

Attachment B

Amendment Nos. 1-4 to Agreement A-14427
with Accela, Inc.

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**AMENDMENT NO. 1
TO NON-STANDARD AGREEMENT
BETWEEN COUNTY OF MONTEREY AND
ACCELA, INC.**

THIS AMENDMENT NO. 1 to Non-Standard Agreement No. A-14427 between the County of Monterey, a political subdivision of the State of California (hereinafter, "County") and Accela, Inc. (hereinafter, "CONTRACTOR") is hereby entered into between the County and the CONTRACTOR (collectively, the "Parties") as of the last date opposite the respective signatures below.

WHEREAS, CONTRACTOR entered into Non-Standard Agreement No. A-14427 with County on June 27, 2019 (hereinafter, "Agreement") to provide implementation, hosting and maintenance for the subscription services for the Accela software product (hereinafter, "services") through June 30, 2022 for an amount not to exceed \$1,000,026.15; and

WHEREAS, County has a continued need for services; and

WHEREAS, the Business Automobile Liability Insurance provision of the Agreement requires an update; and

WHEREAS, the Parties wish to amend the original scope of the Agreement to include maintenance and support to the Civic Insight Software Application; and

WHEREAS, additional funding is necessary; and

WHEREAS, the Parties wish to amend the Agreement to update the Business Automobile Liability Insurance provision and include maintenance and support to the Civic Insight Software Application and increase the amount by \$18,971.16 for a total amount not to exceed \$1,018,997.31 to allow CONTRACTOR to continue to provide services identified in the Agreement and as amended by this Amendment No. 1.

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

1. Amend Paragraph 1.01, of Section 1.0, "General Description", to read as follows:

The County hereby engages CONTRACTOR to perform, and CONTRACTOR hereby agrees to perform, the services described in Exhibits A and A-1 in conformity with the terms of this Agreement. The goods and/or services are generally described as follows: Provide implementation, hosting and maintenance for the subscription services for the Accela software product, and include maintenance and support to the Civic Insight Software Application.

2. Amend Paragraph 2.01, of Section 2.0, "Payment Provisions", to read as follows:

County shall pay CONTRACTOR in accordance with the payment provisions set forth in Exhibits A and A-1, subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement is not to exceed the sum of \$1,018,997.31.

3. Amend Section 4.0, "Scope of Services and Additional Provisions", by adding "Exhibit A-1, Scope of Services/Payment Provisions for Maintenance and Support to the Civic Insight Software Application".
4. Amend the Business Automobile Liability Insurance section of Paragraph 9.03 under Section 9.0, "Insurance Requirements", to read as follows:

Business Automobile Liability Insurance, covering all motor vehicles, including leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

5. Invoices under this Agreement shall be submitted in accordance with Section 6.0, "Payment Conditions", of the Agreement. All invoices shall reference the Multi-Year Agreement (MYA) number, MYA#3000*4490, services and associated Delivery Order number, and an original hardcopy shall be sent to the following address or via email to RMA-Finance-AP@co.monterey.ca.us:

County of Monterey
Resource Management Agency (RMA) – Finance Division
1441 Schilling Place, South 2nd Floor
Salinas, California 93901-4527

Any questions pertaining to invoices under this Agreement should be directed to the RMA Finance Division at (831) 755-4800 or via email to: RMA-Finance-AP@co.monterey.ca.us.

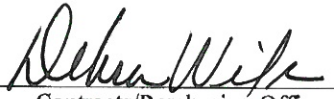
6. All other terms and conditions of the Agreement, including all Exhibits thereto, remain unchanged and in full force.
7. This Amendment No. 1 shall be attached to the Agreement and incorporated therein as if fully set forth in the Agreement.
8. The recitals to this Amendment No. 1 are incorporated into the Agreement and this Amendment No. 1.

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment No. 1 to the Agreement which shall be effective as of the last date opposite the respective signatures below.

COUNTY OF MONTEREY

CONTRACTOR*

By:


Contracts/Purchasing Officer

Date:

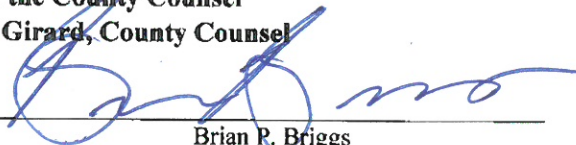
1/27/2020

Approved as to Form

Office of the County Counsel

Leslie J. Girard, County Counsel

By:

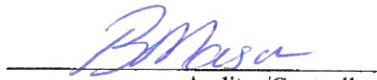

Brian P. Briggs
Deputy County Counsel

Date:

1-20-20

Approved as to Fiscal Provisions

By:


Auditor/Controller

Date:

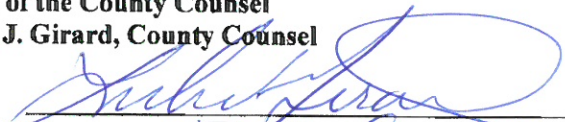
1/22/2020

Approved as to Indemnity and Insurance Provisions

Office of the County Counsel

Leslie J. Girard, County Counsel

By:



Name:

Leslie J. Girard

Title:

1/31/20

Date:

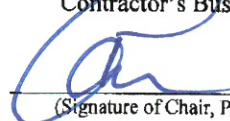
*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code Section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

Page 3 of 3

Accela, Inc.

Contractor's Business Name

By:


(Signature of Chair, President or Vice President)

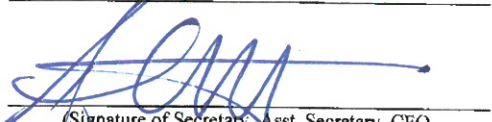
Its:

David Kwan, Vice President/Controller
(Print Name and Title)

Date:

Jan 2, 2020

By:


(Signature of Secretary, Asst. Secretary, CFO,
Treasurer or Asst. Treasurer)

Its:

CLO + Treasurer
(Print Name and Title)

Date:

01/02/2020

Amendment No. 1 to Non-Standard Agreement No. 14427
Accela, Inc.
Subscription Services for the Accela Software Product and
Maintenance and Support for the Civic Insight Software Application
RMA - Planning and Building Services
Term: July 1, 2019 - June 30, 2022
Not to Exceed: \$1,018,997.31

EXHIBIT A-1 – SCOPE OF SERVICES/PAYMENT PROVISIONS

MAINTENANCE AND SUPPORT TO THE CIVIC INSIGHT SOFTWARE APPLICATION

Year	Term in Months	Standard Annual Fee	Discount	Adjusted Annual Fee
6 (Partial) (1/16/20 – 6/30/20)	5.49	\$7,400.00	0%	\$3,385.09
7 (1 year) (7/1/20 – 6/30/21)	12	\$7,659.00	0%	\$7,659.00
8 (1 year) (7/1/21 – 6/30/22)	12	\$7,927.07	0%	\$7,927.07
TOTAL:				\$18,971.16

Amendment No. 2 to Agreement A-14427
with Accela, Inc.

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Monterey County Board of Supervisors

Board Order

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066
www.co.monterey.ca.us

A motion was made by Supervisor Chris Lopez, seconded by Supervisor Luis A. Alejo to:

Agreement No.: A-14427; Amendment No.: 2

- a. Approve Amendment No. 2 to Agreement No. A-14427 with Accela, Inc., to continue to provide implementation, hosting and maintenance for the subscription services for the Accela software product ("services"), to increase the not to exceed amount by \$89,749 for a total not to exceed amount of \$1,108,746, extending the agreement an additional three (3) years for the revised term from July 1, 2019 through June 30, 2025;
- b. Authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute Amendment No. 2 and future amendments to the Agreement where the scope of work is not changed significantly and do not exceed ten percent (10%) of the total Agreement amount.

PASSED AND ADOPTED on this 26th day of April 2022, by roll call vote:

AYES: Supervisors Alejo, Phillips, Lopez, Askew and Adams

NOES: None

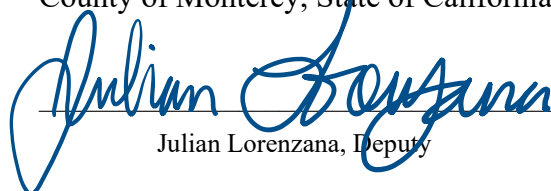
ABSENT: None

(Government Code 54953)

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting April 26, 2022.

Dated: May 3, 2022
File ID: A 22-140
Agenda Item No.: 63

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California


Julian Lorenzana, Deputy

**AMENDMENT NO. 2
TO NON-STANDARD AGREEMENT
BETWEEN THE COUNTY OF MONTEREY AND
ACCELA, INC.**

THIS AMENDMENT NO. 2 to Non-Standard Agreement No. A-14427 between the County of Monterey, a political subdivision of the State of California (“County”) and Accela, Inc. (“CONTRACTOR”), is hereby entered into between the County and the CONTRACTOR (collectively, the “Parties”) as of the last date opposite the respective signatures below.

WHEREAS, CONTRACTOR entered into Non-Standard Agreement No. A-14427 with the County on June 27, 2019 (“Agreement”) to provide implementation, hosting and maintenance for the subscription services for the Accela software product (“services”) through June 30, 2022 for an amount not to exceed \$1,000,026.15;

WHEREAS, the Agreement was amended by the Parties on January 27, 2020 (“Amendment No. 1”) to extend the term for three (3) additional years through June 30, 2022 and to increase the amount by \$18,971.16 for an amount not to exceed \$1,018,997.31;

WHEREAS, on October 30, 2020, the Resource Management Agency (RMA) was dissolved and Housing and Community Development Department (HCD) was created;

WHEREAS, the County has a continued need for services; and

WHEREAS, the Parties wish to amend the Agreement to extend the term three (3) additional years through June 30, 2025 and increase the amount by \$89,749.54 for a total amount not to exceed of \$1,108,746.85 to allow CONTRACTOR to continue to provide services.

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

1. Amend Section 2.01, “PAYMENT PROVISIONS,” to read as follows:

County shall pay CONTRACTOR in accordance with the payment provisions set forth in Exhibits A, A-1, and A-2 subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement is not to exceed the sum of \$1,108,746.85

2. Amend the first sentence of Section 3.0, “TERM OF AGREEMENT,” 3.01, to read as follows:

The term of this Agreement is from July 1, 2019 to June 30, 2025, unless sooner terminated pursuant to the terms of this Agreement.

3. Add to Section 4.0, SCOPE OF SERVICES AND ADDITIONAL PROVISIONS, to read as follows:

Exhibit A-2 Scope of Services/Payment Provisions

4. Amend Section 14.0, NOTICES, 14.01 as follows:

FOR COUNTY:

Kathy Nielsen, Management Analyst II
County of Monterey
Housing and Community Development Department
1441 Schilling Place, South 2nd Floor
Salinas, CA 93901
(831) 755-4832
194-HCD-Contracts@co.monterey.ca.us

5. In all places within the Agreement, any reference to the Resource Management Agency (RMA) is hereby replaced with Housing and Community Development (HCD).
6. In all places within the Agreement, any reference to County's email address of RMA-Finance-AP-GP@co.monterey.ca.us for invoicing is hereby replaced with 194-HCD-Finance@co.monterey.ca.us.
7. All invoices shall reference the Project name and an original hardcopy shall be sent to the following address or via email to 194-HCD-Finance@co.monterey.ca.us:

County of Monterey
Housing and Community Development – Finance
1441 Schilling Place, South 2nd Floor
Salinas, California 93901-4527

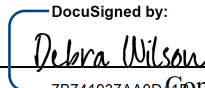
Any questions pertaining to invoices under this Agreement should be directed to the HCD Finance Division at (831) 755-4800 or via email to: 194-HCD-Finance@co.monterey.ca.us.

8. All other terms and conditions of the Agreement, including all Exhibits thereto, remain unchanged and in full force.
9. This Amendment No. 2 and all previous amendments shall be attached to the Agreement and incorporated therein as if fully set forth in the Agreement.

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment No. 2 to the Agreement which shall be effective as of the last date opposite the respective signatures below.

COUNTY OF MONTEREY

By:

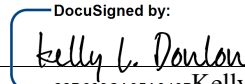
DocuSigned by:

 7B741937AA0D41B
 Contracts/Purchasing

Date: 5/6/2022

Approved as to Form**Office of the County Counsel**

Leslie J. Girard, County Counsel

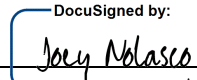
By:

DocuSigned by:

 22D690CA05A940B
 Kelly L. Donlon
 Assistant County Counsel

Date: 3/25/2022

Approved as to Fiscal Provisions

By:

DocuSigned by:

 F60C442ED05B43A
 Auditor/Controller

Date: 3/29/2022

Approved as to Liability Provisions³**Office of the County Counsel-Risk Management**

Leslie J. Girard, County Counsel

By:

Danielle P. Mancuso
 Risk Manager

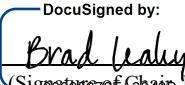
Date:

CONTRACTOR*

Accela, Inc.

Contractor's Business Name

By:

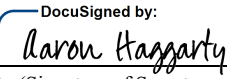
DocuSigned by:

 8088972FA341B
 (Signature of President or Vice President)

Brad Leahy, Vice President

(Print Name and Title)

Date: 3/25/2022

By:

DocuSigned by:

 407450928344B
 (Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)

Aaron Haggarty, Secretary

(Print Name and Title)

Date: 3/25/2022

County Board of Supervisors' Agreement Number: _____ **approved on** _____.

*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

¹ Approval by County Counsel is required.

² Approval by Auditor-Controller is required.

³ Approval by Risk Management is required only if changes are made in paragraph 8 or 9.

EXHIBIT A-2 – SCOPE OF WORK/PAYMENT PROVISIONS

To Agreement by and between
County of Monterey, hereinafter referred to as “County”
and
Accela, Inc., hereinafter referred to as “CONTRACTOR”

A. SCOPE OF SERVICES

A.1 CONTRACTOR shall provide services and staff, and otherwise do all things necessary for or incidental to the performance of work as set forth below:

Year 1 Service Costs

July 1, 2022 through June 30, 2023

Services	Price	Quantity	Net Total
Multi Solution User	\$2,039.68	175	\$356,943.51
>Accela Building – SaaS			
>Accela Planning – SaaS			
>Accela Business Licensing – SaaS			
>Accela Environmental Health – SaaS			
>Accela Cannabis licensing - SaaS			
		TOTAL	\$356,943.51

Year 2 Service Costs

July 1, 2023, through June 30, 2024

Services	Price	Quantity	Net Total
Multi Solution User	\$2,111.07	175	\$369,436.53
>Accela Building – SaaS			
>Accela Planning – SaaS			
>Accela Business Licensing – SaaS			
>Accela Environmental Health – SaaS			
>Accela Cannabis Licensing - SaaS			
		TOTAL	\$369,436.53

Year 3 Service Costs

July 1, 2024, through June 30, 2025

Services	Price	Quantity	Net Total
Multi Solution User	\$2,184.95	175	\$382,366.81
>Accela Building – SaaS			
>Accela Planning – SaaS			
>Accela Business Licensing – SaaS			
>Accela Environmental Health – SaaS			
>Accela Cannabis Licensing - SaaS			
		TOTAL	\$382,366.81

EXHIBIT A-2 – SCOPE OF WORK/PAYMENT PROVISIONS**Pricing Summary**

Period	Net Total
Year 1	\$356,943.51
Year 2	\$369,436.53
Year 3	\$382,366.81
TOTAL	\$1,108,746.85

B. PAYMENT PROVISIONS**B.1 COMPENSATION/PAYMENT**

County shall pay an amount not to exceed \$1,108,746.85 for the performance of all things necessary for or incidental to the performance of work as set forth in the Scope of Work. CONTRACTOR'S compensation for services rendered shall be based on the following rates or in accordance with the following terms:

B.2 CONTRACTOR'S BILLING PROCEDURES

Invoices under this Agreement shall be submitted monthly and promptly, and in accordance with Paragraph 6, "Payment Conditions," of the Agreement. All invoices shall reference the Multiyear Agreement (MYA) number, Project name, and/or services, and associated Delivery Order number, and an original hardcopy shall be sent to the following address or via email to 194-HCD-Finance@co.monterey.ca.us:

County of Monterey
Housing and Community Development (HCD) – Finance
1441 Schilling Place, South 2nd Floor
Salinas, California 93901-4527

Any questions pertaining to invoices under this Agreement should be directed to HCD Finance at (831) 755-4800 or via email to 194-HCD-Finance@co.monterey.ca.us:

Amendment No. 3 to Agreement A-14427
with Accela, Inc.

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Monterey County Board of Supervisors

Board Order

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066
www.co.monterey.ca.us

A motion was made by Supervisor John M. Phillips, seconded by Supervisor Luis A. Alejo to:

Agreement No.: A-14427, Amendment No.:3

- a. Approved Amendment No. 3 to Agreement No. A-14427 with Accela, Inc., to correct the not to exceed amount from \$1,108,746.85 to \$2,127,744.16 retroactively to July 1, 2022, to continue to provide implementation, hosting and maintenance for the subscription services for the Accela software product ("services") with no change in the term from June 27, 2019 through June 30, 2025 or to the Scope of Services;
- b. Authorized the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute Amendment No. 3 and future amendments to the Agreement where the scope of work is not changed significantly and do not exceed ten percent (10%) of the total Agreement amount.

PASSED AND ADOPTED on this 26th day of July 2022, by roll call vote:

AYES: Supervisors Alejo, Phillips, Lopez, Askew and Adams

NOES: None

ABSENT: None

(Government Code 54953)

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting July 26, 2022.

Dated: July 28, 2022

File ID: 22-418

Agenda Item No.: 53

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California

Emmanuel H. Santos, Deputy

**AMENDMENT NO. 3
TO NON-STANDARD AGREEMENT
BETWEEN THE COUNTY OF MONTEREY AND
ACCELA, INC.**

THIS AMENDMENT NO. 3 to Non-Standard Agreement No. A-14427 between the County of Monterey, a political subdivision of the State of California (“County”) and Accela, Inc. (“CONTRACTOR”), is hereby entered into between the County and the CONTRACTOR (collectively, the “Parties”) as of the last date opposite the respective signatures below.

WHEREAS, CONTRACTOR entered into Non-Standard Agreement No. A-14427 with the County on June 27, 2019 (“Agreement”) to provide implementation, hosting and maintenance for the subscription services for the Accela software product (“services”) through June 30, 2022 for an amount not to exceed \$1,000,026.15;

WHEREAS, the Agreement was amended by the Parties on January 27, 2020 (“Amendment No. 1”) to extend the term for three (3) additional years through June 30, 2022 and to increase the amount by \$18,971.16 for an amount not to exceed \$1,018,997.31;

WHEREAS, on October 30, 2020, the Resource Management Agency (RMA) was dissolved and the Housing and Community Development Department (HCD) was created;

WHEREAS, the Agreement was amended by the Parties on May 6, 2022 (“Amendment No. 2”) to extend the term three (3) additional years through June 30, 2025 and to increase the amount by \$89,749 for an amount not to exceed \$1,108,746.85;

WHEREAS, the County has a continued need for services; and

WHEREAS, the Parties wish to amend the Agreement to correct the not to exceed amount from \$1,108,746.85 to \$2,127,744.16, an increase of \$1,018,997.31, with no change to the contract term or scope of services to allow the CONTRACTOR to continue to provide services;

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

1. Amend Section 2.01, “PAYMENT PROVISIONS,” to read as follows:

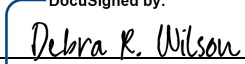
County shall pay CONTRACTOR in accordance with the payment provisions set forth in Exhibits A, A-1, and A-2 subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement is not to exceed the sum of \$2,127,744.16.

2. All other terms and conditions of the Agreement, including all Exhibits thereto, remain unchanged and in full force.
3. This Amendment No. 3 and all previous amendments shall be attached to the Agreement and incorporated therein as if fully set forth in the Agreement.

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment No. 3 to the Agreement which shall be effective as of the last date opposite the respective signatures below.

COUNTY OF MONTEREY

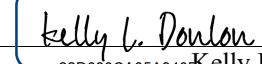
By:

DocuSigned by:

 7B741937AA0D4C8B... Contracts/Purchasing

Date: 7/28/2022

Approved as to Form**Office of the County Counsel****Leslie J. Girard, County Counsel**

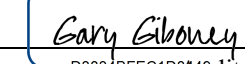
By:

DocuSigned by:

 22D690CA05A940B... Kelly L. Donlon
 Assistant County Counsel

Date: 7/15/2022

Approved as to Fiscal Provisions

By:

DocuSigned by:

 D3834BFEC1D8A40... Auditor/Controller

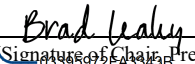
Date: 7/15/2022

CONTRACTOR*

Accela, Inc.

Contractor's Business Name

By:

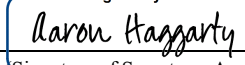
DocuSigned by:

 03395972FA3343B... (Signature of Chair, President or Vice President)

Brad Leahy, Vice President

(Print Name and Title)

Date: 7/13/2022

By:

DocuSigned by:

 03395972FA3343B... (Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)

Aaron Haggarty, Secretary

(Print Name and Title)

Date: 7/14/2022

County Board of Supervisors' Agreement Number: _____ **approved on** _____.

*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

¹ Approval by County Counsel is required.

² Approval by Auditor-Controller is required.

³ Approval by Risk Management is required only if changes are made in paragraph 8 or 9.

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Amendment No. 4 to Agreement A-14427
with Accela, Inc.

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Monterey County Board of Supervisors

Board Order

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066

www.co.monterey.ca.us

A motion was made by Supervisor Chris Lopez, seconded by Supervisor Mary L. Adams to:

Agreement No.: A-14427 ; Amendment No.: 4

- a. Approve Amendment No. 4 to Professional Services Agreement No. A-14427 with Accela, Inc., to continue to provide implementation, hosting and maintenance for the subscription services for the Accela software product ("services") for permit tracking, to increase the not to exceed amount of \$2,127,745 by \$250,000 for a new total amount not to exceed \$2,377,745, and to amend the scope of work with no extension to the term of July 1, 2019, to June 30, 2025;
- b. Authorize the Contracts/Purchasing Officer or designee to execute Amendment No. 4 to Professional Services Agreement No. A-14427 and future amendments to the Agreement where each amendment does not significantly alter the scope of work or increase the approved Agreement amount by more than 10% (\$237,775), subject to review and approval as to form by the Office of the County Counsel and as to fiscal provisions by the Auditor-Controller's Office; and
- c. Authorize the Auditor-Controller to amend the Fiscal Year 2023-24 Adopted budget to increase appropriations by \$167,000 funded by an increase in revenue in Fund 001, Appropriation Unit HCD002, Unit 8543. (4/5ths vote required)

PASSED AND ADOPTED on this 29th day of August 2023, by roll call vote:

AYES: Supervisors Alejo, Church, Lopez Askew, and Adams

NOES: None

ABSENT: None

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting August 29, 2023.

Dated: August 30, 2023

File ID: A 23-410

Agenda Item No.: 42

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California

Emmanuel H. Santos, Deputy

**AMENDMENT NO. 4
TO STANDARD AGREEMENT BY AND BETWEEN
THE COUNTY OF MONTEREY AND
ACCELA, INC.**

THIS AMENDMENT NO. 4 to Standard Agreement No. A-14427 between the County of Monterey, a political subdivision of the State of California (“County”) and Accela, Inc. (“CONTRACTOR”), is hereby entered into between the County and the CONTRACTOR (collectively, the “Parties”) as of the last date opposite the respective signatures below.

WHEREAS, CONTRACTOR entered into Non-Standard Agreement No. A-14427 with the County on June 27, 2019 (“Agreement”) to provide implementation, hosting and maintenance for the subscription services for the Accela software product (“services”) through June 30, 2022 for an amount not to exceed \$1,000,026.15;

WHEREAS, the Agreement was amended by the Parties on January 27, 2020 (“Amendment No. 1”) to extend the term for three (3) additional years through June 30, 2022 and to increase the amount by \$18,971.16 for an amount not to exceed \$1,018,997.31;

WHEREAS, on October 30, 2020, the Resource Management Agency (RMA) was dissolved and the Housing and Community Development Department (HCD) was created;

WHEREAS, the Agreement was amended by the Parties on May 6, 2022 (“Amendment No. 2”) to extend the term three (3) additional years through June 30, 2025 and to increase the amount by \$89,749 for an amount not to exceed \$1,108,746.85;

WHEREAS, the Agreement was amended by the Parties on July 28, 2022 (“Amendment No. 3”) to correct the not to exceed amount from \$1,108,746.85 to \$2,127,744.16 with no change to the contract term or scope of services;

WHEREAS, the County continues to use Accela Software Subscription Services to track and manage permitting and planning documents, payments, and staff time;

WHEREAS, Accela is offering Managed Application Services to enhance the day-to-day management of the County’s Accela SaaS platform application; and

WHEREAS, the Parties wish to further amend the Agreement to add the additional tasks to the scope of services and increase the Agreement amount by \$250,000 for a new not to exceed amount of \$2,377,744.16 with no change in the term of the Agreement to allow CONTRACTOR to continue to provide services.

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

1. Amend Section 1.0, "GENERAL DESCRIPTION," to read as follows:

The County hereby engages CONTRACTOR to perform, and CONTRACTOR hereby agrees to perform, the services described in Exhibits A, A-1, A-2, and **A-3** in conformity with the terms of this Agreement. The goods and/or services are generally described as follows:

Provide implementation, hosting, and maintenance for the subscription services for the Accela software product; **install, manage, and support Managed Application Services.**

2. Amend Section 2.01, "PAYMENT PROVISIONS," to read as follows:

County shall pay CONTRACTOR in accordance with the payment provisions set forth in Exhibits A, A-1, A-2, and **A-3** subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement is not to exceed the sum of **\$2,377,744.16**.

3. Amend Section 4.01, "SCOPE OF SERVICES AND ADDITIONAL PROVISIONS," to read as follows:

Exhibit A-3 Scope of Services/Payment Provisions

4. All other terms and conditions of the Agreement, including all Exhibits thereto, remain unchanged and in full force.
5. This Amendment No. 4 and all previous amendments shall be attached to the Agreement and incorporated therein as if fully set forth in the Agreement.

****THIS SECTION INTENTIONALLY LEFT BLANK****

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment No. 4 to the Agreement which shall be effective as of the last date opposite the respective signatures below.

COUNTY OF MONTEREY

By:

DocuSigned by:

Angelica Ruelas

4DFC1176C7

Contracts/Purchasing Officer

Date:

9/1/2023

Approved as to Form**Office of the County Counsel****Leslie J. Girard, County Counsel**

By:

DocuSigned by:

Kelly L. Donlon

22D690CA05A940C

Kelly L. Donlon

Assistant County Counsel

Date:

8/15/2023

Approved as to Fiscal Provisions

By:

DocuSigned by:

Jennifer Forsyth

4E7E657875454A

Auditor/Controller

Date:

8/15/2023

CONTRACTOR*

Accela, Inc.

Contractor's Business Name

By:

DocuSigned by:

Brad Leahy

(Signature of Contractor President or Vice President)

Brad Leahy, Vice President

(Print Name and Title)

Date:

8/10/2023

By:

DocuSigned by:

Aaron Haggarty

(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)

Aaron Haggarty, Secretary

(Print Name and Title)

Date:

8/15/2023

County Board of Supervisors' Agreement Number: _____ **approved on** _____.

*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

¹ Approval by County Counsel is required.

² Approval by Auditor-Controller is required.

³ Approval by Risk Management is required only if changes are made in paragraph 8 or 9.

EXHIBIT A-3 – SCOPE OF WORK/PAYMENT PROVISIONS

**To Agreement by and between
County of Monterey, hereinafter referred to as “County”
and
Accela, Inc., hereinafter referred to as “CONTRACTOR”**

A. SCOPE OF SERVICES

CONTRACTOR shall provide services and staff, and otherwise do all things necessary for or incidental to the performance of work as set forth below:

A.1 Basic System Administration Activities

Managed Application Services (MAS) includes both Basic and Advanced administration activities. This section includes those basic and advanced administration tasks and are detailed in the following section.

- Ticketing intake/entry from named County Contacts
- MAS Ticket monitoring and oversight
- CONTRACTOR Support team ticket routing and oversight for required support items
- Creation of Accela platform user accounts
- Disabling/deleting of Accela platform user accounts
- Password Changes for Accela platform user accounts
- Adding/modifying Accela platform user permissions and groups (limited to two (2) per month)
- Service pack testing support

A.2 Advanced System Administration Activities

- Escalation for advanced troubleshooting needs of in-scope items
- Proactive guidance on agency-led testing for major releases
- Optimization Assessment and Road Map (twice annually)
- Periodic Solution Releases (limited to one (1) quarterly release)
- Adding new workflows
- Modifications of existing workflows
- Business rule automation development and modifications
- Fee calculation development and modifications
- Urgent configuration issue resolution
- Development and modification of reports
- Advanced scripting and automation of existing configuration
- Enhancements to existing integrations (limited to one (1) quarterly release)
- Implementation of new product features (limited to one (1) quarterly release)

A.3 Managed Application Services System Enhancement Requests

Supported Frequency of Periodic System Enhancements - The MAS team will support (1) quarterly release for customer enhancements. The following list denotes all activities supported in the quarterly enhancements.

- Configuration changes to add/modify workflows

EXHIBIT A-3 – SCOPE OF WORK/PAYMENT PROVISIONS

- Configuration changes to develop/modify/automate business rules
- Configuration changes to develop/modify fee calculations
- Development and modification of reports
- Advanced scripting and automation of existing configuration

A.4 Scope of Services Supported in Periodic System Enhancements

CONTRACTOR shall work with the County on a prioritized list of items to be included in the upcoming quarterly release as well as what will be deferred to later enhancement release cycles.

The scoping and estimating process of what can be included within the quarterly release is the sole discretion of the MAS team and other pertinent CONTRACTOR staff as needed. Any urgent requirement that would push the scope of the quarterly enhancements beyond what is deemed feasible by the MAS team will require a separate professional services engagement.

A.5 Out of Scope Activities

For the purposes of clarity and without limitation, the activities listed below are considered outside of the MAS scope. All out-of-scope services shall be subject to additional professional services fees and delivered only upon mutual agreement of the parties.

- Implementation of new record types
- Implementation of new integrations (interfaces)
- On-site support
- Customer's end-user support
- Customer end-user helpdesk ticketing intake or processing
- Creation of any intellectual property

A.6 Managed Application Services Ticket Management

This section covers the MAS service request ticketing, escalation processes and management.

1. Access to the MAS Team

County may designate up to four (4) named employees (the "County Contacts") to open, escalate and close out tickets. Only County Contacts will have the ability to open tickets and interact with the MAS team. County Contacts will have responsibility to manage any end user interactions and pass such information to the MAS team.

1.1 Responsibilities of County Contacts

- Opening all MAS requests via the Accela Success Community online portal, email submission or phone call options
- Handling all helpdesk and direct end-user support activities
- Overseeing the County's support case activity, working with the MAS team to help as needed to replicate reported system issues during the troubleshooting process

EXHIBIT A-3 – SCOPE OF WORK/PAYMENT PROVISIONS

- Completing the Administrator Training offered as part of CONTRACTOR's implementation and adoption programs
- Possessing a sufficient working knowledge of the County's configured solution enabling them to provide detailed and accurate information to the MAS team in the tickets and,
- Assisting CONTRACTOR in replication of reported issues and further triaging of issues, as needed

2. Creation, Escalation and Closing of MAS Tickets

MAS help tickets can be opened via one of the three (3) following methods detailed below. MAS staff will be available to provide services, in English, to County Contacts from 4:00 a.m. until 6:00 p.m. Pacific Standard Time, Monday through Friday, excluding CONTRACTOR's observed holidays ("MAS Service Hours"). Regardless of method of submission, tickets shall be addressed using reasonable commercial efforts during MAS Service Hours.

- **Telephone.** County Contacts may submit tickets by calling **-1 (888) 722-2352, extension 5** during the MAS Service Hours.
- **E-mail.** Tickets may be created twenty-four (24) hours per day, seven (7) days per week by sending an email to the dedicated support/MAS email box - mas@accela.com.
- **Community Portal.** Tickets may further be created, tracked and managed twenty-four (24) hours per day, seven (7) days per week via the Accela Success Community Portal, located at <http://success.accela.com/s/>.
- Specific response, isolation and resolution times will be mandated by the appropriate Service Level Objective that applies to the MAS ticket in question as noted in this document. Both email and portal availability may be subject to system maintenance interruption from time to time, and CONTRACTOR shall make commercially reasonable efforts to **inform customers in advance of such maintenance.**

Notwithstanding the forgoing, to enable a timely response of Severity 1 and Severity 2 issues, customers are required to submit such issues via Telephone and such tickets submitted through other means will not be responded to in accordance with the targeted response times and not subject to the applicable Service Level Agreements (SLAs).

A.7 Managed Application Services Service Level Objectives

This section covers the service levels associated with the MAS. This section will solely be focused on the service level objectives that cover the Managed Application Service and all other SLAs for Standard and Preferred Support will be covered under those separate documents.

1. Prioritization of Tickets

Tickets will be worked in order of priority. Priorities are established by the MAS team on a per ticket basis depending on a variety of factors, for example, severity, scope of impact, and Service Level Agreements/Targets (SLAs/SLTs).

EXHIBIT A-3 – SCOPE OF WORK/PAYMENT PROVISIONS

2. Investigation and Diagnosis of Reported Incidents

The MAS team will investigate and diagnose to determine the cause of the incident. Once the cause has been identified, the MAS team will update the ticket with the pertinent troubleshooting information and then proceed to the resolution phase.

3. Resolution/Workaround of Reported Incidents

After the incident cause has been identified, the MAS team will work to resolve the incident. The resolution process includes actions taken by the MAS team to restore functionality or implement a workaround. The MAS team may incorporate workaround solutions to restore substantial or partial functionality depending upon the complexity of the required resolution. In this case, the incident will remain open until resolved or closed by request of the customer. If the identified solution to a reported incident requires a substantive change to the customer's environment and a workaround has been provided, CONTRACTOR reserves the right to downgrade the severity of the ticket once that resolution has been identified and communicated to the County Contacts until the resolution can be implemented (i.e., a given resolution that requires quarterly service packs, product release upgrades, etc.)

4. Upgrading/Downgrading Severity Levels

If, during the process of working a customer MAS ticket, the issue either warrants assignment of a higher severity level than currently assigned or no longer warrants the severity level currently assigned based on its current impact on the production operation of the customer's environment, then the severity level will be upgraded or downgraded accordingly to the severity level that most appropriately reflects its current impact at CONTRACTOR's reasonable discretion. If the current priority of the MAS ticket requires a change in severity level, the County will be notified of this change by the MAS team in the form of an update to the ticket.

Service Level Targets – Initial Ticket Response Time and Resolution/Workaround			
Priority Level	Initial Response Time Target	Resolution/Work Around Target	Business Impact Implications
Severity 1 (critical)	1 Hour*	1 Business Day**	High impact on the affected application or service with no acceptable bypass or workaround as defined by the key users.
Severity 2 (high)	4 Hours*	2 Business Days**	System or service functionality has become limited or is working at marginally degraded capacity or performance for multiple users AND no acceptable bypass or workaround exists, as defined by the key users OR A critical function single user is unable to use a system/service or a component of a system/service that is necessary to perform critical work activity.

EXHIBIT A-3 – SCOPE OF WORK/PAYMENT PROVISIONS

Severity 3 (Medium)	8 Hours*	10 Business Days**	A single user is unable to use a system/service or a component of a system/service that is necessary to perform primary work activities OR A system or service has encountered a non-critical issue with minimal loss of functionality or is working at minimally degraded capacity or performance.
Severity 4 (Low)	24 Hours*	Scheduled for Periodic Qtrly Releases**	Report of event not impacting work efficiency of a single user OR Any standard service request

*Response times are MAS Service Hours. Severity Level 1 and 2 cases must be submitted via telephone. Severity Level 1 and 2 target initial response times do not apply to cases submitted electronically.

**Issue Isolation and Remediation time objectives are 14x5 on standard working days.

A.8 Managed Application Services Change Management Procedures

This section covers how the MAS team will work with the named County Contacts to ensure that all support and enhancement activities align with the CONTRACTOR's change control process for all configurations, updates, and fixes.

1. Scope of MAS Team Change Control Process

The MAS team will work with the named County Contacts to relay all pertinent information related to the CONTRACTOR change control process and the timing of any pertinent yearly updates and service pack releases. It will be the sole responsibility of the County Contacts to take the information supplied by the MAS team to update other customer staff or change control processes as required to adhere to stated customer policies for change control and configuration management.

The MAS team will not be responsible for directly interacting with customer's change control or configuration management processes and a customer contact will be required to facilitate any internal change control processes and related messaging.

2. MAS Team and Accela Config and Release Management Control

Once customer onboarding is complete, the MAS team will take over the management of any Accela platform-related changes and configuration updates. Any changes proposed by the customer will be required to be approved by the MAS team so that they can ensure any pertinent configuration changes and updates will adhere to the Accela change control and configuration management process and best practices. Any changes to the County's Accela Platform environment that are not *vetted* by the MAS team and have an adverse effect on the customer's Civic Applications or overall operating environment are outside the scope of the MAS.

EXHIBIT A-3 – SCOPE OF WORK/PAYMENT PROVISIONS

A.9 Managed Application Services Continual Service Improvement (CSI) Process

This section covers the scope of services related to the MAS team's CSI process. This CSI process is intended to create standardized communication and review cadences to ensure the MAS team is both receiving and providing feedback for service and platform improvement.

To facilitate continual improvement of the County's systems and operations, CONTRACTOR will perform the following:

- Bi-Annual Platform Assessments and Recommendations
- Monthly Service Reviews

1. Supported Frequency and Scope of Bi-Annual Platform Assessments

As a part of the scope of included services for the MAS, the MAS team will support two (2) annual platform assessment and recommendation sessions. These assessment and review sessions will focus on the following core components:

- Adoption of CONTRACTOR's best practice standards
- Automation that will minimize work required by the County
- Utilization of new features to provide a better user experience

2. Review and Execution of the Assessment and Roadmap Findings

Upon completion of the (2) annual assessment and roadmaps, the MAS team will schedule a time to review the findings with the County Contacts. Upon completion of each review, the MAS team will work with the named County Contacts to decide what, if any, of the findings contained in the bi-annual assessment should be implemented.

Assessment items selected will be added to that rolling list of improvements and will be addressed during the next subsequent quarterly release. Any items deemed not in scope may be addressed with a Professional Services engagement.

3. Standard MAS Service Review and Tuning Cadences

The CONTRACTOR's MAS team will schedule bi-weekly standing meetings with the named County Contacts. This bi-weekly cadence will be used to address any items of concern that may need to be adjusted over time to ensure the best customer experience for the County. The following list includes the supported agenda items for these review and tuning cadences:

- Review of currently opened MAS support tickets and pertinent progress
- Review of current priority for tickets for any upgrade/downgrade of severity levels required
- Review and update System Enhancement list
- Review required changes to the communication structure moving forward between the MAS team and the named County Contacts, such as:

EXHIBIT A-3 – SCOPE OF WORK/PAYMENT PROVISIONS

- Setting appropriate severity levels for tickets;
- Review of pertinent engagement methods for specific severity levels (always call for sev1/sev2, for instance)

A.10 General Managed Application Services Assumptions

This section notes any other peripheral assumptions that should be noted as a part of the MAS offering.

1. Customer Cooperation

CONTRACTOR must be able to reproduce errors to resolve them. The County agrees to reasonably cooperate and work closely with CONTRACTOR to reproduce errors, including conducting diagnostic or troubleshooting activities, implementation of fixes or updates previously provided by CONTRACTOR, or providing information as reasonably requested and appropriate. CONTRACTOR may access County Contacts account and/or an admin account and/or County's personnel may be asked to provide remote access to their internal system for, without limitation, conducting diagnostic or troubleshooting activities, or implementation of fixes or updates previously provided by CONTRACTOR.

2. Third Party Product Support

CONTRACTOR disclaims all support obligations for such third-party software, unless expressly specified by CONTRACTOR in Customer's Agreement.

3. Named MAS Team Account Lead

CONTRACTOR will provide a named team representative for any MAS customers. The named MAS team member will act as a lead for the account, have knowledge of the customers system, provide oversight for any support cases created with CONTRACTOR, and will actively participate in any assessment and review cadences.

4. Peripheral Online Support Material

Available twenty-four (24) hours, seven (7) days a week, CONTRACTOR will make available to Customers certain archived software updates and other technical information in CONTRACTOR's online support databases for their reference.

5. MAS General Service Exclusions

The following Support Exclusions are not covered by this Managed Application Services Policy:

- MAS assistance required due to Customer's or any End User's or third party's misuse of the Services.
- MAS assistance during times outside of CONTRACTOR's regular business hours stated above.

EXHIBIT A-3 – SCOPE OF WORK/PAYMENT PROVISIONS

- MAS assistance necessitated by external factors outside of CONTRACTOR's reasonable control, including any force majeure event or Internet access or related problems beyond the Service demarcation point.
- MAS assistance of or caused by customizations (if outside of CONTRACTOR's best practice recommendations), configuration changes, scripting, or data loss caused by or on behalf of Customer or any End User.
- MAS assistance of or caused by Customer's or any End User's or third party's equipment, software or other technology (other than third party equipment within CONTRACTOR's direct control).
- MAS assistance to resolve or workaround conditions which cannot be reproduced in CONTRACTOR's support environment beyond a commercially reasonable effort.
- Support of any software add-ons supplied together with the Service (except where specifically referenced in the MAS Agreement).
- Any support services falling within these Support Exclusions may be provided by CONTRACTOR at its discretion and, if so provided, may be subject to additional pricing and support terms as specified by CONTRACTOR.
- **PLEASE NOTE: CUSTOMERS MIGRATING FROM ON-PREM TO SAAS:**
FOR CUSTOMERS MIGRATING FROM ON-PREM TO SAAS, ELEMENTS OF MANAGED APPLICATION SERVICE THAT RELY ON ACCELA'S SAAS SERVICE, AS DELINEATED IN THE SUBSCRIPTION SERVICE AGREEMENT, ARE APPLICABLE ONLY UPON COMPLETION OF THE MIGRATION AND PRODUCTION-USE OF CUSTOMER'S SOLUTION WITHIN THE ACCELA SAAS CLOUD. WHILE OPERATING ACCELA SOFTWARE ON PREMISE THE AGENCY IS RESPONSIBLE FOR RELATED SERVER, NETWORK, GIS ADMINISTRATION. THE MAS SERVICES THAT ARE EXCLUDED FROM THIS INTERIM PERIOD INCLUDE:
 - ANY SERVICE LEVEL AGREEMENTS OR SERVICE LEVEL TARGETS
 - ANY SYSTEM ENHANCEMENTS
 - ANY IMPLEMENTATION OF NEW PRODUCT FEATURES

B. PAYMENT PROVISIONS

B.1 COMPENSATION/PAYMENT

County shall pay an amount not to exceed \$2,377,744.16 for the performance of all things necessary for or incidental to the performance of work as set forth in the Scope of Work. CONTRACTOR'S compensation for services rendered shall be based on the following rates or in accordance with the following terms:

EXHIBIT A-3 – SCOPE OF WORK/PAYMENT PROVISIONS

Services	Year	Start Date	End Date	Term (Months)	Price	Net Total
Managed Application Services	1	10/23/2023	10/22/2024	12	\$250,000	\$250,000

There shall be no travel reimbursement allowed during this Agreement.

CONTRACTOR warrants that the cost charged for services under the terms of this contract are not in excess of those charged any other client for the same services performed by the same individuals.

B.2 CONTRACTOR'S BILLING PROCEDURES

Invoices under this Agreement shall be submitted monthly and promptly, and in accordance with Paragraph 6, "Payment Conditions," of the Agreement. All invoices shall reference the Multiyear Agreement (MYA) number, Project name, and/or services, and associated Delivery Order number, and an original hardcopy shall be sent to the following address or via email to 194-HCD-Finance@co.monterey.ca.us:

County of Monterey
Housing and Community Development (HCD) – Finance
1441 Schilling Place, South 2nd Floor
Salinas, California 93901-4527

Any questions pertaining to invoices under this Agreement should be directed to HCD Finance at (831) 755-4800 or via email to 194-HCD-Finance@co.monterey.ca.us:

County may, in its sole discretion, terminate this Agreement or withhold payments claimed by CONTRACTOR for services rendered if CONTRACTOR fails to satisfactorily comply with any term or condition of this Agreement.

The County shall certify the invoice, either in the requested amount or in such other amount as the County approves in conformity with this Agreement and shall promptly submit such invoice to the County Auditor-Controller for payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

No payments in advance or in anticipation of services to be provided under this Agreement shall be made by the County.

The County shall not pay any claims for payment for services submitted more than twelve (12) months after the calendar month in which the services were completed.

EXHIBIT A-3 – SCOPE OF WORK/PAYMENT PROVISIONS

DISALLOWED COSTS: CONTRACTOR is responsible for any audit exceptions or disallowed costs incurred by its own organization or that of its subcontractors.

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Amendment No. 5 to Agreement A-14427
with Accela, Inc.

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Monterey County Board of Supervisors

Board Order

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066
www.co.monterey.ca.us

A motion was made by Supervisor Luis A. Alejo, seconded by Supervisor Glenn Church to:

Agreement No.: A-14427 ; Amendment No.: 5

- a. Approve Amendment No. 5 to Standard Agreement A-14427 with Accela, Inc., to continue providing implementation, hosting and maintenance for the subscription services for the Accela permit tracking software product, (“services”), increase the not to exceed amount of \$2,377,745 by \$2,218,459 for a new Agreement amount of \$4,596,204, and extend the term of the agreement five years to June 30, 2030; and
- b. Authorize the Contracts/Purchasing Officer or designee to execute Amendment No. 5 to Standard Agreement A-14427 and future amendments to the Agreement where each amendment does not significantly alter the scope of work or increase the approved Agreement amount by more than 10% (\$459,621), subject to review by the Office of the County Counsel as to form and the Auditor-Controller’s Office as to fiscal provisions.

PASSED AND ADOPTED on this 20th day of May 2025, by roll call vote:

AYES: Supervisors Alejo, Church, Lopez, Askew and Daniels

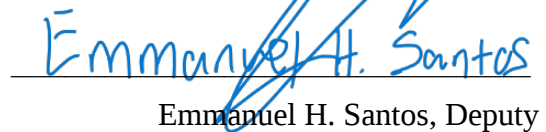
NOES: None

ABSENT: None

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting May 20, 2025.

Dated: May 22, 2025
File ID: A 25-167
Agenda Item No.: 45

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California


Emmanuel H. Santos, Deputy

**AMENDMENT NO. 5
TO STANDARD AGREEMENT BY AND BETWEEN
THE COUNTY OF MONTEREY AND
ACCELA, INC.**

THIS AMENDMENT NO. 5 to Standard Agreement No. A-14427 between the County of Monterey, a political subdivision of the State of California (“County”) and Accela, Inc. (“CONTRACTOR”), is hereby entered into between the County and the CONTRACTOR (collectively, the “Parties”) as of the last date opposite the respective signatures below.

WHEREAS, CONTRACTOR entered into non-Standard Agreement No. A-14427 with the County on June 27, 2019 (“Agreement”) to provide implementation, hosting and maintenance of the subscription services for the Accela software product (“services”) through June 30, 2022 for an amount not to exceed \$1,000,026.15;

WHEREAS, the Agreement was amended by the Parties on January 27, 2020 (“Amendment No. 1,” including Exhibit A-1 – Scope of Work/Payment Provisions), to update the Business Automobile Liability Insurance provision, add the Civic Insight Software Application, to increase the amount by \$18,971.16 for an amount not to exceed \$1,018,997.31, with no change to the term end date of June 30, 2022;

WHEREAS, on October 30, 2020, the Resource Management Agency (RMA) was dissolved, and the Housing and Community Development Department (HCD) was created;

WHEREAS, the Agreement was amended by the Parties on May 6, 2022 (“Amendment No. 2,” including Exhibit A-2 – Scope of Work/Payment Provisions) to extend the term three (3) additional years through June 30, 2025, and to increase the Agreement amount by \$89,749.54 for an amount not to exceed \$1,108,746.85;

WHEREAS, the Agreement was amended by the Parties on July 28, 2022 (“Amendment No. 3”) to correct the not to exceed amount from \$1,108,746.85 to \$2,127,744.16 with no change to the contract term or scope of work;

WHEREAS, the Agreement was amended by the Parties on September 1, 2023 (“Amendment No. 4,” including Exhibit A-3 – Scope of Work/Payment Provisions), to include one year of Managed Application Services, and add \$250,000 to the Agreement amount of \$2,127,744.16 for a new not to exceed amount of \$2,377,744.16 with no change to the term end date of June 30, 2025;

WHEREAS, the County has a continued need for services;

WHEREAS, the Agreement’s provisions require an update;

WHEREAS, the Scope of Work/Payment Provisions requires an update; and

WHEREAS, the Parties wish to further amend the Agreement, effective July 1, 2025, to update the service costs with Exhibit A-4, Scope of Work/Payment Provisions, extend the term of the Agreement five (5) years to June 30, 2030, and increase the Agreement amount of \$2,377,744.16 by \$2,218,458.90 for a new not to exceed amount of \$4,596,203.06.

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

1. Amend Section 1.0, "GENERAL DESCRIPTION," to read as follows:

The County hereby engages CONTRACTOR to perform, and CONTRACTOR hereby agrees to perform, the services described in Exhibits A, A-1, A-2, A-3 and **A-4** in conformity with the terms of this Agreement. The goods and/or services are generally described as follows:

Provide implementation, hosting, and maintenance for the subscription services for the Accela software product ("services").

2. Amend Section 2.01, "PAYMENT PROVISIONS," to read as follows:

County shall pay CONTRACTOR in accordance with the payment provisions set forth in Exhibits A, A-1, A-2, A-3, and **A-4** subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement is not to exceed the sum of **\$4,596,203.06**.

3. Amend Section 3.0, "TERM OF AGREEMENT," first sentence of subsection 3.01, to read as follows:

The term of this Agreement is from July 1, 2019, to June 30, 2030, unless sooner terminated pursuant to the terms of this Agreement.

4. Amend Section 4.01, "SCOPE OF SERVICES AND ADDITIONAL PROVISIONS," to read as follows: **Exhibit A-4** Scope of Services/Payment Provisions

5. Amend Section 6.0, "PAYMENT CONDITIONS," to add Paragraph 6.05 as follows:

CONTRACTOR shall not receive reimbursement for mileage or travel expenses unless set forth in this Agreement.

6. Amend Section 9.0, "INSURANCE REQUIREMENTS," to replace Paragraph 9.02, "Qualifying Insurers," in its entirety to read as follows:

Qualifying Insurers: All coverages, except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A- VII, according to the current A.M. Best's Rating Guide or a company of equal financial stability that is approved by the County's Purchasing Agent.

7. Amend Section 9.0, "INSURANCE REQUIREMENTS," to replace Paragraphs 9.03, in its entirety, to read as follows:

Insurance Coverage Requirements: Without limiting CONTRACTOR's duty to indemnify, CONTRACTOR shall maintain in effect throughout the term of this Agreement a policy or policies of insurance with the following minimum limits of liability:

Commercial General Liability Insurance: Including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broad form Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence, and \$2,000,000 in the aggregate.

(Note: Any proposed modifications to these general liability insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

Auto Liability Coverage: Must include motor vehicles, including scheduled, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit or Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

(Note: Any proposed modifications to these auto insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

Workers' Compensation Insurance: If CONTRACTOR employs others in the performance of this Agreement, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.

(Note: Any proposed modifications to these workers' compensation insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

Professional Liability Insurance: If required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, the CONTRACTOR shall, upon the expiration or earlier termination of this Agreement, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three (3) years following the expiration or earlier termination of this Agreement.

(Note: Professional liability insurance coverage is required if the contractor is providing a professional service regulated by the state. Examples of service providers regulated by the state are insurance agents, professional architects and engineers, doctors, certified public accountants, lawyers, etc. However, other professional contractors, such as computer or software designers, technology services, and service providers such as claims administrators, should also have professional liability. If in doubt, consult with your risk or contract manager.)

If the CONTRACTOR maintains broader coverage and/or higher limits than the minimums shown above, the County requires and shall be entitled to the broader coverage and/or higher limits maintained by the CONTRACTOR.

8. Amend Section 9.0, "INSURANCE REQUIREMENTS," to replace Paragraph 9.04, "Other Requirements," from the third paragraph to the end of Paragraph 9.04 to read as follows:

Other Requirements: All insurance required by this Agreement shall be with a company acceptable to the County and issued and executed by an admitted insurer authorized to transact insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an

occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three (3) years following the date CONTRACTOR completes its performance of services under this Agreement.

Each liability policy shall provide that the County shall be given notice in writing at least thirty (30) days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for CONTRACTOR and additional insured with respect to claims arising from each subcontractor, if any, performing work under this Agreement, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.

Additional Insured Status: The County of Monterey, its officers, officials, employees, agents, and volunteers are to be covered as additional insureds on the auto liability policy for liability arising out of automobiles owned, leased, hired or borrowed by or on behalf of the CONTRACTOR. Auto liability coverage shall be provided in the form of an endorsement to the CONTRACTOR's insurance.

The County of Monterey, its officers, officials, employees, agents, and volunteers are to be covered as additional insureds on the commercial general liability policy with respect to liability arising out of work or operations performed by or on behalf of the CONTRACTOR including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage shall be provided in the form of an endorsement to the CONTRACTOR's insurance (at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of both CG 20 10, CG 20 26, CG 20 33, or CG 20 38, and CG 20 37 if a later edition is used).

Primary Coverage: For any claims related to this contract, the CONTRACTOR's insurance coverage shall be primary and non-contributory and at least as broad as ISO CG 20 01 04 13 as respects the County, its officers, officials, employees, agents, and volunteers. Any insurance or self-insurance maintained by the County, its officers, officials, employees, agents, or volunteers shall be excess of the CONTRACTOR's insurance and shall not contribute with it. This requirement shall also apply to any Excess or Umbrella liability policies.

Workers' Compensation Waiver of Subrogation: The workers' compensation policy required hereunder shall be endorsed to state that the workers' compensation carrier waives its right of subrogation against County, its officers, officials, employees, agents, or volunteers, which might arise by reason of payment under such policy in connection with performance under this Agreement by CONTRACTOR. Should CONTRACTOR be self-insured for workers' compensation, CONTRACTOR hereby agrees to waive its right of subrogation against County, its officers, officials, employees, agents, or volunteers.

Prior to the execution of this Agreement by the County, CONTRACTOR shall file certificates of insurance and endorsements with the County's Contract Administrator and County's Contracts/Purchasing Division, showing that the CONTRACTOR has in effect the insurance required by this Agreement. The CONTRACTOR shall file a new or amended certificate of insurance within five (5) calendar days after any change is made to any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this Agreement, which shall continue in full force and effect. CONTRACTOR shall always during the term of this Agreement maintain in force the insurance coverage required under this Agreement and shall send, without

demand by the County, annual certificates to the County's Contract Administrator and the County's Contracts/Purchasing Division. If the certificate is not received by the expiration date, County shall notify CONTRACTOR and CONTRACTOR shall have five (5) calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by CONTRACTOR to maintain such insurance is a default of this Agreement, which entitles the County, at its sole discretion, to terminate this Agreement immediately.

9. Amend Section 10.0, "RECORDS AND CONFIDENTIALITY," to add Paragraph 10.06, "Format of Deliverables," to read as follows:

For this section, "Deliverables" shall mean all electronic documents CONTRACTOR provides to the County under this Agreement. CONTRACTOR shall ensure all Deliverables comply with the requirements of the Web Content Accessibility Guidelines ("WCAG") 2.1, pursuant to the Americans with Disabilities Act ("ADA"). CONTRACTOR bears the burden to deliver Deliverables, such as Adobe Acrobat Portable Document Forman ("PDF") and Microsoft Office files, complying with WCAG 2.1. CONTRACTOR shall defend and indemnify the County against any breach of this Section. This Section shall survive the termination of the Agreement. Find more on Accessibility at this State website: <https://webstandards.ca.gov/accessibility>.

10. Amend Section 10.0, "RECORDS AND CONFIDENTIALITY," to strike Paragraph 10.06, "Format of Deliverables," as inapplicable and to read as follows:

~~For this section, "Deliverables" shall mean all electronic documents CONTRACTOR provides to the County under this Agreement. CONTRACTOR shall ensure all Deliverables comply with the requirements of the Web Content Accessibility Guidelines ("WCAG") 2.1, pursuant to the Americans with Disabilities Act ("ADA"). CONTRACTOR bears the burden to deliver Deliverables, such as Adobe Acrobat Portable Document Forman ("PDF") and Microsoft Office files, complying with WCAG 2.1. CONTRACTOR shall defend and indemnify the County against any breach of this Section. This Section shall survive the termination of the Agreement. Find more on Accessibility at this State website: <https://webstandards.ca.gov/accessibility>.~~

11. Amend Section 11.0, "NON-DISCRIMINATION," to replace Paragraph 11.01 in its entirety to read as follows:

During the performance of this Agreement, CONTRACTOR, and its subcontractors, shall not unlawfully discriminate against any person because of race, religious creed, color, sex, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), sexual orientation, or any other characteristic set forth in California Government code § 12940(a), either in CONTRACTOR's employment practices or in the furnishing of services to recipients. CONTRACTOR shall ensure that the evaluation and treatment of its employees and applicants for employment and all persons receiving and requesting services are free of such discrimination. CONTRACTOR and any subcontractor shall, in the performance of this Agreement, fully comply with all federal, state, and local laws and regulations which prohibit discrimination. The provision of services primarily or exclusively to such target population as may be designated in this Agreement shall not be deemed to be prohibited discrimination.

12. Replace Section 13.0, "INDEPENDENT CONTRACTOR," in its entirety, to read as follows:

In the performance of work, duties, and obligations under this Agreement, CONTRACTOR is always acting and performing as an independent contractor and not as an employee of the County. No offer or obligation of permanent employment with the County or County department or agency is intended in any manner, and CONTRACTOR shall not become entitled by virtue of this Agreement to receive from County any form of employee benefits including but not limited to sick leave, vacation, retirement benefits, workers' compensation coverage, insurance or disability benefits. CONTRACTOR shall be solely liable for and obligated to pay directly all applicable taxes, including federal and state income taxes and social security, arising out of CONTRACTOR's performance of this Agreement. In connection therewith, CONTRACTOR shall defend, indemnify, and hold County harmless from any and all liability which County may incur because of CONTRACTOR's failure to pay such taxes.

13. Amend Section 15.0, "MISCELLANEOUS PROVISIONS," to remove in its entirety subsection 15.08, "Compliance with Applicable Law."
14. Amend Section 15.0, "MISCELLANEOUS PROVISIONS," to renumber 15.09, "Headings," to 15.08.
15. Amend Section 15.0, "MISCELLANEOUS PROVISIONS," to renumber 15.10, "Time is of the Essence" to 15.09.
16. Amend Section 15.0, "MISCELLANEOUS PROVISIONS," to renumber 15.11, "Governing Law," to 15.10 and amend the paragraph to read as follows:

Governing Law: This Agreement shall be governed by and interpreted under the laws of the State of California; venue shall be Monterey County.

17. Amend Section 15.0, "MISCELLANEOUS PROVISIONS," to renumber 15.12, "Non-exclusive Agreement," to 15.11.
18. Amend Section 15.0, "MISCELLANEOUS PROVISIONS," to renumber 15.13, "Construction of Agreement," to 15.12.
19. Amend Section 15.0, "MISCELLANEOUS PROVISIONS," to renumber 15.14, "Counterparts," to 15.13.
20. Amend Section 15.0, "MISCELLANEOUS PROVISIONS," to renumber 15.15, "Authority," to 15.14.
21. Amend Section 15.0, "MISCELLANEOUS PROVISIONS," to renumber 15.16, "Integration," to 15.15.
22. Amend Section 15.0, "MISCELLANEOUS PROVISIONS," to renumber 15.17, "Interpretation of Conflicting Provisions," to 15.16.
23. Amend Agreement to add Section 16.0, "COMPLIANCE WITH APPLICABLE LAWS," to read as follows:

16.01 CONTRACTOR shall keep itself informed of and in compliance with all federal, state, and local laws, ordinances, regulations, and orders, including but not limited to all state and

federal tax laws that may affect in any manner the Project or the performance of the Services or those engaged to perform Services under this AGREEMENT as well as any privacy laws including, if applicable, HIPAA. CONTRACTOR shall procure all permits and licenses, pay all charges and fees, and give all notices require by law in the performance of the Services.

16.02 CONTRACTOR shall report immediately to County's Contracts/Purchasing Officer, in writing, any discrepancy or inconsistency it discovers in the laws, ordinances, regulations, orders, and/or guidelines in relation to the Project of the performance of the Services.

16.03 All documentation prepared by CONTRACTOR shall provide for a completed project that conforms to all applicable codes, rules, regulations, and guidelines that are in force at the time such documentation is prepared.

24. Amend Agreement to add Section 17.0, "CONSENT TO USE OF ELECTRONIC SIGNATURES," to read as follows:

17.01 The parties to this Agreement consent to the use of electronic signatures via DocuSign to execute this Agreement. The parties understand and agree that the legality of electronic signatures is governed by state and federal law, 15 U.S.C. Section 7001 et seq.; California Government Code Section 16.5; and, California Civil Code Section 1633.1 *et. seq.* Pursuant to said state and federal law as may be amended from time to time, the parties to this Agreement hereby authenticate and execute this Agreement, and any and all Exhibits to this Agreement, with their respective electronic signatures, including any and all scanned signatures in portable document format (PDF).

17.02 **Counterparts.**

The parties to this Agreement understand and agree that this Agreement can be executed in two (2) or more counterparts and transmitted electronically via facsimile transmission or by delivery of a scanned counterpart in portable document format (PDF) via email transmittal.

17.03 **Form: Delivery by E-Mail or Facsimile.**

Executed counterparts of this Agreement may be delivered by facsimile transmission or by delivery of a scanned counterpart in portable document format (PDF) by e-mail transmittal, in either case with delivery confirmed. On such confirmed delivery, the signatures in the facsimile or PDF data file shall be deemed to have the same force and effect as if the manually signed counterpart or counterparts had been delivered to the other party in person.

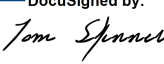
25. All other terms and conditions of the Agreement, including all Exhibits thereto, remain unchanged and in full force.

26. This Amendment No. 5 and all previous amendments shall be attached to the Agreement and incorporated therein as if fully set forth in the Agreement.

18.0 SIGNATURE PAGE

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment No. 5 to the Agreement which shall be effective as of the last date opposite the respective signatures below.

COUNTY OF MONTEREY**CONTRACTOR**

By: DocuSigned by:

 30F2300D718745F7
 Contracts/Purchasing Officer

Date: 5/27/2025

By: N/A
 Craig W. Spencer, Director (if applicable)

Date: _____

Approved as to Form
Office of the County Counsel¹
Susan K. Blich, County Counsel

By: Signed by:

 3B69DCA3C1E01021
 Reed Gallogly, Deputy County Counsel

Date: 5/8/2025

Approved as to Fiscal Provisions²

By: DocuSigned by:

 4E7E65787A4641E
 Auditor/Controller

Date: 5/8/2025

Reviewed as to Liability Provisions³
Office of the County Counsel-Risk Management

By: N/A
 David Bolton, Risk Manager

Date: _____

County Board of Supervisors' Agreement Number: A-14427 approved on June 26, 2019.

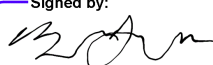
*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporations shall be set forth above together with the signatures of two (2) specified officers (California Corporations Code §313). If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of either 1) any member or 2) two (2) managers (Corporations Code, §17703.01, subds. (a) and (d)). If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (Corporations Code, §§16301 and 15904.02). If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign.

¹Approval by the Office of the County Counsel is required.

²Approval by Auditor-Controller is required.

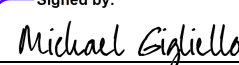
³Review by Risk Management is necessary only if changes are made in the Indemnification or Insurance paragraphs.

ACCELA, INC.
 Contractor/Business Name*

By: Signed by:

 03995972FA3043B
 (Signature of Chair, President, or Vice President)

Brad Leahy, Vice President
 Name and Title

Date: 5/6/2025

By: Signed by:

 400000761E56643B
 (Signature of Sec. Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)

Michael E. Gigliello, Controller/Treasurer
 Name and Title

Date: 5/6/2025

EXHIBIT A-4 – SCOPE OF WORK/PAYMENT PROVISIONS

To Agreement by and between
County of Monterey, hereinafter referred to as “County”
and
Accela, Inc., hereinafter referred to as “CONTRACTOR”

A. SCOPE OF SERVICES

A.1 CONTRACTOR shall provide services and staff, and otherwise do all things necessary for or incidental to the performance of work as set forth below:

Year 7 Service Costs

July 1, 2025 through June 30, 2026

Services	Price	Quantity	Net Total
Multi Solution User	\$2,294.20	175	\$401,485.15
>Accela Building – SaaS			
>Accela Planning – SaaS			
>Accela Business Licensing – SaaS			
>Accela Environmental Health – SaaS			
>Accela Cannabis Licensing - SaaS			
TOTAL			\$401,485.15

Year 8 Service Costs

July 1, 2026 through June 30, 2027

Services	Price	Quantity	Net Total
Multi Solution User	\$2,408.91	175	\$421,559.41
>Accela Building – SaaS			
>Accela Planning – SaaS			
>Accela Business Licensing – SaaS			
>Accela Environmental Health – SaaS			
>Accela Cannabis Licensing - SaaS			
TOTAL			\$421,559.41

Year 9 Service Costs

July 1, 2027 through June 30, 2028

Services	Price	Quantity	Net Total
Multi Solution User	\$2,529.36	175	\$442,637.38
>Accela Building – SaaS			
>Accela Planning – SaaS			
>Accela Business Licensing – SaaS			
>Accela Environmental Health – SaaS			
>Accela Cannabis Licensing - SaaS			
TOTAL			\$442,637.38

EXHIBIT A-4 – SCOPE OF WORK/PAYMENT PROVISIONS**Year 10 Service Costs**

July 1, 2028 through June 30, 2029

Services	Price	Quantity	Net Total
Multi Solution User	\$2,655.82	175	\$464,769.25
>Accela Building – SaaS			
>Accela Planning – SaaS			
>Accela Business Licensing – SaaS			
>Accela Environmental Health – SaaS			
>Accela Cannabis Licensing - SaaS			
		TOTAL	\$464,769.25

Year 11 Service Costs

July 1, 2029 through June 30, 2030

Services	Price	Quantity	Net Total
Multi Solution User	\$2,788.62	175	\$488,007.71
>Accela Building – SaaS			
>Accela Planning – SaaS			
>Accela Business Licensing – SaaS			
>Accela Environmental Health – SaaS			
>Accela Cannabis Licensing - SaaS			
		TOTAL	\$488,007.71

B. PAYMENT PROVISIONS**B.1 COMPENSATION/PAYMENT**

County shall pay an amount not to exceed \$4,596,203.06 for the performance of all things necessary for or incidental to the performance of work as set forth in the Scope of Work. CONTRACTOR'S compensation for services rendered shall be based on the following rates or in accordance with the following terms:

Pricing Summary

Year 7	\$401,485.15
Year 8	\$421,559.41
Year 9	\$442,637.38
Year 10	\$464,769.25
Year 11	\$488,007.71
Total	\$2,218,458.90

There shall be no travel reimbursement allowed during this Agreement.

CONTRACTOR warrants that the cost charged for services under the terms of this contract are not in excess of those charged any other client for the same services performed by the same individuals.

EXHIBIT A-4 – SCOPE OF WORK/PAYMENT PROVISIONS

B.2 CONTRACTOR'S BILLING PROCEDURES

Invoices under this Agreement shall be submitted monthly and promptly, and in accordance with Paragraph 6, "Payment Conditions," of the Agreement. All invoices shall reference the Multiyear Agreement (MYA) number, Project name, and/or services, and associated Delivery Order number, and an original hardcopy shall be sent to the following address or via email to 194-HCD-Finance@countyofmonterey.gov:

County of Monterey
Housing and Community Development (HCD) – Finance
1441 Schilling Place, South 2nd Floor
Salinas, California 93901-4527

Any questions pertaining to invoices under this Agreement should be directed to HCD Finance at (831) 755-4800 or via email to 194-HCD-Finance@countyofmonterey.gov.

County may, in its sole discretion, terminate this Agreement or withhold payments claimed by CONTRACTOR for services rendered if CONTRACTOR fails to satisfactorily comply with any term or condition of this Agreement.

The County shall certify the invoice, either in the requested amount or in such other amount as the County approves in conformity with this Agreement and shall promptly submit such invoice to the County Auditor-Controller for payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

No payments in advance or in anticipation of services to be provided under this Agreement shall be made by the County.

The County shall not pay any claims for payment for services submitted more than twelve (12) months after the calendar month in which the services were completed.

DISALLOWED COSTS: CONTRACTOR is responsible for any audit exceptions or disallowed costs incurred by its own organization or that of its subcontractors.

****THIS SECTION LEFT BLANK INTENTIONALLY****