



Monterey County

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Board Report

Legistar File Number: A 18-168

May 22, 2018

Introduced: 5/9/2018

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Blue Elm Company LLC. for Master Software License & Maintenance services at NMC for an amount not to exceed \$19,200 with an agreement term retroactive May 1, 2018 through April 30, 2019
- b. Authorize the Deputy Purchasing Agent for NMC or his delegate to execute up to three (3) future amendments for extended software maintenance in future years, provided that the annual cost of the extended maintenance does not exceed \$3,600 per year.
- c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments which are not related to extended annual maintenance provided that the cost does not exceed ten percent (10%) (\$1,920) of the original cost of the agreement per each amendment.
- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, additional insured or blank endorsement and limitations on warranty and indemnity provisions within the agreement.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with Blue Elm Company LLC. for Master Software License & Maintenance services at NMC for an amount not to exceed \$19,200 with an agreement term retroactive May 1, 2018 through April 30, 2019
- b. Authorize the Deputy Purchasing Agent for NMC or his delegate to execute up to three (3) future amendments for extended software maintenance in future years, provided that the annual cost of the extended maintenance does not exceed \$3,600 per year.
- c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments which are not related to extended annual maintenance provided that the cost does not exceed ten percent (10%) (\$1,920) of the original cost of the agreement per each amendment.

- d. Approve the NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, additional insured or blank endorsement and limitations on warranty and indemnity provisions within the agreement.

SUMMARY/DISCUSSION:

NMC's Electronic Health Record (EHR) MEDITECH transfers data daily to a Data Repository (DR). This Data Repository is key for reporting, data analytics, data to third party vendors, etc. There is a need to ensure that all the data is transferred correctly and completely. Blue Elm's DrAuditor tool automatically validates the process and data transfer to MEDITECH's DR. If the daily transactions between the MEDITECH applications and the DR don't transfer correctly there can be discrepancies and lead to inaccurate data in the Data Repository. Many of NMC's third party applications rely solely on the DR data and its integrity is critical. DrAuditor helps provide confidence in the Data Repository integrity by comparing records in the MEDITECH transactional environment with the data in the SQL Data Repository. The tool then creates audit reports which allow NMC staff to resolve any data discrepancy issues.

NMC is requesting approval of NMC Chief Executive Officer's recommendation to accept non-standard indemnification, insurance, limitations on liability, additional insured or blank endorsement and limitations on warrant and indemnity provisions within the agreement.

This agreement underwent extensive vetting by County approvers. There are numerous technical aspects and non-standard risk provisions that were especially negotiated. Services have not been initiated but the start date of this agreement has been maintained to preserve the parties' timeline for implementation.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by the NMC Finance Committee on April 2, 2018 and by NMC's Board of Trustees on April 6, 2018.

FINANCING:

The cost for this agreement is \$19,200 which is included in the Fiscal Year 2017-18 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Accurate data leads to better patient care by reducing errors and improving physician, departmental, and hospital performance.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Charles Harris M.D., Chief Medical Information Officer, 783-2785

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

Blue Elm Services Agreement

Attachments on file with the Clerk of the Board