
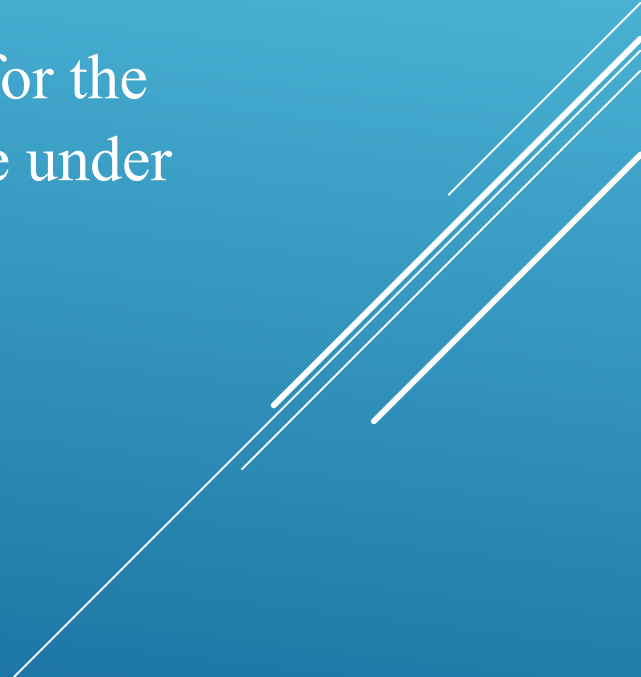


# UNIFIED FRANCHISE AGREEMENT RFP ANALYSIS SUMMARY

Ric Encarnacion, Director of Environmental Health

It is recommended that the Board of Supervisors:

- a. Receive a summary report on the analysis and recommendations regarding the Unified Franchise Agreement for solid waste collection and hauling in the unincorporated areas of Monterey County; and
  - b. Provide direction to staff regarding next steps.
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- ▶ In 2010, the Unified Franchise Agreement (UFA) was established with Waste Management, Inc. for exclusive solid waste collection and hauling services within the boundaries of the unincorporated areas of the county.
  - ▶ Ten-year term with the option to extend for five additional years.
  - ▶ Agreement current term end date is June 30, 2025.
  - ▶ Monterey County Code 10.41.090 addresses the UFA and allows for the Board to grant the exclusive rights for the collection of solid waste under the franchise agreement and the Director of Health to make recommendations to the Board regarding the agreement.
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Environmental Health contracted with an industry consultant to conduct an analysis of current waste hauling services provided under the UFA and offer options for a new franchise agreement. The results are summarized into three options:

- ▶ Option One: Default Request For Proposal (RFP).
- ▶ Option Two: Two (2) tiered Request For Quote/Bid by invitation only.
- ▶ Option Three: Negotiate with incumbent franchisee and amend the ordinance.

The analysis summary recommendation is to consider adopting Option Three. The current franchisee has a proven track record of delivery of services, working partnership with the County, emergency responsiveness and fair rates. The Director of Health and staff concur with this recommendation.

In summary, it is recommended that the Board of Supervisors:

- a. Receive a summary report on the analysis and recommendations regarding the Unified Franchise Agreement for solid waste collection and hauling in the unincorporated areas of Monterey County; and
- b. Provide direction to staff regarding next steps.

**Thank you for your time!**

**Questions?**