



County of Monterey

Item No.14

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-213

June 24, 2025

Introduced: 5/28/2025

Current Status: Health Department -
Consent

Version: 1

Matter Type: BoS Agreement

- a. Accept and approve the revised Substance Use Disorder (“SUD”) Services Agreement (“Agreement”) boilerplate containing County’s standard risk provisions of insurance and indemnification, for the provision of SUD treatment services to clients with substance use disorders by County service providers; and
- b. Approve and authorize the Director of Health Services or designee to execute the standard template agreement with the following SUD providers each with a term of July 1, 2025 through June 30, 2026 and each in the following not to exceed contract amounts:
 - i. Community Human Services (CHS) for a total maximum amount not to exceed \$5,817,275, and
 - ii. Door to Hope (DTH) for total maximum amount not to exceed \$2,291,451, and
 - iii. Sun Street Centers (SSC) for a total maximum amount not to exceed \$7,690,955, and
 - iv. The Epicenter for a total maximum amount not to exceed \$169,628, and
 - v. Valley Health Associates (VHA) for a total maximum amount not to exceed \$1,718,007; and
- c. Approve and authorize the Director of Health Services or designee to execute a standard template agreement with additional providers for substance use disorder treatment and related services, during Fiscal Year 2025-26, where the contract amount for each agreement with each additional provider does not exceed \$200,000 and where the aggregate for all contracts with additional providers does not exceed \$2,000,000; and
- d. Approve and authorize the Director of Health Services or designee to approve up to three future amendments for each Agreement listed in paragraph (b) above, which in the aggregate does not exceed 10% of the original Agreement amount and which do not significantly change the scope of services.

RECOMMENDATION:

It is recommended that the County of Monterey Board of Supervisors:

- a. Accept and approve the revised Substance Use Disorder (“SUD”) Services Agreement (“Agreement”) boilerplate containing County’s standard risk provisions of insurance and indemnification, for the provision of SUD treatment services to clients with substance use disorders by County service providers; and
- b. Approve and authorize the Director of Health Services or designee to execute the standard template agreement with the following SUD providers each with a term of July 1, 2025 through June 30, 2026 and each in the following not to exceed contract amounts:
 - i. Community Human Services (CHS) for a total maximum amount not to exceed

- \$5,817,275, and
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 - iii. Sun Street Centers (SSC) for a total maximum amount not to exceed \$7,690,955, and
 - iv. The Epicenter for a total maximum amount not to exceed \$169,628, and
 - v. Valley Health Associates (VHA) for a total maximum amount not to exceed \$1,718,007; and
- c. Approve and authorize the Director of Health Services or designee to execute a standard template agreement with additional providers for substance use disorder treatment and related services, during Fiscal Year 2025-26, where the contract amount for each agreement with each additional provider does not exceed \$200,000 and where the aggregate for all contracts with additional providers does not exceed \$2,000,000; and
- d. Approve and authorize the Director of Health Services or designee to approve up to three future amendments for each Agreement listed in paragraph (b) above, which in the aggregate does not exceed 10% of the original Agreement amount and which do not significantly change the scope of services.

SUMMARY/DISCUSSION:

The County of Monterey Health Department, Behavioral Health Bureau (BHB), currently utilizes a Board-approved SUD Services Agreement (“Agreement”) boilerplate to execute agreements with contractors providing substance use disorder services to eligible Medi-Cal beneficiaries of Monterey County.

Behavioral Health seeks Board approval of a revised and updated standard boilerplate agreement drafted in accordance with the requirements for contract payment reimbursement and cost and revenue reporting of the California Advancing and Innovating Medi-Cal (CalAIM) program a multi-year California Department of Health Care Services (DHCS) initiative to improve the quality of life and health outcomes of our population by implementing a broad delivery system, program, and payment reform across the Medi-Cal program. In addition, as part of BHB’s Drug Medi-Cal Organized Delivery System (DMC-ODS) Waiver and Substance Use Block Grant (SUBG) services, BHB updated the Agreement’s boilerplate language to remain in compliance with our contract with DHCS.

The County currently has one-year SUD Agreements, which will expire June 30, 2025, with the following local providers:

- Agreement A-16940 with CHS for a current contracted dollar amount of \$5,372,604. CHS provides, residential services for adults, outpatient group and individual therapy for adults including case management and Medication Assisted Treatment (MAT). In addition to narcotic treatment services such as methadone dosing, CHS also provides Buprenorphine, Disulfiram and Narcan.
- Agreement A-16941 with DTH for a current contracted dollar amount of \$2,048,933. DTH provides residential services for adults, outpatient group and individual therapy for adults including case management and recovery services.
- Agreement A-16942 with SSC for a current contracted dollar amount of \$8,232,160. SSC

provides residential services for adults, outpatient group and individual therapy for youth and adults including case management and recovery services. SSC also provides prevention services for youth, parents and caretakers.

- Agreement A-16943 with The Epicenter for a current contracted dollar amount of \$219,628. The Epicenter provides Friday Night Live (FNL)/Club Live (CL) SUD Prevention Program services to both transition age youth of High School age and youth in our community.
- Agreement A-16944 with VHA for a current contracted dollar amount of \$1,397,743. VHA provides outpatient group and individual therapy for adults and youth including case management and MAT. In addition to narcotic treatment services such as methadone dosing, VHA also provides Buprenorphine, Disulfiram and Narcan.

Both the current Agreement template and the new standard agreement template incorporates the County standard risk provisions for insurance and indemnification.

To ensure continuity in the provision of SUD services to eligible residents in Monterey County, the Department seeks authorization to execute SUD Agreements with CHS, DTH, SSC, The Epicenter and VHA effective July 1, 2025, utilizing the updated SUD standard agreement boilerplate.

Behavioral Health is submitting this comprehensive board report to enhance contracting efficiency by allowing the Director of Health Services or designee to execute agreements for SUD services without having to request separate Board approval for each agreement. Behavioral Health seeks to enter into new agreements with contractors that historically have provided quality SUD treatment services to County residents for many years. The providers listed in the Title Section, paragraph (b) have agreed to the County's standard boilerplate insurance and indemnification provisions. The Department will continue to secure Board approval for amendments to any agreements that significantly change the scope of services and in total exceed the 10% of original agreement amount.

This work supports one of the County of Monterey Health Department 2025-2028 Strategic Plan Goal(s): 2) Provide Exceptional Person-Centered Care through Accessible, Community-Focused Health Services. It also supports one of the ten essential public health services, specifically: (7) Link people to needed personal health services and assure the provision of health care when otherwise unavailable.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel, Risk Management, and Auditor-Controller have reviewed and approved the revised County of SUD Services Agreement template ("standard template agreement") as to legal form and fiscal provisions, respectively and are supportive of request to authorize the Director of Health Services or designee to execute agreements with identified providers and others meeting County standard agreement requirements.

FINANCING:

The funds for these agreements are included in the Health Department Behavioral Health (HEA012, Unit 8410) FY 2025-26 Requested Budget. Approval of this action has no impact on the County General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

☐ Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☒ Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☒ Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐ Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐ Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses, and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Rose Moreno, Management Analyst III, 755- 4716

Approved by: Elsa Mendoza Jimenez, Director of Health Services, 755-4743

Attachment:

Board Report

Attachment A - County of Monterey Substance Use Disorder Services Agreement