



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 24-358

July 16, 2024

Introduced: 7/3/2024

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Approve and authorize the Director of Health Services or designee to execute an Agreement with James Sharits dba Latitude Vans, for the purchase of a customized mobile office van, in the amount of \$130,074, fully funded through California Providing Access and Transforming Health (PATH) Capacity and Infrastructure, Transition, Expansion and Development (CITED) funding, for an Agreement term retroactive to July 10, 2024 through December 31, 2024; and
- b. Approve the recommendation of the Director of Health Services or designee to accept and approve all non-standard provisions in the Agreement; and
- c. Authorize the Director of Health Services or designee to sign up to three (3) future Amendments where the Amendments in total do not exceed 10% (\$13,007) of the original Agreement amount, do not significantly change the scope of work, and do not exceed the maximum amount of \$143,081.

RECOMMENDATION:

It is recommended that the County of Monterey Board of Supervisors:

- a. Approve and authorize the Director of Health Services or designee to execute an Agreement with James Sharits dba Latitude Vans, for the purchase of a customized mobile office van, in the amount of \$130,074, fully funded through California Providing Access and Transforming Health (PATH) Capacity and Infrastructure, Transition, Expansion and Development (CITED) funding, for an Agreement term retroactive to July 10, 2024 through December 31, 2024; and
- b. Approve the recommendation of the Director of Health Services or designee to accept and approve all non-standard provisions in the Agreement; and
- c. Authorize the Director of Health Services or designee to sign up to three (3) future Amendments where the Amendments in total do not exceed 10% (\$13,007) of the original Agreement amount, do not significantly change the scope of work, and do not exceed the maximum amount of \$143,081.

SUMMARY/DISCUSSION:

The County of Monterey Health Department's (MCHD) successful California Advancing and Innovating Medi-Cal (CalAIM) PATH CITED grant application to the Department of Health Care Services (DHCS) has secured \$2,118,936.90 in funding over three years, effective from July 1, 2023, through June 30, 2026. The Planning Evaluation and Policy (PEP) Unit under the Administration Bureau is utilizing PATH CITED funding to purchase a mobile unit through Latitude Vans. This unit will function as a fully functioning mobile office, equipped with a designated client meeting space, storage, and a functional desk for staff. The van will be outfitted with audio-visual equipment for presentation and education sessions, Starlink internet system, solar panels, and additional equipment as specified in the vendor's contract.

The primary purpose of the mobile unit is to provide direct Community Health Worker (CHW) services to the community, particularly targeting hard-to-reach populations in the County of Monterey. A mobile office will enable the implementation of programming directly in agricultural and remote sites, assisting in building partnerships in more rural areas to bring direct services to these communities. CHW services would include preventative health education, system navigation, linkage to medical care, screenings, and assistance with accessing social services and community resources to increase access to care and improve health outcomes. The mobile unit will also help forge stronger connections and partnership with Health Department wide programs, and other community agencies, facilitating greater access to wide range services through the shared use and deployment of the mobile van.

Current build time is 60 days from receipt of deposit, and pricing includes all requested equipment, services, and a six (6) month warranty. The Director of Health Services requests the Board accept and approve all non-standard provisions in the Agreement, including payment provisions to allow the payment of a deposit to the vendor, which is a requirement to custom-build the mobile office to MCHD's specifications.

This agreement is late in being presented to the Board of Supervisors and is retroactive to July 10, 2024 due to the extended negotiations regarding terms and conditions of the agreement.

This work supports the County of Monterey Health Department's 2018-2024 Strategic Plan Goals: 1. Empower the community to improve health; 2. Enhance community health and safety through prevention; 3. Ensure access to culturally and linguistically appropriate, customer-friendly, quality health services; and 4. Engage MCHD workforce and improve operational functions to meet current and developing population health needs. It also supports one or more of the ten essential public health services, specifically: 1. Monitor health status to identify and solve community health problems; 3. Inform, educate, and empower people about health issues; 4. Mobilize community partnerships and action to identify and solve health problems; 7. Link people to needed personal health services and assure the provision of health care when otherwise unavailable; and 9. Evaluate effectiveness, accessibility, and quality of personal and population-based health services.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel has reviewed and approved this Agreement as to form. The Office of the Auditor-Controller has reviewed the Agreement as to fiscal provisions but does not approve the non-standard payment provisions. The Health Department recommends moving forward with approval of this Agreement to allow for the purchase of the mobile unit to provide direct CHW services to the community, particularly targeting hard-to-reach populations in the County of Monterey.

FINANCING:

This Agreement will be funded by the California Providing Access and Transforming Health (PATH). Appropriations for this Agreement are included in the Health Department's (001-4000-8600-HEA014) FY 2024-25 Adopted Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

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Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Jennifer Rivas, Management Analyst II, 279-5633

Approved by:

DocuSigned by:

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Date 7/5/2024 | 11:50 AM PDT On behalf of Elsa Mendoza Jimenez

Elsa Mendoza Jimenez, Director of Health Services, 755-4526

Attachments:

Board Report

Agreement