



Monterey County

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066

Board Report

Legistar File Number: A 15-410

January 26, 2016

Introduced: 12/10/2015

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Agreement with Olympus America Inc. for equipment maintenance repair and preventative maintenance services at NMC for an amount not to exceed \$163,988 for the term January 1, 2016 through December 31, 2019.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an Agreement with Olympus America Inc. for equipment maintenance repair and preventative maintenance services at NMC for an amount not to exceed \$163,988 for the term January 1, 2016 through December 31, 2019.

SUMMARY/DISCUSSION:

NMC's Endoscopy department utilizes a variety of Endoscopes (scopes) which are used for procedures such as Gastroscopy and Colonoscopy. These scopes allow the endoscopist to visualize the patient's esophagus, stomach, small bowel and large bowel to determine what is causing the patient's complaint/problem. NMC performs between 80 and 100 procedures per month.

NMC's entering into a contractual relationship with Olympus America will result in NMC receiving:

- Unrestricted access to technical support 24/7.
- Telephone response within 4 hours regarding shipping and return by next day freight - a very important point when sending scopes out.
- Labor and parts necessary to complete repairs.
- Access to the Olympus Repair Service Website for tracking repairs, scope repair history, NMC inventory.
- Access to Olympus University providing education to staff.
- Loaner units to replace scopes needing repairs.

Assuring services are provided according to the contract will be evaluated in the timeliness of return of phone calls and returned equipment.

These services are beneficial to NMC's inventory of Olympus scopes due to the fragile nature

of these scopes and assure NMC's scopes are in good condition. The majority of repairs for these scopes cost on average of \$5000. This contract will result in savings to NMC for these repairs.

These services are beneficial to patients to ensure equipment is performing at an optimal level when endoscopy procedures are being performed.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The Agreement has also been reviewed and approved by NMC's Finance Committee on 11/24/15 and by its Board of Trustees on 12/4/15.

FINANCING:

The cost for this Agreement is \$163,988 of which \$ 27,333 which is included in the Fiscal Year 2015-16 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

Prepared by: Sue Rodger Interim Director OR, 772-7789

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Original Agreement with Olympus America Inc.

Spend Sheet

Attachments on file with the Clerk of the Board



Dr. Gary R. Gray, Chief Executive Officer



Date