include rich data analytics to and measure clinical outcomes and facilitate process improvement.					No Additional Cost
Professional Services Sub Total:						\$7,500
Partnership Discount:						(\$7,500)
Professional Services Total:						\$ -



Subscription License Fees are due upon contract execution and payable within 30 days. If a purchase order is required, please provide at time of amendment execution.

Pricing is based on a one-year commitment while in good faith the parties work towards a new agreement. Pricing assumes Cloud migration and implementation of new interfaces and EMR Launch occurs in the same project.

Assumption all on same EMR instance. If different EMRs or instances, additional cost will need to be determined.

EndoTool license fees are an annual subscription in which payment is required on an annual basis. Customer is responsible for internal budget planning for EndoTool on an annual basis, including obtaining proper purchase orders or internal contract budgeting for each year of the EndoTool Subscription.