



Monterey County

Board of Supervisors
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

Legistar File Number: A 19-273

July 23, 2019

Introduced: 6/26/2019

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13546) with Alexander Izmailov, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$330,000 for a revised total not to exceed amount of \$990,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$60,000) of the original contract amount.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Second Amendment to the Professional and Call Coverage Services Agreement (A-13546) with Alexander Izmailov, M.D. to provide cardiology services, extending the term by twelve months (August 1, 2019 to July 31, 2020) for a revised full agreement term of July 1, 2017 to July 31, 2020, and adding \$330,000 for a revised total not to exceed amount of \$990,000 in the aggregate; and
- b. Authorize the Deputy Purchasing Agent for NMC to sign up to three (3) future amendments to this agreement where the amendments do not significantly change the scope of work, and do not cause an increase of more than ten percent 10% (\$60,000) of the original contract amount.

SUMMARY/DISCUSSION:

NMC must arrange for the care and treatment of patients who present to the emergency department and outpatient clinic in need of medical care in the specialty of cardiology. NMC has an agreement with Dr. Izmailov to provide cardiology call coverage in the emergency department, inpatient consults, daily (Monday through Friday) cardiology services in the outpatient clinic and clinical interpretation services to its cardiology patients. NMC would like to amend the current agreement with Dr. Izmailov so that he can continue to provide the services without interruption. Dr. Izmailov is paid a rate for services per the terms of the agreement, although the amount of services he provides may increase due to his availability and the need for coverage, the rate of pay remains the same. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been

reviewed and approved by Natividad Medical Center's Finance Committee on June 27, 2019 and Board of Trustees Executive Committee on July 2, 2019.

FINANCING:

The cost of this Amendment is \$330,000. The total cost for this Agreement is \$990,000 (for the period July 1, 2017 to July 31, 2020 (37 months). \$302,500 is included in the Fiscal Year 2019/2020 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement; First-Second Amendment

Attachments on file at the Clerk of the Board