



Monterey County

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Board Report

Legistar File Number: A 19-002

February 26, 2019

Introduced: 2/1/2019

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Hospitalist Medicine Physicians of California, Inc., dba Sound Physicians of California III (Sound) to provide hospitalist services at NMC for an amount not to exceed \$8,095,608 for the period March 1, 2019 to February 28, 2022.
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$809,560) of the original contract amount and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Hospitalist Medicine Physicians of California, Inc., dba Sound Physicians of California III (Sound) to provide hospitalist services at NMC for an amount not to exceed \$8,095,608 for the period March 1, 2019 to February 28, 2022.
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$809,560) of the original contract amount and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

NMC operates medical surgical units and an acute rehabilitation unit that provides direct patient care to hospitalized patients 24 hours a day, 7 days a week. It requires a team of internal medicine and family medicine physicians, known as hospitalists to sufficiently staff these units and provide 24/7 patient care.

Sound is an established national organization that will arrange sufficient staffing of the critical units, at least three physicians during the day and one physician at night, a Chief Hospitalist physician, a registered nurse and management services that include efficient staffing of the units and oversight of the hospitalist program through Sound's practice management to ensure quality patient care.

NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee on January 24, 2019 and Board of Trustees on February 1, 2019.

FINANCING:

The cost of this Agreement is \$8,095,608 for the period March 1, 2019 to February 28, 2022 (36 months). \$2,698,536 is included in the Fiscal Year 2018/2019 Adopted Budget. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board