



Monterey County

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

Legistar File Number: A 19-411

December 10, 2019

Introduced: 11/14/2019

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14063) with Grace N. Deukmedjian M.D. to provide pediatric hospitalist services, extending the term by twenty-four months (January 1, 2020 to December 31, 2021) for a revised full agreement term of August 1, 2018 to December 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$20,000) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-14063) with Grace N. Deukmedjian M.D. to provide pediatric hospitalist services, extending the term by twenty-four months (January 1, 2020 to December 31, 2021) for a revised full agreement term of August 1, 2018 to December 31, 2021, and adding \$200,000 for a revised total not to exceed amount of \$400,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$20,000) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

NMC operates a twelve-bed pediatric unit and an eighteen-bed maternal-infant unit providing medical care for newborns, children and adolescents, as well as hospital based services for the pediatric population (age 0-21) through NMC's emergency medicine, trauma programs, general surgery and outpatient specialty clinics.

In July 2017, the pediatric hospitalist program increased its service to twenty-four-hour in-house patient care. It takes at least 4.2 Full-Time Equivalent (FTE) physicians to cover the service and ensure a pediatrician is on-site twenty-four hours a day. NMC would like to amend the agreement with Grace Deukmedjian M.D. so that she can continue to participate in the panel of physicians providing these services. Dr. Deukmedjian is paid an hourly rate for services, the amount of services provided may increase due to the need for coverage, but the hourly rate will stay the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to form. The Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad's Finance Committee on October 24, 2019 and the Board of Trustees on November 1, 2019.

FINANCING:

The amount of this amendment is \$200,000. The total not to exceed amount of this Agreement is \$400,000 for the period August 1, 2018 to December 31, 2021 (41 months). \$100,000 is included the Fiscal Year 2019-20 Adopted Budget. The remaining balance will be budgeted in subsequent fiscal years.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide Natividad with the additional support it needs to provide reliable and high-quality patient care which improves the health and quality of life for Monterey County residents and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement-First Amendment

Attachments on file at the Clerk of the Board