



# Monterey County

Item No.

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 22-410

August 23, 2022

**Introduced:** 7/12/2022

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

- a. Authorize the Chief Executive Officer (CEO) for Natividad or his designee to execute each of following Professional Services Agreements with Ian Atkinson MD, Inc.; Claire Hartung MD, Inc.; Adrian Jordan MD, and Natalie LaCorte MD, Inc. to provide hospitalist services each for the period August 26, 2022 to September 30, 2024, and each for an amount to exceed \$300,000; and
- b. Authorize the CEO for Natividad or his designee to sign up to three (3) amendments to these agreements where the total amendments do not exceed 10% (\$30,000) of the original contract amount and do not significantly change the scope of work.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad or his designee to execute the Professional Services Agreement with Ian Atkinson MD, Inc. to provide hospitalist services for the period August 26, 2022 to September 30, 2024, for an amount to exceed \$300,000;
- b. Authorize the CEO for Natividad or his designee to execute the Professional Services Agreement with Claire Hartung MD, Inc. to provide hospitalist services for the period August 26, 2022 to September 30, 2024, for an amount to exceed \$300,000;
- c. ; Authorize the CEO for Natividad or his designee to execute the Professional Services Agreement with Adrian Jordan MD, to provide hospitalist services for the period August 26, 2022 to September 30, 2024, for an amount to exceed \$300,000;
- d. Authorize the CEO for Natividad or his designee to execute the Professional Services Agreements with Natalie LaCorte MD, Inc. to provide hospitalist services for the period August 26, 2022 to September 30, 2024, for an amount to exceed \$300,000; and
- e. Authorize the CEO for Natividad or his designee to sign up to three (3) amendments to these agreements where the total amendments do not exceed 10% (\$30,000) of the original contract amount and do not significantly change the scope of work.

### SUMMARY/DISCUSSION:

Natividad operates medical surgical units and an acute rehabilitation unit that provide direct patient care to hospitalized patients 24 hours a day, 7 days a week. In order to ensure sufficient staffing of these critical units with at least four physicians during the day and one physician at night who are immediately available to provide patient care, it requires a team of internal medicine and family medicine physicians, known as hospitalists. Natividad seeks approval of multiple agreements with multiple independent contractor hospitalist physicians to ensure sufficient coverage of this service. Natividad has obtained an independent opinion of fair market value supporting the payment terms.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The maximum liability of these agreements in the aggregate is \$1,200,000. The actual cost is contingent upon each physician's level of service which fluctuates based on patient volumes and availability. \$600,000 is included in the Fiscal Year 2022/2023 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

Charles R Harris  
Charles R. Harris, M.D., Chief Executive Officer

8/11/2022  
Date