



Monterey County

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066

Board Order

Agreement No.: A-12184

Upon motion of Supervisor Potter seconded by Supervisor Armenta and carried by those members present, the Board of Supervisors hereby:

- a. Ratified, approved and authorized the Contracts/Purchasing Officer or his designee to execute Amendment No. 3 to the Professional Services Agreement by and between County of Monterey and Kronos, Incorporated to complete implementation of a timekeeping and scheduling system, which adds \$115,777 to the agreement, bringing the not to exceed amount to \$550,277; and
- b. Authorized the Contracts/Purchasing Officer or his designee to approve one (1) future amendment to this Agreement where future amendment and the current contract value (\$550,277) together do not exceed \$675,000 and do not significantly change the scope of work.

PASSED AND ADOPTED on this 25th day of August 2015, by the following vote, to wit:

AYES: Supervisors Armenta, Phillips, Salinas, Parker and Potter
NOES: None
ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 78 for the meeting on August 25, 2015.

Dated: August 26, 2015
File ID: 15-0914

Gail T. Borkowski, Clerk of the Board of Supervisors
County of Monterey, State of California

By Donise Hancock
Deputy

**RATIFY AND APPROVE AMENDMENT #3 TO THE SALES, SOFTWARE LICENSE
AND PROFESSIONAL SERVICES AGREEMENT BY AND BETWEEN
COUNTY OF MONTEREY & KRONOS, INCORPORATED**

THIS AMENDMENT is made to the AGREEMENT for timekeeping and recording services by and between KRONOS, INCORPORATED, hereinafter "CONTRACTOR", and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as "County".

WHEREAS, the County and CONTRACTOR have an AGREEMENT which specifically states that CONTRACTOR shall bill an annual support service fee per module as of the start dates per module and in the amounts as listed per module on Attachment D; and

WHEREAS, County must amend the AGREEMENT to add additional funding for two (2) years worth of support service funding for these assessments; and

WHEREAS, the County must amend the AGREEMENT to provide additional funding above and beyond the amount for the annual support service fee assessment for provision of a spare parts, sales tax and repair allowance within the terms of the AGREEMENT, and

WHEREAS, the County desires to place an end date on this evergreen AGREEMENT;

NOW THEREFORE, the County and CONTRACTOR hereby agree to ratify and amend the AGREEMENT in the following manner:

1. Section 14. SOFTWARE SUPPORT SERVICES, (c) Term of Software support shall be ratified retroactive to the start dates on Attachment D and amended by removing *"Support service shall automatically renew for additional one year terms on the anniversary date of its commencement date, unless either party notifies the other in writing sixty (60) days prior to that anniversary renewal date. After the one year initial term of this Agreement, the Service Offerings provided and the Service Coverage period are subject to change by Kronos with sixty (60) days advance written notice to Customer. For the initial two (2) renewal years the annual support fee, for the same products and service type, will not increase by more than 4% over the prior year's annual support fee"* and replacing it with *"The Term and cost of the Gold software support agreements for the time period January 24, 2015 to March 7, 2017 shall be the amounts and for the products specified in Attachment D, herein incorporated as part of this agreement."*
2. SECTION 20. TERMINATION shall be amended by adding *"(c) The contract shall end on March 7, 2017, unless renewal is mutually agreed upon by both parties sixty (60) days prior to contract end date"*.

- 3. The AGREEMENT shall be amended by the increase of \$115,776.28 to allow for payment of two (2) years of annual support services fee assessment totaling \$95,776.28, and a parts, sales tax and repairs allowance of \$20,000; for a total AGREEMENT amount not to exceed the sum total of \$550,277.
- 4. A copy of this AMENDMENT #3 and Attachment D shall be attached to the original AGREEMENT executed by the County on March 2, 2012.

IN WITNESS WHEREOF, the parties have executed this AMENDMENT on the day and year written below.

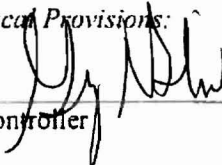
MONTEREY COUNTY



Contracts/Purchasing Officer

Dated: 8-31-15

Approved as to Fiscal Provisions:



Deputy Auditor Controller

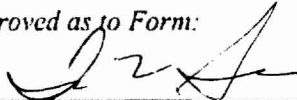
Dated: 7-29-15

Approved as to Liability Provisions:

Risk Management

Dated:

Approved as to Form:

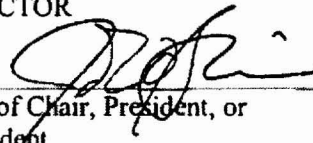


Deputy County Counsel

Dated:

CONTRACTOR

By:



Signature of Chair, President, or Vice-President

John O'Brien

Sr. Vice President, Global Sales

Printed Name and Title

Dated:

July 24, 2015

By:



(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)*

Alyce Moore, Asst. Secretary

Printed Name and Title

Dated:

July 24, 2015

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.



297 Billerica Road
Chelmsford, MA 01824
(978) 250-9800

Remit To:
Mail Checks To:
PO BOX 743208
ATLANTA, GA 30374-3208

Electronic Transfer TO:
Bank of America
ABA 121000358
Account 1499687277

BILL TO: 6106326
MONTEREY COUNTY SHERIFFS
38 W AUSA ST FL 1
SALINAS, CA 93901

SHIP TO: 6106326
MONTEREY COUNTY SHERIFFS
168 W AUSA ST FL 1
SALINAS, CA 93901

PROFORMA FOR RENEWAL CONTRACT	
1189588 R25-SEP-14	
DATE	PAGE
23-Jun-15	1
Purchase Order Number	
Sales Order Number	
PSA NUMBER	ENGAGEMENT NUMBER
CONTRACT NUMBER	CASE NUMBER
SOLUTION ID	SIGNATURE DUE DATE
TERMS	
Net 30 Days	

ITEM NO.	Description	Date	# of Days	Licenses	Qty	Tax	Unit Price	Amount
OLD SOFTWARE SUPPORT SERVICES								
	TELESTAFF AUCTIONS V2	24-JAN-15 - 06-MAR-16	408	350	1			3,821.58
	TELESTAFF ENTERPRISE V2	07-MAR-15 - 06-MAR-16	366	515	1			11,068.52
	TELESTAFF GATEWAY MANAGER V2	07-MAR-15 - 06-MAR-16	366	1	1			1,217.12
	TELESTAFF WEB ACCESS V2 - TSG HOSTED	07-MAR-15 - 06-MAR-16	366	515	1			7,085.16
Subtotal 2015-2016								23,192.38

ITEM NO.	Description	Date	# of Days	Licenses	Qty	Tax	Unit Price	Amount
OLD SOFTWARE SUPPORT SERVICES								
	TELESTAFF AUCTIONS V2	07-MAR-16 - 06-MAR-17	365	350	1			3,555.57
	TELESTAFF ENTERPRISE V2	07-MAR-16 - 06-MAR-17	365	515	1			11,479.81
	TELESTAFF GATEWAY MANAGER V2	07-MAR-16 - 06-MAR-17	365	1	1			1,262.35
	TELESTAFF WEB ACCESS V2 - TSG HOSTED	07-MAR-16 - 06-MAR-17	365	515	1			7,065.80
Subtotal 2016-2017								23,365.53

PLEASE NOTE: SUPPORT SERVICES ARE SUBJECT TO APPLICABLE TAXES. THE ACTUAL TAX DUE WILL BE REFLECTED ON THE INVOICE

SUBTOTAL	\$46,555.91
PAST DUE BALANCE	\$0.00
LESS PAYMENTS	\$0.00
SHIPPING /HANDLING	\$0.00
TAX	\$0.00
TOTAL	\$46,555.91

MONTEREY COUNTY SHERIFFS	KRONOS INCORPORATED
Signature: _____	Signature: <i>Tami Bezenk</i>
Name: _____	Name: TAMI BEZENK
Title: _____	Title: BUSINESS ANALYST
Date: _____	Date: 23-JUL-15

Currency USD

ATTACHMENT D1
To StdAgrAmd3_KRONOSINC_20150723_NR



297 Billerica Road
Chelmsford, MA 01824
(978) 250-9800

Remit To:
Mail Checks To:
PO BOX 743208
ATLANTA, GA 30374-3208

Electronic Transfer TO:
Bank of America
ABA 121000358
Account 1499687277

BILL TO: 6106138
COUNTY OF MONTEREY
168 W ALISAL ST FL 1
SALINAS, CA 93901

SHIP TO: 6106138
COUNTY OF MONTEREY
168 W ALISAL ST FL 1
SALINAS, CA 93901

PROFORMA RFP RENEWAL CONTRACT	
1189585 R05 NOV 14	
DATE 23-Jun-15	PAGE 2
Purchase Order Number	
Sales Order Number	
PSA NUMBER	ENGAGEMENT NUMBER
CONTRACT NUMBER 1189585 R05-NOV-14	CASE NUMBER
SOLUTION ID 6106138	SIGNATURE DUE DATE
TERMS Net 30 Days	

ITEM NO.	Description	Date	# of Days	Licenses	Qty	Tax	Unit Price	Amount
GOLD SOFTWARE SUPPORT SERVICES								
	WORKFORCE ACCRUALS V6	06-MAR-15 - 05-MAR-16	366	550	1			2,002.73
	WORKFORCE EMPLOYEE V6	06-MAR-15 - 05-MAR-16	366	550	1			3,504.79
	WORKFORCE INTEGRATION MANAGER V6	06-MAR-15 - 05-MAR-16	366	550	1			762.95
	WORKFORCE MANAGER V6	06-MAR-15 - 05-MAR-16	366	75	1			5,462.01
	WORKFORCE MOBILE EMPLOYEE V6	06-MAR-15 - 05-MAR-16	366	550	1			680.09
	WORKFORCE MOBILE MANAGER V6	06-MAR-15 - 05-MAR-16	366	75	1			92.74
	WORKFORCE TIMEKEEPER V6	06-MAR-15 - 05-MAR-16	366	550	1			5,149.89
Subtotal 2015-2016								17,655.20

ITEM NO.	Description	Date	# of Days	Licenses	Qty	Tax	Unit Price	Amount
GOLD SOFTWARE SUPPORT SERVICES								
	WORKFORCE ACCRUALS V6	06-MAR-16 - 06-MAR-17	366	550	1			2,083.06
	WORKFORCE EMPLOYEE V6	06-MAR-16 - 06-MAR-17	366	550	1			3,645.37
	WORKFORCE INTEGRATION MANAGER V6	06-MAR-16 - 06-MAR-17	366	550	1			793.55
	WORKFORCE MANAGER V6	06-MAR-16 - 06-MAR-17	366	75	1			5,681.09
	WORKFORCE MOBILE EMPLOYEE V6	06-MAR-16 - 06-MAR-17	366	550	1			707.37
	WORKFORCE MOBILE MANAGER V6	06-MAR-16 - 06-MAR-17	366	75	1			96.46
	WORKFORCE TIMEKEEPER V6	06-MAR-16 - 06-MAR-17	366	550	1			5,356.45
Subtotal 2016-2017								18,363.35

ITEM NO.	Description	Date	# of Days	Licenses	Qty	Tax	Unit Price	Amount
EQUIPMENT SUPPORT SERVICES - DEPOT REPAIR								
	DATA COLLECTION: INTOUCH	06-MAR-15 - 05-MAR-16	366		12			2,815.20
	OPTIONS: INTOUCH	06-MAR-15 - 05-MAR-16	366		12			1,287.00
Subtotal 2015-2016								4,102.20

ITEM NO.	Description	Date	# of Days	Licenses	Qty	Tax	Unit Price	Amount
EQUIPMENT SUPPORT SERVICES - DEPOT REPAIR								
	DATA COLLECTION: INTOUCH	06-MAR-16 - 06-MAR-17	366		12			2,928.12
	OPTIONS: INTOUCH	06-MAR-16 - 06-MAR-17	366		12			1,338.60
Subtotal 2016-2017								4,266.72

Currency USD

ATTACHMENT D2

To StdAgrAmd3_KRONOSINC_20150723_NR



297 Billerica Road
Chelmsford, MA 01824
(978) 250-9800

Remit To:
Mail Checks To:
PO BOX 743208
ATLANTA, GA 30374-3208

Electronic Transfer TO:
Bank of America
ABA 121000358
Account 1499687277

BILL TO: 6106138
COUNTY OF MONTEREY
38 W ALISAL ST FL 1
SALINAS, CA 93901

SHIP TO: 6106138
COUNTY OF MONTEREY
168 W ALISAL ST FL 1
SALINAS, CA 93901

PROFORMA FOR RENEWAL CONTRACT	
1189585 R05-NOV-14	
DATE 23-Jun-15	PAGE 3
Purchase Order Number	
Sales Order Number	
PSA NUMBER	ENGAGEMENT NUMBER
CONTRACT NUMBER 1189585 R05-NOV-14	CASE NUMBER
SOLUTION ID 6106138	SIGNATURE DUE DATE
TERMS Net 30 Days	

ITEM NO.	Description	Date	# of Days	Licenses	Qty	Tax	Unit Price	Amount
EDUCATIONAL SERVICES								
	KNOWLEDGE PASS	06-MAR-15 - 05-MAR-16	366		1			2,368.94
Subtotal 2015-2016								2,368.94

ITEM NO.	Description	Date	# of Days	Licenses	Qty	Tax	Unit Price	Amount
EDUCATIONAL SERVICES								
	KNOWLEDGE PASS	06-MAR-16 - 06-MAR-17	366		1			2,463.96
Subtotal 2016-2017								2,463.96

PLEASE NOTE: SUPPORT SERVICES ARE SUBJECT TO APPLICABLE TAXES. THE ACTUAL TAX DUE WILL BE REFLECTED ON THE INVOICE

SUBTOTAL	49,220.37
PAST DUE BALANCE	50.00
LESS PAYMENTS	0.00
SHIPPING /HANDLING	0.00
TAX	-
TOTAL	\$49,220.37

COUNTY OF MONTEREY	KRONOS INCORPORATED
Signature: _____	Signature: <i>Tami Bezenik</i>
Name: _____	Name: TAMI BEZENIK
Title: _____	Title: BUSINESS ANALYST
Date: _____	Date: 23 JUL-15

Currency USD

ATTACHMENT D3

To StdAgrAmd3_KRONOSINC_20150723_NR