

**County of Monterey
General Services- Contracts/Purchasing Division
JUSTIFICATION OF SOLE SOURCE/SOLE BRAND REQUEST**

Purchase Requisition Number _____ Date _____

Description of Item: Police K9's Detection Training, Patrol Deployment and K9 Purchase

1. Please indicate the following:

Procurement: Goods
 Services

(Check One)

Sole Source: Item is available from one source only. Item is a one-of-a kind and is not sold through distributors. Manufacturer is exclusive distributor.

Sole Brand: Various sources can supply the specified model and brand and competitive bids will be solicited for the requested brand only. Meets form, fit and function- nothing else will do.

Note: Sole Source/Sole Brand Requests are not maintained as a standing request. Each request is for a single one-time purchase only.

2. Vendor Selection:

Preferred Vendor
 Sole Source

Vendor Name: Makor K9
Address: 3078 Encanto Drive City: Napa State: CA
Phone Number: (707) 252-4600 Fax: ()
Contact Person: Mark Rispoli Title: Owner/ Trainer
Federal Employer #: _____

3. Provide a brief description of the goods/services to be purchased and why this purchase is being proposed under a sole source acquisition.

a) Why were product and/or vendor chosen?

Makor K9 has been the sole provider of both detection and service K9's for MCSO for over 5 years. Mark Rispoli provides a level of service, in this field, which no other trainer/ vendor, in Monterey County Provides. Makor K9 also provides K9 services to several other adjoining jurisdictions, to include many Federal agencies.

- b) What are the unique performance features of the product/brand requested that are not available in any other product/brand? For Services: what unique qualifications, rights, and licenses does the vendor possess to qualify as a sole source/brand request?

Mark Rispoli, proprietor of Makor K9, is a certified k9 trainer in both Detection and Patrol Service K9s. He is recognized by California Narcotics Canine Association (CNCA) as a certified Trainer. CNCA is a professional association recognized by California Police Officer Standards and Training (POST). Post establishes California Police K9 Standards based on input from CNCA as well as other K9 associations.

- c) Why are these specific features/qualifications required?

The MCSO would prefer to retain the services of Makor K9, for an additional contract period. The MCSO maintains high standards for K9 training and deployment, which Makor K9 is instrumental in that process. Makor K9 provides these services at a competitive price.

- d) What other products/services have been examined and/or rejected?

Prior to MCSO contracting with Makor K9, multiple K9 companies were interviewed. Makor K9 was chosen for several reasons to include reliable reputation, pricing, services offered as well as a tailoring of training and scheduling needs of MCSO.

- e) Why are other sources providing like goods or services unacceptable (please give a full meaningful explanation)?

Monterey County has only 2 other known law enforcement K9 trainer companies. Of those two companies, which have been previously interviewed, they are not able to provide the level of service MCSO receives from Makor K9. Makor K9 has provided a high quality K9s from his vendors with guarantees on those K9's. On 2 previous occasions, purchased K9s did not meet the high standards and were exchanged for K9's that did. Makor K9 has always honored the guarantees. Makor K9 also provides professional trainers and agitators

- f) What are the unique performance features REQUIRED (not merely preferred), and how would your requirement be inhibited without this particular item or service?

MCSO requires guarantees on K9 purchases
Trainers with a high level of current LE K9 deployment experience
Ability to identify problems and provide usable remedies and training practices
Ability to work with the fluctuating schedule of MCSO to minimize needless overtime costs

- g) Estimated Costs:

\$142,774.00 for three years

4. Is there an unusual or compelling urgency associated with this project?

- No
- Yes (Please describe)
(Begin Typing Here)

THE FOLLOWING TO BE COMPLETED BY THE REQUESTOR


I hereby certify that:

1. I am an approved department representative, and am aware of the County's requirements for competitive bidding, as well as the criteria for justification for sole source/brand purchasing.
2. I have gathered the required technical information and have made a concentrated effort to review comparable and/or equal equipment.
3. The information contained herein is complete and accurate.
4. There is justification for sole source/brand purchasing noted above as it meets the County's criteria.
5. A sole source/brand purchase in this case would withstand a possible audit or a vendor's protest.

Mark D. Caldwell, Cmdr.

Requestors Signature

Date

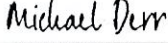
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Authorized Signature by Department Head

Date

Approval by the Contracts/Purchasing Manager:

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 Authorized Signature

3/24/2021 | 6:37 AM PDT

Date