



# Monterey County

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5066

## Board Report

Legistar File Number: A 16-131

June 07, 2016

**Introduced:** 5/16/2016

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services at NMC in an amount not to exceed \$1,500,000 for the period July 1, 2016 to June 30, 2018; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not extend the term by more than twelve (12) months, do not exceed 10% (\$150,000) of the original contract amount and do not significantly change the scope of work.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Central Coast Head & Neck Surgeons to provide otolaryngology and audiology services at NMC in an amount not to exceed \$1,500,000 for the period July 1, 2016 to June 30, 2018; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) amendments to this Agreement where the total amendments do not extend the term by more than twelve (12) months, do not exceed 10% (\$150,000) of the original contract amount and do not significantly change the scope of work.

### SUMMARY/DISCUSSION:

NMC must arrange for the provision of professional consultation and treatment and facial plastic, oral-maxillofacial, head and neck and dental surgery services of patients who present to the Emergency Department (ED) as required for a Level II Trauma Center. Central Coast Head and Neck Surgeons offers four board certified surgeons to provide 24 hours a day, 7 days a week otolaryngology, also known as ear, nose and throat (ENT), call coverage in the emergency department and audiology services to hospital inpatients, and outpatients in the specialty clinic.

NMC has an agreement with Central Coast Head & Neck to provide these services which has been amended over the years to extend the term. NMC would like to enter into this new Agreement with this existing provider to make certain conforming updates to the Agreement and in order to provide the same critical services without interruption. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Agreement to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance

Committee on April 28, 2016 and Board of Trustees on May 6, 2016.

FINANCING:

The total not to exceed amount of this Agreement is \$1,500,000 for the period July 1, 2016 to June 30, 2018. \$750,000 is included in the Fiscal Year 2016/2017 Recommended Budget and the remaining \$750,000 will be budgeted in Fiscal Year 2017/2018. There is no impact to the General Fund.


Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray, D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board

  
\_\_\_\_\_  
Dr. Gary R. Gray, Chief Executive Officer

  
\_\_\_\_\_  
Date